

CONTRACT



KHBB
P.O. Box 1139
Great Falls, MT 59404
(406)453-4377

And:

Smart Media Group
1427 Leslie Ave.
Alexandria, VA 22301

<u>Contract / Revision</u> 94242 /		<u>Alt Order #</u> 25228739
<u>Product</u> ORDER		
<u>Contract Dates</u> 09/27/16 - 10/03/16		<u>Estimate #</u> 927C03
<u>Advertiser</u> POL/Ryan Zinke for Congress		<u>Original Date / Revision</u> 09/27/16 / 09/27/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KHBB	<u>Account Executive</u> Katz Washington DC	<u>Sales Office</u> Katz Washingto
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>IDB#</u> 1046	<u>Advertiser Code</u> ZINK	<u>Product Code</u> ORDR
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	KHBB	09/27/16	09/27/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-T-----				2	\$10.00	0.00			
2	KHBB	09/28/16	09/28/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	--W----				2	\$10.00	0.00			
3	KHBB	09/29/16	09/29/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	---T---				2	\$10.00	0.00			
4	KHBB	09/30/16	09/30/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	----F--				2	\$10.00	0.00			
5	KHBB	10/03/16	10/03/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/03/16	10/09/16	M-----				2	\$10.00	0.00			
6	KHBB	09/27/16	09/27/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-T-----				2	\$15.00	0.00			
7	KHBB	09/28/16	09/28/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	--W----				2	\$15.00	0.00			
8	KHBB	09/29/16	09/29/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	---T---				2	\$15.00	0.00			
9	KHBB	09/30/16	09/30/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	----F--				2	\$15.00	0.00			
10	KHBB	10/03/16	10/03/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/03/16	10/09/16	M-----				2	\$15.00	0.00			
11	KHBB	10/02/16	10/02/16	Inside Edition	4:30 PM-5:00 PM		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				1	\$10.00	0.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. The parties to this advertising agreement affirm that nothing in this agreement, or any of the actions, benefits and obligations relating to it, discriminate in any way on the basis of race or ethnicity.



KHBB
P.O. Box 1139
Great Falls, MT 59404
(406)453-4377

<u>Contract / Revision</u>	<u>Alt Order #</u>
94242 /	25228739

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/27/16 - 10/03/16	ORDER	927C03

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Ryan Zinke for Cong	09/27/16 / 09/27/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
12	KHBB	09/27/16	09/27/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-T-----				3	\$10.00	0.00			
13	KHBB	09/28/16	09/28/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	--W----				3	\$10.00	0.00			
14	KHBB	09/29/16	09/29/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	---T---				3	\$10.00	0.00			
15	KHBB	09/30/16	09/30/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	----F--				3	\$10.00	0.00			
16	KHBB	10/03/16	10/03/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/03/16	10/09/16	M-----				1	\$10.00	0.00			
17	KHBB	10/01/16	10/01/16	GMA Saturday	6:00 AM-7:00 AM		:30				NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$5.00	0.00			
18	KHBB	10/02/16	10/02/16	GMA Sunday	6:00 AM-7:00 AM		:30				NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				2	\$5.00	0.00			
19	KHBB	10/02/16	10/02/16	News Weekend 10p	10:00 PM-10:35 PM		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				1	\$25.00	0.00			
20	KHBB	10/02/16	10/02/16	Quantico	9:00 PM-10:00 PM		:30				NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				1	\$65.00	0.00			
21	KHBB	10/01/16	10/01/16	College Football	10:00 AM-1:30 PM		:30				NM	2	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$25.00	0.00			
22	KHBB	10/01/16	10/01/16	College Football	1:30 PM-5:00 PM		:30				NM	2	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$25.00	0.00			
23	KHBB	10/01/16	10/01/16	College Football	6:00 PM-9:30 PM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$75.00	0.00			
24	KHBB	09/27/16	10/03/16	Good Morning America	7a-9a		:30				NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-1111--				4	\$10.00	0.00			
Week:		10/03/16	10/09/16	3-----				3	\$10.00	0.00			
N 25	KHBB	10/01/16	10/01/16	MSU/UM	Various		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----1-				1	\$100.00	0.00			
N 26	KHBB	10/02/16	10/02/16	Quantico	9p-10p		:30				NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----1				1	\$65.00	0.00			
Totals										0.00		55	\$985.00

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94242 /	25228739

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/27/16 - 10/03/16	ORDER	927C03

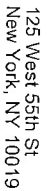
<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Ryan Zinke for Cong	09/27/16 / 09/27/16

<u>Time Period</u>	<u># of Spots</u>	<u>Gross Amount</u>	<u>Net Amount</u>
09/26/16 - 10/03/16	55	\$985.00	\$837.25
Totals	55	\$985.00	\$837.25

Signature: _____ **Date:** _____

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Comments: ADDED \$165 HERE THAT WAS NA ON 25228738

TOTALS:	8	8	8	9	6	8	55	\$985.00	\$15.71	62.7
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125 West 55th St
New York, NY 10019

Contract # 25228739
CPE: ZINK/ORDR/927/C03
Agency: Smart Media Group
1427 LESLIE AVE
SUITE #102
ALEXANDRIA, VA 22301
Flight: 9/27/16 - 10/3/16
Advertiser: ZINKE, RYAN
Product: ORDER
Agency Order #: 30046211
Buyer: Brooks, Michele
Salesperson: KARL DUESTERHAUS
312-755-3833
Station: KHBB
Market: Helena
Office: WASHINGTON
Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE
Total \$: \$985.00
Total Spots: 55
Total CPM: \$15.71
Total GRP: 62.7
Traffic #: 94242

Special Instructions

Date/Time	Added by	Comment	Order Level Comments
09/27/16 3:11 PM	KARL DUESTERHAUS	ADDED \$165 HERE THAT WAS NA ON 25228738	
09/08/16 11:00 AM	System	Notice Received.	
09/02/16 3:33 PM	GOTOSRATAKDUESTE RHAUS	Zinke Order Flight dates 9/13-11/08 - 8 Estimates Total DO NOT AIR SPOTS AFTER 12N ON 11/08 WE NEED THESE LUR RATES TO BE LOCKED IN TIGHT Please confirm receipt. Michele Brooks	
07/19/16 3:58 PM	System	Notice Received.	
06/23/16 9:31 AM	KARL DUESTERHAUS	Zinke Order Flight dates 9/13-11/08 - 8 Estimates Total DO NOT AIR SPOTS AFTER 12N ON 11/08 WE NEED THESE LUR RATES TO BE LOCKED IN TIGHT Please confirm receipt. Michele Brooks	

Market Budget: \$12,313
KHBB Share: 8%
Comment:
KTVH: 23%
KXLH: 56%
NHBB: 13%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	55	\$985.00	\$15.71	62.7
Total	100%	55	\$985.00	\$15.71	62.7

Monthly Summary		
Month	Spots	Dollars
2016-Oct	55	\$985.00
Total	55	\$985.00

Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	9/27/16 3:11 PM	KARL DUESTERHAUS	Revised	2		\$165.00	\$985.00	Changes: Total Spots from 53 to 55, Calculated Dollars from \$820.00 to \$985.00, Total CPM from \$13.08 to \$15.71, Competitive Market Budget from \$4,938 to \$12,313. User Entered \$ from \$0.00 to \$985.00, Comments from Zinke Revision Flight Dates 9/27-10/03 Please confirm receipt. Michele Brooks to ADDED \$165 HERE THAT WAS NA ON 25228738, Total \$ from \$820.00 to \$985.00. 2 buylines added or modified.
Revision	9/27/16 3:33 PM	GOTOSRATAKDUESTE RHAUS	Confirmed	7		\$70.00	\$820.00	Changes: Comments from Zinke Order Flight dates 9/13-11/08 - 8 Estimates Total DO NOT AIR SPOTS AFTER 12N ON 11/08 WE NEED THESE LUR RATES TO BE LOCKED IN TIGHT Please confirm receipt. Michele Brooks to Zinke Revision Flight Dates 9/27-10/03 Please confirm receipt. Michele Brooks, Total \$ from \$750.00 to \$820.00, Total GRPs from 55.7 to 62.7, Total Spots from 46 to 53, Total CPM from \$13.46 to \$13.08. 12 buylines added or modified.
Queued for Electronic Contracting	7/8/16 10:34 AM					\$0	\$0	
New	6/23/16 9:26 AM	KARL DUESTERHAUS	Confirmed	46		\$750.00	\$750.00	

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSIONS REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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