



**POLITICAL & ISSUE ADVERTISERS
PUBLIC FILE CHECKLIST**

Flight Date(s): 11/6 - 11/8/2016

The following documents are included in the public file for:

Klint Kosta for State Representative
(Advertiser)

Issue Advertising or Political Candidate:

☐ Issue Advertising ☒ Political Candidate

Documents in this file:

- ☒ Insertion Order from Agency/Rep Firm [Original and Revisions]
- ☒ Station Broadcast Sales Order [Original and Revisions]
- ☒ Sponsorship Disclosure Statement (i.e. NAB form)
- ☒ Copy of check(s) or credit card authorization(s)

Filed By: Erina Albertson Date: 11/4/16

() Checked

Nov 04, 16
 CONT# 30230113 Mod# Ver# 1 (Last =)
 REP WW1 National
 TO WJR-AM (Detroit, MI)
 FM BRIAN DONLEY
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: unk / unk / unk

SALESPERSON FAX#

PH #

BYR Helen Hanratty
 ADV KLINT KESTO FOR STATE REPRESENTATIVE
 PDT State Candidate
 FLT Nov 05, 16 - Nov 08, 16

* REP ORDER COMMENT *

** 11/4/2016 3:56:00 PM: THE KATZ RADIO GROUP AE WILL SEND SPOT/TRAFFIC, NAB AND PROOF OF PAYMENT BEFORE START. THANK YOU!

** 11/4/2016 3:56:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST,NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

** 11/4/2016 3:56:00 PM: THIS IS A NEW ORDER. PLEASE CONFIRM ASAP. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
	1.1	<u>FLIGHT 1</u>S	12P - 12P	60	11/6/2016 - 11/6/2016	1W	1	\$2,800.00	1
		LIONS GAME SPOT							
					** WEEKLY FLIGHT TOTALS **		1	\$2,800.00	
	2.1	<u>FLIGHT 2</u> M.....	6A - 10A	60	11/7/2016 - 11/7/2016	1W	5	\$450.00	5
	2.2	M.....	3P - 7P	60	11/7/2016 - 11/7/2016	1W	4	\$250.00	4
	2.3	.T.....	6A - 10A	60	11/8/2016 - 11/8/2016	1W	5	\$450.00	5
					** WEEKLY FLIGHT TOTALS **		14	\$5,500.00	

	Nov 16						
SPOTS	15						
CASH	8300.00						
TRADE	0.00						
NSL	0.00						
TOTAL	8300.00						

CONT# Nov 04, 16
30230113 Mod# Ver# 1 (Last =)
REP WW1 National

DDS CONT# 0
C/P/E: unk / unk / unk

							TOTAL
SPOTS							15
CASH							8,300.00
TRADE							0.00
NSL							0.00
TOTAL							8,300.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Sales Order

Advertiser **KLINT KESTO FOR STATE REPRESENTATIVE**Agency **KATZ GROUP SALES**Bill To **KATZ GROUP SALES****125 WEST 55TH STREET 3RD FLOOR****NEW YORK, NY 10019**

Account

Executive **Philly Katz**Contract # **WJR 35235**Estimate # **UNK / UNK / UNK**Description **State Candidate**Stratus # **35236**

Special **LINE ONE IS FROM WJR ORDER 32523, BUT IS A LIONS'**
 Instructions **RATE AND NEEDS TO BE SCHEDULED ON A LIONS**
STATION CONTRACT.

Contact **(310) 670-9278**New / Revision **New**Start Date **11/06/16**End Date **11/06/16**Month Type **Broadcast**Billing Cycle **End of Flight**Agency Comm. **15.000**Co-op **No**

Co-op Product

Notarized **N**# of Invoices **1**Make Goods **Make Good in Flight**Income Type **Political: National Agency Candidate "Use"**
- 42200Local Income Type **Political Candidate**Competitive Code **Political** **Advt#4442 Agcy#170**Order Entered **11/04/16**

Schedule

#	Sponsor Log Name Revenue Types	Length Rate Line#	Start Date End Date	Start time End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	LOCAL PLAY BY PLAY	60	11/06/16	1:00PM										2800.00
	KLINT KESTO FOR STATE REP/IN GAME	2800.00	11/06/16	5:00PM	N								1	1 Spots
	Political: National Agency Candidate "Use" - 42200 / Political Candidate	500392	All Weeks											REVISED

Nov 16 = 2800.00 / 2380.00	Dec 16 = 0.00 / 0.00	Jan 17 = 0.00 / 0.00	Feb 17 = 0.00 / 0.00	Mar 17 = 0.00 / 0.00	Apr 17 = 0.00 / 0.00
May 17 = 0.00 / 0.00	Jun 17 = 0.00 / 0.00	Jul 17 = 0.00 / 0.00	Aug 17 = 0.00 / 0.00	Sep 17 = 0.00 / 0.00	Oct 17 = 0.00 / 0.00

Gross: 2800.00 Net: 2380.00 Total Due: 2380.00 1 Spots

Client Acceptance: _____

Date: _____

Account Executive: **11/4/2016 4:33:27 PM by ERINA ALBERTSON**Sales / Market Manager: **11/4/2016 4:34:11 PM by Jennifer Van Vallis**

Business Manager:

Traffic Manager:

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

STANDARD TERMS AND CONDITIONS

1. PARTIES

For purposes of this agreement:

- (a) "Station" shall refer to radio stations owned and operated by Cumulus Broadcasting LLC and/or Cumulus Media Partners LLC, the licensee(s), which will broadcast the announcements or programs as provided for hereunder.
- (b) "Advertiser" shall mean the person, firm, or corporation whose goods, services, or the like are the subject(s) of the radio time contracted for herein.
- (c) "Agency" shall mean the advertising agency, if any, that authorized the purchase of radio time from the Station.
- (d) "Advertiser/Agency" shall mean "Advertiser" if an agency is not involved with this agreement, and shall mean "Advertiser and/or Agency" if an agency is involved with this agreement.

2. AGENCY AS AGENT FOR ADVERTISER

Agency acknowledges and represents that it is acting as an agent for and on behalf of Advertiser. Agency further acknowledges and represents that it has actual authority to enter into this agreement for and on behalf of Advertiser. If an agency is involved with this agreement, Agency and Advertiser shall be jointly and severally liable for all payments to be made to Station under this agreement.

3. PAYMENT AND BILLING

- (a) Station will invoice Advertiser/Agency not less than monthly.
- (b) Station's invoices for broadcasts, announcements, or other services provided under this agreement shall be deemed correct unless proven otherwise, and shall be, in the case of broadcasts or announcements, based on Station's log.
- (c) Upon Advertiser's/Agency's request, Station shall furnish an affidavit or certification of performance at the time of billing. Unless the request is received prior to billing, the request for an affidavit or certification of performance shall not act as a condition precedent to any payment or the time of any payment called for under this agreement.
- (d) Payment by Advertiser/Agency is due on receipt of invoice and is considered past due at 30 days. Payments not made within 30 days shall bear interest at the rate of 1½ percent per month or the maximum amount permitted by law, if less than 1½ percent per month. If Advertiser/Agency fails to make payments as provided for herein, or if Advertiser/Agency fails to comply with any other provision of this agreement, notwithstanding any other contract provision, Station shall have the right, in addition to any other rights it may have, without notice, to cancel or suspend any broadcasting or to cancel this agreement. Station reserves the right to revoke any agency commission, in whole or in part, in the event that payments are not made as provided for herein.

4. TERMINATION

Either party may terminate this agreement by giving the other party 14 days prior written notice. If Advertiser/Agency so terminates this agreement, it shall pay Station at the rate on which this agreement is based up to the effective date of termination. If Station so terminates this agreement, Advertiser/Agency will either agree with Station on a satisfactory substitute day or time for continuance of the broadcast or announcements covered by this agreement at the rates on which this agreement is based for such substitute time, or if no such agreement can be reached, Advertiser/Agency will pay Station according to the rates specified herein for all broadcasts or announcements previously rendered by Station. Station may terminate this agreement at any time upon breach by Advertiser/Agency. In the event of termination hereunder, neither party shall be liable to the other party otherwise than as specified in this agreement.

5. SUBSTITUTION OF PROGRAMS OF PUBLIC IMPORTANCE OR IN THE PUBLIC INTEREST

- (a) Station shall have the right to cancel any broadcast or announcement or any portion thereof covered by this agreement in order to broadcast any program that Station, in its absolute discretion, deems to be of public importance or in the public interest. In such case, Station will notify Advertiser/Agency in advance, if reasonably possible, but if not, within a reasonable time after such broadcast or announcement has been canceled.
- (b) In the event that any broadcast or announcement is canceled under paragraph 5(a) above, Advertiser/Agency and Station will agree on a satisfactory substitute day and time for the broadcast or announcement, or if no such agreement can be reached within 7 days after notice of cancellation, the broadcast or announcement will be considered canceled without affecting the rates or rights provided under this agreement, except that Advertiser/Agency shall not be required to pay for the cancelled broadcast or announcement.

6. FAILURE TO BROADCAST

If, due to public emergency or necessity, restrictions imposed by law, acts of God, labor disputes, or for any other cause, including mechanical, electronic or technical breakdowns beyond Station's control, there is an interruption or omission of any program or commercial announcement contracted to be broadcast hereunder, Station shall not be in breach hereof, but upon agreement with Advertiser/Agency, Station shall substitute a reasonable equivalent date and time for the broadcast of the interrupted or omitted program or commercial announcement. If no such substitute time is available or agreed upon between the parties, the time charges allocable to the interrupted or omitted program or commercial announcement will be waived.

7. RATE PROTECTION

Station reserves the right at any time, upon 30-days written notice, to change the rates, discounts, or charges hereunder.

8. COMMERCIAL MATERIALS; INDEMNIFICATION

- (a) This agreement is not exclusive as to Advertiser's business, products, or services and Station remains free to solicit and broadcast programs or announcements of other advertisers whether or not they are in competition with Advertiser's business, products, or services. All commercial materials, audio or video tapes, programs, or other similar materials shall be furnished and delivered to Station at Advertiser's/Agency's sole expense. Such materials, together with any instructions pertaining thereto, shall be delivered at least 48 hours in advance of the scheduled broadcast or announcement. All materials furnished for broadcast shall not be contrary to the public interest and shall conform to Station's then-existing program and operating policy and quality standards, and are subject to Station's prior approval and continuing right to reject or require editing of such materials. No advertising matter, announcement, or program that may be deemed, in the Station's sole discretion, injurious or prejudicial to the public's interest in the Station, or honest advertising and reputable business in general will be accepted. Station may destroy or dispose of any commercial material 60 days after the last broadcast hereunder, unless otherwise instructed in writing by Advertiser/Agency.
- (b) Notwithstanding Station's approval rights in paragraph 8(a), Advertiser/Agency shall indemnify and hold Station, its agents, employees, and officers harmless from and against all claims, damages, obligations, liabilities, costs and expenses, including attorneys' fees, that arise out of or result from any broadcast, preparation of any broadcast, or contemplated broadcast of materials furnished by or on behalf of Advertiser/Agency, or furnished by Station at Advertiser's/Agency's request for use in connection with commercial material, including but not limited to those arising out of or that result from libel, slander, invasion of privacy rights, or infringement of any proprietary rights. Advertiser/Agency warrants that all materials furnished to Station truly represent Advertiser's business, products, or services and will be free from false claims or assertions. This paragraph 8(b) shall survive cancellation or termination of this agreement.

9. DISPUTES

Any discrepancy, dispute, or disagreement by Advertiser/Agency with any broadcast, announcement, program, or other service provided by Station hereunder or related to the amount charged by Station for same shall be reported to Station in writing within 20 days from the date of the invoice relating to same, time being of the essence. Failure to report such discrepancy, dispute, or disagreement in writing within such time shall constitute a waiver of all claims by Advertiser/Agency arising out of or related to such discrepancy, dispute, or disagreement.

10. GENERAL

- (a) This agreement is subject to the terms of the licenses held by Station and is further subject to all federal, state, and municipal laws and regulations now in force or that may be enacted in the future, including but not limited to the Rules and Regulations of the Federal Communications Commission and its decisions, actions, and orders when acting under its quasi-legislative powers.
- (b) This agreement, including the rights and obligations under it, may not be assigned or transferred without first obtaining Station's written consent, nor may Station be required to broadcast hereunder for the benefit of any Advertiser/Agency other than those named on the face of this agreement.
- (c) In the event of a breach by Station, Advertiser's/Agency's exclusive remedy therefore shall be a credit for substituted advertising time of equal value, and in no event shall Station be liable for any consequential, incidental, or punitive damages, or monetary damages of any type.
- (d) This agreement shall be construed under and according to the laws of the State in which the Station's main studio is located. All parties hereto agree that in any action brought to enforce the obligation or right of any party hereunder, each party consents to personal jurisdiction and venue in any court of appropriate jurisdiction in the county or parish where the Station's main studio is located.
- (e) If it becomes necessary for Station to place Advertiser's/Agency's account with an attorney or collection agency for the purpose of enforcing its rights hereunder, Advertiser/Agency shall be liable to Station for reasonable attorneys' fees, costs, and expenses.
- (f) All notices hereunder shall be in writing and delivered by hand or registered or certified mail and shall be deemed given when delivered in person or, if mailed, on the second business day after the date of the mailing. Any notice hereunder shall be sufficient if given to either Advertiser or Agency.
- (g) If any provision of this agreement shall be adjudged by a court to be void or unenforceable, such adjudication shall not affect the validity or enforceability of any other provision of this agreement.
- (h) The provisions hereof constitute the entire agreement between the parties and supersede any and all other transactions, negotiations, or representations whatsoever as to the broadcast or announcements, or the parties' rights and obligations hereunder, and shall not be modified except in writing.
- (i) This Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales agreement for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

STANDARD TERMS AND CONDITIONS

5/3/2011

Sales Order

Advertiser **KLINT KESTO FOR STATE REPRESENTATIVE**Agency **KATZ GROUP SALES**Bill To **KATZ GROUP SALES****125 WEST 55TH STREET 3RD FLOOR****NEW YORK, NY 10019**

Account

Executive **Philly Katz**Contract # **30230113**Estimate # **unk / unk / unk**Description **State Candidate**Stratus # **35235**Special **LINE ONE IS BEING TRANSFERRED TO A LIONS STATION**
Instructions **CONTRACT AS IT IS A LIONS RATE/DAYPART.**Contact **(310) 670-9278**New / Revision **New**Start Date **11/05/16**End Date **11/08/16**Month Type **Broadcast**Billing Cycle **End of Flight**Agency Comm. **15.000**Co-op **No**

Co-op Product

Notarized **N**# of Invoices **1**Make Goods **Make Good in Flight**Income Type **Political: National Agency Candidate "Use"**
- 42200Local Income Type **Political National - 42200**Competitive Code **Political** Advnt#4442 Agcy#170Order Entered **11/04/16**

Schedule

#	Sponsor Log Name Revenue Types	Length Rate Line#	Start Date End Date	Start time End time	Auto Weekly	#/Wk	M	T	W	T	F	S	S	Total
1	KLINT KESTO FOR STATE REPRESENTATIVE	60 450.00	11/07/16 11/07/16	6:00AM 10:00AM	N		5	0	0	0	0	0	0	2250.00 5 Spots
	Political: National Agency Candidate "Use" - 42200 / Political National - 42200	500388	All Weeks											
2	KLINT KESTO FOR STATE REPRESENTATIVE	60 250.00	11/07/16 11/07/16	3:00PM 7:00PM	N		4	0	0	0	0	0	0	1000.00 4 Spots
	Political: National Agency Candidate "Use" - 42200 / Political National - 42200	500389	All Weeks											
3	KLINT KESTO FOR STATE REPRESENTATIVE	60 450.00	11/08/16 11/08/16	6:00AM 10:00AM	N		0	5	0	0	0	0	0	2250.00 5 Spots
	Political: National Agency Candidate "Use" - 42200 / Political National - 42200	500390	All Weeks											
Nov 16 = 5500.00 / 4675.00 Dec 16 = 0.00 / 0.00 Jan 17 = 0.00 / 0.00 Feb 17 = 0.00 / 0.00 Mar 17 = 0.00 / 0.00 Apr 17 = 0.00 / 0.00 May 17 = 0.00 / 0.00 Jun 17 = 0.00 / 0.00 Jul 17 = 0.00 / 0.00 Aug 17 = 0.00 / 0.00 Sep 17 = 0.00 / 0.00 Oct 17 = 0.00 / 0.00														

Gross: 5500.00 Net: 4675.00 Total Due: 4675.00 14 Spots

Client Acceptance: _____ Date: _____

Account Executive: 11/4/2016 4:38:58 PM by ERINA ALBERTSON

Sales / Market Manager: 11/4/2016 4:47:39 PM by Jennifer Van Vallis

Business Manager: 11/4/2016 4:49:41 PM by diane.cunningham

Traffic Manager: 11/4/2016 4:50:25 PM by LaNessia Bryant

V 5.2

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

STANDARD TERMS AND CONDITIONS

1. PARTIES

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- (b) "Advertiser" shall mean the person, firm, or corporation whose goods, services, or the like are the subject(s) of the radio time contracted for herein.
- (c) "Agency" shall mean the advertising agency, if any, that authorized the purchase of radio time from the Station.
- (d) "Advertiser/Agency" shall mean "Advertiser" if an agency is not involved with this agreement, and shall mean "Advertiser and/or Agency" if an agency is involved with this agreement.

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- (d) Payment by Advertiser/Agency is due on receipt of invoice and is considered past due at 30 days. Payments not made within 30 days shall bear interest at the rate of 1½ percent per month or the maximum amount permitted by law, if less than 1½ percent per month. If Advertiser/Agency fails to make payments as provided for herein, or if Advertiser/Agency fails to comply with any other provision of this agreement, notwithstanding any other contract provision, Station shall have the right, in addition to any other rights it may have, without notice, to cancel or suspend any broadcasting or to cancel this agreement. Station reserves the right to revoke any agency commission, in whole or in part, in the event that payments are not made as provided for herein.

4. TERMINATION

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- (a) Station shall have the right to cancel any broadcast or announcement or any portion thereof covered by this agreement in order to broadcast any program that Station, in its absolute discretion, deems to be of public importance or in the public interest. In such case, Station will notify Advertiser/Agency in advance, if reasonably possible, but if not, within a reasonable time after such broadcast or announcement has been canceled.
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6. FAILURE TO BROADCAST

If, due to public emergency or necessity, restrictions imposed by law, acts of God, labor disputes, or for any other cause, including mechanical, electronic or technical breakdowns beyond Station's control, there is an interruption or omission of any program or commercial announcement contracted to be broadcast hereunder, Station shall not be in breach hereof, but upon agreement with Advertiser/Agency, Station shall substitute a reasonable equivalent date and time for the broadcast of the interrupted or omitted program or commercial announcement. If no such substitute time is available or agreed upon between the parties, the time charges allocable to the interrupted or omitted program or commercial announcement will be waived.

7. RATE PROTECTION

Station reserves the right at any time, upon 30-days written notice, to change the rates, discounts, or charges hereunder.

8. COMMERCIAL MATERIALS; INDEMNIFICATION

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- (b) Notwithstanding Station's approval rights in paragraph 8(a), Advertiser/ Agency shall indemnify and hold Station, its agents, employees, and officers harmless from and against all claims, damages, obligations, liabilities, costs and expenses, including attorneys' fees, that arise out of or result from any broadcast, preparation of any broadcast, or contemplated broadcast of materials furnished by or on behalf of Advertiser/Agency, or furnished by Station at Advertiser's/ Agency's request for use in connection with commercial material, including but not limited to those arising out of or that result from libel, slander, invasion of privacy rights, or infringement of any proprietary rights. Advertiser/Agency warrants that all materials furnished to Station truly represent Advertiser's business, products, or services and will be free from false claims or assertions. This paragraph 8(b) shall survive cancellation or termination of this agreement.

9. DISPUTES

Any discrepancy, dispute, or disagreement by Advertiser/Agency with any broadcast, announcement, program, or other service provided by Station hereunder or related to the amount charged by Station for same shall be reported to Station in writing within 20 days from the date of the invoice relating to same, time being of the essence. Failure to report such discrepancy, dispute, or disagreement in writing within such time shall constitute a waiver of all claims by Advertiser/Agency arising out of or related to such discrepancy, dispute, or disagreement.

10. GENERAL

- (a) This agreement is subject to the terms of the licenses held by Station and is further subject to all federal, state, and municipal laws and regulations now in force or that may be enacted in the future, including but not limited to the Rules and Regulations of the Federal Communications Commission and its decisions, actions, and orders when acting under its quasi-legislative powers.
- (b) This agreement, including the rights and obligations under it, may not be assigned or transferred without first obtaining Station's written consent, nor may Station be required to broadcast hereunder for the benefit of any Advertiser/ Agency other than those named on the face of this agreement.
- (c) In the event of a breach by Station, Advertiser's/Agency's exclusive remedy therefore shall be a credit for substituted advertising time of equal value, and in no event shall Station be liable for any consequential, incidental, or punitive damages, or monetary damages of any type.
- (d) This agreement shall be construed under and according to the laws of the State in which the Station's main studio is located. All parties hereto agree that in any action brought to enforce the obligation or right of any party hereunder, each party consents to personal jurisdiction and venue in any court of appropriate jurisdiction in the county or parish where the Station's main studio is located.
- (e) If it becomes necessary for Station to place Advertiser's/Agency's account with an attorney or collection agency for the purpose of enforcing its rights hereunder, Advertiser/Agency shall be liable to Station for reasonable attorneys' fees, costs, and expenses.
- (f) All notices hereunder shall be in writing and delivered by hand or registered or certified mail and shall be deemed given when delivered in person or, if mailed, on the second business day after the date of the mailing. Any notice hereunder shall be sufficient if given to either Advertiser or Agency.
- (g) If any provision of this agreement shall be adjudged by a court to be void or unenforceable, such adjudication shall not affect the validity or enforceability of any other provision of this agreement.
- (h) The provisions hereof constitute the entire agreement between the parties and supersede any and all other transactions, negotiations, or representations whatsoever as to the broadcast or announcements, or the parties' rights and obligations hereunder, and shall not be modified except in writing.
- (i) This Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales agreement for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

STANDARD TERMS AND CONDITIONS

5/3/2011



STRATUS

TRAFFIC AND BILLING

Home
Change Station
Dashboard
Weekly Planner
Greensheets
Account List
Orders
Schedule Spots
Schedule Copy
Accounting
Administration
Sales Reports
Reports
Minute Based Inventory
Sales Training
Logout
Help

Welcome,
ERINA ALBERTSON
from
Cumulus - Detroit

WJR-AM SALES ORDER

Advertiser 4442	KLINT KESTO FOR STATE REPRESENTATIVE	New	New
Agency 170	KATZ GROUP SALES	Start Date	11/05/16
Account Executive	Katz, Philly	End Date	11/08/16 <input type="button" value="End All"/>
Contract #	30230113	Month Type	Broadcast
Estimate #	unk / unk / unk	Billing Cycle	End of Flight
Description	State Candidate	Agency Commission	15.000
Corporate Revenue	Political: National Agency Candidate "Use" - 42200	CO-OP	No
Station Revenue	Political National - 42200	Notarized	No
Corp. Comp. Type	Political	# of Invoice copies	1 <input type="checkbox"/> Do Not Print
Station Comp. Type	UNUSED	Created / Revised	11/04/16 / 11/04/16
Make Goods	Make good in flight	Suppress Rates	<input type="checkbox"/>
CO-OP Product		Stratus #	35235
Separation	Contract 00 : 30 : 00 Acct 00 : 10 : 00	Sales Info	New Business <input checked="" type="checkbox"/> RFP? <input type="checkbox"/> No
Corporate Campaign	<None Selected>	Station Campaign	<None Selected>

Cash in Advance
Good Thru 11/08/16

Special
Instructions

LINE ONE IS BEING TRANSFERRED TO A LIONS STATION CONTRACT AS IT IS A LIONS RATE/DAYPART.

Save - Done

Save - Continue

Return to Orders

Print

Multi-Week Wizard

Multi-Day Wizard

Upload Order

Order Attachments

Deny Approval

Denial Reason

(1) Attachments

Spots

Spot Copy

Update

Unlink Ask

☐ Clear Approvals and Save Changes to Scheduled Order?

Sponsor/Avail <Normal Avail> Log Name		Len 60 Rate 2800.00 Internal Rate Priority 1 A Comm % 0.000	Start Date 11/06/16 End Date 11/06/16	Start Time 12:00 PM End Time 12:00 PM	Auto Wkly <input type="checkbox"/>	# Wk 0	Mo 0	Tu 0	We 0	Th 0	Fr 0	Sa 0	Su 1	Total 2800.00 0 Spots
Detail Line # 500387 <input type="checkbox"/> Dup <input checked="" type="checkbox"/> Del <input checked="" type="checkbox"/> Rev <input type="checkbox"/> Plus Stream <input type="checkbox"/> Live Read <input type="checkbox"/> Endorsement Rev/No Charge Revenue														
Edit Weeks All Weeks														
Sponsor/Avail <Normal Avail> Log Name		Len 60 Rate 450.00 Internal Rate Priority 3 B Comm % 0.000	Start Date 11/07/16 End Date 11/07/16	Start Time 6:00 AM End Time 10:00 AM	Auto Wkly <input type="checkbox"/>	# Wk 5	Mo 0	Tu 0	We 0	Th 0	Fr 0	Sa 0	Su 0	Total 2250.00 5 Spots
Detail Line # 500388 <input type="checkbox"/> Dup <input type="checkbox"/> Del <input checked="" type="checkbox"/> Rev <input type="checkbox"/> Plus Stream <input type="checkbox"/> Live Read <input type="checkbox"/> Endorsement Rev/No Charge Revenue														
Edit Weeks All Weeks														
Sponsor/Avail <Normal Avail>		Len 60 Rate												

Cumulus Traffic and Billing

3	Log Name	250.00	Start Date	Start Time	Auto Wkly	# Wk	Mo	Tu	We	Th	Fr	Sa	Su	Total
	Detail Line # 500389	Internal Rate	11/07/16	3:00 PM	<input type="checkbox"/>	4	0	0	0	0	0	0	0	1000.00
	<input type="checkbox"/> Dup <input type="checkbox"/> Del <input checked="" type="checkbox"/> Rev <input type="checkbox"/> Plus Stream	Priority	End Date	End Time										4 Spots
	<input type="checkbox"/> Live Read <input type="checkbox"/> Endorsement	3 B	11/07/16	7:00 PM										
	Rev/No Charge Revenue	Comm %												
		0.000												
<div>Edit Weeks All Weeks</div>														
4	Sponsor/Avail	Len 60	Start Date	Start Time	Auto Wkly	# Wk	Mo	Tu	We	Th	Fr	Sa	Su	Total
	<Normal Avail>	Rate	11/08/16	6:00 AM	<input type="checkbox"/>	0	5	0	0	0	0	0	0	2250.00
	Log Name	450.00	End Date	End Time										5 Spots
	Detail Line # 500390	Internal Rate	11/08/16	10:00 AM										
	<input type="checkbox"/> Dup <input type="checkbox"/> Del <input checked="" type="checkbox"/> Rev <input type="checkbox"/> Plus Stream	Priority												
	<input type="checkbox"/> Live Read <input type="checkbox"/> Endorsement	3 B												
	Rev/No Charge Revenue	Comm %												
		0.000												
<div>Edit Weeks All Weeks</div>														
5	Sponsor/Avail	Len 60	Start Date	Start Time	Auto Wkly	# Wk	Mo	Tu	We	Th	Fr	Sa	Su	Total
	<Normal Avail>	Rate	11/06/16	12:00 PM	<input type="checkbox"/>	0	0	0	0	0	0	0	1	2800.00
	Log Name	2800.00	End Date	End Time										0 Spots
	Detail Line # 500391	Internal Rate	11/06/16	12:00 PM										
	<input type="checkbox"/> Dup <input checked="" type="checkbox"/> Del <input checked="" type="checkbox"/> Rev <input type="checkbox"/> Plus Stream	Priority												
	<input type="checkbox"/> Live Read <input type="checkbox"/> Endorsement	1 A												
	Rev/No Charge Revenue	Comm %												
		0.000												
<div>Edit Weeks All Weeks</div>														
<div> Add 1 Add Spot Line(s) Add NTR Line(s) Save - Done Save - Continue Return to Orders Update </div>														
AE OK		11/4/2016 4:38:58 PM by ERINA ALBERTSON				MM OK		11/4/2016 4:47:39 PM by Jennifer Van Vallis						
BM OK		11/4/2016 4:49:41 PM by diane.cunningham				Scheduled								
Nov 16 = 5500.00 / 4675.00		Dec 16 = 0.00 / 0.00		Jan 17 = 0.00 / 0.00		Feb 17 = 0.00 / 0.00		Mar 17 = 0.00 / 0.00		Apr 17 = 0.00 / 0.00				
May 17 = 0.00 / 0.00		Jun 17 = 0.00 / 0.00		Jul 17 = 0.00 / 0.00		Aug 17 = 0.00 / 0.00		Sep 17 = 0.00 / 0.00		Oct 17 = 0.00 / 0.00				
WJR-AM Contract Totals		5500.00 / 4675.00 14 Spots Spot Revenue 5500.00 Non Spot Revenue 0 Sales Commission 0.00												

Option (16ms) Order (63ms) Header (63ms) List (63ms) Bind (78ms) Detail (78ms) Total (78ms)

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STRATEGIC MEDIA PLACEMENT, INC.

7669 Stagers Loop
Delaware, OH 43015-7010

THE HUNTINGTON NATIONAL BANK
25-002440

29823

11/4/2016

PAY TO THE
ORDER OF KATZ

\$ **10,200.00

Ten Thousand Two Hundred and 00/100***** DOLLARS

KATZ

MEMO

MIHRCC: MIHD 39 Kesto

⑈029823⑈ ⑆044000024⑆ 01892394091⑈

STRATEGIC MEDIA PLACEMENT, INC.

29823

KATZ

MIHRCC: MIHD 39 Kesto

11/4/2016

10,200.00

Checking - Media Buy MIHRCC: MIHD 39 Kesto

10,200.00

STRATEGIC MEDIA PLACEMENT, INC.

29823

KATZ

MIHRCC: MIHD 39 Kesto

11/4/2016

10,200.00

PAYMENT
RECORD

Checking - Media Buy MIHRCC: MIHD 39 Kesto

10,200.00



INVOICE

Bill To: **KATZ GROUP SALES**
125 WEST 55TH STREET 3RD FLOOR

NEW YORK, NY 10019

Remit To: 3580 Momentum Place
Chicago, IL 60689-5335
Station: Cumulus - Detroit - xDetroit Lions
Phone#: 313-873-9713

Invoice #: 1202177794 EDI INVOICE
Invoice 11/06/16
Date:
Order #: 35236

KLINT KESTO FOR STATE REPRESENTATIVE
Advt#4442 Agcy#170

Acct Exec: Philly Katz
Estimate #: UNK / UNK / UNK
Description: State Candidate

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	CI	Product
Sun	11/06/16	2:32PM	60	500392	\$2,800.00	A	MIHOUSE_KESTO_STRONG_RGMIKEST1601

Gross Amount \$2,800.00
Agency Commission \$420.00
Net Amount \$2,380.00

Total Spots 1

Terms: Due on Receipt



INVOICE

Bill To: **KATZ GROUP SALES**
125 WEST 55TH STREET 3RD FLOOR

NEW YORK, NY 10019

Remit To: **3580 Momentum Place**

Chicago, IL 60689-5335

Station: **Cumulus - Detroit - WJR-AM**

Phone#: **313-873-9713**

Invoice #: **1202177928 EDI INVOICE**

Invoice **11/13/16**

Date:

Order #: **35235**

KLINT KESTO FOR STATE REPRESENTATIVE

Adv#4442 Agcy#170

Acct Exec: **Philly Katz**

Estimate #: **unk / unk / unk**

Terms: **Due on Receipt**

Description: **State Candidate**

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	11/07/16	6:13AM	60	500388	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	6:44AM	60	500388	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	7:29AM	60	500388	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	8:42AM	60	500388	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	8:52AM	60	500388	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	3:46PM	60	500389	\$250.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	4:44PM	60	500389	\$250.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	5:34PM	60	500389	\$250.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Mon	11/07/16	6:44PM	60	500389	\$250.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Tue	11/08/16	6:23AM	60	500390	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Tue	11/08/16	6:52AM	60	500390	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Tue	11/08/16	7:22AM	60	500390	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Tue	11/08/16	8:12AM	60	500390	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601
Tue	11/08/16	9:13AM	60	500390	\$450.00	B	MIHOUSE_KESTO_STRONG_RGMIKEST1601

Gross Amount **\$5,500.00**

Total Spots **14**

Agency Commission **\$825.00**

Net Amount **\$4,675.00**

Terms: **Due on Receipt**