

INVOICE



WOIO
1717 East 12th Street
Cleveland, OH 44114
Main: (216) 771-1943
Billing:

Invoice #	Invoice Date	Invoice Month	Invoice Period
1401543-1	11/09/15	November 2015	10/26/15 - 11/09/15

Station	Account Executive	Sales Office	Sales Region
WOIO	Dave Clark	Telerep-Washing	National

Advertiser	Product	Estimate Number
ISS/Smarter Fuel Future Co	Smarter Fuel Future	2682

Billing Address:

Main Street Media Group
Attention: Accounts Payable
66 Canal Center Plaza, Suite 555
Alexandria, VA 22314

Send Payment To:

WOIO
Drawer #0958
PO Box 11407
Birmingham, AL 35246-0958

Flight Dates	Order #	Alt Order #
11/03/15 - 11/09/15	1401543	07996907

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

IDB #	Advertiser Code	Product Code
	146	315

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week		Type
1	11/06/15	11/06/15	Noon News	12-1230p	----1--	:30	1	\$475.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$475.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 11/06/15 12:23 PM Noon News 12-1230p :30 SFFCIF1016H \$475.00 NM									
2	11/06/15	11/06/15	Cleveland 19 News at 4p 4-5p		----1--	:30	1	\$250.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$250.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 11/06/15 4:30 PM Cleveland 19 News at 4p 4-5p :30 SFFCIF1016H \$250.00 NM									
3	11/06/15	11/06/15	Cleveland 19 News at 5p 5-6p		----1--	:30	1	\$250.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$250.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 11/06/15 5:19 PM Cleveland 19 News at 5p 5-6p :30 SFFCIF1016H \$250.00 NM									
4	11/06/15	11/06/15	Cleveland 19 News at 6p 6-630p		----1--	:30	1	\$375.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$375.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 11/06/15 6:21 PM Cleveland 19 News at 6p 6-630p :30 SFFCIF1016H \$375.00 NM									
5	11/06/15	11/06/15	Cleveland 19 News at 6a 6-7a		----1--	:30	1	\$100.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$100.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 11/06/15 6:21 AM Cleveland 19 News at 6a 6-7a :30 SFFCIF1016H \$100.00 NM									
6	11/06/15	11/06/15	CBS Evening News	630-7P		:30	1	\$650.00	NM

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Send Payment To:

WOIO
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PO Box 11407
Birmingham, AL 35246-0958

Invoice #	Invoice Date	Invoice Month	Invoice Period
1401543-1	11/09/15	November 2015	10/26/15 - 11/09/15
Advertiser	Product	Estimate Number	
ISS/Smarter Fuel Future Co	Smarter Fuel Future	2682	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Type	
-----1--									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$650.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO F 11/06/15 6:59 PM CBS Evening News 630-7P :30 SFFCIF1016H \$650.00 NM									
7	11/06/15	11/06/15	CBS This Morning	7-9a	-----1--	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----1-- 1 \$75.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO F 11/06/15 8:13 AM CBS This Morning 7-9a :30 SFFCIF1016H \$75.00 NM									
8	11/09/15	11/09/15	Cleveland 19 News at 11p	11-1135p	1-----	:30	1	\$750.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$750.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 11:34 PM Cleveland 19 News at 11p 11-1135p :30 SFFCIF1016H \$750.00 NM									
9	11/09/15	11/09/15	Noon News	12-1230p	1-----	:30	1	\$475.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$475.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 12:16 PM Noon News 12-1230p :30 SFFCIF1016H \$475.00 NM									
10	11/09/15	11/09/15	Cleveland 19 News at 4p	4-5p	1-----	:30	1	\$250.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$250.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 4:48 PM Cleveland 19 News at 4p 4-5p :30 SFFCIF1016H \$250.00 NM									
11	11/09/15	11/09/15	Cleveland 19 News at 5a	5-6a	1-----	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$75.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 5:40 AM Cleveland 19 News at 5a 5-6a :30 SFFCIF1016H \$75.00 NM									
12	11/09/15	11/09/15	Cleveland 19 News at 5p	5-6p	1-----	:30	1	\$250.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$250.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 5:23 PM Cleveland 19 News at 5p 5-6p :30 SFFCIF1016H \$250.00 NM									
13	11/09/15	11/09/15	Cleveland 19 News at 6p	6-630p	1-----	:30	1	\$375.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$375.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 6:27 PM Cleveland 19 News at 6p 6-630p :30 SFFCIF1016H \$375.00 NM									

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WOIO
Drawer #0958
PO Box 11407
Birmingham, AL 35246-0958

Invoice #	Invoice Date	Invoice Month	Invoice Period
1401543-1	11/09/15	November 2015	10/26/15 - 11/09/15
Advertiser		Product	Estimate Number
ISS/Smarter Fuel Future Co		Smarter Fuel Future	2682

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Type	
14	11/09/15	11/09/15	Cleveland 19 News at 6a 6-7a		1-----	:30	1	\$100.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$100.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 6:50 AM Cleveland 19 News at 6a 6-7a :30 SFFCIF1016H \$100.00 NM									
15	11/09/15	11/09/15	CBS This Morning	7-9a	1-----	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/09/15 11/15/15 1----- 1 \$75.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO M 11/09/15 8:25 AM CBS This Morning 7-9a :30 SFFCIF1016H \$75.00 NM									
16	11/07/15	11/07/15	Sat Hour 3	10-11p	-----1-	:30	1	\$1,400.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1- 1 \$1,400.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Sa 11/07/15 Sat Hour 3 10-11p :00 \$1,400.00 NM See MG 16.2 2 WOIO Sa 11/07/15 9:50 PM NET NCAA Prime Football NET NCAA Prime F :30 SFFCIF1016H \$1,400.00 NM MG for 16.1 11/07									
17	11/07/15	11/07/15	SA Action News at 11p	11p-1130p	-----1-	:30	1	\$450.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1- 1 \$450.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Sa 11/07/15 12:08 AM SA Action News at 11p 11p-1130p :30 SFFCIF1016H \$450.00 NM sports over run - ran in program									
18	11/07/15	11/07/15	Sat Cleve 19 News at 7p	7-8p	-----1-	:30	1	\$225.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1- 1 \$225.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Sa 11/07/15 Sat Cleve 19 News at 7p 7-8p :00 \$225.00 NM Credited									
19	11/07/15	11/07/15	Sat Early Show	9-11a	-----1-	:30	1	\$200.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1- 1 \$200.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Sa 11/07/15 9:28 AM Sat Early Show 9-11a :30 SFFCIF1016H \$200.00 NM									
20	11/08/15	11/08/15	Face the Nation	1030-11a	-----1	:30	1	\$500.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1 1 \$500.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Su 11/08/15 10:59 AM Face the Nation 1030-11a :30 SFFCIF1016H \$500.00 NM									
21	11/08/15	11/08/15	Late Su Action News	1130p-1205a	-----1	:30	1	\$650.00	NM

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Advertiser	Product	Estimate Number	
ISS/Smarter Fuel Future Co	Smarter Fuel Future	2682	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Type	
21	11/08/15	11/08/15	Late Su Action News	1130p-1205a	-----1	:30	1	\$650.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1 1 \$650.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Su 11/08/15 11:58 PM Late Su Action News 1130p-1205a :30 SFFCIF1016H \$650.00 NM sports over run - ran in program									
23	11/08/15	11/08/15	60 Minutes	730p-830p	-----1	:30	1	\$6,000.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1 1 \$6,000.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Su 11/08/15 8:33 PM 60 Minutes 730p-830p :30 SFFCIF1016H \$6,000.00 NM sports over run - ran in program									
24	11/08/15	11/08/15	Cleveland 19 News at 7a	7-9a	-----1	:30	1	\$100.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1 1 \$100.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Su 11/08/15 8:11 AM Cleveland 19 News at 7a 7-9a :30 SFFCIF1016H \$100.00 NM									
25	11/08/15	11/08/15	CBS Sunday Morning	9-1030a	-----1	:30	1	\$450.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1 1 \$450.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Su 11/08/15 9:07 AM CBS Sunday Morning 9-1030a :30 SFFCIF1016H \$450.00 NM									
26	11/05/15	11/05/15	Late Cleve 19 News at 11	1145p-1220a	---1---	:30	1	\$750.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ---1--- 1 \$750.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Th 11/05/15 12:13 AM Late Cleve 19 News at 11p 1145p-1220a :30 SFFCIF1016H \$750.00 NM									
27	11/05/15	11/05/15	Noon News	12-1230p	---1---	:30	1	\$475.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ---1--- 1 \$475.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Th 11/05/15 12:25 PM Noon News 12-1230p :30 SFFCIF1016H \$475.00 NM									
28	11/05/15	11/05/15	Cleveland 19 News at 4p	4-5p	---1---	:30	1	\$250.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ---1--- 1 \$250.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Th 11/05/15 4:27 PM Cleveland 19 News at 4p 4-5p :30 SFFCIF1016H \$250.00 NM									
29	11/05/15	11/05/15	Cleveland 19 News at 5a	5-6a	---1---	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ---1--- 1 \$75.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u>									

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ISS/Smarter Fuel Future Co	Smarter Fuel Future	2682	

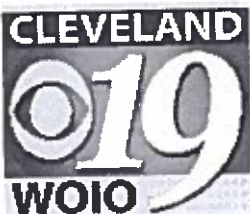
Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Type																																			
29	11/05/15	11/05/15	Cleveland 19 News at 5a 5-6a		---1---	:30	1	\$75.00	NM																																		
<table><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Th</td><td>11/05/15</td><td>5:50 AM</td><td>Cleveland 19 News at 5a</td><td>5-6a</td><td>:30</td><td>SFFCIF1016H</td><td>\$75.00</td><td>NM</td></tr></table>										Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Th	11/05/15	5:50 AM	Cleveland 19 News at 5a	5-6a	:30	SFFCIF1016H	\$75.00	NM												
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Th	11/05/15	5:50 AM	Cleveland 19 News at 5a	5-6a	:30	SFFCIF1016H	\$75.00	NM																																	
30	11/05/15	11/05/15	Cleveland 19 News at 5p 5-6p		---1---	:30	1	\$250.00	NM																																		
<table><tr><th>Weeks:</th><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td></td><td>11/02/15</td><td>11/08/15</td><td>---1---</td><td>1</td><td>\$250.00</td></tr><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Th</td><td>11/05/15</td><td>5:39 PM</td><td>Cleveland 19 News at 5p</td><td>5-6p</td><td>:30</td><td>SFFCIF1016H</td><td>\$250.00</td><td>NM</td></tr></table>										Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate		11/02/15	11/08/15	---1---	1	\$250.00	Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Th	11/05/15	5:39 PM	Cleveland 19 News at 5p	5-6p	:30	SFFCIF1016H	\$250.00	NM
Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	---1---	1	\$250.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Th	11/05/15	5:39 PM	Cleveland 19 News at 5p	5-6p	:30	SFFCIF1016H	\$250.00	NM																																	
31	11/05/15	11/05/15	Cleveland 19 News at 6p 6-630p		---1---	:30	1	\$375.00	NM																																		
<table><tr><th>Weeks:</th><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td></td><td>11/02/15</td><td>11/08/15</td><td>---1---</td><td>1</td><td>\$375.00</td></tr><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Th</td><td>11/05/15</td><td>6:28 PM</td><td>Cleveland 19 News at 6p</td><td>6-630p</td><td>:30</td><td>SFFCIF1016H</td><td>\$375.00</td><td>NM</td></tr></table>										Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate		11/02/15	11/08/15	---1---	1	\$375.00	Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Th	11/05/15	6:28 PM	Cleveland 19 News at 6p	6-630p	:30	SFFCIF1016H	\$375.00	NM
Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	---1---	1	\$375.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Th	11/05/15	6:28 PM	Cleveland 19 News at 6p	6-630p	:30	SFFCIF1016H	\$375.00	NM																																	
32	11/05/15	11/05/15	Cleveland 19 News at 6a 6-7a		---1---	:30	1	\$100.00	NM																																		
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Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	---1---	1	\$100.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Th	11/05/15	6:11 AM	Cleveland 19 News at 6a	6-7a	:30	SFFCIF1016H	\$100.00	NM																																	
33	11/05/15	11/05/15	CBS This Morning	7-9a	---1---	:30	1	\$75.00	NM																																		
<table><tr><th>Weeks:</th><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td></td><td>11/02/15</td><td>11/08/15</td><td>---1---</td><td>1</td><td>\$75.00</td></tr><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Th</td><td>11/05/15</td><td>8:55 AM</td><td>CBS This Morning</td><td>7-9a</td><td>:30</td><td>SFFCIF1016H</td><td>\$75.00</td><td>NM</td></tr></table>										Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate		11/02/15	11/08/15	---1---	1	\$75.00	Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Th	11/05/15	8:55 AM	CBS This Morning	7-9a	:30	SFFCIF1016H	\$75.00	NM
Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	---1---	1	\$75.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Th	11/05/15	8:55 AM	CBS This Morning	7-9a	:30	SFFCIF1016H	\$75.00	NM																																	
34	11/03/15	11/03/15	Cleveland 19 News at 11p 11-1135p		-1-----	:30	1	\$750.00	NM																																		
<table><tr><th>Weeks:</th><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td></td><td>11/02/15</td><td>11/08/15</td><td>-1-----</td><td>1</td><td>\$750.00</td></tr><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Tu</td><td>11/03/15</td><td>11:12 PM</td><td>Cleveland 19 News at 11p</td><td>11-1135p</td><td>:30</td><td>SFFCIF1016H</td><td>\$750.00</td><td>NM</td></tr></table>										Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate		11/02/15	11/08/15	-1-----	1	\$750.00	Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Tu	11/03/15	11:12 PM	Cleveland 19 News at 11p	11-1135p	:30	SFFCIF1016H	\$750.00	NM
Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	-1-----	1	\$750.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Tu	11/03/15	11:12 PM	Cleveland 19 News at 11p	11-1135p	:30	SFFCIF1016H	\$750.00	NM																																	
35	11/03/15	11/03/15	Noon News	12-1230p	-1-----	:30	1	\$475.00	NM																																		
<table><tr><th>Weeks:</th><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td></td><td>11/02/15</td><td>11/08/15</td><td>-1-----</td><td>1</td><td>\$475.00</td></tr><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Tu</td><td>11/03/15</td><td>12:17 PM</td><td>Noon News</td><td>12-1230p</td><td>:30</td><td>SFFCIF1016H</td><td>\$475.00</td><td>NM</td></tr></table>										Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate		11/02/15	11/08/15	-1-----	1	\$475.00	Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Tu	11/03/15	12:17 PM	Noon News	12-1230p	:30	SFFCIF1016H	\$475.00	NM
Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	-1-----	1	\$475.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Tu	11/03/15	12:17 PM	Noon News	12-1230p	:30	SFFCIF1016H	\$475.00	NM																																	
36	11/03/15	11/03/15	Cleveland 19 News at 4p 4-5p		-1-----	:30	1	\$250.00	NM																																		
<table><tr><th>Weeks:</th><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td></td><td>11/02/15</td><td>11/08/15</td><td>-1-----</td><td>1</td><td>\$250.00</td></tr><tr><th>Spots: #</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WOIO</td><td>Tu</td><td>11/03/15</td><td>4:26 PM</td><td>Cleveland 19 News at 4p</td><td>4-5p</td><td>:30</td><td>SFFCIF1016H</td><td>\$250.00</td><td>NM</td></tr></table>										Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate		11/02/15	11/08/15	-1-----	1	\$250.00	Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WOIO	Tu	11/03/15	4:26 PM	Cleveland 19 News at 4p	4-5p	:30	SFFCIF1016H	\$250.00	NM
Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	11/02/15	11/08/15	-1-----	1	\$250.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WOIO	Tu	11/03/15	4:26 PM	Cleveland 19 News at 4p	4-5p	:30	SFFCIF1016H	\$250.00	NM																																	
37	11/03/15	11/03/15	Cleveland 19 News at 5a 5-6a		-1-----	:30	1	\$75.00	NM																																		

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INVOICE



Send Payment To:

WOIO
Drawer #0958
PO Box 11407
Birmingham, AL 35246-0958

Invoice #	Invoice Date	Invoice Month	Invoice Period
1401543-1	11/09/15	November 2015	10/26/15 - 11/09/15
Advertiser	Product	Estimate Number	
ISS/Smarter Fuel Future Co	Smarter Fuel Future	2682	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate		Type
37	11/03/15	11/03/15	Cleveland 19 News at 5a	5-6a	-1-----	:30	1	\$75.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -1----- 1 \$75.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO Tu 11/03/15 5:21 AM Cleveland 19 News at 5a 5-6a :30 SFFCIF1016H \$75.00 NM										
38	11/03/15	11/03/15	Cleveland 19 News at 5p	5-6p	-1-----	:30	1	\$250.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -1----- 1 \$250.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO Tu 11/03/15 5:29 PM Cleveland 19 News at 5p 5-6p :30 SFFCIF1016H \$250.00 NM										
39	11/03/15	11/03/15	Cleveland 19 News at 6p	6-630p	-1-----	:30	1	\$375.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -1----- 1 \$375.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO Tu 11/03/15 6:28 PM Cleveland 19 News at 6p 6-630p :30 SFFCIF1016H \$375.00 NM										
40	11/03/15	11/03/15	Cleveland 19 News at 6a	6-7a	-1-----	:30	1	\$100.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -1----- 1 \$100.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO Tu 11/03/15 6:23 AM Cleveland 19 News at 6a 6-7a :30 SFFCIF1016H \$100.00 NM										
41	11/03/15	11/03/15	CBS This Morning	7-9a	-1-----	:30	1	\$75.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -1----- 1 \$75.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO Tu 11/03/15 8:55 AM CBS This Morning 7-9a :30 SFFCIF1016H \$75.00 NM										
42	11/04/15	11/04/15	Noon News	12-1230p	--1----	:30	1	\$475.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$475.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO W 11/04/15 12:16 PM Noon News 12-1230p :30 SFFCIF1016H \$475.00 NM										
43	11/04/15	11/04/15	Cleveland 19 News at 4p	4-5p	--1----	:30	1	\$250.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$250.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO W 11/04/15 4:25 PM Cleveland 19 News at 4p 4-5p :30 SFFCIF1016H \$250.00 NM										
44	11/04/15	11/04/15	Cleveland 19 News at 5p	5-6p	--1----	:30	1	\$250.00		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$250.00										
<u>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</u> 1 WOIO W 11/04/15 5:19 PM Cleveland 19 News at 5p 5-6p :30 SFFCIF1016H \$250.00 NM										

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INVOICE



Send Payment To:

WOIO
Drawer #0958
PO Box 11407
Birmingham, AL 35246-0958

Invoice #	Invoice Date	Invoice Month	Invoice Period
1401543-1	11/09/15	November 2015	10/26/15 - 11/09/15
Advertiser	Product	Estimate Number	
ISS/Smarter Fuel Future C	Smarter Fuel Future	2682	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Type	
45	11/04/15	11/04/15	Cleveland 19 News at 6p	6-630p	--1----	:30	1	\$375.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$375.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO W 11/04/15 6:22 PM Cleveland 19 News at 6p 6-630p :30 SFFCIF1016H \$375.00 NM									
46	11/04/15	11/04/15	Cleveland 19 News at 6a	6-7a	--1----	:30	1	\$100.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$100.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO W 11/04/15 6:43 AM Cleveland 19 News at 6a 6-7a :30 SFFCIF1016H \$100.00 NM									
47	11/04/15	11/04/15	CBS Evening News	630-7P	--1----	:30	1	\$650.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$650.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO W 11/04/15 6:59 PM CBS Evening News 630-7P :30 SFFCIF1016H \$650.00 NM									
48	11/04/15	11/04/15	CBS This Morning	7-9a	--1----	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 --1---- 1 \$75.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO W 11/04/15 8:21 AM CBS This Morning 7-9a :30 SFFCIF1016H \$75.00 NM									
49	11/07/15	11/07/15	Sat Early Show	9-11a	-----1-	:30	1	\$200.00	NM
Makegood for spot na Sun 630p-7p Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 -----1- 1 \$200.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO Sa 11/07/15 11:00 AM Sat Early Show 9-11a :30 SFFCIF1016H \$200.00 NM									
50	11/06/15	11/06/15	CBS This Morning	7-9a	----F--	:30	1	\$75.00	NM
Makegood for spot na Sun 630p-7p Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/02/15 11/08/15 ----F-- 1 \$75.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WOIO F 11/06/15 8:53 AM CBS This Morning 7-9a :30 SFFCIF1016H \$75.00 NM									

Total Spots 48

Payment Terms 30 Days

<u>Gross Total</u>	\$21,425.00
<u>Agency Commission</u>	\$3,213.75
<u>Net Amount Due</u>	\$18,211.25

We warrant that the actual broadcast information shown on this invoice was taken from the Program Log and will be available, on request, for inspection by the advertiser or agency for 12 months from the date of invoice. Our Terms, Where Credit Has Been Extended, are Net 30 Days From Date of Invoice.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.