

Sep 25, 20
 CONT# 34379911 Mod# Ver# 1 (Last =)
 REP Katz Group Sales
 TO WKFR-FM (Kalamazoo-Portage, MI)
 FM KRISTINA PRESERN (SPOT)
 OFF CHICAGO
 AGY Katz Group Sales
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: BLP / IE / 0011

 SALESPERSON FAX#

 PH # 312-297-9600

BYR Helen Hanratty
 ADV BLACKPAC
 PDT BLACK PAC-IE
 FLT Sep 28, 20 - Nov 03, 20

* REP ORDER COMMENT *

** 9/25/2020 2:23:00 PM: NEW ORDER - PLEASE CONFIRM IN THE KATZ ORDER SYSTEM WITHIN 2 BUSINESS DAYS. CONTACT JOHN GAREE AT JOHN.GAREE@KATZ-MEDIA.COM IF YOU HAVE ANY QUESTIONS. THANKS!

** 9/25/2020 2:23:00 PM: THIS IS A KATZ GROUP SALES ORDER. ALL BILLING SHOULD BE SENT TO KATZ GROUP SALES/125 W 55TH ST./NY,NY 10019 KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		FLIGHT 1								
	1.1	MTWTF..	6A - 10A	60	9/28/2020 - 10/2/2020	1W	4	\$140.00	4	
	1.2	MTWTF..	6A - 10A	30	9/28/2020 - 10/2/2020	1W	4	\$130.00	4	
	1.3	MTWTF..	10A - 3P	60	9/28/2020 - 10/2/2020	1W	5	\$135.00	5	
	1.4	MTWTF..	10A - 3P	30	9/28/2020 - 10/2/2020	1W	5	\$125.00	5	
	1.5	MTWTF..	3P - 7P	60	9/28/2020 - 10/2/2020	1W	5	\$140.00	5	
	1.6	MTWTF..	3P - 7P	30	9/28/2020 - 10/2/2020	1W	3	\$130.00	3	
	1.7	MTWTF..	7P - 12A	60	9/28/2020 - 10/2/2020	1W	4	\$60.00	4	
	1.8	MTWTF..	7P - 12A	30	9/28/2020 - 10/2/2020	1W	4	\$50.00	4	
	1.9	.....S.	6A - 7P	60	10/3/2020 - 10/3/2020	1W	5	\$80.00	5
	1.10	.....S.	6A - 7P	30	10/3/2020 - 10/3/2020	1W	3	\$75.00	3
	1.11	.....S	6A - 7P	60	10/4/2020 - 10/4/2020	1W	5	\$65.00	5
	1.12	.....S	6A - 7P	30	10/4/2020 - 10/4/2020	1W	3	\$55.00	3
		** WEEKLY FLIGHT TOTALS **						50	\$5,025.00	
		FLIGHT 2								
	2.1	MTWTF..	6A - 10A	60	10/5/2020 - 10/9/2020	1W	4	\$140.00	4	
	2.2	MTWTF..	6A - 10A	30	10/5/2020 - 10/9/2020	1W	3	\$130.00	3	
	2.3	MTWTF..	10A - 3P	60	10/5/2020 - 10/9/2020	1W	5	\$135.00	5	
	2.4	MTWTF..	10A - 3P	30	10/5/2020 - 10/9/2020	1W	5	\$125.00	5	
	2.5	MTWTF..	3P - 7P	60	10/5/2020 - 10/9/2020	1W	5	\$140.00	5	
	2.6	MTWTF..	3P - 7P	30	10/5/2020 - 10/9/2020	1W	3	\$130.00	3	
	2.7	MTWTF..	7P - 12A	60	10/5/2020 - 10/9/2020	1W	4	\$60.00	4	
	2.8	MTWTF..	7P - 12A	30	10/5/2020 - 10/9/2020	1W	4	\$50.00	4	
	2.9S.	6A - 7P	60	10/10/2020 - 10/10/2020	1W	5	\$80.00	5	

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2.10S.	6A - 7P	30	10/10/2020 - 10/10/2020	1W	3	\$75.00	3	
2.11S	6A - 7P	60	10/11/2020 - 10/11/2020	1W	5	\$65.00	5	
2.12	.....S	6A - 7P	30	10/11/2020 - 10/11/2020	1W	3	\$55.00	3
** WEEKLY FLIGHT TOTALS **						49	\$4,895.00		
FLIGHT 3									
3.1	MTWTF..	6A - 10A	60	10/12/2020 - 10/16/2020	1W	4	\$140.00	4	
3.2	MTWTF..	6A - 10A	30	10/12/2020 - 10/16/2020	1W	4	\$130.00	4	
3.3	MTWTF..	10A - 3P	60	10/12/2020 - 10/16/2020	1W	5	\$135.00	5	
3.4	MTWTF..	10A - 3P	30	10/12/2020 - 10/16/2020	1W	5	\$125.00	5	
3.5	MTWTF..	3P - 7P	60	10/12/2020 - 10/16/2020	1W	5	\$140.00	5	
3.6	MTWTF..	3P - 7P	30	10/12/2020 - 10/16/2020	1W	3	\$130.00	3	
3.7	MTWTF..	7P - 12A	60	10/12/2020 - 10/16/2020	1W	4	\$60.00	4	
3.8	MTWTF..	7P - 12A	30	10/12/2020 - 10/16/2020	1W	4	\$50.00	4	
3.9	.....S.	6A - 7P	60	10/17/2020 - 10/17/2020	1W	5	\$80.00	5
3.10	.....S.	6A - 7P	30	10/17/2020 - 10/17/2020	1W	3	\$75.00	3
3.11	.....S	6A - 7P	60	10/18/2020 - 10/18/2020	1W	5	\$65.00	5
3.12	.....S	6A - 7P	30	10/18/2020 - 10/18/2020	1W	3	\$55.00	3
** WEEKLY FLIGHT TOTALS **						50	\$5,025.00		
FLIGHT 4									
4.1	MTWTF..	6A - 10A	60	10/19/2020 - 10/23/2020	1W	4	\$140.00	4	
4.2	MTWTF..	6A - 10A	30	10/19/2020 - 10/23/2020	1W	3	\$130.00	3	
4.3	MTWTF..	10A - 3P	60	10/19/2020 - 10/23/2020	1W	5	\$135.00	5	
4.4	MTWTF..	10A - 3P	30	10/19/2020 - 10/23/2020	1W	5	\$125.00	5	
4.5	MTWTF..	3P - 7P	60	10/19/2020 - 10/23/2020	1W	5	\$140.00	5	
4.6	MTWTF..	3P - 7P	30	10/19/2020 - 10/23/2020	1W	3	\$130.00	3	
4.7	MTWTF..	7P - 12A	60	10/19/2020 - 10/23/2020	1W	4	\$60.00	4	
4.8	MTWTF..	7P - 12A	30	10/19/2020 - 10/23/2020	1W	4	\$50.00	4	
4.9	.....S.	6A - 7P	60	10/24/2020 - 10/24/2020	1W	5	\$80.00	5
4.10	.....S.	6A - 7P	30	10/24/2020 - 10/24/2020	1W	3	\$75.00	3
4.11	.....S	6A - 7P	60	10/25/2020 - 10/25/2020	1W	5	\$65.00	5
4.12	.....S	6A - 7P	30	10/25/2020 - 10/25/2020	1W	3	\$55.00	3
** WEEKLY FLIGHT TOTALS **						49	\$4,895.00		
FLIGHT 5									
5.1	MTWTF..	6A - 10A	60	10/26/2020 - 10/30/2020	1W	4	\$140.00	4	
5.2	MTWTF..	6A - 10A	30	10/26/2020 - 10/30/2020	1W	4	\$130.00	4	
5.3	MTWTF..	10A - 3P	60	10/26/2020 - 10/30/2020	1W	5	\$135.00	5	
5.4	MTWTF..	10A - 3P	30	10/26/2020 - 10/30/2020	1W	5	\$125.00	5	
5.5	MTWTF..	3P - 7P	60	10/26/2020 - 10/30/2020	1W	5	\$140.00	5	
5.6	MTWTF..	3P - 7P	30	10/26/2020 - 10/30/2020	1W	3	\$130.00	3	

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5.7	MTWTF..	7P - 12A	60	10/26/2020 - 10/30/2020	1W	4	\$60.00	4
5.8	MTWTF..	7P - 12A	30	10/26/2020 - 10/30/2020	1W	4	\$50.00	4
5.9	.....S.	6A - 7P	60	10/31/2020 - 10/31/2020	1W	5	\$80.00	5
5.10	.....S.	6A - 7P	30	10/31/2020 - 10/31/2020	1W	3	\$75.00	3
5.11	.....S	6A - 7P	60	11/1/2020 - 11/1/2020	1W	5	\$65.00	5
5.12	.....S	6A - 7P	30	11/1/2020 - 11/1/2020	1W	2	\$55.00	2
** WEEKLY FLIGHT TOTALS **						49	\$4,970.00	
FLIGHT 6								
6.1	MT.....	6A - 10A	30	11/2/2020 - 11/3/2020	1W	3	\$130.00	3
6.2	MT.....	10A - 3P	60	11/2/2020 - 11/3/2020	1W	4	\$135.00	4
6.3	MT.....	10A - 3P	30	11/2/2020 - 11/3/2020	1W	4	\$125.00	4
6.4	MT.....	3P - 7P	60	11/2/2020 - 11/3/2020	1W	4	\$140.00	4
6.5	MT.....	3P - 7P	30	11/2/2020 - 11/3/2020	1W	3	\$130.00	3
** WEEKLY FLIGHT TOTALS **						18	\$2,380.00	

	Oct 20	Nov 20					
SPOTS	198	67					
CASH	19840.00	7350.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	19840.00	7350.00					

							TOTAL
SPOTS							265
CASH							27,190.00
TRADE							0.00
NSL							0.00
TOTAL							27,190.00

**** Competitive Comments ****

SVC: SP20 MSA ARB
 Demo Adults 18-54

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.