

CONTRACT

KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

And:

SRCP Media Inc
Attention: Betsy Vonderheid
201 North Union Street
Ste 200
Alexandria, VA 22314

<u>Contract / Revision</u> 1802023 /	<u>Alt Order #</u> 09284175
<u>Product</u> Candidate	
<u>Contract Dates</u> 10/24/18 - 10/30/18	<u>Estimate #</u> 1710 FRENCH 4 CT AP
<u>Advertiser</u> S. French/R/NM Court of Appeals	<u>Original Date / Revision</u> 10/29/18 / 10/29/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast
<u>Property</u> KOAT	<u>Account Executive</u> Mary Tricoli
<u>Special Handling</u>	<u>Cash/Trade</u> Cash
<u>Demographic</u> Adults 35+	<u>Sales Office</u> HRP-Philadelph
<u>Agency Code</u> 150	<u>Product 1/2</u> 396
<u>Agency Ref</u>	<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
N 7	KOAT	10/24/18	10/30/18	The View 10-11a	10-11a		:30			P-5		NM	1	\$115.00
Class of Time - Pre-emptible with notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
Week:		10/24/18	10/30/18	MTWTF--	3				\$115.00					
<u>Spot</u>		<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
1		KOAT	10/24/18-10/30/18	The View 10-11a	10-11a	MTuWThF----	:30		\$445.00	NM				
Credited														
3		KOAT	10/24/18-10/30/18	The View 10-11a	10-11a	MTuWThF----	:30		\$445.00	NM				
Credited														
N 10	KOAT	10/24/18	10/30/18	Action 7 News @ 6p	6-630p		:30			P-5		NM	5	\$1,850.00
Class of Time - Pre-emptible with notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
Week:		10/24/18	10/30/18	MTWTF--	5				\$425.00					
<u>Spot</u>		<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
3		KOAT	10/24/18-10/30/18	Action 7 News @ 6p	6-630p	MTuWThF----	:30		\$425.00	NM				
Credited														
4		KOAT	10/24/18-10/30/18	Action 7 News @ 6p	6-630p	MTuWThF----	:30		\$425.00	NM				
See MG 10.6, 10.7														
6		KOAT	10/27/18-10/27/18	College Football Sa	130-p	-----Sa--	:30		\$500.00	NM				
Ⓜ		MG	for 10.4	10/26										
7		KOAT	10/29/18-10/30/18	Nightline	Nightline	MTU-----	:30		\$75.00	NM				
Ⓜ		MG	for 10.4	10/26										

*Tax 1 Note: New Mexico Tax Rate 7.875%.

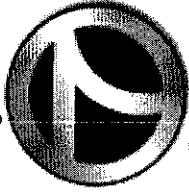
Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount	*Tax 1	Total
10/01/18 - 10/28/18	20	\$6,690.00	(\$1,003.50)	\$5,686.50	\$447.81	\$6,134.31
10/29/18 - 10/30/18	12	\$3,975.00	(\$596.25)	\$3,378.75	\$266.08	\$3,644.83
Totals	32	\$10,665.00	(\$1,599.75)	\$9,065.25	\$713.89	\$9,779.14

(* Line Transactions: N = New, E = Edited, D = Deleted)

This contract is subject to the Standard Terms and Conditions for Purchase of Broadcast Advertising, which can be reviewed at the following URL: www.hearst.com/newsroom/hearst-television-advertising-sales

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Station, and its parent company, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



KOAT
www.koat.com

KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

<u>Contract / Revision</u> 1802023 /		<u>Alt Order #</u> 09284175
<u>Contract Dates</u> 10/24/18 - 10/30/18	<u>Product</u> Candidate	<u>Estimate #</u> 1710 FRENCH 4 CT APPE
<u>Advertiser</u> S. French/R/NM Court of ,		<u>Original Date / Revision</u> 10/29/18 / 10/29/18

Signature: _____

Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

This contract is subject to the Standard Terms and Conditions for Purchase of Broadcast Advertising, which can be reviewed at the following URL: www.hearst.com/newsroom/hearst-television-advertising-sales
Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

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REP HEADLINE# 9284175 TRF# 1802023

\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP
OCT29/18 17.17 *** KQAT-TV ***

ADV # ADV. NAME POLI/S FRENCH/R/OTH/NM

AGY # AGY. NAME SRCP MEDIA, INC.

201 N. UNION STREET, SUITE 200

ALEXANDRIA, VA 22314

ORDER # CONTRACT # 9284175 CLASS: NATL. LOCAL REGIONAL

PRDCT FRENCH 4 CT APPEALS EST#1710 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT24/18 OCT30/18 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT29/18 17 17

REP: M2 APPLIED - CREDIT \$655

TOTAL IS \$10,665
PLEASE CONFIRM
THANKS EMILY

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

STEPHEN FRENCH FOR COURT OF APPEALS

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = 150
AGENCY PRODUCT CODE = 396

AGENCY EST# = 1710

7 ES 1000A-1100A

30

\$115.00

10/24

10/30

1

W-F,M-TU

1

PROGRAM : THE VIEW
CON COM1: THE VIEW

CREDIT TAKEN FOR 2 SPOT(S) MISSED OCT24

10 ES 600P-630P

30

\$425.00

10/24

10/30

3

W-F,M-TU

3

PROGRAM : ACTION 7 NEWS AT 6P
CON COM1: ACTION 7 NEWS AT 6P

CREDIT TAKEN FOR 1 SPOT(S) MISSED OCT24

REP HEADLINE# 9284175 TRF# 1802023
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP
OCT29/18 17.17 *** CHANGES *** ** KQAT-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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STATION MAKEGOOD OFFERS:

M2	OK'D	BUY#7	MISSED:W-F,M-TU/1000A-1100A	OCT24(2/WK)	30S	\$115.00	(OCT29/18)
		BUY#10	W-F,M-TU/600P-630P	OCT24	30S	\$425.00	

OFFER: NONE

CMT:SPOTS WERE PRE'D. WILL MOVE \$655 TO ANOTHER ORDER.

OCT/18	10590.00	NOV/18	\$75.00	CONTRACT TOTAL	10665.00	TOTAL SPOTS	32
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COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI

DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 9284175 TRF# 1802023

\$\$\$ MOD# 1 : APPROVED REV #0 \$\$\$

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION OCT29/18 16.47

*** KQAT-TV ***

ADV # ADV. NAME POLI/S FRENCH/R/OTH/NM

AGY # AGY. NAME SRCP MEDIA, INC.

201 N. UNION STREET, SUITE 200

ALEXANDRIA, VA 22314

ORDER # CONTRACT # 9284175 CLASS: NATL. LOCAL REGIONAL

PRDCT FRENCH 4 CT APPEALS EST#1710 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT24/18 OCT30/18 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT29/18 16.47

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

STEPHEN FRENCH FOR COURT OF APPEALS

STATION MAKEGOOD OFFERS:

M2 UNREST BUY#7

MISSED:W-F,M-TU/1000A-1100A

OCT24(2/WK)

30S

\$115.00

(OCT29/18)

BUY#10

W-F,M-TU/600P-630P

OCT24

30S

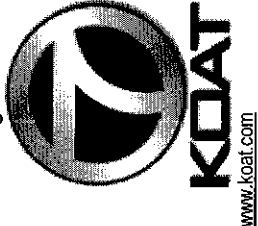
\$425.00

OFFER: NONE

CMT:SPOTS WERE PRE'D. WILL MOVE \$655 TO ANOTHER ORDER.

CONTRACT TOTAL 11320.00
TOTAL SPOTS 35

CONTRACT



KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

SRCP Media Inc
Attention: Betsy Vonderheid
201 North Union Street
Site 200
Alexandria, VA 22314

And:

<u>Contract / Revision</u> 1802023 /		<u>Alt Order #</u> 09284175
<u>Product</u>		
<u>Candidate</u>		
<u>Contract Dates</u> 10/24/18 - 10/30/18	<u>Estimate #</u> 1710 FRENCH 4 CT AP	
<u>Advertiser</u> S. French/RNM Court of Appeals	<u>Original Date / Revision</u> 10/24/18 / 10/24/18	
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KOAT	<u>Account Executive</u> Mary Tricoli	<u>Sales Office</u> HRP-Philadelph
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agv Code</u>	<u>Advertiser Code</u> 150	<u>Product 1/2</u> 396
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount				
N 10	KOAT	10/24/18	10/30/18	Action 7 News @ 6p	6-630p		:30			P-5		NM	6	\$2,275.00				
Class of Time - Pre-emptible with notice																		
Start Date		10/24/18	End Date	10/30/18	Weekdays	MTWTF--		Spots/Week	5	Rate	\$425.00							
Week:		10/24/18	10/30/18															
Spot	Ch	Date Range		Description	Start/End Time	Weekdays	Length		Rate									
4	KOAT	10/24/18-10/30/18		Action 7 News @ 6p	6-630p	MTWTF--	:30		\$425.00									
See MG 10.6, 10.7																		
6	KOAT	10/27/18-10/27/18		College Football Sa 130-p	128p-6p	-----Sa--	:30		\$500.00									
Ⓜ MG for 10.4 10/26																		
7	KOAT	10/29/18-10/30/18		Nightline	Nightline	MTU-----	:30		\$75.00									
Ⓜ MG for 10.4 10/26																		
Totals													0.00	35	\$11,320.00			

*Tax 1 Note: New Mexico Tax Rate 7.875%.

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount	*Tax 1	Total
10/01/18 - 10/28/18	20	\$6,690.00	(\$1,003.50)	\$5,686.50	\$447.81	\$6,134.31
10/29/18 - 10/30/18	15	\$4,630.00	(\$694.50)	\$3,935.50	\$309.92	\$4,245.42
Totals	35	\$11,320.00	(\$1,698.00)	\$9,622.00	\$757.73	\$10,379.73

Signature: _____ Date: _____

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REP HEADLINE# 9284175 TRF# 1802023

\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 610-293-4100
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET

FAX# 610-225-1191

HARRIS REPORT FROM REP

OCT24/18 15.06

CHANGES

*** KOAT-TV ***

ADV # ADV. NAME POLI/S FRENCH/R/OTH/NM

AGY # AGY. NAME SRCP MEDIA, INC.

201 N. UNION STREET, SUITE 200

ALEXANDRIA, VA 22314

ORDER # CONTRACT # 9284175

CLASS: NATL. LOCAL REGIONAL

PRDCT FRENCH 4 CT APPEALS EST#1710 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT24/18 OCT30/18 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED

DATE OCT24/18 15 06

REP:

M1 APPLIED - MKGD ON LN 11-12

TOTAL IS \$11,320

PLEASE CONFIRM

THANKS EMILY

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

STEPHEN FRENCH FOR COURT OF APPEALS

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = 150
AGENCY PRODUCT CODE = 396

AGENCY EST# = 1710

10	ES		600P-630P	30		\$425.00	10/24	10/30	4		W-F,M-TU	4
11	A		130P-500P	30		\$500.00	10/27	10/27	1		SAT	1

PROGRAM : ACTION 7 NEWS AT 6P
CON COM1 : ACTION 7 NEWS AT 6P

PROGRAM : COLLEGE FTBL

ORD COM1 : WE ARE ALSO USING THE \$150 FROM 1802026
THIS IS A MAKE-GOOD FOR OCT26 ON LINE-10 FOR 1 SPOT/WK

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT24/18 15.06
\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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12	A		1200M-1230A	30		\$75.00	10/29	10/30	1		M-TU	1
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PROGRAM : NIGHTLINE
ORD COM1 : WE ARE ALSO USING THE \$150 FROM 1802026
PART OF A MAKEGOOD MADE UP OF LINES 11-12
STATION MAKEGOOD OFFERS:

M1 OK'D BUY#10 MISSED:W-F,M-TU/600P-630P OCT26 30S \$425.00 (OCT24/18)
OFFER:SAT/130P-500P OCT27 30S \$500.00 PLS ADVISE.
M-TU/1200M-1230A OCT29 30S \$75.00
CMT:WE ARE ALSO USING THE \$150 FROM 1802026

OCT/18 11245.00 NOV/18 \$75.00 CONTRACT TOTAL 11320.00 TOTAL SPOTS 35

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 9284175 TRF# 1802023 REP: TEL# 610-293-4100 FAX# 610-225-1191
\$\$\$ MOD# 0 : APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION OCT24/18 11.05 *** KOAT-TV ***

ADV # ADV. NAME POLI/S FRENCH/R/OTH/NM REP.# OFF.# SALESMAN #

AGY # AGY. NAME SRCP MEDIA, INC. BUYER NAME BETSY VONDERHEID

201 N. UNION STREET, SUITE 200 SALES PRSN PH- MARY TRICOLI

ALEXANDRIA, VA 22314

ORDER # CONTRACT # 9284175 CLASS: NATL. LOCAL REGIONAL

PRDCT FRENCH 4 CT APPEALS EST#1710 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT24/18 OCT30/18 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT24/18 11.05

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

STEPHEN FRENCH FOR COURT OF APPEALS

STATION MAKEGOOD OFFERS:

M1 UNREST BUY#10

MISSED:W-F,M-TU/600P-630P

OCT26

30S

\$425.00

(OCT24/18)

\$500.00

30S

PLS ADVISE.

\$75.00

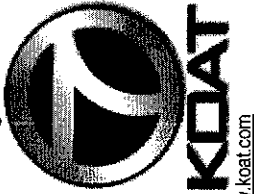
30S

CMT:WE ARE ALSO USING THE \$150 FROM 1802026

CONTRACT TOTAL

11170.00

34



KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

CONTRACT

<u>Contract / Revision</u> 1802023 /		<u>Alt Order #</u> 09284175
<u>Product</u> Candidate		
<u>Contract Dates</u> 10/24/18 - 10/30/18	<u>Estimate #</u> 1710 FRENCH 4 CT AP	
<u>Advertiser</u> S. French/R/NM Court of Appeals	<u>Original Date / Revision</u> 10/11/18 / 10/11/18	

And:

SRCP Media Inc
Attention: Betsy Vonderheid
201 North Union Street
Ste 200
Alexandria, VA 22314

<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KOAT	<u>Account Executive</u> Mary Tricoli	<u>Sales Office</u> HRP-Philadelph
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Age Code</u> 150	<u>Advertiser Code</u> 150	<u>Product 1/2</u> 396
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
N 1	KOAT	10/24/18	10/30/18	6a A7N More In The A6-7a			:30			P-5		NM	5	\$2,250.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/24/18	10/30/18	MTWTF--	5				\$450.00					
N 2	KOAT	10/24/18	10/30/18	Action 7 News @ 10p 10-1030p			:30			P-5		NM	2	\$1,400.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/24/18	10/30/18	MTWTF--	2				\$700.00					
N 3	KOAT	10/24/18	10/30/18	Good Morning America 7-9a			:30			P-5		NM	5	\$2,000.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/24/18	10/30/18	MTWTF--	5				\$400.00					
N 4	KOAT	10/27/18	10/27/18	Sa 6a A7N More in the 6-9a			:30			P-5		NM	3	\$825.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/22/18	10/28/18	-----3-	3				\$275.00					
N 5	KOAT	10/28/18	10/28/18	Su 6a A7N More in the 6-9a			:30			P-5		NM	3	\$750.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/22/18	10/28/18	-----3	3				\$250.00					
N 6	KOAT	10/24/18	10/30/18	Live with Kelly & Ryan 9-10a			:30			P-5		NM	3	\$450.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/24/18	10/30/18	MTWTF--	3				\$150.00					
N 7	KOAT	10/24/18	10/30/18	The View 10-11a	10-11a		:30			P-5		NM	3	\$345.00
	Class of Time - Pre-emptible with notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>					
	Week:	10/24/18	10/30/18	MTWTF--	3				\$115.00					
N 8	KOAT	10/24/18	10/30/18	ELLEN EF	3-4p		:30			P-5		NM	3	\$375.00
	Class of Time - Pre-emptible with notice													

(* Line Transactions: N = New, E = Edited, D = Deleted)

This contract is subject to the Standard Terms and Conditions for Purchase of Broadcast Advertising, which can be reviewed at the following URL: www.hearst.com/newsroom/hearst-television-advertising-sales

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Station, and its parent company, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



KOAT
3801 Carlisle Blvd. NE
Albuquerque, NM 87107
(505)884-7777

KOAT
 www.koat.com

<u>Contract / Revision</u> 1802023 /		<u>Alt Order #</u> 09284175
<u>Contract Dates</u> 10/24/18 - 10/30/18	<u>Product</u> Candidate	<u>Estimate #</u> 1710 FRENCH 4 CT APPE
<u>Advertiser</u> S. French/R/NM Court of		<u>Original Date / Revision</u> 10/11/18 / 10/11/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week: 10/24/18		10/30/18	MTWTF--				3		\$125.00					
N 9	KOAT	10/24/18	10/30/18	Action 7 News @ 5p	5-530p		:30			P-5		NM	2	\$650.00
Class of Time - Pre-emptible with notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week: 10/24/18		10/30/18	MTWTF--				2		\$325.00					
N 10	KOAT	10/24/18	10/30/18	Action 7 News @ 6p	6-630p		:30			P-5		NM	5	\$2,125.00
Class of Time - Pre-emptible with notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week: 10/24/18		10/30/18	MTWTF--				5		\$425.00					
Totals										0.00			34	\$11,170.00

*Tax 1 Note: New Mexico Tax Rate 7.875%.

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount	*Tax 1	Total
10/01/18 - 10/28/18	20	\$6,615.00	(\$992.25)	\$5,622.75	\$442.79	\$6,065.54
10/29/18 - 10/30/18	14	\$4,555.00	(\$683.25)	\$3,871.75	\$304.90	\$4,176.65
Totals	34	\$11,170.00	(\$1,675.50)	\$9,494.50	\$747.69	\$10,242.19

Signature: _____

Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

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REP HEADLINE# 9284175
*** ORIGINAL REV#0 ***

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT11/18 11.12
*** KOAT-TV ***

ADV # ADV. NAME POLI/S FRENCH/R/OTH/NM REP.# OFF.# SALESMAN #

AGY # AGY. NAME SRCP MEDIA, INC. BUYER NAME BETSY VONDERHEID

201 N. UNION STREET, SUITE 200 SALES PRSN PH- MARY TRICOLI

ALEXANDRIA, VA 22314

ORDER # CONTRACT # 9284175 CLASS: NATL. LOCAL REGIONAL

PRDCT FRENCH 4 CT APPEALS EST#1710 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT24/18 OCT30/18 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT11/18 11 12

REP: THIS IS A NEW ORDER

CLIENT: FRENCH

TOTAL IS \$11,170

PLEASE CONFIRM

THANKS EMILLY

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

STEPHEN FRENCH FOR COURT OF APPEALS

LINE# : REP : CD : TIME PERIOD : LGTH : SEC : RATE : START : END : SPTS : WEEK : DAYS : TOTL :
: LINE# : : : : : : : DATE : DATE : /WK : INVT : : SPTS :

AGENCY ADVERTISER CODE = 150
AGENCY PRODUCT CODE = 396

AGENCY EST# = 1710

1 600A-700A 30 \$450.00 10/24 10/30 5 W-F,M-TU 5
PROGRAM : ACTION 7 NEWS - 6A
CON COM1 : ACTION 7 NEWS - 6A

2 1000P-1030P 30 \$700.00 10/24 10/30 2 W-F,M-TU 2
PROGRAM : ACTION 7 NEWS AT 10P
CON COM1 : ACTION 7 NEWS AT 10P

REP HEADLINE# 9284175
 *** ORIGINAL REV#0 ***

REP: TEL# 610-293-4100 FAX# 610-225-1191
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 OCT11/18 11.12 *** KOAT-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	----------	-----------	------	-----------

3			700A-900A	30		\$400.00	10/24	10/30	5		W-F,M-TU	5
PROGRAM : GOOD MORNING AMERICA												
CON COM1 : GOOD MORNING AMERICA												
4			600A-900A	30		\$275.00	10/27	10/27	3		SAT	3
PROGRAM : ACTION 7 NEWS MORNING												
CON COM1 : ACTION 7 NEWS MORNING												
5			600A-900A	30		\$250.00	10/28	10/28	3		SUN	3
PROGRAM : ACTION 7 NEWS MORNING												
CON COM1 : ACTION 7 NEWS MORNING												
6			900A-1000A	30		\$150.00	10/24	10/30	3		W-F,M-TU	3
PROGRAM : LIVE WITH KELLY												
CON COM1 : LIVE WITH KELLY												
7			1000A-1100A	30		\$115.00	10/24	10/30	3		W-F,M-TU	3
PROGRAM : THE VIEW												
CON COM1 : THE VIEW												
8			300P-400P	30		\$125.00	10/24	10/30	3		W-F,M-TU	3
PROGRAM : ELLEN												
CON COM1 : ELLEN												
9			500P-530P	30		\$325.00	10/24	10/30	2		W-F,M-TU	2
PROGRAM : ACTION 7 NEWS AT 5P												
CON COM1 : ACTION 7 NEWS AT 5P												
10			600P-630P	30		\$425.00	10/24	10/30	5		W-F,M-TU	5
PROGRAM : ACTION 7 NEWS AT 6P												
CON COM1 : ACTION 7 NEWS AT 6P												
OCT/18 11170.00 NOV/18 \$.00												
CONTRACT TOTAL												11170.00
TOTAL SPOTS												34

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
 DEMOS- RA35+*

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ **FEDERAL CANDIDATE** ☒ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: KOAT TV, 3801 Carlisle Blvd NE, Albuquerque, NM 87107	Date: 10/11/18
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I, Betsy Vonderheid,
being/on behalf of: People For French,
a legally qualified candidate of the Republican
political party for the office of: Judge
in the General
election to be held on: November 6, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	SEE ATTACHED				

Attach proposed schedule with charges (if available): \$11170

I represent that the payment for the above described broadcast time has been furnished by:

People For French

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:
Bryan Garcia, Treasurer

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

9/26/2018

Date

Betsy Vandenberg

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected

10-11-18

Marcus Liburdi

NSM

Signature

Printed Name

Title

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): \$

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.