

**James M. Field**

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**From:** <message\_bot@gotostrata.com>  
**Date:** Monday, October 12, 2020 11:59 AM  
**To:** <kjan@metc.net>  
**Subject:** KJAN-AM has received a NEW order - Change Now Inc

**You have received a New Network order from RadioExchange.**

Station: KJAN-AM

Order #: 3178496

Contract #: 4390946

Flight: 10/13/2020-10/25/2020

Total Dollars/Spots: \$1,026.00/42

Advertiser: Change Now Inc

Product: IOWA Est 10139 Tues 10/13-Mon 10/19

Salesperson: Linley Grande

Phone: 216 535 3967

Office: PHILADELPHIA

Comment: New URGENT order. Nab and spot to follow. Please confirm ASAP TODAY in RX if you are set up or to lisa.labelle@genmediapartners.com. Thanks!

PLEASE CLICK [HERE](https://radioexchange.gotostrata.com) AND LOGIN TO RADIO EXCHANGE **TO GET YOUR ORDER OR GO TO**  
**<https://radioexchange.gotostrata.com>**

STATION:	KJAN-AM	ORDER#:	3178496	DATE:	10/12/2020
MARKET:	UM - Atlantic, IA	AMOUNT:	\$1,026.00	AGENCY:	MEDIA FINANCIAL SERVICES
REP:	Regional Reps Non-Rep	SPOTS:	42		Invoices@MediaFinancial.com
MOD:	Stn Ver: 1 Last:				
SALES OFFICE:	PHILADELPHIA	SLS PH:	216 535 3967		
SALESPERSON:	Linley Grande	SLS FAX:	N/A		
SLS EMAIL:	Linley.Grande@GenMediaPartners.com				
AGENCY:	MEDIA FINANCIAL SERVICES	AGY CLI:		CONTRACT # FOR INVOICING	4390946
ADVERTISER:	Change Now Inc	AGY PRD:		INVOICE:	MEDIA FINANCIAL SERVICES
PRODUCT:	IOWA Est 10139 Tues 10/13-Mon 10/19	AGY EST:	10139		Invoices@MediaFinancial.com
FLIGHT:	10-13-2020 TO 10/19/2020	[X]Unwired [ ]Spot [ ]Mod			
TOT # OF DAYS:	7				
PRIM. DEMO:	Adults 35+	[X]Cash [ ]Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT:	10/12/2020 11:55

**COMMENTS**

[Rep Comment] 10/12/2020: New URGENT order. Nab and spot to follow. Please confirm ASAP TODAY in RX if you are set up or to lisa.labelle@genmediapartners.com. Thanks!

**THIS IS AN UNWIRED NETWORK ORDER. SEND INVOICES ELECTRONICALLY OR TO INVOICES@MEDIA FINANCIAL.COM BY THE 3RD OF THE MTH AFTER THE BROADCAST MTH HAS AIRED. MFS ELECTRONIC INVOICES: RADIOINVOICES.COM: RI12580 OR 9912580; MARKETRON: 120873; SpotData: IDB#1828; EMEDIATRADE:EMT10263.**

**ONLY UPON PAYMENT FROM THE AGY WILL MFS REMIT TO STATION. PAYMENT TO STATION WILL BE PROCESSED WITHIN 7 DAYS AFTER RECEIPT FROM AGENCY.**

By accepting and airing this schedule, station agrees to pay Regional Reps a sales commission equal to 15% of the agency gross in addition to the 15% agency commission.

DAY#1		10/13/2020 To 10/13/2020					TOT \$162.00		TOTAL SPOTS 6		
MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		.T.....	6:00AM	10:00AM	60	10/13/2020	10/13/2020	2	\$30	\$60
	2		.T.....	10:00AM	3:00PM	60	10/13/2020	10/13/2020	2	\$27.50	\$55
	3		.T.....	3:00PM	7:00PM	60	10/13/2020	10/13/2020	2	\$23.50	\$47

Line 1 => x  
Line 2 => X  
Line 3 => X

DAY#2		10/14/2020 To 10/14/2020					TOT \$162.00		TOTAL SPOTS 6		
MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		..W....	6:00AM	10:00AM	60	10/14/2020	10/14/2020	2	\$30	\$60
	2		..W....	10:00AM	3:00PM	60	10/14/2020	10/14/2020	2	\$27.50	\$55
	3		..W....	3:00PM	7:00PM	60	10/14/2020	10/14/2020	2	\$23.50	\$47

<b>STATION:</b>	KJAN-AM	<b>ORDER#:</b>	3178496	<b>DATE:</b>	10/12/2020
<b>MARKET:</b>	UM - Atlantic, IA	<b>AMOUNT:</b>	\$1,026.00	<b>AGENCY:</b>	MEDIA FINANCIAL SERVICES
<b>REP:</b>	Regional Reps Non-Rep	<b>SPOTS:</b>	42	Invoices@MediaFinancial.com	
<b>MOD:</b>	Stn Ver: 1 Last:				
<b>SALES OFFICE:</b>	PHILADELPHIA	<b>SLS PH:</b>	216 535 3967		
<b>SALESPERSON:</b>	Linley Grande	<b>SLS FAX:</b>	N/A		
<b>SLS EMAIL:</b>	Linley.Grande@GenMediaPartners.com				
<b>AGENCY:</b>	MEDIA FINANCIAL SERVICES	<b>AGY CLI:</b>		<b>CONTRACT # FOR INVOICING 4390946</b>	
<b>ADVERTISER:</b>	Change Now Inc	<b>AGY PRD:</b>		<b>INVOICE:</b> MEDIA FINANCIAL SERVICES	
<b>PRODUCT:</b>	IOWA Est 10139 Tues 10/13-Mon 10/19	<b>AGY EST:</b>	10139	Invoices@MediaFinancial.com	
<b>FLIGHT:</b>	10-13-2020 TO 10/19/2020	[X]Unwired [ ]Spot [ ]Mod			
<b>TOT # OF DAYS:</b>	7				
<b>PRIM. DEMO:</b>	Adults 35+	[X]Cash [ ]Trade			
<b>SEC. DEMO:</b>		<b>SPOT TYPE:</b>		<b>LAST SENT:</b> 10/12/2020 11:55	

Line 1 => x  
Line 2 => X  
Line 3 => X

**DAY#3**                      **10/15/2020 To 10/15/2020**                      **TOT \$162.00**                      **TOTAL SPOTS 6**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		...T...	6:00AM	10:00AM	60	10/15/2020	10/15/2020	2	\$30	\$60
	2		...T...	10:00AM	3:00PM	60	10/15/2020	10/15/2020	2	\$27.50	\$55
	3		...T...	3:00PM	7:00PM	60	10/15/2020	10/15/2020	2	\$23.50	\$47

Line 1 => x  
Line 2 => X  
Line 3 => X

**DAY#4**                      **10/16/2020 To 10/16/2020**                      **TOT \$162.00**                      **TOTAL SPOTS 6**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		....F..	6:00AM	10:00AM	60	10/16/2020	10/16/2020	2	\$30	\$60
	2		....F..	10:00AM	3:00PM	60	10/16/2020	10/16/2020	2	\$27.50	\$55
	3		....F..	3:00PM	7:00PM	60	10/16/2020	10/16/2020	2	\$23.50	\$47

Line 1 => x  
Line 2 => X  
Line 3 => X

<b>STATION:</b>	KJAN-AM	<b>ORDER#:</b>	3178496	<b>DATE:</b>	10/12/2020
<b>MARKET:</b>	UM - Atlantic, IA	<b>AMOUNT:</b>	\$1,026.00	<b>AGENCY:</b>	MEDIA FINANCIAL SERVICES
<b>REP:</b>	Regional Reps Non-Rep	<b>SPOTS:</b>	42	Invoices@MediaFinancial.com	
<b>MOD:</b>	Stn Ver: 1 Last:				
<b>SALES OFFICE:</b>	PHILADELPHIA	<b>SLS PH:</b>	216 535 3967		
<b>SALESPERSON:</b>	Linley Grande	<b>SLS FAX:</b>	N/A		
<b>SLS EMAIL:</b>	Linley.Grande@GenMediaPartners.com				
<b>AGENCY:</b>	MEDIA FINANCIAL SERVICES	<b>AGY CLI:</b>		<b>CONTRACT # FOR INVOICING 4390946</b>	
<b>ADVERTISER:</b>	Change Now Inc	<b>AGY PRD:</b>		<b>INVOICE:</b> MEDIA FINANCIAL SERVICES	
<b>PRODUCT:</b>	IOWA Est 10139 Tues 10/13-Mon 10/19	<b>AGY EST:</b>	10139	Invoices@MediaFinancial.com	
<b>FLIGHT:</b>	10-13-2020 TO 10/19/2020	[X]Unwired [ ]Spot [ ]Mod			
<b>TOT # OF DAYS:</b>	7				
<b>PRIM. DEMO:</b>	Adults 35+	[X]Cash [ ]Trade			
<b>SEC. DEMO:</b>		<b>SPOT TYPE:</b>		<b>LAST SENT:</b> 10/12/2020 11:55	

DAY#5		10/17/2020 To 10/17/2020					TOT \$108.00		TOTAL SPOTS 6		
MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	4		.....S.	6:00AM	7:00PM	60	10/17/2020	10/17/2020	6	\$18	\$108

Line 4 => X

DAY#6		10/18/2020 To 10/18/2020					TOT \$108.00		TOTAL SPOTS 6		
MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	5		.....S	6:00AM	7:00PM	60	10/18/2020	10/18/2020	6	\$18	\$108

Line 5 => X

DAY#7		10/19/2020 To 10/19/2020					TOT \$162.00		TOTAL SPOTS 6		
MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		M.....	6:00AM	10:00AM	60	10/19/2020	10/19/2020	2	\$30	\$60
	2		M.....	10:00AM	3:00PM	60	10/19/2020	10/19/2020	2	\$27.50	\$55
	3		M.....	3:00PM	7:00PM	60	10/19/2020	10/19/2020	2	\$23.50	\$47

Line 1 => x

Line 2 => X

Line 3 => X

<b>STATION:</b>	KJAN-AM	<b>ORDER#:</b>	3178496	<b>DATE:</b>	10/12/2020
<b>MARKET:</b>	UM - Atlantic, IA	<b>AMOUNT:</b>	\$1,026.00	<b>AGENCY:</b>	MEDIA FINANCIAL SERVICES
<b>REP:</b>	Regional Reps Non-Rep	<b>SPOTS:</b>	42	Invoices@MediaFinancial.com	
<b>MOD:</b>	Stn Ver: 1 Last:				
<b>SALES OFFICE:</b>	PHILADELPHIA	<b>SLS PH:</b>	216 535 3967		
<b>SALESPERSON:</b>	Linley Grande	<b>SLS FAX:</b>	N/A		
<b>SLS EMAIL:</b>	Linley.Grande@GenMediaPartners.com				
<b>AGENCY:</b>	MEDIA FINANCIAL SERVICES	<b>AGY CLI:</b>		<b>CONTRACT # FOR INVOICING 4390946</b>	
<b>ADVERTISER:</b>	Change Now Inc	<b>AGY PRD:</b>		<b>INVOICE:</b>	MEDIA FINANCIAL SERVICES
<b>PRODUCT:</b>	IOWA Est 10139 Tues 10/13-Mon 10/19	<b>AGY EST:</b>	10139	Invoices@MediaFinancial.com	
<b>FLIGHT:</b>	10-13-2020 TO 10/19/2020	[X]Unwired [ ]Spot [ ]Mod			
<b>TOT # OF DAYS:</b>	7				
<b>PRIM. DEMO:</b>	Adults 35+	[X]Cash [ ]Trade			
<b>SEC. DEMO:</b>		<b>SPOT TYPE:</b>		<b>LAST SENT: 10/12/2020 11:55</b>	

<b>TOTAL</b>	Oct														<b>Total</b>
<b>SPOT</b>	42														42
<b>CASH</b>	1,026.00														1,026.00
<b>TOTAL</b>	1,026.00														1,026.00

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b>	<b>Date:</b> 7/14/2020
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I, Targeted Platform Media, LLC

do hereby request station time concerning the following issue:

Change Now, Inc.
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		AS	ORDERED		

This broadcast time will be used by: Change Now, Inc.

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

**Yes**  **No**

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Change Now, Inc.

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Change Now, Inc.  
2021 L ST NW Washington, DC 20036  
(302) 272-5378

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Zachary Taylor

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

N/A

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

N/A

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

7/23/2020

Date

*[Signature]*

Signature

(202)965-5060

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted

Accepted in Part

Rejected

*[Signature]*

Signature

JIM FIELD

Printed Name

G.M.

Title