



WHO
 1801 Grand Ave
 Des Moines, IA 50309
 (515) 242-3500

CONTRACT

<u>Contract / Revision</u> 887033 /		<u>Alt Order #</u> 09589224
<u>Advertiser</u> Iowa Forward		<u>Original Date / Revision</u> 07/25/19 / 07/26/19
<u>Contract Dates</u> 08/13/19 - 09/09/19	<u>Estimate #</u> 7834	
<u>Product</u> IOWA FORWARD		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WHO	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> NSO Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u> 1231	<u>Product 1/2</u> 1245
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Targeted Platform Media LLC
 1291 Hollywood Avenue
 Annapolis, MD 21403

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	13	08/20/19	08/26/19	Today In Iowa	6:00 AM-7:00 AM		:30			NM	1	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/20/19	08/26/19	MTWTF--				1	\$525.00			
N 2	13	08/20/19	09/09/19	Today	7:00 AM-9:00 AM		:30			NM	2	\$950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/20/19	08/26/19	MTWTF--				1	\$475.00			
Week:		08/27/19	09/02/19	-----				0	\$0.00			
Week:		09/03/19	09/09/19	MTWTF--				1	\$475.00			
N 3	13	08/13/19	09/09/19	M-F 9a-10a	9:00 AM-10:00 AM		:30			NM	10	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/13/19	08/19/19	MTWTF--				1	\$225.00			
Week:		08/20/19	08/26/19	MTWTF--				4	\$225.00			
Week:		08/27/19	09/02/19	MTWTF--				1	\$225.00			
Week:		09/03/19	09/09/19	MTWTF--				4	\$225.00			
N 4	13	08/13/19	09/09/19	M-F 10a-11a	10:00 AM-11:00 AM		:30			NM	10	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/13/19	08/19/19	MTWTF--				1	\$100.00			
Week:		08/20/19	08/26/19	MTWTF--				4	\$100.00			
Week:		08/27/19	09/02/19	MTWTF--				4	\$100.00			
Week:		09/03/19	09/09/19	MTWTF--				1	\$100.00			
N 5	13	08/13/19	09/09/19	M-F 11a-12p	11:00 AM-12:00 PM		:30			NM	8	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/13/19	08/19/19	MTWTF--				4	\$75.00			
Week:		08/20/19	08/26/19	MTWTF--				2	\$75.00			
Week:		08/27/19	09/02/19	MTWTF--				1	\$75.00			
Week:		09/03/19	09/09/19	MTWTF--				1	\$75.00			
N 6	13	08/13/19	09/09/19	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30			NM	8	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/13/19	08/19/19	MTWTF--				4	\$175.00			
Week:		08/20/19	08/26/19	MTWTF--				2	\$175.00			
Week:		08/27/19	09/02/19	MTWTF--				1	\$175.00			
Week:		09/03/19	09/09/19	MTWTF--				1	\$175.00			
N 7	13	08/13/19	09/09/19	M-F 1p-2p	1:00 PM-2:00 PM		:30			NM	10	\$1,250.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WHO
 1801 Grand Ave
 Des Moines, IA 50309
 (515) 242-3500

Contract / Revision 887033 /		Alt Order # 09589224
Advertiser Iowa Forward		Original Date / Revision 07/25/19 / 07/26/19
Contract Dates 08/13/19 - 09/09/19	Product IOWA FORWARD	Estimate # 7834

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 8	13	08/13/19	09/09/19	M-F 3p-330p	3:00 PM-3:30 PM		:30			NM	5	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				1	\$125.00			
		Week: 08/20/19	08/26/19	MTWTF--				4	\$125.00			
		Week: 08/27/19	09/02/19	MTWTF--				4	\$125.00			
		Week: 09/03/19	09/09/19	MTWTF--				1	\$125.00			
N 9	13	08/13/19	09/09/19	M-F 330p-4p	3:30 PM-4:00 PM		:30			NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				1	\$400.00			
		Week: 08/20/19	08/26/19	MTWTF--				1	\$400.00			
		Week: 08/27/19	09/02/19	MTWTF--				1	\$400.00			
		Week: 09/03/19	09/09/19	MTWTF--				2	\$400.00			
N 10	13	08/13/19	09/09/19	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30			NM	9	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				4	\$250.00			
		Week: 08/20/19	08/26/19	MTWTF--				2	\$250.00			
		Week: 08/27/19	09/02/19	MTWTF--				1	\$250.00			
		Week: 09/03/19	09/09/19	MTWTF--				2	\$250.00			
N 11	13	08/13/19	09/09/19	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30			NM	5	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				1	\$900.00			
		Week: 08/20/19	08/26/19	MTWTF--				2	\$900.00			
		Week: 08/27/19	09/02/19	MTWTF--				1	\$900.00			
		Week: 09/03/19	09/09/19	MTWTF--				1	\$900.00			
N 12	13	08/20/19	09/09/19	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30			NM	3	\$4,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/20/19	08/26/19	MTWTF--				1	\$1,450.00			
		Week: 08/27/19	09/02/19	MTWTF--				1	\$1,450.00			
		Week: 09/03/19	09/09/19	MTWTF--				1	\$1,450.00			
N 13	13	08/13/19	09/09/19	M-F 630p-7p	6:30 PM-7:00 PM		:30			NM	11	\$9,075.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				4	\$825.00			
		Week: 08/20/19	08/26/19	MTWTF--				1	\$825.00			
		Week: 08/27/19	09/02/19	MTWTF--				4	\$825.00			
		Week: 09/03/19	09/09/19	MTWTF--				2	\$825.00			
N 14	13	08/13/19	09/09/19	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30			NM	10	\$5,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				4	\$550.00			
		Week: 08/20/19	08/26/19	MTWTF--				1	\$550.00			
		Week: 08/27/19	09/02/19	MTWTF--				4	\$550.00			
		Week: 09/03/19	09/09/19	MTWTF--				1	\$550.00			
N 15	13	08/13/19	09/09/19	M-F 1035p-1135p	10:35 PM-11:35 PM		:30			NM	5	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/13/19	08/19/19	MTWTF--				1	\$350.00			
		Week: 08/20/19	08/26/19	MTWTF--				2	\$350.00			
		Week: 08/27/19	09/02/19	MTWTF--				1	\$350.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WHO
 1801 Grand Ave
 Des Moines, IA 50309
 (515) 242-3500

<u>Contract / Revision</u> 887033 /	<u>Alt Order #</u> 09589224
--	--------------------------------

<u>Advertiser</u> Iowa Forward	<u>Original Date / Revision</u> 07/25/19 / 07/26/19
-----------------------------------	--

<u>Contract Dates</u> 08/13/19 - 09/09/19	<u>Product</u> IOWA FORWARD	<u>Estimate #</u> 7834
--	--------------------------------	---------------------------

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 16	13	08/17/19	09/07/19	Sa 6a-8a	6:00 AM-8:00 AM		:30			NM	4	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/19	09/09/19	MTWTF--				1	\$350.00			
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1-				1	\$200.00			
Week:		08/19/19	08/25/19	-----1-				1	\$200.00			
Week:		08/26/19	09/01/19	-----1-				1	\$200.00			
Week:		09/02/19	09/08/19	-----1-				1	\$200.00			
N 17	13	08/17/19	09/07/19	Sa 8a-10a	8:00 AM-10:00 AM		:30			NM	4	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1-				1	\$275.00			
Week:		08/19/19	08/25/19	-----1-				1	\$275.00			
Week:		08/26/19	09/01/19	-----1-				1	\$275.00			
Week:		09/02/19	09/08/19	-----1-				1	\$275.00			
N 18	13	08/17/19	09/07/19	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30			NM	4	\$2,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1-				1	\$650.00			
Week:		08/19/19	08/25/19	-----1-				1	\$650.00			
Week:		08/26/19	09/01/19	-----1-				1	\$650.00			
Week:		09/02/19	09/08/19	-----1-				1	\$650.00			
N 19	13	08/17/19	09/07/19	Sa 630p-7p	6:30 PM-7:00 PM		:30			NM	4	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1-				1	\$375.00			
Week:		08/19/19	08/25/19	-----1-				1	\$375.00			
Week:		08/26/19	09/01/19	-----1-				1	\$375.00			
Week:		09/02/19	09/08/19	-----1-				1	\$375.00			
N 20	13	08/17/19	09/07/19	Sa 10p-1030p	10:00 PM-10:30 PM		:30			NM	4	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1-				1	\$800.00			
Week:		08/19/19	08/25/19	-----1-				1	\$800.00			
Week:		08/26/19	09/01/19	-----1-				1	\$800.00			
Week:		09/02/19	09/08/19	-----1-				1	\$800.00			
N 21	13	08/18/19	09/08/19	Su 7a-8a	7:00 AM-8:00 AM		:30			NM	4	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1				1	\$200.00			
Week:		08/19/19	08/25/19	-----1				1	\$200.00			
Week:		08/26/19	09/01/19	-----1				1	\$200.00			
Week:		09/02/19	09/08/19	-----1				1	\$200.00			
N 22	13	08/25/19	09/08/19	Su 8a-10a	8:00 AM-10:00 AM		:30			NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/19/19	08/25/19	-----1				1	\$450.00			
Week:		08/26/19	09/01/19	-----				0	\$0.00			
Week:		09/02/19	09/08/19	-----1				1	\$450.00			
N 23	13	08/18/19	09/08/19	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30			NM	4	\$2,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1				1	\$650.00			
Week:		08/19/19	08/25/19	-----1				1	\$650.00			
Week:		08/26/19	09/01/19	-----1				1	\$650.00			
Week:		09/02/19	09/08/19	-----1				1	\$650.00			
N 24	13	08/18/19	08/18/19	Sunday Prime Hour 1	6p-7p		:30			NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WHO
 1801 Grand Ave
 Des Moines, IA 50309
 (515) 242-3500

<u>Contract / Revision</u> 887033 /	<u>Alt Order #</u> 09589224
--	--------------------------------

<u>Advertiser</u> Iowa Forward	<u>Original Date / Revision</u> 07/25/19 / 07/26/19
-----------------------------------	--

<u>Contract Dates</u> 08/13/19 - 09/09/19	<u>Product</u> IOWA FORWARD	<u>Estimate #</u> 7834
--	--------------------------------	---------------------------

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1				1	\$650.00			
N 25	13	09/08/19	09/08/19	NFL Reg Ssn Gm	7:10 PM-10:30 PM		:30			NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/02/19	09/08/19	-----1				1	\$2,500.00			
N 26	13	08/18/19	09/08/19	Channel 13 News @ 10p	10p-1035p		:30			NM	4	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/12/19	08/18/19	-----1				1	\$550.00			
Week:		08/19/19	08/25/19	-----1				1	\$550.00			
Week:		08/26/19	09/01/19	-----1				1	\$550.00			
Week:		09/02/19	09/08/19	-----1				1	\$550.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
4	13	09/02/19-09/08/19		Channel 13 News @ 10p	10p-1035p	-----Su	:30		\$550.00	NM		
See MG 26.5												
5	13	09/08/19-09/08/19		Late Run News	Various	-----Su	:30		\$550.00	NM		
Ⓜ MG for 26.4 09/08												
Totals											138	\$58,750.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
07/29/19 -08/25/19	71	\$27,425.00	(\$4,113.75)	\$23,311.25
08/26/19 -09/09/19	67	\$31,325.00	(\$4,698.75)	\$26,626.25
Totals	138	\$58,750.00	(\$8,812.50)	\$49,937.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date: 6/28/2019
------------------------------	---------------------------

I, Targeted Platform Media, LLC

do hereby request station time concerning the following issue:

Iowa Forward

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		AS	ORDERED		

This broadcast time will be used by: Iowa Forward

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes

No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

N/A

I represent that the payment for the above described broadcast time has been furnished by (name and address):

N/A

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

N/A

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Iowa Forward
PO Box 36191, Des Moines, IA 50315 515-664-3405

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Chairman: Emily Holley

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

6/28/2019

Date

C. Jewell

Signature

(202)965-5060

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title