

FAX# 703-516-9680  
HARRIS REPORT FROM STATION OCT10/18 08.49  
\*\*RECAP\*\* \*\*\* ESBT-TV \*\*\*

REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_  
BUYER NAME CATHIE HERRICK  
SALES PRSN PH- IAN AMBRON

ORDER #	CONTRACT #	9282110	CLASS: NATL.	LOCAL	REGIONAL
PRDCT	MEL HALL 4 CONGRESS	EST#7275	COMMENTS: (LINE, ORDER, INVOICE)		
FLIGHT DATES OCT9/18 OCT15/18 WK-1					
CITY TAX	STATE TAX	CO-OP BILLING NEEDED	DATE OCT10/18 08.49		

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = 971      AGENCY EST# = 7275 AGENCY PRODUCT CODE = 987												
1			700A-800A	30		\$32.00	10/15	10/15	2		MON	2
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
2			700A-800A	30		\$32.00	10/10	10/10	0		WED	0
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
3			700A-800A	30		\$32.00	10/11	10/11	2		THU	2
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
4			700A-800A	30		\$32.00	10/12	10/12	2		FRI	2
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
5			500P-600P	30		\$32.00	10/15	10/15	1		MON	1
PROGRAM : LAST MAN STANDING / LAST MAN STAND												
CON COM1: LAST MAN STANDING / LAST MAN STAND												
6			500P-600P	30		\$32.00	10/10	10/10	0		WED	0
PROGRAM : LAST MAN STANDING / LAST MAN STAND												
CON COM1: LAST MAN STANDING / LAST MAN STAND												
7			500P-600P	30		\$32.00	10/11	10/11	2		THU	2
PROGRAM : LAST MAN STANDING / LAST MAN STAND												
CON COM1: LAST MAN STANDING / LAST MAN STAND												
8			500P-600P	30		\$32.00	10/12	10/12	1		FRI	1
PROGRAM : LAST MAN STANDING / LAST MAN STAND												
CON COM1: LAST MAN STANDING / LAST MAN STAND												
9			600P-700P	30		\$23.00	10/13	10/13	1		SAT	1
PROGRAM : MIKE & MOLLY / MIKE & MOLLY												
CON COM1: MIKE & MOLLY / MIKE & MOLLY												
10			600P-700P	30		\$36.00	10/15	10/15	2		MON	2
PROGRAM : MIKE & MOLLY / MIKE & MOLLY												
CON COM1: MIKE & MOLLY / MIKE & MOLLY												
11			600P-700P	30		\$36.00	10/10	10/10	0		WED	0
PROGRAM : MIKE & MOLLY / MIKE & MOLLY												
CON COM1: MIKE & MOLLY / MIKE & MOLLY												
12			600P-700P	30		\$36.00	10/11	10/11	1		THU	1
PROGRAM : MIKE & MOLLY / MIKE & MOLLY												
CON COM1: MIKE & MOLLY / MIKE & MOLLY												

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
13			600P-700P	30		\$36.00	10/12	10/12	2		FRI	2
PROGRAM : MIKE & MOLLY / MIKE & MOLLY												
CON COM1: MIKE & MOLLY / MIKE & MOLLY												
14			700P-800P	30		\$68.00	10/13	10/13	1		SAT	1
PROGRAM : 2 BROKE GIRLS / 2 BROKE GIRLS												
CON COM1: 2 BROKE GIRLS / 2 BROKE GIRLS												
15			700P-800P	30		\$68.00	10/15	10/15	2		MON	2
PROGRAM : 2 BROKE GIRLS / 2 BROKE GIRLS												
CON COM1: 2 BROKE GIRLS / 2 BROKE GIRLS												
16			700P-800P	30		\$68.00	10/10	10/10	0		WED	0
PROGRAM : 2 BROKE GIRLS / 2 BROKE GIRLS												
CON COM1: 2 BROKE GIRLS / 2 BROKE GIRLS												
17			700P-800P	30		\$68.00	10/11	10/11	2		THU	2
PROGRAM : 2 BROKE GIRLS / 2 BROKE GIRLS												
CON COM1: 2 BROKE GIRLS / 2 BROKE GIRLS												
18			700P-800P	30		\$68.00	10/12	10/12	1		FRI	1
PROGRAM : 2 BROKE GIRLS / 2 BROKE GIRLS												
CON COM1: 2 BROKE GIRLS / 2 BROKE GIRLS												
19			1000P-1100P	30		\$135.00	10/15	10/15	0		MON	0
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
20			1000P-1100P	30		\$135.00	10/10	10/10	0		WED	0
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
21			1000P-1100P	30		\$135.00	10/11	10/11	1		THU	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												

REP HEADLINE# 9282110 TRF# 1035384  
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$

REP: TEL# 703-528-9399  
ORDER WORKSHEET

FAX# 703-516-9680  
HARRIS REPORT FROM STATION OCT10/18 08.49  
\*\*RECAP\*\* \*\*\* ESBT-TV \*\*\*

:LINE#	:REP	:CD	: TIME PERIOD	: LGTH	: SEC	: RATE	: START	: END	:SPTS	: WEEK	: DAYS	:TOTL:
:	:LINE#	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	:SPTS:
22			1000P-1100P	30		\$135.00	10/12	10/12	1		FRI	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
23			1100P-1200M	30		\$32.00	10/14	10/14	0		SUN	0
PROGRAM : RING OF HONOR CON COM1: RING OF HONOR												
27			1230A-130A	30		\$32.00	10/14	10/14	1		SUN	1
PROGRAM : RING OF HONOR ORD COM1: PLS SEE LN 23 FOR TP CHG, LN 25 FOR PRG CHG THIS IS A MAKE-GOOD FOR OCT14 ON LINE-23 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT14 ON LINE-25 FOR 1 SPOT/WK												
28			730P-800P	30		\$225.00	10/14	10/14	1		SUN	1
PROGRAM : THE COOL KIDS ORD COM1: PLS SEE LN 23 FOR TP CHG, LN 25 FOR PRG CHG PART OF A MAKEGOOD MADE UP OF LINES 27-28												
24			1200N-100P	30		\$150.00	10/14	10/14	1		SUN	1
PROGRAM : FOX NFL SU-PRE CON COM1: FOX NFL SU-PRE												
25			730P-800P	30		\$225.00	10/14	10/14	0		SUN	0
PROGRAM : THE OT CON COM1: THE OT												
26			100P-430P	30		\$1,000.00	10/14	10/14	1		SUN	1
PROGRAM : FOX NFL SU-GM1 CON COM1: FOX NFL SU-GM1												

OCT/18 \$2,608.00 CONTRACT TOTAL \$2,608.00  
TOTAL SPOTS 28

MARKET TOTALS \$52,160 ESBT 5% WBND 7% WNDU 43% WSJV 0% WHME 0% WCWW 0% WSBT 45%

SHATES EST  
SVC- NSI  
DEMOS- RA35+\*

**CONTRACT**

**ESBT**  
**1301 East Douglas Rd**  
**Mishawaka, IN 46545-1732**  
**(574) 233-3141**

And:

**Buying Time, LLC**  
**650 Massachusetts Ave NW Ste 210**  
**Washington, DC 20001**

<u>Contract / Revision</u> 1035384 /		<u>Alt Order #</u> 09282110
<u>Advertiser</u> Mel Hall for Congress-D		
<u>Contract Dates</u> 10/09/18 - 10/15/18		<u>Original Date / Revision</u> 10/09/18 / 10/10/18
<u>Estimate #</u> 7275		
<u>Product</u> 971/987/7275 - MEL HALL 4 CONGRESS		
<u>Order Brand</u>	<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast
	<u>Property</u> ESBT	<u>Account Executive</u> Philadelphia HRP/PH
	<u>Special Handling</u>	
	<u>Demographic</u> Adults 35+	
	<u>Order Type</u> GENERAL	
	<u>Agy Code</u> 9915780	<u>Advertiser Code</u> 971
	<u>Agency Ref</u> 11427	<u>Advertiser Ref</u> 110784

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	ESBT	10/15/18	10/15/18	WSBT News on Fox 7-8a	7:00 AM-8:00 AM		:30			NM	2	\$64.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	2-----	2			\$32.00				
N 2	ESBT	10/11/18	10/11/18	WSBT News on Fox 7-8a	7:00 AM-8:00 AM		:30			NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	--2---	2			\$32.00				
N 3	ESBT	10/12/18	10/12/18	WSBT News on Fox 7-8a	7:00 AM-8:00 AM		:30			NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	----2--	2			\$32.00				
N 4	ESBT	10/15/18	10/15/18	LAST MAN STANDING	5:00 PM-6:00 PM		:30			NM	1	\$32.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	1-----	1			\$32.00				
N 5	ESBT	10/11/18	10/11/18	LAST MAN STANDING	5:00 PM-6:00 PM		:30			NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	--2---	2			\$32.00				
N 6	ESBT	10/12/18	10/12/18	LAST MAN STANDING	5:00 PM-6:00 PM		:30			NM	1	\$32.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	----1--	1			\$32.00				
N 7	ESBT	10/13/18	10/13/18	MIKE & MOLLY	6:00 PM-7:00 PM		:30			NM	1	\$23.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	-----1-	1			\$23.00				
N 8	ESBT	10/15/18	10/15/18	MIKE & MOLLY	6:00 PM-7:00 PM		:30			NM	2	\$72.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	2-----	2			\$36.00				
N 9	ESBT	10/11/18	10/11/18	MIKE & MOLLY	6:00 PM-7:00 PM		:30			NM	1	\$36.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	---1---	1			\$36.00				
N 10	ESBT	10/12/18	10/12/18	MIKE & MOLLY	6:00 PM-7:00 PM		:30			NM	2	\$72.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	----2--	2			\$36.00				
N 11	ESBT	10/13/18	10/13/18	2 BROKE GIRLS	7:00 PM-8:00 PM		:30			NM	1	\$68.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	Week:	10/09/18	10/15/18	-----1-	1			\$68.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



**ESBT**  
**1301 East Douglas Rd**  
**Mishawaka, IN 46545-1732**  
**(574) 233-3141**

Contract / Revision 1035384 /	Alt Order # 09282110
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Advertiser Mel Hall for Congress-D		Original Date / Revision 10/09/18 / 10/10/18	
Contract Dates 10/09/18 - 10/15/18	Product 971/987/7275 - MEL HA	Estimate # 7275	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 12	ESBT	10/15/18	10/15/18	2 BROKE GIRLS	7:00 PM-8:00 PM		:30			NM	2	\$136.00
Week:		10/09/18	10/15/18	2-----				2	\$68.00			
N 13	ESBT	10/11/18	10/11/18	2 BROKE GIRLS	7p-8p		:30			NM	2	\$136.00
Week:		10/09/18	10/15/18	---2---				2	\$68.00			
N 14	ESBT	10/12/18	10/12/18	2 BROKE GIRLS	7:00 PM-8:00 PM		:30			NM	1	\$68.00
Week:		10/09/18	10/15/18	----1--				1	\$68.00			
N 15	ESBT	10/11/18	10/11/18	Late Run Late News	11:30 PM-12:30 XM		:30			NM	1	\$135.00
Week:		10/09/18	10/15/18	---1---				1	\$135.00			
N 16	ESBT	10/12/18	10/12/18	WSBT 10pm News on Fox M	10:00 PM-11:00 PM		:30			NM	1	\$135.00
Week:		10/09/18	10/15/18	----1--				1	\$135.00			
N 17	ESBT	10/14/18	10/14/18	Ring of Honor	12:30 XM-1:30 XM		:30			NM	1	\$32.00
Week:		10/08/18	10/14/18	-----1				1	\$32.00			
N 18	ESBT	10/14/18	10/14/18	Fox NFL Sunday	12:00 PM-1:00 PM		:30			NM	1	\$150.00
Week:		10/09/18	10/15/18	-----1				1	\$150.00			
N 19	ESBT	10/14/18	10/14/18	THE COOL KIDS	730p-8p		:30			NM	1	\$225.00
Week:		10/09/18	10/15/18	-----1				1	\$225.00			
N 20	ESBT	10/14/18	10/14/18	NFL Bears	1:00 PM-4:30 PM		:30			NM	1	\$1,000.00
Week:		10/09/18	10/15/18	-----1				1	\$1,000.00			
<b>Totals</b>											<b>28</b>	<b>\$2,608.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/08/18 -10/14/18	21	\$2,304.00	(\$345.60)	\$1,958.40
10/15/18 -10/21/18	7	\$304.00	(\$45.60)	\$258.40
<b>Totals</b>	<b>28</b>	<b>\$2,608.00</b>	<b>(\$391.20)</b>	<b>\$2,216.80</b>

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.