

**CONTRACT**

Univision Receivables Co LLC  
12451 Network Blvd  
Suite 140  
San Antonio, TX 78249  
(210) 227-4141

And:

Screen Strategies Media  
15409 WHITECHAPEL COURT  
CENTREVILLE, VA 20120

<u>Contract / Revision</u> 53301 /		<u>Alt Order #</u> 09281328
<u>Product</u> BETO FOR TEXAS		
<u>Contract Dates</u> 10/10/18 - 10/16/18	<u>Estimate #</u> 4551	
<u>Advertiser</u> Beto for Texas		<u>Original Date / Revision</u> 10/08/18 / 10/08/18
<u>Order Brand</u> Various	<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast
	<u>Property</u> KNIC	<u>Cash/Trade</u> Cash
	<u>Account Executive</u> Mary Tricoli	<u>Sales Office</u> COX National-P
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> 5365	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KNIC	10/16/18	10/16/18	M-F 9a-10a	9:00 AM-10:00 AM		:30			NM	1	\$55.00
		<u>Start Date</u> Week: 10/15/18	<u>End Date</u> 10/21/18	<u>Weekdays</u> -1-----	<u>Rate</u> \$55.00			<u>Spots/Week</u> 1				
N 2	KNIC	10/10/18	10/10/18	M-F 10a-11a	10:00 AM-11:00 AM		:30			NM	1	\$40.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> --1-----	<u>Rate</u> \$40.00			<u>Spots/Week</u> 1				
N 3	KNIC	10/12/18	10/12/18	M-F 11a-12p	11:00 AM-12:00 PM		:30			NM	1	\$60.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> ----1---	<u>Rate</u> \$60.00			<u>Spots/Week</u> 1				
N 4	KNIC	10/15/18	10/15/18	M-F 12p-1p	12:00 PM-1:00 PM		:30			NM	1	\$75.00
		<u>Start Date</u> Week: 10/15/18	<u>End Date</u> 10/21/18	<u>Weekdays</u> 1-----	<u>Rate</u> \$75.00			<u>Spots/Week</u> 1				
N 5	KNIC	10/10/18	10/10/18	M-F 6p-7p	6:00 PM-7:00 PM		:30			NM	1	\$150.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> --1-----	<u>Rate</u> \$150.00			<u>Spots/Week</u> 1				
N 6	KNIC	10/11/18	10/11/18	M-F 6p-7p	6:00 PM-7:00 PM		:30			NM	1	\$150.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> ---1----	<u>Rate</u> \$150.00			<u>Spots/Week</u> 1				
N 7	KNIC	10/12/18	10/12/18	M-F 6p-7p	6:00 PM-7:00 PM		:30			NM	1	\$150.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> ----1---	<u>Rate</u> \$150.00			<u>Spots/Week</u> 1				
N 8	KNIC	10/15/18	10/15/18	M-F 6p-7p	6:00 PM-7:00 PM		:30			NM	1	\$150.00
		<u>Start Date</u> Week: 10/15/18	<u>End Date</u> 10/21/18	<u>Weekdays</u> 1-----	<u>Rate</u> \$150.00			<u>Spots/Week</u> 1				
N 9	KNIC	10/15/18	10/15/18	M-F 8p-9p	8:00 PM-9:00 PM		:30			NM	1	\$120.00
		<u>Start Date</u> Week: 10/15/18	<u>End Date</u> 10/21/18	<u>Weekdays</u> 1-----	<u>Rate</u> \$120.00			<u>Spots/Week</u> 1				
N 10	KNIC	10/11/18	10/11/18	M-F 7p-8p	7:00 PM-8:00 PM		:30			NM	1	\$120.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> ---1----	<u>Rate</u> \$120.00			<u>Spots/Week</u> 1				
N 11	KNIC	10/13/18	10/13/18	SaSu 7p-10p	8:00 PM-10:00 PM		:30			NM	1	\$115.00
		<u>Start Date</u> Week: 10/08/18	<u>End Date</u> 10/14/18	<u>Weekdays</u> -----1-	<u>Rate</u> \$115.00			<u>Spots/Week</u> 1				
N 12	KNIC	10/10/18	10/10/18	Prime/Overnigt ROS	12:00 XM-2:00 XM		:30			NM	1	\$15.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Univision and its stations do not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made part of a particular contract, is hereby rejected.



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**San Antonio, TX 78249**  
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<u>Contract Dates</u> 10/10/18 - 10/16/18	<u>Product</u> BETO FOR TEXAS	<u>Estimate #</u> 4551
<u>Advertiser</u> Beto for Texas		<u>Original Date / Revision</u> 10/08/18 / 10/08/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
Week: 10/08/18		10/08/18	10/14/18	Weekdays		--1----		1	Rate \$15.00			
N 13	KNIC	10/11/18	10/11/18	Prime/Overnigt ROS	12:00 XM-2:00 XM		:30			NM	1	\$15.00
Week: 10/08/18		10/14/18	10/14/18	Weekdays		---1---		1	Rate \$15.00			
N 14	KNIC	10/12/18	10/12/18	Prime/Overnigt ROS	12:00 XM-2:00 XM		:30			NM	1	\$15.00
Week: 10/08/18		10/14/18	10/14/18	Weekdays		----1--		1	Rate \$15.00			
N 15	KNIC	10/15/18	10/15/18	Prime/Overnigt ROS	12:00 XM-2:00 XM		:30			NM	1	\$15.00
Week: 10/15/18		10/21/18	10/21/18	Weekdays		1-----		1	Rate \$15.00			
N 16	KNIC	10/16/18	10/16/18	Prime/Overnigt ROS	12:00 XM-2:00 XM		:30			NM	1	\$15.00
Week: 10/15/18		10/21/18	10/21/18	Weekdays		-1-----		1	Rate \$15.00			
<b>Totals</b>											16	\$1,260.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/16/18	16	\$1,260.00	(\$189.00)	\$1,071.00
<b>Totals</b>	16	\$1,260.00	(\$189.00)	\$1,071.00

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## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**      ☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> KNIC-TV	<b>Date:</b> 10/8/2018
---	------------------------

I, Screen Strategies Media,  
being/on behalf of: Beto O'Rourke,  
a legally qualified candidate of the Democratic  
political party for the office of: U.S. Senate  
in the General  
election to be held on: 11/6/2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

<b>Attach proposed schedule with charges (if available): \$1,071.00</b>
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I represent that the payment for the above described broadcast time has been furnished by:

Beto for Texas

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Gwendolyn Pulido

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

*To Be Signed By Candidate or Authorized Committee*

10/8/2018

Date

Signature

*To Be Signed By Station Representative*

☒ Accepted

☐ Accepted in Part

☐ Rejected



Chris Morris

Printed Name

VR/GA

Title

# Beto for Texas-SP



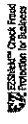
**Station** KNIC-TV  
**Market** San Antonio  
**Flight Dates** 10/10/2018 - 10/16/2018 Revised (Est. 4551)  
**Buyer** Caroline Bahng  
**Email** caroline@screenstrategies.com  
**Phone** 703-272-7300

Program Name	DP	Days Length	Rate	Wed 10/10	Thu 10/11	Fri 10/12	Sat 10/13	Sun 10/14	Mon 10/15	Tue 10/16	Total
Tierra Prometida 9:00 AM - 10:00 AM	DT	M-F 30	\$55.00 <b>\$55.00</b>							1	1
Jose de Egipto 10:00 AM - 11:00 AM	DT	M-F 30	\$40.00 <b>\$40.00</b>	1							1
Hoy 11:00 AM - 12:00 PM Sold Out: Lowest Rate to Clear per KNIC	DT	MF 30	\$60.00 <b>\$60.00</b>			1					1
Lo Imperdonable 12:00 PM - 1:00 PM Sold Out: Lowest Rate to Clear per KNIC	DT	MF 30	\$75.00 <b>\$75.00</b>						1		1
Reto 4 Elementos 6:00 PM - 7:00 PM Sold Out: Lowest Rate to Clear per KNIC	PA	M-F 30	\$150.00 <b>\$600.00</b>	1	1	1					4
La Leyeda 8:00 PM - 9:00 PM	PT	M 30	\$120.00 <b>\$120.00</b>						1		1
Reto 4 Elementos 7:00 PM - 8:00 PM	PT	Th 30	\$120.00 <b>\$120.00</b>		1						1
Cineplex 8:00 PM - 10:00 PM	PT	Sa 30	\$115.00 <b>\$115.00</b>				1				1
Novela 12:00 AM - 2:00 AM	LF	M-F 30	\$15.00 <b>\$75.00</b>	1	1	1			1	1	5
<b>Station Totals</b>				<b>3</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>2</b>	<b>16</b>

**SCREEN STRATEGIES MEDIA**

MEDIA FUNDS ACCOUNT  
11150 FAIRFAX BLVD  
SUITE 505  
FAIRFAX, VA 22030  
703-272-7300

Wells Fargo Bank, N.A.  
Denver  
Denver, CO 80274  
23-7/1020



41424

10/8/2018

PAY TO THE  
ORDER OF KNIC-TV

\$ \*\*1,071.00

One Thousand Seventy-One Only\*\*\*\*\*

DOLLARS

Security features. Details on back.



MEMO

Beto for Texas-SP (Oct 10-16, 2018)

AUTHORIZED SIGNATURE

⑈041424⑈ ⑆102000076⑆ 309042773⑈

**SCREEN STRATEGIES MEDIA  
MEDIA FUNDS ACCOUNT**  
KNIC-TV

Beto for Texas-SP/Oct 10-16, 2018 San Anto

10/8/2018

41424

1,071.00