Townsquare Media Licensee of St Cloud, Inc WJON – KXSS – WWJO – KMXK – KLZZ - KZRV Equal Employment Opportunity Public File Report

Report Dates: December 1st, 2019 – November 30, 2020

I. POSITIONS FILLED DURING THE REPORTING PERIOD

Job Title	Sources Used to Fill Position (Numbers Correspond to the Recruitment Source List in Part II)	Source Referring Hiree
Account Manager – 8/17/2020	2,3,4,5,7,8	8

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II. RECRUITMENT SOURCE LIST

No.	Recruitment Source (Name, address, contact person, telephone number)	Entitled to Vacancy Notification (Y/N)	No. Interviewees Referred During Reporting Period by Source
1	All Access.com	N	0
2	Radio On-Line	N	0
3	Appendix 1 Community Outreach	N	0
4	WJON-KXSS-WWJO-KMXK-KLZZ- KZRV On-Air Ads	N	0
5	Walk-In/Call-Ins/Referral/Email	N	0
6	Job Fairs	N	0
7	Townsquare Media- St Cloud Websites	N	3
8	Indeed.com	N	15
9	MN Broadcaster Association Website	N	0
10	Linked In	N	0
TOTAL INTERVIEWEES DURING 12-MONTH PERIOD			18

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III. OUTREACH INITIATIVES

No.	Type of Outreach Initiative (e.g. internship, job fair, etc.)	Brief Description of Activity
3	Event Sponsored by Educational Institution	A Sr Account Manager had a Student from Germany job shadow him in late December 2019 and again in early January 2020. They spent 3 different days going on sales calls. John showed him how he pitches to different clients, how he has built a rapport, and how to come up with different ideas if the client is on the fence about advertising.