

# ORDER

**Orders**  
**Order / Rev:** 1648715  
**Alt Order #:**  
**Product Desc:** Progress NC  
**Estimate:**  
**Flight Dates:** 10/10/20 - 10/23/20  
**Original Date / Rev:** 10/08/20 / 10/08/20  
**Order Type:** HYPER TRANSACTIONAL

**Entercom North Carolina, |**  
**Primary AE:** Katz Philadelphia  
**Sales Office:** K-PHL  
**Sales Region:** National

**Agency**  
**Name:** Dudley Media  
**Buying Contact:**  
**Billing Contact:**  
 919 Catharine Street  
 Philadelphia, PA 19147

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Progress North Carolina  
**Demographic:** HH  
**Product Codes:** Issues/Propositions  
**Revenue Code 1:** AGY  
**Revenue Code 2:** POL  
**Revenue Code 3:** POL-ISS

**New Business Thru:**  
**Advertiser External ID:** 200423  
**Agency External ID:** 4016077  
**Unit Code:** Issue - Local

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/28/20	10/23/20	124	\$3,332.00	\$2,832.20

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2020	124	\$3,332.00	\$2,832.20	0.00
<b>Totals</b>	<b>124</b>	<b>\$3,332.00</b>	<b>\$2,832.20</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WEAL	10/10/20	10/17/20	Sat 6a-10a Saturday Morning	CM	6a-10a	-----S-	1:00	3	\$14.00	FULL	0.00	NM	6	\$84.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/05/20	10/11/20	-----S-		3				\$14.00		0.00			
		Week: 10/12/20	10/18/20	-----S-		3				\$14.00		0.00			
N 2	WEAL	10/10/20	10/17/20	Sa 10a-3p Saturday Mid Day	CM	10a-3p	-----S-	1:00	2	\$21.00	FULL	0.00	NM	4	\$84.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/05/20	10/11/20	-----S-		2				\$21.00		0.00			
		Week: 10/12/20	10/18/20	-----S-		2				\$21.00		0.00			
N 3	WEAL	10/10/20	10/17/20	Sa 3p-7p Saturday Afternoon	CM	3p-7p	-----S-	1:00	2	\$21.00	FULL	0.00	NM	4	\$84.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/05/20	10/11/20	-----S-		2				\$21.00		0.00			
		Week: 10/12/20	10/18/20	-----S-		2				\$21.00		0.00			
N 4	WEAL	10/12/20	10/23/20	M-F 6a-10a M-F	CM	6a-10a	MTWTF--	1:00	20	\$28.00	FULL	0.00	NM	40	\$1,120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/12/20	10/18/20	MTWTF--		20				\$28.00		0.00			
		Week: 10/19/20	10/25/20	MTWTF--		20				\$28.00		0.00			
N 5	WEAL	10/12/20	10/23/20	M-F 10a-3p M-F Mid Day	CM	10a-3p	MTWTF--	1:00	15	\$28.00	FULL	0.00	NM	30	\$840.00

Order / Rev: 1648715  
 Alt Order #:  
 Flight Dates: 10/10/20 - 10/23/20

Advertiser: Progress North Carolina  
 Product Desc: Progress NC  
 Estimate:

Entercom North Carolina, I

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/12/20	10/18/20	MTWTF--		15				\$28.00		0.00			
		Week: 10/19/20	10/25/20	MTWTF--		15				\$28.00		0.00			
N 6	WEAL	10/12/20	10/23/20	M-F 3p-7p M-F Afternoon	CM	3p-7p	MTWTF--	1:00	20	\$28.00	FULL	0.00	NM	40	\$1,120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/12/20	10/18/20	MTWTF--		20				\$28.00		0.00			
		Week: 10/19/20	10/25/20	MTWTF--		20				\$28.00		0.00			
Totals													124	\$3,332.00	

## ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Dudley Media, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

**Check one:**

- Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

**Station time requested by:**

Agency name: Dudley Media  
 Address: 919 Catharine Street Philadelphia PA 19147  
 Contact: Bob Dudley Phone number: 215-923-0012 Email: BDudley1@aol.com

**Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):**

Name: Progress North Carolina  
 Address: 3125 Poplarwood Court, #300, Raleigh, NC 27604  
 Contact: Jess Jollett Phone number: 619-203-0959 Email: jessjollett@progressnc.org

Station is authorized to announce the time as paid for by such person or entity.

**List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):**

Jess Jollett, CEO/President  
Mike Schierbeck, Treasurer

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following:  N/A

Name(s) of every candidate referred to:

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

Date of election: 11-3-20

Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:  N/A

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: <i>[Handwritten Signature]</i>	Signature: <i>Ann Spaugh</i>
Name: <i>Bob Dudley</i>	Name: <i>ANN Spaugh</i>
Date of Request to Purchase Ad Time: <i>10.8.20</i>	Date of Station Agreement to Sell Time: <i>10/8/2020</i>

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to station?  Yes  No Date ad received: *10/8/2020*

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

Accepted  
 Accepted IN PART (e.g., ad not received to determine content)\*  
 Rejected – provide reason (optional):

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

Contract #: <i>1648715</i>	Station Call Letters: <i>WEAL</i>	Date Received/Requested: <i>10/8/2020</i>
Est. #:	Station Location: <i>Greensboro, NC</i>	Run Start and End Dates: <i>10/10/2020 - 10/23/2020</i>

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.