

**REVISED**

**Oct 28, 20**  
 CONT# 34456618 Mod# 1 Ver# 3 (Last = Orig CF )  
 REP CHRISTAL RADIO  
 TO WBES-AM (Charleston, WV)  
 FM BRIAN DONLEY  
 OFF PHILADELPHIA  
 AGY BRABENDER COX  
 ADDR 1218 GRANDVIEW AVE 1ST FLOOR  
 PITTSBURGH, PA 15211

DDS CONT# 0  
 C/P/E: na / na / na  
  
 SALESPERSON FAX#  
  
 PH # 412-434-6320

BYR LIZ BRABENDER KUNDU  
 ADV ERIC NELSON FOR STATE SENATE  
 PDT WV SD-17  
 FLT Oct 19, 20 - Nov 08, 20

**\* REP ORDER COMMENT \***

\*\* 10/27/2020 7:00:00 PM: THE SCHEDULE HAS BEEN REVISED, CHANGING THE SPOT LENGTH TO :60S AS OF THURSDAY, 10/27 - WE'LL SHARE THE :60 SPOT AS SOON AS IT'S AVAILABLE.

\*\* 10/27/2020 7:00:00 PM: THIS IS A REVISED ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	M.....	6A - 10A	30	10/19/2020 - 10/19/2020	1D	4	\$11.67	4
	1.2	M.....	10A - 3P	30	10/19/2020 - 10/19/2020	1D	5	\$11.67	5
	1.3	M.....	3P - 7P	30	10/19/2020 - 10/19/2020	1D	4	\$11.67	4
					<b>** FLIGHT TOTALS **</b>		13	\$151.71	
		<b>FLIGHT 2</b>							
	2.1	.T.....	6A - 10A	30	10/20/2020 - 10/20/2020	1D	4	\$11.67	4
	2.2	.T.....	10A - 3P	30	10/20/2020 - 10/20/2020	1D	5	\$11.67	5
	2.3	.T.....	3P - 7P	30	10/20/2020 - 10/20/2020	1D	4	\$11.67	4
					<b>** FLIGHT TOTALS **</b>		13	\$151.71	
		<b>FLIGHT 3</b>							
	3.1	..W....	6A - 10A	30	10/21/2020 - 10/21/2020	1D	4	\$11.67	4
	3.2	..W....	10A - 3P	30	10/21/2020 - 10/21/2020	1D	5	\$11.67	5
	3.3	..W....	3P - 7P	30	10/21/2020 - 10/21/2020	1D	4	\$11.67	4
					<b>** FLIGHT TOTALS **</b>		13	\$151.71	
		<b>FLIGHT 4</b>							
	4.1	...T...	6A - 10A	30	10/22/2020 - 10/22/2020	1D	4	\$11.67	4
	4.2	...T...	10A - 3P	30	10/22/2020 - 10/22/2020	1D	5	\$11.67	5
	4.3	...T...	3P - 7P	30	10/22/2020 - 10/22/2020	1D	4	\$11.67	4

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 REP CHRISTAL RADIO

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				<b>** FLIGHT TOTALS **</b>			13	\$151.71	
		<b><u>FLIGHT 5</u></b>							
	5.1	....F..	6A - 10A	30	10/23/2020 - 10/23/2020	1D	4	\$11.67	4
	5.2	....F..	10A - 3P	30	10/23/2020 - 10/23/2020	1D	5	\$11.67	5
	5.3	....F..	3P - 7P	30	10/23/2020 - 10/23/2020	1D	4	\$11.67	4
				<b>** FLIGHT TOTALS **</b>			13	\$151.71	
		<b><u>FLIGHT 6</u></b>							
	6.1	....S.	6A - 10A	30	10/24/2020 - 10/24/2020	1D	4	\$5.88	4
	6.2	....S.	10A - 3P	30	10/24/2020 - 10/24/2020	1D	5	\$5.88	5
	6.3	....S.	3P - 7P	30	10/24/2020 - 10/24/2020	1D	4	\$5.88	4
				<b>** FLIGHT TOTALS **</b>			13	\$76.44	
		<b><u>FLIGHT 7</u></b>							
	7.1	.....S	10A - 3P	30	10/25/2020 - 10/25/2020	1D	5	\$8.23	5
	7.2	.....S	3P - 7P	30	10/25/2020 - 10/25/2020	1D	4	\$8.23	4
				<b>** FLIGHT TOTALS **</b>			9	\$74.07	
		<b><u>FLIGHT 8</u></b>							
	8.1	M.....	6A - 10A	30	10/26/2020 - 10/26/2020	1D	4	\$11.67	4
	8.2	M.....	10A - 3P	30	10/26/2020 - 10/26/2020	1D	5	\$11.67	5
	8.3	M.....	3P - 7P	30	10/26/2020 - 10/26/2020	1D	4	\$11.67	4
				<b>** FLIGHT TOTALS **</b>			13	\$151.71	
		<b><u>FLIGHT 9</u></b>							
	9.1	.T.....	6A - 10A	30	10/27/2020 - 10/27/2020	1D	4	\$11.67	4
	9.2	.T.....	10A - 3P	30	10/27/2020 - 10/27/2020	1D	5	\$11.67	5
	9.3	.T.....	3P - 7P	30	10/27/2020 - 10/27/2020	1D	4	\$11.67	4
				<b>** FLIGHT TOTALS **</b>			13	\$151.71	
		<b><u>FLIGHT 10</u></b>							
	10.1	..W....	6A - 10A	30	10/28/2020 - 10/28/2020	1D	4	\$11.67	4
	10.2	..W....	10A - 3P	30	10/28/2020 - 10/28/2020	1D	5	\$11.67	5
	10.3	..W....	3P - 7P	30	10/28/2020 - 10/28/2020	1D	4	\$11.67	4
				<b>** FLIGHT TOTALS **</b>			13	\$151.71	
		<b><u>FLIGHT 11</u></b>							
CHG	11.1	...T...	6A - 10A	30	10/29/2020 - 10/29/2020	1D	0	\$11.67	0

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 REP CHRISTAL RADIO

DDS CONT# 0  
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CHG	11.2	...T...	10A - 3P	30	10/29/2020 - 10/29/2020	1D	0	\$11.67	0	
CHG	11.3	...T...	3P - 7P	30	10/29/2020 - 10/29/2020	1D	0	\$11.67	0	
ADD	11.4	...T...	6A - 10A	60	10/29/2020 - 10/29/2020	1D	4	\$11.67	4	
ADD	11.5	...T...	10A - 3P	60	10/29/2020 - 10/29/2020	1D	5	\$11.67	5	
ADD	11.6	...T...	3P - 7P	60	10/29/2020 - 10/29/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **								13	\$151.71	
<b>FLIGHT 12</b>										
CHG	12.1	....F..	6A - 10A	30	10/30/2020 - 10/30/2020	1D	0	\$11.67	0	
CHG	12.2	....F..	10A - 3P	30	10/30/2020 - 10/30/2020	1D	0	\$11.67	0	
CHG	12.3	....F..	3P - 7P	30	10/30/2020 - 10/30/2020	1D	0	\$11.67	0	
ADD	12.4	....F..	6A - 10A	60	10/30/2020 - 10/30/2020	1D	4	\$11.67	4	
ADD	12.5	....F..	10A - 3P	60	10/30/2020 - 10/30/2020	1D	5	\$11.67	5	
ADD	12.6	....F..	3P - 7P	60	10/30/2020 - 10/30/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **								13	\$151.71	
<b>FLIGHT 13</b>										
CHG	13.1	.....S.	6A - 10A	30	10/31/2020 - 10/31/2020	1D	0	\$5.88	0	
CHG	13.2	.....S.	10A - 3P	30	10/31/2020 - 10/31/2020	1D	0	\$5.88	0	
CHG	13.3	.....S.	3P - 7P	30	10/31/2020 - 10/31/2020	1D	0	\$5.88	0	
ADD	13.4	.....S.	6A - 10A	60	10/31/2020 - 10/31/2020	1D	4	\$5.88	4	
ADD	13.5	.....S.	10A - 3P	60	10/31/2020 - 10/31/2020	1D	5	\$5.88	5	
ADD	13.6	.....S.	3P - 7P	60	10/31/2020 - 10/31/2020	1D	4	\$5.88	4	
** FLIGHT TOTALS **								13	\$76.44	
<b>FLIGHT 14</b>										
CHG	14.1	.....S	10A - 3P	30	11/01/2020 - 11/01/2020	1D	0	\$8.23	0	
CHG	14.2	.....S	3P - 7P	30	11/01/2020 - 11/01/2020	1D	0	\$8.23	0	
ADD	14.3	.....S	10A - 3P	60	11/01/2020 - 11/01/2020	1D	5	\$8.23	5	
ADD	14.4	.....S	3P - 7P	60	11/01/2020 - 11/01/2020	1D	4	\$8.23	4	
** FLIGHT TOTALS **								9	\$74.07	
<b>FLIGHT 15</b>										
CHG	15.1	M.....	6A - 10A	30	11/02/2020 - 11/02/2020	1D	0	\$11.67	0	
CHG	15.2	M.....	10A - 3P	30	11/02/2020 - 11/02/2020	1D	0	\$11.67	0	
CHG	15.3	M.....	3P - 7P	30	11/02/2020 - 11/02/2020	1D	0	\$11.67	0	
ADD	15.4	M.....	6A - 10A	60	11/02/2020 - 11/02/2020	1D	4	\$11.67	4	
ADD	15.5	M.....	10A - 3P	60	11/02/2020 - 11/02/2020	1D	5	\$11.67	5	
ADD	15.6	M.....	3P - 7P	60	11/02/2020 - 11/02/2020	1D	4	\$11.67	4	
** FLIGHT TOTALS **								13	\$151.71	

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 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: na / na / na

<b>FLIGHT 16</b>										
CHG	16.1	.T.....	6A - 10A	30	11/03/2020 - 11/03/2020	1D	0	\$11.67	0	
CHG	16.2	.T.....	10A - 3P	30	11/03/2020 - 11/03/2020	1D	0	\$11.67	0	
CHG	16.3	.T.....	3P - 7P	30	11/03/2020 - 11/03/2020	1D	0	\$11.67	0	
ADD	16.4	.T.....	6A - 10A	60	11/03/2020 - 11/03/2020	1D	4	\$11.67	4	
ADD	16.5	.T.....	10A - 3P	60	11/03/2020 - 11/03/2020	1D	5	\$11.67	5	
ADD	16.6	.T.....	3P - 7P	60	11/03/2020 - 11/03/2020	1D	4	\$11.67	4	
<b>** FLIGHT TOTALS **</b>								13	\$151.71	

	Oct 20	Nov 20					
SPOTS	87	113					
CASH	909.06	1212.48					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	909.06	1212.48					

							TOTAL
SPOTS							200
CASH							2,121.54
TRADE							0.00
NSL							0.00
TOTAL							2,121.54

**\*\* Competitive Comments \*\***

ERIC NELSON FOR STATE SENATE  
 SVC:  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

BRISTOL BROADCASTING CO., INC.  
 4250 WASHINGTON STREET WEST  
 CHARLESTON, WV 25313

Client: **ERIC NELSON FOR STATE SENATE**  
 Order #: **3501-00002**  
 Description: **na/na/na**  
 Date Entered: **10/19/2020**  
 P.O.#: **na/na/na**  
 Salesperson: **Political, Sales**  
 Invoice Frequency: **Billed at end of Media Month, Sorted by Date**

BRABENDER COX MIHALKE  
 1218 GRANDVIEW AVENUE  
 1ST FLOOR  
 PITTSBURGH, PA 15211

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1	10/20/2020	10/20/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	8	11.67	93.36	0	8	0	0	0	0
2	10/20/2020	10/20/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	10	11.67	116.70	0	10	0	0	0	0
3	10/20/2020	10/20/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	8	11.67	93.36	0	8	0	0	0	0
4	10/21/2020	10/23/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	12	11.67	140.04	0	0	4	4	4	0
5	10/21/2020	10/23/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	15	11.67	175.05	0	0	5	5	5	0
6	10/21/2020	10/23/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	12	11.67	140.04	0	0	4	4	4	0
7	10/24/2020	10/24/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
8	10/24/2020	10/24/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	5.88	29.40	0	0	0	0	0	5
9	10/24/2020	10/24/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
10	10/25/2020	10/25/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	8.23	41.15	0	0	0	0	0	5
11	10/25/2020	10/25/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	8.23	32.92	0	0	0	0	0	4
12	10/26/2020	10/28/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	60	11.67	233.40	4	4	4	4	4	0
13	10/26/2020	10/30/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	60	11.67	291.75	5	5	5	5	5	0
14	10/26/2020	10/30/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	60	11.67	233.40	4	4	4	4	4	0
15	10/31/2020	10/31/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	60	5.88	23.52	0	0	0	0	0	4
16	10/31/2020	10/31/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	60	5.88	29.40	0	0	0	0	0	5
17	10/31/2020	10/31/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	60	5.88	23.52	0	0	0	0	0	4
18	11/1/2020	11/1/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	60	8.23	41.15	0	0	0	0	0	5
19	11/1/2020	11/1/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	60	8.23	32.92	0	0	0	0	0	4
20	11/2/2020	11/3/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	60	11.67	93.36	4	4	0	0	0	0
21	11/2/2020	11/3/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	60	11.67	116.70	5	5	0	0	0	0
22	11/2/2020	11/3/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	60	11.67	93.36	4	4	0	0	0	0

Order Start Date: 10/20/2020      Order End Date: 11/3/2020      Spots: 200      Total Charges: \$2,121.54  
 Combined Discounts: \$318.23  
 Total Net: \$1,803.31

The Stations of Bristol Broadcasting Company, Inc., do not and shall not discriminate in any way on the basis of race or gender with respect to their advertising practices.

Projected Media Month Billing Totals for ERIC NELSON FOR STATE SENATE / 3501-00002 :						
			<u>Spot Count</u>	<u>Gross Billing</u>	<u>Combined Disc.</u>	<u>Net Billing</u>
October	2020		87	\$909.06	\$136.36	\$772.70
November	2020		113	\$1,212.48	\$181.87	\$1,030.61
<b>Total:</b>			<b>200</b>	<b>\$2,121.54</b>	<b>\$318.23</b>	<b>\$1,803.31</b>

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Confirmed & Accepted for BRISTOL BROADCASTING CO., INC. By:

Accepted for BRABENDER COX MIHALKE By:

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Please Sign and Return One Copy

BRISTOL BROADCASTING CO., INC.  
 4250 WASHINGTON STREET WEST  
 CHARLESTON, WV 25313

Client: **ERIC NELSON FOR STATE SENATE**  
 Order #: **3501-00002**  
 Description: na/na/na  
 Date Entered: 10/19/2020  
 P.O.#: na/na/na  
 Salesperson: Political, Sales  
 Invoice Frequency: Billed at end of Media Month, Sorted by Date

BRABENDER COX MIHALKE  
 1218 GRANDVIEW AVENUE  
 1ST FLOOR  
 PITTSBURGH, PA 15211

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1	10/20/2020	10/20/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	8	11.67	93.36	0	8	0	0	0	0
2	10/20/2020	10/20/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	10	11.67	116.70	0	10	0	0	0	0
3	10/20/2020	10/20/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	8	11.67	93.36	0	8	0	0	0	0
4	10/21/2020	10/23/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	12	11.67	140.04	0	0	4	4	4	0
5	10/21/2020	10/23/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	15	11.67	175.05	0	0	5	5	5	0
6	10/21/2020	10/23/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	12	11.67	140.04	0	0	4	4	4	0
7	10/24/2020	10/24/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
8	10/24/2020	10/24/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	5.88	29.40	0	0	0	0	0	5
9	10/24/2020	10/24/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	5.88	23.52	0	0	0	0	0	4
10	10/25/2020	10/25/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	5	8.23	41.15	0	0	0	0	0	5
11	10/25/2020	10/25/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	4	8.23	32.92	0	0	0	0	0	4
12	10/26/2020	10/28/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	:30	12	11.67	140.04	4	4	4	0	0	0
13	10/26/2020	10/28/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	:30	15	11.67	175.05	5	5	5	0	0	0
14	10/26/2020	10/28/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	:30	12	11.67	140.04	4	4	4	0	0	0
15	10/29/2020	10/30/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	1:00	8	11.67	93.36	0	0	0	4	4	0
16	10/29/2020	10/30/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	1:00	10	11.67	116.70	0	0	0	5	5	0
17	10/29/2020	10/30/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	1:00	8	11.67	93.36	0	0	0	4	4	0
18	10/31/2020	10/31/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	1:00	4	5.88	23.52	0	0	0	0	0	4
19	10/31/2020	10/31/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	1:00	5	5.88	29.40	0	0	0	0	0	5
20	10/31/2020	10/31/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	1:00	4	5.88	23.52	0	0	0	0	0	4
21	11/1/2020	11/1/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	1:00	5	8.23	41.15	0	0	0	0	0	5
22	11/1/2020	11/1/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	1:00	4	8.23	32.92	0	0	0	0	0	4
23	11/2/2020	11/3/2020	WBES-AM	06:00:00a to 10:00:00a	Weekly	1:00	8	11.67	93.36	4	4	0	0	0	0
24	11/2/2020	11/3/2020	WBES-AM	10:00:00a to 03:00:00p	Weekly	1:00	10	11.67	116.70	5	5	0	0	0	0
25	11/2/2020	11/3/2020	WBES-AM	03:00:00p to 07:00:00p	Weekly	1:00	8	11.67	93.36	4	4	0	0	0	0

Order Start Date: 10/20/2020      Order End Date: 11/3/2020      Spots: 200      Total Charges: **\$2,121.54**  
 Combined Discounts: **\$318.23**  
 Total Net: **\$1,803.31**

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Projected Media Month Billing Totals for ERIC NELSON FOR STATE SENATE / 3501-00002 :					
		<u>Spot Count</u>	<u>Gross Billing</u>	<u>Combined Disc.</u>	<u>Net Billing</u>
October	2020	87	\$909.06	\$136.36	\$772.70
November	2020	113	\$1,212.48	\$181.87	\$1,030.61
<b>Total:</b>		<b>200</b>	<b>\$2,121.54</b>	<b>\$318.23</b>	<b>\$1,803.31</b>

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Confirmed & Accepted for BRISTOL BROADCASTING CO., INC. By:

Accepted for BRABENDER COX MIHALKE By:

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