

CANDIDATE REQUEST FOR POLITICAL BROADCAST INFORMATION OR TIME

Date of Request: 9/28/18 Time of Request: \_\_\_\_\_

Candidate Name: BO Watson

Party: Republican

Candidate for: TN State Senate TN  
(Office) (Location)

Candidate's Authorized Committee: Friends of BO Watson

Treasurer of Candidate's Authorized Committee: Foy W. Watson III

Address: PO Box 2059 Hickson TN 37343

Telephone: \_\_\_\_\_

Agency for Candidate (if any): \_\_\_\_\_

Name of Person Requesting Information/Time: Sam Jordan

Information Requested: \_\_\_\_\_

- ☐ Rates for All Stations
- ☐ Availabilities for \_\_\_\_\_
- ☐ Other: \_\_\_\_\_

Disposition of Request:

☐ Accepted ☐ Rejected ☐ Accepted or Rejected in part (attach explanation)

Rate Charged for Spot: \_\_\_\_\_

Class of Time Purchased: \_\_\_\_\_

Air Date and Time (attach a schedule of the advertising or program time provided, if necessary): \_\_\_\_\_

Rebate Paid (if any): \_\_\_\_\_

Disclosure Statement Provided by Station: Yes No Previously provided

BCRA Certificate (for Federal candidates only) Provided: Yes No Previously provided

Other Information: \_\_\_\_\_

Inquiry Received By: \_\_\_\_\_

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ FEDERAL CANDIDATE☒ STATE/LOCAL CANDIDATE

**To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> WUSY(FM) 100.7 CLEVELAND/CHATTANOOGA, TN	<b>Date:</b> 9/28/18
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I, CHARLES G. WITTUM III,being/on behalf of: BO WATSON (FOY W. WATSONIII), a legallyqualified candidate of the REPUBLICAN politicalparty for the office of: TENNESSEE STATE SENATEin the GENERALelection to be held on: NOVEMBER 6, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
30 SECONDS	ROS	10/7/18-10/13/18	POL	30	1
30 SECONDS	ROS	10/14/18-10/20/18	POL	35	1
30 SECONDS	ROS	10/21/18-10/27/18	POL	40	1
30 SECONDS	ROS	10/28/18-11/6/18	POL	70	1

**Total Charges:** \$5880.00

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

I represent that the payment for the above described broadcast time has been furnished by:

FRIENDS OF BO WATSON

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

FOY W. WATSON III

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

9/28/18

Date



Signature

***To Be Signed By Station Representative***

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title

## CANDIDATE CERTIFICATION

**In Order For Federal Candidates to Receive The Lowest Unit Charge During a Political Window, the Following Certification is Required:**

I, BO WATSON (FOY W. WATSON III)

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

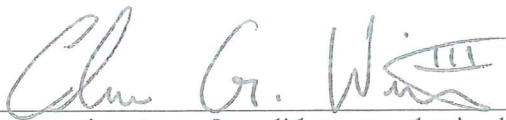
☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

CHARLES G. WITTUM III, Campaign Manager  
printed name

9/28/18

date



## ATTACHMENT A

### ENTERCOM Tennessee, LLC RADIO STATIONS DISCLOSURE STATEMENT FOR POLITICAL ADVERTISERS

FOR JWUSY-FM, WRXR-FM, WKXJ-FM, WLND-FM and Real 96.1

09/07/18-11/06/18

The following sets forth the policies and practices of WUSY-FM, WRXR-FM, WKXJ-FM, WLND-FM and Real 96.1 (the "Station") regarding the sale of advertising to uses by legally qualified political candidates or their authorized representatives ("Candidate(s)") pursuant to the rules and regulations of the FCC ("Advertising" or "Advertisements").

1. **Applicability:** The Station complies with the law in selling time to Candidates. Accordingly, we provide reasonable access to Station facilities for all legally qualified federal candidates. However, we reserve the right to determine the non-federal candidates to whom we will sell time. Once time is sold to a federal or non-federal candidate, equal opportunity rights are afforded to all legally qualified opponents of that Candidate. These policies apply only to legally qualified Candidates for public office for the races that Station is accepting advertising from, as set forth in Section 2 below. These policies are not applicable to political action committees or to non-candidate, or "issue" advertising.
2. **Applicable Races:** For the 2018 season, the Station will be providing reasonable access for the following races:
  - All federal races; and
  - All state and local races
3. **Access:**
  - a) [For Federal elections: The Stations will provide reasonable access to all federal Candidates prior to a primary and/or general election. While federal Candidates may request specific programming, the Stations reserve the right to determine the amount of time and program availability to particular Candidates.]
  - b) It is the general policy of Entercom Tennessee, LLC to attempt to keep its listeners informed of opposing Candidates' viewpoints in state and local elections. However, Entercom Tennessee, LLC reserves discretion to determine the amount of Advertising that it will sell to state and local Candidates. Some of the factors we consider in making these decisions include the number and importance of state and local races, the constraints imposed by Station's obligation to afford reasonable access to federal Candidates, the availability of inventory, and potential programming disruption. Station may choose not to sell time at all for certain state and local races, or to limit the sale of time to state and local races, or to limit the sale of time to state and local Candidates to certain programs or dayparts.
  - c) Advertisements may be purchased individually or in designated rotations among several designated days or time periods.
  - d) No Advertising in news programming will be sold to Candidates.
4. **Identification:** All Advertisements must comply with the sponsorship identification requirements of FCC Rule 73.1212. Should a Candidate Advertisement not contain the proper sponsorship identification, the Station reserves the right to add the appropriate material within the body of the Advertisement, even if it covers advertising content.
5. **Orders:** Orders for Advertising time must provide or adhere to the following:
  - a) Completed and signed agreement form for political broadcasts (NAB form PB 16);

- b) When the order is made by a corporation, committee, association or other unincorporated group, a list of the entity's chief executive committee or board of directors;
- c) Where doubt exists, satisfactory proof that the Candidate is "legally qualified," as that term is defined by the Federal Communications Commission;
- d) Where doubt exists, satisfactory proof that the purchaser is authorized to buy time for the Candidate;
- e) Advance orders for Advertising will be subject to reconfirmation thirty days preceding the start of the schedule;
- f) All Advertising orders are subject to the Stations' normal credit policies.
- g) Compact Discs ("CDs"), or MP3's along with written traffic instructions for their use, should be submitted to the Stations as soon as possible to ensure proper airing. All instructions for airing of commercials should be in writing. Changes to these instructions should be in writing to the Stations (by letter, FAX or email) prior to the changes being made. Commercials should be received in sufficient time to permit confirmation of compliance with sponsorship identification requirements and with broadcast technical standards.
- h) **Deadlines for all commercial material, time orders and contract changes are as follows:**

12:00pm Friday for Sunday air date;  
 2:00pm Friday for Monday air date;  
 2:00pm Monday for Tuesday air date;  
 2:00pm Tuesday for Wednesday air date;  
 2:00pm Wednesday for Thursday air date;  
 1:00pm Thursday for Friday air date; and  
 2:00pm Thursday for Saturday air date.

[NOTE: These deadlines must match station's commercial practices]

Failure to fulfill all requirements in advance of the above-listed deadlines may result in preemption of some or all Advertisements. The Station cannot guarantee make-goods for schedules which do not air due to a delay in receipt of tapes/orders. Confirmation of broadcast or changes to Advertising schedules as ordered will be sent to the Candidate as soon as commercially possible, but will be available upon request at any time.

6. Production: Entercom on-air and/or voice talent may not be utilized for production of political Advertisements or Programs.

7. Availabilities:

- a) Candidates may purchase time on the basis of any class set forth on the attached sheets, subject to availabilities. The base availabilities are thirty-second and/or sixty-second Advertisements. Requests for program time, including thirty-minute and sixty-minute lengths, will be considered on an individual basis. Rates for multi-station packages or narrowed or other dayparts or rotations that Station makes available to its commercial advertisers are available upon request.
- b) Unless a contrary result is dictated by statutory requirements, Advertising orders made after 12:00 noon on the Thursday preceding Election Day may not be filled due to lack of availability.
- c) **Advertisements will air not later than 12:00 noon on Election Day.**



**8. Rates:**

- a) Quoted rates from availability requests are for thirty second and sixty second Advertisements.
- b) Each separate class during the forty-five preceding a primary or sixty day period preceding a general election ("the L.U.C. period"), respectively, is offered to accepted Candidates (see paragraph 14) at the lowest unit charge. The lowest clearing rate of the particular class of time ordered by a Candidate for the time period when the Advertisement is broadcast. The Stations will provide a good faith assessment of the lowest unit charge for each class of time upon request. Outside the L.U.C. period, Candidates will be offered rates comparable to those offered to the Stations' commercial Advertisers. **Candidates voice is required to be in commercial or tags to be entitled to L.U.C. and compliance with BCRA for federal candidates.**
- c) In addition to the rates described in this statement, the Station carries advertising spots in connection with network or syndicated operations and/or programming, and also sells spot time in combination with other stations in this market. Information concerning these network or syndicated rates is available from the network or syndicator, information concerning the rates and availabilities for local combination buys will be provided upon request.
- d) **Rates reflected on the Political Rate Card are gross rates. During the Political Window, all Candidates are entitled to an allowance of an agency commission regardless of whether or not they are represented by an agency.**

**9. Rebates:** In the event Advertising time (either commercial or political) is sold for a particular class of time or time period and is broadcast during the applicable week during an L.U.C. period at a rate lower than the rate paid by a Candidate for that same week, the Candidate will be afforded the benefit of the lower rate either by way of a rebate or as a credit against future purchases, at the option of the Candidate.

**10. Make Goods:** The Station will use its best efforts to provide make good Advertisements prior to the election for Candidate Advertisements that are preempted due to technical problems, coverage of significant issues of public importance, or because of the nature of the time purchased. Although the Station's policy is to offer all Candidates make goods prior to the election, it cannot guarantee to any Advertiser (either commercial or political) that the make goods can be provided in the time period or rotation originally ordered. If inventory constraints preclude such identical scheduling, the Stations will offer make goods of equivalent value. If these make goods are not acceptable to the Candidate, the Station will provide a credit or refund for the value of the preempted Advertisements, at the option of the Candidate.

**11. Packages:** Combinations of classes of time are available. The Stations will allocate the rates for each Advertisement in such packages according to each particular class of time. During the L.U.C. period, such rates will reflect the lowest unit charge for each class of time purchased.

**12. Value added features:** Value added features such as direct mail/radio combinations and non-cash promotional incentives (a bonus to an Advertiser if certain prospective advertising levels are reached) which are offered to commercial Advertisers are also available to Candidates. Information concerning these materials will be provided upon request. However, as permitted by the FCC, non-cash incentives of de minimis value or which would imply a relationship between the Station and a Candidate, which may be available in some package plans, are not available to Candidates.

**13. Placing Orders:** The following persons are available to assist Candidates with their radio Advertising needs:

- For advertising on any of these stations please contact: **Nichole Hartman 423-826-1530**
- If primary contact is unavailable please contact: Lindsey Mize at (423)826-1552, or Tiffany Irving at (423 )826-1535.

**14. Classifications:** The Station offers advertisers the following general classes of time:

- a) ROS (Run-Of-Schedule Spots).** ROS spots are scheduled after all other spots have been scheduled to run during the rotation identified. ROS spots are not guaranteed to run in any particular daypart. We offer ROS spots in a variety of rotations. They are scheduled by computer, based on the Station's avails. They are the first paid spots to be preempted and the probability of clearance varies constantly based on supply and demand. During lowest unit charge periods, Candidates will be provided with lowest rates for ROS spots for the rotation in which the Candidates express interest and the Station will not preempt such spots except (i) in the event of unforeseen program changes, (ii) due to technical difficulties, (iii) in the event that the Stations sells non-preemptible time, to fulfill a non-pre-emptable advertisement in a sold-out situation, and/or (iv) in the event that the Stations sells preemptible time in specific dayarts/programs (as opposed to ROS), to fulfill a such a pre-emptable advertisement obligation in a sold-out situation. At other times, Candidates may purchase ROS spots at rates comparable to those received by commercial advertisers and will receive treatment comparable to such advertisers with respect to preemption. The Station's attempts to provide make-goods for ROS spots, but due to inventory constraints, cannot guarantee that such spots can be made good.
- b) Non-Preemptable Spots Aired During Specific Rotations/Programs:** These spots will run in accordance with the terms of the contract./order accepted by Station, except in the event of unforeseen program changes or technical difficulties. The Station sells non-preemptible spots for a variety of dayparts, programs and rotations, including, without limitation, those set forth in the Political Rate Card attached hereto. Non-preemptable rates for these dayparts and for particular programs are subject to change on a weekly basis, based upon supply and demand. During lowest unit charge periods, Candidates will be provided with the lowest rates for non-preemptable spots for the specific dayparts, programs and rotations in which Candidates express interest. At other times, Candidates will be provided with rates comparable to those received by commercial advertisers for non-preemptable spots for rotations, programs and dayparts in which Candidate expresses interest.
- c) Preemptable Spots Aired During Specific Programs/Dayparts:** These spots are not guaranteed to run, and may be preempted without notice. These spots are sold to commercial advertisers with the understanding that they will run, unless the station sells out its inventory in a particular program or daypart. Accordingly, the probability of clearance varies constantly based on supply and demand. Generally, whether a commercial advertiser preemptable spot will be preempted depends on the price of a spot, length of a flight, and make-up of the schedule purchased. The Station sells immediately preemptable spots for a variety of dayparts and programs listed in the Political Rate Card attached. During lowest unit charge periods, Candidates will be provided with lowest rates for ROS spots for the rotation in which the Candidates express interest and the Station will not preempt such spots except (i) in the event of unforeseen program changes, (ii) due to technical difficulties, and (iii) in the event that the Stations sells non-preemptible time, to fulfill a non-preemptable advertisement in a sold-out situation. At other times, Candidates may purchase preemptable daypart/program spots at rates comparable to those received by commercial advertisers and will receive treatment comparable to such advertisers with respect to preemption. The Station's attempts to provide make-goods for these preempted spots, but due to inventory constraints, cannot guarantee that such spots can be made good.

Because rates and clearance probabilities for these spots change frequently, candidates should contact us to receive the current rates when placing a buy.



The Political Rate Card list only represents typical dayparts/classes that may be available on the Station but are not the only available dayparts/classes available. Candidates are encouraged to discuss their particular requirements with the Station's political account representative. The Stations will negotiate rotations other than those listed based on the request of the Candidate.

**Estimated Lowest Unit Rates**  
**For All stations**

**for period from 09/07/18-11/06/18**

**PRE-EMPTABLE TIME (BY DAYPART/PROGRAM)**

M-F, 5/6a-10a	See Attached			
M-F, 10a-2/3p	See Attached			
M-F, 2/3p-7/8p	See Attached			
M-F, 7/8p-12m/1a	See Attached			
Sat/Sun, 5-6a-7/8p	See Attached			

**NON- PREMPTIBLE TIME (BY DAYPART/PROGRAM)**

	:60 Second Non-Preemptable	60 Second Non-Preemptable
M-F, 6a-10a	See Attached	
M-F, 10a-3p	See Attached	
M-F, 3p-8p	See Attached	
M-F, 8p-12m	See Attached	
Sat/Sun, 5a-7p	See Attached	

**PREMPTIBLE TIME (ROS RATES)**

	:60 Second ROS	60 Second ROS
M-F,	See Attached	
M-F	See Attached	
M-F	See Attached	
M-F, 8p-12m	See Attached	
Sat/Sun, 5a-7p	See Attached	

**Please note the following:**

- For dayparts or rotations not shown or for more information about Station, please contact Nichole Hartman.
- All of the above are subject to the terms and conditions set forth in the Station's applicable Political Disclosure Statement

TO BE COMPLETED BY ACCOUNT EXECUTIVE EVERY TIME A  
POLITICAL INQUIRY COMES IN (REGARDLESS OF WHETHER OR NOT  
TIME IS PURCHASED)

CERTIFICATE OF DISCLOSURE

CANDIDATE Bo Watson

REPRESENTATIVE (if applicable) Friends of Bo Watson

METHOD OF DISCLOSURE OF THIS DISCLOSURE STATEMENT (check any that apply):

- ☐ Mailed to: \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).
- ☐ By facsimile to: \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).
- ☒ By email to: Scam Jordan (person's name) on 10/8/18 (date).
- ☐ In Person to: \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).

ACCOUNT EXECUTIVE Deborah King  
(signature)

DATE: 10/8/18

**GENERAL ELECTION**

**POLITICAL WINDOW: SEPT 7 - NOV 6**

**RATE CARD (BY DAYPART/PROGRAM)**

	:60 Non- Pre-emptible LUR w/ notice	:30 Non- Pre-emptible LUR w/ notice		:60 Non- Pre-emptible	:30 Non- Pre-emptible
<b>Real 96.1</b>					
M-F 6a-10a	N/A	\$1		\$7	\$6
M-F 10a-3p	N/A	N/A		\$7	\$6
M-F 3p-7p	N/A	\$1		\$7	\$6
M-F 7p-12a				\$5	\$3
Sat-Sun 6a-7p	N/A	N/A		\$5	\$3
<b>WKXI</b>					
M-F 6a-10a	\$10	\$1		\$9	\$7
M-F 10a-3p	\$5	\$5		\$5	\$4
M-F 3p-7p	\$10	\$1		\$11	\$10
M-F 7p-12a	\$5	\$2		\$5	\$3
Sat-Sun 6a-7p	N/A	N/A		\$6	\$6
<b>WLND</b>					
M-F 6a-10a	\$5	\$1		\$5	\$3
M-F 10a-3p	\$5	\$4		\$5	\$3
M-F 3p-7p	\$5	\$1		\$5	\$3
M-F 7p-12a	\$5	\$5		\$5	\$3
Sat-Sun 6a-7p	N/A	N/A		\$5	\$3
<b>WRXR</b>					
M-F 6a-10a	\$10	\$8		\$19	\$15
M-F 10a-3p	\$10	\$5		\$20	\$16
M-F 3p-7p	\$10	\$2		\$22	\$18
M-F 7p-12a	\$5	\$3		\$5	\$3
Sat-Sun 6a-7p	N/A	N/A		\$5	\$3
<b>WUSY</b>					
M-F 6a-10a	\$85	\$45		\$80	\$64
M-F 10a-3p	\$63	\$42		\$79	\$75
M-F 3p-7p	\$90	\$21		\$81	\$69
M-F 7p-12a	\$15	\$12		\$18	\$18
Sat-Sun 6a-7p	N/A	N/A		\$55	\$44





**Entercom Communications Corp.**  
**7413 Old Lee Highway**  
**Chattanooga, TN 37421**  
**(570) 846-2324**

# CONTRACT

<u>Contract / Revision</u> 1081816 /		<u>Alt Order #</u>
<u>Advertiser</u> Friends of Bo Watson		<u>Original Date / Revision</u> 10/09/18 / 10/11/18
<u>Contract Dates</u> 11/05/18 - 11/06/18	<u>Estimate #</u>	
<u>Product</u> Bo Watson		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WUSY-FM	<u>Account Executive</u> Chattanooga House	<u>Sales Office</u> Chattanooga Lo
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
	<u>Order Type</u> GENERAL	
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> 167322		<u>Advertiser Ref</u> 4083449

And:

**Friends of Bo Watson**  
**Attention: Charles G Whittum III**  
**5512 Ringgold Rd Ste 216**  
**Chattanooga, TN 37421**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUSY	11/05/18	11/06/18	M-F 6a-10a	6a-10a		:30			NM	8	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	44-----				8				
N 2	WUSY	11/05/18	11/06/18	M-F 10a-3p	10a-3p		:30			NM	4	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	22-----				4				
N 3	WUSY	11/05/18	11/06/18	M-F 3p-7p	3p-7p		:30			NM	4	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	22-----				4				
<b>Totals</b>											<b>16</b>	<b>\$612.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
10/29/18 - 11/06/18	16	\$612.00	\$612.00
<b>Totals</b>	<b>16</b>	<b>\$612.00</b>	<b>\$612.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract. Station's Advertising Terms and Conditions are available at www.entercom.com.



**Entercom Communications Corp.**  
**7413 Old Lee Highway**  
**Chattanooga, TN 37421**  
**Main: (570) 846-2324**  
**Billing: (570) 846-2324**

# INVOICE

Property	WUSY-FM		
Invoice #	1081816-1	Order #	1081816
Invoice Date	11/11/18	Alt Order #	
Invoice Month	November 2018	Deal #	
Invoice Period	10/29/18 - 11/06/18	Flight Dates	11/05/18 - 11/06/18
Advertiser	Friends of Bo Watson		
Product	Bo Watson		
Estimate #			
Account Executive	Chattanooga House		
Sales Office	Chattanooga Local		
Sales Region	Local		
Agency Code			
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref	167322		
Advertiser Ref	4083449		
Product 1			
Product 2			

Billing Address:

**Friends of Bo Watson**  
**Attention: Friends of Bo Watson Bo Watson**  
**5512 Ringgold Rd Ste 216**  
**Chattanooga, TN 37421**

Send Payment To:

**Entercom Communications Corp.**  
**PO Box 74093**  
**Cleveland, OH 44194**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	11/05/18	11/06/18	M-F 6a-10a	6a-10a	44-----	:30	8		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/05/18 11/11/18 44----- 8									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
6	WUSY	M	11/05/18	6:15 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
3	WUSY	M	11/05/18	7:17 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
5	WUSY	M	11/05/18	8:40 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
7	WUSY	M	11/05/18	9:52 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
9	WUSY	Tu	11/06/18	6:08 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
8	WUSY	Tu	11/06/18	7:07 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
10	WUSY	Tu	11/06/18	8:05 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
4	WUSY	Tu	11/06/18	9:11 AM	M-F 6a-10a	6a-10a	:30	EDUCATION SAFETY-OCT2018	NM
2	11/05/18	11/06/18	M-F 10a-3p	10a-3p	22-----	:30	4		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/05/18 11/11/18 22----- 4									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
3	WUSY	M	11/05/18	1:20 PM	M-F 10a-3p	10a-3p	:30	EDUCATION SAFETY-OCT2018	NM
2	WUSY	M	11/05/18	2:21 PM	M-F 10a-3p	10a-3p	:30	EDUCATION SAFETY-OCT2018	NM
4	WUSY	Tu	11/06/18	12:46 PM	M-F 10a-3p	10a-3p	:30	EDUCATION SAFETY-OCT2018	NM
1	WUSY	Tu	11/06/18	2:51 PM	M-F 10a-3p	10a-3p	:30	EDUCATION SAFETY-OCT2018	NM
3	11/05/18	11/06/18	M-F 3p-7p	3p-7p	22-----	:30	4		NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/05/18 11/11/18 22----- 4									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
9	WUSY	M	11/05/18	5:49 PM	M-F 3p-7p	3p-7p	:30	EDUCATION SAFETY-OCT2018	NM
13	WUSY	M	11/05/18	6:49 PM	M-F 3p-7p	3p-7p	:30	EDUCATION SAFETY-OCT2018	NM
14	WUSY	Tu	11/06/18	3:52 PM	M-F 3p-7p	3p-7p	:30	EDUCATION SAFETY-OCT2018	NM
12	WUSY	Tu	11/06/18	5:18 PM	M-F 3p-7p	3p-7p	:30	EDUCATION SAFETY-OCT2018	NM
<b>Total Spots</b>							<b>16</b>		

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Times are approximate within 15 minutes. Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract and are available at [www.entercom.com](http://www.entercom.com).

## INVOICE



Send Payment To:

Entercom Communications Corp.  
PO Box 74093  
Cleveland, OH 44194

Invoice #	1081816-1	Invoice Month	November 2018
Invoice Date	11/11/18	Invoice Period	10/29/18 - 11/06/18
Advertiser	Friends of Bo Watson		
Product	Bo Watson		
Estimate #			

Due upon receipt

Net Total \$612.00

Invoice Balance as of 11/14/19 3:55:02 PM ET \$0.00