

B-12:

Account Coordinator

Date of Hire:

1/4/2022

Referral Source of Hire:

Employee Referral

of Interviewees for position
and referral sources of
interviewees

1 Interviewees

Employee Referral (1)

Account Coordinator

Univision Chicago is seeking for a Full-Time Account Coordinator in our Chicago Office. The Sales Coordinator will support the Sales Managers, as well as Sales Account Executives in all aspects of daily account maintenance and act as the day to day liaison with advertising agencies and direct clients as needed by the sales team. Work in multiple platforms, TV & Radio.

Experience/Knowledge/Skills Requirements:

- Ability to work remotely
- Support Sales Managers
- Support Local Sales Account Executives
- Process sales orders (Contract entry, file receipt, filing, processing and other responsibilities as needed) - in a timely and efficient manner
- Facilitate and prepare station information, customized documents, client proposals, etc.
- Resolve scheduling issues, program changes and pre-emptions
- Resolve invoice discrepancies
- Send commercial air times to agencies
- Fulfill basic agency requests
- Administrative tasks include answering phones, booking travel and preparing expense reports

Job Requirements

- Bilingual (English/Spanish) competency preferred
- 1-2 years of marketing experience at a media company, advertising agency, or marketing company preferred
- 4-year College degree preferred
- Experience working with Ad Sales Traffic Department
- Knowledge of WideOrbit
- Microsoft Office Suite (PowerPoint, Excel, Outlook)
- Media math skills

For our company policy regarding the use of Social Media platforms, please select [here](#) for English, or [here](#) for Spanish.

Univision requires that all U.S. and Puerto Rico employees be vaccinated against COVID-19. This position will require the successful candidate to submit proof of vaccination. The Company is an equal opportunity employer, and will reasonably accommodate a qualified candidate, who may be unable to be vaccinated, consistent with federal, state, and local law.

Univision is an equal opportunity/affirmative action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected Veteran status, age, or any other characteristic protected by law.

Job Details

Job Requisition ID

R010157

Location

📍 Chicago, IL

Posting Date

08/11/2022 - 1 year ago

Job Family

[Sales Support Ops and Administration](#)

Time Type

Full time

Job Type

Regular

Supervisory Organization

[Chicago Local Sales - TV](#) 



R010342



R010342 Account Coordinator (Filled)



Recruiting Start Date 12/08/2021 - 5 months ago



Hiring Manager

Target Hire Date 12/08/2021 - 5 months ago

Primary Location Chicago - 541 N. Fairbanks Court, Suite 1100

Overview

Candidates

Details

Organizations

Job Postings

Copy To Create Job Requisition

Requisition Details

Hiring Requirements

Job Requisition

R010342 Account Coordinator (Filled)

Job Details

Job Profile

SAS010 - Account Coordinator

Supervisory Organization

Local Media Chicago Sales

Job Families for Job Profiles

Sales Support Ops and Administration

Number of Openings

0 available | 0 unavailable | 1 filled | 1 total

Worker Sub-Type

Regular

Worker Type

Employee

Position

P007736 Account Coordinator -

Time Type

Full time

Compensation Grade

Grade N

Primary Location

Referral Payment Plan

(empty)

Chicago - 541 N. Fairbanks Court, Suite 1100

Inbound Process

Hire:

Primary Job Posting Location

Chicago, IL

Available For Hire

No

Additional Locations

(empty)

Hiring Freeze	No	Additional Job Posting Locations	(empty)
Requester	[REDACTED]	Scheduled Weekly Hours	40
		Work Shift	(empty)
Job Application Template	Default Template effective 03/30/2019 8:58 AM	Recruiting Start Date	12/08/2021
		Target Hire Date	12/08/2021
Primary Internal Questionnaire	Internal Questionnaire	Target End Date	(empty)
Additional Information			
Secondary Internal Questionnaire	(empty)	Union Membership from Job Profile	(empty)
Supplementary Internal Questionnaire	(empty)	Allowed Unions from Job Profile	(empty)
Primary External Questionnaire	External Questionnaire - v2		
Secondary External Questionnaire	Government Entities		
Supplementary External Questionnaire	(empty)		
Recruiting Self-Schedule Calendars	(empty)		
Reference Template	(empty)		
Replacement For	[REDACTED]		
Recruiting Instruction	A – HR Partner/Hiring Manager Partnership		
Job Posting Title	Account Coordinator		
Job Description Summary	(empty)		
Job Description			



Univision Chicago is seeking for a Full-Time Account Coordinator in our Chicago Office. The Sales Coordinator will support the Sales Managers, as well as Sales

Office. The Sales Coordinator will support the Sales Managers, as well as Sales Account Executives in all aspects of daily account maintenance and act as the day-to-day liaison with advertising agencies and direct clients as needed by the sales team. Work in multiple platforms, TV & Radio.

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- Knowledge of WideOrbit
- Microsoft Office Suite (PowerPoint, Excel, Outlook)
- Media math skills

Salary Proposal 45,000

> Attachments**> Business Process History**

From: [Workday Notice](#)
To: [REDACTED]
Date: R010342 Account Coordinator (Open) has been posted.
Wednesday, December 8, 2021 12:05:52 PM

Hello,

Job Requisition: R010342 Account Coordinator (Open) has been posted.
Position: P007736 Account Coordinator (Unfilled)
Title: Account Coordinatro
Date: 12/8/2021

[Click Here to view the notification details.](#)

This email was intended for smartinez@UNIVISION.NET · [Manage Preferences](#)

From: [Workday Notice](#)
To: [REDACTED]
Subject: R010150 Multimedia News Producer (Open Date: 12/02/2021) has been posted.
Date: Friday, December 3, 2021 11:44:57 AM

Hello,

Job Requisition: R010150 Multimedia News Producer (Open Date: 12/02/2021) has been posted.
Position: P004769 Digital Content Producer - [REDACTED] (Position Vacate:12/03/2021)
Title: Multimedia News Producer
Date: 11/14/2021

[Click Here to view the notification details.](#)

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Part A NEW JOB VACANCY

I. General Information

Req#	Date Posted	Job Title	Dept	Hiring Mgr	Date Filled	Total # Interviewed	Hiree Source
R010342	12/8/2021	Account Coordinator	Sales	A [REDACTED]	1/4/2022	1	Employee Referral

II. Interviewees

	Date	Interviewee	Recruitment Source
1	12/8/2021	[REDACTED]	Employee Referral
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			

III. Hiree

Person ultimately hired for this position: [REDACTED]

Recruitment Sources: Employee Referral

Approval: _____

From: [REDACTED]
To: jhalperin@colum.edu; tjoyce@colum.edu; media-careerservices@illinois.edu; [REDACTED]; ahornbeck@devry.edu; cturner3@devry.edu; melias@depaul.edu; [REDACTED]; milimon@luc.edu; cheryl@mujereslat.org; jaimelittlevillagechamber.org; fabiola.flores@bync.org; awells@thechicagourbanleague.org; clopez@nlei.org; havila@il.sercohq.com; rocio@haceonline.org; djakupovic@ahschicago.org; dclark@beonair.com; cjackson@beonair.com; iba@ilba.org; brios7118@gmail.com; k.villafuerte@dpl.org; allamazares@BeOnAir.com
Subject: Account Coordinator - Employment Opportunity (R010157)
Date: Tuesday, November 16, 2021 11:44:59 AM
Attachments: [image504630.png](#)

Univision Chicago has an employment opportunity for an **Account Coordinator (Req #R010157)** in its Chicago Office location. This is a full-time remote position in our sales department.

https://univision.wd1.myworkdayjobs.com/en-US/External/job/Chicago-IL/Account-Coordinator_R010157-1

Please post on all your social platforms and help us get someone the opportunity to work for the leading Spanish-language media company in the United States.

Any interested candidates should apply on-line via the links provided for consideration.

Regards,

[REDACTED]

[REDACTED] Human Resources Regional Director | Univision Communications Inc. | 541 N. Fairbanks Court, Suite 1100, Chicago, IL, 60611 | <http://www.univision.com>



From: [REDACTED]
Subject: RE: Account Coordinator - Employment Opportunity (R010157)
Date: Tuesday, November 16, 2021 12:13:02 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)

This email originated from outside of Univision. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear [REDACTED]

I trust you are having a fantastic week!

Thank you for continuously emailing to me these wonderful job opportunities. I shared with our graduates/job seekers. I will maintain you informed as soon as they apply for a position.

Have a nice day!

Best Always,

[REDACTED]
Director of Career Services

Miami Media School
7955 NW 12th Street, Suite 119
Doral, FL 33126

Please Follow and Review Us in Social Media

https://we-listen.com/miami-media-school-miami/request_review

-
<https://www.facebook.com/MiamiMediaSchool/reviews/>

-
<https://www.yelp.com/biz/miami-media-school-doral>

<https://www.youtube.com/channel/UC5zWbGnolwS60j5O8GOrm-A>
www.BeOnAir.Com



From: [REDACTED]
Sent: Tuesday, November 16, 2021 12:45 PM
To: jhalperin@colum.edu; tjoyce@colum.edu; media-careerservices@illinois.edu; [REDACTED]@entravision.com>; ahornbeck@devry.edu; cturmer3@devry.edu; melias@depaul.edu; [REDACTED]@entravision.com>; mlimon@luc.edu; cheryl@mujereslat.org; jaime@littlevillagechamber.org; fabiola.flores@bync.org; awells@thechicagourbanleague.org; clopez@nlei.org; havila@il.sercoghq.com; rocio@haceonline.org; djakupovic@ahschicago.org; Don Clark <dclark@beonair.com>; Carl Jackson <cjackson@beonair.com>; iba@ilba.org; brios7118@gmail.com; k.villafuerte@idpl.org; Angel Llamazares <allamazares@beonair.com>
Subject: Account Coordinator - Employment Opportunity (R010157)

Univision Chicago has an employment opportunity for an **Account Coordinator (Req #R010157)** in its Chicago Office location. This is a full-time remote position in our sales department.

https://univision.wd1.myworkdayjobs.com/en-US/External/job/Chicago-IL/Account-Coordinator_R010157-1

Please post on all your social platforms and help us get someone the opportunity to work for the leading Spanish-language media company in the United States.

Any interested candidates should apply on-line via the links provided for consideration.

Regards,
Sahory

[REDACTED] | Human Resources Regional Director | Univision Communications Inc. | 541 N. Fairbanks Court, Suite 1100, Chicago, IL, 60611
[REDACTED] | <http://www.univision.com>



B-13: Digital Content Manager

Date of Hire:	2/21/2022
Referral Source of Hiree:	UCI- Internal Candidate
# of Interviewees for position and referral sources of interviewees	3 Interviewees UCI-Internal Candidate (1) LinkedIn (2)



R010477



R010477 Digital Content Manager (Filled)



Recruiting Start Date 12/23/2021 - 5 months ago

Hiring Manager

Target Hire Date 12/23/2021 - 5 months ago

Recruiter

Primary Location Chicago - 541 N. Fairbanks Court, Suite 1100

Overview

Candidates

Details

Organizations

Job Postings

Copy To Create Job Requisition

Requisition Details

Hiring Requirements

Job Requisition

R010477 Digital Content Manager (Filled) **Job Profile**

DIV002 - Digital Content Manager

Supervisory Organization

Chicago News Job Families for Job Profiles

Digital Video Production

Number of Openings

0 available | 0 unavailable | 1 total filled | 1 total **Worker Sub-Type**

Regular

Position

P007843 Digital Content Manager **Worker Type**

Employee

Compensation Grade

Full time

Referral Payment Plan

(empty) **Primary Location**

Grade M

Inbound Process

Promotion: **Primary Job Posting Location**

Chicago - 541 N. Fairbanks Court, Suite 1100

Chicago, IL

Available For Hire	No	Additional Locations	(empty)
Hiring Freeze	No	Additional Job Posting Locations	(empty)
Requester		ed Weekly Hours	40
Job Application Template	Default Template effective 03/30/2019, 8:58 AM	Work Shift	(empty)
		Recruiting Start Date	12/23/2021
		Target Hire Date	12/23/2021
Primary Internal Questionnaire	Internal Questionnaire	Target End Date	(empty)
Secondary Internal Questionnaire	(empty)	Additional Information	
Supplementary Internal Questionnaire	(empty)	Union Membership from Job Profile	(empty)
Primary External Questionnaire	External Questionnaire - v2	Allowed Unions from Job Profile	(empty)
Secondary External Questionnaire	Government Entities		
Supplementary External Questionnaire	(empty)		
Recruiting Self-Schedule Calendars	(empty)		
Reference Template	(empty)		
Replacement For			
Recruiting Instruction	A – HR Partner/Hiring Manager Partnership		
Job Posting Title	Digital Content Manager		
Job Description Summary	(empty)		

Job Description Univision Local Media is looking to add dynamic and creative Digital Content Manager in our growing team. This position will be the leader in the identification and implementation of as well as act as the subject matter expert on Digital and News content audience growth strategies – either in their infancy, planning or in the execution stages. The Digital Content Manager will be embedded within our Newsroom and work directly with the VP, News Director and other staff to create, optimize, distribute, and promote Univision linear and non-



linear content, with the ultimate view of growing audience and share. The right candidate will be willing to take innovative creative risks and understands the value of deep impact enterprise content. The ideal candidate will demonstrate a passionate fearless leader approach. He/she should be able to effectively plan a news strategy for a continuous measurement world, while still being able to coordinate breaking news, weather, and large event coverage.



Job Responsibilities

- Accountable for building and leading in digital content strategies for their designated market, inclusive of mobility, SMS, social, multi-platform content management, and technical interfaces
- Accountable for building capability within the newsrooms to think and act digitally, generating engaging, compelling and timely content that will result in an increase of our digital footprint and ultimately in a growing audience and market share.
- Responsible for effectively influencing decision-makers to ensure content gets produced, and optimally distributed.
- Demonstrates results for the application of innovative and creative approaches to drive audience loyalty.
- Will manage two direct reports to implement the identified strategies and successfully optimize the production and distribution of digital content
- Produce hyper local content that impacts, empowers, and educates our audience
- Publishes content on multiple digital platforms, including mobile and online and social networks
- Creates content that is aligned with and enhances station brand

Expected Outcomes

- Understand and communicate performance data to make strategic decisions on content development
- Trains and coaches the newsroom to think and act digitally
- Creates and curates the best-in-class digital content
- Adapts and creates content for several social media platform promotions
- Identifies news stories of the day and plans coverage that is appropriate for various digital media platforms (website, mobile apps, newsletters, and social media)
- Communicate with Newsroom what's trending online and help find sources and interesting topics for digital news consumption, especially via mobile devices
- Copy edit with fundamental journalistic and legal understanding
- Engage with the audience by connecting to the social conversation
- Experiment with new formats for social media content creation
- Maintain digital content calendar containing priority events, initiatives, and opportunities
- Ability to write and edit articles and write headlines
- Manage social media account(s)
- Write metadata for video clips
- Manage You Tube page(s)

Required Skills & Experience

- 2+ years' progressive experience in digital media content and audience growth
- 2-5 years' experience building and managing multiple channels, optimization and best practices
- Bilingual with the ability to write in English and Spanish

- Possesses knowledge and experience in a newsroom
- Displays in-depth knowledge and understanding of social media platforms
- Candidate must be flexible and willing to work varied schedules, including weekends and holidays.



Desired Skills & Experience

- News Producer
- Strategic thinker
- Ability to influence decision-makers; strong relationship management
- Experience in Media; Broadcast environment a plus
- Experience leading others and working in team environments
- Ability to work in a fast-paced environment and juggle competing priorities
- Solid news judgment
- Ensure flawless execution
- Proven knowledge and strong tactical training/skills
- Audience growth oriented
- Staying current on digital industry trends
- Sound analysis, strategic planning and creativity
- Excellent communication and presentation skills
- Strong project management skills; ability to multi-task
- High energy, self-motivated professional
- Experience building and leading in digital content strategies; inclusive of mobility, SMS, social, multi-platform content management and technical interfaces
- Solid news judgment and innovative storytelling
- Strong communication skills to collaborate with internal clients to understand requirements and interpret findings
- Extensive experience in digital media optimization and distribution
- Effectively communicates information and ideas in written and video format
- Adobe creative cloud

Eligibility Requirements

- Must be willing to work from office in Chicago, IL
- Employment/education will be verified
- Must have unrestricted authorization to work in the United States

Salary Proposal tbd

> Attachments

> Business Process History

From: [REDACTED]
To: jhalperin@colum.edu; tjoyce@colum.edu; media-careerservices@illinois.edu; [REDACTED]; ahornbeck@devry.edu; turner3@devry.edu; mellas@depaul.edu; [REDACTED]; milimon@luc.edu; cheryl@mujiestas.org; jaimelittlevillagechamber.org; fabiola.flores@bync.org; awells@thechicagourbanleague.org; clopez@nlei.org; havila@il.sercogh.com; rocio@haceonline.org; djakupovic@ahschicago.org; dclark@beonair.com; cjackson@beonair.com; iba@ilba.org; brios7118@gmail.com; k.villafuerte@dpl.org; allamazares@BeOnAir.com
Subject: Digital Content Manager (Req #R010477) - Employment Opportunity
Date: Thursday, January 6, 2022 9:41:09 AM
Attachments: [image731953.png](#)

Univision Chicago has an employment opportunity for an **Digital Content Manager (Req #R010477)** in its Chicago Office location. This is a full-time position in our news department.

https://univision.wd1.myworkdayjobs.com/en-US/External/job/Chicago-IL/Digital-Content-Manager_R010477

Please post on all your social platforms and help us get someone the opportunity to work for the leading Spanish-language media company in the United States.

Any interested candidates should apply on-line via the links provided for consideration.

Regards,

[REDACTED]

[REDACTED] | Human Resources Regional Director | Univision Communications Inc. | 541 N. Fairbanks Court, Suite 1100, Chicago, IL, 60611 | <http://www.univision.com>



From: [Workday Notice](#)
To: [REDACTED]
Subject: R010477 Digital Content Manager (Open) has been posted.
Date: Thursday, December 23, 2021 12:48:49 PM

Hello,

Job Requisition: R010477 Digital Content Manager (Open) has been posted.
Position: P007843 Digital Content Manager (Unfilled)
Title: Digital Content Manager
Date: 12/23/2021

[Click Here to view the notification details.](#)

This email was intended for smartinez@UNIVISION.NET · [Manage Preferences](#)

From: [REDACTED]
Subject: RE: Digital Content Manager (Req #R010477) - Employment Opportunity
Date: Thursday, January 6, 2022 5:01:42 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)

This email originated from outside of Univision. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello [REDACTED]y,

May this New Year brings to you and your family Happiness, Health, and Prosperity!

Thank you for continuously emailing to me these wonderful job opportunities. I shared with our graduates/job seekers. I will maintain you informed as soon as they apply for a position.

Additionally, I shared with the other campuses as well.

Have a nice day!

Best Always,

[REDACTED]s
Director of Career Services
Miami Media School
7955 NW 12th Street, Suite 119
Doral, FL 33126

Please Follow and Review Us in Social Media

https://we-listen.com/miami-media-school-miami/request_review

-
<https://www.facebook.com/MiamiMediaSchool/reviews/>

-
<https://www.yelp.com/biz/miami-media-school-doral>

<https://www.youtube.com/channel/UC5zWbGnolWS60j5O8GOrm-A>
www.BeOnAir.Com



From: [REDACTED]
Sent: Thursday, January 6, 2022 10:41 AM
To: jhalperin@colum.edu; tjoyce@colum.edu; media-careerservices@illinois.edu; [REDACTED]; ahornbeck@devry.edu; cturner3@devry.edu; melias@depaul.edu; [REDACTED]; mlimon@luc.edu; cheryl@mujereslat.org; jaime@littlevillagechamber.org; fabiola.flores@bync.org; awells@thechicagourbanleague.org; clopez@nlei.org; havila@il.sercqh.com; rocio@haceonline.org; djakupovic@ahschicago.org; Don Clark <dclark@beonair.com>; Carl Jackson <cjackson@beonair.com>; iba@ilba.org; [REDACTED]; k.villafuerte@idpl.org; Angel Llamazares <allamazares@beonair.com>
Subject: Digital Content Manager (Req #R010477) - Employment Opportunity

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Please post on all your social platforms and help us get someone the opportunity to work for the leading Spanish-language media company in the United States.

Any interested candidates should apply on-line via the links provided for consideration.

Regards,

[REDACTED]

[REDACTED]



August 1, 2022, to July 31, 2023, Period

B-14: Multimedia Journalist

Date of Hire:	10/17/2022
Referral Source of Hiree:	LinkedIn
# of Interviewees for position and referral sources of interviewees	6 Interviewees LinkedIn (3) TU Careers Website (1) Internal Candidate (2)



JOB TITLE: Multimedia Journalist

LOCATION: Chicago, IL

ABOUT THE ROLE & TEAM:

Univision Chicago is looking for a **Multimedia Journalist** to join our team!

Univision Chicago has an immediate opening for a Multimedia Journalist. This individual will be responsible for generating story ideas, as well as making and maintaining contacts with community leaders, government, legislators, and city officials. He/she will present on-air reports in a clear, concise, objective manner

The ideal candidate must be able to work alone with a video device, to write and edit his/her story, and to interact with the viewers throughout the Univision web page and social media.

Gather information, conduct interviews and report assigned stories daily.

- Present stories live on-air, online and/or mobile in a fair, accurate and unbiased manner.
- Generate and edit video, images and/or information.
- Develop and maintain a network of news sources providing access to exclusive local stories.
- Maintain strong familiarity with local, national, and international news and issues of the day.
- Communicate with news producers, assignment editors and managers regarding story development, progress in the field and/or breaking news stories.
- Maintain a positive work atmosphere by behaving and communicating in a collaborative manner that works well with co-workers, supervisors, and the community at large.
- Other duties as assigned by management.

This position will require the employee to be a member or join SAG-AFTRA.

YOU HAVE:

- Candidate must be completely fluent in English/Spanish, with superior written/spoken Spanish language skills.
- Minimum (2) years of experience as a television reporter
- Bachelor's Degree in Journalism or related field, or equivalent work experience may be considered.
- Proven track record of strong writing, storytelling, and live reporting skills.
- Must be able to use newsroom computer systems/applications (hardware/software). Knowledge of iNews required.
- Candidate must have functional to advanced knowledge in the use of video devices and premiere pro.
- Candidate must be able to make sound decisions while working under extreme deadlines and must have the ability to follow directions and incorporate constructive criticism into work results.
- Must have the ability and flexibility to work nights, weekends, and holidays.
- Must be able to drive and have a valid driver's license with a good driving record.

ABOUT THE ROLE & TEAM:

Univision Chicago is looking for a **Multimedia Journalist** to join our team!

Univision Chicago has an immediate opening for a Multimedia Journalist. This individual will be responsible for generating story ideas, as well as making and maintaining contacts with community leaders, government, legislators, and city officials. He/she will present on-air reports in a clear, concise, objective manner

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- Must have the ability and flexibility to work nights, weekends, and holidays.
- Must be able to drive and have a valid driver's license with a good driving record.

OUR BENEFITS:

TelevisaUnivision believes that a happy, well-balanced employee is what makes our culture thrive. We offer a wide selection of perks and benefits including PTO; tuition reimbursement; wellness and employee support programs; 401K; and life and other insurance plans. This is all in addition to our comprehensive and competitive health benefits package featuring medical, dental and vision coverage options.

#LI-ONSITE (for 100% onsite requirement)

Univision requires that all U.S. and Puerto Rico employees be vaccinated against COVID-19. This position will require the successful candidate to submit proof of vaccination. The Company is an equal opportunity employer, and will reasonably accommodate a qualified candidate, who may be unable to be vaccinated, consistent with federal, state, and local law.

Univision is an equal opportunity/affirmative action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected Veteran status, age, or any other characteristic protected by law.

Worker Sub-Type

Regular

W View Job Posting Details [Multimedia Journalist](#)



Job Requisition	R011872 Multimedia Journalist (Open)
Job Family	Digital Editorial Production
Start Date	05/11/2022
End Date	07/06/2022
Primary Posting	No
Description	

Location

 [Chicago, IL](#)

Time Type

Full time

Locations

(empty)

Supervisory Organization

[Chicago News](#) 

From: N [REDACTED]@univision.net>

Sent on: Monday, May 23, 2022 9:28:51 PM

To:

BCC: mgreen@colum.edu; jhalperin@colum.edu; tjoyce@colum.edu; idovil@colum.edu; eholmes@colum.edu; pbrunton@ahschicago.org; djakupovic@ahschicago.org; crubin@devry.edu; ahornbeck@devry.edu; melias@depaul.edu; mlimon@luc.edu; cgoalsby@csu.edu; sandra@mujereslat.org; cheryl@mujereslat.org; nilda@littlevillagechamber.org; jaime@littlevillagechamber.org; fflores@bync.org; gnevarez@bync.org; fabiola.flores@bync.org; iba@ilba.org; cpryor@thechicagourbanleague.org; awells@thechicagourbanleague.org; dclark@beonair.com; cjackson@beonair.com; allamazares@BeOnAir.com; pahudson@aii.edu; clopez@nlei.org; Marisol.castillo@elvalor.net; jrleach@illinois.edu; mediacaresservices@illinois.edu; havila@il.sercohq.com; externalrelations@wznd.com; rocio@haceonline.org; lucy@IDPL.org; k.villafuerte@idpl.org; postjobs@siu.edu; cornwell@northwestern.edu; cbrown@rainbowpush.org; awissman@ccc.edu

Subject: Career Opportunities: TelevisaUnivision

Hello,

We have 2 new career opportunities at TelevisaUnivision. Use links below to apply.

https://univision.wd1.myworkdayjobs.com/External/job/Chicago-IL/Assistant-Director-of-Technology_R011525

https://univision.wd1.myworkdayjobs.com/External/job/Chicago-IL/Multimedia-Journalist_R011872

Thank you,

[REDACTED]

- Home
- My Profile
- Company Profile
- Postings
- Jobs
- Relationships
- Search Students
- Schools
- Contacts
- Meetings
- Events
- Scheduling
- On-Campus
- Interviews
- Fairs
- Talent Engagement
- Branding
- Segments
- Campaigns

Search for a school

Approved (21) Pending (11)

School	Status	Applications	Comments	Apply Start	Expiration	
Alamo Colleges District	Approved	0	0	6/6/22	7/8/22	☰
Austin College	Approved	0	0	6/6/22	7/8/22	☰
Concordia University Texas	Approved	0	0	6/6/22	7/8/22	☰
Houston Baptist University	Approved	0	0	6/6/22	7/8/22	☰
Huston-Tillotson University	Approved	0	0	6/6/22	7/8/22	☰
Lamar University	Approved	0	0	6/6/22	7/8/22	☰
Lee College	Approved	0	0	6/6/22	7/8/22	☰
Prairie View A&M University	Approved	0	0	6/6/22	7/8/22	☰
Rawls College of Business - Texas Tech University	Pending	0	0	6/6/22	7/8/22	☰
Rice University	Pending	0	0	6/6/22	7/8/22	☰

School	Status	Applications	Comments	Apply Start	Expiration	
Sam Houston State University	Pending	0	0	6/6/22	7/8/22	☰
St. Edward's University	Approved	0	0	6/6/22	7/8/22	☰
St. Mary's University	Approved	0	0	6/6/22	7/8/22	☰
Texas A&M University-Central Texas	Approved	0	0	6/6/22	7/8/22	☰
Texas A&M University-Commerce	Approved	0	0	6/6/22	7/8/22	☰
Texas A&M University-Corpus Christi	Pending	0	0	6/6/22	7/8/22	☰
Texas A&M University-Kingsville	Approved	0	0	6/6/22	7/8/22	☰
Texas A&M University-San Antonio	Pending	0	0	6/6/22	7/8/22	☰
Texas Lutheran University	Approved	0	0	6/6/22	7/8/22	☰
Texas Southern University	Approved	0	0	6/6/22	7/8/22	☰

- Home
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- Talent Engagement
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- Segments
- Campaigns

Search for a school

Approved (21) Pending (11)

School	Status	Applications	Comments	Apply Start	Expiration	
The University of Texas at Dallas	Pending	0	0	6/6/22	7/8/22	☰
The University of Texas at San Antonio	Pending	0	0	6/6/22	7/8/22	☰
The University of Texas Rio Grande Valley	Pending	0	0	6/6/22	7/8/22	☰
Trinity University	Pending	0	0	6/6/22	7/8/22	☰
University of Houston-Clear Lake	Approved	0	0	6/6/22	7/8/22	☰
University of North Texas	Pending	0	0	6/6/22	7/8/22	☰
University of North Texas at Dallas	Approved	0	0	6/6/22	7/8/22	☰
University of St Thomas-Houston	Approved	0	0	6/6/22	7/8/22	☰
University of St. Thomas	Approved	0	0	6/6/22	7/8/22	☰
University of Texas at Arlington	Pending	0	0	6/6/22	7/8/22	☰

- Relationships
- Search Students
- Schools
- Contacts
- Meetings
- Events
- Scheduling
- On-Campus
- Interviews
- Fairs
- Talent Engagement
- Branding

Targeted schools

[Post to more schools](#)

Search for a school

Approved (21) Pending (11)

School	Status	Applications	Comments	Apply Start	Expiration	
University of Texas at Austin	Approved	0	0	6/6/22	7/8/22	☰
University of the Incarnate Word	Approved	0	0	6/6/22	7/8/22	☰

Job Details

[Email DirectEmployers](#) [Share this job via email](#)

Company	Univision Communications, Inc
Job title	Multimedia Journalist
Compliance Information	<p>VEVRAA Federal Contractor</p> <p>Request Priority Protected Veteran Referrals</p> <p>EOE Protected Veterans/Disability</p> <p>Contact Email: ad1c4800bdad446689f421db761626a2@de.works</p>
Job description	<p>ABOUT THE ROLE & TEAM:</p> <p>Univision Chicago is looking for a Multimedia Journalist to join our team!</p> <p>Univision Chicago has an immediate opening for a Multimedia Journalist. This individual will be responsible for generating story ideas, as well as making and maintaining contacts with community leaders, government, legislators, and city officials. He/she will present on-air reports in a clear, concise, objective manner</p> <p>The ideal candidate must be able to work alone with a video device, to write and edit his/her story, and to interact with the viewers throughout the Univision web page and social media.</p> <p>Gather information, conduct interviews and report assigned stories daily.</p> <ul style="list-style-type: none"> • Present stories live on-air, online and/or mobile in a fair, accurate and unbiased manner. • Generate and edit video, images and/or information. • Develop and maintain a network of news sources providing access to exclusive local stories. • Maintain strong familiarity with local, national, and international news and issues of the day.

- Communicate with news producers, assignment editors and managers regarding story development, progress in the field and/or breaking news stories.
- Maintain a positive work atmosphere by behaving and communicating in a collaborative manner that works well with co-workers, supervisors, and the community at large.
- Other duties as assigned by management.

This position will require the employee to be a member or join SAG-AFTRA.

YOU HAVE:

- Candidate must be completely fluent in English/Spanish, with superior written/spoken Spanish language skills.
- Minimum (2) years of experience as a television reporter
- Bachelor's Degree in Journalism or related field, or equivalent work experience may be considered.
- Proven track record of strong writing, storytelling, and live reporting skills.
- Must be able to use newsroom computer systems/applications (hardware/software). Knowledge of iNews required.
- Candidate must have functional to advanced knowledge in the use of video devices and premiere pro.
- Candidate must be able to make sound decisions while working under extreme deadlines and must have the ability to follow directions and incorporate constructive criticism into work results.
- Must have the ability and flexibility to work nights, weekends, and holidays.
- Must be able to drive and have a valid driver's license with a good driving record.

OUR BENEFITS:

TelevisaUnivision believes that a happy, well-balanced employee is what makes our culture thrive. We offer a wide selection of perks and benefits including PTO; tuition reimbursement; wellness and employee support programs; 401K; and life and other insurance plans. This is all in addition to our comprehensive and competitive health benefits package featuring medical, dental and vision coverage options.

#LI-ONSITE (for 100% onsite requirement)

Univision requires that all U.S. and Puerto Rico employees be vaccinated against COVID-19. This position will require the successful candidate to submit proof of vaccination. The Company is an equal opportunity employer, and will reasonably accommodate a qualified candidate, who may be unable to be vaccinated, consistent with federal, state, and local law.

Univision is an equal opportunity/affirmative action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected Veteran status, age, or any other characteristic protected by law.

Application link	Application
FEIN	95-4398884
Date posted	5/11/2022
Job location	Chicago, IL

B-15: Regional Digital Sales
Manager

Date of Hire:	3/7/2023
Referral Source of Hiree:	LinkedIn
# of Interviewees for position and referral sources of interviewees	1 Interviewees LinkedIn (1)

Regional Digital Sales Manager

Apply

 Chicago, IL

 Full time

 Posted 30+ Days Ago

 R011959

OUR COMPANY

Univision is the leading Spanish-language media company in the USA and with Univision's merger with Televisa, you can add "The World" to the end of that sentence. More importantly, Univision is on the rise, just like our audience of US Hispanics. Seen the 2020 Census? We're investing in our content, our people, and our properties, which span TV, digital, social, audio, and live events. We're growing our offerings, building on the recent launch of our successful streamer. And we're growing our revenue: Univision was the U.S.' fastest growing major media company in 2021. Univision is becoming marketers' ultimate growth partner as well. We're building our marketing solutions and capabilities to help brands better understand, engage, and develop relationships with our audience. As Univision grows and scales its Digital business, we continue to look for the best and brightest to join this critical and growing part of our company.

ABOUT THE ROLE

The Regional Digital Sales Manager will play a key role in driving the company's digital sales initiatives and digital/streaming revenue growth, building a local and regional revenue stream and working closely with local market executives as well as Business Development leads to achieve established digital revenue goals.

The DSM will leverage digital sales expertise and a strong relationship with digital agencies, direct clients and regional brand planning offices to aggressively develop new business as well as assist Univision's account executives across all digital and traditional platforms. The position is responsible for driving new accounts, executing sales strategy, plans and tactics across all teams, performance management of account executives, achieving revenue goals for specific markets and regions as well as account growth and expansion as an individual contributor.

You will report to the Local Regional Director of Digital Sales at the company.

YOUR DAY TO DAY

- Manage fiscal year account/business planning and deliver regular sales forecasts, working with local market & digital sales leadership to create and exceed local and regional sales goals
- Leverage Univision's unique digital assets and integrated platforms to create innovative local & regional client advertising campaigns, working across internal partner teams

- Develop and drive sales plans through Multi-market Regional and Local teams working in tandem with executive leadership in establishing goals, measurement, and strategy
- Individual contribution to local and regional sales efforts, including sole-owning large-scale presentations and accounts
- Manage all functions of sales management including the distribution of materials, strategic account mapping, forecasting, sales campaign development, training and identifying and capitalizing on revenue opportunities to meet and exceed revenue goals
- Establish new accounts regularly and oversee the management of these accounts in conjunction with account executives and executive leadership
- Establish and monitor key pacing metrics at both the client and account executive level, ensure all performance metrics are achieved; develop and execute performance improvement plans as needed to meet and exceed goals across all teams
- Align sales management efforts, including account mapping and presentations, with streaming goals and company-wide initiatives, annual planning, key tentpoles and areas of positive growth and strength for Univision overall
- Activate local markets to increase performance of all Account Executives and Sales Managers to expected market penetration levels and revenue objectives monthly, quarterly and annually
- Lead annual and ongoing account planning and management in regional markets with the goal of maximizing all digital opportunities in the marketplace

YOU HAVE

- 3+ years of direct advertising sales experience in digital and multimedia advertising sales, business development or other areas of media sales.
- Strong sales leadership and people management ability, with a solid understanding of sales disciplines (strength in prospecting, generating proposals and closing the sale), strategic sales, consultative selling as well as strong presentation
- Market-level and regional knowledge of agencies, clients and competitive offerings
- Success in initiating and engaging executive-level contact with Multi-market Local and Regional marketers and their ad agencies, with capacity to work across job titles, from media buyer to the C-Level
- Excellent collaboration skills, organizational agility and capacity to work across a complex, matrixed environment, while operating within all levels of the company including senior leadership
- Executive presence, proven sales and management success in the ad industry with strong organizational navigation agility are essential requirements.

SKILLS, EXPERIENCE AND KNOWLEDGE THAT HELP YOU STAND OUT

- BA/BS degree from an accredited college/university preferred
- Creative thinking and ability to align client needs with sophisticated digital and integrated opportunities
- Exceptional written, verbal and presentation skills and the ability to translate ideas into clear, high-impact communications and presentations
- Proven history of managing a sales team in meeting and exceeding sales goals and driving YOY growth, with a demonstrated track record in closing new business
- Passion for digital advertising and ability to work and sell in a fast-paced, changing environment where ad products are often sold as technology is emerging

ELIGIBILITY REQUIREMENTS

- Must be willing to work in hybrid work model from office in Chicago, but currently working remotely
- Employment/education will be verified
- Applicants must be currently authorized to work in the United States on a full-time basis
- Ability to travel nationwide to attend client meetings, conferences, seminars and industry events.
- Time flexibility required to interact with people in different geographical locations

Univision requires that all U.S. and Puerto Rico employees be vaccinated against COVID-19. This position will require the successful candidate to submit proof of vaccination. The Company is an equal opportunity employer, and will reasonably accommodate a qualified candidate, who may be unable to be vaccinated, consistent with federal, state, and local law.

Univision is an equal opportunity/affirmative action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected Veteran status, age, or any other characteristic protected by law.

About Us



About TelevisaUnivision

As the leading Spanish-language media and content company in the world, TelevisaUnivision features the largest library of owned content and industry-leading production capabilities that power its streaming, digital and linear television offerings, as well as its radio platforms. The Company's media portfolio includes the top-rated broadcast networks Univision and UniMás in the U.S. and Las Estrellas and Canal 5 in Mexico. TelevisaUnivision

[Read More](#) 

From: [REDACTED]@univision.net>

Sent on: Friday, November 18, 2022 10:33:02 PM

To:

BCC: pbrunton@ahschicago.org; djakupovic@ahschicago.org; ahornbeck@devry.edu; melias@depaul.edu; mlimon@luc.edu; cgoalsby@csu.edu; sandra@mujereslat.org; cheryl@mujereslat.org; nilda@littlevillagechamber.org; jaime@littlevillagechamber.org; fflores@bync.org; gnevarez@bync.org; fabiola.flores@bync.org; iba@ilba.org; cpryor@thechicagourbanleague.org; awells@thechicagourbanleague.org; dclark@beonair.com; cjackson@beonair.com; allamazares@BeOnAir.com; pahudson@aii.edu; clopez@nlei.org; Marisol.castillo@elvalor.net; jrleach@illinois.edu; medicareerservices@illinois.edu; havila@il.sercohq.com; externalrelations@wznd.com; rocio@haceonline.org; k.villafuerte@idpl.org; cornwell@northwestern.edu; cbrown@rainbowpush.org

Subject: Career Opportunity:TelevisaUnivision

Good afternoon,

We have one more new career opportunity at TelevisaUnivision.
Please use link below to apply:

https://univision.wd1.myworkdayjobs.com/External/job/Chicago-IL/Regional-Digital-Sales-Manager_R011959

Thank you.

Approved (22) Pending (14)

School	Status	Applications	Comments	Apply Start	Expiration *	
Alamo Colleges District	Approved	0	0	11/15/22	12/15/22	☰
Austin College	Approved	0	0	11/15/22	12/15/22	☰
Concordia University Texas	Approved	0	0	11/15/22	12/15/22	☰
Houston Baptist University	Approved	0	0	11/15/22	12/15/22	☰
Huston-Tillotson University	Approved	0	0	11/15/22	12/15/22	☰
Lamar University	Approved	0	0	11/15/22	12/15/22	☰
Lee College	Approved	0	0	11/15/22	12/15/22	☰
Loyola University Chicago	Pending	0	0	11/15/22	12/15/22	☰
Prairie View A&M University	Approved	0	0	11/15/22	12/15/22	☰
Rawls College of Business - Texas Tech University	Pending	0	0	11/15/22	12/15/22	☰

Search for a school

Approved (22) Pending (14)

School	Status	Applications	Comments	Apply Start	Expiration *	
Rice University	Pending	0	0	11/15/22	12/15/22	☰
Sam Houston State University	Pending	0	0	11/15/22	12/15/22	☰
School of the Art Institute of Chicago	Pending	0	0	11/15/22	12/15/22	☰
St. Edward's University	Approved	0	0	11/15/22	12/15/22	☰
St. Mary's University	Approved	0	0	11/15/22	12/15/22	☰
Texas A&M University-Central Texas	Approved	0	0	11/15/22	12/15/22	☰
Texas A&M University-Commerce	Approved	0	0	11/15/22	12/15/22	☰
Texas A&M University-Corpus Christi	Pending	0	0	11/15/22	12/15/22	☰
Texas A&M University-Kingsville	Approved	0	0	11/15/22	12/15/22	☰
Texas A&M University-San Antonio	Pending	0	0	11/15/22	12/15/22	☰

School	Status	Applications	Comments	Apply Start	Expiration	
Texas Lutheran University	Approved	0	0	11/15/22	12/15/22	☰
Texas Southern University	Approved	0	0	11/15/22	12/15/22	☰
The Chicago School of Professional Psychology	Approved	0	0	11/15/22	12/15/22	☰
The University of Texas at Dallas	Pending	0	0	11/15/22	12/15/22	☰
The University of Texas at San Antonio	Pending	0	0	11/15/22	12/15/22	☰
The University of Texas Rio Grande Valley	Pending	0	0	11/15/22	12/15/22	☰
Trinity University	Pending	0	0	11/15/22	12/15/22	☰
University of Houston-Clear Lake	Pending	0	0	11/15/22	12/15/22	☰
University of Illinois at Chicago	Pending	0	0	11/15/22	12/15/22	☰
University of North Texas	Approved	0	0	11/15/22	12/15/22	☰



Targeted schools

[Post to more schools](#)

Approved (22) Pending (14)

School	Status	Applications	Comments	Apply Start	Expiration	
University of North Texas at Dallas	Approved	0	0	11/15/22	12/15/22	☰
University of St Thomas-Houston	Approved	0	0	11/15/22	12/15/22	☰
University of St. Thomas	Approved	0	0	11/15/22	12/15/22	☰
University of Texas at Arlington	Pending	0	0	11/15/22	12/15/22	☰
University of Texas at Austin	Approved	0	0	11/15/22	12/15/22	☰
University of the Incarnate Word	Approved	0	0	11/15/22	12/15/22	☰

VEVRAA Job Listing Compliance Report

Company name: Univision Communications, Inc

FEIN: 95-4398884

Date range: Not specified

Report created on: 07/13/2023 02:17 PM

Time zone: Eastern Time (New York)

Provided by: VETcentral by DirectEmployers Association

Phone number: [\(866\) 268-6206](tel:(866)268-6206)

Email address: engagement@directemployers.org

Delivery Confirmed

11

Awaiting Confirmation

0

Other

0

Total Jobs

1

Job Title	Job Address	Employer Job ID	Status
Job Center	Sent to Address	Sent Date	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work City of Phoenix - North, 9801 N 7th St., Phoenix, AZ 85020	aryan@azdes.gov	06/01/2022 05:13 AM	

Job Title	Job Address	Employer Job ID	Status
Job Center	Sent to Address	Sent Date	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work City of Phoenix - North, 9801 N 7th St., Phoenix, AZ 85020	jwaters@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work City of Phoenix - South, 4535 S. Central Ave., Phoenix, AZ 85040	kmelville@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona Department of Economic Security - Phoenix, 1789 West Jefferson St., Phoenix, AZ 85007	kalhanna@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work City of Phoenix - West, 3406 N. 51st Ave., Phoenix, AZ 85031	dmoya@azdes.gov	06/01/2022 05:13 AM	

Job Title	Job Address	Employer Job ID	Status
Job Center	Sent to Address	Sent Date	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work City of Phoenix - South, 4535 S. Central Ave., Phoenix, AZ 85040	shannoncarter@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona Department of Economic Security - Phoenix, 1789 West Jefferson St., Phoenix, AZ 85007	wgustin@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work - Cochise Business and Workforce Development Center, 2600 E. Wilcox, Sierra Vista, AZ 85635	kmcfadden@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona@Work - Cochise Business and Workforce Development Center, 2600 E. Wilcox, Sierra Vista, AZ 85635	coyetrujillo@azdes.gov	06/01/2022 05:13 AM	

Job Title	Job Address	Employer Job ID	Status
Job Center	Sent to Address	Sent Date	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona Department of Economic Security - Phoenix, 1789 West Jefferson St., Phoenix, AZ 85007	derwinwilson@azdes.gov	06/01/2022 05:13 AM	
Regional Digital Sales Manager	Phoenix, AZ	R011959	Delivered
Arizona Department of Economic Security - Phoenix, 1789 West Jefferson St., Phoenix, AZ 85007	tstump@azdes.gov	06/01/2022 05:13 AM	

Meanings of different Status values

Delivery Confirmed: Your job was delivered successfully and confirmation has been received.

Awaiting Confirmation: Your job has been emailed, but confirmation of delivery has not yet been received.

Other: Your job delivery can not be confirmed at this time.



Post
Jobs



"Regional Digital Sales Manager"
position has been submitted to a temporary holding area.

Upon approval by a TVJobs.com Administrator, the job will be placed on-line, and you will receive notification via e-mail.

You can...

- Submit another [job](#) to the temporary holding area.
- Look through available [resumes](#).
- Submit Interview [Tips](#).
- Return to Main Page of [TVJobs.com](#).

Note! If you do not have an account with TVJobs.com and wish to confirm your job is on-line, login as a "Guest" in the Job Bank area and check the listings for

Regional Digital Sales Manager TVJ#34405799.

Pay particular attention to the Control Number, as this number is unique to the job you posted. Please be patient ... this job will not be placed on-line automatically. It will be reviewed first by a TVJobs.com Administrator before being added to the database. Thank you!

Would you like to be able to submit jobs directly to the database? Are you a Station Manager, Human Resources Manager, News Director, Production Manager, Chief Engineer or the person tasked with posting jobs for your station?? Become a registered employer today, and post jobs 24 hours a day! [It's free and easy!](#)

B-16: Account Executive

Date of Hire:	8/1/2022
Referral Source of Hiree:	Employee Referral
# of Interviewees for position and referral sources of interviewees	1 Interviewees Employee Referral (1)



JOB TITLE: Account Executive

LOCATION: Chicago, IL

ABOUT THE ROLE & TEAM:

The Local Sales Team at TelevisaUnivision in Chicago, IL is looking for an Account Executive to join our team!

This position is for a dynamic, motivated and driven individual with exceptional creative skills to develop TV, Radio and Digital sales presentation decks. Responsible for project management across Univision divisions: marketing, research, strategy & insights, digital and production. Generate client sponsorship/campaign recaps. This individual will be prospecting, identifying, and assisting the sales teams in pursuit of new business leads as well as managing their own accounts.

You will report to the Local Sales Manager.

YOUR DAY-DAY:

- Prospect and generate new leads, as well as qualify leads generated by support functions
- Sell entire Multimedia product line (spot radio & TV, Digital, Promotions and special events)
- Attend promotional events and other client networking events
- Work in partnership with support team on pre-sale processes (e.g., preparing drafts of presentations, proposals)
- Work in partnership with support team on post-sale processes (e.g., entering orders, collections)
- Collaborate with all departments on potential client opportunities

YOU HAVE:

- Bachelor's Degree or equivalent experience
- 3-5 years minimum experience in tangible or intangible sales preferred from advertising/media
- Excellent command of verbal and written communication
- Ability to conduct effective account planning and coordinate different resources to meet customer needs
- Strong analytical, organizational skills, and negotiations skills

- Ability to prioritize and multitask under deadline pressures
- Work well both independently and in a team environment
- High Proficiency in PowerPoint and Excel
- Experience in generating new business preferred
- Bilingual in English/Spanish verbal and written skills
- Marketing background a plus

OUR BENEFITS:

TelevisaUnivision believes that a happy, well-balanced employee is what makes our culture thrive. We offer a wide selection of perks and benefits including PTO; tuition reimbursement; wellness and employee support programs; 401K; and life and other insurance plans. This is all in addition to our comprehensive and competitive health benefits package featuring medical, dental and vision coverage options.

Account Executive

[Apply](#)

 Chicago, IL

 Full time

 Posted 2 Days Ago

 R012143

ABOUT THE ROLE & TEAM:

The Local Sales Team at TelevisaUnivision in Chicago, IL is looking for an Account Executive to join our team! This position is for a dynamic, motivated and driven individual with exceptional creative skills to develop TV, Radio and Digital sales presentation decks. Responsible for project management across Univision divisions: marketing, research, strategy & insights, digital and production. Generate client sponsorship/campaign recaps. This individual will be prospecting, identifying, and assisting the sales teams in pursuit of new business leads as well as managing their own accounts.

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- Ability to conduct effective account planning and coordinate different resources to meet customer needs
- Strong analytical, organizational skills, and negotiations skills
- Ability to prioritize and multitask under deadline pressures
- Work well both independently and in a team environment
- High Proficiency in PowerPoint and Excel
- Experience in generating new business preferred

- Bilingual in English/Spanish verbal and written skills
- Marketing background a plus

OUR BENEFITS:

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About Us



About Univision Communications Inc.

As the leading Hispanic media company in the U.S., Univision Communications Inc. entertains, informs and empowers U.S. Hispanics with news, sports and entertainment content across broadcast and cable television, audio and digital platforms. The company's top-rated media portfolio includes the Univision and UniMás broadcast networks, as well as 10 cable networks including Galavisión and TLUDN, the No. 1 Spanish-language

[Read More](#) 

From: [REDACTED]@univision.net>

Sent on: Friday, June 17, 2022 9:57:51 PM

To:

BCC: mgreen@colum.edu; jhalperin@colum.edu; tjoyce@colum.edu; idovil@colum.edu; pbrunton@ahschicago.org; djakupovic@ahschicago.org; ahornbeck@devry.edu; melias@depaul.edu; mlimon@luc.edu; cgoolsby@csu.edu; sandra@mujereslat.org; cheryl@mujereslat.org; nilda@littlevillagechamber.org; jaime@littlevillagechamber.org; fflores@bync.org; gnevarez@bync.org; fabiola.flores@bync.org; iba@ilba.org; cpryor@thechicagourbanleague.org; awells@thechicagourbanleague.org; dclark@beonair.com; cjackson@beonair.com; allamazares@BeOnAir.com; pahudson@aui.edu; clopez@nlei.org; Marisol.castillo@elvalor.net; jrleach@illinois.edu; mediacaresservices@illinois.edu; havila@il.sercohq.com; externalrelations@wznd.com; rocio@haceonline.org; k.villafuerte@idpl.org; cornwell@northwestern.edu; cbrown@rainbowpush.org

Subject: Career Opportunity

Good afternoon,

We have a new career opportunity at TelevisaUnivision.

Please use link below to apply:

https://univision.wd1.myworkdayjobs.com/External/job/Chicago-IL/Account-Executive_R012143

Thank you.

Job Details

[Email DirectEmployers](#) [Share this job via email](#)

Company	Univision Communications, Inc
Job title	Account Executive
Compliance Information	<p>VEVRAA Federal Contractor</p> <p>Request Priority Protected Veteran Referrals</p> <p>EOE Protected Veterans/Disability</p> <p>Contact Email: 9f4803ad52ff413987db1f10f2aea92e@de.works</p>
Job description	<p>ABOUT THE ROLE & TEAM:</p> <p>The Local Sales Team at TelevisaUnivision in Chicago, IL is looking for an Account Executive to join our team!</p> <p>This position is for a dynamic, motivated and driven individual with exceptional creative skills to develop TV, Radio and Digital sales presentation decks. Responsible for project management across Univision divisions: marketing, research, strategy & insights, digital and production. Generate client sponsorship/campaign recaps. This individual will be prospecting, identifying, and assisting the sales teams in pursuit of new business leads as well as managing their own accounts.</p> <p>You will report to the Local Sales Manager.</p> <p>YOUR DAY-DAY:</p> <ul style="list-style-type: none"> • Prospect and generate new leads, as well as qualify leads generated by support functions • Sell entire Multimedia product line (spot radio & TV, Digital, Promotions and special events) • Attend promotional events and other client networking events • Work in partnership with support team on pre-sale processes (e.g., preparing drafts of presentations, proposals)

- Work in partnership with support team on post-sale processes (e.g., entering orders, collections)
- Collaborate with all departments on potential client opportunities

YOU HAVE:

- Bachelor's Degree or equivalent experience
- 3-5 years minimum experience in tangible or intangible sales preferred from advertising/media
- Excellent command of verbal and written communication
- Ability to conduct effective account planning and coordinate different resources to meet customer needs
- Strong analytical, organizational skills, and negotiations skills
- Ability to prioritize and multitask under deadline pressures
- Work well both independently and in a team environment
- High Proficiency in PowerPoint and Excel
- Experience in generating new business preferred
- Bilingual in English/Spanish verbal and written skills
- Marketing background a plus

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Application link	Application
FEIN	95-4398884
Date posted	6/15/2022
Job location	Chicago, IL

- Home
- My Profile
- Company Profile
- Postings
- Jobs
- Relationships
- Search Students
- Schools
- Contacts
- Meetings
- Events
- Scheduling
- On-Campus
- Interviews
- Fairs
- Talent Engagement
- Branding
- Segments
- Campaigns

Search for a school

Approved (21) Pending (11)

School	Status	Applications	Comments	Apply Start	Expiration
Alamo Colleges District	Approved	0	0	6/6/22	7/8/22
Austin College	Approved	0	0	6/6/22	7/8/22
Concordia University Texas	Approved	0	0	6/6/22	7/8/22
Houston Baptist University	Approved	0	0	6/6/22	7/8/22
Huston-Tillotson University	Approved	0	0	6/6/22	7/8/22
Lamar University	Approved	0	0	6/6/22	7/8/22
Lee College	Approved	0	0	6/6/22	7/8/22
Prairie View A&M University	Approved	0	0	6/6/22	7/8/22
Rawls College of Business - Texas Tech University	Pending	0	0	6/6/22	7/8/22
Rice University	Pending	0	0	6/6/22	7/8/22

School	Status	Applications	Comments	Apply Start	Expiration
Sam Houston State University	Pending	0	0	6/6/22	7/8/22
St. Edward's University	Approved	0	0	6/6/22	7/8/22
St. Mary's University	Approved	0	0	6/6/22	7/8/22
Texas A&M University-Central Texas	Approved	0	0	6/6/22	7/8/22
Texas A&M University-Commerce	Approved	0	0	6/6/22	7/8/22
Texas A&M University-Corpus Christi	Pending	0	0	6/6/22	7/8/22
Texas A&M University-Kingsville	Approved	0	0	6/6/22	7/8/22
Texas A&M University-San Antonio	Pending	0	0	6/6/22	7/8/22
Texas Lutheran University	Approved	0	0	6/6/22	7/8/22
Texas Southern University	Approved	0	0	6/6/22	7/8/22

- Home
- My Profile
- Company Profile
- Postings
- Jobs
- Relationships
- Search Students
- Schools
- Contacts
- Meetings
- Events
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- Interviews
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Search for a school

Approved (21) Pending (11)

School	Status	Applications	Comments	Apply Start	Expiration	
The University of Texas at Dallas	Pending	0	0	6/6/22	7/8/22	☰
The University of Texas at San Antonio	Pending	0	0	6/6/22	7/8/22	☰
The University of Texas Rio Grande Valley	Pending	0	0	6/6/22	7/8/22	☰
Trinity University	Pending	0	0	6/6/22	7/8/22	☰
University of Houston-Clear Lake	Approved	0	0	6/6/22	7/8/22	☰
University of North Texas	Pending	0	0	6/6/22	7/8/22	☰
University of North Texas at Dallas	Approved	0	0	6/6/22	7/8/22	☰
University of St Thomas-Houston	Approved	0	0	6/6/22	7/8/22	☰
University of St. Thomas	Approved	0	0	6/6/22	7/8/22	☰
University of Texas at Arlington	Pending	0	0	6/6/22	7/8/22	☰

- Relationships
- Search Students
- Schools
- Contacts
- Meetings
- Events
- Scheduling
- On-Campus
- Interviews
- Fairs
- Talent Engagement
- Branding

Targeted schools

Search for a school

Approved (21) Pending (11)

[Post to more schools](#)

School	Status	Applications	Comments	Apply Start	Expiration	
University of Texas at Austin	Approved	0	0	6/6/22	7/8/22	☰
University of the Incarnate Word	Approved	0	0	6/6/22	7/8/22	☰

[<](#) 4 / 4 [>](#)

B-17: Photographer/Editor

Date of Hire:	7/5/2022
Referral Source of Hiree:	Employee Referral
# of Interviewees for position and referral sources of interviewees	9 Interviewees Employee Referral (1) LinkedIn (3) Other Job Board (3) TU Careers Website (2)



JOB TITLE: Photographer/Editor

LOCATION: Chicago

ABOUT THE ROLE & TEAM:

The Local Media News team at TelevisaUnivision is looking for a Photographer/Editor to join our team!

The Photographer will be responsible for shooting and editing for the station's newscasts. This role will work closely with producers, reporters, and control room to ensure flawless execution of on-air product.

This position is represented by NABET-CWA

ABOUT YOU:

If you can shoot images that speaks volumes, can see beyond the lens, and have a passion for storytelling, this role may be for you.

YOUR DAY-DAY:

- Shoot and edit daily newsgathering and reporting as well as appearances at community and station events in a fast-paced, extremely competitive market
- Produce and report news stories using ENG equipment, non-linear editing equipment, and related broadcasting equipment and newsroom computer systems
- Editing video for daily news coverage, special projects, and sweep period pieces
- Taking in news feeds from news bureaus and various news organizations
- Maintain assigned photography gear and vehicles and operate in a safe manner
- Attend and participate in off-site company-sponsored and community events as assigned by station management
- Work closely with reporters and producers to edit materials to match the scripts and provide suggestions on the production of the story
- Must be able to drive and operate all necessary equipment, including equipment used in live transmissions
- May be required to work various shifts and times

YOU HAVE:

- Bachelor's degree or equivalent experience in Broadcast Communications.
- Creative with strong sense of community involvement for unique story ideas
- Experience with Avid Media Composer and I-news rundown.
- Must be able to work flexible hours, including weekends, holidays, able to multi-task, work well under pressure, and communicate effectively
- Bilingual in English/Spanish communication both written and oral.
- Familiar with the Chicago area

OUR BENEFITS:

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#LI-ONSITE

☰ MENU

🔍 r012269



W View Job Posting Details [Photographer/Editor](#)



Job Requisition	R012269 Photographer/Editor (Open)
Job Family	Photography
Start Date	09/19/2022
End Date	09/19/2022
Primary Posting	No
Description	

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Worker Sub-Type Regular

Location  Chicago, IL

Time Type

Full time

Locations

(empty)

Supervisory Organization

[Local Media Market Operations Chicago Promotions Technical Operations](#) [REDACTED]
[REDACTED]

From: [REDACTED]@univision.net>

Sent on: Friday, July 8, 2022 2:44:55 PM

To:

BCC: pbrunton@ahschicago.org; djakupovic@ahschicago.org; ahornbeck@devry.edu; melias@depaul.edu; mlimon@luc.edu; cgoolsby@csu.edu; sandra@mujereslat.org; cheryl@mujereslat.org; nilda@littlevillagechamber.org; jaime@littlevillagechamber.org; fflores@bync.org; gnevarez@bync.org; fabiola.flores@bync.org; iba@ilba.org; cpryor@thechicagourbanleague.org; awells@thechicagourbanleague.org; dclark@beonair.com; cjackson@beonair.com; allamazares@BeOnAir.com; pahudson@aii.edu; clopez@nlei.org; Marisol.castillo@elvalor.net; jrleach@illinois.edu; mediacaresservices@illinois.edu; havila@il.sercohq.com; externalrelations@wznd.com; rocio@haceonline.org; k.villafuerte@idpl.org; cornwell@northwestern.edu; cbrown@rainbowpush.org

Subject: Career Opportunity: Televisa Univision

Good morning,

We have a new career opportunity at TelevisaUnivision.

Please use link below to apply:

https://univision.wd1.myworkdayjobs.com/External/job/Chicago-IL/Photographer-Editor_R012269

Thank you.

VEVRAA Job Listing Compliance Report

Company name: Univision Communications, Inc

FEIN: 95-4398884

Date range: Not specified

Report created on: 07/13/2023 02:21 PM

Time zone: Eastern Time (New York)

Provided by: VETcentral by DirectEmployers Association

Phone number: [\(866\) 268-6206](tel:(866)268-6206)

Email address: engagement@directemployers.org

Delivery Confirmed

1

Awaiting Confirmation

0

Other

0

Total Jobs

1

Job Title	Job Address	Employer Job ID	Status
Job Center	Sent to Address	Sent Date	
Photographer/Editor	Chicago, IL	R012269	Delivered
Chicago Workforce Center - Pilsen, 1700 W. 18th St., Chicago, IL 60608	alejandro.rodriguez@illinois.gov	06/29/2022 05:19 AM	

Meanings of different Status values

Delivery Confirmed: Your job was delivered successfully and confirmation has been received.

Awaiting Confirmation: Your job has been emailed, but confirmation of delivery has not yet been received.

Other: Your job delivery can not be confirmed at this time.

- Home
- My Profile
- Company Profile
- Postings
- Jobs
- Relationships
- Search Students
- Schools
- Contacts
- Meetings
- Events
- Scheduling
- On-Campus
- Interviews
- Fairs
- Talent Engagement
- Branding
- Segments
- Campaigns

Search for a school Approved (2) Pending (1)

School	Status	Applications	Comments	Apply Start	Expiration	
Alamo Colleges District	Approved	0	0	7/8/22	8/18/22	☰
Austin College	Approved	0	0	7/8/22	8/18/22	☰
Concordia University Texas	Approved	0	0	7/8/22	8/18/22	☰
Houston Baptist University	Approved	0	0	7/8/22	8/18/22	☰
Huston-Tillotson University	Approved	0	0	7/8/22	8/18/22	☰
Lamar University	Approved	0	0	7/8/22	8/18/22	☰
Lee College	Approved	0	0	7/8/22	8/18/22	☰
Prairie View A&M University	Approved	0	0	7/8/22	8/18/22	☰
Rawls College of Business - Texas Tech University	Pending	0	0	7/8/22	8/18/22	☰
Rice University	Pending	0	0	7/8/22	8/18/22	☰

- Home
- My Profile
- Company Profile
- Postings
- Jobs
- Relationships
- Search Students
- Schools
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- On-Campus
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- Fairs
- Talent Engagement
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- Segments
- Campaigns

School	Status	Applications	Comments	Apply Start	Expiration	
Sam Houston State University	Pending	0	0	7/8/22	8/18/22	☰
St. Edward's University	Approved	0	0	7/8/22	8/18/22	☰
St. Mary's University	Approved	0	0	7/8/22	8/18/22	☰
Texas A&M University-Central Texas	Approved	0	0	7/8/22	8/18/22	☰
Texas A&M University-Commerce	Approved	0	0	7/8/22	8/18/22	☰
Texas A&M University-Corpus Christi	Pending	0	0	7/8/22	8/18/22	☰
Texas A&M University-Kingsville	Approved	0	0	7/8/22	8/18/22	☰
Texas A&M University-San Antonio	Pending	0	0	7/8/22	8/18/22	☰
Texas Lutheran University	Approved	0	0	7/8/22	8/18/22	☰
Texas Southern University	Approved	0	0	7/8/22	8/18/22	☰

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Trinity University	Pending	0	0	7/8/22	8/18/22	☰
University of Houston-Clear Lake	Approved	0	0	7/8/22	8/18/22	☰
University of North Texas	Pending	0	0	7/8/22	8/18/22	☰
University of North Texas at Dallas	Approved	0	0	7/8/22	8/18/22	☰
University of St Thomas-Houston	Approved	0	0	7/8/22	8/18/22	☰
University of St. Thomas	Approved	0	0	7/8/22	8/18/22	☰
University of Texas at Arlington	Pending	0	0	7/8/22	8/18/22	☰

Targeted schools

[Post to more schools](#)

Approved (21) Pending (11)

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University of the Incarnate Word	Approved	0	0	7/8/22	8/18/22	☰