

CONTRACT



KHBB
P.O. Box 1139
Great Falls, MT 59404
(406)453-4377

<u>Contract / Revision</u> 94242 /		<u>Alt Order #</u> 25228739
<u>Product</u> ORDER		
<u>Contract Dates</u> 09/27/16 - 10/03/16		<u>Estimate #</u> 927C03
<u>Advertiser</u> POL/Ryan Zinke for Congress		<u>Original Date / Revision</u> 07/19/16 / 10/06/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KHBB	<u>Account Executive</u> Katz Washington DC	<u>Sales Office</u> Katz Washington
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>IDB#</u> 1046	<u>Advertiser Code</u> ZINK	<u>Product Code</u> ORDR
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Smart Media Group
1427 Leslie Ave.
Alexandria, VA 22301

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KHBB	09/27/16	09/27/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-T-----				2	\$10.00	0.00			
N 2	KHBB	09/28/16	09/28/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	--W----				2	\$10.00	0.00			
N 3	KHBB	09/29/16	09/29/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	---T---				2	\$10.00	0.00			
N 4	KHBB	09/30/16	09/30/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	----F--				2	\$10.00	0.00			
N 5	KHBB	10/03/16	10/03/16	Family Feud	3:00 PM-4:00 PM		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/03/16	10/09/16	M-----				2	\$10.00	0.00			
N 6	KHBB	09/27/16	09/27/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-T-----				2	\$15.00	0.00			
N 7	KHBB	09/28/16	09/28/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	--W----				2	\$15.00	0.00			
N 8	KHBB	09/29/16	09/29/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	---T---				2	\$15.00	0.00			
N 9	KHBB	09/30/16	09/30/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	----F--				2	\$15.00	0.00			
N 10	KHBB	10/03/16	10/03/16	Ellen	4:00 PM-5:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/03/16	10/09/16	M-----				2	\$15.00	0.00			
N 11	KHBB	10/02/16	10/02/16	Inside Edition	4:30 PM-5:00 PM		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				1	\$10.00	0.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. The parties to this advertising agreement affirm that nothing in this agreement, or any of the actions, benefits and obligations relating to it, discriminate in any way on the basis of race or ethnicity.



KHBB
P.O. Box 1139
Great Falls, MT 59404
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Contract / Revision	Alt Order #
94242 /	25228739

Contract Dates	Product	Estimate #
09/27/16 - 10/03/16	ORDER	927C03

Advertiser	Original Date / Revision
POL/Ryan Zinke for Cong	07/19/16 / 10/06/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 12	KHBB	09/27/16	09/27/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-T-----				3	\$10.00	0.00			
N 13	KHBB	09/28/16	09/28/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	--W----				3	\$10.00	0.00			
N 14	KHBB	09/29/16	09/29/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	---T---				3	\$10.00	0.00			
N 15	KHBB	09/30/16	09/30/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	----F--				3	\$10.00	0.00			
N 16	KHBB	10/03/16	10/03/16	Good Morning America	7:00 AM-9:00 AM		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/03/16	10/09/16	M-----				1	\$10.00	0.00			
N 17	KHBB	10/01/16	10/01/16	GMA Saturday	6:00 AM-7:00 AM		:30				NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$5.00	0.00			
N 18	KHBB	10/02/16	10/02/16	GMA Sunday	6:00 AM-7:00 AM		:30				NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				2	\$5.00	0.00			
N 19	KHBB	10/02/16	10/02/16	News Weekend 10p	10:00 PM-10:35 PM		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				1	\$25.00	0.00			
N 20	KHBB	10/02/16	10/02/16	Quantico	9:00 PM-10:00 PM		:30				NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S				1	\$65.00	0.00			
N 21	KHBB	10/01/16	10/01/16	College Football	10:00 AM-1:30 PM		:30				NM	2	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$25.00	0.00			
N 22	KHBB	10/01/16	10/01/16	College Football	1:30 PM-5:00 PM		:30				NM	2	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$25.00	0.00			
N 23	KHBB	10/01/16	10/01/16	College Football	6:00 PM-9:30 PM		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----S-				2	\$75.00	0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	KHBB	09/26/16-10/02/16	College Football	6:00 PM-9:30 PM	-----Sa--	:30		\$75.00	0.00	NM		
				Credited									
	2	KHBB	09/26/16-10/02/16	College Football	6:00 PM-9:30 PM	-----Sa--	:30		\$75.00	0.00	NM		
				Credited									
N 24	KHBB	09/27/16	10/03/16	Good Morning America	7a-9a		:30				NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-1111--				4	\$10.00	0.00			
Week:		10/03/16	10/09/16	3-----				3	\$10.00	0.00			
N 25	KHBB	10/01/16	10/01/16	MSU/UM	Various		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/26/16	10/02/16	-----1-				1	\$100.00	0.00			
N 26	KHBB	10/02/16	10/02/16	Quantico	9p-10p		:30				NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/26/16	10/02/16	-----1				1	\$65.00	0.00				
											Totals	0.00	53	\$835.00

Time Period	# of Spots	Gross Amount	Net Amount
09/26/16 - 10/03/16	53	\$835.00	\$709.75
Totals	53	\$835.00	\$709.75

Signature: _____ Date: _____

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125 West 55th St
New York, NY 10019

Contract # 25228739		Changes as of: 10/5/2016 at 4:03 PM		Version: Current State Version 4	
CPE: ZINK/ORDR/927C03		Flight: 9/27/16 - 10/3/16		Total \$: \$835.00	
Agency: Smart Media Group		Advertiser: ZINKE, RYAN		Total Spots: 53	
1427 LESLIE AVE		Product: ORDER		Total CPP: \$14.99	
SUITE #102		Agency Order #: 30046211		Total GRP: 55.7	
ALEXANDRIA, VA		Buyer: Brooks, Michele		Traffic #: 94242	
22301		Salesperson: KARL DUESTERHAUS		Separation:	
		312-755-3833			
		Assistant: KARL DUESTERHAUS			
		312-755-3833			

Comments: ADDED \$165 HERE THAT WAS NA ON 25228738

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/27 - 10/3							Total Spots	Total \$	CPP	GRP	
							9/27	9/28	9/29	9/30	10/1	10/2	10/3					
REV-11	Sa 6p-9:30p		ABC SATURDAY NIGHT C	\$75.00	3.5	30	0	0	0	0	2	0	0	0	53	\$835.00	\$14.99	55.7
TOTALS:							8	8	8	8	7	6	8					



125 West 55th St
New York, NY 10019

Contract # 25228739		Changes as of: 10/5/2016 at 4:03 PM		Version: Current State Version 4	
CPE: ZINK/ORDR/927C03		Flight: 9/27/16 - 10/3/16		Total \$: \$835.00	
Agency: Smart Media Group		Advertiser: ZINKE, RYAN		Station: KHHB	
1427 LESLIE AVE		Product: ORDER		Market: Helena	
SUITE #102		Agency Order #: 30046211		Office: WASHINGTON	
ALEXANDRIA, VA		Buyer: Brooks, Michele		Primary Demo: Adults 35+	
22301		Salesperson: KARL DUESTERHAUS		Con Type: POLITICAL/VOTE	
		312-755-3833		Assistant: KARL DUESTERHAUS	
				312-755-3833	
				Separation:	
				Total Spots: 53	
				Total CPE: \$14.99	
				Total GRP: 55.7	
				Traffic #: 94242	

Special Instructions	
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Date/Time	Added by	Comment	Order Level Comments
10/05/16 4:03 PM	KARL DUESTERHAUS	ADDED \$165 HERE THAT WAS NA ON 25228738	
10/04/16 4:31 PM	Angie Depping	2x Line 11 DNA - can we move to contract 25228736 same program?	
09/27/16 3:11 PM	KARL DUESTERHAUS	ADDED \$165 HERE THAT WAS NA ON 25228738	
09/08/16 11:00 AM	System	Notice Received.	
09/02/16 3:33 PM	RHAUS	Zinke Order Flight dates 9/13-11/08 - 8 Estimates Total DO NOT AIR SPOTS AFTER 12N ON 11/08 WE NEED THESE LUR RATES TO BE LOCKED IN TIGHT Please confirm receipt. Michele Brooks	
07/19/16 3:58 PM	System	Notice Received.	
06/23/16 9:31 AM	KARL DUESTERHAUS	Zinke Order Flight dates 9/13-11/08 - 8 Estimates Total DO NOT AIR SPOTS AFTER 12N ON 11/08 WE NEED THESE LUR RATES TO BE LOCKED IN TIGHT Please confirm receipt. Michele Brooks	

Competitive Information	
Market Budget:	\$10,438
KHHB Share:	8%
Comment:	
KTVM:	23%
KXLH:	56%
NHBB:	13%

Daypart Summary			
Day/Time	% Distrib	Spots	Dollars
	100%	53	\$835.00
Total	100%	53	\$835.00

Monthly Summary		
Month	Spots	Dollars
2016-Oct	53	\$835.00
Total	53	\$835.00

Transaction History					
Trans	Created/Received	Created by	Status	Spot+	Spot-
Revision	10/5/16 4:03 PM	KARL DUESTERHAUS	Revised		
Makegood 1	10/4/16 4:31 PM	Angie Depping	Confirmed	2	
					\$-150.00
					\$0
					\$835.00
					\$985.00
Revision	9/27/16 3:11 PM	KARL DUESTERHAUS	Confirmed	2	
					\$165.00
					\$985.00
					\$820.00
					\$13.46 to \$13.08, 12 buylines added or modified.
Revision	9/2/16 3:33 PM	RHAUS	Confirmed	7	
					\$70.00
					\$820.00
					\$13.46 to \$13.08, 12 buylines added or modified.



125 West 55th St
New York, NY 10019

Contract # 25228739	Changes as of: 10/5/2016 at 4:03 PM	Version: Current State Version 4	Total \$: \$835.00
CPE: ZINK/ORDR/927C03	Flight: 9/27/16 - 10/3/16	Station: KHHB	Total Spots: 53
Agency: Smart Media Group	Advertiser: ZINKE, RYAN	Market: Helena	Total CPP: \$14.99
1427 LESLIE AVE	Product: ORDER	Office: WASHINGTON	Total GRP: 55.7
SUITE #102	Agency Order #: 30046211	Primary Demo: Adults 35+	Traffic #: 94242
ALEXANDRIA, VA	Buyer: Brooks, Michele	Con Type: POLITICAL/VOTE	
22301	Salesperson: KARL DUESTERHAUS	Assistant: KARL DUESTERHAUS	Separation:
	312-755-3833	312-755-3833	

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Queued for Electronic Contracting	7/8/16 10:34 AM					\$0
New	6/23/16 9:26 AM	KARL DUESTERHAUS	Confirmed	46		\$750.00
						\$750.00

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.