

ORDER



Orders
Order / Rev: 730430
 Alt Order #: 09214856
 Product Desc: HMP
 Estimate: 6198
 Flight Dates: 09/18/18 - 09/24/18
 Original Date / Rev: 09/11/18 / 09/11/18
 Order Type: GENERAL

WTVR-TV

Primary AE: Teresa DiFuria
 Sales Office: NPHL
 Sales Region: National

Agency
Name: Waterfront Strategies
 Buying Contact:
 Billing Contact:
 3050 K St NW
 Washington, DC 20007

Billing Type: Cash
 Billing Calendar: Broadcast
 Billing Cycle: EOM/EOC
 Agency Commission: 15%

Advertiser
Name: House Majority PAC
 Demographic: HH
 Product Codes: PL4.b
 Priority: Default
 Revenue Code 1: Agency
 Revenue Code 2: Political
 Revenue Code 3: Political-PAC

New Business Thru:
 Order Separation: 00:15:00
 Advertiser External ID:
 Agency External ID:
 Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/18	09/24/18	37	\$25,100.00	\$21,335.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2018	37	\$25,100.00	\$21,335.00	0.00
Totals	37	\$25,100.00	\$21,335.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Teresa DiFuria			Start Of Order - End Of Order	100%

Order Share

	Share	Total
WTVR-TV	27%	\$25,100.00
Market	100%	\$92,962.96

Competitive Share

	Share	Total
CABLE	0%	\$0.00
UNKWN	0%	\$0.00
WCVE	0%	\$0.00
WCVW	0%	\$0.00
WRIC	22%	\$20,451.85
WRLH	12%	\$11,155.56
WUPV	0%	\$0.00
WWBT	39%	\$36,255.56
WXOB	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	6	09/18/18	09/24/18	M-F 6a-7a M-F 630a-7a	CM	6:30 AM-7:00 AM (6:30 AM-7:00 AM)	MTWTF--	:30	1	\$700.00	02	0.00	NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$700.00		0.00					
E 2	6	09/18/18	09/24/18	M-F 530p-6p M-F 530p-6p	CM	5:30 PM-6:00 PM	MTWTF--	:30	3	\$500.00	03	0.00	NM	3	\$1,500.00

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 2	6	09/18/18	09/24/18	M-F 530p-6p M-F 530p-6p	CM	5:30 PM-6:00 PM	MTWTF--	:30	3	\$500.00	03	0.00	NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		3		\$500.00		0.00					
E 3	6	09/18/18	09/24/18	M-F 6p-630p M-F 6p-630p	CM	6:00 PM-6:30 PM	MTWTF--	:30	4	\$750.00	02	0.00	NM	4	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		4		\$750.00		0.00					
E 4	6	09/18/18	09/24/18	M-F 630p-7p M-F 630p-7p	CM	6:30 PM-7:00 PM	MTWTF--	:30	4	\$850.00	02	0.00	NM	4	\$3,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		4		\$850.00		0.00					
E 5	6	09/23/18	09/23/18	Su 630p-7p Su 630p-7p	CM	6:30 PM-7:00 PM	-----1	:30	1	\$300.00	04	0.00	NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/17/18	09/23/18	-----1		1		\$300.00		0.00					
E 6	6	09/18/18	09/24/18	M-F 7p-730p M-F 7p-730p	CM	7:00 PM-7:30 PM	MTWTF--	:30	2	\$550.00	02	0.00	NM	2	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		2		\$550.00		0.00					
E 7	6	09/18/18	09/24/18	M-F 730p-8p M-F 730p-8p	CM	7:30 PM-8:00 PM	MTWTF--	:30	1	\$450.00	02	0.00	NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$450.00		0.00					
E 8	6	09/22/18	09/22/18	Saturday Prime Hour 3 Saturday Prime Hour 3	CM	10:00 PM-11:00 PM	-----1-	:30	1	\$850.00	04	0.00	NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/17/18	09/23/18	-----1-		1		\$850.00		0.00					
E 9	6	09/23/18	09/23/18	Sunday Prime Hour 1 Sunday Prime Hour 1	CM	7:00 PM-8:00 PM	-----1	:30	1	\$4,500.00	02	0.00	NM	1	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/17/18	09/23/18	-----1		1		\$4,500.00		0.00					
E 10	6	09/18/18	09/24/18	M-F 11p-1135p M-F 11p-1135p	CM	11:00 PM-11:35 PM	MTWTF--	:30	3	\$700.00	02	0.00	NM	3	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		3		\$700.00		0.00					
E 11	6	09/22/18	09/23/18	Sa-Su 11p-1135p Sa-Su 11p-1135p	CM	11:00 PM-11:35 PM	-----SS	:30	1	\$450.00	02	0.00	NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/17/18	09/23/18	-----SS		1		\$450.00		0.00					
E 12	6	09/18/18	09/24/18	M-F 7a-9a M-F 7a-8a (7:00 AM-8:00 AM)	CM	7:00 AM-8:00 AM	MTWTF--	:30	5	\$650.00	05	0.00	NM	5	\$3,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		5		\$650.00		0.00					
E 13	6	09/18/18	09/24/18	M-F 1135p-1235a M-F 1135p-1235a	CM	11:35 PM-12:35 AM	XMTWTF--	:30	1	\$225.00	04	0.00	NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$225.00		0.00					
E 14	6	09/23/18	09/23/18	Su 7a-8a Su 730-8a (7:30 AM-8:00 AM)	CM	7:30 AM-8:00 AM	-----1	:30	1	\$200.00	04	0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/17/18	09/23/18	-----1		1		\$200.00		0.00					
E 15	6	09/18/18	09/24/18	M-F 10a-11a M-F 10a-11a	CM	10:00 AM-11:00 AM	MTWTF--	:30	1	\$250.00	04	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$250.00		0.00					
E 16	6	09/18/18	09/24/18	M-F 11a-12p M-F 11a-12p	CM	11:00 AM-12:00 PM	PMTWTF--	:30	1	\$350.00	04	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	PMTWTF--		1		\$350.00		0.00					

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E 16	6	09/18/18	09/24/18	M-F 11a-12p M-F 11a-12p	CM	11:00 AM-12:00 P	MTWTF--	:30	1	\$350.00	04	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$350.00		0.00					
E 17	6	09/18/18	09/24/18	M-F 12p-1230p M-F 12p-1230p	CM	12:00 PM-12:30 P	MTWTF--	:30	1	\$450.00	03	0.00	NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$450.00		0.00					
E 18	6	09/18/18	09/24/18	M-F Afternoon Rot M-F Afternoon Rot	CM	12:30 PM-3:00 P	MTWTF--	:30	1	\$400.00	05	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$400.00		0.00					
E 19	6	09/18/18	09/24/18	M-F 3p-4p M-F 3p-4p	CM	3:00 PM-4:00 P	MTWTF--	:30	1	\$250.00	03	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$250.00		0.00					
E 20	6	09/18/18	09/24/18	M-F 4p-5p M-F 4p-5p	CM	4:00 PM-5:00 P	MTWTF--	:30	1	\$375.00	02	0.00	NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		1		\$375.00		0.00					
E 21	6	09/18/18	09/24/18	M-F 5p-530p M-F 5p-530p	CM	5:00 PM-5:30 P	MTWTF--	:30	2	\$500.00	03	0.00	NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 09/18/18	09/24/18	MTWTF--		2		\$500.00		0.00					
													Totals	37	\$25,100.00