

# Sales Order

Station: KIOT-FM

Contract Name: 33489400 / 1899-01

Contract#: 202527

Start Date: 12/03/19 End Date: 12/09/19

Revenue Type: POLITICAL NATIONAL Type: Cash

Advertiser: BROOK BASSAN FOR CITY COUNCIL

Address:

City: State: Zip:

Product Name: 1899

Estimate #: 1899

Competitive Code: POLITICAL

Agency: SRCP MEDIA

Address: 201 NORTH UNION STREET

SUITE #200

City: ALEXANDRIA State: VA Zip: 22314

Buyer:

Tax Schedule: (None)

Agency Commission %: 15

Billing Cycle: Standard

Salesperson: 2227ANATI Comm %: 0

Makegood Policy: Within Contract Dates

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION									RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W		SPOTS	\$	
1	12/03/19	12/06/19		6:00 AM	10:00 AM	60		X	X	X	X			10	W	58.00	10	580.00	5
2	12/03/19	12/06/19		10:00 AM	3:00 PM	60		X	X	X	X			8	W	52.00	8	416.00	5
3	12/03/19	12/06/19		3:00 PM	7:00 PM	60		X	X	X	X			9	W	58.00	9	522.00	5
4	12/07/19	12/07/19		6:00 AM	7:00 PM	60						X		3	W	20.66	0	0.00	5
	=== CANCELED ===																		
5	12/10/19	12/10/19		6:00 AM	10:00 AM	60		X						2	W	58.00	0	0.00	5
	=== CANCELED ===																		
6	12/09/19	12/09/19		6:00 AM	10:00 AM	60	2							2	D	58.00	2	116.00	5
7	12/07/19	12/07/19		6:00 AM	12:00 PM	60						3		3	D	20.66	3	61.98	5
8	12/09/19	12/09/19		10:00 AM	3:00 PM	60	2							2	D	52.00	2	104.00	5
9	12/09/19	12/09/19		3:00 PM	7:00 PM	60	1							1	D	58.00	1	58.00	5
-1	12/04/19	12/06/19		6:00 AM	10:00 AM	60			X	X	X			2	W	58.00	2	116.00	5
	MG from line: 1																		
-2	12/04/19	12/06/19		10:00 AM	3:00 PM	60			X	X	X			2	W	52.00	2	104.00	5
	MG from line: 2																		
-3	12/04/19	12/06/19		3:00 PM	7:00 PM	60			X	X	X			2	W	58.00	2	116.00	5
	MG from line: 3																		

### Billing Projections: By Month

Dec 19

CA	1,857.98
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ST	1,857.98
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☒ Print Spot Prices

TOTAL SPOTS	35
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GROSS TOTAL \$	1,857.98
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ADJUSTED SPOTS 35

ADJUSTED TOTAL \$ 1,857.98

APPROVE    DECLINE

☒ ☐ 2227joe, 12/04/19 @3:06PM

☐ ☐ General Manager

☐ ☐ Marketing Coordinator

☐ ☐ Business Manager