

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Smart Media Group, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE ➡

☐

FEDERAL CANDIDATE

☒

STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Glenn Youngkin

Authorized committee:

Youngkin for Governor, Inc.

Agency requesting time (and contact information):

☐

N/A Smart Media Group

Candidate's political party:

Republican

Office sought (no acronyms or abbreviations):

Governor of Virginia

Date of election:

November 2nd, 2021

☒

General

☐

Primary

Treasurer of candidate's authorized committee:

Nichole Mangano

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

☐

the candidate listed above who is a legally qualified candidate, or

☒

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency

Signature:

Smart Media Group

Name: Smart Media Group

Date of Request to Purchase Ad Time: August 27th, 2021

Station Representative

Signature:

Jim Bowman

Name:

Date of Station Agreement to Sell Time: 10/22/21

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature: _____

Name: _____

Date: _____

TO BE COMPLETED BY STATION ONLYAd submitted to Station? ☐ Yes ☐ No Date ad received: _____**Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).**Federal candidate certification signed (above): ☐ Yes ☐ No ☐ N/A

Disposition:

☒ Accepted☐ Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*☐ Rejected – provide reason: _____

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag): _____

Contract #:

35441350

Station Call Letters:

WXBQ

Date Received/Requested:

10/22/21

Est. #:

C23C29

Station Location:

BRISTOL VA

Run Start and End Dates:

10/23/21 - 10/29/21

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Oct 22, 21
 CONT# 35441350 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO WXBQ-FM (Johnson City-Kingsport-Bristol, TN-VA)
 FM BRIAN DONLEY
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: NA / NA / C23C29

SALESPERSON FAX#

PH #

BYR Helen Hanratty1
 ADV GLENN YOUNGKIN FOR GOVERNOR
 PDT VA Gov
 FLT Oct 23, 21 - Oct 29, 21

* REP ORDER COMMENT *

** 10/22/2021 11:21:00 AM: DEL RAY/SMART MEDIA/DEL CIELO: THIS ORDER WAS PAID TO KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM IN THE SYSTEM.

** 10/22/2021 11:21:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

** 10/22/2021 11:21:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	M.....	6A - 10A	60	10/25/2021 - 10/25/2021	1D	3	\$76.00	3
	1.2	M.....	10A - 3P	60	10/25/2021 - 10/25/2021	1D	2	\$76.00	2
	1.3	M.....	3P - 7P	60	10/25/2021 - 10/25/2021	1D	2	\$76.00	2
					** FLIGHT TOTALS **		7	\$532.00	
		FLIGHT 2							
	2.1	.T.....	6A - 10A	60	10/26/2021 - 10/26/2021	1D	3	\$76.00	3
	2.2	.T.....	10A - 3P	60	10/26/2021 - 10/26/2021	1D	2	\$76.00	2
	2.3	.T.....	3P - 7P	60	10/26/2021 - 10/26/2021	1D	2	\$76.00	2
					** FLIGHT TOTALS **		7	\$532.00	
		FLIGHT 3							
	3.1	..W....	6A - 10A	60	10/27/2021 - 10/27/2021	1D	3	\$76.00	3
	3.2	..W....	10A - 3P	60	10/27/2021 - 10/27/2021	1D	2	\$76.00	2
	3.3	..W....	3P - 7P	60	10/27/2021 - 10/27/2021	1D	2	\$76.00	2
					** FLIGHT TOTALS **		7	\$532.00	
		FLIGHT 4							

Oct 22, 21
 CONT# 35441350 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: NA / NA / C23C29

4.1	...T...	6A - 10A	60	10/28/2021 - 10/28/2021	1D	3	\$76.00	3
4.2	...T...	10A - 3P	60	10/28/2021 - 10/28/2021	1D	2	\$76.00	2
4.3	...T...	3P - 7P	60	10/28/2021 - 10/28/2021	1D	2	\$76.00	2
** FLIGHT TOTALS **						7	\$532.00	
FLIGHT 5								
5.1	....F..	6A - 10A	60	10/29/2021 - 10/29/2021	1D	3	\$76.00	3
5.2	....F..	10A - 3P	60	10/29/2021 - 10/29/2021	1D	2	\$76.00	2
5.3	....F..	3P - 7P	60	10/29/2021 - 10/29/2021	1D	2	\$76.00	2
** FLIGHT TOTALS **						7	\$532.00	

	Oct 21						
SPOTS	35						
CASH	2660.00						
TRADE	0.00						
NSL	0.00						
TOTAL	2660.00						

						TOTAL
SPOTS						35
CASH						2,660.00
TRADE						0.00
NSL						0.00
TOTAL						2,660.00

**** Competitive Comments ****

SVC: SP21 MSA ARB

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

BRISTOL BROADCASTING COMPANY, INC
PO BOX 1389
BRISTOL, VA 24203
276-669-8112

Client: GLENN YOUNGKIN FOR GOVERNOR
Order #: 4239-00036
Description: C23C29
Date Entered: 10/22/2021
P.O.#:
Salesperson: National,
Invoice Frequency: Billed at end of Media Month, Sorted by Date
Phone/Fax: 212-424-6567

KATZ MEDIA GROUP
125 W 55TH STREET
NEW YORK, NY 10019

On-Air Schedule

	<u>Start Date</u>	<u>End Date</u>	<u>Station</u>	<u>Scheduled Time/Event</u>	<u>Repeated</u>	<u>Length</u>	<u>Qty</u>	<u>Rate</u>	<u>Total</u>	<u>M</u>	<u>Tu</u>	<u>W</u>	<u>Th</u>	<u>F</u>	<u>Sa</u>	<u>Su</u>
1	10/25/2021	10/29/2021	WXBQ-FM	06:00:00a to 10:00:00a	Weekly	1:00	15	76.00	1140.00	3	3	3	3	3	0	0
2	10/25/2021	10/29/2021	WXBQ-FM	10:00:00a to 03:00:00p	Weekly	1:00	10	76.00	760.00	2	2	2	2	2	0	0
3	10/25/2021	10/29/2021	WXBQ-FM	03:00:00p to 07:00:00p	Weekly	1:00	10	76.00	760.00	2	2	2	2	2	0	0

Order Start Date: 10/25/2021 Order End Date: 10/29/2021 Spots: 35

Total Charges: \$2,660.00
Combined Discounts: \$399.00
Total Net: \$2,261.00

The Stations of Bristol Broadcasting Company, Inc., do not and shall not discriminate in any way on the basis of race or gender with respect to their advertising practices.

Projected Media Month Billing Totals for GLENN YOUNGKIN FOR GOVERNOR / 4239-00036 :

		<u>Spot Count</u>	<u>Gross Billing</u>	<u>Combined Disc.</u>	<u>Net Billing</u>
October	2021	35	\$2,660.00	\$399.00	\$2,261.00

Confirmed & Accepted for BRISTOL BROADCASTING COMPANY, INC

Accepted for KATZ MEDIA GROUP By:

Please Sign and Return One Copy