

P HEADLINE# 7260357 TRF# 1161908
\$ MOD# 5 : UNAPPROVED REV #2 \$\$\$

REP: TEL# 703-516-9399
CREDIT ADVISORY: AGENCY
ORDER WORKSHEET

FAX# 703-516-9680
CREDIT RISK !!
HARRIS REPORT FROM REP
CHANGES OCT13/14 19.55
*** KOLD-TV ***

ADV # _____ ADV. NAME POLI/M MCSALLY/R/CON/AZ REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME SMART MEDIA GROUP BUYER NAME PATRICIA DOME

1427 LESLIE AVE SALES PRSN WA- FRANK LEBLANC (H)
ALEXANDRIA, VA 22301

ORDER # _____ CONTRACT # 7260357 CLASS: NATL. LOCAL REGIONAL

PRDCT MCSALLY FOR AZ CD-2 EST#***** COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT14/14 OCT20/14 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE OCT13/14 19.55

P: REV 10/13
LNS 87,89, 96 REVISED FOR TP, PROGRAM AND DATES
TTL REMAINS - PLS CFM - THANKS
-FRANK

N CM MARTHA MCSALLY FOR AZ CD-2 2014

LINE# : REP : CD : TIME PERIOD : LGTH : SEC : RATE : START : END : SPTS : WEEK : DAYS : TOTL :
: LINE# : : : : : : : DATE : DATE : /WK : INVT : : SPTS :

AGENCY ADVERTISER CODE = MCS14 AGENCY EST# = C14C20
AGENCY PRODUCT CODE = ORDR

4 87 * 1000P-1100P 30 \$450.00 10/19 10/19 1 SUN 1
PROGRAM : NEWS
RA35+ : 62.2
CON COM1 : NEWS

8 89 * 900A-1000A 30 \$180.00 10/19 10/19 1 SUN 1
PROGRAM : NFL TODAY
RA35+ : 22.1
CON COM1 : NFL TODAY

EP HEADLINE# 7260357 TRF# 1161908
 \$\$\$ MOD# 5: UNAPPROVED REV #2 \$\$\$

REF: TEL# /05-310-2399 FAX# /05-310-9060
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP OCT13/14 19.55
 *** KOLD-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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96	T		1100A-1200N	30		\$90.00	10/15	10/15	1		WED	1
PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE												

CT/14 23399.00 CONTRACT TOTAL 23399.00
 TOTAL SPOTS 89

MC- NSI
 MOS- RA35+*
 ID CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

P HEADLINE# 7260357 TRF# 1161908
\$ MOD# 5: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT13/14 15.51
*** KOLD-TV ***

ADV # ADV. NAME POLI/M MCSALLY/R/CON/AZ REP. # OFF. # SALESMAN #
AGY # AGY. NAME SMART MEDIA GROUP BUYER NAME PATRICIA DOME

1427 LESLIE AVE SALES PRSN WA- FRANK LEBLANC (H)
ALEXANDRIA, VA 22301

ORDER # CONTRACT # 7260357 CLASS: NATL. LOCAL REGIONAL

PRDCT MCSALLY FOR AZ CD-2 EST#**** COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT14/14 OCT20/14 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT13/14 15.51

P: 10/13 REV
REVISION WAS SENT BY BUYER ON 10/13 BUT STILL WITH LOWER RATES; WE WILL
SEE WHAT CLEARS AND WHAT DOESNT AND WORK ON MG THROUGHOUT THE WEEK
CANCELED LINES 77,3,6,14,75,76,38,42,47,63,74
ADDED LINES 78-98
REV TTL \$23,399 @89X
PLEASE CONFIRM
THANKS! KIM FOR FRANK

N CM MARTHA MCSALLY FOR AZ CD-2 2014

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = MCS14 AGENCY EST# = C14C20
AGENCY PRODUCT CODE = ORDR

77	S		1200N-1230P	30		\$180.00	10/14	10/17	0		TU-F	0
PROGRAM : NOON NEWS RA35+ : 12.6 ORD COM1 : MG OFFER THIS IS A MAKE-GOOD FOR OCT17 ON LINE-2 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT14 ON LINE-52 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT17 ON LINE-45 FOR 1 SPOT/WK												

FROM REP OCT13/14 15.51
***** KOTD-TV *****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
3	S		1100A-1200N	30		\$90.00	10/17	10/17	0		FRI	0
PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE												
6	S		600P-630P	30		\$180.00	10/17	10/17	0		FRI	0
PROGRAM : NEWS 13 AT 6:00 RA35+ : 30.4 CON COM1: NEWS 13 AT 6:00												
14	S		1100A-1200N	30		\$90.00	10/20	10/20	0		MON	0
PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE												
75	S		1000A-100P	30		\$518.00	10/19	10/19	0		SUN	0
PROGRAM : NFL RA35+ : 5.4 ORD COM1: MG OFFER THIS IS A MAKE-GOOD FOR OCT19 ON LINE-32 FOR 2 SPOTS/WK												
76	S		830A-400P	30		\$90.00	10/18	10/18	0		SAT	0
PROGRAM : SEC RA35+ : 5.4 ORD COM1: MG OFFER PART OF A MAKEGOOD MADE UP OF LINES 75-76												
38	S		1035P-1135P	30		\$90.00	10/16	10/16	0		THU	0
PROGRAM : LATE SHOW WITH DAVID RA35+ : 12.6 CON COM1: LATE SHOW WITH DAVID												
42	S		900A-1000A	30		\$180.00	10/19	10/19	0		SUN	0
PROGRAM : NFL TODAY RA35+ : 22.1 CON COM1: NFL TODAY												

FROM REP OCT13/14 15.51
CHANGES
*** KOD-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
47	S		630P-700P	30		\$130.00	10/14	10/17	0		TU-W,F	0
PROGRAM : ENTERTAINMENT TONIGH RA35+ : 19.1 CON COM1: ENTERTAINMENT TONIGH												
63	S		1100A-1200N	30		\$90.00	10/15	10/15	0		WED	0
PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE												
74	S		800P-900P	30		\$675.00	10/18	10/18	0		SAT	0
PROGRAM : CRIMETIME CON COM1: CRIMETIME												
78	A		1035P-1135P	30		\$166.00	10/17	10/17	1		FRI	1
PROGRAM : LATE SHOW WITH DAVID RA35+ : 12.6 CON COM1: LATE SHOW WITH DAVID												
79	A		1200N-1230P	30		\$90.00	10/17	10/17	1		FRI	1
PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE												
80	A		600P-630P	30		\$765.00	10/17	10/17	1		FRI	1
PROGRAM : NEWS 13 AT 6:00 RA35+ : 30.4 CON COM1: NEWS 13 AT 6:00												
81	A		1200N-1230P	30		\$90.00	10/20	10/20	1		MON	1
PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE												
82	A		400P-500P	30		\$288.00	10/20	10/20	1		MON	1
PROGRAM : KOLD NEWS 13 AT 4PM RA35+ : 15.3 CON COM1: KOLD NEWS 13 AT 4PM												

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CHANGES *** KOLD-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1	83	A	600P-630P PROGRAM : NEWS 13 AT 6:00 RA35+ : 30.4 CON COM1 : NEWS 13 AT 6:00	30		\$765.00	10/20	10/20	1		MON	1
1	84	A	700A-900A PROGRAM : CBS THIS MORNING RA35+ : 15.2 CON COM1 : CBS THIS MORNING	30		\$225.00	10/20	10/20	2		MON	2
8	85	A	830A-400P PROGRAM : SEC FOOTBALL CON COM1 : SEC FOOTBALL	30		\$90.00	10/18	10/18	2		SAT	2
8	86	A	1000A-100P PROGRAM : NFL G1 10/5-11/2 RA35+ : 3.4 CON COM1 : NFL G1 10/5-11/2	30		\$518.00	10/19	10/19	2		SUN	2
4	87	A	900P-1000P 10-11P PROGRAM : LN AFTER NFL RA35+ : 62.2 CON COM1 : LN AFTER NFL	30		\$450.00	10/19	10/19	1		SUN	1
4	88	A	1035P-1135P PROGRAM : LATE SHOW WITH DAVID RA35+ : 12.6 CON COM1 : LATE SHOW WITH DAVID	30		\$166.00	10/16	10/16	1		THU	1
8	89	A	430P-515P 9-10P PROGRAM : NFL TODAY THURSDAY RA35+ : 22.1 CON COM1 : NFL TODAY THURSDAY	30		\$180.00	10/19	10/19	1		THU	1
1	90	A	500P-530P PROGRAM : NEWS 13 AT 5:00 RA35+ : 30.0 CON COM1 : NEWS 13 AT 5:00	30		\$810.00	10/16	10/16	1		THU	1

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8			PROGRAM : NEWS 13 AT 6:00 RA35+ : 30.4 CON COM1: NEWS 13 AT 6:00	30		\$180.00	10/16	10/16	1		THU	1
8			PROGRAM : ENTERTAINMENT TONIGH RA35+ : 19.1 CON COM1: ENTERTAINMENT TONIGH	30		\$130.00	10/16	10/16	1		THU	1
1			PROGRAM : CBS THIS MORNING RA35+ : 15.2 CON COM1: CBS THIS MORNING	30		\$225.00	10/16	10/16	2		THU	2
8			PROGRAM : ELEMENTARY RA35+ : 34.9 CON COM1: ELEMENTARY	30		\$675.00	10/16	10/16	1		THU	1
4			PROGRAM : LATE SHOW WITH DAVID RA35+ : 12.6 CON COM1: LATE SHOW WITH DAVID	30		\$166.00	10/15	10/15	1		WED	1
8			PROGRAM : THE YOUNG AND RESTLE RA35+ : 17.7 CON COM1: THE YOUNG AND RESTLE	30		\$90.00	10/15	10/15	1		WED	1
1			PROGRAM : KOLD NEWS 13 AT 4PM RA35+ : 15.3 CON COM1: KOLD NEWS 13 AT 4PM	30		\$288.00	10/15	10/15	1		WED	1
1			PROGRAM : CBS THIS MORNING RA35+ : 15.2 CON COM1: CBS THIS MORNING	30		\$225.00	10/15	10/15	2		WED	2

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T/14			23399.00									
CONTRACT TOTAL 23399.00												
TOTAL SPOTS 89												

DK

C- NSI
MOS- RA35+*

D CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE