

## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Screen Strategies Media, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE →



FEDERAL CANDIDATE



STATE OR LOCAL CANDIDATE

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Jon Tester

Authorized committee:

Montanans for Tester

Agency requesting time (and contact information):

☐ N/A Screen Strategies Media, 11150 Fairfax Blvd, Suite 505, Fairfax, VA 22030

Candidate's political party:

Democratic

Office sought (no acronyms or abbreviations):

U.S. Senate

Date of election:

6/4/2024



General



Primary

Treasurer of candidate's authorized committee:

Brett Debruycker

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):



the candidate listed above who is a legally qualified candidate, or



the authorized committee of the legally qualified candidate listed above;

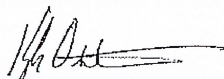
(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

#### Candidate/Committee/Agency

Signature:

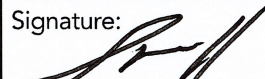


Name: Kyle Osterhout

Date of Request to Purchase Ad Time: 11/17/2023

#### Station Representative

Signature:



Name:



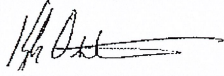
Date of Station Agreement to Sell Time:

1/5/24



**Federal Candidate Certification:**

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

**Candidate/Authorized Committee/Agency**Signature: 

Name: Kyle Osterhout

Date: 11/17/2023

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to Station?

☐

Yes

☒

No

Date ad received:

*NO Commercials Received  
Schedule 12/1/23***Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).**

Federal candidate certification signed (above):

☒

Yes

☐

No

☐

N/A

Disposition:

☒

Accepted

☒

Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)\*

☐

Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #:

*37067213*

Station Call Letters:

*KBHE AM*

Date Received/Requested:

*1/5/24*

Est. #:

*8892*

Station Location:

*Billings, MT*

Run Start and End Dates:

*1/9/24 - 1/15/24*

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

*Schedule Never Ran*

# **Political Memo**

## **2024**

**Candidate or Issue: Montanans for Tester**

**Date: 1/23/24 Campaign 1/9/24-1/15/24**


**Montanans for Tester purchased on 1/5/24 advertising time on KBLG AM Billings , we had a hold on order due to no traffic , Montanans for Tester canceled this schedule . No Commercials ran ,**

**Attached are the original**

**Agreement forms for Political Candidate Advertisements:**

**Insertion Order**

**Station Confirmation**



---

**Scott Steinke**

**Regional/National Sales Manager Desert Mountain Broadcasting**

**REVISED**

**Jan 23, 24**  
 CONT# **37067213** Mod# Ver# 1 (Last = )  
 REP **CHRISTAL RADIO**  
 TO **KBLG-AM (Billings, MT)**  
 FM **PATRICK MCGEE**  
 OFF **PHILADELPHIA**  
 AGY **SCREEN STRATEGIES MEDIA PH**  
 ADDR **11150 FAIRFAX BLVD SUITE 505**  
**FAIRFAX, VA 22030**

DDS CONT# **0**  
 C/P/E: **na / na / 8892**

SALESPERSON FAX#

PH #

BYR **JAMES WELLS**  
 ADV **JON TESTER FOR US SENATE**  
 PDT **Jon Tester for US Senate**  
 FLT **Jan 09, 24 - Jan 15, 24**

**\* REP ORDER COMMENT \***

**\*\* 1/5/2024 2:29:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH CYNTHIA.FERRAZ@KATZMEDIA.COM**

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b><u>FLIGHT 1</u></b>							
ADD	1.1	.T.....	6A - 10A	60	01/09/2024 - 01/09/2024	1D	2	\$17.00	2
ADD	1.2	.T.....	10A - 3P	60	01/09/2024 - 01/09/2024	1D	3	\$17.00	3
ADD	1.3	.T.....	3P - 7P	60	01/09/2024 - 01/09/2024	1D	1	\$17.00	1
					<b>** FLIGHT TOTALS **</b>		6	\$102.00	
		<b><u>FLIGHT 2</u></b>							
ADD	2.1	..W....	6A - 10A	60	01/10/2024 - 01/10/2024	1D	2	\$17.00	2
ADD	2.2	..W....	10A - 3P	60	01/10/2024 - 01/10/2024	1D	3	\$17.00	3
ADD	2.3	..W....	3P - 7P	60	01/10/2024 - 01/10/2024	1D	1	\$17.00	1
					<b>** FLIGHT TOTALS **</b>		6	\$102.00	
		<b><u>FLIGHT 3</u></b>							
ADD	3.1	...T...	6A - 10A	60	01/11/2024 - 01/11/2024	1D	2	\$17.00	2
ADD	3.2	...T...	10A - 3P	60	01/11/2024 - 01/11/2024	1D	3	\$17.00	3
ADD	3.3	...T...	3P - 7P	60	01/11/2024 - 01/11/2024	1D	1	\$17.00	1
					<b>** FLIGHT TOTALS **</b>		6	\$102.00	
		<b><u>FLIGHT 4</u></b>							
ADD	4.1	....F..	6A - 10A	60	01/12/2024 - 01/12/2024	1D	2	\$17.00	2
ADD	4.2	....F..	10A - 3P	60	01/12/2024 - 01/12/2024	1D	3	\$17.00	3
ADD	4.3	....F..	3P - 7P	60	01/12/2024 - 01/12/2024	1D	1	\$17.00	1
					<b>** FLIGHT TOTALS **</b>		6	\$102.00	

Jan 23, 24  
 CONT# 37067213 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: na / na / 8892

<b>FLIGHT 5</b>									
ADD	5.1	.....S.	6A - 10A	60	01/13/2024 - 01/13/2024	1D	1	\$15.00	1
ADD	5.2	.....S.	10A - 3P	60	01/13/2024 - 01/13/2024	1D	1	\$15.00	1
ADD	5.3	.....S.	3P - 7P	60	01/13/2024 - 01/13/2024	1D	1	\$15.00	1
<b>** FLIGHT TOTALS **</b>							3	\$45.00	
<b>FLIGHT 6</b>									
ADD	6.1	.....S	10A - 3P	60	01/14/2024 - 01/14/2024	1D	1	\$15.00	1
ADD	6.2	.....S	3P - 7P	60	01/14/2024 - 01/14/2024	1D	1	\$15.00	1
<b>** FLIGHT TOTALS **</b>							2	\$30.00	
<b>FLIGHT 7</b>									
ADD	7.1	M.....	6A - 10A	60	01/15/2024 - 01/15/2024	1D	2	\$17.00	2
ADD	7.2	M.....	10A - 3P	60	01/15/2024 - 01/15/2024	1D	3	\$17.00	3
ADD	7.3	M.....	3P - 7P	60	01/15/2024 - 01/15/2024	1D	1	\$17.00	1
<b>** FLIGHT TOTALS **</b>							6	\$102.00	

	<b>Jan 24</b>						
SPOTS	35						
CASH	585.00						
TRADE	0.00						
NSL	0.00						
TOTAL	585.00						

						<b>TOTAL</b>
SPOTS						35
CASH						585.00
TRADE						0.00
NSL						0.00
TOTAL						585.00

**\*\* Competitive Comments \*\***

SVC: Nov23 MSA Eastlan  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.





## Contract

**Contract #:** 37067213  
**PO/Estimate #:** 8892  
**Product:** On Air Contract  
**Type:** Political National  
**Flight:** 01-09-2024 - 01-15-2024  
**Advertiser:** Jon Tester for US Senate

01-07-2024  
 Jan 9 Jan 15

## KBLG-AM

National Sales  
 2075 Central Ave, #5  
 Billings MT  
 US 59102  
 sfredricks@ovebillings.org

## SCREEN STRATEGIES MEDIA

11150 Fairfax Blvd Ste 505  
 Fairfax VA  
 22030  
 sfredricks@desertmountainbroadcasting.com

Description				Run Dates				Cost		Calendar Month		Spots	
Custom package / #1				01-09-2024 to 01-15-2024				Based on Rate & Volume				35	
Media Outlet: KBLG-AM													
W/C 01-08-2024				Mon	Tue	Wed	Thu	Fri	Sat	Sun			
Daypart	Type	Length	Rate	01/08	01/09	01/10	01/11	01/12	01/13	01/14	Units	Cost	
Morning Drive (6am-10am)	National	60sec	\$17.00	0	2	2	2	2	0	0	8	\$136.00	
Mid-Day (10am-3pm)	National	60sec	\$17.00	0	3	3	3	3	0	0	12	\$204.00	
Afternoon Drive (3pm-7pm)	National	60sec	\$17.00	0	1	1	1	1	0	0	4	\$68.00	
03:00pm - 07:00pm	National	60sec	\$15.00	0	0	0	0	0	1	0	1	\$15.00	
10:00am - 03:00pm	National	60sec	\$15.00	0	0	0	0	0	1	1	2	\$30.00	
06:00am - 10:00am	National	60sec	\$15.00	0	0	0	0	0	1	1	2	\$30.00	
Total per station											29	\$483.00	
Week total											29	\$483.00	
W/C 01-15-2024				Mon	Tue	Wed	Thu	Fri	Sat	Sun			
Daypart	Type	Length	Rate	01/15	01/16	01/17	01/18	01/19	01/20	01/21	Units	Cost	
Morning Drive (6am-10am)	National	60sec	\$17.00	2	0	0	0	0	0	0	2	\$34.00	
Mid-Day (10am-3pm)	National	60sec	\$17.00	3	0	0	0	0	0	0	3	\$51.00	
Afternoon Drive (3pm-7pm)	National	60sec	\$17.00	1	0	0	0	0	0	0	1	\$17.00	
Total per station											6	\$102.00	
Week total											6	\$102.00	
Dec 5-Dec 11													

<b>Total Spots</b>	<b>35</b>
<b>Total</b>	<b>\$585.00</b>
<b>- Agency Commission (15%)</b>	<b>\$87.75</b>
<b>Total NET</b>	<b>\$497.25</b>

Amounts quoted are in USD

<b>Projected Billing (USD)</b>	
<b>January, 2024</b>	<b>\$585.00</b>

Authority to Proceed			
<b>Name:</b> _____	<b>Title:</b> _____	<b>Signature:</b> _____	<b>Date:</b> _____
<b>Name:</b> _____	<b>Title:</b> _____	<b>Signature:</b> _____	<b>Date:</b> _____

Last revised 01-07-2024 (11:03am)