

Sales Order

Stations: **WCHV-A-F, WCYK-FM** Buyer: _____
 Contract Name: **wo Oct 21 an=d 28** Tax Schedule: _____ (None)
 Contract#: _____ (none) Agency Commission %: **0**
 Start Date: **10/22/19** End Date: **11/04/19** Billing Cycle: **Calendar**
 Revenue Type: **Local Revenue - Direct Polit** Type: **Cash** Salesperson: **2970rsal** Comm %: **14**
 Advertiser: **FRIENDS OF ROBERT TRACCI** Makegood Policy: **Within Contract Dates**
 Address: **6150 FABER RD**
 City: **FABER** State: **VA** Zip: **22938**
 Product Name: **political**
 Competitive Code: **Political**

WCHV-A-F

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/22/19	11/04/19		5:00 AM	10:00 AM	30	2	2	2	2	2			10	D	10.00	20	200.00	
2	10/22/19	11/04/19		10:00 AM	3:00 PM	30	3	3	3	3	3			15	D	11.00	30	330.00	
3	10/22/19	11/04/19		3:00 PM	8:00 PM	30	2	2	2	2	2			10	D	11.00	20	220.00	
4	10/22/19	11/04/19		5:00 AM	10:00 AM	60	1	1	1	1	1			5	D	25.00	10	250.00	
5	10/22/19	11/04/19		10:00 AM	3:00 PM	60	1	1	1	1	1			5	D	20.00	10	200.00	
6	10/22/19	11/04/19		3:00 PM	8:00 PM	60	1	1	1	1	1			5	D	25.00	10	250.00	

TOTAL GROSS \$1,450.00, NET \$1,450.00

WCYK-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/22/19	11/04/19		5:00 AM	10:00 AM	30	2	2	2	2	2			10	D	18.00	20	360.00	4
2	10/22/19	11/04/19		10:00 AM	3:00 PM	30	1	1	1	1	1			5	D	22.00	10	220.00	4
3	10/22/19	11/04/19		3:00 PM	8:00 PM	30	2	2	2	2	2			10	D	15.00	20	300.00	4
4	10/22/19	11/04/19		5:00 AM	10:00 AM	60	1	1	1	1	1			5	D	24.00	10	240.00	4
5	10/22/19	11/04/19		10:00 AM	3:00 PM	60	1	1	1	1	1			5	D	20.00	10	200.00	4
6	10/22/19	11/04/19		3:00 PM	8:00 PM	60	1	1	1	1	1			5	D	15.00	10	150.00	4

TOTAL GROSS \$1,470.00, NET \$1,470.00

Billing Projections: By Month

	Oct 19	Nov 19
CA	2,336.00	584.00
ST	1,168.00	1,752.00

Print Spot Prices

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TOTAL SPOTS	180
GROSS TOTAL \$	2,920.00
ADJUSTED SPOTS	180
ADJUSTED TOTAL \$	2,920.00

APPROVE DECLINE

- 2970rsal, 10/21/19 @12:31PM
- Sales Manager
- National Sales Manager
- Local Sales Manager