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Sales Manager

KOWZ/KRUE Radio – Owatonna, MN

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Views: 188

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Status: Closed – open

Created: Feb 15 2018

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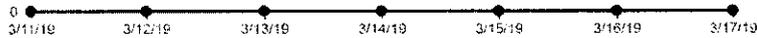
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Candidates

Awaiting Review

19

Total (excluding rejected)

19

0 Rejected

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Job Description

Job Summary

KOWZ/KRUE Radio looking to augment its revenue team with motivated Sales Manager. Here's just a few of the requirements; self-manager, goal oriented, knowledge of or ability to work in a B2B position, detail oriented and ready to grow.

Normally, a Sales Manager will work M-F, 8a-5p, but occasionally there will be evening or weekend activities for special events and client support and service.

This position requires working with Account Executives to help them improve and meet their goals. It is also vital that a Sales Manager be as involved in the Owatonna and surrounding communities.

Our future Sales Manager will be dedicated to having AE's who can develop, nourish and maintain solid client relationships while helping them build and execute a comprehensive marketing plan....on-air and on-line in the digital realm.

We're also accepting referrals so if you know of someone good at your competitor and want to get them out of the market, e-mail us with the referral tip and we'll take it from there.

Blooming Prairie Farm Radio, is an Equal Opportunity Employer.

Job Type: Full-time

Salary: \$60,000.00 to \$80,000.00 /year

Application Questions

You have requested that Indeed ask candidates the following questions:

- How many years of Sales experience do you have?

Sales Manager
DOE 3/01/2018

The attached vacancy notice was sent to the following recruitment sources:

Radio Ads – KOWZ-FM, KRUE-FM, KOWZ-AM
Indeed.com

KOWZ RADIO
 255 CEDARDALE DRIVE SE
 OWATONNA, MN 55060
 507-444-9224

71151
 KOWZ Owatonna, Minnesota
 2/28/18 Complete
 51481
 5148105

Account Exec: HOUSE

K O W Z PROMO
 255 CEDARDALE DRIVE
 OWATONNA, MN 55060

Times are approximate within 15 minutes.

Date	Number	KOWZ Times								
Fr 2/16/18	8	10:13a	11:11a	12:17p	2:20p	4:21p	7:21p	10:22p	11:23p	
Sa 2/17/18	10	11:53a	12:20p	1:25p	3:52p	4:25p	6:41p	8:21p	9:25p	10:26p
		11:25p								
Su 2/18/18	6	10:40a	12:22p	2:21p	4:37p	6:22p	8:40p			
Mn 2/19/18	8	10:20a	1:20p	2:52p	4:22p	5:21p	7:40p	10:22p	11:22p	
Tu 2/20/18	8	10:13a	11:40a	2:51p	4:13p	6:52p	8:23p	10:22p	11:22p	
We 2/21/18	6	10:13a	1:42p	3:22p	5:51p	7:53p	10:21p			
Th 2/22/18	8	11:52a	1:42p	2:20p	5:11p	7:23p	8:23p	10:23p	11:22p	
Fr 2/23/18	8	10:13a	11:22a	12:20p	1:43p	4:21p	5:11p	10:23p	11:23p	
Sa 2/24/18	10	12:53p	2:25p	3:25p	4:52p	6:20p	7:21p	8:21p	9:25p	10:26p
		11:26p								
Su 2/25/18	6	10:40a	12:42p	1:51p	4:37p	6:21p	8:22p			
Mn 2/26/18	8	11:40a	2:12p	4:21p	5:51p	7:23p	9:23p	10:23p	11:23p	
Tu 2/27/18	8	10:20a	12:15p	1:20p	2:20p	5:40p	8:23p	9:23p	10:23p	
We 2/28/18	6	10:13a	1:10p	3:21p	5:20p	8:21p	10:22p			

Contract #5148105 2/16/18 to 2/28/18
 EMPLOYMENT AD

A: 2/28 100 30's No Charge \$0.00
 EMPLOYMENT
 BALANCE OF INVOICE #71151 \$0.00

KRUE-FM RADIO
 255 CEDARDALE DRIVE SE
 OWATONNA, MN 55060
 (507) 444-9224

49043
 KRUE-FM Waseca, MN
 2/28/18
 1 Complete
 52062
 5206201

Salesman: HOUSE

K R U E PROMO
 255 CEDARDALE DRIVE SE
 OWATONNA, MN 55060

Times are approximate within 15 minutes.

Date	Number	KRUE-FM Times								
Fr	2/16/18	8	10:36a	11:37a	12:35p	3:36p	7:38p	8:38p	9:39p	10:39p
Sa	2/17/18	10	10:38a	11:38a	12:38p	1:38p	2:38p	7:17p	8:17p	9:17p 10:17p
			11:17p							
Su	2/18/18	6	10:37a	12:37p	1:37p	5:37p	7:17p	10:17p		
Mn	2/19/18	8	10:36a	1:35p	2:52p	4:38p	7:38p	8:38p	9:39p	10:38p
Tu	2/20/18	8	10:37a	11:37a	12:37p	2:36p	7:38p	8:39p	9:39p	10:39p
We	2/21/18	6	10:37a	1:16p	4:38p	8:39p	9:39p	10:39p		
Th	2/22/18	8	10:38a	11:19a	2:36p	4:38p	7:39p	8:39p	9:39p	10:39p
Fr	2/23/18	8	10:36a	12:37p	1:18p	3:38p	7:38p	8:39p	9:39p	10:39p
Sa	2/24/18	10	10:38a	11:38a	12:38p	2:38p	4:38p	7:17p	8:17p	9:17p 10:17p
			11:17p							
Su	2/25/18	6	10:37a	3:38p	4:37p	9:17p	10:17p	11:17p		
Mn	2/26/18	8	11:37a	12:18p	2:37p	4:38p	7:39p	8:39p	9:39p	10:39p
Tu	2/27/18	8	11:18a	1:36p	2:36p	4:38p	7:38p	8:39p	9:39p	10:39p
We	2/28/18	6	10:37a	11:18a	12:18p	9:39p	10:39p	11:39p		

Contract #5206201 2/16/18 to 2/28/18
 EMPLOYMENT AD SALES MANAGER POSITION
 A: 2/28 100 30's No Charge \$0.00
 EMPLOYMENT
 BALANCE OF INVOICE #49043 \$0.00

KOWZ-AM Radio
 255 CEDARDALE DRIVE SE
 OWATONNA, MN 55060
 (507) 444-9224

37941
 KOWZ-AM Waseca, MN
 2/28/18 Complete
 52370
 5237002

Salesman: HOUSE

K O W Z-AM PROMO
 255 CEDARDALE DRIVE SE
 OWATONNA, MN 55060

Times are approximate within 15 minutes.

Date	Number	KOWZ-AM Times									
Fr 2/16/18	8	10:37a	11:37a	2:04p	3:37p	4:37p	5:18p	10:53p	11:53p		
Sa 2/17/18	10	10:31a	11:53a	1:53p	3:53p	4:53p	5:53p	7:53p	8:53p	10:53p	
		11:53p									
Su 2/18/18	6	10:36a	3:36p	4:36p	8:53p	9:53p	11:53p				
Mn 2/19/18	8	10:53a	11:53a	3:53p	4:53p	7:53p	8:53p	9:53p	11:53p		
Tu 2/20/18	8	10:37a	11:53a	4:37p	7:53p	8:53p	9:53p	10:53p	11:53p		
We 2/21/18	6	10:36a	11:37a	12:37p	8:53p	10:53p	11:53p				
Th 2/22/18	8	10:37a	11:37a	3:37p	7:53p	8:53p	9:53p	10:53p	11:53p		
Fr 2/23/18	8	10:37a	11:37a	12:37p	2:04p	3:37p	5:18p	10:53p	11:53p		
Sa 2/24/18	10	10:49a	11:53a	12:53p	1:53p	4:53p	6:53p	7:53p	8:53p	10:53p	
		11:53p									
Su 2/25/18	6	10:53a	11:36a	12:53p	7:53p	9:53p	10:53p				
Mn 2/26/18	8	10:37a	11:37a	3:18p	7:53p	8:53p	9:53p	10:53p	11:53p		
Tu 2/27/18	8	11:36a	12:36p	2:10p	4:53p	7:53p	9:53p	10:53p	11:53p		
We 2/28/18	6	10:36a	11:37a	7:37p	8:53p	10:53p	11:53p				

Contract #5237002 2/16/18 to 2/28/18

EMPLOYMENT AD

A: 2/28 100 30's No Charge \$0.00

EMPLOYMENT

BALANCE OF INVOICE #37941 \$0.00