August 1, 2020 – July 31, 2021

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Sales Manager	11, 24-26, 28-29, 31-36	28
On-Air Host	24-29, 31-36	27
Sales Manager	11, 24-26, 28-36	30

This Report was revised in October 2021 to address reorting issues.

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Fresno State University	N	0
	Website Submission Only		
	5150 N Maple Ave		
	Fresno, CA 93740		
	559-278-2381		
	www.employer.gradleaders.com		
2	Fresno City College	N	0
	1101 E University Ave		
	Fresno, CA 93741		
	559-442-8294		
	Contact: Phyllis Greenwood		
	www.jobs.fresnocitycollege.edu		
3	Fresno Institute of Technology	N	0
	732 W Shaw		
	Clovis, CA 93612		
	Contact: Amanda Nash		
	559-326-1807		
	anash@it-email.com		
4	University of Southern California	N	0
	Los Angeles, CA 90089		
	213-740-2311		
	Contact: Megan H.		
	meganh@usc.edu		
5	Cal Works	N	0
	1526 E Weldon		
	Fresno, CA 93704		
	Contact: Karen Collins		
	559-442-8286		
	Karin.collins@fresnocitycollege.edu		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
6	The Ohio Center for Broadcasting	N	0
	9001 Sweet Valley Drive		
	Valley View, OH 44125		
	Contact: Don Clark		
	dclark@beonair.com		
_	216-447-9117		_
7	The Ohio Center for Broadcasting	N	0
	1310 Wadsworth Blvd., Ste 100		
	Lakewood, Co 80214		
	Contact: Terry Cuff		
	303-937-7070		
0	tcuff@beonair.com	N	0
8	Employment Development Department Website Submission Only	N	0
	3303 N Blackstone Ave		
	Fresno, CA 93741		
	www.caljobs.ca.gov		
9	San Joaquin Valley College	N	0
	295 E. Sierra Ave	1,	Ŭ
	Fresno, CA 93710		
	Contact: Patti Gutierrez		
	Patricia.gutierrez@sjvc.edu		
	559-448-8282		
10	Station Website Postings (all SEU stations)	N	0
11	Cumulus Business Managers	N	0
	BM@cumulus.com		
12	Fresno Ad Federation	N	0
	P.O. Box 3723		
	Clovis, Ca 93613		
	559-916-4436		
	Contact: Erin Backowski		
	ebackowski@sbcgloal.net		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
13	California Broadcasters Association	N	0
	Website Submission Only		
	916 L Street. Suite 150		
	Sacramento, CA 95814		
	916-444-2237		
	www.cabroadcasters.org		
14	TVandRadiojobs.com (website submission only)	N	0
	www.tvandradiojobs.com		
15	Clovis Adult Education	N	0
	1453 David E. Cook Way		
	Clovis, CA 93611		
	559-327-2800		
	kevinhaddix@cusd.com		
16	Women's Exchange	N	0
	172 N Van Ness		
	Fresno, CA 93701		
	559-233-7251		
	Contact: Sharon		
	mtepperman@aol.com		
17	Central California Hispanic Chamber	N	0
	2331 Fresno St		
	Fresno, Ca 93721		
	559-495-4817		
	Contact: John Hernandez		
	www.cchcc.net		
19	Social Vocational Services	N	0
	2181 N Winery		
	Fresno, CA 93703		
	559-452-8090		
	Contact: Program Director		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
20	Madera Tribune	N	0
	101 E 7th St		
	Madera, CA 93638		
	559-674-2424		
	Contact: Alex, Alan or Valentine		
	ellenb@maderatribune.com		
21	Fresno Bee	N	0
	1627 E Street		
	Fresno, CA 93786		
	559-441-6117		
	Contact: Ida Pacheco		
22	Clovis City Hall	N	0
	1033 Fifth St.		
	Clovis, CA 93612		
	559-324-2725		
	Contact: Personnel		
23	Workforce Connection	N	0
	1900 Mariposa Mall, Ste 280		
	Fresno, CA 93721		
	559-499-3707		
	Contact: Isabel Alvarez		
	Ichavez-alvarez@workforce-connection.com		
24	All Access, www.allaccess.com	N	2
25	Cumulus Careers Website ,	N	2
	www.cumulusmedia.jobs.net		
26	Glassdoor, www.glassdoor.com	N	0
27	Employee Referral	N	1
28	Indeed (not directly contacted by SEU)	N	3
	www.indeed.com		
29	Internal Job Posting	N	3
30	Internal Transfer/Promotion	N	1
31	Adzuna, www.adzuna.com	N	0
32	Job is Job, www.jobisjob.com	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
33	My Job Helper, www.myjobhelper.com	N	0
34	Oodle, www.oodle.com	N	0
35	The Job Spider, www.jobspider.com	N	0
36	Trovit, www.trovit.com	N	0
TOTAL INTERVIEWEES OVER REPORTING PERIOD			12

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III. RECRUITMENT INITIATIVES

	Type of Recruitment Initiative	Brief Description of Activity
1	Host Virtual Job Fair	On September 16, 2020, our SEU hosted and participated in the Central Valley Virtual Career Fair. Our SEU secured the website, solicited local employers, organized all the logistical aspects of the event and promoted the event over the air on our stations and websites. Our SEU also participated as a local employer. Our Sales Managers and Account Executives attended the event and spoke with attendees about career opportunities in broadcasting and job openings within the SEU.
2	Participate in event/program sponsored by educational institutions relating to career opportunities in broadcasting	On March 18, 2021, our SEU participated in the Cooper Academy "March Toward Your Future" symposium, sponsored by Fresno Unified School District. Our News/Talk Host discussed her career in broadcasting, during which she explained what a typical day in broadcasting is like, the challenges broadcasters face, and the impact radio has on the community.
3	Mentoring Program	Our SEU conducts a Sales Mentoring Program for all new Account Executives. Each new Account Executive or Executive is assigned a Senior Account Executive or Manager as their mentor. Each Mentor assists its Account Executive with job training, information on key station departments/personnel, goal setting and provides constructive feedback on a daily basis.