### **ORDER**

56087 Orders Order / Rev: Alt Order #: 32235489 97.2 Fred Hubbell - IA Gov Product Desc: KHKI-FM 644 Estimate: Flight Dates: 10/08/18 - 10/14/18 Primary AE: Katz Philadelphia K-7.5 Original Date / Rev: 10/08/18 / 10/08/18 Sales Office: N-Katz75 **GENERAL** Sales Region: Order Type: Name: Katz Media Group Agency **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 125 West 55th Street Billing Cycle: EOM/EOC New York, NY 10019 Agency Commission: 15% Hubbell/D/Governor Advertiser Name: Demographic: A35+ New Business Thru: Product Codes: Candidates Advertiser External ID: AGY-AVAIL Agency External ID: Revenue Code 1: Revenue Code 2: POL-CAND Unit Code: General POL-GOV Order Separation: 00:15:00 Revenue Code 3: Priority: P-100

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 10/01/18   | 10/14/18 | 20      | \$1,050.00   | \$892.50   |

## Totals

| Month        | # Spots | Gross Amount | Net Amount | Rating |
|--------------|---------|--------------|------------|--------|
| October 2018 | 20      | \$1,050.00   | \$892.50   | 0.00   |
| Totals       | 20      | \$1,050.00   | \$892.50   | 0.00   |

#### **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Katz Philadelphia |              |              | Start Of Order - End Of Order | 100%    |

| _ | Ln  | Ch         | Start           | End        | Inventory Code  | Break      | Start/End   | Time Days     | Len S | oots | Rate Pri    | Rtg Type | Spots | Amount   |
|---|-----|------------|-----------------|------------|-----------------|------------|-------------|---------------|-------|------|-------------|----------|-------|----------|
| • | N 1 | KHKI       | 10/08/1         | 8 10/14/18 | M-F AM Drive    | СМ         | 6:00 AM-10  | :00 AMMTWTF   | 1:00  | 3    | \$75.00P-30 | 0.00 NM  | 3     | \$225.00 |
|   |     |            |                 |            | M-F             |            |             |               |       |      |             |          |       |          |
|   |     | AM -       |                 |            |                 |            |             |               |       |      |             |          |       |          |
|   |     |            | rt Date         | End Date   | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | Rating        |       |      |             |          |       |          |
| _ | W   | /eek: 10/  | 08/18           | 10/14/18   | MTWTF           | 3          | \$75.00     | 0.00          |       |      |             |          |       |          |
|   | N 2 | KHKI       | 10/08/1         | 8 10/14/18 | M-F Midday      | CM         | 10:00 AM-3  | 3:00 PMMTWTF  | 1:00  | 4    | \$75.00P-30 | 0.00 NM  | 4     | \$300.00 |
|   |     |            |                 |            | M-F             |            |             |               |       |      |             |          |       |          |
|   |     | MD -       |                 |            |                 |            |             |               |       |      |             |          |       |          |
|   |     | <u>Sta</u> | <u>ırt Date</u> | End Date   | Weekdays        | Spots/Week | Rate        | Rating        |       |      |             |          |       |          |
| _ | M   | /eek: 10/  | 08/18           | 10/14/18   | MTWTF           | 4          | \$75.00     | 0.00          |       |      |             | ,        |       |          |
|   | N 3 | KHKI       | 10/08/1         | 8 10/14/18 | M-F PM Drive    | CM         | 3:00 PM-7:  | 00 PM MTWTF   | 1:00  | 3    | \$75.00P-30 | 0.00 NM  | 3     | \$225.00 |
|   |     |            |                 |            | M-F             |            |             |               |       |      |             |          |       |          |
|   |     | PM -       |                 |            |                 |            |             |               |       |      |             |          |       |          |
|   |     | Sta        | <u>irt Date</u> | End Date   | <u>Weekdays</u> | Spots/Week | Rate        | Rating        |       |      |             |          |       |          |
|   | V   | /eek: 10/  | /08/18          | 10/14/18   | MTWTF           | 3          | \$75.00     | 0.00          |       |      |             |          |       |          |
| _ | N 4 | KHKI       | 10/13/1         | 8 10/14/18 | Sa-Su Midday    | CM         | 10:00 AM-3  | 3:00 PMS-     | 1:00  | 3    | \$30.00P-30 | 0.00 NM  | 3     | \$90.00  |
|   |     |            |                 |            | Sa-Su           |            |             |               |       |      |             | -        |       |          |
|   |     | EV -       |                 |            |                 |            |             |               |       |      |             |          |       |          |
|   |     | <u>Sta</u> | rt Date         | End Date   | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | <u>Rating</u> |       |      |             |          |       |          |
|   | V   | Veek: 10/  | /08/18          | 10/14/18   | S-              | 3          | \$30.00     | 0.00          |       |      |             |          |       |          |
| • | N 5 | KHKI       | 10/13/1         | 8 10/14/18 | Sa-Su PM        | СМ         | 3:00 PM-7:  | 00 PMs-       | 1:00  | 2    | \$30.00P-30 | 0.00 NM  | 2     | \$60.00  |
|   |     |            |                 |            | Sa-Su           |            |             |               |       |      |             |          |       |          |
|   |     | 100        |                 |            |                 |            |             |               |       |      |             |          |       |          |

Print Date: 10/08/18 15:11:26

Page 2 of 2

Order / Rev:

56087

32235489

Advertiser:

Hubbell/D/Governor

Product Desc:

Fred Hubbell - IA Gov

KHKI-FM

Alt Order #: Flight Dates:

10/08/18 - 10/14/18

Estimate:

644

| Ln Ch   | Start      | End         | Inventory Code  | Break      | Start/End   | Time Days | Len Sp | ots | Rate Pri    | Rtg Type | Spots | Amount     |
|---------|------------|-------------|-----------------|------------|-------------|-----------|--------|-----|-------------|----------|-------|------------|
| 9       | Start Date | End Date    | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | Rating    |        |     |             |          |       |            |
| Week:   | 10/08/18   | 10/14/18    | S-              | 2          | \$30.00     | 0.00      |        |     |             |          |       |            |
| N 6 KH  | KI 10/14/1 | 8 10/14/18  | Sa-Su Midday    | СМ         | 10:00 AM-3  | :00 PMs   | 1:00   | 3   | \$30.00P-30 | 0.00 NM  | 3     | \$90.00    |
|         |            |             | Sa-Su           |            | •           |           |        |     |             |          |       |            |
| WK -    | -          |             |                 |            |             |           |        |     |             |          |       |            |
| 3       | Start Date | End Date    | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | Rating    |        |     |             |          |       |            |
| Week:   | 10/08/18   | 10/14/18    | S               | 3          | \$30.00     | 0.00      |        |     |             |          |       |            |
| N 7 KHI | KI 10/14/1 | 18 10/14/18 | Sa-Su PM        | СМ         | 3:00 PM-7:0 | 00 PMS    | 1:00   | 2   | \$30.00P-30 | 0.00 NM  | 2     | \$60.00    |
|         |            |             | Sa-Su           |            |             |           |        |     |             |          |       |            |
| WK -    | -          |             |                 |            |             | •         |        |     |             |          |       |            |
|         | Start Date | End Date    | <u>Weekdays</u> | Spots/Week | Rate        | Rating    |        |     |             |          |       |            |
| Week:   | 10/08/18   | 10/14/18    | S               | 2          | \$30.00     | 0.00      |        |     |             |          |       |            |
|         |            |             |                 |            |             |           |        |     |             | Totals   | 20    | \$1,050,00 |

Oct 08, 18

CONT#

32235489 Mod# Ver#1 (Last = )

DDS CONT# 0 C/P/E: 1 / 644

**SALESPERSON FAX#** 

REP

**Cumulus Media National Sales** 

TO

KHKI-FM (Des Moines, IA)

FM OFF JESSICA LAVORERIO. **PHILADELPHIA** 

AGY

Katz Media Group

ADDR

125 West 55th Street 3rd Floor

New York, NY 10019

PH#

BYR

**Helen Hanratty** 

ADV

FRED HUBBELL FOR GOVERNOR

PDT

Fred Hubbell - IA Gov

FLT

Oct 08, 18 - Oct 14, 18

- \*\* 10/8/2018 2:41:00 PM; THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT. \*\* 10/8/2018 2:41:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR
- CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. STEPHANIE.DAVIS@KATZMEDIA.COM 215-557-4233. THANK YOU!

| MC  | LN  | DAYS     | TIME            | LEN  | EFFECTIVE DATES                  | # OF<br>WKS   | NPW | RATE       | TOT<br>SPTS |
|-----|-----|----------|-----------------|------|----------------------------------|---------------|-----|------------|-------------|
|     |     | FLIGHT 1 |                 |      |                                  |               |     |            |             |
| ADD | 1.1 | MTWTF    | 6A - 10A        | 60   | 10/8/2018 - 10/12/2018           | 1W            | 3   | \$75.00    | 3           |
| ADD | 1.2 | MTWTF    | 10A - 3P        | 60   | 10/8/2018 - 10/12/2018           | 1W            | 4   | \$75.00    | 4           |
| ADD | 1.3 | MTWTF    | 3P - 7P         | 60   | 10/8/2018 - 10/12/2018           | 1W            | 3   | \$75.00    | 3           |
| ADD | 1.4 | S.       | 10A - 3P        | 60   | 10/13/2018 - 10/13/2018          | 1W            | 3   | \$30.00    | 3           |
| ADD | 1.5 | S.       | 3P - 7 <b>P</b> | 60   | 10/13/2018 - 10/13/2018          | 1W            | 2   | \$30.00    | 2           |
| ADD | 1.6 | S        | 10A - 3P        | 60   | 10/14/2018 - 10/14/2018          | 1W            | 3   | \$30.00    | 3           |
| ADD | 1.7 | S        | 3P - 7P         | 60   | 10/14/2018 - 10/14/2018          | 1W            | 2   | \$30.00    | 2           |
|     |     |          |                 | ** W | I<br>EEKLY FLIGHT TOTALS **<br>I | 1<br><u>1</u> | 20  | \$1,050.00 |             |

CASH TRADE NSL **TOTAL** 

**SPOTS** 

| Oct 18  |  |  |  |
|---------|--|--|--|
| 20      |  |  |  |
| 1050.00 |  |  |  |
| 0.00    |  |  |  |
| 0.00    |  |  |  |
| 1050.00 |  |  |  |

**SPOTS** CASH **TRADE** NSL **TOTAL** 

|  |  | TOTAL    |
|--|--|----------|
|  |  | 20       |
|  |  | 1,050.00 |
|  |  | 0.00     |
|  |  | 0.00     |
|  |  | 1,050.00 |

<sup>\*</sup> REP ORDER COMMENT \*

Oct 08, 18

CONT# REP 32235489 Mod# Ver# 1 (Last = )
Cumulus Media National Sales

DDS CONT# 0 C/P/E: / / 644

#### \*\* Competitive Comments \*\*

SVC: SP18 MSA ARB

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

# AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

| (check applicable box)  ☐ FEDERAL CANDIDATE  ☐ STATE/LOCAL CANDIDATE                                                              |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
|-----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-------------------|--------------------|--|--|--|--|
| To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3 |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
| Station and                                                                                                                       | Station and Location: Date:               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
| , Christir                                                                                                                        | ne Killian                                | And the state of t |                |                   |                    |  |  |  |  |
| being/on beh                                                                                                                      | alf of: Hubb                              | ell for Go                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | overnor        |                   |                    |  |  |  |  |
|                                                                                                                                   | lified candidate                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
|                                                                                                                                   | y for the office                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
| in the Gub                                                                                                                        | ernatoria                                 | General                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Election       |                   |                    |  |  |  |  |
| election to be                                                                                                                    | e held on: NC                             | vember 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 6th, 2018      | ****              |                    |  |  |  |  |
|                                                                                                                                   | quest station t                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
| Broadcast<br>Length                                                                                                               | Time of<br>Day,<br>Rotation or<br>Package | Days                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Class          | Times per<br>Week | Number of<br>Weeks |  |  |  |  |
| As ordered                                                                                                                        |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                   |                    |  |  |  |  |
| Attach propo                                                                                                                      | sed schedule                              | with charges (                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | if available): |                   |                    |  |  |  |  |

| I represent that the payment<br>by:<br>Hubbell for Governor | for the above described broadcast time                                                                                              | has been furnished |
|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| represent that this person or                               | nounce the time as paid for by such pe<br>entity is either a tegally qualified candic<br>zation of the legally qualified candidate. | late or an         |
| The name of the treasurer of<br>Carl Selden                 | the candidate's authorized committee                                                                                                | <b>5:</b>          |
|                                                             | me its political advertising policies, incl<br>unt, promotional and other sales practic                                             |                    |
|                                                             | DISCRIMINATE OR PERMIT DISCRI<br>THNIGITY IN THE PLACEMENT OF A                                                                     |                    |
| To Be Signed                                                | By Candidate or Authorized Co                                                                                                       | mmittee            |
| 7/9/18                                                      | Manton 711                                                                                                                          |                    |
| Date                                                        | Signature                                                                                                                           |                    |
| То Ве                                                       | Signed By Station Representative                                                                                                    |                    |
| ☐ Accepted                                                  | ☐ Accepted in Part                                                                                                                  | ☐ Rejected         |
| Signature                                                   | Printed Name                                                                                                                        | Title              |

### Lynda Carreiro

From:

Lisa VanScoyk

Sent:

Monday, October 08, 2018 4:10 PM

To:

Lynda Carreiro

Subject:

FW: ePay Prenotification

Lisa VanScoyk Business Manager Cumulus Media | Des Moines 4143 109<sup>th</sup> St | Urbandale, IA 50322 O: 515.331.9200 | F: 515.331.9298

Nash 97.3 FM | 92.5 Nash Icon | 95 KGGO | 98.3 The Vibe | 1700 KBGG













From: Katherine Grofic [mailto:KGrofic@WestwoodOne.com]

Sent: Monday, October 08, 2018 4:01 PM

To: Lisa VanScoyk <Lisa.VanScoyk@cumulus.com>; Adam Whitlatch <Adam.Whitlatch@cumulus.com>

Subject: FW: ePay Prenotification





# Notification of Electronic Payment

This message confirms that AL MEDIA has initiated an electronic payment to KHKI-FM via the FastPay ePay solution. Please see the payment details below.

**Total Amount** 

# \$1,487.50

| Company                     | Vendor           |  |
|-----------------------------|------------------|--|
| AL MEDIA                    | KHKI-FM          |  |
| Memo                        |                  |  |
| Hubbell for Governor Est. # | <del>‡</del> 644 |  |
|                             | ·                |  |
|                             |                  |  |
|                             |                  |  |
|                             |                  |  |
|                             |                  |  |

## Have questions about this payment?

Please contact FastPay support at 844-GET-EPAY or payments@gofastpay.com or Live Chat with a member of our team.

FastPay 844-GET-EPAY