

# Broadcast Contract

CTE Kelli Ward for US Senate  
130 N Acoma Blvd.  
Lake Havasu, AZ 86403

Start Date 08/25/16	Contract# 34611	Mod# 0
End Date 08/30/16	Date Entered 08/24/16	Date Last Modified 08/25/16
Advertiser CTE Kelli Ward for U		Station Market KBLU-AM, KTTI-FM
Product AUGUST		SalesRep/Office House House

Calendar Billing Cycle Estimate#

## KBLU-AM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	TH 08/25/16 TU 08/30/16	03:00P-07:00P	60	3	3	--	3	3	--	--	12	\$17.00
2	FR 08/26/16 TU 08/30/16	06:00A-10:00A	60	3	3	--	--	2	--	--	8	\$17.00
3	FR 08/26/16 TU 08/30/16	10:00A-03:00P	60	3	3	--	--	3	--	--	9	\$17.00

## KTTI-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	TH 08/25/16 TU 08/30/16	03:00P-07:00P	60	3	2	--	3	3	--	--	11	\$17.00
2	FR 08/26/16 TU 08/30/16	06:00A-10:00A	60	3	3	--	--	3	--	--	9	\$17.85
3	FR 08/26/16 TU 08/30/16	10:00A-03:00P	60	3	3	--	--	3	--	--	9	\$17.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	58	993.65	\$ 993.65	\$ 993.65

### Billing Projections: By Month

	Aug 16	Sep 16
CA	993.65	
ST	393.55	600.10

El Dorado Broadcasters, LLC and Radio Stations KTTI, KQSR, and KBLU does not discriminate in the sale of advertising time on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Accepted for Station

Accepted for advertiser OR agency (and MBS, if any) as agent for the advertiser

Name	Title	Name	Title
See reverse for accepted terms and conditions, if any			Page 1

# Sales Order

Stations: KTTI-FM, KBLU-AM Buyer: \_\_\_\_\_  
 Contract Name: AUGUST Tax Schedule: \_\_\_\_\_ (None)  
 Contract#: \_\_\_\_\_ (none) Agency Commission %: 0  
 Start Date: 8/25/16 End Date: 8/30/16 Billing Cycle: Calendar  
 Revenue Type: Political Local Direct Type: Cash Salesperson: HOUSE Comm %: 12  
 Advertiser: CTE Kelli Ward for US Senate Makegood Policy: Within Contract Dates  
 Address: 130 N Acoma Blvd.  
 City: Lake Havasu State: AZ Zip: 86403  
 Phone: (928) 486-7447 Paid  
 Product Name: AUGUST  
 Competitive Code: Political/Fed

## KTTI-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	8/25/16	8/30/16		3:00 PM	7:00 PM	60	3	2		3	3			11	D	17.00	11	187.00	
2	8/26/16	8/30/16		6:00 AM	10:00 AM	60	3	3			3			9	D	17.85	9	160.65	
3	8/26/16	8/30/16		10:00 AM	3:00 PM	60	3	3			3			9	D	17.00	9	153.00	

TOTAL GROSS \$500.65, NET \$500.65

## KBLU-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	8/25/16	8/30/16		3:00 PM	7:00 PM	60	3	3		3	3			12	D	17.00	12	204.00	
2	8/28/16	8/30/16		6:00 AM	10:00 AM	60	3	3			2			8	D	17.00	8	136.00	
3	8/28/16	8/30/16		10:00 AM	3:00 PM	60	3	3			3			9	D	17.00	9	153.00	

TOTAL GROSS \$493.00, NET \$493.00

Billing Projections: By Month

	Aug 16	Sep 16
CA	993.65	0.00
ST	393.55	600.10

Print Spot Prices

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TOTAL SPOTS ..... 58

GROSS TOTAL \$ ..... 993.65

ADJUSTED SPOTS ..... 58

ADJUSTED TOTAL \$ ..... 993.65

APPROVE    DECLINE

- General Manager
- Sales Manager
- Business Manager
- Traffic Manager

*[Signature]* 8/24/16

# Sales Order

Station: **KTTI-FM, KBLU-AM**  
 Contract Name: **AUGUST**  
 Contract: (none)  
 Start Date: **8/25/16** End Date: **8/30/16**  
 Revenue Type: **Political Local Direct** Type: **Cash**  
 Advertiser: **CTE Kelli Ward for US Senate**  
 Address: **130 N Acoma Blvd.**  
 City: **Lake Havasu** State: **AZ** Zip: **86403**  
 Phone: **(928) 488-7447**  
 Product Name: **AUGUST**  
 Competitive Code: **Political/Fed**

Buyer: (None)  
 Tax Schedule:  
 Agency Commission %: 0  
 Billing Cycle: **Calendar**  
 Salesperson: **HOUSE** Comm %: **12**  
 Makegood Policy: **Within Contract Dates**

**Client Signature  
File Copy Only**

## KTTI-FM

No.	DATES		AIR	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	Days		SPOTS
1	8/25/16	8/25/16		3:00 PM	7:00 PM	30	3	2		3	3			11	D	17.00	11	187.00
2	8/26/16	8/27/16		8:00 AM	12:00 AM	30	3	3		3				9	D	17.85	9	160.65
3	8/28/16	8/29/16		10:00 AM	3:00 PM	30	2	3		3				9	D	17.00	9	153.00

TOTAL GROSS \$500.65, NET \$500.65

## KBLU-AM

No.	DATES		AIR	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	Days		SPOTS
1	8/25/16	8/26/16		3:00 PM	7:00 PM	60	3	3		3	3			12	D	17.00	12	204.00
2	8/26/16	8/27/16		5:00 AM	10:00 AM	60	2	3		2				8	D	17.00	8	136.00
3	8/28/16	8/29/16		10:00 AM	3:00 PM	60	3	3		3				9	D	17.00	9	153.00

TOTAL GROSS \$493.00, NET \$493.00

Billing Projections By Month

	Aug 16	Sep 16
CA	992.95	0.00
ST	393.95	800.10

*Roger Galloway*

*Roger Galloway  
WARD 4 SENATE*

10/1/51

RECEIVED  
10/1/51

RECEIVED

5/2/51

RECEIVED  
RECEIVED  
RECEIVED  
RECEIVED

Reg. Ballou

Roger G. Ballou

WARD FOR - STATE

# AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avoid The Burden of the Lowest Unit Charge During Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: KTII/KBLU Yuma, Az Date: \_\_\_\_\_

I, Robert Galloray,  
being on behalf of Kelli Ward for US Senate, a legally  
qualified candidate of the REPUBLICAN political  
party for the office of U.S. SENATE  
in the Primary Election  
election to be held on AUGUST 30, 2016  
do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges: See schedule

If programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

[Empty box for listing matters of national importance]

I represent that the payment for the above described broadcast time has been furnished by

WARD FOR SENATE

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is

CHRISSE HASTIE

This station has disclosed to me its political advertising policies, including: applicable clauses and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**To Be Signed By Candidate or Authorized Committee**

3/3/16  
Date

Roger Barnowky  
Signature

**To Be Signed By Station Representative**

Accepted

Accepted in Part

Rejected

[Signature]  
Signature

Michael Puetz  
Printed Name

General Manager  
Title

# CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During a Political Window, The Following Certification Is Required

WARD FOR SENATE  
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does  does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

- the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.
- the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Roger Galloway, WARD FOR SENATE  
signature of candidate or authorized committee

ROGER GALLOWAY, WARD FOR SENATE 3/2/16  
printed name



# INVOICE



**Invoice #:** MC-1160813412  
**Invoice Date:** 08/31/2016  
**Contract #:** 34611  
**Page:** 1  
**Net Amount Due:** \$993.65

**Advertiser:** CTE Kelli Ward for US Senate  
 130 N Acoma Blvd.  
 Lake Havasu, AZ 86403

**Station(s):** KBLU-AM  
 KTTI-FM

**Advertiser:** CTE Kelli Ward for US Senate  
**Product:** AUGUST  
**Estimate #:**  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** House House  
**Terms:** Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
<b>KBLU-AM</b>							
FRI	08/26/16	06:44a	2	60	Kelli Ward 4		\$17.00
FRI	08/26/16	08:43a	2	60	Kelli Ward 3		\$17.00
FRI	08/26/16	11:31a	3	60	Kelli Ward 2		\$17.00
FRI	08/26/16	12:53p	3	60	Kelli Ward 1		\$17.00
FRI	08/26/16	01:26p	3	60	Kelli Ward 4		\$17.00
FRI	08/26/16	03:03p	1	60	Kelli Ward 3		\$17.00
FRI	08/26/16	03:52p	1	60	Kelli Ward 2		\$17.00
FRI	08/26/16	04:23p	1	60	Kelli Ward 1		\$17.00
FRI	08/26/16	05:03p	1	60	Kelli Ward 4		\$17.00
FRI	08/26/16	06:17p	1	60	Kelli Ward 3		\$17.00
FRI	08/26/16	06:31p	1	60	Kelli Ward 2		\$17.00
MON	08/29/16	07:14a	2	60	Kelli Ward 1		\$17.00
MON	08/29/16	08:30a	2	60	Kelli Ward 4		\$17.00
MON	08/29/16	09:03a	2	60	Kelli Ward 3		\$17.00
MON	08/29/16	10:56a	3	60	Kelli Ward 2		\$17.00
MON	08/29/16	01:02p	3	60	Kelli Ward 1		\$17.00
MON	08/29/16	02:53p	3	60	Kelli Ward 4		\$17.00
MON	08/29/16	04:25p	1	60	Kelli Ward 3		\$17.00
MON	08/29/16	05:52p	1	60	Kelli Ward 2		\$17.00
MON	08/29/16	06:18p	1	60	Kelli Ward 1		\$17.00
TUE	08/30/16	06:45a	2	60	Kelli Ward 3		\$17.00
TUE	08/30/16	07:46a	2	60	Kelli Ward 2		\$17.00
TUE	08/30/16	09:56a	2	60	Kelli Ward 1		\$17.00
TUE	08/30/16	11:31a	3	60	Kelli Ward 4		\$17.00
TUE	08/30/16	01:02p	3	60	Kelli Ward 3		\$17.00
TUE	08/30/16	02:25p	3	60	Kelli Ward 2		\$17.00
TUE	08/30/16	03:02p	1	60	Kelli Ward 1		\$17.00
TUE	08/30/16	05:04p	1	60	Kelli Ward 4		\$17.00
TUE	08/30/16	06:02p	1	60	Kelli Ward 3		\$17.00
<b>KTTI-FM</b>							
FRI	08/26/16	06:33a	2	60	Kelli Ward 1		\$17.85

# INVOICE



**Invoice #:** MC-1160813412  
**Invoice Date:** 08/31/2016  
**Contract #:** 34611  
**Page:** 2  
**Net Amount Due:** \$993.65

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	08/26/16	08:18a	2	60	Kelli Ward 4		\$17.85
FRI	08/26/16	09:21a	2	60	Kelli Ward 3		\$17.85
FRI	08/26/16	11:38a	3	60	Kelli Ward 2		\$17.00
FRI	08/26/16	12:52p	3	60	Kelli Ward 1		\$17.00
FRI	08/26/16	01:39p	3	60	Kelli Ward 4		\$17.00
FRI	08/26/16	03:18p	1	60	Kelli Ward 3		\$17.00
FRI	08/26/16	03:48p	1	60	Kelli Ward 2		\$17.00
FRI	08/26/16	04:11p	1	60	Kelli Ward 1		\$17.00
FRI	08/26/16	04:36p	1	60	Kelli Ward 4		\$17.00
FRI	08/26/16	05:40p	1	60	Kelli Ward 3		\$17.00
FRI	08/26/16	06:48p	1	60	Kelli Ward 2		\$17.00
MON	08/29/16	06:17a	2	60	Kelli Ward 4		\$17.85
MON	08/29/16	08:01a	2	60	Kelli Ward 3		\$17.85
MON	08/29/16	08:58a	2	60	Kelli Ward 2		\$17.85
MON	08/29/16	10:21a	3	60	Kelli Ward 1		\$17.00
MON	08/29/16	11:23a	3	60	Kelli Ward 4		\$17.00
MON	08/29/16	02:35p	3	60	Kelli Ward 3		\$17.00
MON	08/29/16	04:10p	1	60	Kelli Ward 2		\$17.00
MON	08/29/16	05:54p	1	60	Kelli Ward 1		\$17.00
MON	08/29/16	06:30p	1	60	Kelli Ward 4		\$17.00
TUE	08/30/16	07:45a	2	60	Kelli Ward 2		\$17.85
TUE	08/30/16	08:40a	2	60	Kelli Ward 1		\$17.85
TUE	08/30/16	09:55a	2	60	Kelli Ward 4		\$17.85
TUE	08/30/16	10:34a	3	60	Kelli Ward 3		\$17.00
TUE	08/30/16	12:18p	3	60	Kelli Ward 2		\$17.00
TUE	08/30/16	02:21p	3	60	Kelli Ward 1		\$17.00
TUE	08/30/16	03:48p	1	60	Kelli Ward 4		\$17.00
TUE	08/30/16	05:50p	1	60	Kelli Ward 3		\$17.00

**KBLU-AM**

Total Spots: 29  
 Gross Amount: \$493.00  
 Agency Commission: \$0.00  
 Net Amount: \$493.00

**KTTI-FM**

Total Spots: 29  
 Gross Amount: \$500.65  
 Agency Commission: \$0.00  
 Net Amount: \$500.65

Remit To:  
 El Dorado Broadcasters  
 755 W. 28th Street  
 Yuma, AZ 85364

**Invoice Totals**

Total Spots: 58  
 Gross Amount: \$993.65  
 Agency Commission: \$0.00  
 Net Amount Due: \$993.65

# INVOICE



**Invoice #:** MC-1160813412  
**Invoice Date:** 08/31/2016  
**Contract #:** 34611  
**Page:** 3  
**Net Amount Due:** \$993.65

Payment is due upon receipt of invoice, and is past due if the invoice is not paid within thirty (30) days. If Station refers the amount due for collection, Advertiser shall pay reasonable attorney's or collector's fees incurred by Station in addition to the amount owed. Station has the right to apply a 1.5% interest rate on all invoices due past sixty (60) days.

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