



**POLITICAL & ISSUE ADVERTISERS
PUBLIC FILE CHECKLIST**

Flight Date(s): 4/9/18 - 4/22/18 REV 5/14 - 5/25

The following documents are included in the public file for:

National Association of Realtors
(Advertiser)

Issue Advertising or Political Candidate:

☒ Issue Advertising ☐ Political Candidate

Documents in this file:

- ☒ Insertion Order from Agency/Rep Firm [Original and Revisions] Rev. 5/14 - 5/25
☒ Station Broadcast Sales Order [Original and Revisions] Rev. ORDER ENTERED INTO WD. OK 4/3
☒ Sponsorship Disclosure Statement (i.e. NAB form)
☒ Copy of check(s) or credit card authorization(s)

Filed By: Erina Albertson

Date: 3/14/18 4/2/18

(☒) Checked

Erina Albertson

From: OAMStation@katz-media.com
Sent: Tuesday, March 13, 2018 3:11 PM
To: Paul Haley; katz.media@aol.com; email@x.com; katz.media@aol.com; katz.media@aol.com; katie.flees@cumulus.com; Katherine Grofic; Erina Albertson; Tom Obrien; chelsey.williams@katzmediagroup.com; Stacey Ferguson; Danielle Kaminski; Roshunda Marzett; Greg Smith
Subject: Brian Donley from WW1 National has sent you an order for National Association of Realtors Fund [ACS_18_0028] MI-FTHB Replink 31663247 for Station WJR-AM beginning on 04/09/2018 Version #1

Brian Donley from WW1 National has sent you an order for National Association of Realtors Fund [ACS_18_0028] MI-FTHB. The flight start is 04/09/2018 and the ordered dollars amount is \$47562.00. Please go to https://linkprotect.cudasvc.com/url?a=https://www.e-katz.com/orders&c=E,1,gMHk_joVq149uCYTbYgFYH4ruP5Jbh0ZHUw0WzSsc3TJ3uFNBVb5Q2b0GrjEbeEtfyB-0oXKOuH0T_qwZjFTcQo1FW8uQsFUH5iUUscO4c,&typo=1 to review your order.

Mar 13, 18
 CONT# 31663247 Mod# Ver# 1 (Last =)
 REP WW1 National
 TO WJR-AM (Detroit, MI)
 FM BRIAN DONLEY
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: na / na / na

SALESPERSON FAX#

PH #

BYR Helen Hanratty
 ADV NATIONAL ASSOCIATION OF REALTORS FUND
 PDT [ACS_18_0028] MI-FTHB
 FLT Apr 09, 18 - Apr 22, 18

* REP ORDER COMMENT *

** 3/13/2018 3:11:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

** 3/13/2018 3:11:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	MTWTF..	6A - 10A	30	4/9/2018 - 4/20/2018	2W	13	\$675.00	26
	1.2	MTWTF..	10A - 3P	30	4/9/2018 - 4/20/2018	2W	14	\$600.00	28
	1.3	MTWTF..	3P - 7P	30	4/9/2018 - 4/20/2018	2W	10	\$563.00	20
	1.4	.....SS	6A - 7P	30	4/14/2018 - 4/22/2018	2W	4	\$244.00	8
					** WEEKLY FLIGHT TOTALS **		41	\$47,562.00	

	Apr 18						
SPOTS	82						
CASH	47562.00						
TRADE	0.00						
NSL	0.00						
TOTAL	47562.00						

						TOTAL
SPOTS						82
CASH						47,562.00
TRADE						0.00
NSL						0.00
TOTAL						47,562.00

Mar 13, 18
CONT# 31663247 Mod# Ver# 1 (Last =)
REP WW1 National

DDS CONT# 0
C/P/E: na / na / na

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Sales Order

Advertiser **NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)**Agency **KATZ MEDIA GROUP (POLITICAL)**Bill To **KATZ MEDIA GROUP (POLITICAL)**
125 WEST 55TH STREET 3RD FLOOR**NEW YORK, NY 10019**

Account

Executive **Philly Katz**Contract # **31663247**Estimate # **na / na / na**Description **[ACS_18_0028] MI-FTHB**Stratus # **43378**Special **THE CLIENT HAS ASKED TO PUSH THE FLIGHT BACK TO**
Instructions **MAY. THE NEW FLIGHT DATES ARE 5/14-5/27. ALL**
ACTIVITY HAS BEEN SHIFTED TO THE WEEKS OF 5/14
AND 5/21.Contact **BRIAN DONLEY**New / Revision **Revision**Start Date **05/14/18**End Date **05/27/18**Month Type **Broadcast**Billing Cycle **End of Flight**Agency Comm. **15.000**Co-op **No**

Co-op Product

Notarized **N**# of Invoices **1**Make Goods **Make Good in Flight**Income Type **Political: National Agency Issue/Non "Use"**
- 42200Local Income Type **Political National - 42200**Competitive Code **Political Advt#5753 Agcy#5754**Order Entered **03/13/18**

Schedule

#	Sponsor Log Name Revenue Types	Length Rate Line#	Start Date End Date	Start time End time	Auto Weekly	#/ Wk	M	T	W	T	F	S	S	Total
1	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 675.00	05/14/18 05/18/18	6:00AM 10:00AM	Y	13	X	X	X	X	X			8775.00 13 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658820	All Weeks											
2	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 600.00	05/14/18 05/18/18	10:00AM 3:00PM	Y	14	X	X	X	X	X			8400.00 14 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658821	All Weeks											
3	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 563.00	05/14/18 05/18/18	3:00PM 7:00PM	Y	10	X	X	X	X	X			5630.00 10 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658822	All Weeks											
4	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 244.00	05/19/18 05/20/18	6:00AM 7:00PM	Y	4						X	X	976.00 4 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658823	All Weeks											
5	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 675.00	05/21/18 05/25/18	6:00AM 10:00AM	Y	13	X	X	X	X	X			8775.00 13 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658824	All Weeks											
6	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 600.00	05/21/18 05/25/18	10:00AM 3:00PM	Y	14	X	X	X	X	X			8400.00 14 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658825	All Weeks											

#	Sponsor Log Name Revenue Types	Length Rate Line#	Start Date End Date	Start time End time	Auto Weekly	#/ Wk	M	T	W	T	F	S	S	Total
7	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 563.00	05/21/18 05/25/18	3:00PM 7:00PM	Y	10	X	X	X	X	X			5630.00 10 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658826	All Weeks											
8	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 244.00	05/26/18 05/27/18	6:00AM 7:00PM	Y	4						X	X	976.00 4 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658827	All Weeks											
May 18 = 47562.00 / 40427.70 Jun 18 = 0.00 / 0.00 Jul 18 = 0.00 / 0.00 Aug 18 = 0.00 / 0.00 Sep 18 = 0.00 / 0.00 Oct 18 = 0.00 / 0.00 Nov 18 = 0.00 / 0.00 Dec 18 = 0.00 / 0.00 Jan 19 = 0.00 / 0.00 Feb 19 = 0.00 / 0.00 Mar 19 = 0.00 / 0.00 Apr 19 = 0.00 / 0.00														

Gross: 47562.00 Net: 40427.70 Total Due: 40427.70 82 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 3/29/2018 11:05:54 AM by Danielle Kaminski

Sales / Market Manager: 3/29/2018 1:04:52 PM by Tom O'Brien

Business Manager: 3/29/2018 1:08:34 PM by Stacey Ferguson

Traffic Manager: 3/29/2018 1:46:52 PM by LaNessia Bryant


V 5.3

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

Erina Albertson

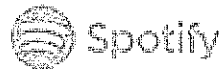
From: Katherine Grofic <KGrofic@WestwoodOne.com>
Sent: Monday, April 02, 2018 12:42 PM
To: Erina Albertson; Danielle Kaminski
Subject: FW: National Association of Realtors Fund - NARF MI

Please find check copy below for Proof of Payment.

WM WEBBMASON MARKETING 10000 Glen Road - Hunt Valley, MD 21094-1000 Ph: 410-782-1111 • Fax: 410-684-7777		MetBank Member FDIC Electronic Funds Transfer Reference: MR 21001	488337
03/28/2018		**57,674.20*	
PAY: ***57,674 Dollars and 20 cents			
TO: KATZ COMMUNICATIONS, INC DBA Katz Radio Grp Network 111 Presidential Blvd Bala Cynwyd, PA 19004		 AUTHORIZED SIGNATURE	

Thanks!
Emma

Emma Rusnak
Account Coordinator
Katz Radio Group
111 Presidential Blvd | Ste 215 | Bala Cynwyd, PA 19004
Emma.Rusnak@katzmedia.com
o 215.557.4230 | f 917.206.9488



EVERYONE'S LISTENING® is a registered trademark of Westwood One, Inc.

Westwood One Email Policy

PLEASE NOTE: This message contains confidential information and is intended only for the individual(s) named. Employees of Cumulus Media Inc. and its subsidiaries (including Westwood One) are prohibited from forwarding this email or otherwise disclosing any confidential contents of this email, or any portion thereof, to any third party. Failure of an employee to comply with this policy may result in disciplinary action, up to and including immediate termination of employment.

Westwood One Disclaimer

This message contains confidential information and is intended only for the individual(s) named. If you are not the named addressee you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately by e-mail if you have received this e-mail by mistake and delete this e-mail from your system. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited.

Sales Order

Advertiser **NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)**Agency **KATZ MEDIA GROUP (POLITICAL)**Bill To **KATZ MEDIA GROUP (POLITICAL)**
125 WEST 55TH STREET 3RD FLOOR**NEW YORK, NY 10019**

Account

Executive **Philly Katz**Contract # **31663247**Estimate # **na / na / na**Description **[ACS_18_0028] MI-FTHB**Stratus # **43378**Special **THE CLIENT HAS ASKED TO PUSH THE FLIGHT BACK TO**
Instructions **MAY. THE NEW FLIGHT DATES ARE 5/14-5/27. ALL**
ACTIVITY HAS BEEN SHIFTED TO THE WEEKS OF 5/14
AND 5/21.Contact **BRIAN DONLEY**New / Revision **Revision**Start Date **05/14/18**End Date **05/27/18**Month Type **Broadcast**Billing Cycle **End of Flight**Agency Comm. **15.000**Co-op **No**

Co-op Product

Notarized **N**# of Invoices **1**Make Goods **Make Good in Flight**Income Type **Political: National Agency Issue/Non "Use"**
- 42200Local Income Type **Political National - 42200**Competitive Code **Political Advt#5753 Agcy#5754**Order Entered **03/13/18**

Schedule

#	Sponsor Log Name Revenue Types	Length Rate Line#	Start Date End Date	Start time End time	Auto Weekly	# Wk	M	T	W	T	F	S	S	Total
1	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 675.00	05/14/18 05/18/18	6:00AM 10:00AM	Y	13	X	X	X	X	X			8775.00 13 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658820	All Weeks											
2	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 600.00	05/14/18 05/18/18	10:00AM 3:00PM	Y	14	X	X	X	X	X			8400.00 14 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658821	All Weeks											
3	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 563.00	05/14/18 05/18/18	3:00PM 7:00PM	Y	10	X	X	X	X	X			5630.00 10 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658822	All Weeks											
4	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 244.00	05/19/18 05/20/18	6:00AM 7:00PM	Y	4						X	X	976.00 4 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658823	All Weeks											
5	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 675.00	05/21/18 05/25/18	6:00AM 10:00AM	Y	13	X	X	X	X	X			8775.00 13 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658824	All Weeks											
6	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 600.00	05/21/18 05/25/18	10:00AM 3:00PM	Y	14	X	X	X	X	X			8400.00 14 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658825	All Weeks											

#	Sponsor Log Name Revenue Types	Length Rate Line#	Start Date End Date	Start time End time	Auto Weekly	#/ Wk	M	T	W	T	F	S	S	Total
7	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 563.00	05/21/18 05/25/18	3:00PM 7:00PM	Y	10	X	X	X	X	X			5630.00 10 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658826	All Weeks											
8	NATIONAL ASSOCIATION OF REALTORS FUND (KATZ)	30 244.00	05/26/18 05/27/18	6:00AM 7:00PM	Y	4						X	X	976.00 4 Spots
	Political: National Agency Issue/Non "Use" - 42200 / Political National - 42200	658827	All Weeks											

May 18 = 47562.00 / 40427.70 Jun 18 = 0.00 / 0.00 Jul 18 = 0.00 / 0.00 Aug 18 = 0.00 / 0.00 Sep 18 = 0.00 / 0.00 Oct 18 = 0.00 / 0.00
Nov 18 = 0.00 / 0.00 Dec 18 = 0.00 / 0.00 Jan 19 = 0.00 / 0.00 Feb 19 = 0.00 / 0.00 Mar 19 = 0.00 / 0.00 Apr 19 = 0.00 / 0.00

Gross: 47562.00 Net: 40427.70 Total Due: 40427.70 82 Spots

Client Acceptance: _____ **Date:** _____

Account Executive: 3/29/2018 11:05:54 AM by Danielle Kaminski
Sales / Market Manager: 3/29/2018 1:04:52 PM by Tom O'Brien
Business Manager: 3/29/2018 1:08:34 PM by Stacey Ferguson
Traffic Manager: 3/29/2018 1:46:52 PM by LaNessia Bryant

V 5.3

ALL ORDERS SUBJECT TO THE STANDARD TERMS AND CONDITIONS ATTACHED HERETO

STANDARD TERMS AND CONDITIONS

1. PARTIES

For purposes of this agreement:

- (a) "Station" shall refer to radio stations owned and operated by Cumulus Broadcasting LLC and/or Cumulus Media Partners LLC, the licensee(s), which will broadcast the announcements or programs as provided for hereunder.
- (b) "Advertiser" shall mean the person, firm, or corporation whose goods, services, or the like are the subject(s) of the radio time contracted for herein.
- (c) "Agency" shall mean the advertising agency, if any, that authorized the purchase of radio time from the Station.
- (d) "Advertiser/Agency" shall mean "Advertiser" if an agency is not involved with this agreement, and shall mean "Advertiser and/or Agency" if an agency is involved with this agreement.

2. AGENCY AS AGENT FOR ADVERTISER

Agency acknowledges and represents that it is acting as an agent for and on behalf of Advertiser. Agency further acknowledges and represents that it has actual authority to enter into this agreement for and on behalf of Advertiser. If an agency is involved with this agreement, Agency and Advertiser shall be jointly and severally liable for all payments to be made to Station under this agreement.

3. PAYMENT AND BILLING

- (a) Station will invoice Advertiser/Agency not less than monthly.
- (b) Station's invoices for broadcasts, announcements, or other services provided under this agreement shall be deemed correct unless proven otherwise, and shall be, in the case of broadcasts or announcements, based on Station's log.
- (c) Upon Advertiser's/Agency's request, Station shall furnish an affidavit or certification of performance at the time of billing. Unless the request is received prior to billing, the request for an affidavit or certification of performance shall not act as a condition precedent to any payment or the time of any payment called for under this agreement.
- (d) Payment by Advertiser/Agency is due on receipt of invoice and is considered past due at 30 days. Payments not made within 30 days shall bear interest at the rate of 1½ percent per month or the maximum amount permitted by law, if less than 1½ percent per month. If Advertiser/Agency fails to make payments as provided for herein, or if Advertiser/Agency fails to comply with any other provision of this agreement, notwithstanding any other contract provision, Station shall have the right, in addition to any other rights it may have, without notice, to cancel or suspend any broadcasting or to cancel this agreement. Station reserves the right to revoke any agency commission, in whole or in part, in the event that payments are not made as provided for herein.

4. TERMINATION

Either party may terminate this agreement by giving the other party 14 days prior written notice. If Advertiser/Agency so terminates this agreement, it shall pay Station at the rate on which this agreement is based up to the effective date of termination. If Station so terminates this agreement, Advertiser/Agency will either agree with Station on a satisfactory substitute day or time for continuance of the broadcast or announcements covered by this agreement at the rates on which this agreement is based for such substitute time, or if no such agreement can be reached, Advertiser/Agency will pay Station according to the rates specified herein for all broadcasts or announcements previously rendered by Station. Station may terminate this agreement at any time upon breach by Advertiser/Agency. In the event of termination hereunder, neither party shall be liable to the other party otherwise than as specified in this agreement.

5. SUBSTITUTION OF PROGRAMS OF PUBLIC IMPORTANCE OR IN THE PUBLIC INTEREST

- (a) Station shall have the right to cancel any broadcast or announcement or any portion thereof covered by this agreement in order to broadcast any program that Station, in its absolute discretion, deems to be of public importance or in the public interest. In such case, Station will notify Advertiser/Agency in advance, if reasonably possible, but if not, within a reasonable time after such broadcast or announcement has been canceled.
- (b) In the event that any broadcast or announcement is canceled under paragraph 5(a) above, Advertiser/Agency and Station will agree on a satisfactory substitute day and time for the broadcast or announcement, or if no such agreement can be reached within 7 days after notice of cancellation, the broadcast or announcement will be considered canceled without affecting the rates or rights provided under this agreement, except that Advertiser/Agency shall not be required to pay for the cancelled broadcast or announcement.

6. FAILURE TO BROADCAST

If, due to public emergency or necessity, restrictions imposed by law, acts of God, labor disputes, or for any other cause, including mechanical, electronic or technical breakdowns beyond Station's control, there is an interruption or omission of any program or commercial announcement contracted to be broadcast hereunder, Station shall not be in breach hereof, but upon agreement with Advertiser/Agency, Station shall substitute a reasonable equivalent date and time for the broadcast of the interrupted or omitted program or commercial announcement. If no such substitute time is available or agreed upon between the parties, the time charges allocable to the interrupted or omitted program or commercial announcement will be waived.

7. RATE PROTECTION

Station reserves the right at any time, upon 30-days written notice, to change the rates, discounts, or charges hereunder.

8. COMMERCIAL MATERIALS; INDEMNIFICATION

- (a) This agreement is not exclusive as to Advertiser's business, products, or services and Station remains free to solicit and broadcast programs or announcements of other advertisers whether or not they are in competition with Advertiser's business, products, or services. All commercial materials, audio or video tapes, programs, or other similar materials shall be furnished and delivered to Station at Advertiser's/Agency's sole expense. Such materials, together with any instructions pertaining thereto, shall be delivered at least 48 hours in advance of the scheduled broadcast or announcement. All materials furnished for broadcast shall not be contrary to the public interest and shall conform to Station's then-existing program and operating policy and quality standards, and are subject to Station's prior approval and continuing right to reject or require editing of such materials. No advertising matter, announcement, or program that may be deemed, in the Station's sole discretion, injurious or prejudicial to the public's interest, the Station, or honest advertising and reputable business in general will be accepted. Station may destroy or dispose of any commercial material 60 days after the last broadcast hereunder, unless otherwise instructed in writing by Advertiser/Agency.
- (b) Notwithstanding Station's approval rights in paragraph 8(a), Advertiser/ Agency shall indemnify and hold Station, its agents, employees, and officers harmless from and against all claims, damages, obligations, liabilities, costs and expenses, including attorneys' fees, that arise out of or result from any broadcast, preparation of any broadcast, or contemplated broadcast of materials furnished by or on behalf of Advertiser/Agency, or furnished by Station at Advertiser's/ Agency's request for use in connection with commercial material, including but not limited to those arising out of or that result from libel, slander, invasion of privacy rights, or infringement of any proprietary rights. Advertiser/Agency warrants that all materials furnished to Station truly represent Advertiser's business, products, or services and will be free from false claims or assertions. This paragraph 8(b) shall survive cancellation or termination of this agreement.

9. DISPUTES

Any discrepancy, dispute, or disagreement by Advertiser/Agency with any broadcast, announcement, program, or other service provided by Station hereunder or related to the amount charged by Station for same shall be reported to Station in writing within 20 days from the date of the invoice relating to same, time being of the essence. Failure to report such discrepancy, dispute, or disagreement in writing within such time shall constitute a waiver of all claims by Advertiser/Agency arising out of or related to such discrepancy, dispute, or disagreement.

10. GENERAL

- (a) This agreement is subject to the terms of the licenses held by Station and is further subject to all federal, state, and municipal laws and regulations now in force or that may be enacted in the future, including but not limited to the Rules and Regulations of the Federal Communications Commission and its decisions, actions, and orders when acting under its quasi-legislative powers.
- (b) This agreement, including the rights and obligations under it, may not be assigned or transferred without first obtaining Station's written consent, nor may Station be required to broadcast hereunder for the benefit of any Advertiser/ Agency other than those named on the face of this agreement.
- (c) In the event of a breach by Station, Advertiser's/Agency's exclusive remedy therefore shall be a credit for substituted advertising time of equal value, and in no event shall Station be liable for any consequential, incidental, or punitive damages, or monetary damages of any type.
- (d) This agreement shall be construed under and according to the laws of the State in which the Station's main studio is located. All parties hereto agree that in any action brought to enforce the obligation or right of any party hereunder, each party consents to personal jurisdiction and venue in any court of appropriate jurisdiction in the county or parish where the Station's main studio is located.
- (e) If it becomes necessary for Station to place Advertiser's/Agency's account with an attorney or collection agency for the purpose of enforcing its rights hereunder, Advertiser/Agency shall be liable to Station for reasonable attorneys' fees, costs, and expenses.
- (f) All notices hereunder shall be in writing and delivered by hand or registered or certified mail and shall be deemed given when delivered in person or, if mailed, on the second business day after the date of the mailing. Any notice hereunder shall be sufficient if given to either Advertiser or Agency.
- (g) If any provision of this agreement shall be adjudged by a court to be void or unenforceable, such adjudication shall not affect the validity or enforceability of any other provision of this agreement.
- (h) The provisions hereof constitute the entire agreement between the parties and supercede any and all other transactions, negotiations, or representations whatsoever as to the broadcast or announcements, or the parties' rights and obligations hereunder, and shall not be modified except in writing.
- (i) This Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales agreement for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

STANDARD TERMS AND CONDITIONS

5/3/2011

REVISED

CONT#	Mar 29, 18	DDS CONT#	0
REP	31663247 Mod# 1 Ver# 3 (Last = Orig CF)	C/P/E:	na / na / na
TO	WW1 National		
FM	WJR-AM (Detroit, MI)		
OFF	BRIAN DONLEY	SALESPERSON FAX#	
AGY	PHILADELPHIA		
ADDR	Katz Media Group	PH #	
	125 West 55th Street 3rd Floor		
	New York, NY 10019		
BYR	Helen Hanratty		
ADV	NATIONAL ASSOCIATION OF REALTORS FUND		
PDT	[ACS_18_0028] MI-FTHB		
FLT	Apr 09, 18 - May 27, 18		

*** REP ORDER COMMENT ***

** 3/29/2018 10:23:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

** 3/29/2018 10:23:00 AM: THIS IS A REVISED ORDER - THE CLIENT HAS ASKED TO PUSH THE FLIGHT BACK TO MAY. THE NEW FLIGHT DATES ARE 5/14-5/27. ALL ACTIVITY HAS BEEN SHIFTED TO THE WEEKS OF 5/14 AND 5/21. NOTE: THERE IS A 24 HOUR CANCELLATION POLICY ON ALL POLITICAL ISSUE ORDERS.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
CHG	1.1	MTWTF..	6A - 10A	30	4/9/2018 - 4/20/2018	2W	0	\$675.00	0
CHG	1.2	MTWTF..	10A - 3P	30	4/9/2018 - 4/20/2018	2W	0	\$600.00	0
CHG	1.3	MTWTF..	3P - 7P	30	4/9/2018 - 4/20/2018	2W	0	\$563.00	0
CHG	1.4	.....SS	6A - 7P	30	4/14/2018 - 4/22/2018	2W	0	\$244.00	0
					** WEEKLY FLIGHT TOTALS **		0	\$0.00	
		FLIGHT 2							
CHG	2.1	MTWTF..	6A - 10A	30	5/14/2018 - 5/25/2018	2W	13	\$675.00	26
CHG	2.2	MTWTF..	10A - 3P	30	5/14/2018 - 5/25/2018	2W	14	\$600.00	28
CHG	2.3	MTWTF..	3P - 7P	30	5/14/2018 - 5/25/2018	2W	10	\$563.00	20
CHG	2.4	.....SS	6A - 7P	30	5/19/2018 - 5/27/2018	2W	4	\$244.00	8
					** WEEKLY FLIGHT TOTALS **		41	\$47,562.00	

	Apr 18	May 18					
SPOTS	0	82					
CASH	0.00	47562.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	0.00	47562.00					

Mar 29, 18
CONT# 31663247 Mod# 1 Ver# 3 (Last = Orig CF)
REP WW1 National

DDS CONT# 0
C/P/E: na / na / na

						TOTAL
SPOTS						82
CASH						47,562.00
TRADE						0.00
NSL						0.00
TOTAL						47,562.00

**** Competitive Comments ****

[ACS_18_0028] MI-FTHB

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

ORDER

Orders	Order / Rev:	DET43378	
	Alt Order #:		
	Product Desc:	[ACS_18_0028] MI-FTHB	
	Estimate:	na / na / na	WJR-AM
	Flight Dates:	05/14/18 - 05/27/18	Primary AE: Katz Philadelphia
	Original Date / Rev:	04/03/18 / 04/03/18	Sales Office: K-8
	Order Type:	GENERAL	Sales Region: N-Katz8

Agency	Name:	Katz Media Group	
	Buying Contact:		Billing Type: Cash
	Billing Contact:		Billing Calendar: Broadcast
		125 W 55th Street	Billing Cycle: EOM/EOC
		New York, NY 10019	Agency Commission: 15%

Advertiser	Name:	National Association of Realtors Fund	
	Demographic:	A25-54	New Business Thru:
	Product Codes:	Real Estate	Order Separation: 00:15:00
	Priority:	P-20	Advertiser External ID:
	Revenue Code 1:	AGY-AVAIL	Agency External ID:
	Revenue Code 2:	POL-ISS	Unit Code: General
	Revenue Code 3:	POL-STATE	

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
04/30/18	05/27/18	82	\$47,562.00	\$40,427.70

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
May 2018	82	\$47,562.00	\$40,427.70	0.00
Totals	82	\$47,562.00	\$40,427.70	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia	K-8	N-Katz8	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WJRA	05/14/18	05/27/18	M-F AM Drive M-F	CM	6a-10a	MTWTF--	:30	13	\$675.00	P-20	0.00	NM	26	\$17,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/14/18	05/20/18	MTWTF--					13	\$675.00		0.00			
		Week: 05/21/18	05/27/18	MTWTF--					13	\$675.00		0.00			
N 2	WJRA	05/14/18	05/27/18	M-F Midday M-F	CM	10a-3p	MTWTF--	:30	14	\$600.00	P-20	0.00	NM	28	\$16,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/14/18	05/20/18	MTWTF--					14	\$600.00		0.00			
		Week: 05/21/18	05/27/18	MTWTF--					14	\$600.00		0.00			
N 3	WJRA	05/14/18	05/27/18	M-F PM Drive M-F	CM	3p-7p	MTWTF--	:30	10	\$563.00	P-20	0.00	NM	20	\$11,260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/14/18	05/20/18	MTWTF--					10	\$563.00		0.00			
		Week: 05/21/18	05/27/18	MTWTF--					10	\$563.00		0.00			
N 4	WJRA	05/14/18	05/27/18	Sa-Su Prime Sa-Su	CM	6a-7p	-----SS	:30	4	\$244.00	P-20	0.00	NM	8	\$1,952.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/14/18	05/20/18	-----SS					4	\$244.00		0.00			
		Week: 05/21/18	05/27/18	-----SS					4	\$244.00		0.00			
Totals														82	\$47,562.00