

CONTRACT



KHBB
 P.O. Box 1139
 Great Falls, MT 59404
 (406)453-4377

<u>Contract / Revision</u> 138825 /		<u>Alt Order #</u> 26216669
<u>Advertiser</u> POL/Williams for Montana		<u>Original Date / Revision</u> 10/09/18 / 10/09/18
<u>Contract Dates</u> 10/09/18 - 10/15/18	<u>Estimate #</u>	
<u>Product</u> KHBB WILLIAMS FOR MO		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> KHBB	<u>Account Executive</u> Katz Los Angeles	<u>Sales Office</u> Katz Los Angele
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

BEHR Communications
 4421 Muriette Ave #3
 Sherman Oaks, CA 91423

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KHBB	10/09/18	10/12/18	M-F 9a-10a	9:00 AM-10:00 AM		:30			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				8	\$10.00			
N 2	KHBB	10/15/18	10/15/18	M-F 9a-10a	9:00 AM-10:00 AM		:30			NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				2	\$10.00			
N 3	KHBB	10/09/18	10/12/18	M-F 2p-3p	2:00 PM-3:00 PM		:30			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				3	\$10.00			
N 4	KHBB	10/15/18	10/15/18	M-F 2p-3p	2:00 PM-3:00 PM		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$10.00			
N 5	KHBB	10/09/18	10/12/18	M-F 3p-4p	3:00 PM-4:00 PM		:30			NM	4	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$10.00			
N 6	KHBB	10/15/18	10/15/18	M-F 3p-4p	3:00 PM-4:00 PM		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$10.00			
N 7	KHBB	10/09/18	10/12/18	M-F 4p-5p	4:00 PM-5:00 PM		:30			NM	7	\$210.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				7	\$30.00			
N 8	KHBB	10/15/18	10/15/18	M-F 4p-5p	4:00 PM-5:00 PM		:30			NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				2	\$30.00			
N 9	KHBB	10/09/18	10/12/18	Wake Up Montana	5:00 AM-6:00 AM		:30			NM	4	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$10.00			
N 10	KHBB	10/15/18	10/15/18	Wake Up Montana	5:00 AM-6:00 AM		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$10.00			
N 11	KHBB	10/09/18	10/12/18	M-F 6p-630p Local News	6:00 PM-6:30 PM		:30			NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$10.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision	Alt Order #
138825 /	26216669

Advertiser	Original Date / Revision
POL/Williams for Montana	10/09/18 / 10/09/18

Contract Dates	Product	Estimate #
10/09/18 - 10/15/18	KHBB WILLIAMS FOR M	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$30.00			
N 12	KHBB	10/15/18	10/15/18	M-F 6p-630p Local News	6:00 PM-6:30 PM		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$30.00			
N 13	KHBB	10/09/18	10/12/18	Wake Up Montana	6:00 AM-7:00 AM		:30			NM	7	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				7	\$20.00			
N 14	KHBB	10/15/18	10/15/18	Wake Up Montana	6:00 AM-7:00 AM		:30			NM	2	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				2	\$20.00			
N 15	KHBB	10/09/18	10/12/18	Good Morning America	7:00 AM-9:00 AM		:30			NM	14	\$840.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				14	\$60.00			
N 16	KHBB	10/15/18	10/15/18	Good Morning America	7:00 AM-9:00 AM		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				4	\$60.00			
N 17	KHBB	10/15/18	10/15/18	Good Doctor	9:00 PM-10:00 PM		:30			NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				2	\$250.00			
N 18	KHBB	10/09/18	10/12/18	M-F 5p-530p Local News	5:00 PM-5:30 PM		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$60.00			
N 19	KHBB	10/15/18	10/15/18	M-F 5p-530p Local News	5:00 PM-5:30 PM		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$60.00			
N 20	KHBB	10/15/18	10/15/18	Dancing w/Stars	7:00 PM-9:00 PM		:30			NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				2	\$125.00			
N 21	KHBB	10/14/18	10/14/18	Dancing w/Stars Jr	7:00 PM-9:00 PM		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$60.00			
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>		
		1	KHBB	10/08/18-10/14/18	Dancing w/Stars Jr	7:00 PM-9:00 PM	-----Su	:30	\$60.00	NM		
		See MG 21.2										
		2	KHBB	10/08/18-10/14/18	Dancing w/Stars Jr	7p-8p	-----Su	:30	\$60.00	NM		
		Ⓜ MG for 21.1 10/14										
N 22	KHBB	10/14/18	10/14/18	GMA 6a-7a sa su	6:00 AM-7:00 AM		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$10.00			
N 23	KHBB	10/09/18	10/12/18	M-F 10a-11a	10:00 AM-11:00 AM		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$60.00			
N 24	KHBB	10/15/18	10/15/18	M-F 10a-11a	10:00 AM-11:00 AM		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$60.00			
N 25	KHBB	10/09/18	10/12/18	News 10p	10:00 PM-10:35 PM		:30			NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$30.00			
N 26	KHBB	10/15/18	10/15/18	News 10p	10:00 PM-10:35 PM		:30			NM	1	\$30.00

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$30.00			
N 27	KHBB	10/13/18	10/13/18	News Weekend 10p	10:00 PM-10:35 PM		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S-				1	\$30.00			
N 28	KHBB	10/09/18	10/12/18	Jimmy Kimmel Show	10:35 PM-11:35 PM		:30			NM	4	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$10.00			
N 29	KHBB	10/15/18	10/15/18	Jimmy Kimmel Show	10:35 PM-11:35 PM		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$10.00			
N 30	KHBB	10/10/18	10/10/18	Million Little Things	9p-10p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	--W----				1	\$150.00			
N 31	KHBB	10/11/18	10/11/18	Grey's Anatomy	7:00 PM-8:00 PM		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	---T---				1	\$200.00			
N 32	KHBB	10/12/18	10/12/18	20/20	9:00 PM-10:00 PM		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	----F--				1	\$75.00			
N 33	KHBB	10/09/18	10/12/18	GMA DAY	12p-1p		:30			NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TWTF--				4	\$30.00			
N 34	KHBB	10/15/18	10/15/18	GMA DAY	12:00 PM-1:00 PM		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$30.00			
N 35	KHBB	10/14/18	10/14/18	News Weekend 10p	10:00 PM-10:35 PM		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$30.00			
N 36	KHBB	10/12/18	10/12/18	Fresh / Speechless	7:00 PM-8:00 PM		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	----F--				1	\$50.00			
N 37	KHBB	10/14/18	10/14/18	Shark Tank	8p-9p		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$75.00			
N 38	KHBB	10/11/18	10/12/18	M-F Mt Right Now	630p-7p		:30			NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	---TF--				4	\$30.00			
N 39	KHBB	10/15/18	10/15/18	M-F Mt Right Now	6:30 PM-7:00 PM		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$30.00			
N 40	KHBB	10/12/18	10/12/18	Child Support	8:00 PM-9:00 PM		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	----F--				1	\$75.00			
N 41	KHBB	10/09/18	10/09/18	American Music Awards	7:00 PM-10:00 PM		:30			NM	3	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-T-----				3	\$80.00			
N 42	KHBB	10/14/18	10/14/18	Su 7a-8a	7:00 AM-8:00 AM		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$30.00			

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10/09/18 - 10/15/18	KHBB WILLIAMS FOR M	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 43	KHBB	10/14/18	10/14/18	Alec Baldwin Show	9:00 PM-10:00 PM		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$100.00			
N 44	KHBB	10/13/18	10/13/18	College Football	10:00 AM-5:00 PM		:30			NM	3	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----3-				3	\$80.00			
Totals											117	\$5,135.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 -10/15/18	117	\$5,135.00	(\$770.25)	\$4,364.75
Totals	117	\$5,135.00	(\$770.25)	\$4,364.75

Signature: _____ Date: _____

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125 West 55th St
New York, NY 10019

Contract # 26216669	Changes as of: 10/9/2018 at 9:24 AM	Version: Current State Version 3
CPE:	Flight: 10/9/18 - 10/15/18	Station: KHBB
Agency: BEHR COMMUNICATIONS	Advertiser: Williams for Montana	Market: Helena
4421 MURIETTE AVE.	Product: KHBB WILLIAMS FOR MONTANA	Office: LOS ANGELES
#3	Agency Order #:	Service: Nielsen
SHERMAN OAKS, CA 91423	Buyer: MICHAEL FIJOLEK	Primary Demo: Adults 35+
	Salesperson: TERRY DREHER 323-966-5066	Assistant: TERRY DREHER 323-966-5066
	Separation:	

Con Type: POLITICAL/VOTE
Total \$: \$5,135.00
Total Spots: 117
Total CPP: \$31.46
Total GRP: 163.2
Traffic #: 138825

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/9 - 10/15		Total Spots	Total \$	CPP*	GRP*
							10/9	10/15				
REV- 23	Tu-F 10a-11a		THE VIEW	\$60.00	1.1	30	7 ▶ 4	0	4	\$240.00	\$54.55	4.4
REV- 24	M 10a-11a		THE VIEW	\$60.00	1.1	30	0	2 ▶ 1	1	\$60.00	\$54.55	1.1
REV+ 44	Sa 10a-5p		COLLEGE FTBL	\$80.00	1.3	30	0 ▶ 3	0 ▶ 0	3	\$240.00	\$61.54	3.9
TOTALS:							93	24	117	\$5,135.00	\$31.46	163.2



125 West 55th St
New York, NY 10019

Contract # 26216669	Changes as of: 10/9/2018 at 9:24 AM	Version: Current State Version 3
CPE:	Flight: 10/9/18 - 10/15/18	Station: KHBB
Agency: BEHR COMMUNICATIONS	Advertiser: Williams for Montana	Market: Helena
4421 MURIETTE AVE.	Product: KHBB WILLIAMS FOR MONTANA	Office: LOS ANGELES
#3	Agency Order #:	Service: Nielsen
SHERMAN OAKS, CA 91423	Buyer: MICHAEL FIJOLEK	Primary Demo: Adults 35+
	Salesperson: TERRY DREHER 323-966-5066	Assistant: TERRY DREHER 323-966-5066
	Separation:	

Con Type: POLITICAL/VOTE
Total \$: \$5,135.00
Total Spots: 117
Total CPP: \$31.46
Total GRP: 163.2
Traffic #: 138825

Special Instructions

Order Level Comments		
Date/Time	Added by	Comment
10/09/18 9:13 AM	Angie Depping	Line 23 3x no avail & 24 1x no avail 1x only available per day to allow access. \$240 3x College Football Saturday @ \$80 (10a-5p)?

Competitive Information	
Market Budget:	\$39,500
KHBB Share:	13%
Comment:	
KTVH:	44%
KXLH:	40%
NHBB:	3%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	117	\$5,135.00	\$31.46	163.2
Total	100%	117	\$5,135.00	\$31.46	163.2

Monthly Summary		
Month	Spots	Dollars
2018-Oct	117	\$5,135.00
Total	117	\$5,135.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	10/9/18 9:24 AM	TERRY DREHER	Revised		1	\$0	\$0	Changes: Total Spots from 118 to 117; Total GRPs from 163.7 to 163.2; Total CPP from \$31.37 to \$31.46; 3 buylines added or modified.
Makegood 1	10/9/18 9:13 AM	Angie Depping	Sent_To_Rep			\$0	\$0	
Queued for Electronic Contracting	10/9/18 8:52 AM					\$0	\$0	
Revision	10/8/18 6:58 PM	TERRY DREHER	Confirmed	20		\$1,160.00	\$5,135.00	Changes: Total Spots from 98 to 118; Calculated Dollars from \$3,975.00 to \$5,135.00; Total GRPs from 134.4 to 163.7; Total CPP from \$29.58 to \$31.37; Competitive Market Budget from \$30,577 to \$39,500; Total \$ from \$3,975.00 to \$5,135.00; Origuser Entered Dollars to \$3,975.00; User Entered \$ from \$3,975.00 to \$5,135.00; 16 buylines added or modified.
Queued for Electronic Contracting	10/5/18 4:36 PM					\$0	\$0	
New	10/5/18 4:32 PM	TERRY DREHER	Confirmed	98		\$3,975.00	\$3,975.00	

Non-Discrimination Policy
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

CONTRACT

FOX 21.2 NHBB
KHBB-DTV HELENA P.O. Box 1139
 Great Falls, MT 59404
 (406)453-4377

<u>Contract / Revision</u> 138828 /		<u>Alt Order #</u> 26217068
<u>Advertiser</u> POL/Williams for Montana		<u>Original Date / Revision</u> 10/09/18 / 10/09/18
<u>Contract Dates</u> 10/09/18 - 10/15/18	<u>Estimate #</u>	
<u>Product</u> NHBB WILLIAMS FOR MO		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> NHBB	<u>Account Executive</u> Katz Los Angeles	<u>Sales Office</u> Katz Los Angeles
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

BEHR Communications
 4421 Muriette Ave #3
 Sherman Oaks, CA 91423

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	NHBB	10/13/18	10/13/18	SA-SU 9p news	9:00 PM-9:30 PM		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S-				1	\$25.00			
N 2	NHBB	10/14/18	10/14/18	SA-SU 9p news	9:00 PM-9:30 PM		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				1	\$25.00			
N 3	NHBB	10/11/18	10/11/18	NFL Th GAME	6:20 PM-9:30 PM		:30			NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	---T---				2	\$125.00			
N 4	NHBB	10/14/18	10/14/18	Reg Season Game 1	11:30 AM-2:30 PM		:30			NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				2	\$125.00			
N 5	NHBB	10/14/18	10/14/18	Reg Season Game 2	2:30 PM-5:30 PM		:30			NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-----S				2	\$125.00			
N 6	NHBB	10/09/18	10/12/18	9pm News	9:00 PM-9:30 PM		:30			NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-TW-F--				3	\$25.00			
N 7	NHBB	10/11/18	10/11/18	9pm News	9:30 PM-10:00 PM		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	---T---				1	\$25.00			
N 8	NHBB	10/15/18	10/15/18	9pm News	9:00 PM-9:30 PM		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	M-----				1	\$25.00			
N 9	NHBB	10/10/18	10/15/18	Big Bang Theory	6p-630p		:30			NM	5	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	--WTF--				4	\$35.00			
Week:		10/15/18	10/21/18	M-----				1	\$35.00			
N 10	NHBB	10/10/18	10/15/18	Big Bang Theory	630p-7p		:30			NM	5	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	--WTF--				4	\$35.00			
Week:		10/15/18	10/21/18	M-----				1	\$35.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. The parties to this advertising agreement affirm that nothing in this agreement, or any of the actions, benefits and obligations relating to it, discriminate in any way on the basis of race or ethnicity.

FOX 21.2 NHBB
KHBB • DTV HELENA P.O. Box 1139
 Great Falls, MT 59404
 (406)453-4377

Contract / Revision	Alt Order #
138828 /	26217068

Advertiser	Original Date / Revision
POL/Williams for Montana	10/09/18 / 10/09/18

Contract Dates	Product	Estimate #
10/09/18 - 10/15/18	NHBB WILLIAMS FOR I	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 11	NHBB	10/15/18	10/15/18	The Resident	7p-8p		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	1-----				1	\$75.00			
N 12	NHBB	10/15/18	10/15/18	9-1-1	8p-9p		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	1-----				1	\$75.00			
N 13	NHBB	10/09/18	10/09/18	The Gifted	7p-8p		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/18	10/14/18	-1-----				1	\$50.00			
Totals											26	\$1,475.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/15/18	26	\$1,475.00	(\$221.25)	\$1,253.75
Totals	26	\$1,475.00	(\$221.25)	\$1,253.75

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. The parties to this advertising agreement affirm that nothing in this agreement, or any of the actions, benefits and obligations relating to it, discriminate in any way on the basis of race or ethnicity.



125 West 55th St
New York, NY 10019

Contract # 26217068	Changes as of: 10/8/2018 at 6:02 PM	Version: Current State Version 3
CPE:	Flight: 10/9/18 - 10/15/18	Station: NHBB
Agency: BEHR COMMUNICATIONS	Advertiser: Williams for Montana	Market: Helena
4421 MURIETTE AVE.	Product: NHBB WILLIAMS FOR MONTANA	Office: LOS ANGELES
#3	Agency Order #:	Service: Nielsen
SHERMAN OAKS, CA 91423	Buyer: MICHAEL FIJOLEK	Primary Demo: Adults 35+
	Salesperson: TERRY DREHER 323-966-5066	Assistant: TERRY DREHER 323-966-5066
	Separation:	

Con Type: POLITICAL/VOTE
Total \$: \$1,475.00
Total Spots: 26
Total CPP: \$18.89
Total GRP: 78.1
Traffic #: 138828

Comments: sent using NFBB's rate.... corrected!!

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/9 - 10/15		Total Spots	Total \$	CPP*	GRP*
							10/9	10/15				
REV+ 9	Tu-F 6p-6:30p		BIG BANG	\$35.00	3.6	30	0	4	4	\$140.00	\$9.72	14.4
REV+ 10	M 6p-6:30p		BIG BANG	\$35.00	3.6	30	0	1	1	\$35.00	\$9.72	3.6
REV+ 11	Tu-F 6:30p-7p		BIG BANG	\$35.00	4.4	30	0	4	4	\$140.00	\$7.95	17.6
REV+ 12	M 6:30p-7p		BIG BANG	\$35.00	4.4	30	0	1	1	\$35.00	\$7.95	4.4
REV+ 13	M 7p-8p		THE RESIDENT	\$75.00	2.2	30	0	1	1	\$75.00	\$34.09	2.2
REV+ 14	M 8p-9p		9-1-1	\$75.00	2.0	30	0	1	1	\$75.00	\$37.50	2.0
REV+ 15	Tu 7p-8p		THE GIFTED	\$50.00	2.0	30	0	1	1	\$50.00	\$25.00	2.0
TOTALS:							21	5	26	\$1,475.00	\$18.89	78.1



125 West 55th St
New York, NY 10019

Contract # 26217068	Changes as of: 10/8/2018 at 6:02 PM	Version: Current State Version 3
CPE:	Flight: 10/9/18 - 10/15/18	Station: NHBB
Agency: BEHR COMMUNICATIONS	Advertiser: Williams for Montana	Market: Helena
4421 MURIETTE AVE.	Product: NHBB WILLIAMS FOR MONTANA	Office: LOS ANGELES
#3	Agency Order #:	Service: Nielsen
SHERMAN OAKS, CA 91423	Buyer: MICHAEL FIJOLEK	Primary Demo: Adults 35+
	Salesperson: TERRY DREHER	Assistant: TERRY DREHER
	323-966-5066	323-966-5066
	Separation:	

Con Type: POLITICAL/NOTE
Total \$: \$1,475.00
Total Spots: 26
Total CPP: \$18.89
Total GRP: 78.1
Traffic #: 138828

Special Instructions	
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Order Level Comments		
Date/Time	Added by	Comment
10/08/18 6:02 PM	TERRY DREHER	sent using NFBB's rate.... corrected!!
10/08/18 9:11 AM	TERRY DREHER	sent using NFBB's rate.... corrected!!

Competitive Information	
Market Budget:	\$49,167
NHBB Share:	3%
Comment:	
KHBB:	13%
KTVH:	44%
KXLH:	40%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	26	\$1,475.00	\$18.89	78.1
Total	100%	26	\$1,475.00	\$18.89	78.1

Monthly Summary		
Month	Spots	Dollars
2018-Oct	26	\$1,475.00
Total	26	\$1,475.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	10/8/18 6:02 PM	TERRY DREHER	Revised	13		\$550.00	\$1,475.00	Changes: Total Spots from 13 to 26, Calculated Dollars from \$925.00 to \$1,475.00, Total GRPs from 31.9 to 78.1, Total CPP from \$29.00 to \$18.89, Competitive Market Budget from \$30,833 to \$49,167, Total \$ from \$925.00 to \$1,475.00, Origuser Entered Dollars from \$1,125.00 to \$925.00. User Entered \$ from \$925.00 to \$1,475.00. 7 buylines added or modified.
Revision	10/8/18 9:11 AM	TERRY DREHER	Confirmed			-\$200.00	\$925.00	Changes: Calculated Dollars from \$1,125.00 to \$925.00. Total CPP from \$35.27 to \$29.00, Competitive Market Budget from \$37,500 to \$30,833, Total \$ from \$1,125.00 to \$925.00. Comments from: to sent using NFBB's rate ... corrected!! Origuser Entered Dollars to \$1,125.00, User Entered \$ from \$1,125.00 to \$925.00. 1 buyline added or modified.
Queued for Electronic Contracting	10/8/18 8:53 AM					\$0	\$0	
New	10/8/18 8:52 AM	TERRY DREHER	New	13		\$1,125.00	\$1,125.00	

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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125 West 55th St
New York, NY 10019

Contract # 26206503	Changes as of: 10/8/2018 at 4:42 PM	Version: Current State Version 1
CPE: 622/1241/10323	Flight: 10/5/18 - 10/11/18	Station: KFBB
Agency: RED EAGLE MEDIA GROU	Advertiser: America First Action	Market: Great Falls
RED EAGLE MEDIA GROUP 815 SLATERS LANE ALEXANDRIA VA 22314	Product: MT Senate 2018	Office: PHILADELPHIA
Agency Order #: 7788814	Service: Nielsen	Total Spots: 86
Buyer: Eagle Media Media Assistant, Red	Primary Demo: Adults 35+	Total CPP: \$77.64
Salesperson: SHEPARD RITZEN 215-567-7950	Assistant: SHEPARD RITZEN 215-567-7950	Total GRP: 193.4
Separation:		Traffic #: 138214

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/5 - 10/11							Total Spots	Total \$	CPP*	GRP*
							10/5	10/6	10/7	10/8	10/9	10/10	10/11				
1	F,M-Th 5a-5:30a		Wake Up Montana	\$40.00	1.2	30	1	0	0	1	1	1	1	5	\$200.00	\$33.33	6.0
2	F,M-Th 5:30a-6a		Wake Up Montana	\$80.00	1.3	30	1	0	0	1	1	1	1	5	\$400.00	\$61.54	6.5
3	F,M-Th 6:30a-7a		Wake Up Montana	\$120.00	2.0	30	1	0	0	1	1	1	1	5	\$600.00	\$60.00	10.0
4	F,M-Th 7a-8a		Good Morning America	\$200.00	3.7	30	2	0	0	2	2	2	2	10	\$2,000.00	\$54.05	37.0
5	F,M-Th 8a-9a		Good Morning America	\$200.00	2.7	30	1	0	0	2	2	2	2	9	\$1,800.00	\$74.07	24.3
6	Su 6a-7a		GMA Sunday	\$100.00	1.4	30	0	0	2	0	0	0	0	2	\$200.00	\$71.43	2.8
7	F,M-Th 11a-12n		Pickler & Ben	\$60.00	1.1	30	1	0	0	1	1	1	1	5	\$300.00	\$54.55	5.5
8	F,M-Th 2p-2:30p		Who Wants To Be A Millionaire	\$45.00	0.9	30	1	0	0	1	1	1	1	5	\$225.00	\$50.00	4.5
9	F,M-Th 3p-4p		Family Feud/Family Feud	\$45.00	1.4	30	2	0	0	2	2	2	2	10	\$450.00	\$32.14	14.0
10	F,M-Th 4p-5p		Ellen	\$100.00	2.0	30	1	0	0	1	1	1	1	5	\$500.00	\$50.00	10.0
11	Su 4p-4:30p		Funny You Should Ask	\$60.00	1.1	30	0	0	1	0	0	0	0	1	\$60.00	\$54.55	1.1
12	F,M-Th 5p-5:30p		5:00PM Local News	\$400.00	4.5	30	1	0	0	1	1	1	1	5	\$2,000.00	\$88.89	22.5
13	F,M-Th 5:30p-6p		ABC World News	\$400.00	5.5	30	0	0	0	0	0	0	0	0	\$0.00	\$72.73	0.0
14	F,M-Th 6p-6:30p		6:00PM Local News	\$400.00	3.4	30	1	0	0	1	1	1	1	5	\$2,000.00	\$117.65	17.0
15	Sa 5p-5:30p		5:00PM Local News Saturday	\$240.00	2.0	30	0	1	0	0	0	0	0	1	\$240.00	\$120.00	2.0
16	Su 5p-5:30p		5:00PM Local News Sunday	\$240.00	3.7	30	0	0	1	0	0	0	0	1	\$240.00	\$64.86	3.7
17	Su 10p-10:35p		10:00PM Local News Sunday	\$340.00	2.8	30	0	0	1	0	0	0	0	1	\$340.00	\$121.43	2.8
18	Sa 10:35p-11:05p		Modern Family Weekend	\$60.00	0.7	30	0	1	0	0	0	0	0	1	\$60.00	\$65.71	0.7



125 West 55th St
New York, NY 10019

Contract # 26206503	Changes as of: 10/8/2018 at 4.42 PM	Version: Current State Version 1
CPE: 622/1241/10323	Flight: 10/5/18 - 10/11/18	Station: KFBB
Agency: RED EAGLE MEDIA GROU	Advertiser: America First Action	Market: Great Falls
RED EAGLE MEDIA GROUP 815 SLATERS LANE ALEXANDRIA VA 22314	Product: MT Senate 2018	Office: PHILADELPHIA
Agency Order #: 7788814	Service: Nielsen	Total Spots: 86
Buyer: Eagle Media Media Assistant, Red	Primary Demo: Adults 35+	Total CPP: \$77.64
Salesperson: SHEPARD RITZEN 215-567-7950	Assistant: SHEPARD RITZEN 215-567-7950	Total GRP: 193.4
Separation:		Traffic #: 138214

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/5 - 10/11						Total Spots	Total \$	CPP*	GRP*	
							10/5	10/6	10/7	10/8	10/9	10/10					10/11
19	Su 10:35p-11:05p		Inside Edition / Bobcat Sports	\$100.00	1.1	30	0	0	1	0	0	0	1	\$100.00	\$90.91	1.1	
20	W 9p-10p		A Million Little Things-ABC	\$600.00	5.0	30	0	0	0	0	1	0	1	\$600.00	\$120.00	5.0	
21	Sa 10a-1:30p		ABC College Football Early Game	\$200.00	2.4	30	0	1	0	0	0	0	1	\$200.00	\$83.33	2.4	
22	Sa 1:30p-5p		ABC College Football Late Game	\$300.00	2.8	30	0	1	0	0	0	0	1	\$300.00	\$107.14	2.8	
23	W-Th 10p-10:35p		10pm Local News	\$400.00	0.0	30	0	0	0	0	2	1	3	\$1,200.00	\$0.00	0.0	
24	F,M-Th 5p-5:30p		5:00PM Local News	\$400.00	4.5	30	0	0	0	0	1	1	2	\$800.00	\$88.89	9.0	
25	M-F 7a-9a		Good Morning America	\$200.00	2.7	30	0	0	0	0	0	1	1	\$200.00	\$74.07	2.7	
TOTALS:							13	4	6	14	14	18	17	86	\$15,015.00	\$77.64	193.4



125 West 55th St
New York, NY 10019

Contract # 26206503	Changes as of: 10/8/2018 at 4:42 PM	Version: Current State Version 1
CPE: 622/1241/10323	Flight: 10/5/18 - 10/11/18	Station: KFBB
Agency: RED EAGLE MEDIA GROU	Advertiser: America First Action	Market: Great Falls
RED EAGLE MEDIA GROUP 815 SLATERS LANE ALEXANDRIA VA 22314	Product: MT Senate 2018	Office: PHILADELPHIA
Agency Order #: 7788814	Service: Nielsen	Total CPP: \$77.64
Buyer: Eagle Media Assistant, Red	Primary Demo: Adults 35+	Total GRP: 193.4
Salesperson: SHEPARD RITZEN 215-567-7950	Assistant: SHEPARD RITZEN 215-567-7950	Traffic #: 138214
Separation:		

Special Instructions	
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Order Level Comments		
Date/Time	Added by	Comment
10/08/18 4:41 PM	Angie Depping	GMA DNA due to Special Report - now ABC World News
09/27/18 9:07 AM	System	Notice Received.
09/26/18 4:08 PM	SHEPARD RITZEN	Separation: 30

Competitive Information	
Market Budget:	\$88,324
KFBB Share:	17%
Comment:	est share
Unknown:	83%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	86	\$15,015.00	\$77.64	193.4
Total	100%	86	\$15,015.00	\$77.64	193.4

Monthly Summary		
Month	Spots	Dollars
2018-Oct	86	\$15,015.00
Total	86	\$15,015.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Makegood 1	10/8/18 4:41 PM	Angie Depping	Accepted	6	6	\$0	\$15,015.00	Changes: Total GRPs from 211.9 to 193.4, Total CPP from \$70.86 to \$77.64, Total GIMPs from 0 to 193, Total CPM from \$0.00 to \$77,637.02. 5 buylines added or modified.
Queued for Electronic Contracting	9/26/18 4:11 PM					\$0	\$0	
New	9/26/18 4:03 PM	SHEPARD RITZEN	Confirmed	86		\$15,015.00	\$15,015.00	

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES, CONSISTENT WITH THIS ORDER. KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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