| Facility ID # | Date Report Covers: | Employer: | Job Search to: |
|---------------|----------------------------|--------------------------------|-------------------------------|
| | 4/1/21 - 3/31/22 | FOREVER MEDIA, INC. | careers@forevermediainc.com |
| | Stations, City of License: | Employment Unit Addresses: | Contact Person, Title, email, |
| 24940 | WGYY-FM, Meadville PA | 900 Water Street, | phone number: |
| 12918 | WRQI-FM, Saegertown PA | Downtown Mall, | Jim Shields, GM |
| 88380 | WRQW-FM, Cooperstown PA | Meadville PA 16335 | jshields@forevermediainc.com |
| 76254 | WXMJ-FM, Cambridge Springs | | 814-724-1111 |
| | PA | 1243 Liberty Street, Ste. 501, | |
| 49789 | WHMJ-FM, Franklin PA | Franklin PA 16323 | |
| 24942 | WMGW-AM, Meadville PA | | |
| 74089 | WTIV-AM, Titusville PA | 219 Savannah Gardner Road, | |
| 49777 | WFRA-AM, Franklin PA | New Castle PA 16101 | |
| 21421 | WGYI-FM, Oil City PA | | |
| 74469 | WYLE-FM, Grove City PA | 87 Stambaugh Ave (2-C) | |
| 71246 | WKST-AM, New Castle PA | Sharon PA 16146 | |
| 24997 | WUZZ-AM, New Castle PA | | |
| | | On-Line Public File location: | |
| | | www.forevernorthwestpa.com | |

ANNUAL EEO PUBLIC FILE REPORT

This EEO Public File Report is filed in each Station's public inspection file.

Employer is an equal opportunity employer and does not discriminate in the hiring, training or promotion of employees by reason of race, color, religion, sex, or national origin. We engage in a continuing effort to seek out prospective applicants for employment. We contacted agencies in the area of the station to solicit for full-time open positions of employment. This report reflects those agencies contacted. Those, which requested to be contacted, are so noted. We have found these agencies to be suppliers of possible employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community.

Employer periodically re-evaluates the recruitment sources list for wide dissemination of vacancies.

Full-Time Vacancies Filled:

| Job Title | Hire Date | Persons Hired | Persons Interviewed | Recruitment Sources Used from Master List | Referring Source |
|-----------|-----------|------------------|------------------------|--|---------------------|
| NONE | | | | | |
| Total | | 0 | 0 | | |

| Recruitment Source Number | Recruitment Source Name, Address, Phone, Contact, email, URL | Source Requested Notification | Referrals from this source |
|---------------------------------|--|-------------------------------------|----------------------------------|
| 1 | www.forevernorthwestpa.com Jim Shields 900 Water St. Meadville PA 16335 | No | 0 |
| | 814-724-1111 | | |
| 2 | Pennsylvania Assoc of Broadcasters Gail Ponti 208 N. 3 rd Street Harrisburg PA 17101 717-482-4820 www.pag.org | No | 0 |
| 3 | PA Careerlink Krista Gorman 260 Chestnut St., Meadville PA 16335 814-337-5574 www.cwds.state.pa.us | No | 0 |
| 4 | Pittsburgh Veteran Center Director of Job Placement 2500 Baldwick Rd. Pittsburgh PA 15205 412-920-1765 | No | 0 |
| 5 | Opportunities Unlimited of Erie Jeanne Daugherty 2185 8 th St., Erie PA 16505 814-878-2070 www.ouerie.org | No | 0 |
| 6 | Thiel College Liza Schaef Career Development Director 75 College Ave. Greenville PA 16125 800-248-4435 1schaef@thiel.edu | No | 0 |
| 7 | Wilmington University Catherine Russo, Career Svc Counselor 320 N. DuPont Hwy Pratt Building New Castle DE 19720 302-356-6740 careerservices@wilmu.edu | No | 0 |

Full-Time Recruitment Sources Master List:

| • | Ohia Madia Cahaal | Na | 0 |
|-----|--------------------------------------|----|---|
| 8 | Ohio Media School | No | 0 |
| | Houda Crable | | |
| | 9885 Rockside Rd., St #160, | | |
| | Valley View OH 44125 | | |
| | 216-503-5900 | | |
| | www.beonair.com | | |
| 9 | Westminster College | No | 0 |
| | Katy Demedal | | |
| | 319 S. Market St. | | |
| | New Wilmington PA 16142 | | |
| | 724-946-6338 | | |
| | www.westminister.edu | | |
| 10 | Center for Employment Opportunities | No | 0 |
| | Jacqueline Weinberger | | |
| | 100 Ross St #416 | | |
| | Pittsburgh PA 15219 | | |
| | 412-444-1025 | | |
| | www.ceoworks.org | | |
| 11 | American Broadcasting School | No | 0 |
| | Michelle McConnell | | |
| | 4511 SE 29 th Street | | |
| | Oklahoma City OK 73115 | | |
| | 405-672-6511 | | |
| | michelle@radioschool.com | | |
| 12 | American Women in Radio & Television | No | 0 |
| | 8405 Greensboro Drive, Suite 800 | | |
| | McLean VA 22102 | | |
| | 703-506-3290 | | |
| | info@awrt.org | | |
| 13 | All Access | No | 0 |
| | 24955 Pacific Coast Highway, C303 | | |
| | Malibu CA 90265 | | |
| | www.allaccess.com | | |
| 14 | Internal Posting-Brownsville | No | 0 |
| | Joyce Nicholson | | - |
| | 123 Blaine Road | | |
| | Brownsville PA 15417 | | |
| | 724-938-2000 | | |
| | jnicholson@forevermediainc.com | | |
| 15 | Internal Job Posting-Cumberland | No | 0 |
| 1.5 | Jeanie McLaughlin | | 0 |
| | 350 Byrd Avenue | | |
| | Cumberland, MD 21502 | | |
| | 301-722-6666 | | |
| | | | |
| 10 | jmclaughlin@forevermediainc.com | No | 0 |
| 16 | Internal Job Posting – Hollidaysburg | No | 0 |
| | Jody Downing | | |

| | 1 Forever Drive | | |
|----|--|------|---|
| | Hollidaysburg, PA 1664 | | |
| | 814-941-9800 | | |
| | jdowning@forevermediainc.com | | |
| 17 | Internal Job Posting – Johnstown | No | 0 |
| 17 | Shelly Lovenduski | NO | 0 |
| | 109 Plaza Drive | | |
| | Johnstown, PA 15905 | | |
| | 814-255-4186 | | |
| | slovenduski@forevermediainc.com | | |
| 18 | | No | 0 |
| 18 | Internal Job Posting – State College | NO | 0 |
| | Jody Downing | | |
| | 2551 Park Center Blvd. | | |
| | State College, PA 16801 | | |
| | 814-237-9800 | | |
| | businesssc@forevermediainc.com | N1 - | |
| 19 | Internal Job Posting – Meadville (NWPA) | No | 0 |
| | Jill Hamilton | | |
| | 900 Water St., Downtown Mall | | |
| | Meadville PA 16335 | | |
| | 814-724-1111 | | |
| 20 | jhamilton@forevermediainc.com | N. | |
| 20 | Internal Job Posting – Franklin (NWPA) | No | 0 |
| | Mary Rutherford | | |
| | 1243 Liberty St. | | |
| | Franklin PA 16323 | | |
| | 814-432-2188 | | |
| 24 | mrutherford@forevermediainc.com | N. | |
| 21 | Internal Job Posting –Sharon (NWPA) | No | 0 |
| | Lynda Vesy | | |
| | 87 Stambaugh Ave | | |
| | Sharon, PA 16146 | | |
| | 724-308-7208 | | |
| | lvesy@forevermediainc.com | | |
| 22 | Internal Job Posting –New Castle (NWPA) | No | 0 |
| | John Thomas | | |
| | 219 Savannah Gardner Road | | |
| | New Castle PA 16101 | | |
| | 724-654-5501 | | |
| | jthomas@forevermediainc.com | | |
| 23 | Internal Job Posting – Robinson (Pittsburgh) | No | 0 |
| | Dottie McCartney | | |
| | 2 Robinson Plaza, Suite 410 | | |
| | Pittsburgh, PA 15205 | | |
| | 412-275-3393 | | |
| | dmccartney@forevermediainc.com | | |
| | | | |

| 24 | Internal Job Posting – York/Hanover | No | 0 |
|----|---|----|---|
| 24 | Tammy Signor | NO | 0 |
| | 275 Radio Road | | |
| | Hanover, PA 17331 | | |
| | 717-637-3831 | | |
| | tsignor@forevermediainc.com | | |
| 25 | | No | 0 |
| 25 | Internal Job Posting- Easton Patti Tibbitt | NO | 0 |
| | 306 Port Street | | |
| | | | |
| | Easton, MD 21601 | | |
| | 410-822-3301 | | |
| | Imoore@forevermediainc.com | | - |
| 26 | Internal Job Posting – Bridgeville | No | 0 |
| | Joyce Nicholson | | |
| | 1370 Washington Pike | | |
| | Bridgeville PA 15017 | | |
| | 412-221-1629 | | |
| | jnicholson@forevermediainc.com | | |
| 27 | Internal Job Posting – Lebanon | No | 0 |
| | Tammy Signor | | |
| | 440 Rebecca St. | | |
| | Lebanon PA 17046 | | |
| | 717-272-7651 | | |
| | tsignor@forevermediainc.com | | |
| 28 | Internal Job Posting – Wilmington | No | 0 |
| | Bobbi Jo Clifford | | |
| | 2727 Shipley Road | | |
| | Wilmington DE 19810 | | |
| | 302-478-2700 | | |
| | bclifford@forevermediainc.com | | |
| 29 | Internal Job Posting – Havre de Grace | No | 0 |
| | Doug Hall | | |
| | 707 Revolution Street | | |
| | Havre de Grace MD 21078 | | |
| | 866-664-1037 | | |
| | dhall@forevermediainc.com | | |
| 30 | Internal Job Posting – Milford | No | 0 |
| | Nanci Black | | |
| | 1666 Blairs Pond Rd. | | |
| | Milford DE 19963 | | |
| | 302-422-7575 | | |
| | nblack@forevermediainc.com | | |
| 31 | Indeed | No | 0 |
| | Customer Support | | Ŭ |
| | 177 Broad Street,6th Floor, Stamford CT 06901 | | |
| | 888-746-9333 | | |
| | www.indeed.com | | |
| | | | |

| 32 | Walk-Ins, Employee/ Client Referrals/Other | No | 0 |
|----|--|-------|---|
| | Jim Shields, General Manager | | |
| | 900 Water Street, Downtown Mall | | |
| | Meadville PA 16335 | | |
| | 814-724-1111 | | |
| | jshields@forevermediainc.com | | |
| 33 | Radio Advertising (Forever Media, Inc.) | No | 0 |
| | Jim Shields, General Manager | | |
| | 900 Water Street, Downtown Mall | | |
| | Meadville PA 16335 | | |
| | 814-724-1111 | | |
| | WGYY-FM, WGYI-FM, WRQI-FM, WRQW-FM, | | |
| | WXMJ-FM, WHMJ-FM, WYLE-FM, WMGW-AM, | | |
| | WTIV-AM, WFRA-AM, WKST-AM, WUZZ-AM | | |
| | jshields@forevermediainc.com | | |
| 34 | Franklin Area Chamber of Commerce | No | 0 |
| | Jodi Lewis | | |
| | 1237 Liberty St. | | |
| | Franklin PA 16323 | | |
| | 814-432-5823 | | |
| | www.franklinareachamber.org | | |
| 35 | Meadville Chamber of Commerce | No | 0 |
| | Christa Lundy | | |
| | 908 Diamond Park | | |
| | Meadville PA 16335 | | |
| | 814-337-8030 | | |
| | www.meadvillechamber.com | | |
| | | Total | 0 |

Outreach Activities List:

| Outreach Number | Date | Recruitment Initiative | Description | Participants |
|--------------------|---------------------|--|---|--|
| 1 | 4/21/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Wilmington University - Participation in the 2021 Virtual Spring Career Fair-Colleges of Business, Technology, Art & Sciences. This event was designed to bring students together with employers and alumni from hundreds of businesses, industry and public service to discuss student career options, internships and full-time employment opportunities. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 2 | 8/12/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Pennsylvania CareerLink Day-The event featured open interviews and information on employment and career opportunities. Information on all current employment opportunities with Forever Media Inc. was offered to attendees. In addition, the information was left with Pennsylvania CareerLink of Greene County to be used with future candidates looking for employment. | Jennifer Martin represented all of the Forever Media stations. |
| 3 | 8/17 and 8/18/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | APG Chesapeake Virtual Job Fair -open to all employers to connect with job seekers. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 4 | 9/25/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Careerlink (Franklin PA) – Participation in the 9/25/21 Career and Job Fair at the Cranberry Mall in Cranberry PA. Over 20 different employers participated in this Career Fair that was a joint effort of Forever Media and Careerlink. | Cindy Grant, SM and Tanya Bain, Sales Rep. |
| 5 | 9/29/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | MD-PA College Center Alliance- Opportunity to Connect with thousands of students at the Fall 2021 Virtual Career Fair for the MD-PA College Career Center Alliance: Dickinson College, Gettysburg College, Goucher College, Hood College, McDaniel College, Mount St. Mary's University, Muhlenberg College, Notre Dame of Maryland University, St. John's College, and Washington College | Diane Fetty, CHRD represented all of the Forever Media stations |
| 6 | 9/30/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Point Park University -connected with students of Roland School of Business to discuss career opportunities, internships and full-time employment. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 7 | 9/30/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Thomas Jefferson University-Jefferson Falls East-connected with students to discuss career opportunities, internships and full- time employment. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 8 | 10/13/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Fall Job Fair @ PA CareerLink Greene County- Wednesday October 13, 2021. 11am-2pm. Forever Media-Brownsville participated in the Fall Job Fair @ PA CareerLink Greene County at 200 Greene | David Pavlic, GSM, represented all of the Forever Media stations |

| | | | Plaza; Waynesburg, PA 15370. The event featured open interviews and information on employment and career opportunities from nearly 30 vendors in a variety of fields. These included automotive repair, banking, county government, energy (coal, oil & gas), healthcare, hospitality, graphic design, maintenance, manufacturing, media, retail, social services, teaching, and transportation. Information on all current employment opportunities with Forever Media Inc. was offered to attendees. In addition, the information was left with PA CareerLink of Greene County to be used with future candidates looking for employment | |
|----|----------|--|--|---|
| 9 | 10/20/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Frostburg State University Virtual Career and Internship Fair- opportunity to discuss career opportunities, internships and full- time employment. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 10 | 10/20/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Seton Hill University- opportunity to discuss career opportunities, internships and full-time employment. | David Pavlic represented all of the Forever Media stations. |
| 11 | 10/27/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | DOL JF at Chase Center- opportunity to discuss career opportunities and full-time employment with the attendees. | Don Dalesio and Steve Viehmeyer represented all of the Forever Media stations. |
| 12 | 11/11/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Point Park University- opportunity to discuss career opportunities, internships and full-time employment. | David Pavlic represented all of the Forever Media stations. |
| 13 | 11/20/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Careerlink (Franklin PA) – Participation in the 11/20/21 Career and Job Fair at the Cranberry Mall in Cranberry PA. Over 19 different employers participated in this Career Fair that was a joint effort of Forever Media and Careerlink. | Cindy Grant, SM and Tanya Bain, Sales Rep. |
| 14 | 1/29/22 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Careerlink (Franklin PA) – Participation in the 1/29/22 Career and Job Fair at the Cranberry Mall in Cranberry PA. Over 20 different employers participated in this Career Fair that was a joint effort of Forever Media and Careerlink. | Cindy Grant, SM and Tanya Bain, Sales Rep. |
| 15 | 2/16/22 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Spring 2022 NE Ohio Regional Career Exploration Fair (school attendees: The University of Akron Baldwin Wallace, Walsh University, Youngstown State University, Mount Union, Cleveland State University, Ursuline, Hiram College, Lake Erie College, Cuyahoga Community College, Stark State). Opportunity to discuss career opportunities, internships and full-time employment. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 16 | 2/25/22 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Juniata Career Day- Participation in the virtual 2 Juniata College Career Day virtual event. This event was designed to bring students together with employers and alumni from 120+ business, industry and | Bethany Hildebrand, GSM. represented all of the Forever Media stations |

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| | | | nublic convice to discuss student enror | |
|----|-------------|---------------------|--|--------------------------|
| | | | public service to discuss student career | |
| | | | options, internships and full-time | |
| | 0.100.10000 | | employment opportunities. | |
| 17 | 2/28/2022 | #1 Conventions, Job | JOB EXPO/THE PENNSYLVANIA STATE | Diane Fetty, CHRD |
| | | Fairs, Career Days, | UNIVERSITY- THE COLLEGE OF | represented all of the |
| | | Career Fairs | <u>COMMUNICATIONS</u> | Forever Media stations |
| | | | Virtual participation in the 2022 PSU | |
| | | | College of communications Virtual | |
| | | | JobExpo. The Pennsylvania State | |
| | | | University's College of Communications is | |
| | | | the largest ACEEJMC accredited | |
| | | | undergraduate communications program | |
| | | | in the country. This Job Expo is designed | |
| | | | for Penn State's top-notch advertising, | |
| | | | | |
| | | | public relations, film/video, journalism, | |
| | | | media studied and telecommunications | |
| | | | students and alumni to meet with Radio | |
| | | | Broadcasting Groups, public relations | |
| | | | firms, newspapers, magazines, production | |
| | | | companies and broadcast and cable | |
| | | | organizations. We have found that | |
| | | | participation in this Job Expo has provided | |
| | | | us an opportunity to meet strong | |
| | | | candidates with relevant experience in an | |
| | | | extremely efficient manner covering the | |
| | | | entire mid-Atlantic region. | |
| 18 | 3/1/22 | #1 Conventions, Job | Spring 2022 McDaniel College Virtual Job & | Diane Fetty, CHRD |
| 10 | 5/1/22 | Fairs, Career Days, | Internship Fair. Opportunity to discuss | represented all of the |
| | | Career Fairs | career opportunities, internships and full- | Forever Media stations |
| | | | | Forever integra stations |
| 40 | 2/0/22 | III Conceptions Job | time employment. | |
| 19 | 3/8/22 | #1 Conventions, Job | University of Delaware's 2022 | Diane Fetty, CHRD |
| | | Fairs, Career Days, | Communications, Marketing & Media | represented all of the |
| | | Career Fairs | Career Meetup. Opportunity to discuss | Forever Media stations |
| | | | career opportunities, internships and full- | |
| | | | time employment. | |
| 20 | 3/30/22 | #1 Conventions, Job | The Greater Connellsville Chamber of | David Pavlic represented |
| | | Fairs, Career Days, | Commerce. Opportunity to meet with job | all of the Forever Media |
| | | Career Fairs | seekers. | stations |
| 21 | Ongoing | #2 Hosted Job Fairs | FOREVER MEDIA hosts an on-going job fair | Diane Fetty, CHRD |
| | | | on its website www.forevermediainc.com | ,, |
| | | | where applicants have an opportunity to | |
| | | | view open positions, by market, and submit | |
| | | | | |
| | | | a resume. | |
| 22 | None this | #5 Forever Media | Forever Media Radio helps prepare | |
| | period. | Internship Program | students to take their place in society as | |
| | | | active, critical and engaged media | |
| | | | professionals. We provide internship | |
| | | | opportunities to students every year. We | |
| | | | work to design a program that allows | |
| | | | students to earn college credit for hands on | |
| | | | experience at the radio station. The | |
| | | | Internships are designed to meet the needs | |
| | | | of the radio station and academic | |
| | | | | |
| | | | requirements of the college or university | |
| | 1 | 1 | where the student is enrolled. Each | |
| | | | | |
| | | | internship is uniquely designed to help | |
| | | | | |

| | | | | 1 |
|----|-------------------|-----------------------|--|---------------------------|
| | | | media professionals. Students may work | |
| | | | with the News Director, Program Director, | |
| | | | Business Manager, Chief Engineer, Sales | |
| | | | Manager or the General Manager to fulfill | |
| | | | their internship. Promotional interns. | |
| | | | They helped develop, plan, implement, and | |
| | | | recap ways to market and promote the | |
| | | | station group. They attend Live Action | |
| | | | Broadcasts for the radio network and help | |
| | | | promote the event. | |
| 23 | 4/21/21 & | #8 Establishment of | All Access Radio Summit Webinar. 2 days | Mike Stevens, Corporate |
| | 4/22/21 | Training Programs | of Programming, Promotions, production, | Program Director |
| | | for Station Personnel | and research topics presented by industry | |
| | | | professionals. The information was shared | |
| | | | with Forever Media's Program Directors | |
| | | | during their bi-monthly telephone | |
| | | | conference calls | |
| 24 | 5/20/21 | #8 Establishment of | Pennsylvania Association of Broadcasters | Bobbi Castellucci, Market |
| | | Training Programs | held a virtual meeting. Presentations of | Manger, Dave Davies, |
| | | for Station Personnel | broadcast innovations, programming and | Market Manager, Mike |
| | | | legal concerns. | Sherry, VP of Sales |
| 25 | 12/9/21 | #8 Establishment of | Pennsylvania Association of Broadcasters | Bobbi Castellucci, Market |
| | | Training Programs | held a virtual meeting. Presentations of | Manger, Dave Davies, |
| | | for Station Personnel | broadcast innovations, programming and | Market Manager, Mike |
| | | | legal concerns. | Sherry, VP of Sales |
| 26 | Bi-Monthly | #8 Establishment of | Forever Media Corporate Program | Program Directors and |
| | | Training Programs | Director, Mike Stevens, conducts a bi- | GMs with Mike Stevens |
| | | for Station Personnel | monthly telephone conference call with | |
| | | | the Program Directors and General | |
| | | | Managers to review, guide and train in | |
| | | | order to help them succeed in their careers | |
| | | | and the overall operation of the Radio | |
| | | | Stations. These calls routinely include | |
| | | | coaching and support from Forever Media | |
| | | | President Lynn Deppen and Radio | |
| | | | Consultant Joel Raab. | |
| 27 | Weekly | #8 Establishment of | A weekly telephone conference call is held | Production Directors and |
| | | Training Programs | on Thursdays at 10:31 am with Production | Copywriters |
| | | for Station Personnel | Directors and copywriters, who are divided | |
| | | | into group, to share ideas for commercials | |
| | | | and promos. | |
| 28 | Weekly | #8 Establishment of | A weekly telephone conference call is held | Programming Staff |
| | | Training Programs | on Tuesdays at 10:31 am with the | |
| | | for Station Personnel | programming air staff, who are divided into | |
| | | | group, to share ideas on air content. | |
| 29 | Occasionally | #8 Establishment of | Mike Stevens will occasionally share a | Programming/Production |
| | | Training Programs | webinar or presentation to programming | Staff |
| | | for Station Personnel | and/or production directors and | |
| | | | copywriters as they are held by consultants | |
| | | | and other broadcast organizations. | |
| 30 | Monthly | #8 Establishment of | Forever Media Corporate Program | Production Directors and |
| | | Training Programs | Director, Mike Stevens conducts a monthly | Copywriters with Mike |
| | | for Station Personnel | telephone conference call with Production | Stevens |
| | | | Directors and Copy Writers to guide, and | |
| | | | train in order to help them succeed in their | |
| | | | careers, as well as share ideas and talk | |
| | | | about trends in copy writing and | |
| | | | ., 5 | |

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| | | | production. These calls include coaching | |
|----|--------------|-----------------------|--|---------------------------|
| | | | and support from Mike. | |
| 31 | Daily | #8 Establishment of | Account Executives are provided with daily | Sales Staff |
| | | Training Programs | group sales meetings to further their | |
| | | for Station Personnel | understanding of sales, communication, | |
| | | | marketing trends/opportunities and sales | |
| | | | information. These morning meetings are | |
| | | | usually led by the General Sales Manager | |
| | | | or General Manager. When individual | |
| | | | training is required, the Account Executives are assisted by the General Sales Manager | |
| | | | and/or the General Manager. | |
| 32 | Ongoing | #8 Establishment of | Forever Media makes available Monarch | All Management and |
| 52 | Oligonig | Training Programs | (previously Matrix Solutions) to the Sales | sales staff |
| | | for Station Personnel | Department. Matrix offers a web-based | Sales Starr |
| | | | media-specific software platform that | |
| | | | enables the sales department to maximize | |
| | | | their advertising opportunities. The | |
| | | | program provides media sales workflow | |
| | | | while giving the exact information needed | |
| | | | for prospecting, managing, evaluating, and | |
| | | | closing business. Training tools for all | |
| | | | aspects of sales are provided and available | |
| | | | within this program. | |
| 33 | Annually and | #8 Establishment of | Forever Media supports and has a | All Employees |
| | upon hire | Training Programs | commitment to the principals of equal | |
| | | for Station Personnel | employment opportunity and intends to | |
| | | | provide a work environment free from | |
| | | | unlawful discrimination of any kind. In | |
| | | | keeping with this commitment, upon hire, | |
| | | | all new employees are put through Sexual | |
| | | | Harassment training and every employee | |
| | | | trained annually. | |
| 34 | Weekly | #8 Establishment of | Forever Media incorporates an additional | All Employees |
| | | Training Programs | level of employee training with the | |
| | | for Station Personnel | ThinkZoom-P1Learning program. | |
| | | | P1Learning provides on-line training and operations development solutions focused | |
| | | | exclusively on the media industry. P1 | |
| | | | provides selling techniques and concepts, | |
| | | | tips, training, development leadership | |
| | | | advice and legal compliance requirements | |
| | | | to salespersons, human resources, | |
| | | | supervisors and management. All Forever | |
| | | | Media employees have access to hundreds | |
| | | | of interactive courses, tests and written | |
| | | | materials on a variety of topics relevant to | |
| | | | the industry. | |
| 35 | Ongoing | #8 Establishment of | Forever Media General Managers schedule | VP of Sales, GM's, GSM's, |
| | | Training Programs | weekly, daily and individual meetings with | Sales Staff, Market |
| | | for Station Personnel | Sales Account Executives to review, guide | Managers |
| | | | and train in order to help each succeed in | - |
| | | | their career. Additionally, every Tuesday | |
| | | | morning, the Vice-President of Sales | |
| | | | conducts a telephone-conferenced | |
| | | | webinar to mentor all Forever Media | |
| | | | station General Managers, General Sales | |
| | | | station deneral managers, deneral sales | |

| | | | | 1 |
|----|----------|-----------------------|---|--------------------------|
| | | | process of informal discussion of | |
| | | | knowledge, education, coaching and | |
| | | | support as it relates to work, career, or | |
| | | | professional development. | |
| 36 | Ongoing | #8 Establishment of | The station's General Manager, General | Sales Staff |
| | | Training Programs | Sales Manager and Account Executives | |
| | | for Station Personnel | routinely train on-line with the Radio | |
| | | | Advertising Bureau. During this period, all | |
| | | | have earned Radio Marketing Professional | |
| | | | Certifications from the Radio Advertising | |
| | | | Bureau. These educational and | |
| | | | instructional courses are designed to | |
| | | | improve our sales team's knowledge about | |
| | | | radio and offers educational/instructional | |
| | | | courses designed to improve management, | |
| | | | daily operations and leadership of the | |
| | | | Radio Stations. | |
| 37 | Ongoing | #8 Establishment of | The General Manager and General Sales | GM's, GSM's |
| | | Training Programs | Manager have routinely trained on-line | |
| | | for Station Personnel | with the Pennsylvania Associations of | |
| | | | Broadcasters (The Local Broadcast Sales | |
| | | | Team & P1 Selling). | |
| 38 | Ongoing | #8 – Establishment | Forever Media makes available Marketron. | Traffic Staff, |
| | | of Training Programs | Marketron offers a web-based media- | Programming Staff, and |
| | | for Station Personnel | specific software platform that enables the | Business Managers |
| | | | traffic departments, production | 5 |
| | | | departments, and business managers to | |
| | | | maximize their managing and invoicing of | |
| | | | commercials, non-traditional revenue and | |
| | | | digital. Training tools for all aspects are | |
| | | | provided and available within this program. | |
| 39 | Ongoing | #8 Establishment of | Forever Media makes available Nielsen. | Sales Staff |
| | | Training Programs | Nielsen offers platform training for the | |
| | | for Station Personnel | sales department. Training tools for all | |
| | | | aspects are provided and available within | |
| | | | this program including a monthly calendar | |
| | | | of training sessions. | |
| | | | | |
| 40 | 10/27/21 | #10 Participation of | Point Park University-Future of Broadcast | Mike Sherry, VP of Sales |
| | | programs relating to | Day-program for broadcast students. | |
| | | career opportunities | Panelists from the PAB's Board of Directors | |
| | | in broadcasting | gave their valuable input to the students to | |
| | | sponsored by | help prepare and encourage them for a | |
| | | educational | career in broadcasting. | |
| | | institutions | | |
| 41 | Upon | #16 Radio Station | We routinely give group tours of our | Jim Shields, General |
| | Request | Group Tours | facility, 900 Water Street, Meadville PA | Manager |
| | | | 16335 & 219 Savannah Gardner Rd., New | |
| | | | Castle PA 16101 to organizations such as | |
| | | | the Boy and Girl Scouts, elementary and | |
| | | | high school groups, church groups and | |
| | | | other similar groups. The tours provide an | |
| | | | introduction to the Radio Broadcasting | |
| | | | Industry and are offered for free. A typical | |
| | | | tour includes information on the history of | |
| | 1 | 1 | | 1 |
| | | | Radio and our stations. We explain and | |
| | | | Radio and our stations. We explain and demonstrate the broadcasting equipment | |

| studio to the transmitter site, we explain the studio equipment and how it functions. An introduction and hands-on recording of commercial production is demonstrated. An explanation of all positions and responsibility of station personnel is also given. We discuss our station formats, audience and coverage area. The tours are tailored to meet the goals of the specific groups. To request a tour contact: Forever Media, Inc. 900 Water Street, Meadville PA 16335 Attention: GM or call |
|---|
| Meadville PA 16335 Attention: GM or call 814-724-1111. |