Sales Order

Stations:	KCVI-FM, KFTZ-I	FM, KTHK	-FM		Agency:	COLDSPAR	(MEDIA		
Contract Name:	ZOLLINGER FOR	R IDAHO N	//AY 202	0	Address:	Attn: A.J JOI	HNSTON		
Contract#:				(none)		307 FOURTH	I AVENUE		
Start Date:	5/19/20	End Date:		5/26/20	City:	Pittsburgh	State:	PA Zip:	15222
Revenue Type:	POLITICAL - AGI	ENCY	Туре:	Cash	Buyer:	AARON JOH	NSTON		
Advertiser:	ZOLLINGER FOR	RIDAHO			Tax Schedule:				(None)
Address:					Agency Commis	ssion %: 15			
City:		State:	Zip:		Billing Cycle:	0 1 1			
Product Name:	ZOLLINGER FOR	R IDAHO N	/IAY 202	0	Salesperson:	424bfuer		Comm %:	0
Competitive Coc	le: POLITICAL				Makegood Polic	y: WITH IN CO	NTRACT	DATES	

KCVI-FM

No	DAT	ΓES	Alt	TIN	1ES	LEN		DISTRIBUTION								RATE	TOTALS		PTY
	START	END	wks	START	END	LLIV	М	Т	W	Т	F	SA	SU	Per Wk	D/W	KAIC	SPOTS	\$\$	PIT
1	5/19/20	5/22/20		6:00 AM	7:00 PM	60		2	2	2	3			9	D	17.00	9	153.00	
2	5/25/20	5/26/20		6:00 AM	7:00 PM	60	3	3						6	D	17.00	6	102.00	
3	5/23/20	5/23/20		6:00 AM	7:00 PM	60						2		2	D	15.00	2	30.00	
4	5/24/20	5/24/20		6:00 AM	7:00 PM	60							2	2	D	12.00	2	24.00	

TOTAL GROSS \$309.00, NET \$262.65

KFTZ-FM

١	0	DAT	ES	Alt	TIM	1ES	LEN		DISTRIBUTION								RATE	TOTALS		PTY	
Ľ		START	END	wks	START	END	LEN	М	Т	W	Т	F	SA	SU	Per Wk	D/W	RAIL	SPOTS	\$\$	PIT	
	1	5/19/20	5/22/20		6:00 AM	7:00 PM	60		2	2	2	3			9	D	26.00	9	234.00		
	2	5/25/20	5/26/20		6:00 AM	7:00 PM	60	3	3						6	D	26.00	6	156.00		
	3	5/23/20	5/23/20		6:00 AM	7:00 PM	60						2		2	D	20.00	2	40.00		
Ľ	4	5/24/20	5/24/20		6:00 AM	7:00 PM	60							2	2	D	20.00	2	40.00		

TOTAL GROSS \$470.00, NET \$399.50

KTHK-FM

No	DAT	ES	Alt	TIM	1ES	LEN		DISTRIBUTION								RATE	TOTALS		PTY
140	START	END	wks	START	END	LCIN	М	Т	W	Т	F	SA	SU	Per Wk	D/W	KAIE	SPOTS	\$\$	PIT
1	5/19/20	5/22/20		6:00 AM	7:00 PM	60		2	2	2	2			8	D	13.00	8	104.00	
2	5/25/20	5/26/20		6:00 AM	7:00 PM	60	3	3						6	D	13.00	6	78.00	
3	5/23/20	5/23/20		6:00 AM	7:00 PM	60						2		2	D	9.00	2	18.00	
4	5/24/20	5/24/20		6:00 AM	7:00 PM	60				***************************************			2	2	D	10.00	2	20.00	

TOTAL GROSS \$220.00, NET \$187.00

Billing Projections: By Month

May 20

CA 999.00

ST 999.00

✓ Print Spot Prices	TOTAL SPOTS	56
RIVERBEND COMMUNICATIONS RADIO STATION	GROSS TOTAL \$	999.00
CERTIFY THAT THEIR ADVERTISING SALES	ADJUSTED SPOTS	56
AGREEMENTS DO NOT DISCRIMINATE ON THE	ADJUSTED TOTAL \$	999.00
BASIS OF RACE OR ETHNICITY AND THAT ALL		
SUCH AGREEMENTS CONTAIN	APPROVE DECLINE	
NONDISCRIMINATION CLAUSES	General Sales Manager	
	General Manager	
	National Sales Manager	
	O Local Sales Manager	



Radio Schedule

Market: East Idaho, ID

Demo: A18+

Pop: 225,900 Sample:1,793

ID:00002-00

Station(s): KCVI FM / KFTZ FM / KTHK FM

	Schedule	AQH Persons	Sp ot	GRP	Schd Rch	Avg Freq	TSL (hrs)	Rate	Wkly \$	CPP	AQH Rtg
KCVI FM	MoFr 6a-7p	2,868	15	19.5	18,011	2.4	5.8	17.00	255.00	13.08	1.3
	Sa 6a-7p	3,469	2	3.0	5,252	1.3	2.0	15.00	30.00	10.00	1.5
	Su 6a-7p	3,360	2	3.0	5,107	1.3	2.0	12.00	24.00	8.00	1.5
KFTZ FM	MoFr 6a-7p	2,847	15	19.5	18,384	2.4	5.6	26.00	390.00	20.00	1.3
	Sa 6a-7p	3,924	2	3.4	6,018	1.3	1.9	20.00	40.00	11.76	1.7
	Su 6a-7p	2,617	2	2.4	4,170	1.3	1.6	20.00	40.00	16.67	1.2
KTHK FM	MoFr 6a-7p	1,232	14	7.0	7,630	2.1	5.7	13.00	182.00	26.00	0.5
	Sa 6a-7p	472	2	0.4	774	1.2	1.4	9.00	18.00	45.00	0.2
	Su 6a-7p	551	2	0.4	896	1.0	1.5	10.00	20.00	50.00	0.2

Totals	AQH Persons	Spot	GRP	Schd Rch	Avg Freq	TSL (hrs)	Rate	Wkly \$	CPP	AQH Rtg
KCVI FM	2,983	19	25.5	23,671	2.4	6.5	16.26	309.00	12.12	1.3
KFTZ FM	2,936	19	25.3	24,301	2.4	6.0	24.74	470.00	18.58	1.3
KTHK FM	1,072	18	7.8	8,621	2.0	6.1	12.22	220.00	28.21	0.5
All Stations: 1 Week:	2,353	56	58.6	52,313	2.5	7.3	17.84	999.00	17.05	1.0

Source: Eastlan Spring 2019

Sp19 100.0

% Wght Pop (000) A18+ Sample: A18+

A18+ 225.9 A18+ 1,793 Bill Fuerst

15-May-20



CANDIDATE ADVERTISEMENT AGREEMENT FORM

See Order for proposed schedule and charges.	See Invoice for actual schedule and charges.
, Aaron Johnston	, hereby request station time as follows:
·	
IDENTIFY CANDIDATE TYPE	ERAL CANDIDATE
STAT	E OR LOCAL CANDIDATE
ALL QUESTIONS/BLOCK	KS MUST BE COMPLETED
Candidate name:	
Bryan Zollinger	
Authorized committee:	
Zollinger for Idaho	A SAME SAME OF THE SAME SAME SAME SAME SAME SAME SAME SAM
Agency requesting time (and contact information):	
N/A ColdSpark Media 307 Fourth Ave. 14th fl Pittsburgh	PA 15222 412-779-6923
Candidate's political party: Republican	
Office sought (no acronyms or abbreviations): State Representative	A ANDREW CO. C.
Date of election: June 2nd 2020	☐ General ✔ Primary
Treasurer of candidate's authorized committee:	
Brett Zollinger, Treasurer	
The undersigned represents that:	
(1) the payment for the broadcast time requested has been fu	ırnished by (check one box below):
the candidate listed above who is a legally qualified ca	andidate, or
the authorized committee of the legally qualified cand	lidate listed above;
(2) this station is authorized to announce the time as paid for	by such person or entity; and
(3) this station has disclosed its political advertising policies, ir and other sales practices (not applicable to federal candidates).	
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCIN THE PLACEMENT OF ADVERTISING.	CRIMINATION ON THE BASIS OF RACE OR ETHNICITY
Candidate/Committee/Agency	Station Representative
Signature:	Signature:
Aaron Johnston Digitally signed by Aaron Johnston Date: 2020.04.17 13:36:15 -04'00'	Name: () ill a E
Name: Aaron Johnston	Name: William Frers
Date of Request to Purchase Ad Time: 5/15/2020	Date of Station Agreement to Sell Time: 5/15/2025

to an opposing candidate or, if it doe for a duration of at least four second the candidate approved the broadca broadcast or if radio programming, o	t the broadcast matter to be aired pursuant to es, (2) contains a clearly identifiable photograph is and a simultaneously displayed printed stater est and that the candidate and/or the candidate contains a personal audio statement by the can candidate has approved the broadcast.	n or similar image of the candidate ment identifying the candidate, that e's authorized committee paid for the
Candidate/Authorized Committ	ee/Agency	
Signature:		
Name:		et manach in a mid an airin in tha air in the air measurainn ann an an air an airin in dh'inn airin an airin a
Date:		
Ad submitted to Station? Note: Must have separate PB-19	Yes No Date ad received: Forms for each version of the ad (i.e., for	May 18, 2020
Federal candidate certification signe	d (above): Yes No	N/A
Rejected – provide reason:	copy not yet received to determine sponsor ID	
Date and nature of follow-ups, if any	(e.g., insufficient sponsor ID tag):	
Contract #:	Station Call Letters: KCVI, KFTZ, KTHK	Date Received/Requested: May 18, 20 20
Est. #:	Station Location: Idaho Falls, Idaho	Run Start and End Dates: 5/19/2020 - 5/26/2020
use this space to document schedule purchased or attach separately. If sta	or traffic system print-out) or other documents of time purchased, when spots actually aired ation will not upload the actual times spots aire that information immediately should be place	the rates charged and the classes of time d until an invoice is generated, the name

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Riverbend Communications

How was your experience?





\$849.15

Custom Amount\$849.15

Total

\$849.15

2310

W Sunnyside Rd





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18
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code:
200662



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