CONTRACT



Townsquare Media Duluth
207 West Superior Street
Suite 130
Duluth, MN 55802
wopayments4@townsquaremedia.com
(218) 727-4500

| | Contract / Re | evisio | n | | Alt Order | # | |
|-------------------------|---------------|--------|---|----|-------------|-----|----------|
| | 4394529 | / | 5 | | | | |
| Advertiser | | | | Or | iginal Date | e/F | Revision |
| Jenna Yeakle for Duluth | | | | 1 | 0/17/23 | / | 10/20/23 |
| Contract Dates | Estimate # | | | | | | |
| 10/23/23 - 11/07/23 | | | | | | | |
| Product | • | | | | | | |
| Campaign | | | | | | | |

And:

Jenna Yeakle for Duluth 3645 E 3rd St Duluth, MN 55804

Billing Cycle Billing Calendar Cash/Trade EOM/EOC Calendar Cash Property Account Executive Sales Office Krystal Hanson Duluth Local Duluth Special Handling Demographic Households Agy Code Advertiser Code Product 1/2 Agency Ref Advertiser Ref

| KBMX-FM - 4394529A *Line Ch Start Date End Date Description | Start/End Spots/ Time Days Length Week | Rate Rtn TypeSp | ots | Amount |
|--|---|---------------------|-----|----------|
| E 1 KBMX 10/23/23 11/07/23 M-F AM Drive Start Date End Date Weekdays Spots/Week | 6a-10a :30 Rate | NM Rate Rtg Type | 41 | \$492.00 |
| 42 KBMX 10/25/23-10/27/23 M-F AM Drive | 6a-10a WThF :30 \$12.00 0.00 \$12.00 0.00 | \$12.00 0.00 NM | | |
| 2 KBMX 11/04/23 11/05/23 Sa-Su Prime Rotator Start Date Week: End Date 10/30/23 Weekdays Formula Spots/Week Spots/Week | 6a-7p :30 <u>Rate</u> | NM | 4 | \$28.00 |
| | Totals | 0.00 | 45 | \$520.00 |

| Time Period | # of Spots | Gross Amount | Net Amount |
|--------------------|------------|--------------|------------|
| 10/01/23 -10/31/23 | 22 | \$264.00 | \$264.00 |
| 11/01/23 -11/07/23 | 23 | \$256.00 | \$256.00 |
| Totals | 45 | \$520.00 | \$520.00 |

| KKCB-FM - 439 *Line Ch Start I | | ate Descriptio | on | Start/End Time | Day | Spots/ s Length Week | Rate Rtn Types | Spots | Amount |
|--|---|--|------------------------------------|---|--------------------------------|-------------------------|----------------|-------|----------|
| 1 KKCB 10/23/ <u>Start Date</u> Week: 10/23/23 Week: 10/30/23 Week: 11/06/23 | 23 11/07/2 <u>End Date</u> 10/29/23 11/05/23 11/12/23 | 3 M-F AM Dr <u>Weekdays</u> 33334 33334 54 | ive Spots/Week 16 16 9 | 6a-10a Rate \$12.00 \$12.00 \$12.00 | Rating 0.00 0.00 0.00 | :30 | NM | 41 | \$492.00 |
| 2 KKCB 11/04/ <u>Start Date</u> Week: 10/30/23 | 23 11/05/2 End Date 11/05/23 | 3 Sa-Su Prin Weekdays 22 | ne Rotator Spots/Week 4 | 6a-7p <u>Rate</u> \$7.00 | Rating 0.00 | :30 | NM | 4 | \$28.00 |
| | | | | | Tota | als | 0.00 | 45 | \$520.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)



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| | Contract / Re | evisi | on | Alt Order # |
|-------------------------|---------------|-------|----|--------------------------|
| | 4394529 | / | 5 | |
| Advertiser | | | | Original Date / Revision |
| Jenna Yeakle for Duluth | | | | 10/17/23 / 10/20/23 |

| Contract Dates | Product | Estimate # |
|---------------------|----------|------------|
| 10/23/23 - 11/07/23 | Campaign | |

| Time Period | # of Spots | Gross Amount | Net Amount |
|--------------------|------------|--------------|------------|
| 10/01/23 -10/31/23 | 22 | \$264.00 | \$264.00 |
| 11/01/23 -11/07/23 | 23 | \$256.00 | \$256.00 |
| Totals | 45 | \$520.00 | \$520.00 |

| KLDJ-FM - 4394529C *Line Ch Start Date End Date Description | Start/End Time | Days | Spots/ Length Week | Rate Rtn Type | Spots | Amount |
|--|---|--------------------------------|-----------------------|---------------|-------|----------|
| 1 KLDJ 10/23/23 11/07/23 M-F AM Drive Start Date End Date Weekdays Spots/Week Week: 10/23/23 10/29/23 33344 17 Week: 10/30/23 11/05/23 33344 17 Week: 11/06/23 11/12/23 54 9 | 6a-10a Rate \$12.00 \$12.00 \$12.00 | Rating 0.00 0.00 0.00 | :30 | NM | 43 | \$516.00 |
| 2 KLDJ 11/04/23 11/05/23 Sa-Su Prime Rotator Start Date End Date Weekdays Spots/Week Week: 10/30/23 11/05/23 22 4 | 6a-7p <u>Rate</u> \$7.00 | Rating 0.00 | :30 | NM | 4 | \$28.00 |
| | | Totals | | 0.00 | 47 | \$544.00 |

| Time Period | # of Spots | Gross Amount | Net Amount |
|--------------------|------------|--------------|------------|
| 10/01/23 -10/31/23 | 23 | \$276.00 | \$276.00 |
| 11/01/23 -11/07/23 | 24 | \$268.00 | \$268.00 |
| Totals | 47 | \$544.00 | \$544.00 |

| KBMX- | FM - 4394529D | | Imp./Plays | | |
|--------|--|--------|------------|----------------|----------|
| *Line | Start Date End Date Description | | Booked | Rate Rate Type | Amount |
| 1 | 10/23/23 11/07/23 :30 Audio Spot (CPP) | | 42 | \$3.00 CPP | \$126.00 |
| 2 | 11/04/23 11/05/23 :30 Audio Spot (CPP) | | 4 | \$3.00 CPP | \$12.00 |
| | | Totals | 46 | • | \$138.00 |
| KKCB-I | FM - 4394529D | | Imp./Plays | | |
| *Line | Start Date End Date Description | | Booked | Rate Rate Type | Amount |
| 3 | 10/23/23 11/07/23 :30 Audio Spot (CPP) | | 42 | \$3.00 CPP | \$126.00 |
| 4 | 11/04/23 11/05/23 :30 Audio Spot (CPP) | | 4 | \$3.00 CPP | \$12.00 |
| | | Totals | 46 | • | \$138.00 |
| KLDJ-F | M - 4394529D | | Imp./Plays | | |
| *Line | Start Date End Date Description | | Booked | Rate Rate Type | Amount |
| 5 | 10/23/23 11/07/23 :30 Audio Spot (CPP) | | 43 | \$3.00 CPP | \$129.00 |
| 6 | 11/04/23 11/05/23 :30 Audio Spot (CPP) | | 4 | \$3.00 CPP | \$12.00 |
| | | Totals | 47 | • | \$141.00 |



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| | Contract / Re 4394529 | <u>on</u> 5 | Alt Order # |
|---------------------------------------|--------------------------|----------------|---|
| Advertiser Jenna Yeakle for Duluth | | | Original Date / Revision 10/17/23 / 10/20/23 |
| Contract Dates 10/23/23 - 11/07/23 | Product Campaign | | Estimate # |

| ime Period | Gross Amount | Net Amount | | | | |
|--------------------|--------------|------------|-----------------|-------|-----|-------|
| 10/01/23 -10/31/23 | \$54.00 | \$54.00 | | | | |
| 10/01/23 -10/31/23 | \$54.00 | \$54.00 | | | | |
| 10/01/23 -10/31/23 | \$54.00 | \$54.00 | | | | |
| 11/01/23 -11/07/23 | \$87.00 | \$87.00 | | | | |
| 11/01/23 -11/07/23 | \$84.00 | \$84.00 | | | | |
| 11/01/23 -11/07/23 | \$84.00 | \$84.00 | | | | |
| Totals | \$417.00 | \$417.00 | | | | |
| | | | Contract Totals | 0.139 | 191 | \$2,0 |

| Signature: | Date: |
|------------|-------|