

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: <u>CLEVELAND, OH</u> <u>WGAR WMMS WMJI WTAM</u>	Date: <u>11/2/18</u>
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I, New Day Media LLC  
do hereby request station time concerning the following issue:

Ohio Statehouse Races

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See Attached Order					

This broadcast time will be used by: Hardworking Ohioans, Inc

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

Yes  No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

[Redacted area]

I represent that the payment for the above described broadcast time has been furnished by (name and address):

[Redacted area]

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

[Redacted area]

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Hardworking Ohioans Inc, P.O. Box 6105 Columbus, Ohio 43206

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Chad Hawley, Treasurer

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.**

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

10/22/18

Date

*J.P.M.*

Signature

740-201-5522

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted

Accepted in Part

Rejected

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

## AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See attached order.					

Attach proposed schedule with charges (if available):

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual time the rate for spots “communicating a political matter of national importance” air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC’s online political files include a folder for “Terms and Disclosures.” NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

Advertiser No: 847996      Order No: 1312217245  
 Start Date: 11/03/2018      Co-op: No  
 End Date: 11/06/2018      Package: No  
 Month Type: Broadcast      Agency Comm.: 15%  
 Revision #: 0  
 CPE: 0 - 0 - 11031106  
 AE: PHILADELPHIA, MMS  
 Entered: 11/02/2018 02:54 PM by Fusion  
 Last Update: 11/02/2018 02:54 PM by Fusion  
 Note: WMMS/HD 75  
 Note 2: 32316025  
 Spl Req Inv:

Hardworking Ohioans Inc  
 c/o New Day Media  
  
 501 Morrison Road  
  
 Gahanna, OH 43230

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Rev. Type	Skip	W	M	T	W	T	F	S	S	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Cleveland WMMS-FM	06:00-10:00 Commercial	11/05/18	11/05/18	1	311.00	National Agency-Political	0	x								1	60	1	311.00
2 Cleveland WMMS-FM	06:00-10:00 Commercial	11/06/18	11/06/18	1	311.00	National Agency-Political	0		x							1	60	1	311.00
3 Cleveland WMMS-FM	10:00-15:00 Commercial	11/05/18	11/05/18	1	156.00	National Agency-Political	0	x								1	60	1	156.00
4 Cleveland WMMS-FM	15:00-19:00 Commercial	11/05/18	11/05/18	1	257.00	National Agency-Political	0	x								1	60	1	257.00
5 Cleveland WMMS-FM	06:00-19:00 Commercial	11/03/18	11/03/18	1	44.00	National Agency-Political	0							x		4	60	4	176.00
6 Cleveland WMMS-FM	06:00-19:00 Commercial	11/04/18	11/04/18	1	44.00	National Agency-Political	0								x	4	60	4	176.00

No. of Spots/Misc/Digital:	12/0/0	Ordered Gross:	\$1,387.00
		Agency Commission:	\$208.05
		Ordered Net:	\$1,178.95
		<b>Total Net Due:</b>	<b>\$1,178.95</b>

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
<b>Amt. Ord.:</b>	12	0	0	0	0	0	0	0	0	0	0	0	0
<b>Gross:</b>	1,387.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Net:</b>	1,178.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Nov 02, 18  
 CONT# 32316025 Mod# Ver# 1 (Last =)  
 REP iHeartMedia  
 TO WMMS-FM (Cleveland, OH)  
 FM LAUREN ANNUCCI  
 OFF PHILADELPHIA  
 AGY NEW DAY MEDIA  
 ADDR 501 MORRISON ROAD  
 GAHANNA, OH 43230  
  
 BYR HARTWELL MARABLE  
 ADV HARDWORKING OHIOANS  
 PDT Political Issue  
 FLT Nov 03, 18 - Nov 06, 18

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106  
  
 SALESPERSON FAX#  
  
 PH #

\* REP ORDER COMMENT \*

\*\* 11/2/2018 2:20:00 PM:  
[HTTP://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX](http://radioexchange.clearchannel.com/sales/category/pages/politicalratecards.aspx)  
 \*\* 11/2/2018 2:20:00 PM: AGENCY REQUIRES PRIOR APPROVAL FOR ALL MAKEGOODS  
 \*\* 11/2/2018 2:20:00 PM: PLEASE CONFIRM ELECTRONICALLY OR WITH CAYLYN CURRIE AT 404-365-4379 OR  
[CAYLYNCURRIE@IHEARTMEDIA.COM](mailto:CAYLYNCURRIE@IHEARTMEDIA.COM)  
 \*\* 11/2/2018 2:20:00 PM: REVENUE TYPE IS NATIONAL AGENCY POLITICAL; SALESFORCE SUB-INDUSTRY IS  
 POLITICAL ISSUE; MMS WILL SEND SPOT/TRAFFIC, FORMS, AND PAYMENT CONFIRMATION BEFORE  
 START. THIS IS A NEW ORDER. PLEASE CONFIRM.

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		<b>FLIGHT 1</b>									
	1.1	National Agency-Political	.....S.	6A - 7P	60	11/3/2018 - 11/3/2018	1W	4	\$44.00	4	
	1.2	National Agency-Political	.....S	6A - 7P	60	11/4/2018 - 11/4/2018	1W	4	\$44.00	4	
		** WEEKLY FLIGHT TOTALS **							8	\$352.00	
		<b>FLIGHT 2</b>									
	2.1	National Agency-Political	M.....	6A - 10A	60	11/5/2018 - 11/5/2018	1W	1	\$311.00	1	
	2.2	National Agency-Political	.T.....	6A - 10A	60	11/6/2018 - 11/6/2018	1W	1	\$311.00	1	
	2.3	National Agency-Political	M.....	10A - 3P	60	11/5/2018 - 11/5/2018	1W	1	\$156.00	1	
	2.4	National Agency-Political	M.....	3P - 7P	60	11/5/2018 - 11/5/2018	1W	1	\$257.00	1	
		** WEEKLY FLIGHT TOTALS **							4	\$1,035.00	

Nov 02, 18  
 CONT# 32316025 Mod# Ver# 1 (Last =)  
 REP iHeartMedia

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106

	<b>Nov 18</b>						
SPOTS	12						
CASH	1387.00						
TRADE	0.00						
NSL	0.00						
TOTAL	1387.00						

							<b>TOTAL</b>
SPOTS							12
CASH							1,387.00
TRADE							0.00
NSL							0.00
TOTAL							1,387.00

**\*\* Competitive Comments \*\***

SVC:  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.



Order Confirmation

Advertiser No: 847996      Order No: 1312217244  
 Start Date: 11/03/2018      Co-op: No  
 End Date: 11/06/2018      Package: No  
 Month Type: Broadcast      Agency Comm.: 15%  
 Revision #: 0  
 CPE: 0 - 0 - 11031106  
 AE: PHILADELPHIA, MMS  
 Entered: 11/02/2018 02:53 PM by Fusion  
 Last Update: 11/02/2018 02:53 PM by Fusion  
 Note: WGAR/Issue HD 75  
 Note 2: 32316026  
 Spl Req Inv:

Hardworking Ohioans Inc  
 c/o New Day Media  
  
 501 Morrison Road  
  
 Gahanna, OH 43230

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate Rev. Type	Skip	W	M	T	W	T	F	S	S	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Cleveland WGAR-FM	06:00-10:00 Commercial	11/05/18	11/05/18	1	294.00 National Agency-Political	0	x								1	60	1	294.00
2 Cleveland WGAR-FM	06:00-10:00 Commercial	11/06/18	11/06/18	1	294.00 National Agency-Political	0		x							1	60	1	294.00
3 Cleveland WGAR-FM	10:00-15:00 Commercial	11/05/18	11/05/18	1	259.00 National Agency-Political	0	x								2	60	2	518.00
4 Cleveland WGAR-FM	15:00-19:00 Commercial	11/05/18	11/05/18	1	281.00 National Agency-Political	0	x								2	60	2	562.00
5 Cleveland WGAR-FM	06:00-19:00 Commercial	11/03/18	11/03/18	1	96.00 National Agency-Political	0							x		4	60	4	384.00
6 Cleveland WGAR-FM	06:00-19:00 Commercial	11/04/18	11/04/18	1	96.00 National Agency-Political	0								x	4	60	4	384.00

No. of Spots/Misc/Digital: 14/0/0      Ordered Gross: \$2,436.00  
 Agency Commission: \$365.40  
 Ordered Net: \$2,070.60  
 Total Net Due: \$2,070.60

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Amt. Ord.:	14	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	2,436.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	2,070.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Nov 02, 18  
 CONT# 32316026 Mod# Ver# 1 (Last =)  
 REP iHeartMedia  
 TO WGAR-FM (Cleveland, OH)  
 FM LAUREN ANNUCCI  
 OFF PHILADELPHIA  
 AGY NEW DAY MEDIA  
 ADDR 501 MORRISON ROAD  
 GAHANNA, OH 43230

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106

SALESPERSON FAX#

PH #

BYR HARTWELL MARABLE  
 ADV HARDWORKING OHIOANS  
 PDT Political Issue  
 FLT Nov 03, 18 - Nov 06, 18

\* REP ORDER COMMENT \*

\*\* 11/2/2018 2:20:00 PM:  
[HTTP://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX](http://radioexchange.clearchannel.com/sales/category/pages/politicalratecards.aspx)  
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 \*\* 11/2/2018 2:20:00 PM: PLEASE CONFIRM ELECTRONICALLY OR WITH CAYLYN CURRIE AT 404-365-4379 OR  
[CAYLYNCURRIE@IHEARTMEDIA.COM](mailto:CAYLYNCURRIE@IHEARTMEDIA.COM)  
 \*\* 11/2/2018 2:20:00 PM: REVENUE TYPE IS NATIONAL AGENCY POLITICAL; SALESFORCE SUB-INDUSTRY IS  
 POLITICAL ISSUE; MMS WILL SEND SPOT/TRAFFIC, FORMS, AND PAYMENT CONFIRMATION BEFORE  
 START. THIS IS A NEW ORDER. PLEASE CONFIRM.

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		<b>FLIGHT 1</b>									
	1.1	National Agency-Political	.....S.	6A - 7P	60	11/3/2018 - 11/3/2018	1W	4	\$96.00	4	
	1.2	National Agency-Political	.....S	6A - 7P	60	11/4/2018 - 11/4/2018	1W	4	\$96.00	4	
		** WEEKLY FLIGHT TOTALS **							8	\$768.00	
		<b>FLIGHT 2</b>									
	2.1	National Agency-Political	M.....	6A - 10A	60	11/5/2018 - 11/5/2018	1W	1	\$294.00	1	
	2.2	National Agency-Political	.T.....	6A - 10A	60	11/6/2018 - 11/6/2018	1W	1	\$294.00	1	
	2.3	National Agency-Political	M.....	10A - 3P	60	11/5/2018 - 11/5/2018	1W	2	\$259.00	2	
	2.4	National Agency-Political	M.....	3P - 7P	60	11/5/2018 - 11/5/2018	1W	2	\$281.00	2	
		** WEEKLY FLIGHT TOTALS **							6	\$1,668.00	



Order Confirmation

Page 1 of 3  
Printed: 11/02/2018 14:51:55

Advertiser No: 847996  
 Order No: 1312217243  
 Start Date: 11/03/2018  
 End Date: 11/06/2018  
 Month Type: Broadcast  
 Revision #: 0  
 CPE: 0 - 0 - 11031106  
 AE: PHILADELPHIA, MMS  
 Entered: 11/02/2018 02:39 PM by Fusion  
 Last Update: 11/02/2018 02:40 PM by cccr1k  
 Note: WMJL/Issue HD 75  
 Note 2: 32316024  
 Spl Req Inv:

Hardworking Ohioans Inc  
 c/o New Day Media  
 501 Morrison Road  
 Gahanna, OH 43230

Market	Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Rev. Type	Skip	W	T	F	S	S	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Cleveland	WMJL-FM	Commercial	11/05/18	11/05/18	1	302.00	Agency-Political	0	x					1	60	1	302.00
2 Cleveland	WMJL-FM	Commercial	11/06/18	11/06/18	1	302.00	Agency-Political	0		x				1	60	1	302.00
3 Cleveland	WMJL-FM	Commercial	11/05/18	11/05/18	1	262.00	Agency-Political	0	x					1	60	1	262.00
4 Cleveland	WMJL-FM	Commercial	11/05/18	11/05/18	1	268.00	Agency-Political	0		x				1	60	1	268.00
5 Cleveland	WMJL-FM	Commercial	11/03/18	11/03/18	1	88.00	Agency-Political	0				x		4	60	4	352.00
6 Cleveland	WMJL-FM	Commercial	11/04/18	11/04/18	1	88.00	Agency-Political	0				x		4	60	4	352.00

Ordered Gross: \$1,838.00  
 Agency Commission: \$275.70  
 Ordered Net: \$1,562.30  
 Total Net Due: \$1,562.30

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Amt. Ord.:	12	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	1,838.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	1,562.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Participating Customers

Nov 02, 18  
 CONT# 32316024 Mod# Ver# 1 (Last =)  
 REP iHeartMedia  
 TO WMJI-FM (Cleveland, OH)  
 FM LAUREN ANNUCCI  
 OFF PHILADELPHIA  
 AGY NEW DAY MEDIA  
 ADDR 501 MORRISON ROAD  
 GAHANNA, OH 43230

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106

SALESPERSON FAX#

PH #

BYR HARTWELL MARABLE  
 ADV HARDWORKING OHIOANS  
 PDT Political Issue  
 FLT Nov 03, 18 - Nov 06, 18

\* REP ORDER COMMENT \*

\*\* 11/2/2018 2:20:00 PM:

[HTTP://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX](http://radioexchange.clearchannel.com/sales/category/pages/politicalratecards.aspx)

\*\* 11/2/2018 2:20:00 PM: AGENCY REQUIRES PRIOR APPROVAL FOR ALL MAKEGOODS

\*\* 11/2/2018 2:20:00 PM: PLEASE CONFIRM ELECTRONICALLY OR WITH CAYLYN CURRIE AT 404-365-4379 OR CAYLYNCURRIE@IHEARTMEDIA.COM

\*\* 11/2/2018 2:20:00 PM: REVENUE TYPE IS NATIONAL AGENCY POLITICAL; SALESFORCE SUB-INDUSTRY IS POLITICAL ISSUE; MMS WILL SEND SPOT/TRAFFIC, FORMS, AND PAYMENT CONFIRMATION BEFORE START. THIS IS A NEW ORDER. PLEASE CONFIRM.

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		<b>FLIGHT 1</b>									
	1.1	National Agency-Political	.....S.	6A - 7P	60	11/3/2018 - 11/3/2018	1W	4	\$88.00	4	
	1.2	National Agency-Political	.....S	6A - 7P	60	11/4/2018 - 11/4/2018	1W	4	\$88.00	4	
		** WEEKLY FLIGHT TOTALS **							8	\$704.00	
		<b>FLIGHT 2</b>									
	2.1	National Agency-Political	M.....	6A - 10A	60	11/5/2018 - 11/5/2018	1W	1	\$302.00	1	
	2.2	National Agency-Political	.T.....	6A - 10A	60	11/6/2018 - 11/6/2018	1W	1	\$302.00	1	
	2.3	National Agency-Political	M.....	10A - 3P	60	11/5/2018 - 11/5/2018	1W	1	\$262.00	1	
	2.4	National Agency-Political	M.....	3P - 7P	60	11/5/2018 - 11/5/2018	1W	1	\$268.00	1	
		** WEEKLY FLIGHT TOTALS **							4	\$1,134.00	

Nov 02, 18  
 CONT# 32316024 Mod# Ver# 1 (Last =)  
 REP iHeartMedia

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106

	<b>Nov 18</b>						
SPOTS	12						
CASH	1838.00						
TRADE	0.00						
NSL	0.00						
TOTAL	1838.00						

							<b>TOTAL</b>
SPOTS							12
CASH							1,838.00
TRADE							0.00
NSL							0.00
TOTAL							1,838.00

**\*\* Competitive Comments \*\***

SVC:  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.



Order Confirmation

Advertiser No: 847996      Order No: 1312217242  
 Start Date: 11/03/2018      Co-op: No  
 End Date: 11/06/2018      Package: No  
 Month Type: Broadcast      Agency Comm.: 15%  
 Revision #: 0  
 CPE: 0 - 0 - 11031106  
 AE: PHILADELPHIA, MMS  
 Entered: 11/02/2018 02:04 PM by Fusion  
 Last Update: 11/02/2018 02:04 PM by Fusion  
 Note: WTAM/Issue 11031106  
 Note 2: 32315634  
 Spl Req Inv:

Hardworking Ohioans Inc  
 c/o New Day Media  
  
 501 Morrison Road  
 Gahanna, OH 43230

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate Rev. Type	Skip W. M T W T F S S	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Cleveland WTAM-AM	06:00-10:00 Commercial	11/05/18	11/05/18	1	360.00 National Agency-Political	0 x	3	60	3	1,080.00
2 Cleveland WTAM-AM	06:00-10:00 Commercial	11/06/18	11/06/18	1	360.00 National Agency-Political	0 x	2	60	2	720.00
3 Cleveland WTAM-AM	10:00-15:00 Commercial	11/05/18	11/05/18	1	238.00 National Agency-Political	0 x	3	60	3	714.00
4 Cleveland WTAM-AM	15:00-19:00 Commercial	11/05/18	11/05/18	1	326.00 National Agency-Political	0 x	3	60	3	978.00
5 Cleveland WTAM-AM	06:00-10:00 Commercial	11/03/18	11/03/18	1	83.00 National Agency-Political	0	x	3	3	249.00
6 Cleveland WTAM-AM	06:00-10:00 Commercial	11/04/18	11/04/18	1	67.00 National Agency-Political	0	x	3	3	201.00

No. of Spots/Misc/Digital:	17/0/0	Ordered Gross:	\$3,942.00
		Agency Commission:	\$591.30
		Ordered Net:	\$3,350.70
		<b>Total Net Due:</b>	<b>\$3,350.70</b>

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Amt. Ord.:	17	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	3,942.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	3,350.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Participating Customers

Nov 02, 18  
 CONT# 32315634 Mod# Ver# 1 (Last =)  
 REP iHeartMedia  
 TO WTAM-AM (Cleveland, OH)  
 FM LAUREN ANNUCCI  
 OFF PHILADELPHIA  
 AGY NEW DAY MEDIA  
 ADDR 501 MORRISON ROAD  
 GAHANNA, OH 43230

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106

SALESPERSON FAX#

PH #

BYR HARTWELL MARABLE  
 ADV HARDWORKING OHIOANS  
 PDT Political Issue  
 FLT Nov 03, 18 - Nov 06, 18

\* REP ORDER COMMENT \*

\*\* 11/2/2018 12:49:00 PM:

[HTTP://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX](http://radioexchange.clearchannel.com/sales/category/pages/politicalratecards.aspx)

\*\* 11/2/2018 12:49:00 PM: AGENCY REQUIRES PRIOR APPROVAL FOR ALL MAKEGOODS

\*\* 11/2/2018 12:49:00 PM: PLEASE CONFIRM ELECTRONICALLY OR WITH CAYLYN CURRIE AT 404-365-4379

OR CAYLYNCURRIE@IHEARTMEDIA.COM

\*\* 11/2/2018 12:49:00 PM: REVENUE TYPE IS NATIONAL AGENCY POLITICAL; SALESFORCE SUB-INDUSTRY IS POLITICAL ISSUE; MMS WILL SEND SPOT/TRAFFIC, FORMS, AND PAYMENT CONFIRMATION BEFORE START. THIS IS A NEW ORDER. PLEASE CONFIRM.

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		<b>FLIGHT 1</b>									
	1.1	National Agency-Political	.....S.	6A - 10A	60	11/3/2018 - 11/3/2018	1W	3	\$83.00	3	
	1.2	National Agency-Political	.....S	6A - 10A	60	11/4/2018 - 11/4/2018	1W	3	\$67.00	3	
		** WEEKLY FLIGHT TOTALS **							6	\$450.00	
		<b>FLIGHT 2</b>									
	2.1	National Agency-Political	M.....	6A - 10A	60	11/5/2018 - 11/5/2018	1W	3	\$360.00	3	
	2.2	National Agency-Political	.T.....	6A - 10A	60	11/6/2018 - 11/6/2018	1W	2	\$360.00	2	
	2.3	National Agency-Political	M.....	10A - 3P	60	11/5/2018 - 11/5/2018	1W	3	\$238.00	3	
	2.4	National Agency-Political	M.....	3P - 7P	60	11/5/2018 - 11/5/2018	1W	3	\$326.00	3	
		** WEEKLY FLIGHT TOTALS **							11	\$3,492.00	

Nov 02, 18

CONT# 32315634 Mod# Ver# 1 (Last =)  
REP iHeartMedia

DDS CONT# 0  
C/P/E: 0 / 0 / 11031106

	<b>Nov 18</b>						
SPOTS	17						
CASH	3942.00						
TRADE	0.00						
NSL	0.00						
TOTAL	3942.00						

							<b>TOTAL</b>
SPOTS							17
CASH							3,942.00
TRADE							0.00
NSL							0.00
TOTAL							3,942.00

**\*\* Competitive Comments \*\***

SVC: SP18 MSA ARB  
Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Nov 02, 18  
 CONT# 32316026 Mod# Ver# 1 (Last =)  
 REP iHeartMedia

DDS CONT# 0  
 C/P/E: 0 / 0 / 11031106

	<b>Nov 18</b>					
SPOTS	14					
CASH	2436.00					
TRADE	0.00					
NSL	0.00					
TOTAL	2436.00					

						<b>TOTAL</b>
SPOTS						14
CASH						2,436.00
TRADE						0.00
NSL						0.00
TOTAL						2,436.00

**\*\* Competitive Comments \*\***

SVC:  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.