

Oct 19, 20
 CONT# 34456618 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO WBES-AM (Charleston, WV)
 FM BRIAN DONLEY
 OFF PHILADELPHIA
 AGY BRABENDER COX
 ADDR 1218 GRANDVIEW AVE 1ST FLOOR
 PITTSBURGH, PA 15211

DDS CONT# 0
 C/P/E: na / na / na
 SALESPERSON FAX#
 PH # 412-434-6320

BYR LIZ BRABENDER KUNDU
 ADV ERIC NELSON FOR STATE SENATE
 PDT WV SD-17
 FLT Oct 19, 20 - Nov 08, 20

* REP ORDER COMMENT *

** 10/16/2020 6:31:00 PM: SCHEDULE REPLACED ACTIVITY INITIALLY ORDERED FOR WQBE.
 ** 10/16/2020 6:31:00 PM: THIS IS A REVISED ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH
 ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	M.....	6A - 10A	30	10/19/2020 - 10/19/2020	1D	4	\$11.67	4
	1.2	M.....	10A - 3P	30	10/19/2020 - 10/19/2020	1D	5	\$11.67	5
	1.3	M.....	3P - 7P	30	10/19/2020 - 10/19/2020	1D	4	\$11.67	4
					** FLIGHT TOTALS **		13	\$151.71	
		FLIGHT 2							
	2.1	.T.....	6A - 10A	30	10/20/2020 - 10/20/2020	1D	4	\$11.67	4
	2.2	.T.....	10A - 3P	30	10/20/2020 - 10/20/2020	1D	5	\$11.67	5
	2.3	.T.....	3P - 7P	30	10/20/2020 - 10/20/2020	1D	4	\$11.67	4
					** FLIGHT TOTALS **		13	\$151.71	
		FLIGHT 3							
	3.1	..W....	6A - 10A	30	10/21/2020 - 10/21/2020	1D	4	\$11.67	4
	3.2	..W....	10A - 3P	30	10/21/2020 - 10/21/2020	1D	5	\$11.67	5
	3.3	..W....	3P - 7P	30	10/21/2020 - 10/21/2020	1D	4	\$11.67	4
					** FLIGHT TOTALS **		13	\$151.71	
		FLIGHT 4							
	4.1	...T...	6A - 10A	30	10/22/2020 - 10/22/2020	1D	4	\$11.67	4
	4.2	...T...	10A - 3P	30	10/22/2020 - 10/22/2020	1D	5	\$11.67	5
	4.3	...T...	3P - 7P	30	10/22/2020 - 10/22/2020	1D	4	\$11.67	4
					** FLIGHT TOTALS **		13	\$151.71	

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FLIGHT 5									
5.1F..	6A - 10A	30	10/23/2020 - 10/23/2020	1D	4	\$11.67	4	
5.2F..	10A - 3P	30	10/23/2020 - 10/23/2020	1D	5	\$11.67	5	
5.3	....F..	3P - 7P	30	10/23/2020 - 10/23/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **						13	\$151.71		
FLIGHT 6									
6.1	....S.	6A - 10A	30	10/24/2020 - 10/24/2020	1D	4	\$5.88	4	
6.2	....S.	10A - 3P	30	10/24/2020 - 10/24/2020	1D	5	\$5.88	5	
6.3	....S.	3P - 7P	30	10/24/2020 - 10/24/2020	1D	4	\$5.88	4	
** FLIGHT TOTALS **						13	\$76.44		
FLIGHT 7									
7.1	.....S	10A - 3P	30	10/25/2020 - 10/25/2020	1D	5	\$8.23	5	
7.2	.....S	3P - 7P	30	10/25/2020 - 10/25/2020	1D	4	\$8.23	4	
** FLIGHT TOTALS **						9	\$74.07		
FLIGHT 8									
8.1	M.....	6A - 10A	30	10/26/2020 - 10/26/2020	1D	4	\$11.67	4	
8.2	M.....	10A - 3P	30	10/26/2020 - 10/26/2020	1D	5	\$11.67	5	
8.3	M.....	3P - 7P	30	10/26/2020 - 10/26/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **						13	\$151.71		
FLIGHT 9									
9.1	.T.....	6A - 10A	30	10/27/2020 - 10/27/2020	1D	4	\$11.67	4	
9.2	.T.....	10A - 3P	30	10/27/2020 - 10/27/2020	1D	5	\$11.67	5	
9.3	.T.....	3P - 7P	30	10/27/2020 - 10/27/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **						13	\$151.71		
FLIGHT 10									
10.1	..W....	6A - 10A	30	10/28/2020 - 10/28/2020	1D	4	\$11.67	4	
10.2	..W....	10A - 3P	30	10/28/2020 - 10/28/2020	1D	5	\$11.67	5	
10.3	..W....	3P - 7P	30	10/28/2020 - 10/28/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **						13	\$151.71		
FLIGHT 11									
11.1	...T...	6A - 10A	30	10/29/2020 - 10/29/2020	1D	4	\$11.67	4	
11.2	...T...	10A - 3P	30	10/29/2020 - 10/29/2020	1D	5	\$11.67	5	
11.3	...T...	3P - 7P	30	10/29/2020 - 10/29/2020	1D	4	\$11.67	4	

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				** FLIGHT TOTALS **			13	\$151.71	
		FLIGHT 12							
12.1F..	6A - 10A	30	10/30/2020 - 10/30/2020	1D	4	\$11.67	4	
12.2	....F..	10A - 3P	30	10/30/2020 - 10/30/2020	1D	5	\$11.67	5
12.3	....F..	3P - 7P	30	10/30/2020 - 10/30/2020	1D	4	\$11.67	4
				** FLIGHT TOTALS **			13	\$151.71	
		FLIGHT 13							
13.1	....S.	6A - 10A	30	10/31/2020 - 10/31/2020	1D	4	\$5.88	4
13.2	....S.	10A - 3P	30	10/31/2020 - 10/31/2020	1D	5	\$5.88	5
13.3	....S.	3P - 7P	30	10/31/2020 - 10/31/2020	1D	4	\$5.88	4
				** FLIGHT TOTALS **			13	\$76.44	
		FLIGHT 14							
14.1	.....S	10A - 3P	30	11/01/2020 - 11/01/2020	1D	5	\$8.23	5
14.2	.....S	3P - 7P	30	11/01/2020 - 11/01/2020	1D	4	\$8.23	4
				** FLIGHT TOTALS **			9	\$74.07	
		FLIGHT 15							
15.1	M.....	6A - 10A	30	11/02/2020 - 11/02/2020	1D	4	\$11.67	4	
15.2	M.....	10A - 3P	30	11/02/2020 - 11/02/2020	1D	5	\$11.67	5	
15.3	M.....	3P - 7P	30	11/02/2020 - 11/02/2020	1D	4	\$11.67	4	
				** FLIGHT TOTALS **			13	\$151.71	
		FLIGHT 16							
16.1	.T.....	6A - 10A	30	11/03/2020 - 11/03/2020	1D	4	\$11.67	4	
16.2	.T.....	10A - 3P	30	11/03/2020 - 11/03/2020	1D	5	\$11.67	5	
16.3	.T.....	3P - 7P	30	11/03/2020 - 11/03/2020	1D	4	\$11.67	4	
				** FLIGHT TOTALS **			13	\$151.71	

	Oct 20	Nov 20					
SPOTS	87	113					
CASH	909.06	1212.48					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	909.06	1212.48					

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						TOTAL
SPOTS						200
CASH						2,121.54
TRADE						0.00
NSL						0.00
TOTAL						2,121.54

**** Competitive Comments ****

ERIC NELSON FOR STATE SENATE

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

BRISTOL BROADCASTING CO., INC.
 4250 WASHINGTON STREET WEST
 CHARLESTON, WV 25313

Client: **ERIC NELSON FOR STATE SENATE**
 Order #: **3501-00002**
 Description: na/na/na
 Date Entered: 10/19/2020
 P.O.#: na/na/na
 Salesperson: Political, Sales
 Invoice Frequency: Billed at end of Media Month, Sorted by Date

BRABENDER COX MIHALKE
 1218 GRANDVIEW AVENUE
 1ST FLOOR
 PITTSBURGH, PA 15211

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1	10/20/2020	10/20/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	8	11.67	93.36	0	8	0	0	0	0
2	10/20/2020	10/20/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	10	11.67	116.70	0	10	0	0	0	0
3	10/20/2020	10/20/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	8	11.67	93.36	0	8	0	0	0	0
4	10/21/2020	10/23/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	12	11.67	140.04	0	0	4	4	4	0
5	10/21/2020	10/23/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	15	11.67	175.05	0	0	5	5	5	0
6	10/21/2020	10/23/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	12	11.67	140.04	0	0	4	4	4	0
7	10/24/2020	10/24/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
8	10/24/2020	10/24/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	5.88	29.40	0	0	0	0	0	5
9	10/24/2020	10/24/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
10	10/25/2020	10/25/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	8.23	41.15	0	0	0	0	0	5
11	10/25/2020	10/25/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	8.23	32.92	0	0	0	0	0	4
12	10/26/2020	10/30/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	20	11.67	233.40	4	4	4	4	4	0
13	10/26/2020	10/30/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	25	11.67	291.75	5	5	5	5	5	0
14	10/26/2020	10/30/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	20	11.67	233.40	4	4	4	4	4	0
15	10/31/2020	10/31/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
16	10/31/2020	10/31/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	5.88	29.40	0	0	0	0	0	5
17	10/31/2020	10/31/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
18	11/1/2020	11/1/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	8.23	41.15	0	0	0	0	0	5
19	11/1/2020	11/1/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	8.23	32.92	0	0	0	0	0	4
20	11/2/2020	11/3/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	8	11.67	93.36	4	4	0	0	0	0
21	11/2/2020	11/3/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	10	11.67	116.70	5	5	0	0	0	0
22	11/2/2020	11/3/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	8	11.67	93.36	4	4	0	0	0	0

Order Start Date: 10/20/2020 Order End Date: 11/3/2020 Spots: 200 Total Charges: **\$2,121.54**
 Combined Discounts: **\$318.23**
 Total Net: **\$1,803.31**

The Stations of Bristol Broadcasting Company, Inc., do not and shall not discriminate in any way on the basis of race or gender with respect to their advertising practices.

Projected Media Month Billing Totals for ERIC NELSON FOR STATE SENATE / 3501-00002 :

		<u>Spot Count</u>	<u>Gross Billing</u>	<u>Combined Disc.</u>	<u>Net Billing</u>
October	2020	87	\$909.06	\$136.36	\$772.70
November	2020	113	\$1,212.48	\$181.87	\$1,030.61
Total:		200	\$2,121.54	\$318.23	\$1,803.31



Political Broadcast Agreement Form for Candidate Advertisements (PB-19)



Political Broadcast Agreement Form for Candidate Advertisements (PB-19)

This form may serve as a model agreement for the sale of political broadcast advertising time and to facilitate compliance with the Federal Communications Commission's (FCC) record retention requirements. Broadcasters seeking information on how the FCC's political broadcast rules and record retention requirements apply to their specific circumstances should seek the advice of their own attorney.

Please note:

You will be prompted to save this form after each entry of your electronic signature. Make sure to re-save the form if you enter any information after entering your electronic signature.

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A companion to this form is NAB's Political Broadcast Catechism. To assist with your understanding of the political advertising rules, an all-new Political Advertising Primer course will become available via Broadcast Education in March 2020.

Broadcast Education is NAB's home for online educational offerings, including live and on-demand webcasts, podcasts and certificate courses. For more information, visit [education.nab.org](https://www.nab.org/education).

NAB members have access to an array of member tools and benefits. To access additional member tools, please visit [nab.org/MemberTools](https://www.nab.org/MemberTools).

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, BrabenderCox LLC, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Eric Nelson

Authorized committee:

Committee to Elect Eric Nelson

Agency requesting time (and contact information):

N/A BrabenderCox 108 South Street, Leesburg, VA 20175

Candidate's political party:

Republican

Office sought (no acronyms or abbreviations):

WV State Senate 17

Date of election:

11/03/2020

General

Primary

Treasurer of candidate's authorized committee:

Scott Phillips

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices.

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency	Station Representative
Signature: Liz Brabender Kundu <small>Digitally signed by Liz Brabender Kundu Date: 2020.09.10 12:25:42 -04'00'</small>	Signature:
Name: Liz Kundu	Name:
Date of Request to Purchase Ad Time: 10/19/2020	Date of Station Agreement to Sell Time:

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:

Liz Brabender KunduDigitally signed by Liz Brabender Kundu
Date: 2020.09.10 12:25:59 -04'00'

Name: Liz Kundu

Date: 10/16/2020

TO BE COMPLETED BY STATION ONLYAd submitted to Station? Yes No

Date ad received: _____

Federal candidate certification signed (above): Yes No N/A

Disposition:

 Accepted Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)* Rejected – provide reason (optional): _____

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag): _____

Contract #:

Station Call Letters:

Date Received/Requested:

Est. #:

Station Location:

Run Start and End Dates:

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Randy Dunn - Bristol Broadcasting

From: Donley, Brian <Brian.Donley@Katzmedia.com>
Sent: Friday, October 16, 2020 4:38 PM
To: Randy Dunn - Bristol Broadcasting
Subject: RE: [EXTERNAL] Eric Nelson For State Senate

I'm going to shift dollars to WVTS and then WBES (if needed). I'll address this ASAP.

This message confirms that BrabenderCox has initiated an electronic payment to WQBE-FM via PayClearly. The actual payment remittance will be sent via fax to 1-304-744-8562.

Please see the payment details below:

Company	Vendor	Amount
BrabenderCox	WQBE-FM	\$3978.00

Details	
Estimate	361019
Market	Charleston

If you have any questions about this payment, please contact PayClearly support at support@payclearly.com or (888) 333-8541

Thanks,

Brian Donley
Senior Account Executive
Katz Radio Group
111 Presidential Blvd | Suite 215 | Bala Cynwyd, PA 19004
Brian.Donley@Katzmedia.com
o 215.557.4254 | m 347.880.6421 | f 917.206.0491



Local impact.
National Influence.



Fax Coversheet

DATE:	10/16/2020, 2:01:54 PM	# of PAGES:	2
TO:	WQBE-FM	Fax Number:	1-304-744-8562
FROM:	BrabenderCox	Fax Number:	1-321-338-1670

Message:

Attached is a payment from BrabenderCox to WQBE-FM. If you have any questions or concerns please contact our Customer Support team at PayClearly.

Thank you,
Patrick Delashaw
Operations & Support Manager
(888) 333-8541
support@payclearly.com

WQBE-FM

Bristol Broadcasting Company
PO Box 871
Charleston, WV 25323
Phone: 304-744-7020
Fax: 304-744-8562

Credit Card Payment Authorization

Card Type: Visa M/C American Express Discover

Name on Card: WQBE-FM

Card # 5532321351125899 Exp Date: 10/2023

Security Code: 321

Advertiser	Invoice Number	Amount Paid
Nelson for WV		\$3,978.00

Total payment amount: \$3,978.00

Cardholder
Signature:  Date: 10-16-2020