

CONTRACT



WTOL-TV Toledo
730 North Summit
Toledo, OH 43604
Sales T&C: <http://bit.ly/2FYavgw>
(419) 248-1111

<u>Contract / Revision</u> 2059100 /		<u>Alt Order #</u> 09225020
<u>Advertiser</u> POL/Cordray, Richard/D/GOV/OH		<u>Original Date / Revision</u> 09/20/18 / 10/02/18
<u>Contract Dates</u> 09/25/18 - 10/01/18	<u>Estimate #</u> 6877	
<u>Product</u> CORDRAY FOR GOVERNOR		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTOL	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u> Cash In Advance		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u> 378	<u>Product 1/2</u> 449
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

GMMB
3050 K St NW
Suite 100
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WTOL	09/25/18	10/01/18	6am News	558-7am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$150.00			
N 2	WTOL	09/25/18	10/01/18	CBS This Morning	7-9am		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$100.00			
N 3	WTOL	09/29/18	09/29/18	AM Saturday	8-9am		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	-----1-				1	\$100.00			
D 4	WTOL	09/30/18	09/30/18	CBS Sunday Morning	9-10:30am		:15/:15			BK	0	\$0.00
N 5	WTOL	09/25/18	10/01/18	Price Is Right	11-12pm		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				2	\$200.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WTOL	09/25/18-10/01/18	Price Is Right	11-12pm	MTuWThF----	:30		\$200.00	NM		
	<i>Credited</i>											
N 6	WTOL	09/25/18	10/01/18	Noon News	1158am-1230pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$225.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WTOL	09/25/18-10/01/18	Noon News	1158am-1230pm	MTuWThF----	:30		\$225.00	NM		
	<i>Credited</i>											
N 7	WTOL	09/25/18	10/01/18	Let's Make A Deal	Let's Make A Deal		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$100.00			
N 8	WTOL	09/25/18	10/01/18	4-5pm M-F	M-F 3:58-5p		:30			NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$125.00			
N 9	WTOL	09/25/18	10/01/18	5pm News	5-6pm		:30			NM	1	\$225.00

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<u>Contract Dates</u> 09/25/18 - 10/01/18	<u>Product</u> CORDRAY FOR GOVER	<u>Estimate #</u> 6877

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$225.00			
N 10	WTOL	09/25/18	10/01/18	6pm News	557-630p		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$300.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WTOL	09/25/18-10/01/18	6pm News	557-630p	MTuWThF----	:30		\$300.00	NM		
<i>Credited</i>												
N 11	WTOL	09/25/18	10/01/18	7-730pm M-F	M-F 658-730pm		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$325.00			
N 12	WTOL	09/25/18	10/01/18	730-8pm M-F	M-F 730-8pm		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$325.00			
D 13	WTOL	09/29/18	09/30/18	6pm News Weekend	557-630pm		:30			NM	0	\$0.00
N 14	WTOL	09/25/18	10/01/18	11pm News	1057-1135pm		:30			NM	2	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				2	\$275.00			
D 15	WTOL	09/29/18	09/30/18	11pm News Wk-end	11p-1135p		:30			NM	0	\$0.00
N 16	WTOL	09/25/18	10/01/18	Late Show Stephen Colbert	1135p-1237a		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				1	\$100.00			
N 17	WTOL	09/25/18	10/01/18	Late, Late Show	1237a-137a		:30			NM	3	\$105.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				3	\$35.00			
N 18	WTOL	09/27/18	09/27/18	Big Bang/Young Sheldon	8p-9p		:30			NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	---1---				1	\$800.00			
N 19	WTOL	09/27/18	09/27/18	Mom/Murphy Brown	9p-10p		:15:15			BK	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	---1---				1	\$1,000.00			
N 20	WTOL	09/28/18	09/28/18	Fri Hour 1	8p-9p		:30			NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	----1--				1	\$300.00			
N 21	WTOL	09/29/18	09/29/18	NCAA Football	330p-7p		:15:15			BK	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	-----1-				1	\$250.00			
N 22	WTOL	09/30/18	09/30/18	NFL Football	1P-415P		:30			NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	-----1				1	\$600.00			
N 23	WTOL	09/30/18	09/30/18	NFL Football	425p-730p		:15:15			BK	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	-----1				1	\$600.00			

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	WTOL	09/24/18-09/30/18		NFL Football	425p-730p	-----Su	:15:15		\$600.00	BK		
See MG 23.2												
2	WTOL	09/30/18-09/30/18		Sun Hour 4	1030p-1130p	-----Su	:15:15		\$600.00	BK		
Ⓜ MG for 23.1 09/30 Sports Overrun-Ran in Program												
N 24	WTOL	09/29/18	09/29/18	6p News wkend Late Run	Late Run 6pm New		:30			NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/24/18	09/30/18	-----S-	1			\$125.00				
N 25	WTOL	09/25/18	10/01/18	6am News	558-7am		:15:15			BK	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$150.00				
N 26	WTOL	09/25/18	10/01/18	CBS This Morning	7-9am		:15:15			BK	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	2			\$100.00				
N 27	WTOL	09/25/18	10/01/18	Price Is Right	11-12pm		:15:15			BK	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$200.00				
N 28	WTOL	09/25/18	10/01/18	Noon News	1158am-1230pm		:15:15			BK	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	2			\$225.00				
N 29	WTOL	09/25/18	10/01/18	Let's Make A Deal	Let's Make A Deal		:15:15			BK	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$100.00				
N 30	WTOL	09/25/18	10/01/18	4-5pm M-F	M-F 3:58-5p		:15:15			BK	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$125.00				
N 31	WTOL	09/25/18	10/01/18	5pm News	5-6pm		:15:15			BK	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$225.00				
N 32	WTOL	09/25/18	10/01/18	6pm News	557-630p		:15:15			BK	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$300.00				
N 33	WTOL	09/25/18	10/01/18	7-730pm M-F	M-F 658-730pm		:15:15			BK	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$325.00				
N 34	WTOL	09/25/18	10/01/18	730-8pm M-F	M-F 730-8pm		:15:15			BK	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	1			\$325.00				
N 35	WTOL	09/25/18	10/01/18	11pm News	1057-1135pm		:15:15			BK	2	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/25/18	10/01/18	MTWTF--	2			\$275.00				
N 36	WTOL	09/29/18	09/30/18	11pm News Wk-end	11p-1135p		:15:15			BK	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/24/18	09/30/18	-----S-	1			\$225.00				
N 37	WTOL	09/25/18	10/01/18	Late Show Stephen Colbert	1135p-1237a		:15:15			BK	1	\$100.00

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Week:		09/25/18	10/01/18	MTWTF--				1	\$100.00			
N 38	WTOL	09/25/18	10/01/18	Late, Late Show	1237a-137a		:15/:15			BK	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/18	10/01/18	MTWTF--				2	\$35.00			
N 39	WTOL	09/30/18	09/30/18	Local Special	830a-10a		:15/:15			BK	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/18	09/30/18	-----S				1	\$125.00			
Totals											41	\$9,550.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/27/18 - 09/30/18	34	\$8,490.00	(\$1,273.50)	\$7,216.50
10/01/18 - 10/01/18	7	\$1,060.00	(\$159.00)	\$901.00
Totals	41	\$9,550.00	(\$1,432.50)	\$8,117.50

Signature: _____ **Date:** _____

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