

Videographer/ Producer/Editor Continued...

Responsibilities:

The video focused part –

- Shoot, produce, write, direct and edit video projects
- Drive video projects through the post-production process to achieve best-in-class products
- Start with something and make it better - evaluate existing video content and identify areas of technical or aesthetic improvements and/or possible hindrances in execution
- Track and communicate with talent, shoot dates/times, revenue and expenses.

The team part -

- Own it! Manage campaigns from concept to implementation, any media, small or large, long or short form, internal or external and all the communication and budgeting that comes with it
- Collaborate with both internal and external clients on all media platforms – broadcast, print and digital
- Bring your creative energy to participate in brainstorming sessions, product, video and digital initiatives and pitching ideas to clients
- Churn out creative best in class solutions for a variety of business needs – solve problems, be innovative, clue others in on latest industry trends
- Degree from accredited College or University with focus on Design, New Media, Marketing, TV, Mass Communication or related field a must.

Requirements:

- Strong background and proven track record with emphasis in Commercial production.
- Strong post-production skills utilizing programs such as Final Cut Pro, Adobe Creative Suite including Premiere and After Effects, Avid, Sony Vegas, Maya or their equivalents
- Like other creative types like yourself! You're going to sitting and working pretty closely with them.
- High level of energy, commitment and passion for results
- Strong sense of customer service
- Excellent problem solving skills
- Previous experience writing scripts and/or creating storyboards
- Basic familiarity live streaming or web casting both in-studio and on location
- Communicate, communicate, communicate
- Excellent time management skills and the ability to work well under tight deadlines
- Strong and demonstrable production skills including camera operation, light and sound
- Experience in green screen, keying and animation.
- Ability to find talent and able to find, edit and mix music tracks.
- Great work ethic, strong narrative skills and collaborative personality a must.
- Available for overtime and weekends.
- Good driving record and valid driver's license required.

Contact: C. Wiley, cathy.wiley@coxinc.com include 3 websites URLs featuring your projects

Inside Sales Media Consultant

Cox Media Group Ohio is seeking an Inside Sales Media Consultant. This position is responsible for combining skills to handle an account base of active advertisers while also focusing on new business development via outbound calling over the phone to lists of targeted and non-targeted accounts. Outbound calling efforts will focus on specific products or projects. This individual will also be responsible for taking inbound commercial phone calls and driving new business through needs analysis and proposal development. Utilizing their inside sales and presentation skills, this position will sell the full line of Cox Media Group products including newspaper, online, direct mail, commercial print and other niche product opportunities.

Candidates must possess the following skills:

- Strong outbound sales skills
- Excellent communication and presentation skills
- Excellent customer service skills
- Good time management and teamwork skills
- Ambitious and results oriented

Additional required skills include:

- General business understanding of marketing & pricing models

Additional required skills include:

- Contract negotiation skills
- Computer literacy especially Microsoft Office Suite
- Ability to think creatively

Bachelor's degree preferred or equivalent experience of 3+ years of phone sales experience. Media sales experience a plus.

Contact: L. Scherbauer, lisa.scherbauer@coxinc.com

Outside Sales Media Consultant

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge
- Excellent customer service
- Helps customer develop and maximize advertising budget and develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares campaign reports for customers
- Responsible for reaching monthly revenue goals

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent customer service, communication & presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating & closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet & online sales opportunities

Contact: J. Hayden, joyce.hayden@coxinc.com



Find Job Opening

Job Opening

[Print Job Opening](#)

Posting Title: Reporter Job Opening ID: 301820
 Job Opening Status: 110-Filled/Closed Job Type: Standard
 Job Title: Reporter Job Code: 3171
 Business Unit: BRCST Cox Television

[Save](#) [Clone](#) [Create New](#) [Previous Job Opening](#) [Next Job Opening](#) [Job Opening List](#)

[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

Job Information [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

Opening Information

*Template ID: Cox Recruitment Template
 Job Opening Type: Standard Requisition
 Created By: 00282033 Sarah Reinman
 Created: 02/06/2013
 *Openings to Fill: Limited
 Target Openings:
 Available Openings:
 Establishment ID:
 Business Unit: BRCST Cox Television
 Job Code: 3171 Reporter
 Company: MVB Miami Valley Broadcasting Corp
 Department: 1110121420 WHIO-News
 Location: WHIT WHIO Television
 Recruiting Location: 406 OH - Dayton
[Add Additional Locations](#)
 Status Code: 110-Filled/Closed
 Status Reason: Job Closed Automated
 *Status Date: 07/26/2013
 Desired Start Date:

Additional Job Specifications [Find](#) [New All](#) [Filter](#) 1 of 1 [List](#)

Staffing Information

Schedule Type: Full-Time
 Travel Percentage: None

Job Information [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

[Save](#) [Clone](#) [Create New](#) [Previous Job Opening](#) [Next Job Opening](#) [Job Opening List](#)



Job Description

Job Title: Reporter
Job ID: 301820
Location: OH - Dayton
Full/Part Time: Full-Time

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Job Description

Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities

- Display urgency, tenacity and passion to get the best, most complete content while meeting multiple deadlines.
- Create breaking news content effectively and efficiently, communicating to managers as soon as a story is confirmed.
- When the first to arrive on the scene of breaking news, quickly assess the situation, relay information to the Breaking News Team and provide multi-platform content (e.g., information for web bursts, radio phones/audio interviews, still photographs and video).
- Possess multi-platform news judgment and alert managers when content is shareable among platforms.
- Generate clean, concise content that is balanced and unbiased; complete, in-depth and dependable; incorporating, where appropriate, a diverse range of sources. Content should not contain errors of fact or judgment.
- Enterprise tunable, readable stories on a daily basis, and create stories that can become promotable sweeps news pieces.
- Execute active, clear and compelling live reports on television, radio and digital platforms.
- Produce unique, exclusive and/or enterprise content.
- Possess strong interviewing skills.
- Use technology to file content remotely.
- Have transportation available and be able to navigate to the areas our brands serve -- Dayton streets and Montgomery, Greene, Clark, Preble, Darke, Champaign, Logan, Shelby, Mercer, Miami, Auglaize, Warren, Clinton and Wayne (Ind.) counties.
- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.
- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adeptability.

Qualifications

- Bachelor's degree preferred or 1-3 years of professional media experience.
- Requirements may change over time depending on technology and company priorities.
- Knowledge of iNews, Word and Outlook preferred, with Excel a plus.
- Basic knowledge and ability to take digital photos and videos.
 - o Report regularly on breaking and developing weather events and their aftermath.
 - o Maintain speed, quality and clarity on air while describing breaking news.
 - o Create multiple news stories per day.
 - o File reports for radio and digital.
 - o Pleasant-speaking voice with clear articulation.
- Experiences in radio or television reporting preferred.

Closing Statement

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton Journal/News, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

To apply, submit resume to: tim.wolff@cmgohio.com

Subject Line: Reporter

Please include salary requirements

No telephone calls please

Cox Media Group Ohio is an Equal Opportunity Employer

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Broadcast Employment Services

WHIO (CBS) Dayton, Ohio

Position Reporter
Reference # TVJ#34208398
Type Television
Full / Part Full Time - Regular
Experience 1 to 3 Years Preferred
Posted 2/1/2013
Closes 3/1/2013
Time Left 0 Days
DMA #64
Found In News / Talent - General Assignment Reporter



Reporter

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZL.R). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Reporter

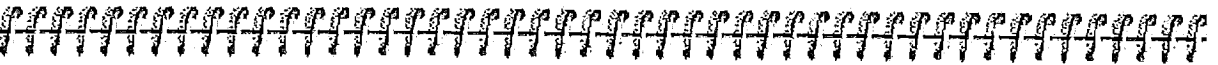
Supplemental Information

Salary Type Hourly
Salary Range
Starting Salary / Year
Starting Salary / Hour
Job Type Full Time - Regular
Hours
Workweek
Scheduled on Holidays
Start Date
Probation Period
Benefits Yes
Benefit Premium Partially Paid By Company
401K Plan Available
Vacation Yes
Paid Sick Leave Yes - Full Time Only
Phone Calls
Agent Phone Calls
Résumé
Cover Letter

Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

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- Enterprise turnable, leadable stories on a daily basis, and create stories that can become promotable sweeps news pieces.
- Execute active, clear and compelling live reports on television, radio and digital platforms
- Produce unique, exclusive and/or enterprise content.
- Possess strong interviewing skills.
- Use technology to file content remotely.
- Have transportation available and be able to navigate to the areas our brands serve - Dayton streets and Montgomery, Greene, Clark, Preble, Darke, Champaign, Logan, Shelby, Mercer, Miami, Auglaize, Warren, Clinton and Wayne (Ind.) counties.
- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.



References	
Salary History	
Tape / Reel	Required
Tape Format	
Tape Return	
Director's Track	
FAX Résumé	No
TVJobs.com E-Résumé	Yes
Degree Required	
Contract Required	Yes
Contract Length	
Special Requirements	
Driver's License	Required
Insurance	Required
Good Driving Record	Required
Heavy Lifting	
Previous Applicants	No Info Provided
Local Apartment Rental	
Moving Expenses	
Union Position	
Union Contract Expires	
Confirmation Letter	

- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications:

- Bachelor's degree preferred or 1-3 years of professional media experience.
- Requirements may change over time depending on technology and company priorities.
- Knowledge of INews, Word and Outlook preferred, with Excel a plus.
- Basic knowledge and ability to take digital photos and videos.
 - o Report regularly on breaking and developing weather events and their aftermath.
 - o Maintain speed, quality and clarity on air while describing breaking news.
 - o Create multiple news stories per day.
 - o File reports for radio and digital.
 - o Pleasant-speaking voice with clear articulation.
- Experiences in radio or television reporting preferred.

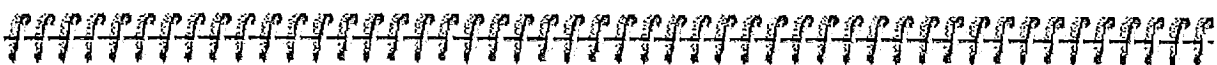
We offer these excellent benefits:

- Medical
- Paid vacation
- Dental • 401k with a company match
- Vision
- Onsite Fitness center & dining facility
- Pension

To apply, submit resume to: tim.wolff@cmgohio.com
 Subject Line: Reporter
 Please include salary requirements
 No telephone calls please

Cox Media Group
 Attn: T. Wolff, Asst. News Director
 1611 South Main Street
 Dayton, Ohio 45409

Cox Media Group Ohio is an Equal Opportunity Employer



Rejection Letter	
Feedback	
Drug Screen	Yes
Proof of Eligibility to work in U.S. Required	Yes
Equal Opportunity Employment	Yes
EOE Data Form	Yes

When responding to this job ad, please mention you saw it listed at TVjobs.com

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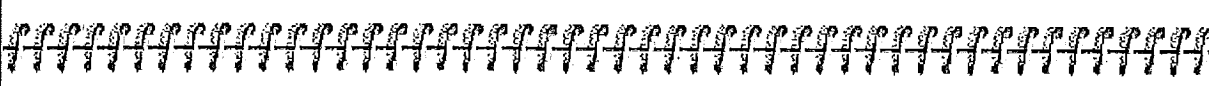
 **Send Resume**



Annual E-Résumé subscription or DigitalTalent résumé required.

All applicants are required to submit this application form.

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Cox Media Group Ohio Open Positions 02.06.2013

Dept Cont	Position & Description
	<p>Crew Coordinator The Crew Coordinator is a key position on CMGO's breaking news, television and shared content desk. This person is responsible for the daily logistics involving the assigning of stories, vehicles and live trucks to visual crews and television reporters. Continuous communication and tracking of field crews is a crucial skill for the Crew Coordinator. They will work closely with the Breaking News Team to maintain an organized, detailed daily assignment file of content being used across all platforms—digital, radio, television and print. The Crew Coordinator will also work closely with television managers and visual crew managers to assign daily stories to reporters and photographers. The Crew Coordinator will make calls to assist in the set up and follow up of stories and will maintain a list of enterprise stories submitted by reporters. The Crew Coordinator must be able to stay calm and organized in a fast-paced, pressure-fill environment. They must exercise keen news judgment and make quick decisions while conducting themselves in a professional manner.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Communicate with field crews, producers, TV managers, visual crew managers, Breaking News Team throughout day • Assignment of live trucks and news vehicles to reporter/visual crew • Assign reporter/visual crews to assigned stories, coordinating with other key individuals • Prepare daily staffing list, including all print/TV visual crews • Maintain daily TV story list in Inews • Prepare for and run two daily TV assignments meeting with management • Work closely with Breaking News Team to share content and information in Inews for all platforms • Receive reporter story pitches, track in Inews Enterprise • Make calls to follow up previous day stories, update news content • Prepare, plan and setup evening reporter assignments with management • Enter and plan coverage of future assignments • Send daily TV assignments • Work with management to assist reporters in daily assignments • Alert producers to new content, changes in crew assignments • Affiliate, network, and bureau liaison for shared content, CBS contributions • Develop contacts in community with PIO's other media liaisons • Knowledge of state, local, federal criminal justice and court systems as well as Ohio public records • Submission of Ohio ORA & FOIA requests • Other duties as assigned <p>Qualifications:</p> <ul style="list-style-type: none"> • College degree preferred, 1 year professional media experience preferred, TV experience <p>Salary Grade: 5 <i>Posted: 02-06-2013, Contact: Caryn Golden, caryn.golden@cmgohio.com</i></p>
	<p>Reporter Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Display urgency, tenacity and passion to get the best, most complete content while meeting multiple deadlines. • Create breaking news content effectively and efficiently, communicating to managers as soon as a story is confirmed. • When the first to arrive on the scene of breaking news, quickly assess the situation, relay information to the Breaking News Team and provide multi-platform content (e.g., information for web bursts, radio phoners/audio interviews, still photographs and video). • Possess multi-platform news judgment and alert managers when content is shareable among platforms. • Generate clean, concise content that is balanced and unbiased; complete, in-depth and dependable; incorporating, where appropriate, a diverse range of sources. Content should not contain errors of fact or judgment • Enterprise turnable, leadable stories on a daily basis, and create stories that can become promotable sweeps news pieces. • Execute active, clear and compelling live reports on television, radio and digital platforms • Produce unique, exclusive and/or enterprise content. • Possess strong interviewing skills. • Use technology to file content remotely. • Have transportation available and be able to navigate to the areas our brands serve -- Dayton streets and Montgomery, Greene, Clark, Preble, Darke, Champaign, Logan, Shelby, Mercer, Miami, Auglaize, Warren, Clinton and Wayne (Ind.) counties.

Cox Media Group Ohio Open Positions 02.06.2013

- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.
- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications:

- Bachelor's degree preferred or 1-3 years of professional media experience.
- Requirements may change over time depending on technology and company priorities.
- Knowledge of INews, Word and Outlook preferred, with Excel a plus.
- Basic knowledge and ability to take digital photos and videos.
 - Report regularly on breaking and developing weather events and their aftermath.
 - Maintain speed, quality and clarity on air while describing breaking news.
 - Create multiple news stories per day.
 - File reports for radio and digital.
 - Pleasant-speaking voice with clear articulation.
- Experiences in radio or television reporting preferred.

Salary Grade: 7

Posted: 02-06-2013, Contact Tim Wolff, tim.wolff@cmgohio.com

Desk Investigator/Social Media Web Producer

The Desk Investigator—Social Media Web Producer is key to CMGO's drive to be the first and foremost local news source. As a member of the Breaking News Team, their role is to serve as the main point of communication on daily breaking stories. This person monitors scanners, social media, and other accounts for possible content, answers caller questions, organizes daily breaking news stories in the Avid I-News content management system, and dispatches First Responders/Reporters when stories break. They are skilled multi-taskers, who work quickly to gather information from field crews, write breaking news, and post initial breaking news stories to applicable TV/radio/print wired websites via Newsengin. They also alert all platforms to breaking news in our coverage areas. They will continue to update the story as information develops and pictures/video are provided.

Requirements

- Displays a strong sense of urgency, high energy and tenacity to handle breaking news.
- Displays ability to work under pressure and multi-task in a fast-paced work environment.
- Displays ability to use technology, including monitoring live RangeCast scanners, traffic cameras and weather radar for breaking news and weather conditions.
- Sends breaking news alerts to internal staff/off property breaking news teams.
- Displays ability to provide call-in updates to use on air for radio.
- Possesses knowledge of police codes on scanners.
- Confirms scanner traffic via phone with dispatchers, makes systematic beat check calls.
- Possesses sound news judgment.
- Displays the ability to write quickly and concisely for digital media.
- Writes first web updates and adds first photos, alerts digital team to video
- Uses Tweetdeck to monitor various social media accounts and tweets breaking news for WHIO
- Monitors and listens to RangeCast scanners
- Uses time effectively, efficiently, meeting deadlines and producing an acceptable volume of work.
- Is flexible in shift starting times and work locations.
- Displays the ability to communicate effectively with community contacts and excel at developing relationships and trust with contacts and sources.
- Stays in constant communication with team members.
- Quickly disperses information to the Breaking News Team.
- Collaborates effectively with others.
- Handles other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications

- Bachelor's degree preferred or at least 1 year of professional media experience preferred.
- Requirements may change over time depending on technology and company priorities.

Salary Grade: 5

Posted: 1-23-13; Contact Caryn Golden, caryn.golden@cmgohio.com

Assistant Program Director WHKO/WHIO/WZLR, Cox Media Group Dayton

Cox Media Group has a rare opening for Assistant Program Director for WHKO-FM, WHIO-AM/FM and WZLR-FM in Dayton, Ohio. This is a key position in our building; a candidate with strong management and leadership skills is required. This position reports directly to the Radio Operations Manager.

Cox Media Group Ohio is an Equal Opportunity Employer

Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Thursday, August 29, 2013 10:31 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Fortis & Rets'; 'Howard University'; 'Indiana Wesleyan University'; 'Job Center'; 'Kent State University'; 'Leadership Institute'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'Miami Valley CTC'; 'NAB Career Center'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'Sinclair College - Career'; 'Warren County JVS'; 'Wilberforce University - Career'
Subject: Job Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 08.28.2013.doc

Good Morning,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 *Email:* sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

News Photographer/Editor

WHIO-TV and Cox Media Group is seeking a part-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in the multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. There is no guarantee this part-time position will become fulltime.

Position Responsibilities:

- Must be able to work in high-pressure situations
- Must be able to make quick editorial and technical decisions in the field and during editing
- Must work well in all types of outdoor conditions
- Must be flexible in scheduling due to the changing needs of news events, including being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Position Requirements:

- At least 1 year experience working in a television news environment, including but not limited to shooting news video non-linear editing, shooting live shots and lighting
- Experience with ENG truck operation desired
- Be able to lift and carry upwards of 50lbs of equipment

Interested applicants should send a resume and DVD of recent work to:

Sean Dunster, News Technology Manager
1611 S. Main Street
Dayton, OH. 45409.

Or you can email a resume and link to recent work to:
sean.dunster@cmgohio.com

Sales Coordinator

This position is responsible for managing the tactical execution of sales strategies for CMGO single copy newspapers including the Dayton Daily News and all CMGO community newspapers. This outside sales position will work with multiple levels of our largest retail distributors to maximize in-store exposure and sales.

Key responsibilities include:

- Developing and executing sales and promotion plans for single copy retail outlets that result in increased sales of our newspapers.
- Achieving budgeted volume and revenue goals for single copy newspapers.
- Making outside sales calls to key retail outlets to maximize single copy sales.
- Optimize point-of-purchase exposure throughout CMGO markets that results in winning the store-by-store promotional battles with competitive print products.
- Develop sales tactics to grow digital single copy product sales and engagement. This position is expected to be making outside sales calls every day.
- Maximizing bulk sales of newspapers or digital products to large institutions such as schools, hospitals, events and hotels.
- Working with Marketing and Distribution, utilize all promotional tools, including in-store signage, upcoming Sunday ads, online promotion, masthead coupon promotion, e-mail and social media marketing, to maximize single copy sales.

Key responsibilities include:

- Single Copy retail and corporate route audits to include school accounts.
- Working with schools and teachers to maximize Newspaper in Education copy volume and usage.

Position requirements:

- Direct outside sales experience required.
- Bachelor's degree or equivalent work experience preferred.
- Excellent and effective communication, interpersonal, and organizational skills.
- Proven history of excellent follow through.
- Must be creative and ready open to new ideas.
- Proven history of building mutually beneficial, needs-based relationships with customers.
- Experience in retail promotions or retail store sales a plus.
- Must be available to work weekends as needed.
- Must be able to work with other departments as needed including Advertising and Marketing.
- Advertising or marketing experience a plus.

Contact: hmedia2012@gmail.com

Consumer Sales Manager

This position will be responsible for developing strategies to manage and achieve new subscription acquisition goals for a variety of direct personal selling channels primarily working through vendor partnerships. They will also be responsible for developing strategies to manage and achieve all Single Copy sales and account relationships goals. This position will work closely with the Consumer Loyalty and Engagement Manager, Marketing, Market Research, Distribution, Finance, CMG data analytics, NSS Customer Service and Retention, and other support departments or vendors as needed. This position will be utilizing segmentation and data analytical tools to optimize sales success.

Key responsibilities include:

- Manage our sales and contractual relationship with Tele-marketing, Crewing, and Kiosk sales vendors and work with them to achieve sales volume and revenue goals.
- Developing campaigns and strategies to exceed new subscription sales volumes for both paid and free publications of CMG Ohio.
- Track and monitor acquisition channel subscriptions for retention quality, ROI, and overall cost by sales channel.
- Coordinate work with Consumer Loyalty and Engagement Manager and Market Research to identify new targets and implement sales plans based on geographic, demographic, or other opportunities.
- Manage to a budgeted cost per unit for new subscription acquisitions.

Key responsibilities include:

- Manage all 3rd-Party sales channels including Newspaper In Education, hotels and events, Institutional, and other specialized product sales as needed
- Develop sales strategies and tactics to grow digital single copy product sales and engagement.
- Responsible for maintain DTI data integrity which includes vendor data input.

Position requirements:

- Must possess effective communication, interpersonal, and organizational skills.
- Bachelor's degree or equivalent professional experience.
- At least 5 years of direct sales management experience.
- Circulation distribution or sales experience a plus.
- Retail advertising sales experience a plus.

- Manage single copy sales staff and manage customer relationships with single copy retailers.
- Manage and implement point-of-purchase promotion strategies and retailer co-promotions to maximize single copy sales.

- Demonstrated data analysis or target marketing experience.
Contact: hrmedia2012@gmail.com

Outside Sales – Single Copy

This position is responsible for managing the tactical execution of sales strategies for CMGO single copy newspapers including the Dayton Daily News and all CMGO community newspapers. This outside sales position will work with multiple levels of our largest retail distributors to maximize in-store exposure and sales.

Key responsibilities include:

- Developing and executing sales and promotion plans for single copy retail outlets that result in increased sales of our newspapers.
- Achieving budgeted volume and revenue goals for single copy newspapers.
- Making outside sales calls to key retail outlets to maximize single copy sales.
- Optimize point-of-purchase exposure throughout CMGO markets that results in winning the store-by-store promotional battles with competitive print products.
- Develop sales tactics to grow digital single copy product sales and engagement. This position is expected to be making outside sales calls every day.
- Maximizing bulk sales of newspapers or digital products to large institutions such as schools, hospitals, events and hotels.
- Working with Marketing and Distribution, utilize all promotional tools, including in-store signage, upcoming Sunday ads, online promotion, masthead coupon promotion, e-mail and social media marketing, to maximize single copy sales.

Key responsibilities include:

- Single Copy retail and corporate route audits to include school accounts.
- Working with schools and teachers to maximize Newspaper in Education copy volume and usage.

Position requirements:

- Direct outside sales experience required.
- Bachelor's degree or equivalent work experience preferred.
- Excellent and effective communication, interpersonal, and organizational skills.
- Proven history of excellent follow through.
- Must be creative and ready open to new ideas.
- Proven history of building mutually beneficial, needs-based relationships with customers.
- Experience in retail promotions or retail store sales a plus.
- Must be available to work weekends as needed.
- Must be able to work with other departments as needed including Advertising and Marketing.
- Advertising or marketing experience a plus.

Contact: hrmedia2012@gmail.com

Consumer Loyalty & Engagement Manager

The Consumer Loyalty and Engagement Manager will be responsible for managing the relationship we have with our base of subscribers and will be responsible for retaining and developing a relationship with new subscribers. This position will report to the Senior Director of Audience and will be responsible for developing and implementing subscriber retention and pricing strategies to meet and exceed net paid circulation volume and revenue goals. In addition this position will be responsible for developing sales strategies for our Direct Mail, E-mail, Internet and subscriber up-grade campaigns. To meet these goals this position will work closely with Marketing, Market Research, Distribution, Finance, CMG data analytics, NSS Customer Service and Retention, and other support departments or vendors as needed.

This position will need to be very familiar with multiple systems which impact circulation sales and retention, including DTI, Maax, MG2, and Strongmail. They will need to know and understand CMG pricing tables and system standards. They will need to be able to recognize customer trends to identify and optimize opportunities for growth. They will work closely with the Consumer Data Analyst, Consumer Sales Manager, Atlanta Circulation support services, and NSS Retention to coordinate customer contact and to maximize pressure sales opportunities.

Key responsibilities include:

- Own our relationship with current subscriber base
- Coordinate core customer service, customer communication, and retention efforts with other CMG publications and CMG Newspaper Shared Services
- Develop retention strategy utilizing all communication tools
- Own our core customer rate strategy to exceed revenue goals and maximize print home delivery volumes for all publications and types of service
- Work toward standardized procedures with other CMG markets to reduce costs and gain efficiencies through collaborative efforts and sharing best practices
- Work with Finance, Distribution, Research, Marketing, and other departments to ensure successful and timely implementation of mass and target sales strategies for Direct Mail, E-mail, Product Sampling, and Digital Product Engagement
- Analyze sales response patterns across channels, campaigns, customer segments, and creative materials to maximize sales success, revenue, and budgeted operating efficiencies.

Key responsibilities include:

- Grow email address data base and other technical communication tools
- Responsible for DTI and MG2 data integrity which includes rates and coding components.
- At the local level, lead and execute system projects such as upgrades and improvements.

Position requirements:

- Bachelor's degree or equivalent professional experience.
- At least 5 years of direct sales management experience.
- An extensive background related to circulation data and list management utilizing multiple databases is required. Circulation distribution or sales experience a plus.
- Must possess effective communication, interpersonal, and organizational skills.

Contact: hrmedia2012@gmail.com

Packaging Supervisors

Cox Media Group Ohio is seeking two Packaging Supervisors; one on days and one on nights. The packaging supervisor will report to the Packaging Manager and will be responsible in assisting in overseeing and supporting the day-to-day operation of the packaging department and transportation department. The packaging supervisor will supervise staff and monitor work flow to achieve a variety of goals including: productivity, quality control, problem resolution, outstanding customer service, employee relations (motivation and development), and maintaining a safe work environment.

<p>Responsibilities</p> <ul style="list-style-type: none"> • Responsible for a shift of 20+ employees initiating personnel actions, including performance reviews and disciplinary measures • Supervises and coordinates activities of workers engaged in packaging products and/or delivering products to the post office or distribution centers • Starts, adjusts, and repairs packaging machinery, or notifies maintenance department. • Facilitate pre-ship meetings to ensure proper information exchange • Verify and approve hours worked for packaging and transportation employees • Recommend measures to maintain safe operations, improve production methods, equipment performance and use of equipment to increase efficiency, quality and safety of department and/or employee • Supervises, trains, and develops packaging employees to ensure individual shift production quotas are met, quality standards are adhered to • Walk manufacturing floor to verify employees are performing assigned tasks 	<p>Responsibilities</p> <ul style="list-style-type: none"> • Responsible for maintaining a clean facility/work environment by directing subordinates in cleaning processes including machines, floors, walls and entry/exits during and prior to the end of the assigned • Monitor and control the quantity of products being produced in order to minimize waste <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Associates Degree or equivalent • 3 to 5 years of Supervisory experience in a high speed, multi-line packaging environment • Exhibit a professional and positive attitude • Ability to lift up to 25 pounds occasionally • Ability to walk the manufacturing floor from station to station throughout the assigned shift • Excellent verbal, written, communication and organizational skills • Ability and aptitude for problem solving and troubleshooting • Ability to plan, organize and manage multiple projects and set priorities <p>Contact: hrmedia2012@gmail.com</p>
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<p>Packaging Lead Cox Media Group Ohio is seeking two packaging lead employees. The Packaging Lead primary duty is to assist the Packaging Shift Supervisor in the supervision of the daily operation of the packaging department and transportation department. This position will assume responsibility of the shift and work in the absence of the Packaging Shift Supervisor.</p>	
<p>Responsibilities:</p> <ul style="list-style-type: none"> • Train employees • Check machine set-up to verify that the machine is set-up accurately. • Supervise and motivate staff • Monitor and control the quantity of product to minimize waste • Oversee quality control and ensuring products are produced on time and delivered on time. • Fostering a positive work environment and attitudes of your team members • Provide Team Members with routine counseling, discipline and constructive criticism as needed in order to maximize desired performance from that individual • Oversee Machine Operators and Utilities to ensure that Standard Operating Procedures are being followed. • Assist in assigning team members to various workstations and task as needed • Prepare end of run reports • Monitor work environment to ensure that all employees are following safety guidelines. • Ability to identify problems with packaging equipment and correct quickly or report problem to supervisor • Routinely work with supervisor to evaluate equipment and procedures to identify changes to ensure we become efficient and/or improve deadlines 	<p>Qualifications:</p> <ul style="list-style-type: none"> • Associate Degree or 5+ years working in a fast pace production environment • Prior machine operator experience helpful <p>Knowledge Skills and Abilities:</p> <ul style="list-style-type: none"> • Great attention to detail • Good Interpersonal skills • Strong verbal and written communication skills • Strong leadership skills and problem-solving skills. • Must also be able to work well under pressure during tight deadlines. • Experience using Microsoft Outlook • Key leadership responsibility for driving a positive work culture, attitude and continuous improvement. • Ability to interact with a diverse work force. <p>Contact: hrmedia2012@gmail.com</p>

<p>Staffing Manager The Staffing Manager plays a critical role within the product delivery department. This role will be responsible for ensuring that packaging, transportation and product service departments have an adequate pool of suitably qualified employees to fill open positions. Staff manager will also be responsible for completing weekly schedules for packaging department.</p>	
<p>Responsibilities:</p> <ul style="list-style-type: none"> • Directing and supporting efforts to hire quality candidates within reasonable time parameters • Requires forming excellent relationships with hiring managers and senior management as well as candidates. • Responsible for recruiting metrics, applicant tracking and tracking and measuring progress, providing regular reporting on 	<p>Responsibilities:</p> <ul style="list-style-type: none"> • Applicant screening, interviewing job seekers and making recommendations based on background experience and culture fit. • Conduct exit interviews <p>Qualifications:</p> <ul style="list-style-type: none"> • Bachelor's degree in a business related field or equivalent years of experience

the performance hiring outcomes of the department to include retention, turnover and representation.

- Preparing weekly production staffing schedules
- Complete termination paperwork for employees who have left the company
- Manages vendor and staffing agency relationships.
- Oversees the candidate experience and hiring quality candidates.
- Posting advertisements for new employees in newspapers, on the internet and website and social media
- Responsible for researching creative ways to attract and retain part-time employees
- Monitors part-time employee hours to make ensure an average of no more than 20 hours per week
- Notify candidates of their application status at multiple steps throughout the process, to include not being the preferred candidate for the position.
- Responsible or conducting round table meetings with all new packaging associates after 45 days of employment and summarizing information and sharing it with management
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- Knowledge of principles and procedures for candidate recruitment, selection or similar or relevant work experience
- Trained in behavioral based interviewing
- Ability to create complex spreadsheet

Knowledge, Skills and Ability:

- Excellent Communication Skills both oral and written
- Attention to detail, problem solving skills and ability to use good sound judgment
- A strong customer focus and influencing skills with the ability to quickly build hiring manager relationships that foster trust and confidence
- Well organized, able to handle multiple tasks and ability to remain focused under pressure
- Basic knowledge of business and management principles involved in recruiting, staffing, production methods, human resources, and/or similar or relevant work experience
- Demonstrated team leadership skills; ability to select, develop, leverage and motivate
- Proficient with Microsoft Office

Contact: hmedia2012@gmail.com

Reporter

Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Display urgency, tenacity and passion to get the best, most complete content while meeting multiple deadlines.
- Create breaking news content effectively and efficiently, communicating to managers as soon as a story is confirmed.
- When the first to arrive on the scene of breaking news, quickly assess the situation, relay information to the Breaking News Team and provide multi-platform content (e.g., information for web bursts, radio phoners/audio interviews, still photographs and video).
- Possess multi-platform news judgment and alert managers when content is shareable among platforms.
- Generate clean, concise content that is balanced and unbiased; complete, in-depth and dependable; incorporating, where appropriate, a diverse range of sources. Content should not contain errors of fact or judgment
- Enterprise turnable, leadable stories on a daily basis, and create stories that can become promotable sweeps news pieces.
- Execute active, clear and compelling live reports on television, radio and digital platforms
- Produce unique, exclusive and/or enterprise content.
- Possess strong interviewing skills.
- Use technology to file content remotely.
- Have transportation available and be able to navigate to the areas our brands serve -- Dayton streets and surrounding counties

Responsibilities continued:

- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.
- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications:

- Bachelor's degree preferred or 1-3 years of professional media experience. Experiences in radio or television reporting preferred.
- Requirements may change over time
- Knowledge of INews and Microsoft Office Suite
- Basic knowledge and ability to take digital photos and videos.
- Report regularly on breaking and developing weather events and their aftermath.
- Maintain speed, quality and clarity on air while describing breaking news. Pleasant-speaking voice with clear articulation.
- Create multiple news stories per day.
- File reports for radio and digital.

Contact: [T. Wolff, tim.wolff@cmgohio.com](mailto:T.Wolff@cmgohio.com)

Outside Sales Media Consultant

WZLR 95.3 FM is seeking an Outside Sales Media Consultant. This position is responsible for continuous account development and new business account development through aggressive sales strategy including the creation of customer solutions utilizing on-air radio commercials, online marketing, customized events and projects, as well as the entire suite of Cox Media Group Ohio products.

<p>Responsibilities:</p> <ul style="list-style-type: none"> Utilize product and service knowledge to develop strategic and tactical solutions for customers Identify current and future customer needs by establishing rapport with current and potential customers Help customers develop and maximize advertising budgets Obtain client acceptance by developing campaign strategy and presenting multimedia solutions Evaluate and adjust/redirect campaigns by studying and analyzing results and recommending future direction Develop new business contacts and opportunities through networking, territory mining and referrals Be a marketing resource for customers by collecting, analyzing and summarizing information and trends Responsible for reaching monthly revenue and special project goals Maintain professional knowledge by attending educational workshops and participating in on-going company training 	<p>Minimum Qualifications:</p> <ul style="list-style-type: none"> Bachelor's degree preferred or at least two years of successful outside sales experience required with strong emphasis in business-to-business sales Excellent communication, presentation, and customer service skills Work with clients to define marketing challenges and solutions to help them grow their business Develop long-term relationships with station customers Desire and drive to meet new business owners in an effort to develop new business Work well independently and as a member of the sales team General business understanding of marketing Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and digital opportunities Ability to think creatively to develop solutions for customers Possess a Passion for Sales Be a highly motivated self-starter with a positive, winning attitude Good listening skills Commitment to high performance Multi-media sales experience with a track record of success preferred. <p>Contact: A. Willis, allen.willis@cmgohio.com</p>
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<p>Senior Research Analyst</p> <p>Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.</p>	
<p>Job Responsibilities:</p> <ul style="list-style-type: none"> Sales support to media consultants in print, television, radio and digital sales; works with media consultants to ascertain client needs, analyzes both primary and secondary data sources, prepares findings and presents to media consultants & clients. Trains media consultants on research topics including audience and market data, mapping geographies and data interpretation. Content research support: prepares & analyzes audience trends for print, TV, radio and digital content decision makers. Has a thorough understanding of media strengths/weaknesses for print, television, radio, and digital. Optimizing schedules for reach and frequency. Assists with special projects as assigned including: direct mail support through Prizm segmentation and list generation. 	<p>Minimum Qualifications:</p> <ul style="list-style-type: none"> Bachelor's degree in Marketing or relevant discipline Demonstrates basic fundamental knowledge of media specific software (examples include: Scarborough PrimeLingo & PrimeNext, Claritas, ConsumerPoint, Claritas PrimeLocation, One Domain, Marketron, Kantar, ComScore and/or Site Catalyst) Strong communication skills both oral and written Ability to build a collaborative environment and make innovative contributions Media planning/agency buying experience a plus <p>Contact: F. Kerckaert, Fantline.kerckaert@cmgohio.com</p>

<p>Multimedia Reporter</p> <p>Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.</p>

Responsibilities:

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual story-telling
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Contact: C. Post, connie.post@coxinc.com

Packaging Associates

WHIO-TV, Dayton, Ohio's dominant TV station I seeking a full-time news photographer/editor. Non-returnable DVD submitted for this position should show your best use of natural sound, stories with beginning, middle and end using steady sequenced video.

Responsibilities:

- Feeding of pre-printed materials and newspaper sections into the insert machine
- Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas
- Removal of newspaper sections and/or pre-printed materials from created packages

Contact: kymberly.bell@coxinc.com

Responsibilities Continued:

- Operation of powered strapping equipment
- Cleaning of work area as needed

Minimum Qualifications:

- At least 18 years of age
- Ability to lift 20 to 50 lbs repeatedly
- Ability to stand for long periods of time

We offer these excellent benefits:

Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact

Subject Line: Position Name

Please include salary requirements

No telephone calls please

Cox Media Group Ohio (CMG Ohio) is a fully integrated media enterprise that includes print and digital products for the *Dayton Daily News*, *Hamilton JournalNews*, *Springfield News-Sun*, and *The Middletown Journal* daily newspapers, the weekly *Oxford Press*, and *Today's Pulse* weekly newspapers; targeted print and digital products such as *ActiveDayton.com*, *Skywrighter*, *DaytonB2B* and *SpringfieldB2B*; and broadcast properties that include WHIO-TV, a CBS affiliate, and News Talk Radio WHIO 95.7FM and AM 1290, K99.1FM and 95.3 The Eagle. For more information about Cox Media Group Ohio, please check us out online at www.cmgohio.com

Cox Media Group Ohio is an Equal Opportunity Employer

Revised: 08.28.2013

Cox Media Group Ohio is an integrated broadcasting, publishing, direct marketing and digital media company that includes the national advertising rep firms of CoxReps. Additionally, CMG owns Cox Target Media, which operates Valpak, one of North America's leading direct marketing companies, and Savings.com, a leading online source for savings. The company's operations currently include 14 broadcast television stations and one local cable channel, 57 radio stations, eight daily newspapers and more than a dozen non-daily publications, and more than 100 digital services. CMG currently operates in more than 20 media markets and reaches approximately 52 million Americans weekly, including more than 30 million TV viewers, more than 3.5 million print and online newspaper readers, and more than 14 million radio listeners. For more information about Cox Media Group, please check us out online at www.coxmediagroup.com.

All Media Journalist

All media journalists, AMJ's, are key to CMGO's commitment to developing a collaborative newsroom of the future, focused on gathering and delivering compelling, accurate, quick content for all our media platforms—digital, television, radio and print. The Multi-Media Reporter will possess keen news judgment, and have the skills necessary to gather high-quality still prints, video, interviews and information to produce and deliver the content in any form of media—AP style print and digital article, radio news report, and live television package.

Requirements:

- Displays a strong sense of urgency, high energy and tenacity to report on breaking news and other general assignments.
- Displays ability to work under pressure, and perform multiple tasks simultaneously.
- Develops and nurtures important sources quickly, building relationships that result in scoops
- Works in close communication with the Breaking News Team members to send in information, pictures, raw video and audio for digital and radio.
- Must work well with a team, but will often be self-directed.
- Uses time effectively and efficiently, meeting deadlines for multiple media platforms.
- Is flexible in shift starting times and work locations.
- Gathers, writes, produces and presents content for digital, television, radio and print.
- Ability to use technology to gather, produce and present content remotely required—including operation of Live U/Dejero unit for live TV coverage, use of a DSLR camera to take high-quality still prints/video, use of a smartphone to take still pictures, record video/audio, email media to Breaking News Team for digital, use of wi-fi card/Aspera app to send high quality stills/video for digital/print/TV, use of Sony P2 video camera to obtain video/interviews, use of a hand-held scanner to monitor breaking news while out of the office, GPS and paper maps to navigate to scenes quickly.
- Strong writing skills a must, with the ability to write compelling content quickly and accurately for digital, in AP style for print articles, and broadcast-style for radio and television.
- Vocal skills for live radio and live TV reporting experience preferred.
- Photography, videography and audio/video editing skills preferred.
- Familiarity with Avid suite of products preferred—Inews, Newscutter, Instinct, Assist, AP Style writing for print, Adobe Audition, Adobe Photoshop, Wire Ready.
- Collaborates effectively with others.

Minimum Qualifications:

- Bachelor's degree required and 1-3 years of professional media experience preferred.
- Requirements may change over time depending on technology and company priorities.
- Excellent driving record desired

We offer these excellent benefits:

- Medical
- Pension
- Dental
- 401k with a company match
- Vision
- Onsite Fitness center & dining facility

To apply, submit resume to: caryn.golden@coxinc.com

Subject Line: All Media Journalist

Please include salary requirements

No telephone calls please

Cox Media Group Ohio is an Equal Opportunity Employer



Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

MULTI-MEDIA REPORTER

Multi-Media Reporters are key to CMG Ohio's commitment to developing a collaborative newsroom of the future, focused on gathering and delivering compelling, accurate, quick content for all our media platforms—digital, television, radio and print. The Multi-Media Reporter will possess keen news judgment, and have the skills necessary to gather high-quality still prints, video, interviews and information to produce and deliver the content in any form of media—AP style print and digital article, radio news report, and live television package.

Requirements

- Displays a strong sense of urgency, high energy and tenacity to report on breaking news and other general assignments.
- Displays ability to work under pressure, and perform multiple tasks simultaneously.
- Develops and nurtures important sources quickly, building relationships that result in scoops.
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- Uses time effectively and efficiently, meeting deadlines for multiple media platforms.
- Is flexible in shift starting times and work locations.
- Gathers, produces and presents content for digital, television, radio and print.
- Ability to use technology to gather, produce and present content remotely required—including operation of Live U/Dejero unit for live TV coverage, use of a DSLR camera to take high-quality still prints/video, use of a smartphone to take still pictures, record video/audio, email media to Breaking News Team for digital, use of wi-fi card/Aspera app to send high quality stills/video for digital/print/TV, use of Sony P2 video camera to obtain video/interviews, use of a hand-held scanner to monitor breaking news while out of the office, GPS and paper maps to navigate to scenes quickly.
- Strong writing skills a must, with the ability to write compelling content quickly and accurately for digital, in AP style for print articles, and broadcast-style for radio and television.
- Vocal skills for live radio and live TV reporting experience preferred.
- Photography, videography and audio/video editing skills preferred.
- Familiarity with Avid suite of products preferred—Inews, Newscutter, Instinct, Assist, AP Style writing for print, Adobe Audition, Adobe Photoshop, Wire Ready.
- Collaborates effectively with others.

Minimum Qualifications

- Bachelor's degree required and 1-3 years of professional media experience, or specialized university multi-platform content training preferred.
- Requirements may change over time depending on technology and company priorities.

We offer these excellent benefits:

- | | |
|-----------|---|
| • Medical | • Paid vacation |
| • Dental | • 401k with a company match |
| • Vision | • Onsite Fitness center & dining facility |
| • Pension | |

To apply, submit resume to: caryn.golden@cmgohio.com

Subject Line: Multi-Media Reporter

Please include salary requirements

No telephone calls please

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Creating solutions. Delivering results.



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Job ID

Update

Multimedia Reporter

Actions

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 Status: Expired
 Originally Posted: 3/6/2013
 Last Modified: 8/16/2013
 Earliest expiration: 9/14/2013
 Views: 2504 Appl'ds: 103 View candidates
 Clicks: 0 Email: 0

Job Description Postings Screening Auto-Reply

Job Description

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Multimedia Reporter

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual story-telling
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment
- Initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

We offer these excellent benefits:

- Medical
- Paid vacation

- Dental
- Vision
- Pension
- 401k with a company match
- Onsite Fitness center & dining facility

Please include salary requirements
 No telephone calls please

Cox Media Group Ohio is an Equal Opportunity Employer

Salary

Career Level Required

Experience Required

Education Required

Job Type Employee

Job Status Full Time

Contact Information

Phone :

Fax :

Email : Connie.post@coxinc.com

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 Business Unit: CXOHP Cox Ohio Publishing

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[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

[Job Information](#) [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

Opening Information

*Template ID: [Cox Recruitment Template](#)
 Job Opening Type: Standard Requisition
 Created By: 00282033 [Sarah Reinman](#)
 Created: 03/06/2013 [\[i\]](#)
 *Openings to Fill: Limited
 Target Openings:
 Available Openings:
 Establishment ID:
 Business Unit: [Cox Ohio Publishing](#)
 Job Code: [Reporter I](#)
 Company: [Dayton Newspapers, Inc.](#)
 Department: [DDN-News Content](#)
 Location: [Media Center](#)
 Recruiting Location: [OH - Dayton/Springfield](#)
[Add Additional Locations](#)

Status Code:
 Status Reason:
 *Status Date: [\[i\]](#)
 Desired Start Date:

Additional Job Specifications

Find | View All | First | 1 of 1 | Last

Staffing Information

Schedule Type:
 Travel Percentage:

[Job Information](#) [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

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Job Description

Job Title: All Multimedia Journalist
Job ID: 302048
Location: OH - Dayton/Springfield
Full/Part Time: Full-Time
Regular/Temporary: Regular

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Job Description

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual storytelling.
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing best job.

Qualifications

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment
- Initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Closing Statement

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Cox Media Group is an Equal Opportunity Employer

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Find Job Opening

Job Opening

[Print Job Opening](#)

Posting Title: All Media Journalist Job Opening ID: 305060
 Job Opening Status: 110-Filled/Closed Job Type: Continuous
 Job Title: All Media Journalist Job Code: OH0222
 Business Unit: CXOHP Cox Ohio Publishing

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[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

[Job Information](#) [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

Opening Information

*Template ID: Cox Recruitment Template
 Job Opening Type: Continuous Job Opening
 Created By: Sarah Reinman
 Created:
 *Openings to Fill: Limited
 Target Openings:
 Available Openings:
 Establishment ID:
 Business Unit: Cox Ohio Publishing
 Job Code: All Media Journalist
 Company: Dayton Newspapers, Inc.
 Department: DDN-News Content
 Location: Media Center
 Recruiting Location: OH - Dayton/Springfield
[Add Additional Locations](#)

Status Code:
 Status Reason:
 *Status Date:
 Desired Start Date:

Additional Job Specifications [Find](#) [View All](#) [First](#) [1](#) of [1](#) [Last](#)

Staffing Information

Schedule Type:
 Travel Percentage:

[Job Information](#) [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

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Job Description

Job Title: All Media Journalist
Job ID: 305060
Location: OH - Dayton/Springfield
Full/Part Time: Full-Time
Regular/Temporary: Regular

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Job Description

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Responsibilities

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
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- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
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- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Qualifications

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Closing Statement

Cox Media Group Ohio is an integrated broadcasting, publishing, direct marketing and digital media company that includes the national advertising rep firms of CoxReps. Additionally, CMG owns Cox Target Media, which operates Valpak, one of North America's leading direct marketing companies, and Savings.com, a leading online source for savings. The company's operations currently include 14 broadcast television stations and one local cable channel, 57 radio stations, eight daily newspapers and more than a dozen non-daily publications, and more than 100 digital services. CMG currently operates in more than 20 media markets and reaches approximately 62 million Americans weekly, including more than 30 million TV viewers, more than 3.6 million print and online newspaper readers, and more than 14 million radio listeners. For more information about Cox Media Group, please check us out online at www.coxmediagroup.com.

CMG Ohio is an Equal Opportunity Employer

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Broadcast Employment Services

WHIO (CBS) Dayton, Ohio

Position Multimedia Reporter
Reference # TVJ#34224439
Type Television
Full / Part Full Time - Regular
Experience 1 Year
Posted 8/19/2013
Closes 9/19/2013
Time Left 0 Days
DMA #64
Found In News / Talent - General Assignment Reporter



Multimedia Reporter

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate

Supplemental Information

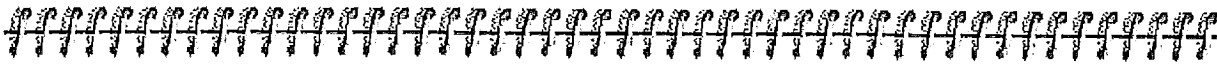
- Salary Type
- Salary Range
- Starting Salary / Year
- Starting Salary / Hour
- Job Type
- Hours
- Workweek
- Scheduled on Holidays
- Start Date
- Probation Period
- Benefits
- Benefit Premium
- 401K Plan
- Vacation
- Paid Sick Leave
- Phone Calls
- Agent Phone Calls
- Résumé
- Cover Letter

Full Time -
Regular

closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

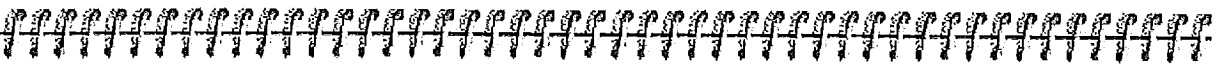
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 - Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
 - Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
 - Meet additional minimum job requirements and processes for specific broadcasts/publishing beat/job.
- Minimum Qualifications:**
- Valid driver's license and access to transportation
 - Excellent writing and communication skills



- References**
- Salary History**
- Tape / Reel**
- Tape Format**
- Tape Return**
- Director's Track**
- FAX Résumé**
- TVJobs.com E-Résumé**
- Degree Required**
- Contract Required**
- Contract Length**
- Special Requirements**
- Driver's License**
- Insurance**
- Good Driving Record**
- Heavy Lifting**
- Previous Applicants**
- Local Apartment Rental**
- Moving Expenses**
- Union Position**
- Union Contract Expires**
- Confirmation Letter**

No
Yes

- Photo/video experience
- Preferred Qualifications:
 - College degree
 - At least one year of newsroom experience
- Job Competencies:
 - News judgment
 - Initiative and problem-solving
 - Accuracy and thoroughness and sense of urgency
 - Dependability and follow-through and able to meet deadlines
 - Ability to think and act clearly and quickly under pressure
 - Accurate and fast writing/news-gathering skills for all four platforms
 - Expertise in all four platforms
 - Interviewing skills
 - Internal relationship-building, communication and process-following.
 - Mastery of promotional and process language
 - Bias awareness and ability to balance stories
 - Flexibility and ability to quickly adapt to change and work as a team
- We offer these excellent benefits:
 - Medical
 - Paid vacation
 - Dental
 - 401k with a company match
 - Vision
 - Onsite Fitness center & dining facility



Rejection Letter	
Feedback	
Drug Screen	
Proof of Eligibility to work in U.S. Required	
Equal Opportunity Employment	Yes
EOE Data Form	Yes

• Pension

To apply, submit resume to: connie.post@coxinc.com

Subject Line: Multimedia Reporter

Please include salary requirements

When responding to this job ad, please mention you saw it listed at TVJobs.com

© Broadcast Employment Services 1994-2014

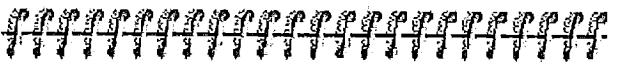


Annual [E-Resume](#) subscription or [DigitalTalent](#) resume required.



All applicants are required to [submit this application form](#).

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Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Tuesday, May 14, 2013 10:39 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Howard University'; 'Indiana Wesleyan University'; 'International College of Broadcasting'; 'Jennifer Howard'; 'Job Center'; 'Kent State University'; 'Leadership Institute - Career'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'Miami Valley CTC'; 'NAB Career Center'; 'National College of Bus. & Tech'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'RETS Tech Center'; 'Sinclair College - Career'; 'Warren County JVS'; 'Wilberforce University - Career'
Subject: Job Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 05.14.2013.doc

Good Morning,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 *Email:* sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

Multimedia Reporter

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

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Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
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- Expertise in all four platforms
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- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Contact: C. Post, connie.post@coxinc.com

Visual Coordinator

WHIO-TV and Cox Media Group is seeking a full-time Visual Content Coordinator to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. You will be responsible for assessing and prioritizing incoming visual and audio content from CMG staff, social media sites, national news outlets and others, and handle coordinating that content for all of the CMG Ohio news platforms.

Responsibilities:

- Must be able to work in high-pressure situations
- Must have working knowledge of a multi-platform newsroom
- Must be able to make quick editorial and technical decisions
- Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Minimum Qualifications:

- 5 years+ experience working in a news environment preferred
- Experience using a news-based computer system preferred. (iNews, ENPS, etc)
- Experience using non-linear edit systems a plus. (Final Cut, Edius, Avid)
- Experience with word, excel and google documents preferred
- Must have knowledge of and be able to navigate social media and national media web site

Contact S. Dunster, sean.dunster@coxinc.com

Senior Research Analyst

Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.

Job Responsibilities:

- Sales support to media consultants in print, television, radio and digital sales; works with media consultants to ascertain client needs, analyzes both primary and secondary data sources, prepares findings and presents to media consultants & clients.
- Trains media consultants on research topics including audience and market data, mapping geographies and data interpretation.
- Content research support: prepares & analyzes audience trends for print, TV, radio and digital content decision makers.
- Has a thorough understanding of media strengths/weaknesses for print, television, radio, and

Minimum Qualifications:

- Bachelor's degree in Marketing or relevant discipline
- Demonstrates basic fundamental knowledge of media specific software (examples include: Scarborough PrimeLingo & PrimeNext, Claritas, ConsumerPoint, Claritas PrimeLocation, One Domain, Marketron, Kantar, ComScore and/or Site Catalyst)
- Strong communication skills both oral and written
- Ability to build a collaborative environment and make innovative contributions
- Media planning/agency buying experience a plus

Contact: D. Bowen, Deborah.bowen@coxinc.com

digital. Optimizing schedules for reach and frequency.

- Assists with special projects as assigned including: direct mail support through Prizm segmentation and list generation.

Technical Writer/Photographer

Cox Media Group Ohio is seeking a part time Technical Writer/Photographer in the Marketing Publications Department. This position will create content in strategic products or features in a variety of newspapers and websites. These products may be recurring or irregular depending on the need of the customers or sales department. The ideal candidate will be creative, a self-starter with strong organizational and communication skills, possess the ability to handle multiple tasks, and be able to adapt to change quickly. They will have regular contact with the public and with our customers and must be able to represent Cox Media Group Ohio in a professional and competent manner.

Position Responsibilities:

- Cover photographic assignments when needed
- Story coverage, writing, and editing as needed
- Work within existing publication systems to create content for print and web products
- Represent CMGO, the Dayton Daily News and the Marketing Publications department to readers and community organizations in regard to publication content
- Contribute content to a variety of advertising-related publications and Web sites

Minimum Qualifications:

- Demonstrated successful experience in writing, and photography in a variety of subject areas. T
- Possess good knowledge and skills in Journalistic photography.
- Degrees in journalism, communications, or equivalent work experience preferred.
- Work a flexible schedule and willing to have interchangeable product assignment responsibilities.

Contact: A. Daniels, Adrienne.daniels@coxinc.com

Radio Chief Engineer

The Radio Chief Engineer supports the growth and profitability of CMG Ohio Radio operations through direct leadership of all technology, systems, and equipment necessary to deliver news, advertising and information across our radio platforms. This position provides direction and guidance to drive product quality, 24/7 uptimes, business operational risk management and strategic development of radio engineering to drive our business forward.

Key activities: The Radio Chief Engineer will actively engage in strategic planning, development and communication of radio industry knowledge to set and achieve best practices, internal communication and process improvement. The Radio Chief Engineer will have a strong focus on customer focus that will drive process and quality improvement. Create plans that run our businesses efficiently so that we can invest the majority of our resources improving our products for our customers and evolving our business with the latest technology in response to our internal and external customer and business needs. This position will be the go to person for all radio related issues.

Operational responsibilities

- Develop operational goals which are tied to short and long-term goals of the company.
- Define the business requirements by working closely with all CMG Ohio departments to identify opportunities needed to develop and maintain the operational infrastructure required to deliver against business needs and goals.
- Develop and apply a thorough knowledge of industry and competitive activity both regionally and nationally translating this knowledge into appropriate plans and strategy.
- Take an active role in building and executing an annual business plan and manage expense and capital budgets effectively.
- Assist in implementing productivity and quality metrics and incentive programs designed to minimize costs and enhance efficiency; drive process improvement.
- Measure and communicate progress to goal and performance to standards.
- Optimize customer satisfaction and loyalty through improved operations.
- Strong knowledge of installing, maintaining, and repairing AM & FM transmitter equipment with remote site management.
- Understanding of high power FM and directional AM transmission systems.
- Knowledge of studio analog and digital audio systems.
- Experience in radio studios and equipment, satellite receiver systems, internet streaming systems, and internal networking systems.
- Must be available to support 24/7 operations.

Contact: D. Thomas, dave.thomas@coxinc.com

Leadership and cross-functional team player

- Work to build a team environment with strong morale, positive energy and a goal-oriented culture.
- Actively provide development opportunities for employees; provide specific and objective feedback to maximize performance.
- Foster open communication with employees, and clearly communicate importance of team's vision, direction, and priorities.
- Establish mission critical policy and procedure.
- Foster a positive business climate which motivates employees.
- Demonstrate the flexibility necessary to adjust to changing/additional duties and responsibilities as the markets and company changes.
- Consistent partnership, collaboration and communication across peer group, other internal departments and across CMG divisions.

Required Experience, Skills and Qualifications

- 3+ years of relevant work experience in radio engineering operations.
- Associates degree / or equivalent work experience, SBE certification.
- Strong communication skills (verbal, written and presentation) required.
- Strong understanding of radio operations.
- Proven ability to implement, execute and multi-task to meet aggressive project deadlines.
- Ability to travel based on business need is required.
- Must have a valid driver's license.

Engineering Technician

WHIO-TV is seeking a part time engineering technician.

Position Responsibilities:

- Operate teleprompter during live/recorded programs
- Assists talent in studio
- Changes Out/adjust studio light
- Maintains sets in studio
- Works with staff in news department
- Learns Master Control ops

Position Requirements:

- Minimum; High School Diploma
- Associates Degree or higher preferred

Contact: james.robins@cmgohio.com

Electronic Systems Engineer

Cox Media Group is seeking a full time Electronic Systems Engineer.

Responsibilities:

- Develop and install monitoring equipment and develop troubleshooting procedure
- Utilize troubleshooting software programs to reduce equipment down time.
- Troubleshoot computers, software programs, and computer-related hardware.
- Develop and implement electronic system back-up and recovery procedures.

Minimum Qualifications:

- Must have a degree in Electronics and / or a minimum of 6 years related work experience.
- Must have a minimum of 8 years' experience as an electronic technician / PLC Programmer with software experience.
- Extensive knowledge of t debugging, and troubleshooting of programmable logic controllers and AC/ DC variable speed drives.

Minimum Qualifications:

- Extensive knowledge of computer operating systems, installing, operating, and troubleshooting software programs
- Strong understanding of industrial electrical systems; 3- phase, power, transformers, switchgear, uninterruptible power supplies, motor starters, etc.
- Ability to use tools to troubleshoot electronic systems:
 - o Multimeter
 - o Oscilloscope
- Experience in working with voltages from 5 VDC to 480 VAC.
 - o Expertise in PLC
 - o Installation
 - o Programming
 - o Debugging
 - o Troubleshooting
- Strong understanding of and ability to use effectively some of the following software programs: Siemens, GE Fanuc, Allen Bradley, Texas Instruments and EAE (FPS) / Indramat control systems.

Contact: Steve Peyton, steve.peyton@coxinc.com

NCG & SNS Outside Sales Media Consultant – 2 Openings | 1 located in Springfield & 1 located in Liberty Township

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing

Springfield Contact: J. Hayden, joyce.hayden@coxinc.com

Liberty Township Contact: K. Lane, kathy.lane@coxinc.com

Essential Duties & Responsibilities include:

- professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

Packaging Associates

Are you looking for part-time work in a "state-of-the-art", clean, neat, safe, climate-controlled environment with competitive pay and a great benefits package to include: medical, 401k, and pension? If so, we have the perfect job for you!!!!

Responsibilities:

- Feeding of pre-printed materials and newspaper sections into the insert machine
- Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas
- Removal of newspaper sections and/or pre-printed materials from created packages

Contact: kymberly.bell@coxinc.com

Responsibilities Continued:

- Operation of powered strapping equipment
- Cleaning of work area as needed

Minimum Qualifications:

- At least 18 years of age
- Ability to lift 20 to 50 lbs repeatedly
- Ability to stand for long periods of time

We offer these excellent benefits:

Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact

Subject Line: Position Name

Please include salary requirements

No telephone calls please

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Revised: 05.14.2013

Cox Media Group Ohio is an Equal Opportunity Employer

Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Tuesday, June 11, 2013 2:59 PM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Howard University'; 'Indiana Wesleyan University'; 'International College of Broadcasting'; 'Jennifer Howard'; 'Job Center'; 'Kent State University'; 'Leadership Institute - Career'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'Miami Valley CTC'; 'NAB Career Center'; 'National College of Bus. & Tech'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'RETS Tech Center'; 'Sinclair College - Career'; 'Warren County JVS'; 'Wilberforce University - Career'
Subject: Job Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 06.11.2013.pdf

Good Afternoon,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 *Email:* sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services



Digital Product Manager – Social Media

Cox Media Group Ohio is seeking a Digital Product manager with a focus on social media. Digital Product Managers lead, define, implement and oversee specialized Digital products including—but not limited to—mobile, video and social media. Successful candidates have the unique combination of strategic-thinking, client-management and creative content skills. They will proactively develop high-impact solutions with clear measures of success. As industry trend-spotters, they are able to create and enact plans based on emerging technologies and platforms. Digital Product Managers support CMGO's Digital businesses by partnering with Content, Sales, Marketing, other CMG properties and outside vendors to plan and execute progressive Digital campaigns. Successful candidates are adaptable and rely on metrics and user data to inform decisions about products to create and promote.

Key Requirements:

- Deliver audience and client targets in assigned product area by using the extensive Digital portfolio: mobile, social, wired, contests, promotions and other Digital formats
- Work closely with third parties, vendors and other CMG properties to design, integrate and launch new products and services
- Measure and correlate campaigns and communicate results clearly to management
- Assist in planning/developing Digital revenue proposals by working with Digital sales staff
- Identify strategic opportunities and innovative ideas to move products forward
- Effectively communicate with technical and non-technical stakeholders across multiple business units
- Use metrics and research to make product decisions, with focus on continuous process improvement and benchmarking
- Ability to work in high-energy fast-paced environment
- Stay current on Digital audience, technology and advertising trends to help drive business development
- Actively watch, listen to, read or otherwise review products across all platforms (TV, radio, print)
- Collaborate effectively with others and integrate cross-functional teams (technology, marketing and creative/design) in support of products and campaigns
- Exhibit a sense of humor, fun and creativity
- Handle other assignments as needed, showing flexibility and adaptability

Minimum Requirements:

- Bachelor's degree in relevant discipline or equivalent experience
- Minimum 1 year of Digital experience
- Results-oriented approach to work, with proven track record
- Excellent communication and presentation skills, both verbal and written

Required Skills:

- Proven ability to create and execute audience-growing strategy.
- Proven ability to generate and execute monetization strategy on social platforms.
- Working knowledge of rules/guidelines for Facebook, Twitter, Instagram, Pinterest and Vine.
- Ability to gather and analyze social media data. Proven ability to execute contests on social platforms

Desired Skills:

- Social media advertising
- Experience working with advertising consultants and clients.
- Knowledge of Adobe Social and other third-party tools/ apps to gather and analyze social media data

Contact: C. Post, connie.post@coxinc.com

Digital Product Manager – Mobile & Web Development

Cox Media Group Ohio is seeking a Digital Product manager with a focus on mobile and web development. Digital Product Managers lead, define, implement and oversee specialized Digital products including—but not limited to—mobile, video and social media. Successful candidates have the unique combination of strategic-thinking, client-management and creative content skills. They will proactively develop high-impact solutions with clear measures of success. As industry trend-spotters, they are able to create and enact plans based on emerging technologies and platforms. Digital Product Managers support CMGO's Digital businesses by partnering with Content, Sales, Marketing, other CMG properties and outside vendors to plan and execute progressive Digital campaigns. Successful candidates are adaptable and rely on metrics and user data to inform decisions about products to create and promote.

Key Requirements:

- Deliver audience and client targets in assigned product area by using the extensive Digital portfolio: mobile, social, wired, contests, promotions and other Digital formats
- Work closely with third parties, vendors and other CMG properties to design, integrate and launch new products and services
- Measure and correlate campaigns and communicate results clearly to management
- Assist in planning/developing Digital revenue proposals by working with Digital sales staff
- Identify strategic opportunities and innovative ideas to move products forward
- Effectively communicate with technical and non-technical stakeholders across multiple business units
- Use metrics and research to make product decisions, with focus on continuous process improvement and benchmarking
- Ability to work in high-energy fast-paced environment
- Stay current on Digital audience, technology and advertising trends to help drive business development

Minimum Requirements:

- Bachelor's degree in relevant discipline or equivalent experience
- Minimum 1 year of Digital experience
- Results-oriented approach to work, with proven track record
- Excellent communication and presentation skills, both verbal and written

Required Skills:

- HTML
- CSS
- Javascript
- PHP
- CMS

Desired Skills:

- Database
- Data Visualization
- Responsive Design

Contact: C. Post, connie.post@coxinc.com

- Actively watch, listen to, read or otherwise review products across all platforms (TV, radio, print)
- Collaborate effectively with others and integrate cross-functional teams (technology, marketing and creative/design) in support of products and campaigns
- Exhibit a sense of humor, fun and creativity
- Handle other assignments as needed, showing flexibility and adaptability

Radio Programming Director

The Director of CMGO Radio Programming is a radio champion, responsible for growing audience for our three local radio stations (Country/News-Talk/Rock) and positioning them as market leaders. This role requires a creative and energetic thinker and leader with a proven expertise in successful radio programming. The Director will be an excellent strategist and problem solver; a great communicator and collaborator; and a detail-oriented multi-tasker who can stay focused in an evolving and fast-paced environment. The Director is responsible for understanding CMGO's overall strategy and how radio fits into it. The ability to work as part of a leadership and management team in implementing a multi-platform strategy is a critical skill.

Primary Responsibilities

- Oversees overall strategic planning for product/brand evolution
- Aligns talent, performance and structure to achieve business goals
- Understands research, how to decipher it and put it into action
- Establishes metrics to measure the stations' performance
- Models effective communication and collaboration between all platforms
- Provides regular feedback and coaching to staff and radio contributors to improve performance
- Establishes and communicates goals and holds team accountable for the execution of goals.
- Has a deep understanding of each life group of each station. Where is the audience? Who are they? What is the feel on the street? Where is the future? How do you communicate directly to them?
- Has an ear for effective radio, provides daily monitoring of all on-air products, and ability to coach and develop staff during monitors.
- Monitor competition

Operational responsibilities

- Oversight of the overall department budgets including the media budgets and plans.
- Ensures best practices are followed and that overall quality of products is at their highest.

Leadership and cross-functional team player

- Serves on a cross-platform leadership team
- Manages effective relationships with senior leaders across company, community and agencies
- Presents strategies and concepts in a way that inspires action.
- Influences the development of a high-performance culture

Minimum Qualifications

- Bachelor's degree in related field or equivalent experience
- Minimum of 5 years of medium market radio experience
- Must have experience programming multiple formats
- Experience in platforms other than a radio is preferred
- Familiarity with using research and metrics to drive innovation and results
- Strong communication and collaboration skills
- Inclusive leader who builds a strong two-way relationship with his/her staff
- Minimum of 3 years of experience managing staff
- Understanding and compliance of FCC rules and regulations.

Contact: hrmedia2012@gmail.com

Visual Coordinator

WHIO-TV and Cox Media Group is seeking a full-time Visual Content Coordinator to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. You will be responsible for assessing and prioritizing incoming visual and audio content from CMG staff, social media sites, national news outlets and others, and handle coordinating that content for all of the CMG Ohio news platforms.

Responsibilities:

- Must be able to work in high-pressure situations
- Must have working knowledge of a multi-platform newsroom
- Must be able to make quick editorial and technical decisions
- Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Minimum Qualifications:

- 5 years+ experience working in a news environment preferred
- Experience using a news-based computer system preferred. (iNews, ENPS, etc)
- Experience using non-linear edit systems a plus. (Final Cut, Edius, Avid)
- Experience with word, excel and google documents preferred
- Must have knowledge of and be able to navigate social media and national media web site

Contact: [S. Dunster, sean.dunster@cmgohio.com](mailto:S.Dunster@cmgohio.com)

Multimedia Reporter

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual story-telling
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Contact: C. Post, connie.post@coxinc.com

Reporter

Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Display urgency, tenacity and passion to get the best, most complete content while meeting multiple deadlines.
- Create breaking news content effectively and efficiently, communicating to managers as soon as a story is confirmed.
- When the first to arrive on the scene of breaking news, quickly assess the situation, relay information to the Breaking News Team and provide multi-platform content (e.g., information for web bursts, radio phoners/audio interviews, still photographs and video).
- Possess multi-platform news judgment and alert managers when content is shareable among platforms.
- Generate clean, concise content that is balanced and unbiased; complete, in-depth and dependable; incorporating, where appropriate, a diverse range of sources. Content should not contain errors of fact or judgment
- Enterprise turnable, leadable stories on a daily basis, and create stories that can become promotable sweeps news pieces.
- Execute active, clear and compelling live reports on television, radio and digital platforms
- Produce unique, exclusive and/or enterprise content.
- Possess strong interviewing skills.
- Use technology to file content remotely.
- Have transportation available and be able to navigate to the areas our brands serve – Dayton streets and surrounding counties

Responsibilities continued:

- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.
- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications:

- Bachelor's degree preferred or 1-3 years of professional media experience. Experiences in radio or television reporting preferred.
- Requirements may change over time
- Knowledge of iNews and Microsoft Office Suite
- Basic knowledge and ability to take digital photos and videos.
- Report regularly on breaking and developing weather events and their aftermath.
- Maintain speed, quality and clarity on air while describing breaking news. Pleasant-speaking voice with clear articulation.
- Create multiple news stories per day.

- File reports for radio and digital.
Contact: T. Wolff, tim.wolff@cmgohio.com

Outside Sales Media Consultant

WZLR 95.3 FM is seeking an Outside Sales Media Consultant. This position is responsible for continuous account development and new business account development through aggressive sales strategy including the creation of customer solutions utilizing on-air radio commercials, online marketing, customized events and projects, as well as the entire suite of Cox Media Group Ohio products.

Responsibilities:

- Utilize product and service knowledge to develop strategic and tactical solutions for customers
- Identify current and future customer needs by establishing rapport with current and potential customers
- Help customers develop and maximize advertising budgets
- Obtain client acceptance by developing campaign strategy and presenting multimedia solutions
- Evaluate and adjust/redirect campaigns by studying and analyzing results and recommending future direction
- Develop new business contacts and opportunities through networking, territory mining and referrals
- Be a marketing resource for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue and special project goals
- Maintain professional knowledge by attending educational workshops and participating in on-going company training

Minimum Qualifications:

- Bachelor's degree preferred or at least two years of successful outside sales experience required with strong emphasis in business-to-business sales
- Excellent communication, presentation, and customer service skills
- Work with clients to define marketing challenges and solutions to help them grow their business
- Develop long-term relationships with station customers
- Desire and drive to meet new business owners in an effort to develop new business
- Work well independently and as a member of the sales team
- General business understanding of marketing
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and digital opportunities
- Ability to think creatively to develop solutions for customers
- Possess a Passion for Sales
- Be a highly motivated self-starter with a positive, winning attitude
- Good listening skills
- Commitment to high performance
- Multi-media sales experience with a track record of success preferred.

Contact: A. Willis, allen.willis@cmgohio.com

Senior Research Analyst

Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.

Job Responsibilities:

- Sales support to media consultants in print, television, radio and digital sales: works with media consultants to ascertain client needs, analyzes both primary and secondary data sources, prepares findings and presents to media consultants & clients.
- Trains media consultants on research topics including audience and market data, mapping geographies and data interpretation.
- Content research support: prepares & analyzes audience trends for print, TV, radio and digital content decision makers.
- Has a thorough understanding of media strengths/weaknesses for print, television, radio, and digital. Optimizing schedules for reach and frequency.
- Assists with special projects as assigned including: direct mail support through Prizm segmentation and list generation.

Minimum Qualifications:

- Bachelor's degree in Marketing or relevant discipline
- Demonstrates basic fundamental knowledge of media specific software (examples include: Scarborough PrimeLingo & PrimeNext, Claritas, ConsumerPoint, Claritas PrimeLocation, One Domain, Marketron, Kantar, ComScore and/or Site Catalyst)
- Strong communication skills both oral and written
- Ability to build a collaborative environment and make innovative contributions
- Media planning/agency buying experience a plus

Contact: F. Kerckaert, Fantine.kerckaert@cmgohio.com

Apprentice Machinist

Cox Media Group Ohio is seeing a full time apprentice machinist who possesses basic knowledge of press and mailroom equipment. This position will assist the Machine Shop maintenance activities and successfully progress through the machine shop apprenticeship program.

Position Responsibilities:

- Work with the Machinists to maintain the operational equipment
- Perform required maintenance on the PTC operational equipment
- Position will require the flexibility to work day or night shift, weekends and holidays

Position Requirements:

- Minimum of 5 years working in a manufacturing / repair type of atmosphere
- Extensive knowledge mechanical systems and machine repair
- Working knowledge of basic skills necessary to be a Journeyman Machinist

Contact: S. Peyton, steve.peyton@coxinc.com



Electronic Systems Engineer – 2 Openings

Cox Media Group is seeking a full time Electronic Systems Engineer.

Responsibilities:

- Develop and install monitoring equipment and develop troubleshooting procedure
- Utilize troubleshooting software programs to reduce equipment down time.
- Troubleshoot computers, software programs, and computer-related hardware.
- Develop and implement electronic system back-up and recovery procedures.

Minimum Qualifications:

- Must have a degree in Electronics and / or a minimum of 6 years related work experience.
- Must have a minimum of 8 years experience as an electronic technician / PLC Programmer with software experience.
- Extensive knowledge of the installation, programming, debugging, and troubleshooting of programmable logic controllers and AC/ DC variable speed drives.
- Extensive knowledge of computer operating systems, installing, operating, and troubleshooting software programs.

Minimum Qualifications:

- Strong understanding of industrial electrical systems; 3- phase, power, transformers, switchgear, uninterruptible power supplies, motor starters, etc.
- Ability to use tools to troubleshoot electronic systems:
 - o Multimeter
 - o Oscilloscope
- Experience in working with voltages from 5 VDC to 480 VAC.
 - o Expertise in PLC
 - o Installation
 - o Programming
 - o Debugging
 - o Troubleshooting
- Strong understanding of and ability to use effectively some of the following software programs: Siemens, GE Fanuc, Allen Bradley, Texas Instruments and EAE (FPS) / Indramat control systems.

Contact: S. Peyton, steve.peyton@coxinc.com

Packaging Associates

WHIO-TV, Dayton, Ohio's dominant TV station is seeking a full-time news photographer/editor. Non-returnable DVD submitted for this position should show your best use of natural sound, stories with beginning, middle and end using steady sequenced video.

Responsibilities:

- Feeding of pre-printed materials and newspaper sections into the insert machine
- Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas
- Removal of newspaper sections and/or pre-printed materials from created packages

Contact: kymberly.bell@coxinc.com

Responsibilities Continued:

- Operation of powered strapping equipment
- Cleaning of work area as needed

Minimum Qualifications:

- At least 18 years of age
- Ability to lift 20 to 50 lbs repeatedly
- Ability to stand for long periods of time

We offer these excellent benefits:

Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact

Subject Line: Position Name

Please include salary requirements

No telephone calls please

Cox Media Group Ohio is a fully integrated media enterprise that includes print and digital products for the *Dayton Daily News*, *Hamilton JournalNews*, *Springfield News-Sun*, and *The Middletown Journal* daily newspapers, the weekly *Oxford Press*, and *Today's Pulse* weekly newspapers; targeted print and digital products such as *ActiveDayton.com*, *Skywrighter*, *DaytonB2B* and *SpringfieldB2B*; and broadcast properties that include WHIO-TV, a CBS affiliate, and News Talk Radio WHIO 95.7FM and AM 1290, K99.1FM and 95.3 The Eagle.

Cox Media Group Ohio is an Equal Opportunity Employer

Revised: 03.06.2013

Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Thursday, August 29, 2013 10:31 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Fortis & Rets'; 'Howard University'; 'Indiana Wesleyan University'; 'Job Center'; 'Kent State University'; 'Leadership Institute'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'Miami Valley CTC'; 'NAB Career Center'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'Sinclair College - Career'; 'Warren County JVS'; 'Wilberforce University - Career'
Subject: Job Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 08.28.2013.doc

Good Morning,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 *Email:* sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

News Photographer/Editor

WHIO-TV and Cox Media Group is seeking a part-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in the multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. There is no guarantee this part-time position will become fulltime.

Position Responsibilities:

- Must be able to work in high-pressure situations
- Must be able to make quick editorial and technical decisions in the field and during editing
- Must work well in all types of outdoor conditions
- Must be flexible in scheduling due to the changing needs of news events, including being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Position Requirements:

- At least 1 year experience working in a television news environment, including but not limited to shooting news video non-linear editing, shooting live shots and lighting
- Experience with ENG truck operation desired
- Be able to lift and carry upwards of 50lbs of equipment

Interested applicants should send a resume and DVD of recent work to:

Sean Dunster, News Technology Manager
1611 S. Main Street
Dayton, OH. 45409.

Or you can email a resume and link to recent work to:
sean.dunster@cmgohio.com

Sales Coordinator

This position is responsible for managing the tactical execution of sales strategies for CMGO single copy newspapers including the Dayton Daily News and all CMGO community newspapers. This outside sales position will work with multiple levels of our largest retail distributors to maximize in-store exposure and sales.

Key responsibilities include:

- Developing and executing sales and promotion plans for single copy retail outlets that result in increased sales of our newspapers.
- Achieving budgeted volume and revenue goals for single copy newspapers.
- Making outside sales calls to key retail outlets to maximize single copy sales.
- Optimize point-of-purchase exposure throughout CMGO markets that results in winning the store-by-store promotional battles with competitive print products.
- Develop sales tactics to grow digital single copy product sales and engagement. This position is expected to be making outside sales calls every day.
- Maximizing bulk sales of newspapers or digital products to large institutions such as schools, hospitals, events and hotels.
- Working with Marketing and Distribution, utilize all promotional tools, including in-store signage, upcoming Sunday ads, online promotion, masthead coupon promotion, e-mail and social media marketing, to maximize single copy sales.

Key responsibilities include:

- Single Copy retail and corporate route audits to include school accounts.
- Working with schools and teachers to maximize Newspaper in Education copy volume and usage.

Position requirements:

- Direct outside sales experience required.
 - Bachelor's degree or equivalent work experience preferred.
 - Excellent and effective communication, interpersonal, and organizational skills.
 - Proven history of excellent follow through.
 - Must be creative and ready open to new ideas.
 - Proven history of building mutually beneficial, needs-based relationships with customers.
 - Experience in retail promotions or retail store sales a plus.
 - Must be available to work weekends as needed.
 - Must be able to work with other departments as needed including Advertising and Marketing.
 - Advertising or marketing experience a plus.
- Contact: hmedia2012@gmail.com

Consumer Sales Manager

This position will be responsible for developing strategies to manage and achieve new subscription acquisition goals for a variety of direct personal selling channels primarily working through vendor partnerships. They will also be responsible for developing strategies to manage and achieve all Single Copy sales and account relationships goals. This position will work closely with the Consumer Loyalty and Engagement Manager, Marketing, Market Research, Distribution, Finance, CMG data analytics, NSS Customer Service and Retention, and other support departments or vendors as needed. This position will be utilizing segmentation and data analytical tools to optimize sales success.

Key responsibilities include:

- Manage our sales and contractual relationship with Tele-marketing, Crewing, and Kiosk sales vendors and work with them to achieve sales volume and revenue goals.
- Developing campaigns and strategies to exceed new subscription sales volumes for both paid and free publications of CMG Ohio.
- Track and monitor acquisition channel subscriptions for retention quality, ROI, and overall cost by sales channel.
- Coordinate work with Consumer Loyalty and Engagement Manager and Market Research to identify new targets and implement sales plans based on geographic, demographic, or other opportunities.
- Manage to a budgeted cost per unit for new subscription acquisitions.

Key responsibilities include:

- Manage all 3rd-Party sales channels including Newspaper In Education, hotels and events, institutional, and other specialized product sales as needed
- Develop sales strategies and tactics to grow digital single copy product sales and engagement.
- Responsible for maintain DTI data integrity which includes vendor data input.

Position requirements:

- Must possess effective communication, interpersonal, and organizational skills.
- Bachelor's degree or equivalent professional experience.
- At least 5 years of direct sales management experience.
- Circulation distribution or sales experience a plus.
- Retail advertising sales experience a plus.

- Manage single copy sales staff and manage customer relationships with single copy retailers.
- Manage and implement point-of-purchase promotion strategies and retailer co-promotions to maximize single copy sales.

- Demonstrated data analysis or target marketing experience.
Contact: hrmedia2012@gmail.com

Outside Sales – Single Copy

This position is responsible for managing the tactical execution of sales strategies for CMGO single copy newspapers including the Dayton Daily News and all CMGO community newspapers. This outside sales position will work with multiple levels of our largest retail distributors to maximize in-store exposure and sales.

Key responsibilities include:

- Developing and executing sales and promotion plans for single copy retail outlets that result in increased sales of our newspapers.
- Achieving budgeted volume and revenue goals for single copy newspapers.
- Making outside sales calls to key retail outlets to maximize single copy sales.
- Optimize point-of-purchase exposure throughout CMGO markets that results in winning the store-by-store promotional battles with competitive print products.
- Develop sales tactics to grow digital single copy product sales and engagement. This position is expected to be making outside sales calls every day.
- Maximizing bulk sales of newspapers or digital products to large institutions such as schools, hospitals, events and hotels.
- Working with Marketing and Distribution, utilize all promotional tools, including in-store signage, upcoming Sunday ads, online promotion, masthead coupon promotion, e-mail and social media marketing, to maximize single copy sales.

Key responsibilities include:

- Single Copy retail and corporate route audits to include school accounts.
- Working with schools and teachers to maximize Newspaper in Education copy volume and usage.

Position requirements:

- Direct outside sales experience required.
- Bachelor's degree or equivalent work experience preferred.
- Excellent and effective communication, interpersonal, and organizational skills.
- Proven history of excellent follow through.
- Must be creative and ready open to new ideas.
- Proven history of building mutually beneficial, needs-based relationships with customers.
- Experience in retail promotions or retail store sales a plus.
- Must be available to work weekends as needed.
- Must be able to work with other departments as needed including Advertising and Marketing.
- Advertising or marketing experience a plus.

Contact: hrmedia2012@gmail.com

Consumer Loyalty & Engagement Manager

The Consumer Loyalty and Engagement Manager will be responsible for managing the relationship we have with our base of subscribers and will be responsible for retaining and developing a relationship with new subscribers. This position will report to the Senior Director of Audience and will be responsible for developing and implementing subscriber retention and pricing strategies to meet and exceed net paid circulation volume and revenue goals. In addition this position will be responsible for developing sales strategies for our Direct Mail, E-mail, Internet and subscriber up-grade campaigns. To meet these goals this position will work closely with Marketing, Market Research, Distribution, Finance, CMG data analytics, NSS Customer Service and Retention, and other support departments or vendors as needed.

This position will need to be very familiar with multiple systems which impact circulation sales and retention, including DT1, Maax, MG2, and Strongmail. They will need to know and understand CMG pricing tables and system standards. They will need to be able to recognize customer trends to identify and optimize opportunities for growth. They will work closely with the Consumer Data Analyst, Consumer Sales Manager, Atlanta Circulation support services, and NSS Retention to coordinate customer contact and to maximize pressure sales opportunities.

Key responsibilities include:

- Own our relationship with current subscriber base
- Coordinate core customer service, customer communication, and retention efforts with other CMG publications and CMG Newspaper Shared Services
- Develop retention strategy utilizing all communication tools
- Own our core customer rate strategy to exceed revenue goals and maximize print home delivery volumes for all publications and types of service
- Work toward standardized procedures with other CMG markets to reduce costs and gain efficiencies through collaborative efforts and sharing best practices
- Work with Finance, Distribution, Research, Marketing, and other departments to ensure successful and timely implementation of mass and target sales strategies for Direct Mail, E-mail, Product Sampling, and Digital Product Engagement
- Analyze sales response patterns across channels, campaigns, customer segments, and creative materials to maximize sales success, revenue, and budgeted operating efficiencies.

Key responsibilities include:

- Grow email address data base and other technical communication tools
- Responsible for DT1 and MG2 data integrity which includes rates and coding components.
- At the local level, lead and execute system projects such as upgrades and improvements.

Position requirements:

- Bachelor's degree or equivalent professional experience.
- At least 5 years of direct sales management experience.
- An extensive background related to circulation data and list management utilizing multiple databases is required. Circulation distribution or sales experience a plus.
- Must possess effective communication, interpersonal, and organizational skills.

Contact: hrmedia2012@gmail.com

Packaging Supervisors

Cox Media Group Ohio is seeking two Packaging Supervisors; one on days and one on nights. The packaging supervisor will report to the Packaging Manager and will be responsible in assisting in overseeing and supporting the day-to-day operation of the packaging department and transportation department. The packaging supervisor will supervise staff and monitor work flow to achieve a variety of goals including: productivity, quality control, problem resolution, outstanding customer service, employee relations (motivation and development), and maintaining a safe work environment.

<p>Responsibilities</p> <ul style="list-style-type: none"> • Responsible for a shift of 20+ employees initiating personnel actions, including performance reviews and disciplinary measures • Supervises and coordinates activities of workers engaged in packaging products and/or delivering products to the post office or distribution centers • Starts, adjusts, and repairs packaging machinery, or notifies maintenance department. • Facilitate pre-ship meetings to ensure proper information exchange • Verify and approve hours worked for packaging and transportation employees • Recommend measures to maintain safe operations, improve production methods, equipment performance and use of equipment to increase efficiency, quality and safety of department and/or employee • Supervises, trains, and develops packaging employees to ensure individual shift production quotas are met, quality standards are adhered to • Walk manufacturing floor to verify employees are performing assigned tasks 	<p>Responsibilities</p> <ul style="list-style-type: none"> • Responsible for maintaining a clean facility/work environment by directing subordinates in cleaning processes including machines, floors, walls and entry/exits during and prior to the end of the assigned • Monitor and control the quantity of products being produced in order to minimize waste <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Associates Degree or equivalent • 3 to 5 years of Supervisory experience in a high speed, multi-line packaging environment • Exhibit a professional and positive attitude • Ability to lift up to 25 pounds occasionally • Ability to walk the manufacturing floor from station to station throughout the assigned shift • Excellent verbal, written, communication and organizational skills • Ability and aptitude for problem solving and troubleshooting • Ability to plan, organize and manage multiple projects and set priorities <p>Contact: hrmedia2012@gmail.com</p>
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<p>Packaging Lead Cox Media Group Ohio is seeking two packaging lead employees. The Packaging Lead primary duty is to assist the Packaging Shift Supervisor in the supervision of the daily operation of the packaging department and transportation department. This position will assume responsibility of the shift and work in the absence of the Packaging Shift Supervisor.</p>	
<p>Responsibilities:</p> <ul style="list-style-type: none"> • Train employees • Check machine set-up to verify that the machine is set-up accurately. • Supervise and motivate staff • Monitor and control the quantity of product to minimize waste • Oversee quality control and ensuring products are produced on time and delivered on time. • Fostering a positive work environment and attitudes of your team members • Provide Team Members with routine counseling, discipline and constructive criticism as needed in order to maximize desired performance from that individual • Oversee Machine Operators and Utilities to ensure that Standard Operating Procedures are being followed. • Assist in assigning team members to various workstations and task as needed • Prepare end of run reports • Monitor work environment to ensure that all employees are following safety guidelines. • Ability to identify problems with packaging equipment and correct quickly or report problem to supervisor • Routinely work with supervisor to evaluate equipment and procedures to identify changes to ensure we become efficient and/or improve deadlines 	<p>Qualifications:</p> <ul style="list-style-type: none"> • Associate Degree or 5+ years working in a fast pace production environment • Prior machine operator experience helpful <p>Knowledge Skills and Abilities:</p> <ul style="list-style-type: none"> • Great attention to detail • Good interpersonal skills • Strong verbal and written communication skills • Strong leadership skills and problem-solving skills. • Must also be able to work well under pressure during tight deadlines. • Experience using Microsoft Outlook • Key leadership responsibility for driving a positive work culture, attitude and continuous improvement. • Ability to interact with a diverse work force. <p>Contact: hrmedia2012@gmail.com</p>

<p>Staffing Manager The Staffing Manager plays a critical role within the product delivery department. This role will be responsible for ensuring that packaging, transportation and product service departments have an adequate pool of suitably qualified employees to fill open positions. Staff manager will also be responsible for completing weekly schedules for packaging department.</p>	
<p>Responsibilities:</p> <ul style="list-style-type: none"> • Directing and supporting efforts to hire quality candidates within reasonable time parameters • Requires forming excellent relationships with hiring managers and senior management as well as candidates. • Responsible for recruiting metrics, applicant tracking and tracking and measuring progress, providing regular reporting on 	<p>Responsibilities:</p> <ul style="list-style-type: none"> • Applicant screening, interviewing job seekers and making recommendations based on background experience and culture fit. • Conduct exit interviews <p>Qualifications:</p> <ul style="list-style-type: none"> • Bachelor's degree in a business related field or equivalent years of experience

the performance hiring outcomes of the department to include retention, turnover and representation.

- Preparing weekly production staffing schedules
- Complete termination paperwork for employees who have left the company
- Manages vendor and staffing agency relationships.
- Oversees the candidate experience and hiring quality candidates.
- Posting advertisements for new employees in newspapers, on the internet and website and social media
- Responsible for researching creative ways to attract and retain part-time employees
- Monitors part-time employee hours to make ensure an average of no more than 20 hours per week
- Notify candidates of their application status at multiple steps throughout the process, to include not being the preferred candidate for the position.
- Responsible or conducting round table meetings with all new packaging associates after 45 days of employment and summarizing information and sharing it with management
-

- Knowledge of principles and procedures for candidate recruitment, selection or similar or relevant work experience
- Trained in behavioral based interviewing
- Ability to create complex spreadsheet

Knowledge, Skills and Ability:

- Excellent Communication Skills both oral and written
- Attention to detail, problem solving skills and ability to use good sound judgment
- A strong customer focus and influencing skills with the ability to quickly build hiring manager relationships that foster trust and confidence
- Well organized, able to handle multiple tasks and ability to remain focused under pressure
- Basic knowledge of business and management principles involved in recruiting, staffing, production methods, human resources, and/or similar or relevant work experience
- Demonstrated team leadership skills; ability to select, develop, leverage and motivate
- Proficient with Microsoft Office

Contact: hrmedia2012@gmail.com

Reporter

Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Display urgency, tenacity and passion to get the best, most complete content while meeting multiple deadlines.
- Create breaking news content effectively and efficiently, communicating to managers as soon as a story is confirmed.
- When the first to arrive on the scene of breaking news, quickly assess the situation, relay information to the Breaking News Team and provide multi-platform content (e.g., information for web bursts, radio phoners/audio interviews, still photographs and video).
- Possess multi-platform news judgment and alert managers when content is shareable among platforms.
- Generate clean, concise content that is balanced and unbiased; complete, in-depth and dependable; incorporating, where appropriate, a diverse range of sources. Content should not contain errors of fact or judgment
- Enterprise turnable, leadable stories on a daily basis, and create stories that can become promotable sweeps news pieces.
- Execute active, clear and compelling live reports on television, radio and digital platforms
- Produce unique, exclusive and/or enterprise content.
- Possess strong interviewing skills.
- Use technology to file content remotely.
- Have transportation available and be able to navigate to the areas our brands serve -- Dayton streets and surrounding counties

Responsibilities continued:

- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.
- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications:

- Bachelor's degree preferred or 1-3 years of professional media experience. Experiences in radio or television reporting preferred.
- Requirements may change over time
- Knowledge of INews and Microsoft Office Suite
- Basic knowledge and ability to take digital photos and videos.
- Report regularly on breaking and developing weather events and their aftermath.
- Maintain speed, quality and clarity on air while describing breaking news. Pleasant-speaking voice with clear articulation.
- Create multiple news stories per day.
- File reports for radio and digital.

Contact: [T. Wolff, tim.wolff@cmgohio.com](mailto:T.Wolff@cmgohio.com)

Outside Sales Media Consultant

WZLR 95.3 FM is seeking an Outside Sales Media Consultant. This position is responsible for continuous account development and new business account development through aggressive sales strategy including the creation of customer solutions utilizing on-air radio commercials, online marketing, customized events and projects, as well as the entire suite of Cox Media Group Ohio products.

<p>Responsibilities:</p> <ul style="list-style-type: none"> • Utilize product and service knowledge to develop strategic and tactical solutions for customers • Identify current and future customer needs by establishing rapport with current and potential customers • Help customers develop and maximize advertising budgets • Obtain client acceptance by developing campaign strategy and presenting multimedia solutions • Evaluate and adjust/redirect campaigns by studying and analyzing results and recommending future direction • Develop new business contacts and opportunities through networking, territory mining and referrals • Be a marketing resource for customers by collecting, analyzing and summarizing information and trends • Responsible for reaching monthly revenue and special project goals • Maintain professional knowledge by attending educational workshops and participating in on-going company training 	<p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Bachelor's degree preferred or at least two years of successful outside sales experience required with strong emphasis in business-to-business sales • Excellent communication, presentation, and customer service skills • Work with clients to define marketing challenges and solutions to help them grow their business • Develop long-term relationships with station customers • Desire and drive to meet new business owners in an effort to develop new business • Work well independently and as a member of the sales team • General business understanding of marketing • Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and digital opportunities • Ability to think creatively to develop solutions for customers • Possess a Passion for Sales • Be a highly motivated self-starter with a positive, winning attitude • Good listening skills • Commitment to high performance • Multi-media sales experience with a track record of success preferred. <p>Contact: A. Willis, allen.willis@cmgohio.com</p>
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<p>Senior Research Analyst</p> <p>Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.</p> <p>Job Responsibilities:</p> <ul style="list-style-type: none"> • Sales support to media consultants in print, television, radio and digital sales: works with media consultants to ascertain client needs, analyzes both primary and secondary data sources, prepares findings and presents to media consultants & clients. • Trains media consultants on research topics including audience and market data, mapping geographies and data interpretation. • Content research support: prepares & analyzes audience trends for print, TV, radio and digital content decision makers. • Has a thorough understanding of media strengths/weaknesses for print, television, radio, and digital. Optimizing schedules for reach and frequency. • Assists with special projects as assigned including: direct mail support through Prizm segmentation and list generation. 	<p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Bachelor's degree in Marketing or relevant discipline • Demonstrates basic fundamental knowledge of media specific software (examples include: Scarborough PrimeLingo & PrimeNext, Claritas, ConsumerPoint, Claritas PrimeLocation, One Domain, Marketron, Kantar, ComScore and/or Site Catalyst) • Strong communication skills both oral and written • Ability to build a collaborative environment and make innovative contributions • Media planning/agency buying experience a plus <p>Contact: F. Kerckaert, Fantine.kerckaert@cmgohio.com</p>
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<p>Multimedia Reporter</p> <p>Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.</p>

<p>Responsibilities:</p> <ul style="list-style-type: none"> • Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts. • Quickly respond to breaking news and other assignments and return images and information for digital and radio. • Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities. • Capture key images, video and audio and be proficient in visual story-telling • Apply multi-platform news judgment to all assignments. • Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement. • Be competent at producing news in all 4 platforms – radio, TV, print, digital. • Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions. • Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach. • Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job. 	<p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Valid driver's license and access to transportation • Excellent writing and communication skills • Photo/video experience <p>Preferred Qualifications:</p> <ul style="list-style-type: none"> • College degree • At least one year of newsroom experience <p>Job Competencies:</p> <ul style="list-style-type: none"> • News judgment, initiative and problem-solving • Accuracy and thoroughness and sense of urgency • Dependability and follow-through and able to meet deadlines • Ability to think and act clearly and quickly under pressure • Accurate and fast writing/news-gathering skills for all four platforms • Expertise in all four platforms • Interviewing skills • Internal relationship-building, communication and process-following. • Mastery of promotional and process language • Bias awareness and ability to balance stories • Flexibility and ability to quickly adapt to change and work as a team <p><i>Contact: C. Post, connie.post@coxinc.com</i></p>		
<p>Packaging Associates WHIO-TV, Dayton, Ohio's dominant TV station seeking a full-time news photographer/editor. Non-returnable DVD submitted for this position should show your best use of natural sound, stories with beginning, middle and end using steady sequenced video.</p> <table border="0"> <tr> <td data-bbox="81 766 803 1092"> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Feeding of pre-printed materials and newspaper sections into the insert machine • Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas • Removal of newspaper sections and/or pre-printed materials from created packages <p><i>Contact: kymberly.bell@coxinc.com</i></p> </td> <td data-bbox="803 766 1531 1092"> <p>Responsibilities Continued:</p> <ul style="list-style-type: none"> • Operation of powered strapping equipment • Cleaning of work area as needed <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • At least 18 years of age • Ability to lift 20 to 50 lbs repeatedly • Ability to stand for long periods of time </td> </tr> </table>		<p>Responsibilities:</p> <ul style="list-style-type: none"> • Feeding of pre-printed materials and newspaper sections into the insert machine • Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas • Removal of newspaper sections and/or pre-printed materials from created packages <p><i>Contact: kymberly.bell@coxinc.com</i></p>	<p>Responsibilities Continued:</p> <ul style="list-style-type: none"> • Operation of powered strapping equipment • Cleaning of work area as needed <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • At least 18 years of age • Ability to lift 20 to 50 lbs repeatedly • Ability to stand for long periods of time
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We offer these excellent benefits:

Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact

Subject Line: Position Name

Please include salary requirements

No telephone calls please

Cox Media Group Ohio (CMG Ohio) is a fully integrated media enterprise that includes print and digital products for the *Dayton Daily News*, *Hamilton JournalNews*, *Springfield News-Sun*, and *The Middletown Journal* daily newspapers, the weekly *Oxford Press*, and *Today's Pulse* weekly newspapers; targeted print and digital products such as *ActiveDayton.com*, *Skywrighter*, *DaytonB2B* and *SpringfieldB2B*; and broadcast properties that include WHIO-TV, a CBS affiliate, and News Talk Radio WHIO 95.7FM and AM 1290, K99.1FM and 95.3 The Eagle. For more information about Cox Media Group Ohio, please check us out online at www.cmgoohio.com

Cox Media Group Ohio is an Equal Opportunity Employer

Revised: 08.28.2013

Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Wednesday, October 02, 2013 10:55 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Fortis & Rets'; 'Howard University'; 'IBC - Kenny Pyles'; 'Indiana Wesleyan University'; 'Job Center'; 'Kent State University'; 'Leadership Institute'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'NAB Career Center'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'Sinclair College - Career'; 'Wilberforce University - Career'
Subject: Career Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 010.02.2013.doc

Greetings,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 Email: sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

Assistant Program Director

The WHIO-AM/FM Assistant Program Director is responsible for driving audience satisfaction and engagement on WHIO Radio and its affiliated digital brands. This person uses research to determine the content and promotional strategy on the station and also works across platforms to get the best local news content on the air. The WHIO Program Director is a key news decision maker in our multi-platform newsroom, particularly on weekday mornings.

<p>Primary duties:</p> <ul style="list-style-type: none"> • Work with local, corporate and consulting research departments to focus research on problems and questions that will help us gain audience share/engagement. • Plan and implement a research-based news strategy, using resources throughout the newsroom to generate a wide variety of on-topic, well-written and well-delivered weather, traffic and breaking news. • Train and coach news-gatherers throughout the multi-platform CMG Ohio newsroom to get the right kind of story and to deliver it well for radio. • Manage a team of anchors and announcers and work to develop and grow their skills and abilities. • Guide news decision-making and gathering throughout the staff to generate more, better and faster morning news for digital, television and radio. • Be an advocate for news/talk radio within the CMG Ohio newsroom. • Seek opportunities to promote news/talk radio across other CMG Ohio platforms – print, digital and television - and to promote those platforms on news/talk. 	<ul style="list-style-type: none"> • Foster a local news/talk community by engaging listeners on A parameter topics. • Work with other CMG Ohio managers to innovate and grow our collaborative news gathering environment. <p>Experience and background:</p> <ul style="list-style-type: none"> • At least five years of experience working at a radio station, with at least one year at a news/talk station. • At least one year of experience coaching and managing employees. • An excellent writer, able to write engaging news stories as well as promos that pop. • Excellent communication skills as well as solid public-speaking skills. • Excellent news-gathering, reporting and writing skills. • Understanding of FCC guidelines for broadcast. <p>Contact: cmgo-recruiting@coxinc.com</p>
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Meteorologist

WHIO-TV, America's highest-rated news department is looking for an experienced meteorologist. WHIO-TV is a dominant #1 because of our focus on severe weather coverage and hard news. We are looking for a meteorologist who is a great communicator with the ability to utilize all tools available to deliver accurate forecasts, adlib live while tracking storms on the radar, and play a key role on our Stormcenter7 team. Our unique converged news operation gives meteorologists the opportunity to present the weather on the air, on the radio, on our digital products and in printed newspapers, following the format and instructions of the News Director, Managing Editor, other cross platform content managers and the Chief Meteorologist

<p>Responsibilities:</p> <ul style="list-style-type: none"> • Present weathercasts and events live on multiple platforms (TV, Radio & Digital) • Analyze weather patterns and report on developing weather situations. • Accurately, calmly and clearly report on severe weather as it is occurring - without a script. • Use equipment and tools provided by station to prepare weather presentation • Develop a social media following and consistently interact with viewers using all digital tools. 	<p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • At least one year of professional on-air experience in live presentation of weather coverage. • Bachelor's degree in Atmospheric Sciences or similar studies. • Experience with WSI and Weather Central a plus. <p>Qualified candidates should apply immediately as we are looking to fill this position quickly. Send resume and link to on-air work to Caryn Golden, Managing Editor, caryn.golden@coxinc.com</p>
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News Photographer/Editor

WHIO-TV and Cox Media Group is seeking a part-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in the multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. There is no guarantee this part-time position will become fulltime.

<p>Position Responsibilities:</p> <ul style="list-style-type: none"> • Must be able to work in high-pressure situations • Must be able to make quick editorial and technical decisions in the field and during editing • Must work well in all types of outdoor conditions • Must be flexible in scheduling due to the changing needs of news events, including being on-call • Must have a team attitude for winning with an emphasis on finding solutions and not problems 	<p>Position Requirements:</p> <ul style="list-style-type: none"> • At least 1 year experience working in a television news environment, including but not limited to shooting news video non-linear editing, shooting live shots and lighting • Experience with ENG truck operation desired • Be able to lift and carry upwards of 50lbs of equipment <p>Interested applicants should send a resume and DVD of recent work to: Sean Dunster, News Technology Manager 1611 S. Main Street Dayton, OH. 45409. Or you can email a resume and link to recent work to: sean.dunster@cmgohio.com</p>
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Reporter

Reporters are key to CMGO's drive to be the essential source for local news. They cultivate important sources quickly, building relationships that result in exclusive information and stories. They are accurate, fair, nimble and flexible while providing an acceptable volume of unique local content for at least three of four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. They understand each platform's strategies and create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but must be able to exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Display urgency, tenacity and passion to get the best, most complete content while meeting multiple deadlines.
- Create breaking news content effectively and efficiently, communicating to managers as soon as a story is confirmed.
- When the first to arrive on the scene of breaking news, quickly assess the situation, relay information to the Breaking News Team and provide multi-platform content (e.g., information for web bursts, radio phoners/audio interviews, still photographs and video).
- Possess multi-platform news judgment and alert managers when content is shareable among platforms.
- Generate clean, concise content that is balanced and unbiased; complete, in-depth and dependable; incorporating, where appropriate, a diverse range of sources. Content should not contain errors of fact or judgment
- Enterprise turnable, leadable stories on a daily basis, and create stories that can become promotable sweeps news pieces.
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- Possess strong interviewing skills.
- Use technology to file content remotely.
- Have transportation available and be able to navigate to the areas our brands serve -- Dayton streets and surrounding counties

Responsibilities continued:

- Understand basic Ohio police procedure, access and libel laws as well as federal public records laws.
- Create and update weather content when weather conditions warrant.
- Demonstrate voice skills by providing live and/or recorded content to use on air for radio.
- Demonstrate social media savvy using Twitter and Facebook to promote news content and interact with customers.
- Are flexible in shift starting times and work locations.
- Collaborate effectively with others.
- Handle other assignments as needed, showing flexibility and adaptability.

Minimum Qualifications:

- Bachelor's degree preferred or 1-3 years of professional media experience. Experiences in radio or television reporting preferred.
- Requirements may change over time
- Knowledge of INews and Microsoft Office Suite
- Basic knowledge and ability to take digital photos and videos.
- Report regularly on breaking and developing weather events and their aftermath.
- Maintain speed, quality and clarity on air while describing breaking news. Pleasant-speaking voice with clear articulation.
- Create multiple news stories per day.
- File reports for radio and digital.

Contact: T. Wolff, tim.wolff@cmgohio.com

Part-Time Board Operator/Producer

This is an entry level but critical position in the radio master control room. This position requires a person to be tech savvy. Employees are responsible for keeping programming on air, engineering local & syndicated talk shows, coordinating live newscasts & following Cox Media Group & FCC guidelines. This is a fast paced position that requires multi-tasking & the ability to trouble-shoot issues under pressure. This person should be a self-starter, critical thinker and takes pride in their work. This person reports to the Assistant Program Director.

Job Responsibilities:

- Operation of station broadcast transmitter
- Coordination of remote broadcasts
- Understanding and ability to implement Emergency Alert System
- Producing local & syndicated talk shows
- Assisting anchors with breaking news/editing audio
- Production dubbing & producing
- Maintaining 3 radio station simultaneously
- Other duties as assigned

We Look For:

- Reliability
- Willingness to learn

We Look For:

- Ability to remain cool under pressure
- A commitment to high performance
- Weekend, evening & on call availability a must
- Knowledge of editing software including Adobe Audition
- 2 years of soundboard/radio experience required

We provide:

- Opportunities for advancement
- A positive supportive work environment
- A fun fast paced job for the right person

To apply, please submit your resume to:
chris.hartley@cmgohio.com

All Media Journalist

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Responsibilities:

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual story-telling
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Contact: C. Post, connie.post@coxinc.com

Consumer Sales Manager

This position will be responsible for developing strategies to manage and achieve new subscription acquisition goals for a variety of direct personal selling channels primarily working through vendor partnerships. They will also be responsible for developing strategies to manage and achieve all Single Copy sales and account relationships goals. This position will work closely with the Consumer Loyalty and Engagement Manager, Marketing, Market Research, Distribution, Finance, CMG data analytics, NSS Customer Service and Retention, and other support departments or vendors as needed. This position will be utilizing segmentation and data analytical tools to optimize sales success.

Key responsibilities include:

- Manage our sales and contractual relationship with Tele-marketing, Crewing, and Kiosk sales vendors and work with them to achieve sales volume and revenue goals.
- Developing campaigns and strategies to exceed new subscription sales volumes for both paid and free publications of CMG Ohio.
- Track and monitor acquisition channel subscriptions for retention quality, ROI, and overall cost by sales channel.
- Coordinate work with Consumer Loyalty and Engagement Manager and Market Research to identify new targets and implement sales plans based on geographic, demographic, or other opportunities.
- Manage to a budgeted cost per unit for new subscription acquisitions.
- Manage single copy sales staff and manage customer relationships with single copy retailers.
- Manage and implement point-of-purchase promotion strategies and retailer co-promotions to maximize single copy sales.

Key responsibilities include:

- Manage all 3rd-Party sales channels including Newspaper In Education, hotels and events, institutional, and other specialized product sales as needed
- Develop sales strategies and tactics to grow digital single copy product sales and engagement.
- Responsible for maintain DTI data integrity which includes vendor data input.

Position requirements:

- Must possess effective communication, interpersonal, and organizational skills.
- Bachelor's degree or equivalent professional experience.
- At least 5 years of direct sales management experience.
- Circulation distribution or sales experience a plus.
- Retail advertising sales experience a plus.
- Demonstrated data analysis or target marketing experience.

Contact: hmedia2012@gmail.com

Outside Sales – Single Copy

This position is responsible for managing the tactical execution of sales strategies for CMGO single copy newspapers including the Dayton Daily News and all CMGO community newspapers. This outside sales position will work with multiple levels of our largest retail distributors to maximize in-store exposure and sales.

Key responsibilities include:

- Developing and executing sales and promotion plans for single copy retail outlets that result in increased sales of our newspapers.
- Achieving budgeted volume and revenue goals for single copy newspapers.
- Making outside sales calls to key retail outlets to maximize single copy sales.
- Optimize point-of-purchase exposure throughout CMGO markets that results in winning the store-by-store promotional battles with competitive print products.
- Develop sales tactics to grow digital single copy product sales

Key responsibilities include:

- Single Copy retail and corporate route audits to include school accounts.
- Working with schools and teachers to maximize Newspaper in Education copy volume and usage.

Position requirements:

- Direct outside sales experience required.
- Bachelor's degree or equivalent work experience preferred.
- Excellent and effective communication, interpersonal, and organizational skills.
- Proven history of excellent follow through.
- Must be creative and ready open to new ideas.

and engagement. This position is expected to be making outside sales calls every day.

- Maximizing bulk sales of newspapers or digital products to large institutions such as schools, hospitals, events and hotels.
- Working with Marketing and Distribution, utilize all promotional tools, including in-store signage, upcoming Sunday ads, online promotion, masthead coupon promotion, e-mail and social media marketing, to maximize single copy sales.

- Proven history of building mutually beneficial, needs-based relationships with customers.
 - Experience in retail promotions or retail store sales a plus.
 - Must be available to work weekends as needed.
 - Must be able to work with other departments as needed including Advertising and Marketing.
 - Advertising or marketing experience a plus.
- Contact: hmedia2012@gmail.com

Consumer Loyalty & Engagement Manager

The Consumer Loyalty and Engagement Manager will be responsible for managing the relationship we have with our base of subscribers and will be responsible for retaining and developing a relationship with new subscribers. This position will report to the Senior Director of Audience and will be responsible for developing and implementing subscriber retention and pricing strategies to meet and exceed net paid circulation volume and revenue goals. In addition this position will be responsible for developing sales strategies for our Direct Mail, E-mail, Internet and subscriber up-grade campaigns. To meet these goals this position will work closely with Marketing, Market Research, Distribution, Finance, CMG data analytics, NSS Customer Service and Retention, and other support departments or vendors as needed.

This position will need to be very familiar with multiple systems which impact circulation sales and retention, including DTI, Maax, MG2, and Strongmail. They will need to know and understand CMG pricing tables and system standards. They will need to be able to recognize customer trends to identify and optimize opportunities for growth. They will work closely with the Consumer Data Analyst, Consumer Sales Manager, Atlanta Circulation support services, and NSS Retention to coordinate customer contact and to maximize pressure sales opportunities.

Key responsibilities include:

- Own our relationship with current subscriber base
- Coordinate core customer service, customer communication, and retention efforts with other CMG publications and CMG Newspaper Shared Services
- Develop retention strategy utilizing all communication tools
- Own our core customer rate strategy to exceed revenue goals and maximize print home delivery volumes for all publications and types of service
- Work toward standardized procedures with other CMG markets to reduce costs and gain efficiencies through collaborative efforts and sharing best practices
- Work with Finance, Distribution, Research, Marketing, and other departments to ensure successful and timely implementation of mass and target sales strategies for Direct Mail, E-mail, Product Sampling, and Digital Product Engagement
- Analyze sales response patterns across channels, campaigns, customer segments, and creative materials to maximize sales success, revenue, and budgeted operating efficiencies.

Key responsibilities include:

- Grow email address data base and other technical communication tools
- Responsible for DTI and MG2 data integrity which includes rates and coding components.
- At the local level, lead and execute system projects such as upgrades and improvements.

Position requirements:

- Bachelor's degree or equivalent professional experience.
- At least 5 years of direct sales management experience.
- An extensive background related to circulation data and list management utilizing multiple databases is required. Circulation distribution or sales experience a plus.
- Must possess effective communication, interpersonal, and organizational skills.

Contact: hmedia2012@gmail.com

Senior Research Analyst

Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.

Job Responsibilities:

- Sales support to media consultants in print, television, radio and digital sales: works with media consultants to ascertain client needs, analyzes both primary and secondary data sources, prepares findings and presents to media consultants & clients.
- Trains media consultants on research topics including audience and market data, mapping geographies and data interpretation.
- Content research support: prepares & analyzes audience trends for print, TV, radio and digital content decision makers.
- Has a thorough understanding of media strengths/weaknesses for print, television, radio, and digital. Optimizing schedules for reach and frequency.
- Assists with special projects as assigned including: direct mail support through Prizm segmentation and list generation.

Minimum Qualifications:

- Bachelor's degree in Marketing or relevant discipline
- Demonstrates basic fundamental knowledge of media specific software (examples include: Scarborough PrimeLingo & PrimeNext, Claritas, ConsumerPoint, Claritas PrimeLocation, One Domain, Marketron, Kantar, ComScore and/or Site Catalyst)
- Strong communication skills both oral and written
- Ability to build a collaborative environment and make innovative contributions
- Media planning/agency buying experience a plus

Contact: F. Kerckaert, FantIne.kerckaert@cmgohio.com

Data Analyst

Responsibilities will include providing data support & analytics to optimize audience development initiatives. Through the utilization of multiple databases & systems, this position will help support tactical & strategic decisions related to audience acquisition, communication, loyalty programs, cross marketing, and renewal initiatives related to digital and print products. This position would be responsible for utilizing, developing & providing analysis reports & acquisition data through tools such as MaaX & DTI Targeted Marketing & Insite to achieve acquisition & retention goals through all channels. This position will also be responsible for targeted campaign segmentation & data mining using analytical tools and will be working with similar positions throughout CMG to implement strategic initiatives, best practices and data standardization. This position will play an integral role in the Audience Sales team and duties will change from time-to-time based on the business needs of CMGO.

<p>Primary Responsibilities:</p> <ul style="list-style-type: none"> • Lead generation for subscription sales efforts • Data file management as needed to support sales, engagement, and retention initiatives • MG2 Solicitor Concierge maintenance to support sales initiatives • MG2 Subscriber Concierge maintenance to support customer self-serve online portals • Tracking, reporting and interpreting trends and KPI for audience sales • DTI, MaaX, Insight, MG2, and other system interaction and report generation • Working with CMG properties to incorporate industry best practices and CMG standards into data records or system maintenance • Identify customer trends that can improve the ROI for sales, engagement, and retention campaigns. • Support circulation sales management through data and key metric analysis • Will support and monitor vendor order entry for new subscriptions. • Support rate initiatives working primarily in DTI and MG2 • Works with marketing and circulation sales to develop effective targeted solutions for retention, telemarketing and direct sales acquisition campaigns and channels. • Presents analysis findings, campaign planning with vendors, internal and external resources. • Support the development of Sunday Value households, and other products. • Support other departments with data and list as directed. <p>Minimum Education Requirements: Associates Degree or equivalent experience.</p> <p>Experience Requirement: 5+ years' experience in circulation sales function, at mid-sized or metro markets required.</p>	<p>Additional requirements</p> <ul style="list-style-type: none"> • Familiarity with Circulation DTI, Customer Service, Circulation rates and subscription offers and business rules, MG2 Platform, MaaX, Targeted Marketing, Access, Distribution, Prism data, and ABC regulations a plus • Functional knowledge of Excel, Power Point and Word required • Must be able to work independently and achieve complex objectives • Must be able to establish effective and collaborative relationships at all levels and work well with intra-departmental teams on projects and initiatives. • Project management and coordination skills, along with ability to creatively solve business problems. • Knowledge of database marketing principles and practices including campaign management, contact management, client profiling, segmentation, using MaaX, Targeted Marketing and Insight as well as other various query and reporting software. • Experience working with customer information systems and/or operational databases, report formatting, and processing/performance improvement initiatives. • Must possess effective communication, interpersonal, and organizational skills. • An extensive background related to circulation data and list management • Troubleshooting/problem-resolution skills to diagnose computer-based problems necessary. • Must be willing to learn and train on a variety of databases. • Proven ability to work on multiple projects simultaneously <p>Contact: A. Watkins, andrea.watkins@coxinc.com</p>
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<p>Employment Specialist The Employment Specialist will play key recruiting coordinating role for the company. This position will be responsible for assisting Human Resources Management with HR related function training and a broad range of human resources and organizational development needs.</p> <p>Primary Responsibilities:</p> <p>30% Recruitment and Selection Partner with hiring manager and recommend best recruiting strategy</p> <ul style="list-style-type: none"> • Identify best advertising venues • Post job placement ads internally and on job posting websites • Review resumes • Conduct phone screen of candidates for suitability for position as well as cultural fit • Prepare and guide hiring managers through the process <p>10% New Hire/Orientation Process</p> <ul style="list-style-type: none"> • Conduct new hire orientations • Communicate and coordinate with hiring managers for first day logistics • Coordinate with CMGHR service center to ensure the process runs smoothly • Coordinate the onboarding of new hires including: <ul style="list-style-type: none"> ○ I-9 documentation ○ Production of employee badge and parking passes ○ Completion of state tax forms and education concerning direct deposit/pay card options ○ Coordination of MARTA cards ○ Policy signoffs ○ Orientation of building and electronic communication sites <p>5% Compensation</p>	<p>10% HR Initiatives</p> <ul style="list-style-type: none"> • Maintain highly confidential employee information, documents and files (both active and terminated files.) • Handle employee walk-in requests or identify proper resolution and ensure effective hand-off occurs. • Serve as the location contact for the CMG HR/Payroll Resource Center and coordinate the intake of benefit forms and other documents as needed. • Manage I-9s • Manage projects and conduct research as needed such as employee documentation, unemployment claims and subpoena requests from CEI Legal. • Use Microsoft office suite and HRIS system to produce and disseminate high-quality correspondence, documentation, presentations, reports, etc. as required. • Sort and distribute mail including mass stuffing and mailing as needed. • Print and mail the Department of Labor Separation Notices. • Serve as the contact for tuition reimbursement. • Serve as back up for Reqlogic. <p>Minimum Education Requirements: Bachelor's Degree required or 5-7 years equivalent experience.</p> <p>Experience Requirement: A minimum of 2-3 years' experience in a human resources role that includes one or all of the following: Recruiting/Staffing, Employee Relations, Benefits Administration and Labor Relations.</p>
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- Work with compensation and data teams to provide clients with salary data.

20% Employee Relations

- Partner with HR manager in ER activities to establish positive employer-employee relationship and promote a high level of employee morale and motivation.
 - Partner with HR Manager as internal consultant to all levels of management in order to resolve human resources issues, including disciplinary actions and terminations, employee conflicts and code of conduct violations.
- Partner with HR manager to investigate employee complaints including allegations of discrimination and sexual harassment and make recommendations to management to resolve complaints.

15% Policies/Procedures/Tools

- Assist in communicating policies and procedures to employees

5% Performance Management

- Provide support in performance review process at mid-year and year-end
- Act as coach and consultant to support supervisors to manage employee performance

5% Training & Development

- Generate and manage training within the Learning Management System.
- Administer significant reports as required to track results of employee's attainment of courses.
- Administer and amend training information for the LMS.
- Assist in all administrative duties and logistical tasks related to the coordination and facilitation of internal training activities, including; scheduling, room assignment /coordination and catering orders.

Essential Skills:

- High School Diploma/GED required.
- Bachelor's degree in Human Resources or related field (or equivalent experience preferred).
- 3+ years prior Human Resources experience is required.
- Must demonstrate excellent verbal and written communication skills and have the ability to communicate and present in person, in writing, and on the telephone effectively with both large and small groups.
- Demonstrated analytical skills
- Experience preparing and analyzing reports and determining cause and effect relationships
- Demonstrated ability to problem solve and recommend process improvements in assigned areas of responsibility
- Experience successfully managing multiple projects/initiatives at one time and independently
- Must have strong organizing ,prioritizing skills and attention to detail
- Ability to work independently and in a team environment
- Proficient in using Word, Excel, Power Point and Outlook.
- Must be able to generate a warm, friendly and caring manner on first impression.
- Ability to exercise discretion and handle confidential materials and information

Preferred Skills:

Experience using PeopleSoft

DISCLAIMER:

The above is intended to describe the general content of and requirements for the performance of this job. It is not to be construed as an exhaustive statement of duties, responsibilities or requirements

Contact: andrea.watkins@coxinc.com

Pressroom Foreman

Cox Media Group Ohio is seeking a Pressroom Foreman.

Responsibilities:

- Preparing press crew sheets and press console setups
- Walking the press levels and checking setups
- Utilize best practice for checking conductivity before press starts
- On press startups minimize newsprint waste by proper cutoffs and water numbers are implemented
- Manage quality control throughout the production run to minimize press running waste
- Bring a positive attitude to a fast pace environment and give crews feedback
- Communication of production issues reported or calls made to others per standard operating procedures
- Communicate to Packaging Foreman the lineups for the night
- Support crew meetings and provide information driven by Production Director
- Report any press mechanical, electrical issues and follow-up that repairs are complete and communicated

- Present detail and accurate reports of the events of that production
- Participate in blanket and roller plan for the yearly budget
- Make sure Housekeeping and Safety procedures are followed
- Overseeing the CTP operation as needed
- Kronos Timekeeping: providing accuracy and communication to others as applicable

Minimum Qualifications:

- Understanding of the HK system for newsprint roll handling
- 5 years of supervisory of experience
- Excellent communication and time management skills
- Strong leadership skills

Contact: [J. Gruber, jlm.gruber@coxinc.com](mailto:J.Gruber@coxinc.com)

Packaging Associates

Cox Media Group Ohio is seeking qualified candidates to work at its Print Technology Center in Franklin, Ohio.

Responsibilities:

- Feeding of pre-printed materials and newspaper sections into the insert machine
- Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas
- Removal of newspaper sections and/or pre-printed materials from created packages

Contact: kymberly.bell@coxinc.com

Responsibilities Continued:

- Operation of powered strapping equipment
- Cleaning of work area as needed

Minimum Qualifications:

- At least 18 years of age
- Ability to lift 20 to 50 lbs repeatedly
- Ability to stand for long periods of time



We offer these excellent benefits:

Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact

Subject Line: Position Name

Please include salary requirements

No telephone calls please

Cox Media Group Ohio is the birthplace of Cox Enterprises and continues to innovate more than 100 years later. CMGO includes 4 daily newspapers, a CBS TV affiliate with the best news ratings in America, the No. 1 radio station in the market and digital products that have some of the best reach scores in the country. We are all housed in a state-of-the-art facility on a beautiful campus with a health club and cafeteria. Together, we share a common vision to be the most essential media source in our markets.

Cox Media Group Ohio is an Equal Opportunity Employer

Revised: 10.02.2013

Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Friday, December 20, 2013 11:46 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Fortis & Rets'; 'Howard University'; 'IBC - Kenny Pyles'; 'Indiana Wesleyan University'; 'Job Center'; 'Kent State University'; 'Leadership Institute'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'NAB Career Center'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'Sinclair College - Career'; 'Wilberforce University - Career'
Subject: Job Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 12.20.2013.pdf

Greetings,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Best Regards & Happy Holidays,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 *Email:* sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

Manager, Events & Community Outreach

The Manager of Events and Community Outreach is accountable for raising the bar on the way we represent ourselves in the community, and on point to develop plans and best practices, and execute them with passion and excitement. This key position touches all departments including sales and content, and oversees all external events and community outreach. The position is responsible for the opportunity for clients to interact with our customers in a real way. Our key events generate up to \$1.5M annually and establish a long-lasting impression on our clients. It could be the deciding factor if they choose to continue advertising with us.

This senior leader needs to live and breathe community involvement, being out of the office – engaged with our audience and proud to preach the message of our brands and our mission to serve the public's best interest. We have a 94% weekly reach of the market, so we have a great responsibility for the safety and wellness of the community.

Position Responsibilities:

- Directs all MARQUEE revenue generating events for CMG Ohio, including Homeworld, Women's Fair, Children's Hospital Radiothon and Telethon. This accounts for 60% of the position.
 - o Negotiate venues, vendors, talent and services.
 - o Client support before, during and after event
 - o Market the brand of these events to the community
 - o Increase attendance
 - o Help sales meet revenue goals by adding sellable benefits
 - o Oversee the event team.
- Directs the new concert initiative for CMG. Our goal is to create 4 to 5 music concert events per year. We book the acts, line up the venue, negotiate talent fees, etc. The goal is to see enough revenue for each event while managing risk.
 - o Establish goals with sales and content stakeholders
 - o Negotiating talent contracts.
 - o Achieve revenue and attendance goals.
- Develop a plan and execute the street team and "prize guy" initiative, overseeing team of 5 part-time employees who interface with the community one on one.
- Oversee Radio/TV/Print and digital contesting and book contesting. Develop strategy, rate and measure effectiveness of these in light of the ratings for each of these campaigns.
- Create the new CMG Ohio Foundation Board. This will streamline any requests for donations of either cash or airtime.

Position Responsibilities:

- Create a CMG Ohio speakers bureau. Coordinate with all staff (including TV and radio personalities) to schedule, plan talking points, coordinate instructions and feedback to generate speaking opportunities at community events. Goal is to get to 200 per year.
- Internal communication to staff of changes.
- External communication to the community of changes, press releases and announcements.

Position Requirements:

- BA degree required (marketing, communications, public relations or advertising). Advanced degree is preferred.
- 7+ years of marketing communications, event marketing, and/or public relations experience.
- Results-oriented writing skills are essential.
- Strategic leadership aptitude.
- Track record of building high-performing teams.
- Strong project management skills needed.
- Highly creative, yet detail oriented.
- Positive attitude, agility in response, and willingness to pinch hit and pitch in to assist whenever needed to get the job done.
- Excellent interpersonal, organizational, verbal and written communication skills.
- Strong customer service focus required.

Nick.roberts@cmgohio.com

Graphic Designer

The #1 ranked CBS affiliate in the country has a rare job opportunity for a Graphic Designer to join its dynamic creative team. The position includes a diverse mix of media experiences for an enterprising designer. Work inside a leading-edge media center, creating still and animated graphics for a variety of cross-platform projects including #1 rated News Center 7 evening and 11pm newscasts, as well as projects for a variety of digital properties, newspaper and radio.

Requirements:

- Bachelor of Arts or equivalent training
- Ability to work under tight deadlines while maintaining a high quality of work
- Working knowledge of Adobe Creative Suite, primarily Photoshop, Illustrator, and After Effects
- Knowledge of Cinema 4D is a plus but not required
- Excellent communication skills

Requirements:

- Proficiency in spelling and grammar
- Project management and ability to prioritize
- Must be self-motivated

Preferred:

- 2 years design experience in a broadcast environment or equivalent
- Knowledge of DEKO, Chyron, or other graphic playback systems

Ryan.yurjevic@cmgohio.com

News Photographer/Editor

WHIO-TV and Cox Media Group is seeking a part-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in the multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. There is no guarantee this part-time position will become fulltime.

Position Responsibilities:

- Must be able to work in high-pressure situations
- Must be able to make quick editorial and technical decisions in the field and during editing
- Must work well in all types of outdoor conditions
- Must be flexible in scheduling due to the changing needs of news events, including being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Position Requirements:

At least 1 year experience working in a television news environment, including but not limited to shooting news video

Position Requirements:

- non-linear editing, shooting live shots and lighting
- Experience with ENG truck operation desired
- Be able to lift and carry upwards of 50lbs of equipment

Interested applicants should send a resume and DVD of recent work to:

Sean Dunster, News Technology Manager
1611 S. Main Street
Dayton, OH. 45409.

Or you can email a resume and link to recent work to:
sean.dunster@cmgohio.com

Direct Mail Media Consultant

Cox Media Group Ohio is seeking a Direct Mail Media Consultant that is based in the CMG Print Technology Center in Franklin, Ohio. This individual will need to obtain revenue and product development goals through successful selling efforts, maintain a high level of customer service, and work with our production, creative, and data team members to provide clients with turnkey direct mail/printing solutions. Competitive compensation, mileage reimbursement and an excellent benefit package are offered.

Skills & Qualifications:

- Strong communication skills
- Understanding of offset printing, digital printing and mail house operations
- Professional image with the ability to prepare and deliver strong presentations to a variety of decision makers
- Business related degree or equivalent business experience
- Previous selling background in direct mail or printing sales is extremely helpful.
- Reliable transportation required

Larry.powell@coxinc.com

Digital Media Consultant

The Digital Media Consultant at Cox Media Group Ohio is our primary Search sales expert. They will help local businesses grow their market through the use of our extensive suite of digital solutions, highlighted by our Premier Partnership with Google, one of only 18 in the world. They are responsible for generating new business from existing clients by partnering with traditional media consultants as well as developing business from new clients.

Responsibilities:

- Exceed Digital Media sales goals
- Develop extensive prospect pipeline of new clients
- Assess clients marketing needs and build corresponding strategic solutions
- Be the face of Search for CMGO, including education of clients and sales department
- Continuously network to build local relationships
- Manage fulfillment of Digital media campaigns

Skills & Qualifications:

- Goal oriented with a need to win!
- Proven, Successful Digital Media sales and service experience
- Self-motivated and ability to work well under pressure
- Excellent written and oral communication skills
- Google AdWords certification required, IAB certification preferred
- Outstanding computer skills including solid knowledge of Microsoft Excel, Word and PowerPoint
- Technical aptitude (including basic knowledge of HTML, DFP)
- Ability to learn and operate a number of internal computer programs and systems
- Strong organizational and process management skills
- Ability to manage multiple daily tasks; experience with a CRM system
- Flexibility to work in a rapidly changing environment
- Strong focus on teamwork and ability to manage relationships across multiple departments
- Results oriented with great attention to detail
- Able to apply creative thinking and exceptional problem solving skills

Contact: Chlp.beale@coxinc.com

Digital Sales Specialist

The Digital Sales Specialist at Cox Media Group Ohio works in a team with Digital Sales staff members to increase Digital Media advertising revenue. This role secures new Digital Media advertising revenue with existing clients and new Digital Media clients in partnership with traditional media sellers. They strategize, propose and sell Digital Media direct to clients.

Responsibilities:

- Assess clients marketing needs and build corresponding strategic solutions
- Manage fulfillment of Digital media campaigns
- Consult and educate Media Consultants and clients in Digital Media
- Educated and train Media Consultants and clients in Digital Media
- Provide backup sales support to other Digital Sales Specialists in the department

Skills & Qualifications:

- Knowledge and experience with digital media
- Excellent written and oral communication skills
- Outstanding computer skills including solid knowledge of Microsoft Excel, Word and PowerPoint

Skills & Qualifications:

- Technical aptitude (including basic knowledge of HTML, DFP) preferred
- Ability to learn and operate a number of internal computer programs and systems
- Strong organizational and process management skills
- Ability to manage multiple daily tasks
- Flexibility to work in a rapidly changing environment
- Self-motivated and ability to work well under pressure
- Strong focus on teamwork and ability to manage relationships across multiple departments
- Results oriented with great attention to detail
- Able to apply creative thinking and exceptional problem solving skills

Contact: chlp.beale@coxinc.com

Sr. Account Executive

Develop projects in pricing and promotions, category planning, staff and relationship development and business development in our Direct Mail Department. In addition, this position leads initiatives requiring coordination of work across various company functions and departments, identifies the financial impact, risk/feasibility, and strategic fit of issues and opportunities, and presents findings and recommendations to management.

This position must possess an in-depth understanding of all major business areas related to our company planning and areas of growth for Direct Mail and Commercial Print; including but not limited to, macro strategic environment, strategic planning methodology, strategic finance, and management of external partnerships. By utilizing this knowledge, this position informs executive decision-making and generates new streams of revenue for the company.

Job Responsibilities:

- Leads, plans, and facilitates enterprise annual strategy planning cycle, including meetings and guidance.
- Leads facilitation and analysis of Direct Mail Industry trends that have a direct correlation to Company Strategy; providing strategic and competitive intelligence to management.
- Identifies, analyzes, and monitors macro-strategic business related issues that affect profitability, growth, and productivity.
- Analyzes internal business metrics (current product mix, market share, distribution channels, pricing strategy, and other internal competitive factors) to enable strategic decision making.
- Creates and communicates enterprise strategic planning and business development methodology and thought leadership across all business units.
- Develops a business plan and sales strategy for the market that ensures attainment of company sales goals and profitability.
- Prepares action plans for effective search of sales leads and prospects to enhance market share.
- Initiates and coordinates development of action plans to penetrate new clients.
- Assists in the development and implementation of marketing plans as needed.
- Provides timely feedback to senior management regarding performance.

Job Responsibilities:

- Provides timely, accurate, competitive pricing on all completed rate requests submitted for pricing and approval, while striving to maintain maximum profit margin for Direct Mail/Commercial Print products

Minimum Qualifications:

- Bachelor's degree preferred with emphasis on marketing, management or communications.
- At least three years of successful sales experience required with strong emphasis in business-to-business sales.
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills.
- Able to understand all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential.
- Excellent customer service skills.
- General business understanding of marketing and pricing models.
- Proposal development and negotiating skills.
- Strong computer skills including Microsoft Office and a strong understanding of the Internet and online sales opportunities.
- Ability to think creatively with good time management and a team player.
- Supervisor/leadership skills is a plus.

andrea.watkins@coxinc.com

Part-Time Board Operator/Producer

This is an entry level but critical position in the radio master control room. This position requires a person to be tech savvy. Employees are responsible for keeping programming on air, engineering local & syndicated talk shows, coordinating live newscasts & following Cox Media Group & FCC guidelines. This is a fast paced position that requires multi-tasking & the ability to trouble-shoot issues under pressure. This person should be a self-starter, critical thinker and takes pride in their work. This person reports to the Assistant Program Director.

Job Responsibilities:

- Operation of station broadcast transmitter
- Coordination of remote broadcasts
- Understanding and ability to implement Emergency Alert System
- Producing local & syndicated talk shows
- Assisting anchors with breaking news/editing audio
- Production dubbing & producing
- Maintaining 3 radio station simultaneously
- Other duties as assigned

We Look For:

- Reliability
- Willingness to learn

We Look For:

- Ability to remain cool under pressure
- A commitment to high performance
- Weekend, evening & on call availability a must
- Knowledge of editing software including Adobe Audition
- 2 years of soundboard/radio experience required

We provide:

- Opportunities for advancement
- A positive supportive work environment
- A fun fast paced job for the right person

To apply, please submit your resume to:

chris.hartley@cmgohio.com

All Media Journalist

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual story-telling
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Contact: C. Post, connie.post@coxinc.com

Employment Specialist

The Employment Specialist will play key recruiting coordinating role for the company. This position will be responsible for assisting Human Resources Management with HR related function training and a broad range of human resources and organizational development needs.

Primary Responsibilities:

30% Recruitment and Selection

Partner with hiring manager and recommend best recruiting strategy

- Identify best advertising venues
- Post job placement ads internally and on job posting websites
- Review resumes
- Conduct phone screen of candidates for suitability for position as well as cultural fit
- Prepare and guide hiring managers through the process

10% New Hire/Orientation Process

- Conduct new hire orientations
- Communicate and coordinate with hiring managers for first day logistics
- Coordinate with CMGHR service center to ensure the process runs smoothly
- Coordinate the onboarding of new hires including:
 - I-9 documentation
 - Production of employee badge and parking passes
 - Completion of state tax forms and education concerning direct deposit/pay card options
 - Coordination of MARTA cards
 - Policy signoffs
 - Orientation of building and electronic communication sites

5% Compensation

- Work with compensation and data teams to provide clients with salary data.

20% Employee Relations

- Partner with HR manager in ER activities to establish positive employer-employee relationship and promote a high level of employee morale and motivation.
- Partner with HR Manager as internal consultant to all levels of management in order to resolve human resources issues, including disciplinary actions and terminations, employee conflicts and code of conduct violations.
Partner with HR manager to investigate employee complaints including allegations of discrimination and sexual harassment

10% HR Initiatives

- Maintain highly confidential employee information, documents and files (both active and terminated files.)
- Handle employee walk-in requests or identify proper resolution and ensure effective hand-off occurs.
- Serve as the location contact for the CMG HR/Payroll Resource Center and coordinate the intake of benefit forms and other documents as needed.
- Manage I-9s
- Manage projects and conduct research as needed such as employee documentation, unemployment claims and subpoena requests from CEI Legal.
- Use Microsoft office suite and HRIS system to produce and disseminate high-quality correspondence, documentation, presentations, reports, etc. as required.
- Sort and distribute mail including mass stuffing and mailing as needed.
- Print and mail the Department of Labor Separation Notices.
- Serve as the contact for tuition reimbursement.
- Serve as back up for Reqlogic.

Minimum Education Requirements: Bachelor's Degree required or 5-7 years equivalent experience.

Experience Requirement: A minimum of 2-3 years' experience in a human resources role that includes one or all of the following: Recruiting/Staffing, Employee Relations, Benefits Administration and Labor Relations.

Essential Skills:

- High School Diploma/GED required.
- Bachelor's degree in Human Resources or related field (or equivalent experience preferred).
- 3+ years prior Human Resources experience is required.
- Must demonstrate excellent verbal and written communication skills and have the ability to communicate and present in person, in writing, and on the telephone effectively with both large and small groups.
- Demonstrated analytical skills
- Experience preparing and analyzing reports and determining cause and effect relationships

and make recommendations to management to resolve complaints.

15% Policies/Procedures/Tools

- Assist in communicating policies and procedures to employees

5% Performance Management

- Provide support in performance review process at mid-year and year-end
- Act as coach and consultant to support supervisors to manage employee performance

5% Training & Development

- Generate and manage training within the Learning Management System.
- Administer significant reports as required to track results of employee's attainment of courses.
- Administer and amend training information for the LMS.
- Assist in all administrative duties and logistical tasks related to the coordination and facilitation of internal training activities, including; scheduling, room assignment /coordination and catering orders.

- Demonstrated ability to problem solve and recommend process improvements in assigned areas of responsibility
- Experience successfully managing multiple projects/initiatives at one time and independently
- Must have strong organizing ,prioritizing skills and attention to detail
- Ability to work independently and in a team environment
- Proficient in using Word, Excel, Power Point and Outlook.
- Must be able to generate a warm, friendly and caring manner on first impression.
- Ability to exercise discretion and handle confidential materials and information

Preferred Skills:
Experience using PeopleSoft

DISCLAIMER:
The above is intended to describe the general content of and requirements for the performance of this job. It is not to be construed as an exhaustive statement of duties, responsibilities or requirements
Contact: andrea.watkins@coxinc.com

Pressroom Foreman
Cox Media Group Ohio is seeking a Pressroom Foreman.

Responsibilities:

- Preparing press crew sheets and press console setups
- Walking the press levels and checking setups
- Utilize best practice for checking conductivity before press starts
- On press startups minimize newsprint waste by proper cutoffs and water numbers are implemented
- Manage quality control throughout the production run to minimize press running waste
- Bring a positive attitude to a fast pace environment and give crews feedback
- Communication of production issues reported or calls made to others per standard operating procedures
- Communicate to Packaging Foreman the lineups for the night
- Support crew meetings and provide information driven by Production Director
- Report any press mechanical, electrical issues and follow-up that repairs are complete and communicated

- Present detail and accurate reports of the events of that production
- Participate in blanket and roller plan for the yearly budget
- Make sure Housekeeping and Safety procedures are followed
- Overseeing the CTP operation as needed
- Kronos Timekeeping: providing accuracy and communication to others as applicable

Minimum Qualifications:

- Understanding of the HK system for newsprint roll handling
- 5 years of supervisory of experience
- Excellent communication and time management skills
- Strong leadership skills

Contact: J. Gruber, jim.gruber@coxinc.com

Packaging Associates
Cox Media Group Ohio is seeking qualified candidates to work at its Print Technology Center in Franklin, Ohio.

Responsibilities:

- Feeding of pre-printed materials and newspaper sections into the insert machine
- Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas
- Removal of newspaper sections and/or pre-printed materials from created packages

Contact: kymberly.bell@coxinc.com

Responsibilities Continued:

- Operation of powered strapping equipment
- Cleaning of work area as needed

Minimum Qualifications:

- At least 18 years of age
- Ability to lift 20 to 50 lbs repeatedly
- Ability to stand for long periods of time

We offer these excellent benefits:
Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact
Subject Line: Position Name
Please include salary requirements
No telephone calls please

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Cox Media Group Ohio Open Positions 3.05.2013

Dept	Position & Description
Cont	<p>Multimedia Reporter</p> <p>Reporters play key roles in CMGO's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts. • Quickly respond to breaking news and other assignments and quickly return images and information for digital and radio. • Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities. • Capture key images, video and audio and be proficient in visual story-telling • Apply multi-platform news judgment to all assignments. • Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement. • Be competent at producing news in all 4 platforms – radio, TV, print, digital. • Use technology to • Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions. • Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach. • Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job. <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Valid driver's license • Access to transportation • Excellent writing and communication skills • Photo/video experience <p>Preferred Qualifications:</p> <ul style="list-style-type: none"> • College degree • At least one year of newsroom experience <p>Job Competencies:</p> <ul style="list-style-type: none"> • News judgment • Initiative and problem-solving • Accuracy and thoroughness • Dependability and follow-through • Ability to meet deadlines • Ability to think and act clearly and quickly under pressure • Accurate and fast writing/news-gathering skills for all four platforms • Expertise in all four platforms • Interviewing skills • Internal relationship-building, communication and process-following. • Sense of urgency • Mastery of promotional and process language • Bias awareness and ability to balance stories • Flexibility and ability to quickly adapt to change • Ability to work as a team <p>Salary Grade: 5 <i>Posted: 3-5-13; Contact Jana Collier, jana.collier@coxinc.com</i></p>
	<p>Digital Audience Specialist</p> <p>Digital Audience Specialists support CMGO's Digital business by partnering with Content, Sales and Marketing to plan and execute progressive Digital campaigns. Responding with a strong sense of urgency, energy and creativity, they optimize content for audiences across print, radio, TV and other platforms. They are proactive problem solvers who work easily across the extensive Digital portfolio including mobile, SMS, social media, contests and multimedia. Successful candidates are adaptable and rely on metrics and user data to inform decisions about products to create and promote. They also are comfortable infusing a sense of humor and fun into products daily.</p> <p>Key Requirements:</p> <ul style="list-style-type: none"> • Engage/grow audience using the extensive Digital portfolio: mobile, social, wired, contests, promotions and other Digital formats (see MBCs for bonus targets) • Assist in planning/developing digital revenue proposals by working with Digital sales staff • Partner with Digital Sales Specialists to support advertising campaigns • Embrace convergence by working across multiple platforms including print, radio and TV • Use metrics and research to make content/marketing/promotion decisions • Ability to work in high-energy fast-paced environment

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Cox Media Group Ohio Open Positions 5.31.2013

Dept	Position & Description						
Cont	<p>Radio Programming Director The Director of CMGO Radio Programming is a radio champion, responsible for growing audience for our three local radio stations (Country/News-Talk/Rock) and positioning them as market leaders. This role requires a creative and energetic thinker and leader with a proven expertise in successful radio programming. The Director will be an excellent strategist and problem solver; a great communicator and collaborator; and a detail-oriented multi-tasker who can stay focused in an evolving and fast-paced environment. The Director is responsible for understanding CMGO's overall strategy and how radio fits into it. The ability to work as part of a leadership and management team in implementing a multi-platform strategy is a critical skill.</p> <p>Primary Responsibilities</p> <ul style="list-style-type: none"> • Oversees overall strategic planning for product/brand evolution • Aligns talent, performance and structure to achieve business goals • Understands research, how to decipher it and put it into action • Establishes metrics to measure the stations' performance • Models effective communication and collaboration between all platforms • Provides regular feedback and coaching to staff and radio contributors to improve performance • Establishes and communicates goals and holds team accountable for the execution of goals. • Has a deep understanding of each life group of each station. Where is the audience? Who are they? What is the feel on the street? Where is the future? How do you communicate directly to them? • Has an ear for effective radio, provides daily monitoring of all on-air products, and ability to coach and develop staff during monitors. • Monitory competition <p>Operational responsibilities</p> <ul style="list-style-type: none"> • Oversight of the overall department budgets including the media budgets and plans. • Ensures best practices are followed and that overall quality of products is at their highest. <p>Leadership and cross-functional team player</p> <ul style="list-style-type: none"> • Serves on a cross-platform leadership team • Manages effective relationships with senior leaders across company, community and agencies • Presents strategies and concepts in a way that inspires action. • Influences the development of a high-performance culture <p>Minimum Qualifications</p> <ul style="list-style-type: none"> • Bachelor's degree in related field or equivalent experience • Minimum of 5 years of medium market radio experience • Must have experience programming multiple formats • Experience in platforms other than a radio is preferred • Familiarity with using research and metrics to drive innovation and results • Strong communication and collaboration skills • Inclusive leader who builds a strong two-way relationship with his/her staff • Minimum of 3 years of experience managing staff • Understanding and compliance of FCC rules and regulations. <p>Salary Grade: 11 Salary Range:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-left: 20px;"> <thead> <tr> <th style="width: 33%; text-align: center;">Min</th> <th style="width: 33%; text-align: center;">Mid</th> <th style="width: 33%; text-align: center;">Max</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">\$68,536</td> <td style="text-align: center;">\$88,886</td> <td style="text-align: center;">\$109,236</td> </tr> </tbody> </table> <p><i>Contact: Human Resources</i></p>	Min	Mid	Max	\$68,536	\$88,886	\$109,236
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	<p>Visual Coordinator WHIO-TV and Cox Media Group is seeking a full-time Visual Content Coordinator to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. You will be responsible for assessing and prioritizing incoming visual and audio content from CMG staff, social media sites, national news outlets and others, and handle coordinating that content for all of the CMG Ohio news platforms.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Must be able to work in high-pressure situations • Must have working knowledge of a multi-platform newsroom • Must be able to make quick editorial and technical decisions • Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call • Must have a team attitude for winning with an emphasis on finding solutions and not problems <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • 5 years+ experience working in a news environment preferred • Experience using a news-based computer system preferred. (iNews, ENPS, etc) • Experience using non-linear edit systems a plus. (Final Cut, Edius, Avid) • Experience with word, excel and google documents preferred 						

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Cox Media Group Ohio Open Positions 5.31.2013

- Must have knowledge of and be able to navigate social media and national media web site

Salary Grade: 6

Salary Range:

Min	Mid	Max
\$32,758	\$42,088	\$51,508

Posted: 4/30/13, Contact Sean Dunster, sean.dunster@cmgohio.com

Multimedia Reporter

Reporters play key roles in CMGO's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

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- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license
- Access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment
- Initiative and problem-solving
- Accuracy and thoroughness
- Dependability and follow-through
- Ability to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Sense of urgency
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change
- Ability to work as a team

Salary Grade: 5

Salary Range:

Min	Mid	Max
\$28,467	\$36,597	\$44,967

Contact Connie Post, connie.post@coxinc.com

Mkt

Senior Research Analyst

Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.

Cox Media Group Ohio Open Positions 7.19.2013

Dept	Position & Description								
Cont	<p>Digital Product Manager – Mobile & Web Development</p> <p>Cox Media Group Ohio is seeking a Digital Product manager with a focus on mobile and web development. Digital Product Managers lead, define, implement and oversee specialized Digital products including—but not limited to—mobile, video and social media. Successful candidates have the unique combination of strategic-thinking, client-management and creative content skills. They will proactively develop high-impact solutions with clear measures of success. As industry trend-spotters, they are able to create and enact plans based on emerging technologies and platforms. Digital Product Managers support CMGO's Digital businesses by partnering with Content, Sales, Marketing, other CMG properties and outside vendors to plan and execute progressive Digital campaigns. Successful candidates are adaptable and rely on metrics and user data to inform decisions about products to create and promote.</p> <p>Key Requirements:</p> <ul style="list-style-type: none"> • Deliver audience and client targets in assigned product area by using the extensive Digital portfolio: mobile, social, wired, contests, promotions and other Digital formats • Work closely with third parties, vendors and other CMG properties to design, integrate and launch new products and services • Measure and correlate campaigns and communicate results clearly to management • Assist in planning/developing Digital revenue proposals by working with Digital sales staff • Identify strategic opportunities and innovative ideas to move products forward • Effectively communicate with technical and non-technical stakeholders across multiple business units • Use metrics and research to make product decisions, with focus on continuous process improvement and benchmarking • Ability to work in high-energy fast-paced environment • Stay current on Digital audience, technology and advertising trends to help drive business development • Actively watch, listen to, read or otherwise review products across all platforms (TV, radio, print) • Collaborate effectively with others and integrate cross-functional teams (technology, marketing and creative/design) in support of products and campaigns • Exhibit a sense of humor, fun and creativity • Handle other assignments as needed, showing flexibility and adaptability <p>Minimum Requirements:</p> <ul style="list-style-type: none"> • Bachelor's degree in relevant discipline or equivalent experience • Minimum 1 year of Digital experience • Results-oriented approach to work, with proven track record • Excellent communication and presentation skills, both verbal and written <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 50%; vertical-align: top;"> <p>Required Skills:</p> <ul style="list-style-type: none"> • HTML • CSS • Javascript • PHP • CMS </td> <td style="width: 50%; vertical-align: top;"> <p>Desired Skills:</p> <ul style="list-style-type: none"> • Database • Data Visualization • Responsive Design </td> </tr> </table> <p>Salary Grade: 8 Salary Range:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 5px;"> <thead> <tr> <th style="width: 33%;">Min</th> <th style="width: 33%;">Mid</th> <th style="width: 33%;">Max</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">\$43,205</td> <td style="text-align: center;">\$56,055</td> <td style="text-align: center;">\$68,905</td> </tr> </tbody> </table> <p>Contact: Connie Post, connie.post@coxinc.com</p>	<p>Required Skills:</p> <ul style="list-style-type: none"> • HTML • CSS • Javascript • PHP • CMS 	<p>Desired Skills:</p> <ul style="list-style-type: none"> • Database • Data Visualization • Responsive Design 	Min	Mid	Max	\$43,205	\$56,055	\$68,905
<p>Required Skills:</p> <ul style="list-style-type: none"> • HTML • CSS • Javascript • PHP • CMS 	<p>Desired Skills:</p> <ul style="list-style-type: none"> • Database • Data Visualization • Responsive Design 								
Min	Mid	Max							
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	<p>Digital Product Manager – Social Media</p> <p>Cox Media Group Ohio is seeking a Digital Product manager with a focus on social media. Digital Product Managers lead, define, implement and oversee specialized Digital products including—but not limited to—mobile, video and social media. Successful candidates have the unique combination of strategic-thinking, client-management and creative content skills. They will proactively develop high-impact solutions with clear measures of success. As industry trend-spotters, they are able to create and enact plans based on emerging technologies and platforms. Digital Product Managers support CMGO's Digital businesses by partnering with Content, Sales, Marketing, other CMG properties and outside vendors to plan and execute progressive Digital campaigns. Successful candidates are adaptable and rely on metrics and user data to inform decisions about products to create and promote.</p> <p>Key Requirements:</p> <ul style="list-style-type: none"> • Deliver audience and client targets in assigned product area by using the extensive Digital portfolio: mobile, social, wired, contests, promotions and other Digital formats • Work closely with third parties, vendors and other CMG properties to design, integrate and launch new products and services • Measure and correlate campaigns and communicate results clearly to management • Assist in planning/developing Digital revenue proposals by working with Digital sales staff • Identify strategic opportunities and innovative ideas to move products forward • Effectively communicate with technical and non-technical stakeholders across multiple business units • Use metrics and research to make product decisions, with focus on continuous process improvement and benchmarking • Ability to work in high-energy fast-paced environment • Stay current on Digital audience, technology and advertising trends to help drive business development • Actively watch, listen to, read or otherwise review products across all platforms (TV, radio, print) 								

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Cox Media Group Ohio Open Positions 7.19.2013

- Collaborate effectively with others and integrate cross-functional teams (technology, marketing and creative/design) in support of products and campaigns
- Exhibit a sense of humor, fun and creativity
- Handle other assignments as needed, showing flexibility and adaptability

Minimum Requirements:

- Bachelor's degree in relevant discipline or equivalent experience
- Minimum 1 year of Digital experience
- Results-oriented approach to work, with proven track record
- Excellent communication and presentation skills, both verbal and written

Required Skills:

- Proven ability to create and execute audience-growing strategy.
- Proven ability to generate and execute monetization strategy on social platforms.
- Working knowledge of rules/guidelines for Facebook, Twitter, Instagram, Pinterest and Vine.
- Ability to gather and analyze social media data. Proven ability to execute contests on social platforms

Desired Skills:

- Social media advertising
- Experience working with advertising consultants and clients.
- Knowledge of Adobe Social and other third-party tools/ apps to gather and analyze social media data

Salary Grade: 8

Salary Range:

Min	Mid	Max
\$43,205	\$56,055	\$68,905

Contact: Connie Post, connie.post@coxinc.com

Visual Coordinator

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Outside Sales Media Consultant

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share. This position will report directly to a Sales Manager.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

We offer these excellent benefits:

- Medical
- Paid vacation
- Dental
- 401k with a company match
- Vision
- Onsite Fitness center & dining facility
- Pension

To apply, submit resume to: kathy.lane@coxinc.com

Subject Line: Outside Sales Media Consultant

Please include salary requirements

No telephone calls please

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Job Opening

[Print Job Opening](#)

Posting Title: Outside Sales Media Consultant Job Opening ID: 302481
 Job Opening Status: 110-Filled/Closed Job Type: Standard
 Job Title: Account Executive Job Code: OH0001
 Business Unit: CXOHP Cox Ohio Publishing

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[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

Job Information [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

Opening Information

*Template ID: Cox Recruitment Template
 Job Opening Type: Standard Requisition
 Created By: Sarah Reinman
 Created:
 *Openings to Fill: Limited
 Target Openings:
 Available Openings:
 Establishment ID:
 Business Unit: Cox Ohio Publishing
 Job Code: Account Executive
 Company: Dayton Newspapers, Inc.
 Department: Middletown-Outside Sales
 Location: Middletown Journal
 Recruiting Location: OH - Dayton/Springfield
[Add Additional Locations](#)
 Status Code:
 Status Reason:
 *Status Date:
 Desired Start Date:

Additional Job Specifications [Find](#) [Clear All](#) [First](#) [1](#) of [1](#) [Last](#)

Staffing Information

Schedule Type:
 Travel Percentage:

Job Information [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

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Job Description

Job Title: Outside Sales Media Consultant
Job ID: 302481
Location: OH - Dayton/Springfield
Full/Part Time: Full-Time
Regular/Temporary: Regular

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Job Description

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 30 to 40 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online, direct mail, commercial print and other niche product opportunities to grow market share. This position will report directly to a Sales Manager.

Responsibilities

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, marketing research, media capabilities and audience characteristics
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Qualifications

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Proposal development and negotiating skills
- Strong computer skills including Excel, Powerpoint, Word and Outlook and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

Closing Statement

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton Journal/News, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

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Modified Date
 From: 02/01/2013
 To: 07/31/2013

Reference Code

Job ID

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Outside Sales Media Consultant

Actions

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Owner: Sarah Reinman
 Status: Expired
 Originally Posted: 1/14/2013
 Last Modified: 5/10/2013
 Earliest expiration: 5/26/2013
 Views: 792 Apples: 65 [View candidates](#)
 Clicks: 0 Email: 0

Job Description Postings Screening Auto-Reply

Job Description

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Ohio's weekly newspapers; The Today's Pulse of Butler and Warren Counties and Oxford Press, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Outside Sales Media Consultant

The Outside Sales Media Consultant will be located in Liberty Township, Ohio and will be responsible for developing client relationships in all of Butler and Warren counties by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online, direct mail, commercial print and other niche product opportunities to grow market share. This position will report directly to a Sales Manager.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print as well as interactive web environments
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

We offer these excellent benefits:

- Medical
- Dental
- Vision
- Paid vacation
- 401k with a company match
- Pension

Please include salary requirements
No telephone calls please

Cox Media Group Ohio is an Equal Opportunity Employer

Salary

Career Level Required

Experience Required

Education Required

Job Type Employee

Job Status Full Time

Contact Information

Phone :

Fax :

Email : kathy.lane@coxinc.com

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Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Tuesday, May 14, 2013 10:39 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Howard University'; 'Indiana Wesleyan University'; 'International College of Broadcasting'; 'Jennifer Howard'; 'Job Center'; 'Kent State University'; 'Leadership Institute - Career'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'Miami Valley CTC'; 'NAB Career Center'; 'National College of Bus. & Tech'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'RETS Tech Center'; 'Sinclair College - Career'; 'Warren County JVS'; 'Wilberforce University - Career'
Subject: Job Opportunities; Cox Media Group Ohio
Attachments: CMG Ohio Positions 05.14.2013.doc

Good Morning,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 Email: sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

Engineering Technician

WHIO-TV is seeking a part time engineering technician.

Position Responsibilities:

- Operate teleprompter during live/recorded programs
- Assists talent in studio
- Changes Out/adjust studio light
- Maintains sets in studio
- Works with staff in news department
- Learns Master Control ops

Position Requirements:

- Minimum; High School Diploma
- Associates Degree or higher preferred

Contact: james.robins@cmgohio.com

Electronic Systems Engineer

Cox Media Group is seeking a full time Electronic Systems Engineer.

Responsibilities:

- Develop and install monitoring equipment and develop troubleshooting procedure
- Utilize troubleshooting software programs to reduce equipment down time.
- Troubleshoot computers, software programs, and computer-related hardware.
- Develop and implement electronic system back-up and recovery procedures.

Minimum Qualifications:

- Must have a degree in Electronics and / or a minimum of 6 years related work experience.
- Must have a minimum of 8 years' experience as an electronic technician / PLC Programmer with software experience.
- Extensive knowledge of debugging, and troubleshooting of programmable logic controllers and AC/ DC variable speed drives.

Minimum Qualifications:

- Extensive knowledge of computer operating systems, installing, operating, and troubleshooting software programs
- Strong understanding of Industrial electrical systems; 3- phase, power, transformers, switchgear, uninterruptible power supplies, motor starters, etc.
- Ability to use tools to troubleshoot electronic systems:
 - o Multimeter
 - o Oscilloscope
- Experience in working with voltages from 5 VDC to 480 VAC.
 - o Expertise in PLC
 - o Installation
 - o Programming
 - o Debugging
 - o Troubleshooting
- Strong understanding of and ability to use effectively some of the following software programs: Siemens, GE Fanuc, Allen Bradley, Texas Instruments and EAE (FPS) / Indramat control systems.

Contact: [Steve Peyton, steve.peyton@coxinc.com](mailto:steve.peyton@coxinc.com)

NCG & SNS Outside Sales Media Consultant – 2 Openings | 1 located in Springfield & 1 located in Liberty Township

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing

Springfield Contact: [J. Hayden, joyce.hayden@coxinc.com](mailto:joyce.hayden@coxinc.com)
Liberty Township Contact: [K. Lane, kathy.lane@coxinc.com](mailto:kathy.lane@coxinc.com)

Essential Duties & Responsibilities include:

- professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

Multimedia Reporter

Reporters play key roles in Cox Media Group's drive to be the essential source for local news, cultivating important sources and building relationships that result in scoops. They are accurate, fair, nimble and flexible while providing an acceptable volume of high-quality, unique content for at least three of our four platforms (TV, print, radio, digital). With sound news judgment and a keen understanding of multi-platform news cycles, they create timely content in the forms best suited to each audience's needs. With a keen understanding of each platform's strategies, they create content aimed at growing audience and audience satisfaction. Reporters collaborate closely with content managers but exercise independent judgment and action in the field. They work under pressure and conduct themselves in a professional manner.

Responsibilities:

- Gather news stories and images; investigate claims from officials and others; verify accuracy and truthfulness of facts.
- Quickly respond to breaking news and other assignments and return images and information for digital and radio.
- Immediately tell Breaking News Team and editors about breaking/timely news and multi-platform sharing opportunities.
- Capture key images, video and audio and be proficient in visual story-telling
- Apply multi-platform news judgment to all assignments.
- Use social media to engage and grow audience; regularly suggest stories from social media tips and audience engagement.
- Be competent at producing news in all 4 platforms – radio, TV, print, digital.
- Be able to write clear, accurate and well-written news stories, using critical thinking skills to challenge assumptions.
- Understand audience goals and metrics in all four platforms and know how to use that information to maximize audience engagement and reach.
- Meet additional minimum job requirements and processes for specific broadcast/publishing beat/job.

Minimum Qualifications:

- Valid driver's license and access to transportation
- Excellent writing and communication skills
- Photo/video experience

Preferred Qualifications:

- College degree
- At least one year of newsroom experience

Job Competencies:

- News judgment, initiative and problem-solving
- Accuracy and thoroughness and sense of urgency
- Dependability and follow-through and able to meet deadlines
- Ability to think and act clearly and quickly under pressure
- Accurate and fast writing/news-gathering skills for all four platforms
- Expertise in all four platforms
- Interviewing skills
- Internal relationship-building, communication and process-following.
- Mastery of promotional and process language
- Bias awareness and ability to balance stories
- Flexibility and ability to quickly adapt to change and work as a team

Contact: C. Post, connie.post@coxinc.com

Visual Coordinator

WHIO-TV and Cox Media Group is seeking a full-time Visual Content Coordinator to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. You will be responsible for assessing and prioritizing incoming visual and audio content from CMG staff, social media sites, national news outlets and others, and handle coordinating that content for all of the CMG Ohio news platforms.

Responsibilities:

- Must be able to work in high-pressure situations
- Must have working knowledge of a multi-platform newsroom
- Must be able to make quick editorial and technical decisions
- Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Minimum Qualifications:

- 5 years+ experience working in a news environment preferred
- Experience using a news-based computer system preferred. (iNews, ENPS, etc)
- Experience using non-linear edit systems a plus. (Final Cut, Edius, Avid)
- Experience with word, excel and google documents preferred
- Must have knowledge of and be able to navigate social media and national media web site

Contact S. Dunster, sean.dunster@coxinc.com

Senior Research Analyst

Cox Media Group Ohio's Consumer Insights department is in need of a Senior Research Analyst. The successful candidate is someone with media research experience and is: a strong communicator (both oral and written), an excellent problem solver, is energetic, service oriented, well organized, detailed oriented and able to multi-task in a high energy fast paced environment. This individual will support multiple departments in the organization by addressing their information needs.

Job Responsibilities:

- Sales support to media consultants in print, television, radio and digital sales; works with media consultants to ascertain client needs, analyzes both primary and secondary data sources, prepares findings and presents to media consultants & clients.
- Trains media consultants on research topics including audience and market data, mapping geographies and data interpretation.
- Content research support: prepares & analyzes audience trends for print, TV, radio and digital content decision makers.
- Has a thorough understanding of media strengths/weaknesses for print, television, radio, and

Minimum Qualifications:

- Bachelor's degree in Marketing or relevant discipline
- Demonstrates basic fundamental knowledge of media specific software (examples include: Scarborough PrimeLingo & PrimeNext, Claritas, ConsumerPoint, Claritas PrimeLocation, One Domain, Marketron, Kantar, ComScore and/or Site Catalyst)
- Strong communication skills both oral and written
- Ability to build a collaborative environment and make innovative contributions
- Media planning/agency buying experience a plus

Contact: D. Bowen, Deborah.bowen@coxinc.com

digital. Optimizing schedules for reach and frequency.

- Assists with special projects as assigned including: direct mail support through Prizm segmentation and list generation.

Technical Writer/Photographer

Cox Media Group Ohio is seeking a part time Technical Writer/Photographer in the Marketing Publications Department. This position will create content in strategic products or features in a variety of newspapers and websites. These products may be recurring or irregular depending on the need of the customers or sales department. The ideal candidate will be creative, a self-starter with strong organizational and communication skills, possess the ability to handle multiple tasks, and be able to adapt to change quickly. They will have regular contact with the public and with our customers and must be able to represent Cox Media Group Ohio in a professional and competent manner.

Position Responsibilities:

- Cover photographic assignments when needed
- Story coverage, writing, and editing as needed
- Work within existing publication systems to create content for print and web products
- Represent CMGO, the Dayton Daily News and the Marketing Publications department to readers and community organizations in regard to publication content
- Contribute content to a variety of advertising-related publications and Web sites

Minimum Qualifications:

- Demonstrated successful experience in writing, and photography in a variety of subject areas. T
- Possess good knowledge and skills in journalistic photography.
- Degrees in journalism, communications, or equivalent work experience preferred.
- Work a flexible schedule and willing to have interchangeable product assignment responsibilities.

Contact: A. Daniels, Adrienne.daniels@coxinc.com

Radio Chief Engineer

The Radio Chief Engineer supports the growth and profitability of CMG Ohio Radio operations through direct leadership of all technology, systems, and equipment necessary to deliver news, advertising and information across our radio platforms. This position provides direction and guidance to drive product quality, 24/7 uptimes, business operational risk management and strategic development of radio engineering to drive our business forward.

Key activities: The Radio Chief Engineer will actively engage in strategic planning, development and communication of radio industry knowledge to set and achieve best practices, internal communication and process improvement. The Radio Chief Engineer will have a strong focus on customer focus that will drive process and quality improvement. Create plans that run our businesses efficiently so that we can invest the majority of our resources improving our products for our customers and evolving our business with the latest technology in response to our internal and external customer and business needs. This position will be the go to person for all radio related issues.

Operational responsibilities

- Develop operational goals which are tied to short and long-term goals of the company.
- Define the business requirements by working closely with all CMG Ohio departments to identify opportunities needed to develop and maintain the operational infrastructure required to deliver against business needs and goals.
- Develop and apply a thorough knowledge of industry and competitive activity both regionally and nationally translating this knowledge into appropriate plans and strategy.
- Take an active role in building and executing an annual business plan and manage expense and capital budgets effectively.
- Assist in implementing productivity and quality metrics and incentive programs designed to minimize costs and enhance efficiency; drive process improvement.
- Measure and communicate progress to goal and performance to standards.
- Optimize customer satisfaction and loyalty through improved operations.
- Strong knowledge of installing, maintaining, and repairing AM & FM transmitter equipment with remote site management.
- Understanding of high power FM and directional AM transmission systems.
- Knowledge of studio analog and digital audio systems.
- Experience in radio studios and equipment, satellite receiver systems, internet streaming systems, and internal networking systems.
- Must be available to support 24/7 operations.

Contact: D. Thomas, dave.thomas@coxinc.com

Leadership and cross-functional team player

- Work to build a team environment with strong morale, positive energy and a goal-oriented culture.
- Actively provide development opportunities for employees; provide specific and objective feedback to maximize performance.
- Foster open communication with employees, and clearly communicate importance of team's vision, direction, and priorities.
- Establish mission critical policy and procedure.
- Foster a positive business climate which motivates employees.
- Demonstrate the flexibility necessary to adjust to changing/additional duties and responsibilities as the markets and company changes.
- Consistent partnership, collaboration and communication across peer group, other internal departments and across CMG divisions.

Required Experience, Skills and Qualifications

- 3+ years of relevant work experience in radio engineering operations.
- Associates degree / or equivalent work experience, SBE certification.
- Strong communication skills (verbal, written and presentation) required.
- Strong understanding of radio operations.
- Proven ability to implement, execute and multi-task to meet aggressive project deadlines.
- Ability to travel based on business need is required.
- Must have a valid driver's license.

Packaging Associates

Are you looking for part-time work in a "state-of-the-art", clean, neat, safe, climate-controlled environment with competitive pay and a great benefits package to include: medical, 401k, and pension? If so, we have the perfect job for you!!!!

Responsibilities:

- Feeding of pre-printed materials and newspaper sections into the insert machine
- Stacking of bundled newspapers from press delivery systems and transporting to appropriate areas
- Removal of newspaper sections and/or pre-printed materials from created packages

Contact: kymberly.bell@coxinc.com

Responsibilities Continued:

- Operation of powered strapping equipment
- Cleaning of work area as needed

Minimum Qualifications:

- At least 18 years of age
- Ability to lift 20 to 50 lbs repeatedly
- Ability to stand for long periods of time

We offer these excellent benefits:

Medical | Dental | Vision | Pension | 401k with a company match | Paid vacation | Onsite Fitness center & dining facility

To apply, submit resume to the listed contact

Subject Line: Position Name

Please include salary requirements

No telephone calls please

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Revised: 05.14.2013

Cox Media Group Ohio Open Positions 5.02.2013

- Ability to use tools to troubleshoot electronic systems:
 - o Multimeter
 - o Oscilloscope
- Experience in working with voltages from 5 VDC to 480 VAC.
 - o Expertise in PLC
 - o Installation
 - o Programming
 - o Debugging
 - o Troubleshooting
- Strong understanding of and ability to use effectively some of the following software programs: Siemens, GE Fanuc, Allen Bradley, Texas Instruments and EAE (FPS) / Indramat control systems.

Salary Grade: 8

Salary Grade Range:

Min	Mid	Max
\$43,205	\$56,055	\$68,905

Contact: Steve Peyton, steve.peyton@coxinc.com

Security Guard, PT

CMG Ohio is seeking a part time security guard. These positions are responsible for meeting, greeting and escorting customers, security duties, etc. This individual will work with various departments.

Responsibilities:

- Answering telephones and taking messages
- Data entry & Typing Correspondence
- Customer service related duties

Minimum Qualifications:

- High school diploma
- Minimum of 2 years of experience
- Customer service oriented
- Problem solver, energetic
- Detailed oriented and able to multi-task in a high energy fast paced environment

Salary Grade: 2 & Salary Range:

Min	Mid	Max
\$19,598	\$23,498	\$27,398

Contact: Carlos Holmes, carlos.holmes@coxinc.com

Sal NCG & SNS Outside Sales Media Consultant – 2 Openings

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize

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Cox Media Group Ohio Open Positions 5.02.2013

effectiveness for current and new business clients is essential

- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

Salary Grade: 7

Salary Range:

Min	Mid	Max
\$37,733	\$48,533	\$59,333

Contacts:

NGG: Kathy Lane, kathy.lane@coxinc.com

SNS: Joyce Hayden, joyce.hayden@coxinc.com

Videographer/ Producer/Editor

Cox Media Group Ohio is building a team of creative professionals that serves both internal and external clients within their Client Solutions Creative group. This team will consist of collaborative, innovative professionals with entrepreneurial spirit, sound creative judgment and production expertise that drives execution of individual client campaigns as well as the company's advertising initiatives with focus on best-in-class quality. As a Videographer/ Producer/Editor, flexibility is a must. You will balance time between shooting, editing and producing while partnering with media consultants, clients, designers and other team members to drive revenue, manage multi-media campaigns and develop new projects you haven't even thought of yet. Sound like fun? Continue reading this unique opportunity.

This position reports to the Creative Manager and assists the Creative team in the development and production of best-in-class video content to compliment new or existing campaigns. Projects include, but not limited to brand messaging, short and long-form commercials for both internal and external clients, campaign consistency in look, feel, and messaging among all media platforms. The ideal candidate will be a creative specialist with particularly strong camera skills able to work with other producers or independently while filming and have extensive experience driving video content forward in the post-production stages of visual and audio effects. Avoid mediocrity and push your talent to the next level. Still with us? Good. If not, thank you for your time.

Responsibilities:

The video focused part –

- Shoot, produce, write, direct and edit video projects
- Drive video projects through the post-production process to achieve best-in-class products
- Start with something and make it better - evaluate existing video content and identify areas of technical or aesthetic improvements and/or possible hindrances in execution
- Track and communicate with talent, shoot dates/times, revenue and expenses.

The team part -

- Own it! Manage campaigns from concept to implementation, any media, small or large, long or short form, internal or external and all the communication and budgeting that comes with it
- Collaborate with both internal and external clients on all media platforms – broadcast, print and digital
- Bring your creative energy to participate in brainstorming sessions, product, video and digital initiatives and pitching ideas to clients
- Churn out creative best in class solutions for a variety of business needs – solve problems, be innovative, clue others in on latest industry trends

Requirements:

- Degree from accredited College or University with focus on Design, New Media, Marketing, TV, Mass Communication or related field a must.
- Strong background and proven track record with emphasis in Commercial production.
- Strong post-production skills utilizing programs such as Final Cut Pro, Adobe Creative Suite including Premiere and After Effects, Avid, Sony Vegas, Maya or their equivalents
- Like other creative types like yourself! You're going to sitting and working pretty closely with them.
- High level or energy, commitment and passion for results
- Strong sense of customer service
- Excellent problem solving skills
- Previous experience writing scripts and/or creating storyboards
- Basic familiarity live streaming or web casting both in-studio and on location
- Communicate, communicate, communicate
- Excellent time management skills and the ability to work well under tight deadlines
- Strong and demonstrable production skills including camera operation, light and sound
- Experience in green screen, keying and animation.
- Ability to find talent and able to find, edit and mix music tracks.
- Great work ethic, strong narrative skills and collaborative personality a must.
- Available for overtime and weekends.

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User Sarah Reinman (HJ5799)

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Modified Date

From 02/01/2013

To 07/31/2013

Reference Code

Job ID

Update

Outside Sales Media Consultant

Actions

Edit

[View Job Posting](#)

Owner: Sarah Reinman

Status: Expired

Originally Posted: 5/10/2013

Last Modified: 5/10/2013

Earliest expiration: 6/9/2013

Views: 263 Apples 23 [View candidates](#)

Clicks: 0 Email: 0

Job Description Postings Screening Auto-Reply

Job Description

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Outside Sales Media Consultant

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online, direct mail, commercial print and other niche product opportunities to grow market share. This position will report directly to a Sales Manager.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
- Identifies current and future customer service requirements by establishing rapport with actual and potential customers
- Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution
- Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts
- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

We offer these excellent benefits:

- Medical
- Dental
- Vision
- Pension
- Paid vacation
- 401k with a company match
- Onsite Fitness center & dining facility

Subject Line: Outside Sales Media Consultant

Please include salary requirements
No telephone calls please

Cox Media Group Ohio is an Equal Opportunity Employer

Salary

Career Level Required

Experience Required

Education Required

Job Type Employee

Job Status Full Time

Contact Information

Phone :

Fax :

Email : joyce.hayden@coxinc.com

Browse Jobs (20 Pages)

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- Investor Relations
- Work for Monster

Market Intelligence

- Occupational Trends

Support

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- Help - FAQs
- Contact Us

Reinman, Sarah (CMG-Dayton)

From: Reinman, Sarah (CMG-Dayton)
Sent: Tuesday, May 14, 2013 10:39 AM
To: 'Central Michigan University'; 'City of Dayton - Career'; 'Clark State Community College'; 'Collegiate Broadcasters, Inc.'; 'Dayton NAACP'; 'Day-Vest'; 'Diane Zimpher'; 'Edison State Community College'; 'Emi Tiley'; 'Eric Anderson'; 'Howard University'; 'Indiana Wesleyan University'; 'International College of Broadcasting'; 'Jennifer Howard'; 'Job Center'; 'Kent State University'; 'Leadership Institute - Career'; 'Melinda Jeffery'; 'Miami Jacobs - Columbus'; 'Miami Jacobs College'; 'Miami University - Career'; 'Miami Valley CTC'; 'NAB Career Center'; 'National College of Bus. & Tech'; 'Ohio Center for Broadcasting'; 'Ohio University'; 'RETS Tech Center'; 'Sinclair College - Career'; 'Warren County JVS'; 'Wilberforce University - Career'
Subject: Job Opportunities: Cox Media Group Ohio
Attachments: CMG Ohio Positions 05.14.2013.doc

Good Morning,

Here is a current list of open positions in Cox Media Group (CMG) Ohio. We are currently seeking qualified candidates for these positions. Please distribute these openings throughout your organization.

Regards,
Sarah

Sarah Reinman | HR Administrator

Cox Media Group Ohio | 1611 S. Main St. Dayton, Ohio 45409

Ph: 937-225-6998 *Email:* sarah.reinman@coxinc.com

CREATING SOLUTIONS. DELIVERING RESULTS.

Newspaper | Television | Radio | Targeted Print, Event & Digital Products | Commercial Print | Direct Mail | Digital Ad Services

Engineering Technician

WHIO-TV is seeking a part time engineering technician.

Position Responsibilities:

- Operate teleprompter during live/recorded programs
- Assists talent in studio
- Changes Out/adjust studio light
- Maintains sets in studio
- Works with staff in news department
- Learns Master Control ops

Position Requirements:

- Minimum; High School Diploma
- Associates Degree or higher preferred

Contact: james.robins@cmgohio.com

Electronic Systems Engineer

Cox Media Group is seeking a full time Electronic Systems Engineer.

Responsibilities:

- Develop and install monitoring equipment and develop troubleshooting procedure
- Utilize troubleshooting software programs to reduce equipment down time.
- Troubleshoot computers, software programs, and computer-related hardware.
- Develop and implement electronic system back-up and recovery procedures.

Minimum Qualifications:

- Must have a degree in Electronics and / or a minimum of 6 years related work experience.
- Must have a minimum of 8 years' experience as an electronic technician / PLC Programmer with software experience.
- Extensive knowledge of debugging, and troubleshooting of programmable logic controllers and AC/ DC variable speed drives.

Minimum Qualifications:

- Extensive knowledge of computer operating systems, installing, operating, and troubleshooting software programs
- Strong understanding of industrial electrical systems; 3- phase, power, transformers, switchgear, uninterruptible power supplies, motor starters, etc.
- Ability to use tools to troubleshoot electronic systems:
 - o Multimeter
 - o Oscilloscope
- Experience in working with voltages from 5 VDC to 480 VAC.
 - o Expertise in PLC
 - o Installation
 - o Programming
 - o Debugging
 - o Troubleshooting
- Strong understanding of and ability to use effectively some of the following software programs: Siemens, GE Fanuc, Allen Bradley, Texas Instruments and EAE (FPS) / Indramat control systems.

Contact: Steve Peyton, steve.peyton@coxinc.com

NCG & SNS Outside Sales Media Consultant – 2 Openings | 1 located in Springfield & 1 located in Liberty Township

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
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- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing

Springfield Contact: J. Hayden, joyce.hayden@coxinc.com

Liberty Township Contact: K. Lane, kathy.lane@coxinc.com

Essential Duties & Responsibilities include:

- professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential
- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

Cox Media Group Ohio Open Positions 02.06.2013

	<p>position reports directly to the Radio Operations Manager. Qualified applicants should be proficient in the following areas:</p> <ul style="list-style-type: none"> • Strong leadership and management abilities key. • On-Air and strong production skills preferred • Problem solving skills • Daily handling of staff related job functions • Being a champion for the sales department • Able to work in a unique multi-platform environment with TV, Digital and Print media. • Ability to interface with public in a customer service role • Passion for radio with openness to learn other platforms • Managing a budget • Creative skills to develop unique station promotional ideas <p>Experience:</p> <ul style="list-style-type: none"> • 5 years of Program Director or APD experience required • 5 years of on-air experience preferred but not required • Knowledge of radio station automation systems helpful <p>Qualified applicants should send a mp3 aircheck, with your resume and cover letter to: Salary Grade: 8 <i>Posted: 12-17-12; Contact Nick Roberts, nick.roberts@cmgohio.com</i></p>
Sal	<p>Outside Sales Media Consultants The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share. This position will report directly to a Sales Manager.</p> <p>Essential Duties & Responsibilities include:</p> <ul style="list-style-type: none"> • Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics • Identifies current and future customer service requirements by establishing rapport with actual and potential customers • Helps customer develop and maximize advertising budget by conferring with key stakeholders (management, designers, media specialists) to develop the optimal media solution • Obtains client acceptance by developing campaign strategy and presenting multimedia solutions and implements campaigns by negotiating and authorizing contracts • Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction • Develops new business contacts and opportunities through networking, territory mining and referrals • Prepares reports for customers by collecting, analyzing and summarizing information and trends • Responsible for reaching monthly revenue goals • Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations • Contributes to the company team effort by accomplishing related results as needed <p>Knowledge, Skills & Abilities required</p> <ul style="list-style-type: none"> • Bachelor's degree preferred with emphasis on marketing, management or communications • At least three years of successful sales experience required with strong emphasis in business-to-business sales • Media sales experience with a track record of success. Multimedia sales experience including digital preferred. • Excellent communication and presentation skills • Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize effectiveness for current and new business clients is essential • Excellent customer service skills • General business understanding of marketing and pricing models • Prospecting, Proposal development, negotiating and closing skills • Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities • Ability to think creatively with good time management and teamwork skills <p>Salary Grade: 7 <i>Posted: 02-06-2013; Contact: Joyce Hayden, joyce.hayden@coxinc.com</i></p>

Cox Media Group Ohio Open Positions 5.02.2013

- Ability to use tools to troubleshoot electronic systems:
 - o Multimeter
 - o Oscilloscope
- Experience in working with voltages from 5 VDC to 480 VAC.
 - o Expertise in PLC
 - o Installation
 - o Programming
 - o Debugging
 - o Troubleshooting
- Strong understanding of and ability to use effectively some of the following software programs: Siemens, GE Fanuc, Allen Bradley, Texas Instruments and EAE (FPS) / Indramat control systems.

Salary Grade: 8

Salary Grade Range:

Min	Mid	Max
\$43,205	\$56,055	\$68,905

Contact: Steve Peyton, steve.peyton@coxinc.com

Security Guard, PT

CMG Ohio is seeking a part time security guard. These positions are responsible for meeting, greeting and escorting customers, security duties, etc. This individual will work with various departments.

Responsibilities:

- Answering telephones and taking messages
- Data entry & Typing Correspondence
- Customer service related duties

Minimum Qualifications:

- High school diploma
- Minimum of 2 years of experience
- Customer service oriented
- Problem solver, energetic
- Detailed oriented and able to multi-task in a high energy fast paced environment

Salary Grade: 2 & Salary Range:

Min	Mid	Max
\$19,598	\$23,498	\$27,398

Contact: Carlos Holmes, carlos.holmes@coxinc.com

Sal NCG & SNS Outside Sales Media Consultant – 2 Openings

The Outside Sales Media Consultant is responsible for developing client relationships by planning, presenting, placing and directing print and digital advertising buys and campaigns. Given an active account list of 50 accounts with additional developmental accounts, priorities include continuous account development and new business account development through aggressive sales strategy including thorough needs analysis utilizing the full line of Cox Media Group Ohio products including newspaper, online with special emphasis on Monster.com and Yahoo Recruitment solutions, direct mail, commercial print and other niche product opportunities to grow market share.

Essential Duties & Responsibilities include:

- Determines print and online advertising campaign requirements by utilizing product and service knowledge including thorough understanding of print, direct mail and commercial print, interactive web environments, Monster.com and Yahoo digital assets, marketing research, media capabilities and audience characteristics
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- Evaluates and adjusts/redirects campaigns by studying and analyzing results and recommending future direction
- Develops new business contacts and opportunities through networking, territory mining and referrals
- Prepares reports for customers by collecting, analyzing and summarizing information and trends
- Responsible for reaching monthly revenue goals
- Maintains professional knowledge by attending educational workshops, reviewing professional publications, establishing professional networks and participating in professional associations
- Contributes to the company team effort by accomplishing related results as needed

Knowledge, Skills & Abilities required

- Bachelor's degree preferred with emphasis on marketing, management or communications
- At least three years of successful sales experience required with strong emphasis in business-to-business sales
- Media sales experience with a track record of success. Multimedia sales experience including digital preferred.
- Excellent communication and presentation skills
- Excellent understanding of all Cox Media Group Ohio products and ability to develop proposals and campaigns to maximize

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Cox Media Group Ohio Open Positions 5.02.2013

effectiveness for current and new business clients is essential

- Excellent customer service skills
- General business understanding of marketing and pricing models
- Prospecting, Proposal development, negotiating and closing skills
- Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and online sales opportunities
- Ability to think creatively with good time management and teamwork skills

Salary Grade: 7

Salary Range:

Min	Mid	Max
\$37,733	\$48,533	\$59,333

Contacts:

NGG: Kathy Lane, kathy.lane@coxinc.com

SNS: Joyce Hayden, joyce.hayden@coxinc.com

Videographer/ Producer/Editor

Cox Media Group Ohio is building a team of creative professionals that serves both internal and external clients within their Client Solutions Creative group. This team will consist of collaborative, innovative professionals with entrepreneurial spirit, sound creative judgment and production expertise that drives execution of individual client campaigns as well as the company's advertising initiatives with focus on best-in-class quality. As a Videographer/ Producer/Editor, flexibility is a must. You will balance time between shooting, editing and producing while partnering with media consultants, clients, designers and other team members to drive revenue, manage multi-media campaigns and develop new projects you haven't even thought of yet. Sound like fun? Continue reading this unique opportunity.

This position reports to the Creative Manager and assists the Creative team in the development and production of best-in-class video content to compliment new or existing campaigns. Projects include, but not limited to brand messaging, short and long-form commercials for both internal and external clients, campaign consistency in look, feel, and messaging among all media platforms. The ideal candidate will be a creative specialist with particularly strong camera skills able to work with other producers or independently while filming and have extensive experience driving video content forward in the post-production stages of visual and audio effects. Avoid mediocrity and push your talent to the next level. Still with us? Good. If not, thank you for your time.

Responsibilities:

The video focused part –

- Shoot, produce, write, direct and edit video projects
- Drive video projects through the post-production process to achieve best-in-class products
- Start with something and make it better - evaluate existing video content and identify areas of technical or aesthetic improvements and/or possible hindrances in execution
- Track and communicate with talent, shoot dates/times, revenue and expenses.

The team part -

- Own it! Manage campaigns from concept to implementation, any media, small or large, long or short form, internal or external and all the communication and budgeting that comes with it
- Collaborate with both internal and external clients on all media platforms – broadcast, print and digital
- Bring your creative energy to participate in brainstorming sessions, product, video and digital initiatives and pitching ideas to clients
- Churn out creative best in class solutions for a variety of business needs – solve problems, be innovative, clue others in on latest industry trends

Requirements:

- Degree from accredited College or University with focus on Design, New Media, Marketing, TV, Mass Communication or related field a must.
- Strong background and proven track record with emphasis in Commercial production.
- Strong post-production skills utilizing programs such as Final Cut Pro, Adobe Creative Suite including Premiere and After Effects, Avid, Sony Vegas, Maya or their equivalents
- Like other creative types like yourself! You're going to sitting and working pretty closely with them.
- High level of energy, commitment and passion for results
- Strong sense of customer service
- Excellent problem solving skills
- Previous experience writing scripts and/or creating storyboards
- Basic familiarity live streaming or web casting both in-studio and on location
- Communicate, communicate, communicate
- Excellent time management skills and the ability to work well under tight deadlines
- Strong and demonstrable production skills including camera operation, light and sound
- Experience in green screen, keying and animation.
- Ability to find talent and able to find, edit and mix music tracks.
- Great work ethic, strong narrative skills and collaborative personality a must.
- Available for overtime and weekends.

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Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Photographer/Editor

WHIO-TV and Cox Media Group is seeking one full-time and one part time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in the multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. Interested persons should be able to demonstrate good news judgment and the ability to work in a fast-paced, deadline-oriented atmosphere. Applicants should have previous experience working in a television news department, including shooting, lighting, non-linear editing and ENG truck operation. Experience with use of a DSLR camera a big plus.

Responsibilities:

- Must be able to work in high-pressure situations.
- Must be able to make quick editorial and technical decisions in the field and during editing.
- Must work well in all types of outdoor conditions.
- Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call.
- Must have a team attitude for winning with an emphasis on finding solutions and not problems.

Minimum Qualifications:

- At least 1 year experience working in a television news environment, including but not limited to shooting news video, non-linear editing, shooting live shots and lighting.
- Experience with ENG truck operation desired.
- Be able to lift and carry upwards of 50lbs of equipment.

We offer these excellent benefits:

- Medical •401k with a company match
- Dental
- Vision
- Pension

Interested applicants should send a resume and DVD of recent work to Sean Dunster, News Technology Manager, 1611 S. Main Street, Dayton, OH. 45409. Or you can email a resume and link to recent work to:

sean.dunster@cmgohio.com

Please include salary requirements

No telephone calls please

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Find Job Opening

Job Opening

[Print Job Opening](#)

Posting Title: Videographer Job Opening ID: 302406
 Job Opening Status: 110-Filled/Closed Job Type: Standard
 Job Title: Videographer Job Code: 3233
 Business Unit: BRCST Cox Television

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[Manage Applicants](#) [Find Applicants](#) [Activity & Attachments](#) [Job Opening Details](#)

Job Information [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

Opening Information

*Template ID: Cox Recruitment Template
 Job Opening Type: Standard Requisition
 Created By: 00282033 Sarah Reinman
 Created: 05/02/2013
 *Openings to Fill: Limited
 Target Openings: 1
 Available Openings: 1
 Establishment ID:
 Business Unit: BRCST Cox Television
 Job Code: 3233 Videographer
 Company: MVB Miami Valley Broadcasting Corp
 Department: 1110121420 WHIO-News
 Location: WHIT WHIO Television
 Recruiting Location: 40F OH - Dayton
[Add Additional Locations](#)
 Status Code: 110-Filled/Closed
 Status Reason: Job Closed Automated
 *Status Date: 05/17/2013
 Desired Start Date:

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Staffing Information

Schedule Type: Full-Time
 Travel Percentage: None

Job Information [Posting](#) [Hiring Team](#) [Add Job Information](#) [Screening](#)

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Job Description

Job Title: Videographer
Job ID: 302486
Location: OH - Dayton
Full/Part Time: Full-Time

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Job Description

WHD-TV and Cox Media Group is seeking a full-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms.

Responsibilities

- Must be able to work in high-pressure situations
- Must be able to make quick editorial and technical decisions in the field and during editing
- Must work well in all types of outdoor conditions
- Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Qualifications

- At least 1 year experience working in a television news environment, including but not limited to shooting news video, non-linear editing, shooting live shots and lighting
- Experience with ENG truck operation desired
- Must have a valid driver's license
- Experience using a DSLR camera for newsgathering a plus
- Be able to lift and carry upwards of 50lbs of equipment

Closing Statement

Interested persons should be able to demonstrate good news judgment and the ability to work in a fast-paced, deadline-oriented atmosphere. Applicants should have previous experience working in a television news department, including shooting, lighting, non-linear editing and ENG truck operation. Experience with use of a DSLR camera a big plus

Interested applicants should send a resume to:

Cox Media Group Ohio

Sean Dunster, News Technology Manager

1611 S. Main Street

Dayton, OH. 45409

sean.dunster@cmqohio.com

We offer these excellent benefits:

- Medical
- Paid vacation
- Dental
- 401k with a company match
- Vision
- Onsite Fitness center & dining facility
- Pension

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Broadcast Employment Services

WHIO (CBS) Dayton, Ohio

Position Photographer / Editor
Station Ownership Cox Media Group
Station Slogan "Coverage You Can Count On"
Reference # TVJ#34215651
Type Television
Full / Part Full Time - Regular
Experience 1 Year
Posted 5/2/2013
Closes 6/2/2013
Time Left 0 Days
DMA #64
Found In News - Photographers / Videographers



Photographer / Editor

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton JournalNews, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLR). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

Photographer / Editor

WHIO-TV and Cox Media Group is seeking a full-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms.

Responsibilities:

- Must be able to work in high-pressure situations

Supplemental Information

Salary Type Hourly
Salary Range \$28,000 to \$45,000
Starting Salary / Year
Starting Salary / Hour
Job Type Full Time - Regular
Hours
Workweek
Scheduled on Holidays Yes
Start Date
Probation Period
Benefits Yes - Full Time Only
Benefit Premium Partially Paid By Company
401K Plan Available
Vacation Yes
Paid Sick Leave Yes
Phone Calls
Agent Phone Calls
Résumé
Cover Letter
References
Salary History
Tape / Reel
Tape Format
Tape Return
Director's Track
FAX Résumé No

- Must be able to make quick editorial and technical decisions in the field and during editing
- Must work well in all types of outdoor conditions
- Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call
- Must have a team attitude for winning with an emphasis on finding solutions and not problems

Minimum Qualifications:

- At least 1 year experience working in a television news environment, including but not limited to shooting news video, non-linear editing, shooting live shots and lighting
- Experience with ENG truck operation desired
- Must have a valid driver's license
- Experience using a DSLR camera for newsgathering a plus
- Be able to lift and carry upwards of 50lbs of equipment

Interested persons should be able to demonstrate good news judgment and the ability to work in a fast-paced, deadline-oriented atmosphere. Applicants should have previous experience working in a television news department, including shooting, lighting, non-linear editing and ENG truck operation. Experience with use of a DSLR camera a big plus

Interested applicants should send a resume to:

Cox Media Group Ohio
Sean Dunster, News Technology Manager
1611 S. Main Street
Dayton, OH. 45409
sean.dunster@cmgohio.com

We offer these excellent benefits:

- Medical • Paid vacation
- Dental • 401k with a company match
- Vision • Onsite Fitness center & dining facility
- Pension

Cox Media Group Ohio is an Equal Opportunity Employer

When responding to this job ad, please mention you saw it listed at TVJobs.com

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 **Send Resume**

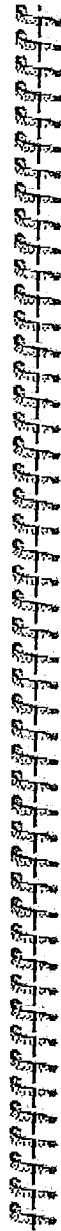


Annual E-Résumé subscription or DigitalTalent résumé required.

All applicants are required to submit this application form.

TVJobs.com E-Résumé	Yes
Degree Required	
Contract Required	
Contract Length	
Special Requirements	
Driver's License	Required
Insurance	Required
Good Driving Record	Required
Heavy Lifting	
Previous Applicants	
Local Apartment Rental	
Moving Expenses	
Union Position	
Union Contract Expires	
Confirmation Letter	
Rejection Letter	
Feedback	
Drug Screen	Yes
Proof of Eligibility to work in U.S.	Required
Equal Opportunity Employment	Yes
EOE Data Form	Yes

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Looking for a Career with the Area's Leading Media Company?

Cox Media Group Ohio is the area's leading single, integrated media organization. This organization is comprised of WHIO-TV's Channel 7, the Dayton Daily News, Springfield News-Sun, Hamilton Journal News, Middletown Journal, Cox Ohio's Southwestern Ohio weekly newspapers, our commercial printing and mail operations and Cox radio stations in Dayton (WHIO AM and FM, WHKO and WZLW). Cox was started in 1898 by Governor James M. Cox. Cox Media Group Ohio is a unit of Cox Enterprises.

PHOTOGRAPHER / EDITOR

WHIO-TV and Cox Media Group is seeking a full-time news photographer/editor to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms.

Responsibilities:

- Must be able to work in high-pressure situations
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Cox Media Group Ohio Open Positions 5.02.2013

Dept	Position & Description						
Cont	<p>Visual Coordinator</p> <p>WHIO-TV and Cox Media Group is seeking a full-time Visual Content Coordinator to work as part of our award-winning team in Dayton, Ohio. We're a company that is leading the way in multi-platform journalism. You'll be part of a group that is dedicated to serving our customers through our television, print, radio and digital platforms. You will be responsible for assessing and prioritizing incoming visual and audio content from CMG staff, social media sites, national news outlets and others, and handle coordinating that content for all of the CMG Ohio news platforms.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Must be able to work in high-pressure situations • Must have working knowledge of a multi-platform newsroom • Must be able to make quick editorial and technical decisions • Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call • Must have a team attitude for winning with an emphasis on finding solutions and not problems <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • 5 years+ experience working in a news environment preferred • Experience using a news-based computer system preferred. (iNews, ENPS, etc) • Experience using non-linear edit systems a plus. (Final Cut, Edius, Avid) • Experience with word, excel and google documents preferred • Must have knowledge of and be able to navigate social media and national media web site <p>Salary Grade: 6 Salary Range:</p> <table border="1" style="width: 100%; text-align: center; border-collapse: collapse;"> <thead> <tr> <th style="width: 33%;">Min</th> <th style="width: 33%;">Mid</th> <th style="width: 33%;">Max</th> </tr> </thead> <tbody> <tr> <td>\$32,758</td> <td>\$42,088</td> <td>\$51,508</td> </tr> </tbody> </table> <p><i>Posted: 4/30/13, Contact Sean Dunster, sean.dunster@cmgohio.com</i></p>	Min	Mid	Max	\$32,758	\$42,088	\$51,508
Min	Mid	Max					
\$32,758	\$42,088	\$51,508					
	<p>Photographer/Editor</p> <p>Interested persons should be able to demonstrate good news judgment and the ability to work in a fast-paced, deadline-oriented atmosphere. Applicants should have previous experience working in a television news department, including shooting, lighting, non-linear editing and ENG truck operation. Experience with use of a DSLR camera a big plus.</p> <p>Position Responsibilities:</p> <ul style="list-style-type: none"> • Must be able to work in high-pressure situations. • Must be able to make quick editorial and technical decisions in the field and during editing. • Must work well in all types of outdoor conditions. • Must be flexible in scheduling due to the changing needs of news events, including working overtime and being on-call. • Must have a team attitude for winning with an emphasis on finding solutions and not problems. <p>Minimum Requirements:</p> <ul style="list-style-type: none"> • At least 1 year experience working in a television news environment, including but not limited to shooting news video, non-linear editing, shooting live shots and lighting. • Experience with ENG truck operation desired. • Must have a valid driver's license. • Experience using a DSLR camera for newsgathering a plus. • Be able to lift and carry upwards of 50lbs of equipment. <p>Salary Grade: 5 Salary Range:</p> <table border="1" style="width: 100%; text-align: center; border-collapse: collapse;"> <thead> <tr> <th style="width: 33%;">Min</th> <th style="width: 33%;">Mid</th> <th style="width: 33%;">Max</th> </tr> </thead> <tbody> <tr> <td>\$28,467</td> <td>\$36,597</td> <td>\$44,967</td> </tr> </tbody> </table> <p><i>Posted: 4/30/13, Contact Sean Dunster, sean.dunster@cmgohio.com</i></p>	Min	Mid	Max	\$28,467	\$36,597	\$44,967
Min	Mid	Max					
\$28,467	\$36,597	\$44,967					
	<p>Shared Content Coordinator, Long Term</p> <p>The Shared Content Coordinator with emphasis on long-term content is vital to CMGO's goal of advance planning of print content and streamlining efforts across all platforms--TV, radio and digital. This coordinator will be responsible for maintaining and monitoring a long-range plan of the local content being gathered each day by print reporting staff to increase transparency of gathered content across platforms. This position will also stay in close contact with print editors as well as managers on other platforms to make sure content needs are being met and are communicated, especially pertaining to special projects like Sweeps, Elections, etc. to maximize resources. The coordinator will also work closely with the Bridge Editor to help execute plans of cross-platform enterprise stories, promote the use of visual elements with stories and handle the advance shift on the Bridge by booking those enterprise stories.</p> <p>Position Responsibilities:</p> <ul style="list-style-type: none"> • Liaison between BNT, print, radio, TV, digital decision makers to facilitate content sharing between platforms • Work with platform decision makers and/or BNT to plan, prepare and coordinate cross platform coverage on big stories identified, being planned or followed 						



Broadcast Employment Services

WHIO (CBS) Dayton, Ohio

Position Producer
Station Ownership Cox
Reference # TVJ#34217004
Type Television
Full / Part Full Time - Regular
Experience 1 Year
Posted 5/24/2013
Closes 7/23/2013
Time Left 0 Days
DMA #64
Found In News - Producers
 News - Producers



Producer

WHIO-TV, America's #1 station among all metered markets, is searching for the right journalist to join our team as a newscast producer. With the power and resources of four newspapers, four radio stations and 13 websites, producers at WHIO-TV have the tools they need to create great newscasts worthy of being the highest-rated newscasts in the nation. The ideal producer candidate will work well under deadline pressure, with passion, creativity and a strong attention to detail.

The producer must be a vocal newsroom leader who can raise the level of journalism for everyone who's part of creating our newscasts. Producers must be able to execute tight, active writing and create teases that are worth our viewers' attention. At least one year of newscast producing and a Bachelor's degree in journalism, communications, or a related field are preferred. Knowledge of INews and non-linear editing a plus.

Send a copy of your work and resume to:
 Tim Wolff, Assistant News Director
 WHIO-TV

Supplemental Information

Salary Type
Salary Range
Starting Salary / Year
Starting Salary / Hour
Job Type Full Time - Regular
Hours
Workweek
Scheduled on Holidays
Start Date
Probation Period
Benefits
Benefit Premium
401K Plan
Vacation
Paid Sick Leave
Phone Calls
Agent Phone Calls
Résumé
Cover Letter
References
Salary History
Tape / Reel
Tape Format
Tape Return
Director's Track
FAX Résumé No
TVJobs.com E-Résumé Yes

1611 S. Main Street, Dayton, Ohio, 45409
(No phone calls please).
Contact: Tim Wolff, tim.wolff@cmgohio.com

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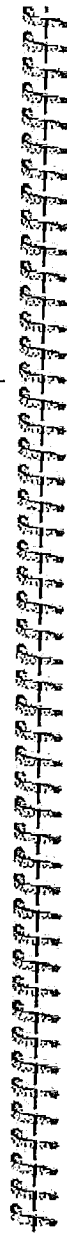
 Send Resume



Annual E-Resumé subscription or DigitalTalent resumé required.

All applicants are required to submit this application form.

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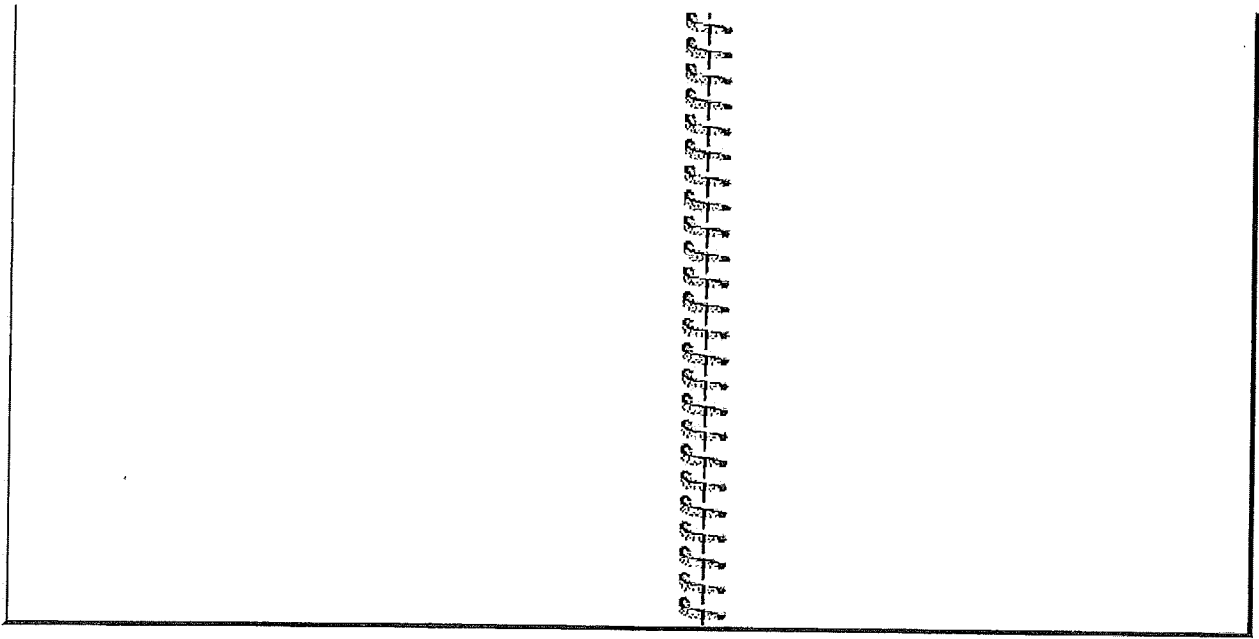
- Degree Required
- Contract Required
- Contract Length
- Special Requirements
- Driver's License
- Insurance
- Good Driving Record
- Heavy Lifting

- Previous Applicants
- Local Apartment Rental
- Moving Expenses

- Union Position
- Union Contract Expires

- Confirmation Letter
- Rejection Letter
- Feedback
- Drug Screen
- Proof of Eligibility to work in U.S. Required

- Equal Opportunity Employment Yes
- EOE Data Form Yes



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The Multi-Media Coordinator plays an important role on the CMGO Sales Operations Traffic and Optimization team by assisting with the processes required to support the account managers, specialists and optimization teams. The Coordinator will work closely with Television, Radio and Digital Support departments to act as liaison between station personnel, media buyers and salesperson to maintain an efficient support workflow. The Coordinator's responsibilities include but not limited to:

- *Microsoft Office skills with emphasis on Outlook, Excel and Word.*
- *General office management including answering phones and emails and filing*
- *Monitor, log and route sales calls and e-mails received via the Digitalads mailbox.*
- *Routine local sales management tasks and miscellaneous local sales projects.*
- *Confirms receipt of orders, collects contracts from stations and/or station representatives,
Processes weekly posting analysis by entering the log times into system and posting the spots with over night data; obtains pre and post logs from station as needed.*
- *Follows up by contacting station to confirm receipt of traffic and instructions.*
- *Learn processes to act as a back-up or assistant to the traffic team leads or manager in various multi-platform tasks*

Qualifications:

Ability to maintain professional discretion with sensitive information.

Ability to prioritize administrative duties. Demonstrated ability to handle multiple projects and details simultaneously or change the task in a moment's notice

Executes a wide variety of administrative tasks, research and data gathering; report preparation and distribution.

Strong communication capabilities for both internal and external dialogue.

Time management skills with the ability to manage multiple projects

Ability to work in a fast paced environment and balance multiple projects

General understanding of multi-media advertising workflow process.

Able to work without constant supervision

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User Sarah Reinman (HJ5799)

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Multi-Media Coordinator

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Owner: Sarah Reinman

Status: Expired

Originally Posted: 7/28/2013

Last Modified: 8/5/2013

Earliest expiration: 8/5/2013

Views: 287 Applies: 0

Clicks: 6 Email: 0

Actions

Job Description Postings Screening Auto-Reply

Job Description

Cox Media Group Ohio (CMG Ohio) is a fully integrated media enterprise that includes print and digital products for the *Dayton Daily News*, *Hamilton JournalNews*, *Springfield News-Sun*, and *The Middletown Journal* daily newspapers, the weekly *Oxford Press*, and *Today's Pulse* weekly newspapers; targeted print and digital products such as *ActiveDayton.com*, *Skywrighter*, *DaytonB2B* and *SpringfieldB2B*; and broadcast properties that include WHIO-TV, a CBS affiliate, and News Talk Radio WHIO 95.7FM and AM 1290, K99.1FM and 95.3 The Eagle. For more information about Cox Media Group Ohio, please check us out online at www.cmgohio.com

Multi-Media Coordinator

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- Medical
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- Vision
- Pension
- 401k with a company match
- Onsite Fitness center & dining facility

Please include salary requirements
No telephone calls please

Cox Media Group Ohio is an Equal Opportunity Employer

Salary USD 28467 - 44967 Per Year

Career Level Required

Experience Required

Education Required

Job Type Employee

Job Status Full Time

Contact Information

Phone :
Fax :
Email : jackie.roberts@cmgohio.com

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Job Description

Job Title: Multi-Media Coordinator
Cox Subsidiary: Cox Radio
Description: Cox Radio-Dayton
Full/Part Time: Full-Time
Location: OH - Dayton
Posting ID: 303153



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Job Description

The Multi-Media Coordinator plays an important role on the CMGO Sales Operations Traffic and Optimization team by assisting with the processes required to support the account managers, specialists and optimization teams. The Coordinator will work closely with Television, Radio and Digital Support departments to act as liaison between station personnel, media buyers and salesperson to maintain an efficient support workflow.

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Closing Statement

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Please submit resume before: 08/22/2013

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Job Description

Job Title: Multi-Media Coordinator
Job ID: 303153
Location: OH - Dayton
Full/Part Time: Full-Time
Regular/Temporary: Regular

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Job Description

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Posting Title: Multi-Media Coordinator Job Opening ID: 303153
 Job Opening Status: 110-Filled/Closed Job Type: Standard
 Job Title: Job Code: 3441
 Business Unit: RADIO Cox Radio

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Opening Information

*Template ID: [Cox Recruitment Template](#)
 Job Opening Type: Standard Requisition
 Created By: [Sarah Reinman](#)
 Created: [\[j\]](#)
 *Openings to Fill: Limited
 Target Openings:
 Available Openings:
 Establishment ID:
 Business Unit: [Cox Radio](#)
 Job Code: [\[j\]](#)
 Company: [Cox Radio](#)
 Department: [Dayton Radio-Sales](#)
 Location: [Cox Radio-Dayton](#)
 Recruiting Location: [OH - Dayton](#)
[Add Additional Locations](#)
 Status Code:
 Status Reason:
 *Status Date: [\[j\]](#)
 Desired Start Date:

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Staffing Information

Schedule Type:
 Travel Percentage:

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Cox Media Group Ohio Open Positions 7.19.2013

	<p>Salary Range:</p> <table border="1" style="margin-left: 20px; border-collapse: collapse;"> <tr> <th style="width: 33%;">Min</th> <th style="width: 33%;">Mid</th> <th style="width: 33%;">Max</th> </tr> <tr> <td style="text-align: center;">\$43,205</td> <td style="text-align: center;">\$56,055</td> <td style="text-align: center;">\$68,905</td> </tr> </table> <p>Contact: Steve Peyton, steve.peyton@coxinc.com</p>	Min	Mid	Max	\$43,205	\$56,055	\$68,905
Min	Mid	Max					
\$43,205	\$56,055	\$68,905					
Sales	<p>Traffic Coordinator</p> <p>The <u>Multi-Media Coordinator</u> plays an important role on the CMGO Sales Operations Traffic and Optimization team by assisting with the processes required to support the account managers, specialists and optimization teams. The Coordinator will work closely with Television, Radio and Digital Support departments to act as liaison between station personnel, media buyers and salesperson to maintain an efficient support workflow. The Coordinator's responsibilities include but not limited to:</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • General office management including answering phones and emails and filing • Monitor, log and route sales calls and e-mails received via the Digitalads mailbox. • Routine local sales management tasks and miscellaneous local sales projects. • Confirms receipt of orders, collects contracts from stations and/or station representatives, Processes weekly posting analysis by entering the log times into system and posting the spots with over night data; obtains pre and post logs from station as needed. • Follows up by contacting station to confirm receipt of traffic and instructions. • Learn processes to act as a back-up or assistant to the traffic team leads or manager in various multi-platform tasks <p>Qualifications:</p> <ul style="list-style-type: none"> • Ability to maintain professional discretion with sensitive information. • Ability to prioritize administrative duties. Demonstrated ability to handle multiple projects and details simultaneously or change the task in a moment's notice • Executes a wide variety of administrative tasks, research and data gathering; report preparation and distribution. • Strong communication capabilities for both internal and external dialogue. • Time management skills with the ability to manage multiple projects • General understanding of multi-media advertising workflow process. • Able to work without constant supervision • Microsoft Office skills with emphasis on Outlook, Excel and Word. <p>Salary Grade: 5 Salary Range:</p> <table border="1" style="margin-left: 20px; border-collapse: collapse;"> <tr> <th style="width: 33%;">Min</th> <th style="width: 33%;">Mid</th> <th style="width: 33%;">Max</th> </tr> <tr> <td style="text-align: center;">\$28,467</td> <td style="text-align: center;">\$36,597</td> <td style="text-align: center;">\$44,967</td> </tr> </table> <p>Contact: Jackie Roberts, Jackie.roberts@cmggohio.com</p> <p>Outside Sales Media Consultants</p> <p>Cox Media Group Ohio is seeking two Outside Media Consultants. One will support WZLR 95.3 FM and the other, WHIO 95.7 FM AM1290. This position is responsible for continuous account development and new business account development through aggressive sales strategy including the creation of customer solutions utilizing on-air radio commercials, online marketing, customized events and projects, as well as the entire suite of Cox Media Group Ohio products.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Utilize product and service knowledge to develop strategic and tactical solutions for customers • Identify current and future customer needs by establishing rapport with current and potential customers • Help customers develop and maximize advertising budgets • Obtain client acceptance by developing campaign strategy and presenting multimedia solutions • Evaluate and adjust/redirect campaigns by studying and analyzing results and recommending future direction • Develop new business contacts and opportunities through networking, territory mining and referrals • Be a marketing resource for customers by collecting, analyzing and summarizing information and trends • Responsible for reaching monthly revenue and special project goals • Maintain professional knowledge by attending educational workshops and participating in on-going company training <p>Minimum Qualifications:</p> <ul style="list-style-type: none"> • Bachelor's degree preferred or at least two years of successful outside sales experience required with strong emphasis in business-to-business sales • Excellent communication, presentation, and customer service skills • Work with clients to define marketing challenges and solutions to help them grow their business • Develop long-term relationships with station customers • Desire and drive to meet new business owners in an effort to develop new business • Work well independently and as a member of the sales team • General business understanding of marketing • Strong computer skills including the Microsoft Office Suite and a strong understanding of the Internet and digital opportunities • Ability to think creatively to develop solutions for customers • Possess a Passion for Sales 	Min	Mid	Max	\$28,467	\$36,597	\$44,967
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\$28,467	\$36,597	\$44,967					

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- Serves on a cross-platform leadership team
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- Influences the development of a high-performance culture

Minimum Qualifications

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- Must have experience programming multiple formats
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We offer these excellent benefits:

- Medical
- Pension
- Dental
- 401k with a company match
- Vision
- Onsite Fitness center & dining facility

To apply, submit resume to: hrmedia2012@gmail.com

Subject Line: Director, Creative Services

Please include salary requirements

No telephone calls please

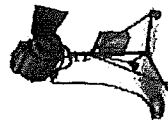
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Broadcast Employment Services

WHIO (CBS) Dayton, Ohio

Position Creative Service Director
Reference # TVJ#34224198
Type Television
Full / Part Full Time - Regular
Experience 0
Posted 8/16/2013 -
Closes 9/15/2013
Time Left 0 Days
DMA #64
Found In Creative Services Director



Creative Service Director

WHIO TV, part of Cox Media Group in Dayton, Ohio is seeking a Creative Services Leader. We are looking for a brand specialist/strategist to help continue our top-rated newscast. Hands-on director who can produce timely, compelling promotion and with successful strategies in mind.

Cox Media is a large, established entity based out of Atlanta, GA with unequalled media presence. We pride ourselves in innovation by continually redefining the media landscape. Today, we lead the industry in media convergence - multi-platform collaboration among print, broadcast

Supplemental Information

Salary Type
Salary Range
Starting Salary / Year
Starting Salary / Hour
Job Type Full Time - Regular
Hours
Workweek
Scheduled on Holidays
Start Date
Probation Period
Benefits
Benefit Premium
401K Plan
Vacation
Paid Sick Leave
Phone Calls
Agent Phone Calls
Résumé
Cover Letter

and digital outlets for the delivery of news, information and entertainment that matters most to our readers, listeners and viewers. We deliver fully integrated marketing solutions through leading local brands in newspaper, television, radio, digital, commercial print & direct mail for our advertising clients.

You will have the opportunity to lead a very talented, established and creative staff! Dayton, Ohio is ranked as the #3 most favorable business location for access to the American market.

This CSD will need to lead, inspire, drive and direct your team and be a visible and collaborative news partner. You will report to the Marketing VP of the organization. The ideal candidate will execute state of the art television marketing.

A minimum of seven years medium market experience with a Bachelor's degree or equivalent years of experience in business related field and at least three years' experience managing staff. Must be proven leader to deliver creative vision and strategy with experience programming multiple formats. Familiarity with using research and metrics to drive innovative results. Strong understanding of and the ability to interpret broadcast ratings and research.

To Apply: Submit resume to: hrmedia2012@gmail.com
Subject Line: Creative Services Director
Please include Salary Requirements

When responding to this job ad, please mention you saw it listed at TVJobs.com

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Annual E-Résumé subscription or DigitalTalent résumé required.

All applicants are required to submit this application form.

- References
- Salary History
- Tape / Reel
- Tape Format
- Tape Return
- Director's Track
- FAX Résumé
- TVJobs.com E-Résumé
- Degree Required
- Contract Required
- Contract Length
- Special Requirements
- Driver's License
- Insurance
- Good Driving Record
- Heavy Lifting
- Previous Applicants
- Local Apartment Rental
- Moving Expenses
- Union Position
- Union Contract Expires
- Confirmation Letter

No
Yes

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- Rejection Letter
- Feedback
- Drug Screen
- Proof of Eligibility to work in U.S. Required
- Equal Opportunity Employment
- EOE Data Form

Yes
Yes

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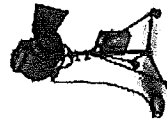
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Broadcast Employment Services

WHIO (CBS) Dayton, Ohio

Position Director, Creative Services
Reference # TVJ#34221619
Type Television
Full / Part Full Time - Regular
Experience 7 Years
Posted 7/18/2013
Closes 8/3/2013
Time Left 0 Days
DMA #64
Found In Creative Services Director



Director, Creative Services

CREATIVE SERVICES DIRECTOR
 Cox Media Group Ohio
 Dayton, Ohio

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Start Date
Probation Period
Benefits Yes
Benefit Premium Partially Paid By Company
401K Plan Available
Vacation Yes
Paid Sick Leave Yes
Phone Calls
Agent Phone Calls
Résumé Required
Cover Letter Preferred

continually redefining the media landscape. Today, we lead the industry in media convergence - multi-platform collaboration among print, broadcast and digital outlets for the delivery of news, information and entertainment that matters most to our readers, listeners and viewers. We deliver fully integrated marketing solutions through leading local brands in newspaper, television, radio, digital, commercial print & direct mail for our advertising clients.

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 Subject Line: Creative Services Director
 Please include Salary Requirements

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Annual E-Résumé subscription



References	
Salary History	
Tape / Reel	
Tape Format	
Tape Return	
Director's Track	
FAX Résumé	No
TVJobs.com E-Résumé	Yes
Degree Required	Preferred
Contract Required	
Contract Length	
Special Requirements	
Driver's License	Required
Insurance	
Good Driving Record	
Heavy Lifting	
Previous Applicants	
Local Apartment Rental	
Moving Expenses	
Union Position	No
Union Contract Expires	
Confirmation Letter	

All applicants are required to submit this application form.

or [Digital Talent](#) résumé required.

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Rejection Letter

Feedback

Drug Screen

Yes

Proof of Eligibility to work in U.S. Required

Yes

Equal Opportunity Employment

Yes

EOE Data Form

Yes

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Modified Date

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Job ID

[Update](#)

Director, Creative Services

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 Status: Expired
 Originally Posted: 7/15/2013
 Last Modified: 8/2/2013
 Earliest expiration: 8/2/2013
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 Clicks: 3 Email: 0

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Job Description

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Leadership and cross-functional team player

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- Manages effective relationships with senior leaders across company, community and agencies
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Minimum Qualifications

- Bachelor's degree or equivalent years of experience in business related field
- 7 years of medium market experience

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- Must have experience programming multiple formats
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We offer these excellent benefits:

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- Please include salary requirement
- No telephone calls please

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Salary

Career Level Required

Experience Required

Education Required

Job Type Employee

Job Status Full Time

Contact Information

Phone :

Fax :

Email : hrmedia2012@gmail.com

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