AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ FEDERAL CANDIDATE ■ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
KGLK-FM Houston, TX / KHPT-FM Conroe, TX	9.7.18

I, Crossroads Media,

being/on behalf of: Texans for Greg Abbott,

a legally qualified candidate of the Republican

political party for the office of: Governor

in the General

election to be held on: November 6, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
see attached schedule					

Attach proposed schedule with charges (if available): $14,600.00

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I represent that the payment for the above described broadcast time has been furnished by:

Texans for Greg Abbott

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

John L. Nau

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

08/24/18

Date

Signature

To Be Signed By Station Representative

☑ **Accepted** ☐ **Accepted in Part** ☐ **Rejected**

Signature

Judy Lakin

Printed Name

DOS

Title

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REVISED

	Sep 05, 18		
CONT#	**32129692** Mod# **1** Ver# **3** (Last = Orig CF)	DDS CONT# **0**	
REP	**CHRISTAL RADIO**	C/P/E: **/ / 4377**	
TO	**KGLK-FM (Houston-Galveston TX)**		
FM	**LATONYA CHENAULT**		
OFF	**PHILADELPHIA**	**SALESPERSON FAX#**	
AGY	**CROSSROADS MEDIA**		
ADDR	**66 CANAL CENTER PLAZA, SUITE 555**	**PH # 703-299-1760**	
	ALEXANDRIA, VA 22314		
BYR	**PATTI HECK**		
ADV	**GREG ABBOTT FOR GOVERNOR**		
PDT	**Texans For Greg Abbott**		
FLT	**Sep 14, 18 - Sep 23, 18**		

* REP ORDER COMMENT *

** 9/5/2018 12:23:00 AM: THIS IS AN ORDER REVISION. PLEASE DO NOT DOUBLE BOOK. I REVISED AND FIXED THE ORDERS TO REFLECT THE CORRECT IN WINDOW CANDIDATE RATES DUE TO THE FLIGHT DATE. TOTALS REMAIN THE SAME. SPOT LOADS HAVE CHANGED. PLEASE CALL/EMAIL 240.222.3933, LATONYA.CHENAULT @KATZMEDIA.COM WITH ANY QUESTIONS.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
CHG	1.1	....F..	6A - 10A	60	09/14/2018 - 09/14/2018	1D	2	$375.00	2
CHG	1.2	....F..	10A - 3P	60	09/14/2018 - 09/14/2018	1D	2	$145.00	2
CHG	1.3	....F..	3P - 7P	60	09/14/2018 - 09/14/2018	1D	3	$400.00	3
				** FLIGHT TOTALS **			7	$2,240.00	
		FLIGHT 2							
CHG	2.1	.....S.	6A - 10A	60	09/15/2018 - 09/15/2018	1D	1	$80.00	1
CHG	2.2	.....S.	10A - 3P	60	09/15/2018 - 09/15/2018	1D	2	$210.00	2
CHG	2.3	.....S.	3P - 7P	60	09/15/2018 - 09/15/2018	1D	2	$115.00	2
				** FLIGHT TOTALS **			5	$730.00	
		FLIGHT 3							
CHG	3.1	.....S	6A - 10A	60	09/16/2018 - 09/16/2018	1D	2	$35.00	2
CHG	3.2	.....S	10A - 3P	60	09/16/2018 - 09/16/2018	1D	2	$70.00	2
CHG	3.3	.....S	3P - 7P	60	09/16/2018 - 09/16/2018	1D	3	$55.00	3
				** FLIGHT TOTALS **			7	$375.00	
		FLIGHT 4							
CHG	4.1	M.....	6A - 10A	60	09/17/2018 - 09/17/2018	1D	3	$375.00	3
CHG	4.2	M.....	10A - 3P	60	09/17/2018 - 09/17/2018	1D	2	$145.00	2
	4.3	M.....	3P - 7P	60	09/17/2018 - 09/17/2018	1D	2	$400.00	2

Sep 05, 18

CONT# **32129692** Mod# **1** Ver# **3** (Last = Orig CF) DDS CONT# **0**

REP **CHRISTAL RADIO** C/P/E: **/ / 4377**

				** FLIGHT TOTALS **			7	$2,215.00	
		FLIGHT 5							
CHG	5.1	.T.....	6A - 10A	60	09/18/2018 - 09/18/2018	1D	2	$375.00	2
CHG	5.2	.T.....	10A - 3P	60	09/18/2018 - 09/18/2018	1D	2	$145.00	2
CHG	5.3	.T.....	3P - 7P	60	09/18/2018 - 09/18/2018	1D	3	$400.00	3
				** FLIGHT TOTALS **			7	$2,240.00	
		FLIGHT 6							
CHG	6.1	..W....	6A - 10A	60	09/19/2018 - 09/19/2018	1D	2	$375.00	2
CHG	6.2	..W....	10A - 3P	60	09/19/2018 - 09/19/2018	1D	2	$145.00	2
	6.3	..W....	3P - 7P	60	09/19/2018 - 09/19/2018	1D	2	$400.00	2
				** FLIGHT TOTALS **			6	$1,840.00	
		FLIGHT 7							
CHG	7.1	...T...	6A - 10A	60	09/20/2018 - 09/20/2018	1D	2	$375.00	2
CHG	7.2	...T...	10A - 3P	60	09/20/2018 - 09/20/2018	1D	2	$145.00	2
	7.3	...T...	3P - 7P	60	09/20/2018 - 09/20/2018	1D	2	$400.00	2
				** FLIGHT TOTALS **			6	$1,840.00	
		FLIGHT 8							
CHG	8.1	....F..	6A - 10A	60	09/21/2018 - 09/21/2018	1D	2	$375.00	2
CHG	8.2	....F..	10A - 3P	60	09/21/2018 - 09/21/2018	1D	2	$145.00	2
	8.3	....F..	3P - 7P	60	09/21/2018 - 09/21/2018	1D	2	$400.00	2
				** FLIGHT TOTALS **			6	$1,840.00	
		FLIGHT 9							
CHG	9.1	.....S.	6A - 10A	60	09/22/2018 - 09/22/2018	1D	3	$80.00	3
CHG	9.2	.....S.	10A - 3P	60	09/22/2018 - 09/22/2018	1D	2	$210.00	2
CHG	9.3	.....S.	3P - 7P	60	09/22/2018 - 09/22/2018	1D	2	$115.00	2
				** FLIGHT TOTALS **			7	$890.00	
		FLIGHT 10							
CHG	10.1	.....S	6A - 10A	60	09/23/2018 - 09/23/2018	1D	2	$35.00	2
CHG	10.2	.....S	10A - 3P	60	09/23/2018 - 09/23/2018	1D	3	$70.00	3
CHG	10.3	.....S	3P - 7P	60	09/23/2018 - 09/23/2018	1D	2	$55.00	2
				** FLIGHT TOTALS **			7	$390.00	

Sep 05, 18

CONT# **32129692** Mod# **1** Ver# **3** (Last = Orig CF) DDS CONT# **0**

REP **CHRISTAL RADIO** C/P/E: **/ / 4377**

	Sep 18						
SPOTS	65						
CASH	14600.00						
TRADE	0.00						
NSL	0.00						
TOTAL	14600.00						

							TOTAL
SPOTS							65
CASH							14,600.00
TRADE							0.00
NSL							0.00
TOTAL							14,600.00

**** Competitive Comments ****

TEXANS FOR GREG ABBOTT RADIO 9.14-9.23

SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Contract Agreement Between:

CONTRACT

KGLK-FM
Cox Radio, Inc.
PO Box 83193
Chicago, IL 60691-0193
(855) 333-2676

And:

Crossroads Media LLC
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Contract / Revision	Alt Order #
448897 /	32129692

Product
Texans For Greg Abbott

Contract Dates	Estimate #
09/14/18 - 09/23/18	**4377**

Advertiser	Original Date / Revision
POL/Greg Abbott/R/GOV/TX-A	09/07/18 / 09/07/18

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
KGLK-FM	Philadelphia Christal	Christal Philade

Special Handling

Demographic
Adults 35+

Agy Code	Advertiser Code	Product 1/2
RI13800		

Agency Ref	Advertiser Ref
P00019855	P00065908-A

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
N 1	KGLK	09/14/18	09/23/18	M-F AMD	6a-10a		1:00				NM	13	$4,875.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/10/18	09/16/18	----2--	2	$375.00							
	Week:	09/17/18	09/23/18	32222--	11	$375.00							
N 2	KGLK	09/14/18	09/23/18	Midday M-F	10a-3p		1:00				NM	12	$1,740.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/10/18	09/16/18	----2--	2	$145.00							
	Week:	09/17/18	09/23/18	22222--	10	$145.00							
N 3	KGLK	09/14/18	09/23/18	Afternoon Drive M-F	3p-7p		1:00				NM	14	$5,600.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/10/18	09/16/18	----3--	3	$400.00							
	Week:	09/17/18	09/23/18	23222--	11	$400.00							
N 4	KGLK	09/15/18	09/23/18	Sa 6a-10a	6a-10a		1:00				NM	4	$320.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/15/18	09/21/18	-----1-	1	$80.00							
	Week:	09/22/18	09/28/18	-----3-	3	$80.00							
N 5	KGLK	09/15/18	09/23/18	Sa 10a-3p	10a-3p		1:00				NM	4	$840.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/15/18	09/21/18	-----2-	2	$210.00							
	Week:	09/22/18	09/28/18	-----2-	2	$210.00							
N 6	KGLK	09/15/18	09/23/18	Sa 3p-7p	3p-7p		1:00				NM	4	$460.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/15/18	09/21/18	-----2-	2	$115.00							
	Week:	09/22/18	09/28/18	-----2-	2	$115.00							
N 7	KGLK	09/16/18	09/23/18	Su 6a-10a	6a-10a		1:00				NM	4	$140.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
	Week:	09/16/18	09/22/18	------2	2	$35.00							
	Week:	09/23/18	09/29/18	------2	2	$35.00							
N 8	KGLK	09/16/18	09/23/18	Su 10a-3p	10a-3p		1:00				NM	5	$350.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!

KGLK-FM
Cox Radio, Inc.
PO Box 83193
Chicago, IL 60691-0193
(855) 333-2676

Contract / Revision	Alt Order #
448897 /	32129692

Contract Dates	Product	Estimate #
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Advertiser	Original Date / Revision
POL/Greg Abbott/R/GOV/	09/07/18 / 09/07/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
		Start Date	**End Date**	**Weekdays**	**Spots/Week**	**Rate**							
Week:		09/16/18	09/22/18	------2	2	$70.00							
Week:		09/23/18	09/29/18	------3	3	$70.00							
N	9	KGLK 09/16/18	09/23/18	Su 3p-7p	3p-7p		1:00				NM	5	$275.00
		Start Date	**End Date**	**Weekdays**	**Spots/Week**	**Rate**							
Week:		09/16/18	09/22/18	------3	3	$55.00							
Week:		09/23/18	09/29/18	------2	2	$55.00							
						Totals		0.00				65	$14,600.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/27/18 -09/23/18	65	$14,600.00	($2,190.00)	$12,410.00
Totals	65	$14,600.00	($2,190.00)	$12,410.00

Signature: _____ **Date:** _____

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Thank you for your business!