ORDER

Orders 45243 Order / Rev: Alt Order #: 97.E Product Desc: Brian Lohse Political Radio Commercials KHKI-FM Estimate: Flight Dates: 09/17/18 - 09/30/18 Primary AE: Anna Foley Original Date / Rev: 09/12/18 / 09/13/18 Sales Office: L-DES Order Type: **GENERAL** Sales Region: Local Agency Name: Lohse/R/Iowa House **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Calendar 1500 NE Morgan Dr Billing Cycle: EOM/EOC Bondurant, IA 50035 Agency Commission: 0% Advertiser Name: Lohse/R/lowa House Demographic: A25-54 New Business Thru: Product Codes: Candidates Advertiser External ID: Revenue Code 1: DIR Agency External ID: Revenue Code 2: POL-CAND Unit Code: General Revenue Code 3: POL-STATE Order Separation: 00:15:00 P-30 Priority:

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Start Date	End Date	# Spots	Gross Amount	Net Amount
09/01/18	09/30/18	36	\$1,660.00	\$1,660.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2018	36	\$1,660.00	\$1,660.00	0.00
Totals	36	\$1,660.00	\$1,660.00	0.00

Totals

36

\$1,660.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Anna Folev			Start Of Order - End Of Order	100%

Ln Ch	Start	End	Inventory Code	Break	Start/End 1	Time Days	Len S _l	pots	Rate Pri	Rtg Type	Spots	Amount
N 1 KHKI	09/17/18	09/30/18	M-F Prime M-F Prime	CM	6a-7p	22222	:30	10	\$55.00P-20	0.00 NM	20	\$1,100.00
New Bus	siness		W-F PIIIIe									
<u>Star</u>	t Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
Week: 09/1	17/18	09/23/18	22222	10	\$55.00	0.00						
Week: 09/2	24/18	09/30/18	22222	10	\$55.00	0.00						
N 2 KHKI	09/17/18	09/30/18	Sa-Su Prime	CM	6a-7p	44	:30	8	\$35.00P-20	0.00 NM	16	\$560.00
			Sa-Su									
<u>Star</u>	t Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
Week: 09/1	17/18	09/23/18	44	8	\$35.00	0.00						
Week: 09/2	24/18	09/30/18	44	8	\$35.00	0.00						







CUMULUS MEDIA RADIO PARTNERSHIP ADVERTISING OPTION #1

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*	92.5		- <u>1</u>	Spots Per Week	Mon	Tue	Wed	Thu	Fri	Sat	Sun	M-F	Sat	Sun		
ICON	6:0DA-7	þ	- (30)	18	2	2	2	2	2	4	1 4	Frates \$ 35.00	Rates \$ 25.00	Rates \$ 25.00	, e	550.00
ICON	6:00A-7		(:60)	18	2	2	2	2	2	1 4	4	\$ 66.00			5-	930.00
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	OD POWERSON, SLAT	HE ADER		opolate meek								Rates	Rates	Rates	:	
KGGO	6;00A-7	P	(30)	18	2	2	2	2	2	4	4	\$ 56.00	\$ 20.00	5 20.00	\$	710.00
KGGO	6:00A-7	В	(:60)	[18	2	2	2	2	2	4	4	\$ 75.00	\$ 30,00	\$ 20.00	\$	950.00
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	NASI	-		<u> </u>				1							:	
	FM 97	9 E	4.	Spots Per Week	Mon	Tue	Wed	Thu	Fri	Sat	Sun	M-F	Sat	Sun		
NASH	6:00A-7	p	(:30)	18	2	2	2	2	2	1 4	4	Rates	Rates	Rates		000.00
NASH	6:00A-7		(£0) (£0)	18	2	2	2	2	2	4	4	\$ 55.00 \$ 85.00			T	830.00 1,250.00
			12-146)		-	. *	. *		<u></u>		!	3 20.00	¥ 00.00	A 40'60	Ψ	1,200.00
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** ** *** *** **	Prince of the contract of the	iciones (), «	s ofocured records }		1976-11	r e e sassiste i Mes		61000013070	(:30)	TOTAL		INED IN	/ESTM	ENT:	\$	2,090.00
ALL	TOTAL CON	IMERC	IALS PE	R WEEK:	54	 ·						INED IN			\$	3,130.00
		:=: 23	;== =	r - - :					:- *`				, ; [11]		_	0,100.00

(:30) COMMERCIAL INVESTMENT PER WEEK: \$2,090 (:30) COMMERCIAL 2 WEEK INVESTMENT: \$4,180

(:60) COMMERCIAL INVESTMENT PER WEEK: \$3,130 (:60) COMMERCIAL 2 WEEK INVESTMENT: \$6,260

TO Reply All To Howard



Mon 9/10/2018 2/20 PM

Brian Lohse <bri>
hian.k.lohse@gmail.com>

Re: Cumulus Media Political Partnership

ੋ WILLIA FOREY

You replied to this message on 9/10/2018 2:48 P.M.

Message

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should I have someone do that? around lunch tune (I'll be in WDM anyway) to record the spot, though I know I will have to come up with a script. Do you all write that or Lets go with Option #1 with :30 second spots for 2 weeks. Attached is my logo for the digital. For timeframes, I could come over on Thursday

I'll work on a picture yet today for the digitall

Thank you!

On Mon, Sep 10, 2018 at 1:00 PM Anna Foley < Anna Foley@cumulus.com> wrote:

Hi Bnan

add more commercials on one station versus the other please let me know. We customize it completely around you and what you would like to gave pricing for :30 and :60 second commercials. The rates are on each of the schedules. If there is anything you want to mix and match or I put a few sample radio schedules together for you on all three stations! These are in the attached PDF. I gave you 4 different options and

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable	e box) AL CANDIDAT	E	STAT	E/LOCAL CAN	NDIDATE
	il Themselves v, Federal Can			es we	
Station and	Location:		-	Date:	
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being/on behalf	of: $\frac{\mathcal{B}_{n}}{\mathcal{B}_{n}}$	n Lohs	<u>. </u>		, a legally
qualified candid	ate of the R	epublica	u		political
party for the offi	ice of: <u>Lowa</u>	House of	6 Represen	tatives Di	strict 30
in the Sta	ate of lowa	·			
election to be he	eld on: Nove	inher by	2018		
	est station time as fo				
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
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Total Charg	jes:				

For programming that, in whole or national importance," list the matter	r in part, "communicates a message relating ers below:	g to any political matter of
I represent that the payment for th	ne above described broadcast time has been	furnished by:
Friends For		
·	the time as paid for by such person or ent by is either a legally qualified candidate or a ally qualified candidate.	-
_	andidate's authorized committee is:	
Bran Loh	se	
	s political advertising policies, including: a er sales practices (not applicable to federal	
	DISCRIMINATE OR PERMIT DISCRIMITHE PLACEMENT OF ADVERTISING.	NATION ON THE BASIS
To Be Signed By	Candidate or Authorized C	ommittee
9-14-2018 Date	Signature	
To Be Sign	ed By Station Representati	ive
☐ Accepted	Accepted in Part	☐ Rejected
Signature	Printed Name	Title

FRIENDS FOR BRIAN LOHSE 1500 NE MORGAN DR BONDURANT, IA 50035 DATE September 14 2018 PAY TO THE Cumulas Medoa \$7330 Seven Thousaird Three Hundred thirty and 7100 DOLLARS 1 Regary BONDURANT, IOWA 50009 BONDURANT, IOWA 50005 CLIVE, IOWA 5025 MITCHELLVILLE, IOWA 50169 MEMO Radio Ads