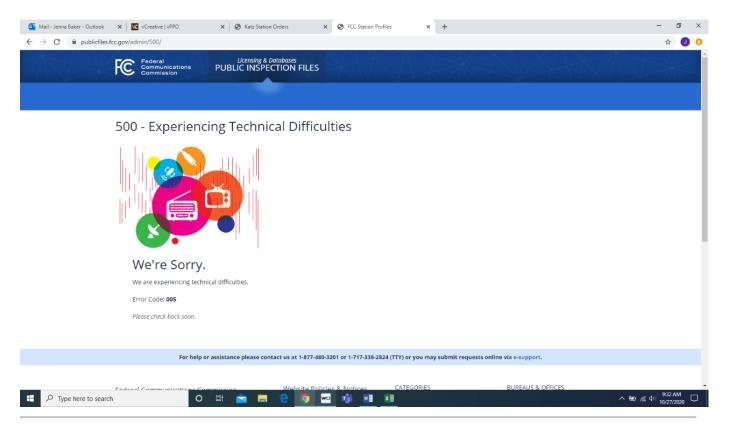
Re: Political Business Written Friday

Jenna Baker < Jenna. Baker@townsquaremedia.com>

Tue 10/27/2020 9:31 AM

To: Zoe Burdine-Fly <Zoe.Burdine-Fly@townsquaremedia.com>

Been getting this for two days. Not sure if someone else can get in?



From: Zoe Burdine-Fly <Zoe.Burdine-Fly@townsquaremedia.com>

Sent: Tuesday, October 27, 2020 9:04 AM

To: Jenna Baker < Jenna.Baker@townsquaremedia.com>

Subject: FW: Political Business Written Friday

Are we good here? thanks!

Zoe Burdine-Fly

Market President-Director of Sales, Lansing

zoe.burdine-fly@townsquaremedia.com

Lansing: 517-394-4144 **Cell**: 810-240-0328

COMMITTED TO CUSTOMIZED MARKETING SOLUTIONS!

radio + digital + events + mobile = Main Street's Growth Engine

<image005.jpg>

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From: Robert Wawrzyniec

Sent: Monday, October 26, 2020 9:18 AM

To: Mike Ruble <Michael.Ruble@townsquaremedia.com>; Annette Petriccione <annette.petriccione@townsquaremedia.com>; Julie Beaulieu <Julie.Beaulieu@townsquaremedia.com>; Tom Preble <Thomas.Preble@townsquaremedia.com>; Barbara Meaney <Barbara.Meaney@townsquaremedia.com>; Scott Souhrada <Scott.Souhrada@townsquaremedia.com>; Devon Doers <Devon.Doers@townsquaremedia.com>; Terry Peters <Terry.Peters@townsquaremedia.com>; Shannon Kenefick

<Shannon.Kenefick@townsquaremedia.com>; Jeff Robb <Jeffrey.Robb@townsquaremedia.com>; LaDonne Craig

- <LaDonne.Craig@townsquaremedia.com>; Traci Davis <Traci.Davis@townsquaremedia.com>; Ben Davis
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- <Kristine.Sikkema@townsquaremedia.com>; Evan Harrison <Evan.Harrison@townsquaremedia.com>; Joel Clary
- <Joel.Clary@townsquaremedia.com>; Natalie Redding <Natalie.Redding@townsquaremedia.com>; Brad Burley
- <Brad.Burley@townsquaremedia.com>; Pam Begnaud <Pam.Begnaud@townsquaremedia.com>; Darren Ryder
- <Darren.Ryder@townsquaremedia.com>; Zoe Burdine-Fly <Zoe.Burdine-Fly@townsquaremedia.com>; Rosalie Drake
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- <Christine.Sieks@townsquaremedia.com>; Sarah Dobbins <Sarah.Dobbins@townsquaremedia.com>; NNE Business Office
- <nnebusinessoffice@townsquaremedia.com>; Jason Finkelberg <Jason.Finkelberg@townsquaremedia.com>; Chad Burkett
- <Chad.Burkett@townsquaremedia.com>; Ryan Guerrette <Ryan.Guerrette@townsquaremedia.com>; Becky Riojas
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- <Lynn.Olson@townsquaremedia.com>; Brian Lang <Brian.Lang@townsquaremedia.com>; Ryan Lieberman
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- <Tracianne.Picente@townsquaremedia.com>; Lynette Fuller <Lynette.Fuller@townsquaremedia.com>; Troy Clingerman
- <Troy.Clingerman@townsquaremedia.com>
- Cc: Martin Stabbert <Martin.Stabbert@townsquaremedia.com>; Davis, Stephanie <Stephanie.Davis@Katzmedia.com>; Darrin Klayman
- <Darrin.Klayman@townsquaremedia.com>; Shari Lynch <shari.lynch@townsquaremedia.com>; Davis, Stephanie
- <Stephanie.Davis@Katzmedia.com>; McGee, Patrick <Patrick.McGee@Katzmedia.com>

Subject: Political Business Written Friday

Importance: High

Below are political orders that were entered into the system yesterday.

Please make sure the following steps are being taken for every order.

Online Public File

- Upload all political inquiries, forms and orders within 24 hours
- · All uploads to the online public file are time stamped and viewable by anyone, so please be diligent and prompt.
- Make sure to have a person designated to upload all required political documents.
- Follow up on every order for additional flights (know the race, candidate, manager, buyer, etc.)

Someone should listen to every political spot to make sure it meets the regulations:

- Federal Candidates: I'm Erik Hellum and I "approve this message"
- All Candidates and Issues: Is who paid for the message identified in the ad.
- · Does the name of the advertiser match the copy
- Anything in question reach out

Make sure your prepared for the 2020 election!

- Make sure your market is trained by Robert with our Ready, Set, Vote (LUR) material
- Know the local political landscape and make sure all local races are being called on
- Keep prime dayparted business clean and free of no charges
- Update your political and issue rates on the Katz website

| Report by | Advertiser | Sales Region | order type | October | November |
|---------------|--|--------------|---------------------|-----------|----------|
| Total | Total | Total | Total | \$195,532 | \$67,276 |
| Atlantic City | Christopher A Brown | Local | POLITICAL CANDIDATE | | \$500 |
| Atlantic City | Jeff Van Drew for Congress | Local | POLITICAL CANDIDATE | | \$1,275 |
| Augusta | Maine Democratic Party | Local | POLITICAL ISSUE | \$6,695 | \$3,708 |
| Augusta | Matt Pouliot for Senate | Local | POLITICAL CANDIDATE | \$1,139 | \$647 |
| Augusta | Sara Gideon for US Senate | National | POLITICAL CANDIDATE | \$3,014 | |
| Bangor | Sara Gideon for US Senate | National | POLITICAL CANDIDATE | \$4,451 | |
| Bangor | Women Vote | National | POLITICAL ISSUE | \$28,263 | \$6,515 |
| Binghamton | Center Forward Committee | National | POLITICAL ISSUE | \$3,808 | |
| Bozeman | Wrong for Montana | Local | POLITICAL ISSUE | \$1,836 | |
| Cedar Rapids | Change Now | National | POLITICAL ISSUE | \$13,485 | \$5,287 |
| Cedar Rapids | Iowa Republican Party | National | POLITICAL CANDIDATE | \$2,433 | |
| Cedar Rapids | Theresa Greenfield for US Senate | National | POLITICAL CANDIDATE | (\$425) | \$68 |
| Danbury | Byrne for State Assembly 94th District | Local | POLITICAL CANDIDATE | \$519 | \$196 |
| Danbury | David Sullivan for Congress | Local | POLITICAL CANDIDATE | \$693 | \$81 |

| Dubuque | Change Now | National | POLITICAL ISSUE | \$6,150 | \$2,023 |
|----------------------|---|--------------|---------------------|------------|-----------|
| Evansville-Owensboro | DJ Johnson KY House 13 Direct | Local | POLITICAL ISSUE | \$0,130 | \$2,023 |
| Evansville-Owensboro | Friends of Jill Anne Hahn | Local | POLITICAL CANDIDATE | \$805 | \$295 |
| Evansville-Owensboro | Jeff Sanford for City Commissioner | Local | POLITICAL CANDIDATE | \$803 | \$293 |
| Evansville-Owensboro | Larry Buschon for Congress | National | POLITICAL CANDIDATE | \$247 | |
| Evansville-Owensboro | Mitch McConnell for US Senate | National | | - | |
| | Jennifer Johnson for School Board | | POLITICAL CANDIDATE | \$128 | |
| Faribault | | Local | POLITICAL CANDIDATE | \$60 | 6530 |
| Faribault | Senate Victory Fund | Local | POLITICAL ISSUE | 6740 | \$629 |
| Faribault | Tom Shea for District 24A | Local | POLITICAL CANDIDATE | \$740 | \$180 |
| Flint | Committee Against Bias Good Ole Boys in Courts | Local | POLITICAL ISSUE | \$128 | **** |
| Flint | Gary Peters for US Senate | National | POLITICAL CANDIDATE | \$1,886 | \$610 |
| Ft Collins | No on EE - A Bad Deal for CO | National | POLITICAL ISSUE | (\$519) | |
| Grand Junction | Help Moms Save Babies | Local | POLITICAL ISSUE | \$3 | (\$3) |
| Grand Junction | Water for Colorado | Local | POLITICAL ISSUE | \$32 | (\$32) |
| Grand Rapids | Vote.Org | National | POLITICAL ISSUE | (\$374) | \$374 |
| Lafayette | Bill Cassidy for US Senate | National | POLITICAL CANDIDATE | \$680 | \$170 |
| Lake Charles | James Hartman & Associates | Local | POLITICAL CANDIDATE | \$765 | \$510 |
| Lake Charles | Louisiana Wins Campaign | Local | POLITICAL ISSUE | \$5,352 | \$1,870 |
| Lake Charles | McHale Campaign Fund | Local | POLITICAL CANDIDATE | \$855 | \$653 |
| Lake Charles | Sharon Wilson Judge 3rd Circuit Court of Appeal | Local | POLITICAL CANDIDATE | \$808 | \$849 |
| Lansing | Angela Witwer for State Representative | National | POLITICAL CANDIDATE | \$2,350 | \$820 |
| Lubbock | Elect John Gibson Campaign | Local | POLITICAL CANDIDATE | \$252 | |
| Lubbock | Stephen Sanders for Mayor Campaign 2020 LLC | Local | POLITICAL CANDIDATE | \$699 | \$241 |
| Missoula | DAGA People's Lawyer Project Montana | Local | POLITICAL ISSUE | \$18,000 | \$15,000 |
| Missoula | Greg for Montana | Local | POLITICAL CANDIDATE | (\$90) | \$90 |
| Portland | AARP | National | POLITICAL ISSUE | \$8,500 | |
| Portland | Sara Gideon for US Senate | National | POLITICAL CANDIDATE | \$5,151 | |
| Portland | Women Vote | National | POLITICAL ISSUE | \$4,777 | \$1,488 |
| Portsmouth | Chris Pappas for Congress | National | POLITICAL CANDIDATE | \$5,449 | \$1,870 |
| Poughkeepsie | Committee to Elect Frank Labuda | Local | POLITICAL CANDIDATE | \$702 | \$179 |
| Presque Isle | Brian Schaefer for Maine Senate District 1 | Local | POLITICAL CANDIDATE | \$440 | \$221 |
| Presque Isle | Sara Gideon for US Senate | National | POLITICAL CANDIDATE | \$2,067 | |
| Presque Isle | Susan Collins for Senate | National | POLITICAL CANDIDATE | \$459 | \$459 |
| Quad Cities | Change Now | National | POLITICAL ISSUE | \$7,676 | \$3,150 |
| Quad Cities | Cheri Bustos for Congress | National | POLITICAL CANDIDATE | \$724 | \$246 |
| Quad Cities | Future45 | National | POLITICAL ISSUE | \$4,806 | \$1,290 |
| Quad Cities | Lance Yednock for State Representative | National | POLITICAL CANDIDATE | \$1,121 | \$297 |
| Quincy_Hannibal | Citizens to Elect Mike Kehoe | Local | POLITICAL CANDIDATE | \$1,566 | \$360 |
| Rochester | Dan Feehan for Congress | National | POLITICAL CANDIDATE | \$233 | \$87 |
| Rochester | Friends of Miller | Local | POLITICAL CANDIDATE | \$824 | \$312 |
| Rochester | Minnesota DFL-9B | National | POLITICAL ISSUE | \$14,060 | \$3,858 |
| Rochester | Senate Victory Fund | Local | POLITICAL ISSUE | \$7,820 | \$1,634 |
| Rockford | Bustos, Cheri for Congress | National | POLITICAL CANDIDATE | \$2,319 | \$632 |
| Shore | Chris Smith for Congress | Local | POLITICAL CANDIDATE | \$4,550 | \$1,580 |
| | | - | POLITICAL CANDIDATE | | |
| Shreveport | Santi Parks for City Judge of Bossier City | Local | | \$5,767 | \$1,271 |
| St Cloud | Senate Victory Fund | Local | POLITICAL ISSUE | 6704 | \$1,102 |
| St Cloud | Tamara Calhoun | Local | POLITICAL CANDIDATE | \$784 | ć4 700 |
| Trenton | Rosemary Becchi for Congress | National | POLITICAL CANDIDATE | \$4,047 | \$1,799 |
| Trenton | Tom Malinowski for Congress | Local | POLITICAL CANDIDATE | (\$10,328) | (\$2,682) |
| Tri-Cities | Perry Dozier | National | POLITICAL CANDIDATE | \$787 | \$111 |
| Tuscaloosa | Doug Jones for US Senate | National | POLITICAL CANDIDATE | (\$102) | 4 |
| Tuscaloosa | Reginald Murray Campaign | Local | POLITICAL CANDIDATE | \$690 | \$138 |
| Tyler | Hank Gilbert for Congress | Local | POLITICAL CANDIDATE | \$1,500 | \$600 |
| Tyler | Matt Schaefer Campaign | Local | POLITICAL CANDIDATE | \$829 | \$34 |
| Utica | Buttenschon For Assembly | Local | POLITICAL CANDIDATE | \$2,378 | \$1,607 |
| Utica | Center Forward Committee | National | POLITICAL ISSUE | \$4,692 | |
| Waterloo | Change Now | National | POLITICAL ISSUE | \$6,149 | \$2,683 |
| Waterloo | Vote.Org | National | POLITICAL ISSUE | (\$89) | \$89 |
| Wichita Falls | Steven Santellana for Mayor- Hoegger | Local | POLITICAL CANDIDATE | \$9 | |
| Yakima | Parents for Safe Schools/Reject Ref 90 | National | POLITICAL ISSUE | \$306 | \$306 |

Robert Wawrzyniec Regional Revenue Manager **Townsquare Media**

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Online Meeting Link: https://join.freeconferencecall.com/robertwawrzyniec

Online Meeting ID: robertwawrzyniec Conference: 203-900-5500 Passcode: 3207# robert.wawrzyniec@townsquaremedia.com

