## LOCAL PROGRAMMING AND MARKETING AGREEMENT

THIS LOCAL PROGRAMMING AND MARKETING AGREEMENT (this "Agreement") is made as of November 24th, 2015, among Glory Communications, Inc. South Carolina Licensee company ("Licensee"), and Kevin Cohen/DBA Capitol City Media, LLC company ("Programmer").

#### Recitals

A. Licensee owns and operates the following radio stations (the "Stations") pursuant to licenses issued by the Federal Communications Commission ("FCC"):

WQXL(AM), Columbia, South Carolina (FCC Facility ID No.413330) FM Translator 95.9 (subject to future pending frequency swap), Columbia, South Carolina.

- B. Licensee desires to obtain programming for the Stations, and Programmer desires to provide programming for broadcast on the Stations on the terms set forth in this Agreement.
- C. Licensee and Programmer are parties to an Agreement (the "LMA") of even date herewith with respect to the Stations.

### Agreement

NOW, THEREFORE, taking the foregoing recitals into account, and in consideration of the mutual covenants and agreements contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, intending to be legally bound, hereby agree as follows:

Term. The term of this Agreement (the "Term") will begin on the date hereof and will continue until the date twenty four (24) months thereafter, unless earlier terminated in accordance with the terms of this Agreement (or extended by mutual written agreement). Each term shall automatically renew for each successive Renewal Term unless Programmer provides written notice to Licensee of its intention not to renew at least sixty (90) days prior to the expiration of the Term of any Renewal Term.

1. <u>Programming.</u> During the Term, Licensee shall make available to Programmer all of the airtime on the Stations (including all of the primary and secondary program streams and ancillary uses) for programming provided by Programmer (the "Programs") for broadcast twenty-four (24) hours per day, seven (7) days per week, excluding, at Licensee's option, the period from 6:00a.m. to 8:00a.m. each Sunday morning (the "<u>Broadcasting Period</u>"). During the Term, Programmer will transmit the Programs to the Stations' transmitting facilities and Licensee shall broadcast the Programs on the Stations, subject to the provisions of Section 6 below.

- 3. Accounts Receivable. Licensee shall not attempt to collect any of the Collection due Programmer. If Licensee receives a payment from an account debtor of any of the Programmer advertisers, Licensee shall promptly notify Programmer thereof.
- 4. Advertising. During the Term, Programmer will be exclusively responsible for the sale of advertising on the Stations and for the collection of accounts receivable arising there from, and Programmer shall be entitled to all revenue of the Stations (including, without limitation, from the Station' website. During the Term, Licensee shall not sell any advertising on the Stations, except as provided by Section 7(b) below.
- 5. Payments. For the broadcast of the Programs and the other benefits made available to Programmer pursuant to this Agreement, during the Term, Programmer will pay Licensee as set forth on *Schedule A* attached hereto. To the extent reasonably necessary to perform this Agreement, during the Term, Licensee shall provide Programmer with the benefits of any of the Stations' programming contracts and lease agreements, and Programmer shall perform the obligations of Licensee there under, to the extent of the benefits received.

## 6. Control.

(a) Notwithstanding anything to the contrary in this Agreement, Licensee shall retain ultimate control over the operation of the Stations and over all persons working at the Stations during the Term. Licensee shall bear responsibility for the Stations' compliance with the rules, regulations and policies of the FCC and all other applicable laws. Without limiting the generality of the foregoing, Licensee will: (i) employ a manager for the Stations, who will report to Licensee and will direct the day-to-day operations of the Stations, and who shall have no employment, consulting, or other relationship with Programmer, (ii) employ a second employee for the Stations, who will report and be solely accountable to the manager (the "Licensee Employees"), and (iii) retain control over the policies, programming and operations of the Stations.

- (b) Nothing contained herein shall prevent Licensee from (i) rejecting or refusing programs which Licensee believes to be contrary to the public interest, or (ii) substituting programs which Licensee believes to be of greater local or national importance or which are designed to address the problems, needs and interests of the local communities. Licensee reserves the right to (x) refuse to broadcast any Program containing matter which violates any right of any third party, which constitutes a personal attack, or which does not meet the requirements of the rules, regulations, and policies of the FCC, (y) preempt any Program in the event of a local, state, or national emergency, or (z) delete any commercial announcements that do not comply with the requirements of the FCC's sponsorship identification policy.
- (c) Programmer shall cooperate with Licensee to ensure that EAS transmissions are properly performed in accordance with Licensee's instructions. Each party shall deliver to the other a copy of any letters of complaint it receives with respect to the Stations and Licensee shall include such letters in the Stations' public inspection files as appropriate.

## 7. Programs.

- (a) Licensee acknowledges that it is familiar with the type of programming Programmer currently produces or licenses and has determined that the broadcast of such programming on the Stations would serve the public interest. Notwithstanding the foregoing, Programmer agrees not to change the format of a Station without the prior written consent of Licensee. Programmer shall ensure that the contents of the Programs conform to all FCC rules, regulations and policies in all material respects. Programmer shall consult with Licensee in the selection of the Programs to ensure that the Programs' content contains matters responsive to issues of public concern in the local communities, as those issues are made known to Programmer by Licensee. Licensee acknowledges that its right to broadcast the Programs is non-exclusive and that ownership of or license rights in the Programs shall be and remain vested in Programmer.
- (b) Licensee shall oversee and take ultimate responsibility with respect to the provision of equal opportunities, lowest unit charge, and reasonable access to political candidates, and compliance with the political broadcast rules of the FCC. During the Term, Programmer shall cooperate with Licensee as Licensee complies with its political broadcast responsibilities, and shall supply such information promptly to Licensee as may be necessary to comply with the political broadcasting provisions of the FCC's rules, the Communications Act of 1934, as amended, and federal election laws. Programmer shall release advertising availabilities to Licensee during the Broadcasting Period as necessary to permit Licensee to comply with the political broadcast rules of the FCC; provided, however, that revenue received by Licensee as a result of any such release of advertising time shall promptly be remitted to Programmer.
- (c) During the Term, Licensee and Programmer will maintain music licenses with respect to the Stations and the Programs, as appropriate.
- 8. Expenses. Licensee will pay for the Stations' employees contemplated by Section 6(a), maintenance of all studio and transmitter equipment and all other operating costs required to be paid to maintain the Stations' broadcast operations in accordance with FCC rules and policies and applicable law, and all utilities supplied to its main studio and transmitter sites

(subject to reimbursement by Programmer as provided on <u>Schedule A</u>). The Licensee Employees will be responsible for the broadcast transmission of the Programs (once received at its transmitter site) and Licensee will be responsible for the salaries, taxes, insurance and related costs for the Licensee Employees (subject to reimbursement by Programmer as provided on Schedule A.

- 9. Employees. Subject to the provisions of the Purchase Agreement, Programmer may employ certain personnel of Licensee, other than Licensee Employees.
- 10. <u>Call Signs.</u> During the Term, Licensee will retain all rights to the call letters of the Stations or any other call letters which may be assigned by the FCC for use by the Stations, and will ensure that proper station identification announcements are made with such call letters in accordance with FCC rules and regulations. Programmer shall include in the Programs an announcement at the beginning of each hour of such Programs to identify such call letters, as well as any other announcements required by the rules and regulations of the FCC. Programmer is authorized to use such call letters in its Programs and in any promotional material in any media used in connection with the Programs.
- II. <u>Maintenance.</u> During the Term, Licensee shall maintain the operating power of the Stations at the maximum level authorized by the FCC for the Stations and shall repair and maintain the Stations' towers and transmitter sites and equipment in good operating condition, ordinary wear and tear excepted.
- 12. Facilities. During the Term, Licensee shall provide Programmer access to and use of Licensee's studio/production room and (1) office space in the facilities located in the Station (2440 Millwood Ave) as accommodations for purposes of performing this Agreement. When on Licensee's premises, Programmer shall not act contrary to the terms of any lease for such premises or interfere with the business and operation of Licensee's use of such premises.
- 13. <u>Representations.</u> Programmer and Licensee each represent and warrant to the other that (a) it has the power and authority to enter into this Agreement and to consummate the transactions contemplated hereby, (b) it is in good standing in the jurisdiction of its organization and is qualified to do business in all jurisdictions where the nature of its business requires such qualification, (c) it has duly authorized this Agreement, and this Agreement is binding upon it, and (d) the execution, delivery, and performance by it of this Agreement does not conflict with, result in a breach of, or constitute a default or ground for termination under any material agreement to which it is a party or by which it is bound.

## 14. Events of Default.

(a) The occurrence of any of the following will be deemed an Event of Default by Programmer under this Agreement: (i) Programmer fails to observe or perform any obligation contained in this Agreement in any material respect; or (ii) Programmer breaches any representation or warranty made by it under this Agreement in any material respect.

- (b) The occurrence of the following will be deemed an Event of Default by Licensee under this Agreement: (i) Licensee fails to observe or perform any obligation contained in this Agreement in any material respect; or (ii) Licensee breaches any representation or warranty made by it under this Agreement in any material respect.
- (c) Notwithstanding the foregoing, an Event of Default will not be deemed to have occurred until fifteen (15) calendar days after the non-defaulting party has provided the defaulting party with written notice specifying the Event of Default and such Event of Default remains uncured. Upon the occurrence of an Event of Default, and in the absence of a timely cure pursuant to this Section 15, the non-defaulting party may terminate this Agreement, effective immediately upon written notice to the defaulting party.
- Indemnification. Programmer shall indemnify and hold Licensee harmless 15. against any and all liability arising from the broadcast of the Programs on the Stations, including, without limitation, all liability for indecency, libel, slander, illegal competition or trade practice, infringement of trademarks, trade names, or program titles, violation of rights of privacy, and infringement of copyrights and proprietary rights or any other violation of third party rights or FCC rules or other applicable law. Programmer further agrees to indemnify Licensee against any petitions to deny, petitions for revocation, petitions for orders to show cause, or other challenges based upon Programmer's Programs brought by parties unrelated to and unaffiliated with Licensee to the extent that such challenges rely upon Programmer's programming, and agrees to indemnify Licensee for any damage to the Station's assets caused by Programmer. Licensee shall indemnify and hold Programmer harmless against any and all liability arising from the broadcast of Licensee's programming on the Stations, including, without limitation, all liability for indecency, libel, slander, illegal competition or trade practice, infringement of trademarks, trade names, or program titles, violation of rights of privacy, and infringement of copyrights and proprietary rights or any other violation of third party rights or FCC rules or other applicable law. The obligations under this Section 16 shall survive any termination of this Agreement.
- 16. <u>Assignment.</u> Neither party may assign this Agreement without the prior written consent of the other party hereto, not to be unreasonably withheld. The terms of this Agreement shall bind and inure to the benefit of the parties' respective successors and any permitted assigns, and no assignment shall relieve any party of any obligation or liability under this Agreement. Nothing in this Agreement expressed or implied is intended or shall be construed to give any rights to any person or entity other than the parties hereto and their successors and permitted assigns.
- 17. Severability. If any court or governmental authority holds any provision in this Agreement invalid, illegal, or unenforceable under any applicable law, then so long as no party is deprived of the benefits of this Agreement in any material respect, this Agreement shall be construed with the invalid, illegal or unenforceable provision deleted and the validity, legality and enforceability of the remaining provisions contained herein shall not be affected or impaired thereby. The obligations of the parties under this Agreement are subject to the rules, regulations and policies of the FCC and all other applicable laws. The parties agree that Licensee may file a copy of this Agreement with the FCC, and that Licensee shall place a copy of this Agreement in the Stations' public inspection files.

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18. <u>Notices.</u> Any notice pursuant to this Agreement shall be in writing and shall be deemed delivered on the date of personal delivery or confirmed facsimile transmission or confirmed delivery by a nationally recognized overnight courier service, or on the third (3'd) day after prepaid mailing by certified U.S. mail, return receipt requested, and shall be addressed as follows (or to such other address as any party may request by written notice):

if to Licensee, then to:

Glory Communications, Inc. 2440

Millwood Ave.

Columbia, SC 29205 Facsimile: (803) 750-3701

If to Programmer, then to:

Kevin Cohen Capitol City Media LLC P.O. Box 50433 Columbia, SC 29250

Kevin Cohen



- Miscellaneous. This Agreement may be executed in separate counterparts, each of which will be deemed an original and all of which together will constitute one and the same agreement. No amendment or waiver of compliance with any provision hereof or consent pursuant to this Agreement shall be effective unless evidenced by an instrument in writing signed by the party against whom enforcement of such amendment, waiver, or consent is sought. This Agreement is not intended to be, and shall not be construed as, an agreement to form a partnership, agency relationship, or joint venture between the parties. Neither party shall be authorized to act as an agent of or otherwise to represent the other party. The construction and performance of this Agreement shall be governed by the laws of the State of South Carolina without giving effect to the choice of law provisions thereof. This Agreement (including the Schedules hereto) constitutes the entire agreement and understanding among the parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings with respect to the subject matter hereof.
- 20. <u>Certifications.</u> Licensee certifies that it maintains ultimate control over the Stations' facilities including, specifically, control over the Stations' finances, personnel and programming. Programmer certifies that this Agreement complies with the provisions of 47 C.F.R. Sections 73.3555(a) and (c).
- 21. WAIVER OF JURY TRIAL. EACH PARTY HERE TO HEREBY IRREVOCABLY AND UNCONDITIONALLY WAIVES ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY.

# SCHEDULE 1 TO LMA

# WQXL AM / FM Translator LMA Expense Reimbursement

Expense Reimbursement: Music license fees: ASCAP BMI SESAC Interactive

Main studio rent Utilities at main studio site Security / office cleaning

Tower space rental for Translator when move is completed.

### SIGNATURE PAGE TO LOCAL PROGRAMMING AND MARKETING AGREEMENT

IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the date first set forth above.

LICENSEE:

Glory Communications, Inc.

Name:

Title:

PROGRAMMER:

Kevin Cohen

Capitol City Media, LLC

Name:

11-25-15

Title:

#### SCHEDULE A TO LMA

#### LMA Fee

During the Term, Programmer shall pay Licensee a monthly fee (the "Monthly LMA Fee") and Office/Studio space as follows:

Month(s)	Monthly LMA Fee / S/T/B Fee
The date hereof-November 2015	45007
	Total Monthly Fee

Payment of the Monthly LMA Fee shall be due on the first day of each such month thereafter during the Term of this agreement (and any partial period shall be reduced *pro rata*). Except for the Monthly LMA Fee and the costs of studio rent, music license fees and , taxes, insurance and related costs of the Licensee Employees (as set forth on Schedule 1 hereto) all of which shall be reimbursed by Programmer to Licensee on a monthly basis, Programmer is not obligated to reimburse any other expenses of Licensee.

# SIGNATURE PAGE TO LOGAL PROGRAMMING AND MARKETING AGREEMENT

IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the date first set forth above.

LICENSEE:

Glory Communications, Inc

By Title

PROGRAMMER:

Kevin Cohen

Capitol City Media, LLC

Bv:

11-25-15

Emma S. Butler
11-25-2015
my commission expires
May 14. 2017