September 30, 2013. This report covers full-time vacancy recruitment data for the period October 1, 2012 through

1) Employment Unit Location/Name: Hudson, FL/WJQB FM

2) Unit Members: WJQB FM 106.3

EEO Contact information for employment unit:

Contact person: Stephen Schurdell/Managing Partner WJQB FM

Telephone number: 727-697-1063

Email address: steve@trueoldies1063.com

Mailing Address: 13825 US Highway 19

Suite #400

Hudson, FL 34667

A. Full-Time Vacancies Filled During Past Year: 10/1/2012 – 9/30/2013

		Recruitment	Total Number of Interviewees from
Job Title	Date Filled	Source of Hiree	All Sources For This Position
Sales Account Executive Sales Account Executive	4/15/2013 4/15/2013	Job Fair On Air	3
Total Number of People Interviewed for All Positions	ewed for All Positions		5
RECRUITMENT SOURCES 10/01/2012 – 9/30/2013	1/2012 – 9/30/2013		
Recruitment Source	Provided During This Period	This Period	Was Utilized For
On Air Announcements	2		Sales Account Executive
All Access (Online)	0		Sales Account Executive
Media Recruiter (On line)	0		Sales Account Executive
Career Central Job Fair	ω		Sales Account Executive

SUPPLEMENTAL (Non-Vacancy Specific) Recruitment Activities taken

Career Central Job Fair

stations mailing address. This job fair featured an actual open position of "Account Executive" encouraged to forward resumes and letters of interest to the Positions were made available and attendees were WJQB manager staffed booth at local job fair held in Hernando County Florida. Descriptions of the variety of

SUMMARY OF STATION RECRUITMENT EFFORTS:

time is 3-6 months for the average sales candidate. WJQB does not discriminate and makes every effort to employ female and minority candidates. are significantly lower than those offered in Pinellas and Hillsborough counties, and the ramp up not been effective since they tend to reach outside the market we serve. Our entry level salaries representatives that live and recreate in the counties we serve. Broad employment efforts have Hudson, FL, almost one hour north of the more populated cities of Clearwater, St. Petersburg and As a small independent broadcaster, WJQB FM covers an area referred to as the "Naturecoast". Tampa. Our sales target area is in the counties we cover, and it is important to have sales This area is comprised mainly of Citrus, Hernando and Pasco counties. Our offices are located in

Stephen Schurdell / Managing Partner

Date