

## ORDER



**Orders**  
**Order / Rev:** 4461328  
**Alt Order #:**  
**Product Desc:** 8841  
**Estimate:** 8841  
**Flight Dates:** 11/21/23 - 11/27/23  
**Original Date / Rev:** 11/17/23 / 11/17/23  
**Order Type:** POLITICAL CANDIDATE

## KSEN-AM

**Primary AE:** Katz Philadelphia  
**Sales Office:** K-PHI  
**Sales Region:** National

**Agency**  
**Name:** Screen Strategies Media  
**Buying Contact:** James Wells  
**Billing Contact:**  
 11150 Fairfax Blvd, Suite 505  
 Fairfax, VA 22030

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Jon Tester for US Senate  
**Demographic:** HH  
**Product Codes:** Candidates  
**Revenue Code 1:** AGY  
**Revenue Code 2:** BROADCAST  
**Revenue Code 3:** BRC-SPOT  
**Priority:** UNASSIGNED

**New Business End:**  
**Advertiser External ID:**  
**Agency External ID:**  
**Unit Code:** General  
**Order Separation:** 00:25:00

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/30/23	11/26/23	29	\$877.00	\$745.45
11/27/23	11/27/23	6	\$198.00	\$168.30

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2023	29	\$877.00	\$745.45	0.00
December 2023	6	\$198.00	\$168.30	0.00
<b>Totals</b>	<b>35</b>	<b>\$1,075.00</b>	<b>\$913.75</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KSEN	11/21/23	11/27/23	M-F AM Drive M-F AM Drive	CM	6:00 AM-9:00 AM (6:00 AM-9:00 AM)	2222--	1:00	10	\$33.00	P-00	0.00	NM	10	\$330.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/20/23	11/26/23	-2222--		8				\$33.00		0.00			
		Week: 11/27/23	12/03/23	2-----		2				\$33.00		0.00			
N 2	KSEN	11/21/23	11/27/23	M-F Midday M-F Midday	CM	10a-3p	3333--	1:00	15	\$33.00	P-00	0.00	NM	15	\$495.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/20/23	11/26/23	-3333--		12				\$33.00		0.00			
		Week: 11/27/23	12/03/23	3-----		3				\$33.00		0.00			
N 3	KSEN	11/21/23	11/27/23	M-F PM Drive M-F PM Drive	CM	3p-7p	1111--	1:00	5	\$33.00	P-00	0.00	NM	5	\$165.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/20/23	11/26/23	-1111--		4				\$33.00		0.00			
		Week: 11/27/23	12/03/23	1-----		1				\$33.00		0.00			
N 4	KSEN	11/21/23	11/27/23	Sa-Su Prime Rotator Sa-Su Prime Rotator	CM	6a-7p	-----32	1:00	5	\$17.00	P-00	0.00	NM	5	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/20/23	11/26/23	-----32		5				\$17.00		0.00			
		Week: 11/27/23	12/03/23	-----		0				\$17.00		0.00			
<b>Totals</b>														<b>35</b>	<b>\$1,075.00</b>

CONT# 36973753 Mod# Ver# 1 (Last = )  
 REP KATZ RADIO  
 TO KZIN-FM (Shelby, MT)  
 FM PATRICK MCGEE  
 OFF PHILADELPHIA  
 AGY SCREEN STRATEGIES MEDIA PH  
 ADDR 11150 FAIRFAX BLVD SUITE 505  
 FAIRFAX, VA 22030

DDS CONT# 0  
 C/P/E: na / na / 8841

SALESPERSON FAX#

PH #

BYR WIL MCLAUGHLIN  
 ADV JON TESTER FOR US SENATE  
 PDT Jon Tester for Senate  
 FLT Nov 21, 23 - Nov 27, 23

\* REP ORDER COMMENT \*

\*\* 11/17/2023 1:43:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR  
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH  
 CYNTHIA.FERRAZ@KATZMEDIA.COM

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	.T.....	6A - 10A	60	11/21/2023 - 11/21/2023	1D	2	\$33.00	2
	1.2	.T.....	10A - 3P	60	11/21/2023 - 11/21/2023	1D	3	\$33.00	3
	1.3	.T.....	3P - 7P	60	11/21/2023 - 11/21/2023	1D	1	\$33.00	1
				** FLIGHT TOTALS **			6	\$198.00	
		<b>FLIGHT 2</b>							
	2.1	..W....	6A - 10A	60	11/22/2023 - 11/22/2023	1D	2	\$33.00	2
	2.2	..W....	10A - 3P	60	11/22/2023 - 11/22/2023	1D	3	\$33.00	3
	2.3	..W....	3P - 7P	60	11/22/2023 - 11/22/2023	1D	1	\$33.00	1
				** FLIGHT TOTALS **			6	\$198.00	
		<b>FLIGHT 3</b>							
	3.1	...T...	6A - 10A	60	11/23/2023 - 11/23/2023	1D	2	\$33.00	2
	3.2	...T...	10A - 3P	60	11/23/2023 - 11/23/2023	1D	3	\$33.00	3
	3.3	...T...	3P - 7P	60	11/23/2023 - 11/23/2023	1D	1	\$33.00	1
				** FLIGHT TOTALS **			6	\$198.00	
		<b>FLIGHT 4</b>							
	4.1	....F..	6A - 10A	60	11/24/2023 - 11/24/2023	1D	2	\$33.00	2
	4.2	....F..	10A - 3P	60	11/24/2023 - 11/24/2023	1D	3	\$33.00	3
	4.3	....F..	3P - 7P	60	11/24/2023 - 11/24/2023	1D	1	\$33.00	1
				** FLIGHT TOTALS **			6	\$198.00	

Nov 17, 23  
 CONT# 36973753 Mod# Ver# 1 (Last = )  
 REP KATZ RADIO

DDS CONT# 0  
 C/P/E: na / na / 8841

5.1	<b>FLIGHT 5</b>	6A - 7P	60	11/25/2023 - 11/25/2023	1D	3	\$17.00	3
	.....S.							
	<b>** FLIGHT TOTALS **</b>							
6.1	<b>FLIGHT 6</b>	6A - 7P	60	11/26/2023 - 11/26/2023	1D	2	\$17.00	2
	.....S							
	<b>** FLIGHT TOTALS **</b>							
7.1	M.....	6A - 10A	60	11/27/2023 - 11/27/2023	1D	2	\$33.00	2
7.2	M.....	10A - 3P	60	11/27/2023 - 11/27/2023	1D	3	\$33.00	3
7.3	M.....	3P - 7P	60	11/27/2023 - 11/27/2023	1D	1	\$33.00	1
<b>** FLIGHT TOTALS **</b>						6	\$198.00	

	Nov 23	Dec 23					
SPOTS	29	6					
CASH	877.00	198.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	877.00	198.00					

							TOTAL
SPOTS							35
CASH							1,075.00
TRADE							0.00
NSL							0.00
TOTAL							1,075.00

**\*\* Competitive Comments \*\***

SVC: FA06 TSA CustRadio  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.



## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Screen Strategies Media, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE →



FEDERAL CANDIDATE



STATE OR LOCAL CANDIDATE

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Jon Tester

Authorized committee:

Montanans for Tester

Agency requesting time (and contact information):

☐ N/A Screen Strategies Media, 11150 Fairfax Blvd, Suite 505, Fairfax, VA 22030

Candidate's political party:

Democratic

Office sought (no acronyms or abbreviations):

U.S. Senate

Date of election:

6/4/2024



General



Primary

Treasurer of candidate's authorized committee:

Brett Debruycker

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):



the candidate listed above who is a legally qualified candidate, or


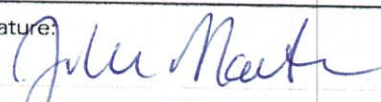


the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

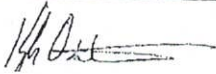
Candidate/Committee/Agency	Station Representative
Signature: 	Signature: 
Name: Kyle Osterhout	Name: Julie Martin
Date of Request to Purchase Ad Time: 11/6/2023	Date of Station Agreement to Sell Time: 11/17/23

### Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

### Candidate/Authorized Committee/Agency

Signature:



Name: Kyle Osterhout

Date: 11/6/2023

### TO BE COMPLETED BY STATION ONLY



Ad submitted to Station?



Yes



No

Date ad received:

11/17/23

**Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).**

Federal candidate certification signed (above):



Yes



No



N/A

Disposition:



Accepted



Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)\*



Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #:

4461328

Station Call Letters:

KSEN

Date Received/Requested:

11/17/23

Est. #:

8841

Station Location:

Shelby MT

Run Start and End Dates:

11/21-11/27/23

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.



## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Montanans for Tester

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



**signature of candidate or authorized committee**

Kyle Osterhout

**printed name**

11/16/2023

**date**