

FAX# 703-516-9680
HARRIS REPORT FROM STATION AUG22/18 10.26
RECAP *** ESBT-TV ***

REP. # _____ OFF. # _____ SALESMAN # _____
BUYER NAME CATHIE HERRICK
SALES PRSN PH- IAN AMBRON

ORDER #	CONTRACT #	9190645	CLASS: NATL.	LOCAL	REGIONAL
PRDCT	HALL FOR CONGRESS	EST#6571	COMMENTS: (LINE, ORDER, INVOICE)		
FLIGHT DATES	AUG14/18	AUG20/18	WK-1		
CITY TAX	STATE TAX	CO-OP BILLING NEEDED		DATE	AUG22/18 10.26

: LINE# :	REP :	CD :	TIME PERIOD :	LGTH :	SEC :	RATE :	START :	END :	SPTS :	WEEK :	DAYS :	TOTL :
:	:	LINE# :	:	:	:	:	DATE :	DATE :	/WK :	INVT :	:	SPTS :
			AGENCY ADVERTISER CODE = 971			AGENCY EST# = 6571						
			AGENCY PRODUCT CODE = 987									
1			800A-900A	30		\$30.00	8/20	8/20	1		MON	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
2			1000P-1100P	30		\$85.00	8/16	8/16	0		THU	0
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
13			1030P-1130P	30		\$85.00	8/16	8/16	1		THU	1
PROGRAM : LATE NEWS AIRING LATE												
ORD COM1: PLS SEE LN 2-3 FOR TP CHG DT SPORTS												
THIS IS A MAKE-GOOD FOR AUG16 ON LINE-2 FOR 1 SPOT/WK												
THIS IS A MAKE-GOOD FOR AUG17 ON LINE-3 FOR 1 SPOT/WK												

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
14			1100P-1200M	30		\$85.00	8/17	8/17	1		FRI	1
PROGRAM : LATE NEWS AIRING LATE ORD COM1: PLS SEE LN 2-3 FOR TP CHG DT SPORTS PART OF A MAKEGOOD MADE UP OF LINES 13-14												
3			1000P-1100P	30		\$85.00	8/17	8/17	0		FRI	0
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
4			1030P-1100P	30		\$25.00	8/19	8/19	1		SUN	1
PROGRAM : LAST MAN STANDING CON COM1: LAST MAN STANDING												
5			800A-900A	30		\$30.00	8/14	8/14	1		TUE	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
6			800A-900A	30		\$30.00	8/15	8/15	1		WED	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
7			800A-900A	30		\$30.00	8/16	8/16	1		THU	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
8			600P-700P	30		\$45.00	8/18	8/18	1		SAT	1
PROGRAM : MIKE & MOLLY / MIKE & MOLLY CON COM1: MIKE & MOLLY / MIKE & MOLLY												
9			1000P-1030P	30		\$60.00	8/19	8/19	1		SUN	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												
10			1000P-1100P	30		\$85.00	8/20	8/20	1		MON	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA CON COM1: WSBT22 NEWS ON FOX MICHIANA												

REP HEADLINE# 9190645 TRF# 999878
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$

REP: TEL# 703-528-9399
ORDER WORKSHEET

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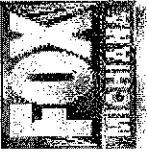
:LINE#	:REP	:CD	: TIME PERIOD	: LGTH	: SEC	: RATE	: START	: END	:SPTS	: WEEK	: DAYS	:TOTL
:	:LINE#	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	:SPTS
11			1000P-1100P	30		\$85.00	8/14	8/14	1		TUE	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
12			1000P-1100P	30		\$85.00	8/15	8/15	1		WED	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												

AUG/18 \$675.00 CONTRACT TOTAL \$675.00
TOTAL SPOTS 12

MARKET TOTALS \$22,500 ESBT 3% WBND 2% WNDU 31% WSJV 0% WHME 0% WCWW 1% WSBT 63%

SVC- NSI
DEMOS- RA35+*

CONTRACT



ESBT
1301 East Douglas Rd
Mishawaka, IN 46545-1732
(574) 233-3141

And:

Buying Time, LLC
650 Massachusetts Ave NW Ste 210
Washington, DC 20001

<u>Contract / Revision</u> 999878 /		<u>Alt Order #</u> 09190645
<u>Product</u> 971/987/6571 - HALL FOR CONGRESS		
<u>Contract Dates</u> 08/14/18 - 08/20/18		<u>Estimate #</u> 6571
<u>Advertiser</u> Mel Hall for Congress-D		<u>Original Date / Revision</u> 08/10/18 / 08/10/18
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> ESBT	<u>Account Executive</u> Philadelphia HRP/PH	<u>Sales Office</u> HRP Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agv Code</u> 9915780	<u>Advertiser Code</u> 971	<u>Product 1/2</u> 987
<u>Agency Ref</u> 11427	<u>Advertiser Ref</u> 110784	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	ESBT	08/20/18	08/20/18	WSBT News on Fox 8-9a	8:00 AM-9:00 AM		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	1-----				1	\$30.00				
D 2	ESBT	08/16/18	08/16/18	WSBT 10pm News on Fox M-11:00 PM			:30				NM		
D 3	ESBT	08/17/18	08/17/18	WSBT 10pm News on Fox M-11:00 PM			:30				NM		
N 4	ESBT	08/19/18	08/19/18	LAST MAN STANDING	10:30 PM-11:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	-----1				1	\$25.00				
N 5	ESBT	08/14/18	08/14/18	WSBT News on Fox 8-9a	8:00 AM-9:00 AM		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	-1-----				1	\$30.00				
N 6	ESBT	08/15/18	08/15/18	WSBT News on Fox 8-9a	8:00 AM-9:00 AM		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	--1----				1	\$30.00				
N 7	ESBT	08/16/18	08/16/18	WSBT News on Fox 8-9a	8:00 AM-9:00 AM		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	---1---				1	\$30.00				
N 8	ESBT	08/18/18	08/18/18	MIKE & MOLLY	6:00 PM-7:00 PM		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	-----1-				1	\$45.00				
N 9	ESBT	08/19/18	08/19/18	Su 10p WSBT 22 Nws on Fo	10:00 PM-10:30 PM		:30				NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	-----1				1	\$60.00				
N 10	ESBT	08/20/18	08/20/18	WSBT 10pm News on Fox M-11:00 PM			:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	1-----				1	\$85.00				
N 11	ESBT	08/14/18	08/14/18	WSBT 10pm News on Fox M-11:00 PM			:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	-1-----				1	\$85.00				
N 12	ESBT	08/15/18	08/15/18	WSBT 10pm News on Fox M-11:00 PM			:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	08/14/18	08/20/18	--1----				1	\$85.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



ESBT
1301 East Douglas Rd
Mishawaka, IN 46545-1732
(574) 233-3141

<u>Contract / Revision</u> 999878 /		<u>Alt Order #</u> 09190645
<u>Contract Dates</u> 08/14/18 - 08/20/18	<u>Product</u> 971/987/6571 - HALL FC	<u>Estimate #</u> 6571
<u>Advertiser</u> Mel Hall for Congress-D	<u>Original Date / Revision</u> 08/10/18 / 08/10/18	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 13	ESBT	08/16/18	08/16/18	Late Run Late News	10:30 PM-11:30 PM		:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week: 08/14/18		08/14/18	08/20/18	---1---	1	\$85.00							
N 14	ESBT	08/17/18	08/17/18	Late Run Late News	11:00 PM-12:00 AM		:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week: 08/14/18		08/14/18	08/20/18	----1--	1	\$85.00							
Totals										0.00		12	\$675.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/13/18 - 08/19/18	10	\$560.00	(\$84.00)	\$476.00
08/20/18 - 08/26/18	2	\$115.00	(\$17.25)	\$97.75
Totals	12	\$675.00	(\$101.25)	\$573.75

Signature: _____**Date:** _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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