





# CONTRACT



**WABI-TV**  
 35 Hildreth Street  
 Bangor, ME 04401  
 (207) 947-8321

<http://wabi.tv>

And:

**Waterfront Strategies**  
 3050 K Street NW #100  
 Washington, DC 20007

<u>Contract / Revision</u> 1199 /		<u>Alt Order #</u> 25020429
<u>Product</u> TV		
<u>Contract Dates</u> 11/02/15 - 11/08/15		<u>Estimate #</u> 4205
<u>Advertiser</u> House Majority PAC		<u>Original Date / Revision</u> 10/30/15 / 11/01/15
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WABI-TV	<u>Account Executive</u> Katz Washington, DC	<u>Sales Office</u> Katz Washingto
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Ref</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WABI	11/02/15	11/06/15	TV 5 News at 6a	6a-7a		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$650.00				
N 2	WABI	11/02/15	11/06/15	CBS This Morning	7a-9a		:30				NM	2	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				2	\$325.00				
N 3	WABI	11/02/15	11/06/15	M-F 10a-11a	10-11A		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$150.00				
N 4	WABI	11/02/15	11/06/15	M-F 11a-12p	11a-12p		:30				NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$325.00				
N 5	WABI	11/02/15	11/06/15	TV5 News at Noon	12p-1230p		:30				NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$375.00				
N 6	WABI	11/02/15	11/06/15	M-F 2p-3p	2p-3p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$225.00				
N 7	WABI	11/02/15	11/06/15	TV5 News at 5p	5p-530p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$800.00				
N 8	WABI	11/02/15	11/06/15	TV5 News at 530p	530p-6p		:30				NM	2	\$1,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				2	\$850.00				
N 9	WABI	11/02/15	11/06/15	Early News Rot. M-F 6p-7p	6p-7p		:30				NM	2	\$2,450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				2	\$1,225.00				
N 10	WABI	11/02/15	11/06/15	M-F 7p-730p	7p-730p		:30				NM	1	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				1	\$830.00				
N 11	WABI	11/02/15	11/06/15	TV5 News at 11p M-F	11p-1135p		:30				NM	3	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	MTWTF--				3	\$400.00				
N 12	WABI	11/08/15	11/08/15	CBS Sunday Morning	9a-1030a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/08/15	11/08/15					1	\$400.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Non-Discrimination Policy: Diversified Communications and its affiliated companies do not discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.



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<u>Contract / Revision</u>	<u>Alt Order #</u>
1199 /	25020429

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/02/15 - 11/08/15	TV	4205

<u>Advertiser</u>	<u>Original Date / Revision</u>
House Majority PAC	10/30/15 / 11/01/15

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	-----1				1	\$400.00				
N 13	WABI	11/03/15	11/03/15	Tuesday Prime Hr 1	757p-9p		:30				NM	1	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	-1-----				1	\$1,750.00				
N 14	WABI	11/08/15	11/08/15	Sunday Prime Hr 1	658p-8p		:30				NM	1	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	-----1				1	\$1,400.00				
N 15	WABI	11/08/15	11/08/15	Sunday Prime Hr 2	8p-9p		:30				NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/02/15	11/08/15	-----1				1	\$1,100.00				
<b>Totals</b>								0.00				20	\$14,005.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/26/15 - 11/08/15	20	\$14,005.00	(\$2,100.75)	\$11,904.25
<b>Totals</b>	20	\$14,005.00	(\$2,100.75)	\$11,904.25

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