August 1, 2020 – July 31, 2021

#### I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Sales Manager	10-11, 24-43	27
Morning Host	10-11, 24-43	27
Sales Manager	10-11, 24-44	44

August 1, 2020 – July 31, 2021

# II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Fresno State University Website Submission Only 5150 N Maple Ave Fresno, CA 93740 559-278-2381 www.employer.gradleaders.com	N	0
2	Fresno City College 1101 E University Ave Fresno, CA 93741 559-442-8294 Contact: Phyllis Greenwood www.jobs.fresnocitycollege.edu	N	0
3	Fresno Institute of Technology 732 W Shaw Clovis, CA 93612 Contact: Amanda Nash 559-326-1807 anash@it-email.com	N	0
4	University of Southern California Los Angeles, CA 90089 213-740-2311 Contact: Megan H. meganh@usc.edu	N	0
5	Cal Works 1526 E Weldon Fresno, CA 93704 Contact: Karen Collins 559-442-8286 Karin.collins@fresnocitycollege.edu	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
6	The Ohio Center for Broadcasting 9001 Sweet Valley Drive Valley View, OH 44125 Contact: Don Clark dclark@beonair.com	N	0
7	216-447-9117  The Ohio Center for Broadcasting 1310 Wadsworth Blvd., Ste 100 Lakewood, Co 80214 Contact: Terry Cuff 303-937-7070 tcuff@beonair.com	N	0
8	Employment Development Department Website Submission Only 3303 N Blackstone Ave Fresno, CA 93741 www.caljobs.ca.gov	N	0
9	San Joaquin Valley College 295 E. Sierra Ave Fresno, CA 93710 Contact: Patti Gutierrez Patricia.gutierrez@sjvc.edu 559-448-8282	N	0
10	Station Website Postings (all SEU stations)	N	0
11	Cumulus Business Managers BM@cumulus.com	N	0
12	Fresno Ad Federation P.O. Box 3723 Clovis, Ca 93613 559-916-4436 Contact: Erin Backowski ebackowski@sbcgloal.net	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
13	California Broadcasters Association	N	0
	Website Submission Only		
	916 L Street. Suite 150		
	Sacramento, CA 95814		
	916-444-2237		
	www.cabroadcasters.org		
14	TVandRadiojobs.com (website submission only)	N	0
	www.tvandradiojobs.com		
15	Clovis Adult Education	N	0
	1453 David E. Cook Way		
	Clovis, CA 93611		
	559-327-2800		
	kevinhaddix@cusd.com		
16	Women's Exchange	N	0
	172 N Van Ness		
	Fresno, CA 93701		
	559-233-7251		
	Contact: Sharon		
	mtepperman@aol.com		
17	Central California Hispanic Chamber	N	0
	2331 Fresno St		
	Fresno, Ca 93721		
	559-495-4817		
	Contact: John Hernandez		
	www.cchcc.net		
19	Social Vocational Services	N	0
	2181 N Winery		
	Fresno, CA 93703		
	559-452-8090		
	Contact: Program Director		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
20	Madera Tribune	N	0
	101 E 7th St		
	Madera, CA 93638		
	559-674-2424		
	Contact: Alex, Alan or Valentine		
	ellenb@maderatribune.com		
21	Fresno Bee	N	0
	1627 E Street		
	Fresno, CA 93786		
	559-441-6117		
	Contact: Ida Pacheco		
22	Clovis City Hall	N	0
	1033 Fifth St.		
	Clovis, CA 93612		
	559-324-2725		
	Contact: Personnel		
23	Workforce Connection	N	0
	1900 Mariposa Mall, Ste 280		
	Fresno, CA 93721		
	559-499-3707		
	Contact: Isabel Alvarez		
	Ichavez-alvarez@workforce-connection.com		
24	All Access, www.allaccess.com	N	2
25	Cumulus Careers Website,	N	3
	www.cumulusmedia.jobs.net		
26	Glassdoor, www.glassdoor.com	N	0
27	Employee Referral	N	2
28	Indeed,	N	2
	www.indeed.com (not directly contacted by SEU)		
29	Internal Job Posting	N	3

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
30	Work for Warriors	N	0
	385 River Oaks Parkway		
	San Jose, CA		
	916-245-0582		
	Contact: jason.m.cameron.ctr@mail.mil		
31	CSU Fresno Foundation	N	0
	5240 N Jackson		
	Fresno, CA		
	559-278-0131		
	lquinto@csufresno.edu		
32	SER-Jobs for Progress	N	0
	255N Fulton, #106		
	Fresno, CA		
	559-452-0881		
	peggymendibles@hotmail.com		
33	Calif State Dept of Rehabilitation	N	0
	2550 Mariposa Mall		
	Fresno,CA		
	Nancy.martinez@dor.ca.gov		
34	Veterans First	N	0
	1540 E Edinger Ave		
	Santa Ana, CA		
	714-322-8789		
	jeff@veteransfirstoc.org		
35	Workforce Connection-Manchester Center	N	0
	3302 N Blackstone		
	Fresno, CA		
	559-230-3600		
	Eliza.garcia@edd,ca.gov		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
36	California Dept of Rehabilitation	N	0
	721 Capitol Mall		
	Sacramento, CA916-558-5406		
	Barbara.coleman@dor.ca.gov		
37	Workforce Services	N	0
	2555 S Elm St		
	Fresno, CA		
	559-445-5249  Disards compaler@odd.co.gov		
	Ricardo.gonzalez@edd.ca.gov Samuel.duran@edd,ca,gov		
38		N	0
36	Workforce Connection-Reedley 1680 East Manning	IN .	U
	Reedley, CA		
	559-637-2444		
	crye@workforce-connection.com		
39	Dinuba Employment Connection	N	0
	400 W Tulare Ave		
	Dinuba, CA		
	silvia@proteusinc.org		
40	Proteus Inc – Visalia Services Center	N	0
	224 NW 3rd St		
	Visalia, CA		
	559-627-0100		
	jesusg@proteusinx.org		
41	Madera County Workforce Assistance Center	N	0
	2037 West Cleveland Ave		
	Madera, CA		
	559-662-4500		
	jespinosa@maderaworkforce.org		
	mlovell@maderaworkforce.org		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
42	Kings County One-Stop Job Center	N	0
	124 N Irwin Street		
	Hanford, CA		
	559-788-1400		
	robertlavina@co.kings.ca.us		
	jessica.rangel@edd.ca.gov		
43	<b>Tulare County Employment Connection</b>	N	0
	4025 W Noble Ave, Suite A		
	Visalia, CA		
	559-713-5000		
	Juan.vasquez@edd.ca.gov		
	Chuck.gunsolus@cset.org		
44	Internal Transfer/Promotion	N	1
TOTAL INTERVIEWEES OVER REPORTING PERIOD			13

August 1, 2020 – July 31, 2021

## III. RECRUITMENT INITIATIVES

	Type of Recruitment Initiative	Brief Description of Activity
1	Host Virtual Job Fair	On September 16, 2020, our SEU hosted and participated in the Central Valley Virtual Career Fair. Our SEU secured the website, solicited local employers, organized all the logistical aspects of the event and promoted the event over the air on our stations and websites. Our SEU also participated as a local employer. Our Sales Managers and Account Executives attended the event and spoke with attendees about career opportunities in broadcasting and job openings within the SEU.
2	Participate in event/program sponsored by educational institutions relating to career opportunities in broadcasting	On March 18, 2021, our SEU participated in the Cooper Academy "March Toward Your Future" symposium, sponsored by Fresno Unified School District. Our News/Talk Host discussed her career in broadcasting, during which she explained what a typical day in broadcasting is like, the challenges broadcasters face, and the impact radio has on the community.
3	Mentoring Program	Our SEU conducts a Sales Mentoring Program for all new Account Executives. Each new Account Executive is assigned a Senior Account Executive or Manager as their mentor. Each Mentor assists its Account Executive with job training, information on key station departments/personnel, goal setting and provides constructive feedback on a daily basis.