



Bott Radio Network  
Branson, MO (KBCV-AM)  
10550 Barkley #100  
Overland Park, KS 66212

Salem Radio Representatives  
6400 N Belt Line Rd. Ste 220  
Irving, TX 75063

## Contract # 43006

**Schedule Dates** 10/01/18-10/07/18  
**Advertiser** One Nation Under God Foundation (19) (7288)  
**Agency** Salem Radio Representatives (1002)  
**Product** Political (1179)  
**Brand** One Nation Under God Foundation (13678)  
**Salesperson** ~~National Sales Manager~~, (1003) *Sub*  
**Sales Office** HOUSE  
**Buyer Name** Weber, Charlie  
**Phone/Fax** (972) 402-8800x224 /  
**CPE** 17035002  
**Account Types** National/Political Issue Agency  
**Billing Type** Standard  
**Comments**

**Date Entered** 09/28/18

**Last Modified**

**Entered By** Brian Erwin

**CO-OP** No

**Headline #**

**Demo** *85-89.99*

**Order Type** *New Normal*

**Package Deal**

**Commission %** 15.00

**Commission** \$103.50

**Net Total** \$586.50

**Sales Tax**

### Branson, MO (KBCV-AM)

By Broadcast Month	Spots	Rate
Oct. 2018	41	\$690.00
<b>Grand Total:</b>	<b>41</b>	<b>\$690.00</b>

*9/28/18 JB*

## INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 1.0	Unapproved (NewL) / SPOT	10/01/18-10/05/18	1	1:00	6A- 10A (CST)		3	2	2	2	2			11	\$20.00	\$220.00	Branson, MO (KBCV-AM)		9/28/18
Est 2.0	Unapproved (NewL) / SPOT	10/01/18-10/05/18	1	1:00	10A- 3P (CST)		2	2	2	2	2			10	\$17.00	\$170.00	Branson, MO (KBCV-AM)		9/28/18
Est 3.0	Unapproved (NewL) / SPOT	10/01/18-10/05/18	1	1:00	3P- 7P (CST)		2	2	2	2	2			10	\$18.00	\$180.00	Branson, MO (KBCV-AM)		9/28/18
Est 4.0	Unapproved (NewL) / SPOT	10/06/18-10/07/18	2	1:00	6A- 7P (CST)							5	5	10	\$12.00	\$120.00	Branson, MO (KBCV-AM)		9/28/18

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



6400 N Beltline Road • Suite 210, Irving, TX 75063

Salem Radio Network  
6400 N Beltline Rd  
Suite 210  
Irving, TX 75063

## Insertion Contract

Order #	Ver #	Rev #	# Wks	Page #
17035002	1		1	1
Date	Time	Start	End	
9/27/18	3:38PM	10/1/18	10/7/18	
Salesperson	Salesperson Phone #	Demos		
Charlie Weber	(972)402-8800 Ext(224)			
Sales Office	Agency			
SMR (SA Region)	Advertising Associates			

Product Protection: \*Political-Issue

Line #	Vehicle	Days & Times	Oct 1	Oct 8	Oct 15	Oct 22	Oct 29	Nov 5	Nov 12	Nov 19	Nov 26	Dec 3	Dec 10	Dec 17	Dec 24	Total Units	Len	Unit Rate	Extended Total
41	KBCV-AM	3 2 2 2 2 0 0 5AM-10AM	11													11	60	20.00	220
42	KBCV-AM	2 2 2 2 2 0 0 10AM-3PM	10													10	60	17.00	170
43	KBCV-AM	2 2 2 2 2 0 0 3PM-7PM	10													10	60	18.00	180
44	KBCV-AM	0 0 0 0 0 5 5 6AM-7PM	10													10	60	12.00	120
	Totals		41													41			
Weekly Units			41	0	0	0	0	0	0	0	0	0	0	0	0	41			
Weekly Gross \$			690	0	0	0	0	0	0	0	0	0	0	0	0				690

Air Time Total Gross:	\$690.00	Agency Commission:	\$103.50	Total Net:	\$586.50
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	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Qtr 4 2018	Qtr 1 2019	Qtr 2 2019	Qtr 3 2019	Total	Units
KBCV-AM	690	0	0	0	0	0	0	0	0	0	0	0	690				690	41
Units	41												41					41

SMR'S APPLICABLE COMMISSION WILL BE DEDUCTED FROM THE TOTAL NET AMOUNT

Order is Broadcast Calendar Billing. Please email signed insertion to [insertions@snradio.com](mailto:insertions@snradio.com)

With approval of salesperson, make goods within flight only.

All orders require affidavits showing date and time spots aired, isci code, po# and/or estimate number.

Accepted for Salem Radio Network:

Accepted for Producer or Station:

DocuSigned by:

Pat Rulon

Name  
8FE5CBED29DD46C...

Sales Manager

Name

Title

Title

9/27/2018



# AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Mo

Station and Location: <b>SALEM RADIO REPS</b>	Date: <b>9-27-18</b>
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I, Mr. [Name]  
do hereby request station time concerning the following issue:

MISSOURI CHRISTIAN RADIO  
9/1 - 11/1 2018

Broadcast Length	Time of Day	Days	Class	Times per Week	Number of Weeks
see attached schedule					

This broadcast time will be used by: ONE NATION UNDER GOD



TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

9-27-18 Norothy Baker 972-757-6772  
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted ☐ Accepted in Part ☐ Rejected  
[Signature] Pat Kulon Sales mgr.  
Signature Printed Name Title