

# INVOICE

**KJOY 98.3** 234 Airport Plaza, Ste #5  
LONG ISLAND'S PLACE TO RELAX Farmingdale, NY 11735  
(631) 770-4200

Invoice #: IN-12010168405  
Invoice Date: 10/25/2020  
Contract #: 511220  
Page: 1  
Net Amount Due: \$1,453.50

Agency: KATZ DIMENSIONS  
125 WEST 55TH STREET  
NEW YORK, NY 10019

Station(s): WKJY-FM

Advertiser: CONGRESSIONAL BLACK CAUCUS PAC  
Product: CBC PAC.  
Estimate #: na  
Agency Client Code: na  
Buyer Name: Helen Hanratty

Salesperson(s): ChristalPhil Christal  
Terms: NET 30

| Day | Date     | Time   | Ln | Length | Product  | ISCI             | Rate     |
|-----|----------|--------|----|--------|----------|------------------|----------|
| FRI | 10/23/20 | 08:30a | 1  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| FRI | 10/23/20 | 02:55p | 2  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| FRI | 10/23/20 | 03:24p | 3  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| SAT | 10/24/20 | 12:53p | 4  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SAT | 10/24/20 | 02:25p | 4  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SAT | 10/24/20 | 05:18p | 4  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SUN | 10/25/20 | 12:25p | 5  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SUN | 10/25/20 | 01:24p | 5  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SUN | 10/25/20 | 06:26p | 5  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |

Remit To:  
CONNOISSEUR MEDIA  
WKJY-FM  
234 AIRPORT PLAZA, STE 5  
FARMINGDALE, NY 11735

#### Invoice Totals

Total Spots: 9  
Gross Amount: \$1,710.00  
Agency Commission: (\$256.50)  
Net Amount Due: \$1,453.50

Having been duly sworn deposes & says the broadcasting service has been rendered by this station in accordance with the above invoice. All times are approximate within 15 mins & are within the time classification ordered.

Affidavit of Service Rendered State of NY, County of Suffolk. Subscribed & sworn before me this \_\_\_\_ day of \_\_\_\_\_, 2020.

\_\_\_\_\_, Station Official

\_\_\_\_\_, Notary Public

This station does not discriminate in the sale of advertising time, and will accept no advertising that is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, national origin, or ancestry.

# INVOICE

**KJOY 98.3** 234 Airport Plaza, Ste #5  
 Farmingdale, NY 11735  
 LONG ISLAND'S PLACE TO RELAX (631) 770-4200

Invoice #: IN-12011169082  
 Invoice Date: 11/29/2020  
 Contract #: 511220  
 Page: 1  
 Net Amount Due: \$3,578.50

Agency: KATZ DIMENSIONS  
 125 WEST 55TH STREET  
 NEW YORK, NY 10019

Station(s): WKJY-FM

Advertiser: CONGRESSIONAL BLACK CAUCUS PAC  
 Product: CBC PAC.  
 Estimate #: na  
 Agency Client Code: na  
 Buyer Name: Helen Hanratty

Salesperson(s): ChristalPhil Christal  
 Terms: NET 30

| Day | Date     | Time   | Ln | Length | Product  | ISCI             | Rate     |
|-----|----------|--------|----|--------|----------|------------------|----------|
| MON | 10/26/20 | 05:27p | 8  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| TUE | 10/27/20 | 08:51a | 6  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| TUE | 10/27/20 | 12:59p | 7  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| WED | 10/28/20 | 06:56a | 6  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| WED | 10/28/20 | 11:57a | 7  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| WED | 10/28/20 | 06:58p | 8  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| THU | 10/29/20 | 08:49a | 6  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| THU | 10/29/20 | 11:55a | 7  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| THU | 10/29/20 | 02:28p | 7  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| THU | 10/29/20 | 03:56p | 8  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| FRI | 10/30/20 | 04:58p | 8  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| SAT | 10/31/20 | 08:59a | 4  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SAT | 10/31/20 | 11:27a | 4  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SAT | 10/31/20 | 06:58p | 4  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SUN | 11/01/20 | 06:57a | 5  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SUN | 11/01/20 | 08:56a | 5  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| SUN | 11/01/20 | 02:26p | 5  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$160.00 |
| MON | 11/02/20 | 11:28a | 9  | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |
| MON | 11/02/20 | 07:00p | 10 | 60     | CBC PAC. | CBC_PAC_IE_RADIO | \$250.00 |

Remit To:  
 CONNOISSEUR MEDIA  
 WKJY-FM  
 234 AIRPORT PLAZA, STE 5  
 FARMINGDALE, NY 11735

**Invoice Totals**  
 Total Spots: 19  
 Gross Amount: \$4,210.00  
 Agency Commission: (\$631.50)  
 Net Amount Due: \$3,578.50

# INVOICE



LONG ISLAND'S PLACE TO RELAX

234 Airport Plaza, Ste #5  
Farmingdale, NY 11735  
(631) 770-4200

Invoice #: IN-12011169082  
Invoice Date: 11/29/2020  
Contract #: 511220  
Page: 2  
Net Amount Due: \$3,578.50

Having been duly sworn deposes & says the broadcasting service has been rendered by this station in accordance with the above invoice. All times are approximate within 15 mins & are within the time classification ordered.

Affidavit of Service Rendered State of NY, County of Suffolk. Subscribed & sworn before me this \_\_\_\_ day of \_\_\_\_\_, 2020.

\_\_\_\_\_, Station Official

\_\_\_\_\_, Notary Public

This station does not discriminate in the sale of advertising time, and will accept no advertising that is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, national origin, or ancestry.

## ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Ethica Media, OBO CBC PAC IE, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

**Check one:**

- Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

**Station time requested by:**

Agency name: Ethica Media

Address: 1225 Franklin Ave. Suite 325. Garden City, NY 11530

Contact: O Barnard

Phone number: 516-399-2570

Email: info@ethicamediallc.com

**Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):**

Name: CBC PAC IE

Address: PO Box 15245 Chicago, IL 60615

Contact:

Phone number:

Email:

Station is authorized to announce the time as paid for by such person or entity.

**List ALL chief executive officers, members of the executive committee and the board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary):**

E. Jenkins - Treasurer

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

**If ad refers to a federal candidate(s) or federal election, list ALL of the following:**

N/A

Name(s) of every candidate referred to: Jackie Gordon, Joyce Elliott, Caroiyn Bordeaux, Cameron Webb, Steven Horsford, Cynthia Wallace, Lucy McBath, Betsy Londrigan, Candace Valenzuela, Marilyn Strickland

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

US House. New York 2nd District, Arkansas 2nd District, Georgia 6th district, Georgia 7th District, Virginia 5th district, Nevada 4th district, North Carolina 9th district, Illinois 13th district, Texas 24th district, Washington 10th district

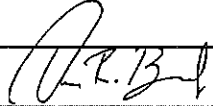
Date of election: Nov. 3, 2020

**Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:**

N/A

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

|  |   |
|--|---|
| <b>Advertiser/Sponsor</b>  | <b>Station Representative</b>           |
| Signature:  | Signature:                              |
| Name: O Barnard  | Name:                                   |
| Date of Request to Purchase Ad Time: 10/20/20  | Date of Station Agreement to Sell Time: |

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to station?  Yes  No Date ad received: \_\_\_\_\_

**Note: Must have separate PB-19 forms for each version of the ad (i.e., for every ad with differing copy).**

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

- Accepted  
 Accepted IN PART (e.g., ad not received to determine content)\*  
 Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

|             |                       |                          |
|-------------|-----------------------|--------------------------|
| Contract #: | Station Call Letters: | Date Received/Requested: |
| Est. #:     | Station Location:     | Run Start and End Dates: |

**For national issue ads only (not required for state/local issue ads):**

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.



# Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-19)



## Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-19)

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This form may serve as a model agreement for the sale of political broadcast advertising time and to facilitate compliance with the Federal Communications Commission's (FCC) record retention requirements. Broadcasters seeking information on how the FCC's political broadcast rules and record retention requirements apply to their specific circumstances should seek the advice of their own attorney.

**Please note:**

**You will be prompted to save this form after each entry of your electronic signature. Make sure to re-save the form if you enter any information after entering your electronic signature.**

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Reproduction or publication of the contents, in whole or in part, without express permission is prohibited. No liability is assumed with respect to the use of the information contained herein.

A companion to this form is NAB's Political Broadcast Catechism. To assist with your understanding of the political advertising rules, an all-new Political Advertising Primer course will become available via Broadcast Education in March 2020.

Broadcast Education is NAB's home for online educational offerings, including live and on-demand webcasts, podcasts and certificate courses. For more information, visit [education.nab.org](https://www.nab.org/education).

NAB members have access to an array of member tools and benefits. To access additional member tools, please visit [nab.org/MemberTools](https://www.nab.org/MemberTools).

Connoisseur Media  
 234 Airport Plaza Blvd., Suite 5  
 Farmingdale, New York 11735  
 Phone: (631) 770-4200

# KJOY 98.3

LONG ISLAND'S PLACE TO RELAX

KATZ DIMENSIONS  
 125 WEST 55TH STREET  
 NEW YORK, NY 10019

Advertiser: CONGRESSIONAL BLACK CAUCUS PAC  
 Order #: 176093717298  
 Date Entered: 10/22/2020  
 Last Modified: 10/22/2020  
 Product: CBC PAC.  
 Salesperson: Philadelphia Christal  
 Billing Cycle: Broadcast Standard  
 Estimate #: na

Order Date Range: 10/23/2020 through 11/07/2020

**On-Air Schedule**

| #  | Start Date | End Date | Station | Time/Program    | Length   | Mo | Tu | We | Th | Fr | Sa | Su | Rate   | Qty | Total    |
|----|------------|----------|---------|-----------------|----------|----|----|----|----|----|----|----|--------|-----|----------|
| 1  | 10/23/20   | 10/29/20 | WKJY-FM | 06:00AM-10:00AM | 00:01:00 | -- | -- | -- | -- | X  | -- | -- | 250.00 | 1   | 250.00   |
| 2  | 10/23/20   | 10/29/20 | WKJY-FM | 10:00AM-03:00PM | 00:01:00 | -- | -- | -- | -- | X  | -- | -- | 250.00 | 1   | 250.00   |
| 3  | 10/23/20   | 10/29/20 | WKJY-FM | 03:00PM-07:00PM | 00:01:00 | -- | -- | -- | -- | X  | -- | -- | 250.00 | 1   | 250.00   |
| 4  | 10/24/20   | 11/06/20 | WKJY-FM | 06:00AM-07:00PM | 00:01:00 | -- | -- | -- | -- | -- | X  | -- | 160.00 | 6   | 960.00   |
| 5  | 10/25/20   | 11/07/20 | WKJY-FM | 06:00AM-07:00PM | 00:01:00 | -- | -- | -- | -- | -- | -- | X  | 160.00 | 6   | 960.00   |
| 6  | 10/26/20   | 11/01/20 | WKJY-FM | 06:00AM-10:00AM | 00:01:00 | X  | X  | X  | X  | X  | -- | -- | 250.00 | 3   | 750.00   |
| 7  | 10/26/20   | 11/01/20 | WKJY-FM | 10:00AM-03:00PM | 00:01:00 | X  | X  | X  | X  | X  | -- | -- | 250.00 | 4   | 1,000.00 |
| 8  | 10/26/20   | 11/01/20 | WKJY-FM | 03:00PM-07:00PM | 00:01:00 | X  | X  | X  | X  | X  | -- | -- | 250.00 | 4   | 1,000.00 |
| 9  | 11/02/20   | 11/02/20 | WKJY-FM | 10:00AM-03:00PM | 00:01:00 | X  | -- | -- | -- | -- | -- | -- | 250.00 | 1   | 250.00   |
| 10 | 11/02/20   | 11/02/20 | WKJY-FM | 03:00PM-07:00PM | 00:01:00 | X  | -- | -- | -- | -- | -- | -- | 250.00 | 1   | 250.00   |

**Station Totals**

| Station       | On-Air Count | Digital Count | Web Count | Other Count | Gross Billing     | Commission      | Net Billing       |
|---------------|--------------|---------------|-----------|-------------|-------------------|-----------------|-------------------|
| WKJY-FM       | 28           | 0             | 0         | 0           | \$5,920.00        | \$888.00        | \$5,032.00        |
| <b>Totals</b> | <b>28</b>    | <b>0</b>      | <b>0</b>  | <b>0</b>    | <b>\$5,920.00</b> | <b>\$888.00</b> | <b>\$5,032.00</b> |

Total Charges: \$5,920.00  
 Agency Commission: \$888.00  
 Total Net: \$5,032.00

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**Projected Billing By Broadcast Standard Month**

| Month         | Year | Gross Billing     | Net Billing       |
|---------------|------|-------------------|-------------------|
| October       | 2020 | \$1,710.00 ✓      | \$1,453.50        |
| November      | 2020 | \$4,210.00        | \$3,578.50        |
| <b>Totals</b> |      | <b>\$5,920.00</b> | <b>\$5,032.00</b> |

Accepted for Connoisseur Media

Accepted for advertiser OR agency as agent for the advertiser

Name \_\_\_\_\_ Title \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_



Oct 22, 20  
 CONT# 34471664 Mod# Ver# 1 (Last =)  
 REP CHRISTAL RADIO  
 TO WKJY-FM (Nassau-Suffolk, NY (LI))  
 FM TERRANCE HOUSTON  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019

DDS CONT# 0  
 C/P/E: na / na / na  
 SALESPERSON FAX#  
 PH #

BYR Helen Hanratty  
 ADV CONGRESSIONAL BLACK CAUCUS PAC  
 PDT CBC PAC.  
 FLT Oct 23, 20 - Nov 03, 20

\* REP ORDER COMMENT \*

\*\* 10/22/2020 12:25:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY, NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

\*\* 10/22/2020 12:25:00 AM: THIS ORDER WAS PAID TO KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO STATIONS THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE T HERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

| MC | LN  | DAYS            | TIME     | LEN | EFFECTIVE DATES            | # OF WKS | NPW | RATE       | TOT SPTS |
|----|-----|-----------------|----------|-----|----------------------------|----------|-----|------------|----------|
|    |     | <b>FLIGHT 1</b> |          |     |                            |          |     |            |          |
|    | 1.1 | ....F..         | 6A - 10A | 60  | 10/23/2020 - 10/23/2020    | 1W       | 1   | \$250.00   | 1        |
|    | 1.2 | ....F..         | 10A - 3P | 60  | 10/23/2020 - 10/23/2020    | 1W       | 1   | \$250.00   | 1        |
|    | 1.3 | ....F..         | 3P - 7P  | 60  | 10/23/2020 - 10/23/2020    | 1W       | 1   | \$250.00   | 1        |
|    | 1.4 | .....S.         | 6A - 7P  | 60  | 10/24/2020 - 10/24/2020    | 1W       | 3   | \$160.00   | 3        |
|    | 1.5 | .....S          | 6A - 7P  | 60  | 10/25/2020 - 10/25/2020    | 1W       | 3   | \$160.00   | 3        |
|    |     |                 |          |     | ** WEEKLY FLIGHT TOTALS ** |          | 9   | \$1,710.00 |          |
|    |     | <b>FLIGHT 2</b> |          |     |                            |          |     |            |          |
|    | 2.1 | .....S.         | 6A - 7P  | 60  | 10/31/2020 - 10/31/2020    | 1W       | 3   | \$160.00   | 3        |
|    | 2.2 | .....S          | 6A - 7P  | 60  | 11/1/2020 - 11/1/2020      | 1W       | 3   | \$160.00   | 3        |
|    | 2.3 | MTWTF..         | 6A - 10A | 60  | 10/26/2020 - 10/30/2020    | 1W       | 3   | \$250.00   | 3        |
|    | 2.4 | MTWTF..         | 10A - 3P | 60  | 10/26/2020 - 10/30/2020    | 1W       | 4   | \$250.00   | 4        |
|    | 2.5 | MTWTF..         | 3P - 7P  | 60  | 10/26/2020 - 10/30/2020    | 1W       | 4   | \$250.00   | 4        |
|    |     |                 |          |     | ** WEEKLY FLIGHT TOTALS ** |          | 17  | \$3,710.00 |          |
|    |     | <b>FLIGHT 3</b> |          |     |                            |          |     |            |          |
|    | 3.1 | M.....          | 10A - 3P | 60  | 11/2/2020 - 11/2/2020      | 1W       | 1   | \$250.00   | 1        |
|    | 3.2 | M.....          | 3P - 7P  | 60  | 11/2/2020 - 11/2/2020      | 1W       | 1   | \$250.00   | 1        |
|    |     |                 |          |     | ** WEEKLY FLIGHT TOTALS ** |          | 2   | \$500.00   |          |

**Oct 22, 20**  
 CONT# 34471664 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: na / na / na

|       | Oct 20  | Nov 20  |  |  |  |  |
|-------|---------|---------|--|--|--|--|
| SPOTS | 9       | 19      |  |  |  |  |
| CASH  | 1710.00 | 4210.00 |  |  |  |  |
| TRADE | 0.00    | 0.00    |  |  |  |  |
| NSL   | 0.00    | 0.00    |  |  |  |  |
| TOTAL | 1710.00 | 4210.00 |  |  |  |  |

|       |  |  |  |  |  | TOTAL    |
|-------|--|--|--|--|--|----------|
| SPOTS |  |  |  |  |  | 28       |
| CASH  |  |  |  |  |  | 5,920.00 |
| TRADE |  |  |  |  |  | 0.00     |
| NSL   |  |  |  |  |  | 0.00     |
| TOTAL |  |  |  |  |  | 5,920.00 |

**\*\* Competitive Comments \*\***

CBC  
 SVC:  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## Stu Schrager

---

**From:** Joseph Guiffre  
**Sent:** Thursday, October 22, 2020 1:18 PM  
**To:** Stu Schrager  
**Subject:** FW: CBC PAC Order  
**Attachments:** Ethica Media- CBC PAC IE.pdf

---

**From:** SEAN LYNCH <sean.lynch@connoisseurli.com>  
**Sent:** Thursday, October 22, 2020 1:01 PM  
**To:** David Bevins <dbevins@conncos.com>  
**Cc:** Joseph Guiffre <joseph.guiffre@connoisseurli.com>  
**Subject:** FW: CBC PAC Order

Congressional Black Caucus PAC below

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**From:** Houston, Terry [<mailto:Terry.Houston@Katzmedia.com>]  
**Sent:** Thursday, October 22, 2020 12:10 PM  
**To:** Haley Teare <[Haley.Teare@entercom.com](mailto:Haley.Teare@entercom.com)>; GaryGreenberg <[ggreenberg@fisherradio.com](mailto:ggreenberg@fisherradio.com)>; Turcotte, Mark (CMG-Atlanta) <[Mark.Turcotte@cmg.com](mailto:Mark.Turcotte@cmg.com)>; Freeman, Tanya (CMG-Atlanta) <[Tanya.Freeman@cmg.com](mailto:Tanya.Freeman@cmg.com)>; Skye Smith <[skye.smith@entercom.com](mailto:skye.smith@entercom.com)>; Paul Haley - Cumulus <[phaley@westwoodone.com](mailto:phaley@westwoodone.com)>; Katherine Grofic - Cumulus <[kgrofic@westwoodone.com](mailto:kgrofic@westwoodone.com)>; Brianna Sims <[bsims@radio-one.com](mailto:bsims@radio-one.com)>; HAIGMEGUERDITCHIAN <[haig@radio-one.com](mailto:haig@radio-one.com)>; meganz@gpmbloomington.com; Hanson, Mark <[MarkHanson@neuhoffmedia.com](mailto:MarkHanson@neuhoffmedia.com)>; stephaniemarshall@neuhoffmedia.com; STEVE@GPMBLOOMINGTON.COM; Michael.Giuliano@entercom.com; cltcopy@bbgi.com; Andrea Clay <[andrea.clay@bbgi.com](mailto:andrea.clay@bbgi.com)>; Gwen Keahey <[gkeahey@radio-one.com](mailto:gkeahey@radio-one.com)>; Bob Walden <[bwalden@radio-one.com](mailto:bwalden@radio-one.com)>; stevewatkins@kkda-krnb.com; Brian Samborski <[bsamborski@radio-one.com](mailto:bsamborski@radio-one.com)>; Cyndi Brown <[cbrown@radio-one.com](mailto:cbrown@radio-one.com)>; Kelly Trentham <[kelly.trentham@salemdallas.com](mailto:kelly.trentham@salemdallas.com)>; DAL Traffic Department <[DALTraffic@salemdallas.com](mailto:DALTraffic@salemdallas.com)>; traffic@k104fm.com; april.bailey@bbgi.com; Towana Locklear <[Towana.Locklear@bbgi.com](mailto:Towana.Locklear@bbgi.com)>; Joan Reed <[Joan.Reed@entercom.com](mailto:Joan.Reed@entercom.com)>; melissa@lvradio.com; Amanda A. Heath <[AmandaA@lotuscorp.com](mailto:AmandaA@lotuscorp.com)>; Mande Dellinger <[mande.dellinger@bbgi.com](mailto:mande.dellinger@bbgi.com)>; lv.production@bbgi.com; LESLI@SIGNALMEDIA.COM; Marla@SIGNALMEDIA.COM; wblspots@emmisny.com; Vgiacomelli@hot97.com; Kristie Simon <[KSimon@hot97.com](mailto:KSimon@hot97.com)>; nscott@wheelerbroadcasting.com; Glen.Tacinelli@wabcradio.com; maryann.mcnerney@wabcradio.com; Alexis.Thomas@entercom.com; sal.abatemarco@cmg.com; Production <[production@connoisseurli.com](mailto:production@connoisseurli.com)>; Joseph Guiffre <[joseph.guiffre@connoisseurli.com](mailto:joseph.guiffre@connoisseurli.com)>; dbevins@conncos.com; WQHTSPOTS@emmisny.com; Nonnenkamp, Joseph <[JNonnenkamp@hubbardradio.com](mailto:JNonnenkamp@hubbardradio.com)>; Boeka, Amy <[ABoeka@hubbardradio.com](mailto:ABoeka@hubbardradio.com)>; jjudge@hubbardradio.com; Nick Sepich <[Nick.Sepich@entercom.com](mailto:Nick.Sepich@entercom.com)>; Katy Brown Jones <[kbrownjones@bonneville.com](mailto:kbrownjones@bonneville.com)>; Annie Bennett <[abennett@bonneville.com](mailto:abennett@bonneville.com)>; stltraffic@radio-one.com; Shannon Hicks <[shhicks@radio-one.com](mailto:shhicks@radio-one.com)>  
**Cc:** Homan, Angela <[Angela.Homan@Katzmedia.com](mailto:Angela.Homan@Katzmedia.com)>  
**Subject:** RE: CBC PAC Order

Network receipt attached

### Terry Houston

VP of Sales

Katz Radio Group

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**Local Impact.**  
**National Influence.**

**From:** Houston, Terry

**Sent:** Thursday, October 22, 2020 11:10 AM

**To:** 'Haley Teare' <[Haley.Teare@entercom.com](mailto:Haley.Teare@entercom.com)>; GaryGreenberg <[ggreenberg@fisherradio.com](mailto:ggreenberg@fisherradio.com)>; 'Turcotte, Mark (CMG-Atlanta)' <[Mark.Turcotte@cmg.com](mailto:Mark.Turcotte@cmg.com)>; 'Freeman, Tanya (CMG-Atlanta)' <[Tanya.Freeman@cmg.com](mailto:Tanya.Freeman@cmg.com)>; 'Skye Smith' <[skye.smith@entercom.com](mailto:skye.smith@entercom.com)>; Paul Haley - Cumulus <[phaley@westwoodone.com](mailto:phaley@westwoodone.com)>; 'Katherine Grofic' <[kgrofic@westwoodone.com](mailto:kgrofic@westwoodone.com)>; 'Brianna Sims' <[bsims@radio-one.com](mailto:bsims@radio-one.com)>; HAIGMEGUERDITCHIAN <[haig@radio-one.com](mailto:haig@radio-one.com)>; 'meganz@gpmbloomington.com' <[meganz@gpmbloomington.com](mailto:meganz@gpmbloomington.com)>; 'Hanson, Mark' <[MarkHanson@neuhoffmedia.com](mailto:MarkHanson@neuhoffmedia.com)>; 'stephaniemarshall@neuhoffmedia.com' <[stephaniemarshall@neuhoffmedia.com](mailto:stephaniemarshall@neuhoffmedia.com)>; 'STEVE@GPMBLOOMINGTON.COM' <[STEVE@GPMBLOOMINGTON.COM](mailto:STEVE@GPMBLOOMINGTON.COM)>; 'Michael.Giuliano@entercom.com' <[Michael.Giuliano@entercom.com](mailto:Michael.Giuliano@entercom.com)>; 'cltcopy@bbgi.com' <[cltcopy@bbgi.com](mailto:cltcopy@bbgi.com)>; 'Andrea Clay' <[andrea.clay@bbgi.com](mailto:andrea.clay@bbgi.com)>; 'Gwen Keahey' <[gkeahey@radio-one.com](mailto:gkeahey@radio-one.com)>; 'Bob Walden' <[bwalden@radio-one.com](mailto:bwalden@radio-one.com)>; 'stevewatkins@kkda-krn.com' <[stevewatkins@kkda-krn.com](mailto:stevewatkins@kkda-krn.com)>; 'Brian Samborski' <[bsamborski@radio-one.com](mailto:bsamborski@radio-one.com)>; 'Cyndi Brown' <[cbrown@radio-one.com](mailto:cbrown@radio-one.com)>; 'Kelly Trentham' <[kelly.trentham@salemdallas.com](mailto:kelly.trentham@salemdallas.com)>; 'DAL Traffic Department' <[DALTraffic@salemdallas.com](mailto:DALTraffic@salemdallas.com)>; 'traffic@k104fm.com' <[traffic@k104fm.com](mailto:traffic@k104fm.com)>; 'april.bailey@bbgi.com' <[april.bailey@bbgi.com](mailto:april.bailey@bbgi.com)>; 'Towana Locklear' <[Towana.Locklear@bbgi.com](mailto:Towana.Locklear@bbgi.com)>; 'Joan Reed' <[Joan.Reed@entercom.com](mailto:Joan.Reed@entercom.com)>; 'melissa@lvradio.com' <[melissa@lvradio.com](mailto:melissa@lvradio.com)>; 'Amanda A. Heath' <[AmandaA@lotuscorp.com](mailto:AmandaA@lotuscorp.com)>; 'Mande Dellinger' <[mande.dellinger@bbgi.com](mailto:mande.dellinger@bbgi.com)>; 'lv.production@bbgi.com' <[lv.production@bbgi.com](mailto:lv.production@bbgi.com)>; 'LESLI@SIGNALMEDIA.COM' <[LESLI@SIGNALMEDIA.COM](mailto:LESLI@SIGNALMEDIA.COM)>; 'Marla@SIGNALMEDIA.COM' <[Marla@SIGNALMEDIA.COM](mailto:Marla@SIGNALMEDIA.COM)>; 'wblspots@emmisny.com' <[wblspots@emmisny.com](mailto:wblspots@emmisny.com)>; 'Vgiacomelli@hot97.com' <[Vgiacomelli@hot97.com](mailto:Vgiacomelli@hot97.com)>; 'Kristie Simon' <[KSimon@hot97.com](mailto:KSimon@hot97.com)>; 'nscott@wheelerbroadcasting.com' <[nscott@wheelerbroadcasting.com](mailto:nscott@wheelerbroadcasting.com)>; 'Glen.Tacinelli@wabcradio.com' <[Glen.Tacinelli@wabcradio.com](mailto:Glen.Tacinelli@wabcradio.com)>; 'maryann.mcnerney@wabcradio.com' <[maryann.mcnerney@wabcradio.com](mailto:maryann.mcnerney@wabcradio.com)>; 'Alexis.Thomas@entercom.com' <[Alexis.Thomas@entercom.com](mailto:Alexis.Thomas@entercom.com)>; 'sal.abatamarco@cmg.com' <[sal.abatamarco@cmg.com](mailto:sal.abatamarco@cmg.com)>; 'production@connoisseurli.com' <[production@connoisseurli.com](mailto:production@connoisseurli.com)>; 'joseph.guiffre@connoisseurli.com' <[joseph.guiffre@connoisseurli.com](mailto:joseph.guiffre@connoisseurli.com)>; 'dbevins@conncos.com' <[dbevins@conncos.com](mailto:dbevins@conncos.com)>; 'WQHTSPOTS@emmisny.com' <[WQHTSPOTS@emmisny.com](mailto:WQHTSPOTS@emmisny.com)>; 'Nonnenkamp, Joseph' <[Nonnenkamp@hubbardradio.com](mailto:Nonnenkamp@hubbardradio.com)>; 'Boeka, Amy' <[ABoeka@hubbardradio.com](mailto:ABoeka@hubbardradio.com)>; 'jjudge@hubbardradio.com' <[jjudge@hubbardradio.com](mailto:jjudge@hubbardradio.com)>; 'Nick Sepich' <[Nick.Sepich@entercom.com](mailto:Nick.Sepich@entercom.com)>; 'Katy Brown Jones' <[kbrownjones@bonneville.com](mailto:kbrownjones@bonneville.com)>; 'Annie Bennett' <[abennett@bonneville.com](mailto:abennett@bonneville.com)>; 'stltraffic@radio-one.com' <[stltraffic@radio-one.com](mailto:stltraffic@radio-one.com)>; 'Shannon Hicks' <[shhicks@radio-one.com](mailto:shhicks@radio-one.com)>

**Cc:** Homan, Angela <[Angela.Homan@Katzmedia.com](mailto:Angela.Homan@Katzmedia.com)>

**Subject:** RE: CBC PAC Order

Heads up ... I am addressing the missing market in the dropbox link. I will let you know along hopefully an update on payment. Thanks

**Terry Houston**

VP of Sales

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**Local Impact.  
National Influence.**

**From:** Houston, Terry

**Sent:** Thursday, October 22, 2020 1:36 AM

**To:** Haley Teare <Haley.Teare@entercom.com>; GaryGreenberg <ggreenberg@fisherradio.com>; Turcotte, Mark (CMG-Atlanta) <Mark.Turcotte@cmg.com>; Freeman, Tanya (CMG-Atlanta) <Tanya.Freeman@cmg.com>; Skye Smith <skye.smith@entercom.com>; Paul Haley - Cumulus <phaley@westwoodone.com>; Katherine Grofic <kgrofic@westwoodone.com>; Brianna Sims <bsims@radio-one.com>; HAIGMEGUERDITCHIAN <haig@radio-one.com>; meganz@gpmbloomington.com; Hanson, Mark <MarkHanson@neuhoffmedia.com>; stephaniemarshall@neuhoffmedia.com; STEVE@GPMBLOOMINGTON.COM; Michael.Giuliano@entercom.com; cltcopy@bbgi.com; Andrea Clay <andrea.clay@bbgi.com>; Gwen Keahey <gkeahey@radio-one.com>; Bob Walden <bwalden@radio-one.com>; stevewatkins@kkda-krnb.com; Brian Samborski <bsamborski@radio-one.com>; Cyndi Brown <cbrown@radio-one.com>; Kelly Trentham <kelly.trentham@salemdallas.com>; DAL Traffic Department <DALTraffic@salemdallas.com>; traffic@k104fm.com; april.bailey@bbgi.com; Towana Locklear <Towana.Locklear@bbgi.com>; Joan Reed <Joan.Reed@entercom.com>; melissa@lvradio.com; Amanda A. Heath <AmandaA@lotuscorp.com>; Mande Dellinger <mande.dellinger@bbgi.com>; lv.production@bbgi.com; LESLI@SIGNALMEDIA.COM; Marla@SIGNALMEDIA.COM; wblspots@emmisny.com; Vgiacomelli@hot97.com; Kristie Simon <KSimon@hot97.com>; nscott@wheelerbroadcasting.com; Glen.Tacinelli@wabcradio.com; maryann.mcnerney@wabcradio.com; Alexis.Thomas@entercom.com; sal.abatemarco@cmg.com; production@connoisseurli.com; joseph.guiffre@connoisseurli.com; dbevins@connco.com; WQHTSPOTS@emmisny.com; Nonnenkamp, Joseph <JNonnenkamp@hubbardradio.com>; Boeka, Amy <ABoeka@hubbardradio.com>; jjudge@hubbardradio.com; Nick Sepich <Nick.Sepich@entercom.com>; Katy Brown Jones <kbrownjones@bonneville.com>; Annie Bennett <abennett@bonneville.com>; stltraffic@radio-one.com; Shannon Hicks <shhicks@radio-one.com>  
**Cc:** Homan, Angela <Angela.Homan@Katzmedia.com>  
**Subject:** CBC PAC Order

Order for the Congressional Black Caucus PAC has been sent.

Spots are attached at this folder: <https://www.dropbox.com/sh/ia5jphqx7kv2d20/AADQPR8vmz24uNISqG4Wgh0a?dl=0>

well sorted by market. They should run equally weighted across the board per market.

NAB is attached

We will get network payment copy to you today (Thursday)

Thanks

**Terry Houston**

VP of Sales

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