



WJLA  
1100 Wilson Blvd. 6th Floor  
Arlington, VA 22209

WJLA-TV/DT WASHINGTON, DC

Buying Time Media  
650 Mass Ave NW  
Suite 210  
Washington, DC 20001

**Contract # 263328**

Schedule Dates: 09/09/14-09/15/14  
Advertiser: John Foust for Congress (18553)  
Agency: Buying Time Media (1235)  
Product: Political-Political (1088)  
Brand: Foust for Congress (95665)  
Salesperson: Brody, Erin (1723)  
Sales Office: WJLA - Core Team  
Buyer Name: /  
Phone/Fax: /  
CPE: 3381  
Account Types: Local/Political Candidate Agency  
Billing Type: Standard  
Comments: \$51,020 est 3381

Date Entered: 09/05/14  
Last Modified: 09/11/14  
Entered By: Erin Brody  
CO-OP: No  
Headline #: /  
Demo: /  
Order Type: Normal  
Package Deal: /  
Commission %: 15.00  
Commission: \$7,651.50  
Net Total: \$43,358.50  
Sales Tax: /

WJLA Arlington (WJLA)		
By Broadcast Month	Spots	Rate
Sep. 2014	101	\$51,010.00
<b>Grand Total:</b>	<b>101</b>	<b>\$51,010.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	4:30A-NEWS-GOOD MORNING WASHINGTON @430A	1		1	1	1	1			4	\$50.00	\$200.00	WJLA Arlington (WJLA)	430a	9/5/14
2.0	Revised Line / SPOT	09/15/14-09/15/14	4	:30	4:30A-NEWS-GOOD MORNING WASHINGTON @430A	1	X							1			WJLA Arlington (WJLA)	430a	9/5/14
2.1	Normal Line / SPOT	09/15/14-09/15/14	4	:30	4:30A-NEWS-GOOD MORNING WASHINGTON @430A	1	X							1	\$40.00	\$40.00	WJLA Arlington (WJLA)	430a	9/8/14
3.0	Normal Line / SPOT	09/09/14-09/12/14	3	:30	4:58A-NEWS-GOOD MORNING WASHINGTON @5A	1		1	1	1	1			4	\$280.00	\$1,120.00	WJLA Arlington (WJLA)	5a News	9/5/14
4.0	Normal Line / SPOT	09/15/14-09/15/14	3	:30	4:58A-NEWS-GOOD MORNING WASHINGTON @5A	1	X							1	\$280.00	\$280.00	WJLA Arlington (WJLA)	5a News	9/5/14
5.0	Normal Line / SPOT	09/09/14-09/12/14	3	:30	6:58A-ABC-GOOD MORNING AMERICA	2		2	2	2	2			8	\$840.00	\$6,720.00	WJLA Arlington (WJLA)	7a-9a	9/5/14
6.0	Normal Line / SPOT	09/15/14-09/15/14	3	:30	6:58A-ABC-GOOD MORNING AMERICA	2	X							2	\$840.00	\$1,680.00	WJLA Arlington (WJLA)	7a-9a	9/7/14

**CONFIRMATION CONTRACT**

Accepted-Agency/Advertiser: \_\_\_\_\_ Date: \_\_\_\_\_  
 Accepted-Station: \_\_\_\_\_ Date: \_\_\_\_\_  
 Comments: \_\_\_\_\_

We warrant that the information shown on this invoice was taken from the official program log. Terms & Conditions for ad sales and paid programming are reflected on our website at www.wjla.com and are incorporated by reference in their entirety.



WJLA  
1100 Wilson Blvd, 6th Floor  
Arlington, VA 22209

WJLA-TV/DT WASHINGTON, DC

Buying Time Media  
650 Mass Ave NW  
Suite 210  
Washington, DC 20001

**Contract # 263328**

Schedule Dates: 09/09/14-09/15/14  
Advertiser: John Foust for Congress (18553)  
Agency: Buying Time Media (1235)  
Product: Political-Political (1088)  
Brand: Foust for Congress (95665)  
Salesperson: Brody, Erin (1723)  
Sales Office: WJLA - Core Team  
Buyer Name: /  
Phone/Fax: /  
CPE: 3381  
Account Types: Local/Political Candidate Agency  
Billing Type: Standard  
Comments: est 3381

Date Entered: 09/05/14  
Last Modified: 09/11/14  
Entered By: Erin Brody  
CO-OP: No  
Headline #:   
Demo:   
Order Type: Normal  
Package Deal:   
Commission %: 15.00  
Commission: \$7,651.50  
Net Total: \$43,358.50  
Sales Tax:

WJLA Arlington (WJLA)		
By Broadcast Month	Spots	Rate
Sep. 2014	101	\$51,010.00
<b>Grand Total:</b>	<b>101</b>	<b>\$51,010.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
7.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	6A- NEWS-GOOD MORNING WASHINGTON @6A			1	1	1	1			4	\$400.00	\$1,600.00	WJLA Arlington (WJLA)	6a-7a	9/5/14
8.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	6A- NEWS-GOOD MORNING WASHINGTON @6A	1	X							1	\$400.00	\$400.00	WJLA Arlington (WJLA)	6a-7a	9/5/14
8.0.1	Closed Preempt	09/15/14															WJLA Arlington (WJLA)	No Avail/Exception -	
9.0	Normal Line / SPOT	09/09/14-09/12/14	3	:30	9A- LIVE!			1	1	1	1			4	\$280.00	\$1,120.00	WJLA Arlington (WJLA)	Live!	9/5/14
10.0	Normal Line / SPOT	09/15/14-09/15/14	3	:30	9A- LIVE!	1	X							1	\$280.00	\$280.00	WJLA Arlington (WJLA)	Live	9/5/14
11.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	11:59A- NEWS-ABC 7 NEWS @ NOON	1	X							1	\$250.00	\$250.00	WJLA Arlington (WJLA)	Noon News	9/7/14
12.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	11:59A- NEWS-ABC 7 NEWS @ NOON			1	1	1	1			4	\$250.00	\$1,000.00	WJLA Arlington (WJLA)	Noon News	9/7/14
13.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	12:30P- WHO WANTS TO BE A MILLIONAIRE (R)			1	1	1	1			4	\$200.00	\$800.00	WJLA Arlington (WJLA)	Millionaire	9/7/14
14.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	12:30P- WHO WANTS TO BE A MILLIONAIRE (R)	1	X							1	\$200.00	\$200.00	WJLA Arlington (WJLA)	Millionaire	9/7/14
15.0	Normal Line / SPOT	09/15/14-09/15/14	3	:30	2P- ABC-GENERAL HOSPITAL	1	X							1	\$350.00	\$350.00	WJLA Arlington (WJLA)	General Hospital	9/7/14

**CONFIRMATION CONTRACT**

Accepted-Agency/Advertiser: \_\_\_\_\_ Date: \_\_\_\_\_  
 Accepted-Station: \_\_\_\_\_ Date: \_\_\_\_\_  
 Comments: \_\_\_\_\_

We warrant that the information shown on this invoice was taken from the official program log. Terms & Conditions for ad sales and paid programming are reflected on our website at www.wjla.com and are incorporated by reference in their entirety.



WJLA  
1100 Wilson Blvd, 6th Floor  
Arlington, VA 22209

WJLA-TV/DT WASHINGTON, DC

Buying Time Media  
650 Mass Ave NW  
Suite 210  
Washington, DC 20001

**Contract # 263328**

Schedule Dates: 09/09/14-09/15/14  
Advertiser: John Foust for Congress (18553)  
Agency: Buying Time Media (1235)  
Product: Political-Political (1088)  
Brand: Foust for Congress (95665)  
Salesperson: Brody, Erin (1723)  
Sales Office: WJLA - Core Team  
Buyer Name: /  
Phone/Fax: /  
CPE: 3381  
Account Types: Local/Political Candidate Agency  
Billing Type: Standard  
Comments: \$51,020 est 3381

Date Entered: 09/05/14  
Last Modified: 09/11/14  
Entered By: Erin Brody  
CO-OP: No  
Headline #:   
Demo:   
Order Type: Normal  
Package Deal:   
Commission %: 15.00  
Commission: \$7,651.50  
Net Total: \$43,358.50  
Sales Tax:

WJLA Arlington (WJLA)		
By Broadcast Month	Spots	Rate
Sep. 2014	101	\$51,010.00
<b>Grand Total:</b>	<b>101</b>	<b>\$51,010.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
16.0	Normal Line / SPOT	09/09/14-09/12/14	3	:30	2P-ABC-GENERAL HOSPITAL	1	1	1	1	1				4	\$350.00	\$1,400.00	WJLA Arlington (WJLA)	General Hospital	9/7/14
17.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	10A-RACHAEL RAY	1	1	1	1	1				4	\$200.00	\$800.00	WJLA Arlington (WJLA)	Rachael Ray	9/7/14
18.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	10A-RACHAEL RAY	1	X							1	\$200.00	\$200.00	WJLA Arlington (WJLA)	Rachael Ray	9/7/14
19.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	12:57P-ABC-THE CHEW	1	X							1	\$200.00	\$200.00	WJLA Arlington (WJLA)	Chew	9/7/14
20.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	12:57P-ABC-THE CHEW	1	1	1	1	1				4	\$200.00	\$800.00	WJLA Arlington (WJLA)	Chew	9/7/14
21.0	Normal Line / SPOT	09/09/14-09/12/14	3	:30	10:58A-ABC-THE VIEW	1	1	1	1	1				4	\$420.00	\$1,680.00	WJLA Arlington (WJLA)	View	9/7/14
22.0	Normal Line / SPOT	09/15/14-09/15/14	3	:30	10:58A-ABC-THE VIEW	1	X							1	\$420.00	\$420.00	WJLA Arlington (WJLA)	View	9/7/14
23.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	4P-5P (EST)	1	1	1	1	1				4	\$250.00	\$1,000.00	WJLA Arlington (WJLA)	Queen/News	9/7/14
24.0	Revised Line / SPOT	09/15/14-09/15/14	4	:30	4P-5P (EST)	1	X							1	\$200.00	\$200.00	WJLA Arlington (WJLA)	Queen/News	9/8/14
24.1	Normal Line / SPOT	09/15/14-09/15/14	4	:30	4P-5P (EST)	1	X							1	\$200.00	\$200.00	WJLA Arlington (WJLA)	Queen/News	9/8/14
25.0	Revised Line / SPOT	09/15/14-09/15/14	4	:30	3P-4P (EST)	1	X							1	\$150.00	\$150.00	WJLA Arlington (WJLA)	Queen/Millionaire/Jeop	9/7/14
25.1	Normal Line / SPOT	09/15/14-09/15/14	4	:30	3P-4P (EST)	1	X							1	\$150.00	\$150.00	WJLA Arlington (WJLA)	Queen/Millionaire/Jeop	9/8/14
26.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	3P-4P (EST)	1	1	1	1	1				4	\$350.00	\$1,400.00	WJLA Arlington (WJLA)	Queen/Millionaire/Jeop	9/7/14

**CONFIRMATION CONTRACT**

Accepted-Agency/Advertiser: \_\_\_\_\_ Date: \_\_\_\_\_  
 Accepted-Station: \_\_\_\_\_ Date: \_\_\_\_\_  
 Comments: \_\_\_\_\_

We warrant that the information shown on this invoice was taken from the official program log. Terms & Conditions for ad sales and paid programming are reflected on our website at www.wjla.com and are incorporated by reference in their entirety.



WJLA  
1100 Wilson Blvd, 6th Floor  
Arlington, VA 22209

WJLA-TV/DT WASHINGTON, DC

Buying Time Media  
650 Mass Ave NW  
Suite 210  
Washington, DC 20001

**Contract # 263328**

**Schedule Dates** 09/09/14-09/15/14  
**Advertiser** John Foust for Congress (18553)  
**Agency** Buying Time Media (1235)  
**Product** Political-Political (1088)  
**Brand** Foust for Congress (95665)  
**Salesperson** Brody, Erin (1723)  
**Sales Office** WJLA - Core Team  
**Buyer Name** /  
**Phone/Fax** /  
**CPE** 3381  
**Account Types** Local/Political Candidate Agency  
**Billing Type** Standard  
**Comments** \$51,020 est 3381

**Date Entered** 09/05/14  
**Last Modified** 09/11/14  
**Entered By** Erin Brody  
**CO-OP** No  
**Headline #**  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$7,651.50  
**Net Total** \$43,358.50  
**Sales Tax**

WJLA Arlington (WJLA)		
By Broadcast Month	Spots	Rate
Sep. 2014	101	\$51,010.00
<b>Grand Total:</b>	<b>101</b>	<b>\$51,010.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
27.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	4:58P- NEWS-ABC 7 NEWS @ 5P	1		1	1	1	1			4	\$400.00	\$1,600.00	WJLA Arlington (WJLA)	5p News	9/7/14
28.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	4:58P- NEWS-ABC 7 NEWS @ 5P	1	X							1	\$400.00	\$400.00	WJLA Arlington (WJLA)	5p News	9/7/14
29.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	5:59P- NEWS-ABC 7 NEWS @ 6P	1		1	1	1	1			4	\$550.00	\$2,200.00	WJLA Arlington (WJLA)	6p News	9/7/14
30.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	5:59P- NEWS-ABC 7 NEWS @ 6P	1	X							1	\$550.00	\$550.00	WJLA Arlington (WJLA)	6p News	9/7/14
31.0	Normal Line / SPOT	09/09/14-09/12/14	4	:30	7:27P- JEOPARDY	1		1	1	1	1			4	\$1,300.00	\$5,200.00	WJLA Arlington (WJLA)	Jeopardy	9/7/14
32.0	Normal Line / SPOT	09/15/14-09/15/14	4	:30	7:27P- JEOPARDY	1	X							1	\$1,300.00	\$1,300.00	WJLA Arlington (WJLA)	Jeopardy	9/7/14
33.0	Normal Line / SPOT	09/09/14-09/12/14	3	:30	20931- WHEEL OF FORTUNE	1		1	1	1	1			4	\$1,540.00	\$6,160.00	WJLA Arlington (WJLA)	Wheel	9/7/14
34.0	Normal Line / SPOT	09/15/14-09/15/14	3	:30	20931- WHEEL OF FORTUNE	1	X							1	\$1,540.00	\$1,540.00	WJLA Arlington (WJLA)	Wheel	9/7/14
35.0	Revised Line / SPOT	09/15/14-09/15/14	4	:30	20938- NEWS-ABC 7 NEWS @ 11P	1	X							1	\$1,100.00	\$1,100.00	WJLA Arlington (WJLA)	11p News	9/7/14
35.1	Normal Line / SPOT	09/15/14-09/15/14	4	:30	20938- NEWS-ABC 7 NEWS @ 11P	1	X							1	\$1,100.00	\$1,100.00	WJLA Arlington (WJLA)	11p News	9/8/14

**CONFIRMATION CONTRACT**

Accepted Agency/Advertiser: \_\_\_\_\_ Date: \_\_\_\_\_  
 Accepted Station: \_\_\_\_\_ Date: \_\_\_\_\_  
 Comments: \_\_\_\_\_

We warrant that the information shown on this invoice was taken from the official program log. Terms & Conditions for ad sales and paid programming are reflected on our website at www.wjla.com and are incorporated by reference in their entirety.



WJLA  
1100 Wilson Blvd, 6th Floor  
Arlington, VA 22209

WJLA-TV/DT WASHINGTON, DC

Buying Time Media  
650 Mass Ave NW  
Suite 210  
Washington, DC 20001

**Contract # 263328**

**Schedule Dates:** 09/09/14-09/15/14  
**Advertiser:** John Foust for Congress (18553)  
**Agency:** Buying Time Media (1235)  
**Product:** Political-Political (1088)  
**Brand:** Foust for Congress (95665)  
**Salesperson:** Brody, Erin (1723)  
**Sales Office:** WJLA - Core Team  
**Buyer Name:** /  
**Phone/Fax:** /  
**CPE:** 3381  
**Account Types:** Local/Political Candidate Agency  
**Billing Type:** Standard  
**Comments:** \$51,020 est. 3381

**Date Entered:** 09/05/14  
**Last Modified:** 09/11/14  
**Entered By:** Erin Brody  
**CO-OP:** No  
**Headline #:**  
**Demo:**  
**Order Type:** Normal  
**Package Deal:**  
**Commission %:** 15.00  
**Commission:** \$7,651.50  
**Net Total:** \$43,358.50  
**Sales Tax:**

WJLA Arlington (WJLA)		
By Broadcast Month	Spots	Rate
Sep. 2014	101	\$51,010.00
<b>Grand Total:</b>	<b>101</b>	<b>\$51,010.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
36.0	Revised Line / SPOT	09/09/14-09/11/14	4	:30	20938- NEWS-ABC 7 NEWS @ 11P	1		1	1	1				3	\$1,100.00	\$3,300.00	WJLA Arlington (WJLA)	11p News	9/7/14
36.1	Normal Line / SPOT	09/09/14-09/11/14	4	:30	20938- NEWS-ABC 7 NEWS @ 11P	1		1	1	1				3	\$1,100.00	\$3,300.00	WJLA Arlington (WJLA)	11p News	9/8/14
37.0	Normal Line / SPOT	09/13/14-09/13/14	4	:30	7P- WHEEL OF FORTUNE WEEKEND	1					X			1	\$300.00	\$300.00	WJLA Arlington (WJLA)	Wheel	9/7/14
38.0	Normal Line / SPOT	09/13/14-09/13/14	3	:30	6:58A- ABC-GOOD MORNING AMERICA SAT	1					X			1	\$420.00	\$420.00	WJLA Arlington (WJLA)	Sat GMA	9/7/14
39.0	Normal Line / SPOT	09/14/14-09/14/14	3	:30	7:58A- ABC-GOOD MORNING AMERICA SUN	1						X		1	\$420.00	\$420.00	WJLA Arlington (WJLA)	Sun GMA	9/7/14
40.0	Normal Line / SPOT	09/13/14-09/13/14	3	:30	7:29P- JEOPARDY WEEKEND	1					X			1	\$980.00	\$980.00	WJLA Arlington (WJLA)	Jeop	9/7/14
41.0	Normal Line / SPOT	09/14/14-09/14/14	4	:30	20938- NEWS-ABC 7 NEWS @ 11P	1						X		1	\$600.00	\$600.00	WJLA Arlington (WJLA)	Sun 11p News	9/7/14
42.0	M/G For 8.0.1 / SPOT	09/15/14-09/15/14	4	:30	4:58P- NEWS-ABC 7 NEWS @ 5P	1	X							1	\$400.00	\$400.00	WJLA Arlington (WJLA)	5p news	9/9/14
43.0	Normal Line / SPOT	09/12/14-09/12/14	3	:30	12:37A- ABC-ABC NIGHTLINE	1						X		1	\$500.00	\$500.00	WJLA Arlington (WJLA)	Nightline	9/11/14
44.0	Normal Line / SPOT	09/12/14-09/12/14	4	:30	1:35A- 205A (EST)	1					X			1	\$150.00	\$150.00	WJLA Arlington (WJLA)	Late Fringe	9/11/14

**CONFIRMATION CONTRACT**

Accepted Agency/Advertiser: \_\_\_\_\_ Date: \_\_\_\_\_  
 Accepted Station: \_\_\_\_\_ Date: \_\_\_\_\_  
 Comments: \_\_\_\_\_

We warrant that the information shown on this invoice was taken from the official program log. Terms & Conditions for ad sales and paid programming are reflected on our website at www.wjla.com and are incorporated by reference in their entirety.