## CONTRACT



Townsquare Media Battle Creek-Kalamazoo 4154 Jennings Drive Kalamazoo, MI 49048 (269) 344-0111 Adversaria Black

|                      | 2044666 /  |   | 34308851                 |  |  |  |
|----------------------|------------|---|--------------------------|--|--|--|
| Advertiser           |            |   | Original Date / Revision |  |  |  |
| Black Pac            |            |   | 09/16/20 / 09/16/20      |  |  |  |
| Contract Dates       | Estimate # | • |                          |  |  |  |
| 08/31/20 - 10/04/20  | 0009       |   |                          |  |  |  |
| Product              |            |   | •                        |  |  |  |
| BLACKPAC-IE-MICHIGAN |            |   |                          |  |  |  |

Contract / Revision

And:

Katz Group Sales 3rd Floor 125 West 55th Street New York, NY 10019

| Billing Cycle      | Billing Cale | endar_          | Cash/Trade        |  |  |  |  |
|--------------------|--------------|-----------------|-------------------|--|--|--|--|
| EOM/EOC            | Broadcast    |                 | Cash              |  |  |  |  |
| <u>Property</u>    | Account Ex   | <u>kecutive</u> | Sales Office      |  |  |  |  |
| WKFR-FM            | House Nat    | ional           | National - Direct |  |  |  |  |
| Special Hand       | ing          |                 |                   |  |  |  |  |
|                    |              |                 |                   |  |  |  |  |
| <u>Demographic</u> |              |                 |                   |  |  |  |  |
| Households         |              |                 |                   |  |  |  |  |
|                    |              |                 |                   |  |  |  |  |
|                    |              |                 |                   |  |  |  |  |
| Agy Code           | Advertiser   | Code_           | Product 1/2       |  |  |  |  |
| RI13287            |              |                 | IE                |  |  |  |  |
| Agency Ref         |              | Advertiser      | Ref               |  |  |  |  |
|                    |              |                 |                   |  |  |  |  |

Alt Order #

|                                      |  |  |  | Start/End   |      | Spots/      |      |        |      |            |
|--------------------------------------|--|--|--|---|------|-------------|------|--------|------|------------|
| *Line Ch Start Da                    | ite End Da   | ite Description  | 1                                      | Time  | Days | Length Week | Rate | Type S | pots | Amount     |
| D 1 WKFRf09/09/20                    | 09/20/20   | O M-F AM Driv  | re                                     | 6:00 AM-10:00 AM  |      | 1:00        |      | NM     | 0    | \$0.00     |
| D 2 WKFRЮ9/09/20                     | 09/20/20   | 0 M-F Midday   |  | 10a-3p  |      | 1:00        |      | NM     | 0    | \$0.00     |
| D 3 WKFRЮ9/09/20                     | 09/20/20   | 0 M-F PM Driv  | 'e                                     | 3р-7р   |      | 1:00        |      | NM     | 0    | \$0.00     |
| D 4 WKFRЮ9/09/20                     | 09/20/20   | 0 M-F Evening  | I                                      | 7p-12a  |      | 1:00        |      | NM     | 0    | \$0.00     |
| D 5 WKFRЮ9/12/20                     | 09/20/20   | 0 Sa-Su Prime  | Rotator                                | 6а-7р   |      | 1:00        |      | NM     | 0    | \$0.00     |
| D 6 WKFRIO9/13/20                    | 09/20/20   | 0 Sa-Su Prime  | Rotator                                | 6а-7р   |      | 1:00        |      | NM     | 0    | \$0.00     |
| Week: 09/14/20 0<br>Week: 09/21/20 0 | 0 10/04/20<br>End Date<br>09/20/20<br>09/27/20<br>10/04/20 | O M-F AM Driv<br><u>Weekdays</u><br>TF<br>MTWTF<br>MTWTF | re<br><u>Spots/Week</u><br>3<br>5<br>3 | 6:00 AM-10:00 AM<br><u>Rate</u><br>\$140.00<br>\$140.00<br>\$140.00 |      | 1:00        |      | NM     | 11   | \$1,540.00 |
| Week: 09/14/20 0<br>Week: 09/21/20 0 | 0 10/04/20<br>End Date<br>09/20/20<br>09/27/20<br>10/04/20 | 0 M-F Midday<br><u>Weekdays</u><br>TF<br>MTWTF<br>MTWTF  | Spots/Week<br>3<br>7<br>6              | 10:00 AM-3:00 PM<br><u>Rate</u><br>\$135.00<br>\$135.00<br>\$135.00 |      | 1:00        |      | NM     | 16   | \$2,160.00 |
| Week: 09/14/20 0<br>Week: 09/21/20 0 | 0 10/04/20<br>End Date<br>09/20/20<br>09/27/20<br>10/04/20 | O M-F PM Driv<br><u>Weekdays</u><br>TF<br>MTWTF<br>MTWTF | Spots/Week 4 6 5                       | 3:00 PM-7:00 PM<br><u>Rate</u><br>\$140.00<br>\$140.00<br>\$140.00  |      | 1:00        |      | NM     | 15   | \$2,100.00 |
| Week: 09/14/20 0<br>Week: 09/21/20 0 | 0 10/04/20<br>End Date<br>09/20/20<br>09/27/20<br>10/04/20 | 0 M-F Evening<br><u>Weekdays</u><br>TF<br>MTWTF<br>MTWTF | Spots/Week<br>4<br>6<br>5              | 7p-12a<br><u>Rate</u><br>\$60.00<br>\$60.00<br>\$60.00              |      | 1:00        |      | NM     | 15   | \$900.00   |
| Week: 09/26/20 1                     | 0 10/04/20<br>End Date<br>10/02/20<br>10/09/20             | O Sa-Su Prime  Weekdays S-                               | Rotator <u>Spots/Week</u> 10 10        | 6a-7p<br><u>Rate</u><br>\$80.00<br>\$80.00                          |      | 1:00        |      | NM     | 20   | \$1,600.00 |
|                                      | 10/04/20<br>End Date<br>10/03/20                           | O Sa-Su Prime<br><u>Weekdays</u><br>S                    | Rotator<br>Spots/Week<br>8             | 6a-7p<br><u>Rate</u><br>\$65.00                                     |      | 1:00        |      | NM     | 16   | \$1,040.00 |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions. printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



Townsquare Media Battle Creek-Kalamazoo 4154 Jennings Drive

Advertiser

Contract / Revision Alt Order # 34308851

Original Date / Revision Black Pac 09/16/20 / 09/16/20

2044666

**Contract Dates Product** Estimate # 08/31/20 - 10/04/20 BLACKPAC-IE-MICHIG/ 0009

Start/End Spots/ Time \*Line Ch Start Date End Date Description Length Week Days Rate Type Spots Amount Start Date Week: 10/04/20 End Date **Weekdays** Spots/Week Rate \$65.00 10/10/20 8 93 \$9,340.00 Totals

| Time Period        | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|--------------------|------------|--------------|--------------|------------|
| 08/31/20 -09/27/20 | 56         | \$5,790.00   | (\$868.50)   | \$4,921.50 |
| 09/28/20 -10/04/20 | 37         | \$3,550.00   | (\$532.50)   | \$3,017.50 |
| Totals             | 93         | \$9,340.00   | (\$1,401.00) | \$7,939.00 |

| Signature: | <br>Date: |  |
|------------|-----------|--|
|            |           |  |