

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WBCT-FM, WOOD-AM, WSIX-FM	Date: 3/15/18
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I, Rebecca Jami

do hereby request station time concerning the following issue:

ACCESS Marketing Services 2711 Centreville Road, Suite 120-7567 Wilmington, DE 19808
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See attached					

This broadcast time will be used by: National Association of Realtors

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes

No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

[Redacted area]

I represent that the payment for the above described broadcast time has been furnished by (name and address):

[Redacted area]

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

[Redacted area]

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

National Association of Realtors 430 N. Michigan Ave
800-874-6500 Chicago, IL 60611

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Bob Goldberg, CEO
Elizabeth Mendenhall, President
Thomas Riley, Treasurer

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

<u>03/15/2018</u>	<u><i>Rebecca Jamu</i></u>	<u>410-695-4766 or 1 (800) 874-6500</u>
Date	Signature	Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected

_____	_____	_____
Signature	Printed Name	Title

Mar 15, 18
 CONT# 31663119 Mod# Ver# 1 (Last =)
 REP iHeartMedia
 TO WOOD-AM (Grand Rapids, MI)
 FM DAVID SCOTT
 OFF PHILADELPHIA
 AGY WEBBMASON, INC.
 ADDR 10830 GILROY ROAD
 HUNT VALLEY, MD 21031

DDS CONT# 0
 C/P/E: 0 / 0 / ACS180028

SALESPERSON FAX#

PH #

BYR SUSAN FERRER
 ADV ACCES/NAR
 PDT Access NAR
 FLT Apr 09, 18 - Apr 22, 18

* REP ORDER COMMENT *

** 3/13/2018 2:50:00 PM:

[HTTP://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX](http://radioexchange.clearchannel.com/sales/category/pages/politicalratecards.aspx)

** 3/13/2018 2:50:00 PM: MMS WILL SEND SPOT/TRAFFIC, FORMS, AND CHECK BEFORE START. QUESTIONS SHOULD BE SENT TO LINDAHANFORD@IHEARTMEDIA.COM.

** 3/13/2018 2:50:00 PM: THE FUSION INDUSTRY IS ISSUE.

** 3/13/2018 2:50:00 PM: THE FUSION REVENUE TYPE IS NATIONAL AGENCY POLITICAL.

** 3/13/2018 2:50:00 PM: THIS IS A NEW ORDER. PLEASE CONFIRM ASAP. THANK YOU!

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1								
	1.1	National Agency-Political	MTWTF..	6A - 10A	30	4/9/2018 - 4/20/2018	2W	12	\$250.00	24
	1.2	National Agency-Political	MTWTF..	10A - 3P	30	4/9/2018 - 4/20/2018	2W	10	\$150.00	20
	1.3	National Agency-Political	MTWTF..	3P - 7P	30	4/9/2018 - 4/20/2018	2W	10	\$150.00	20
	1.4	National Agency-Political	.....S.	10A - 7P	30	4/14/2018 - 4/21/2018	2W	2	\$100.00	4
						** WEEKLY FLIGHT TOTALS **		34	\$12,400.00	

	Apr 18					
SPOTS	68					
CASH	12400.00					
TRADE	0.00					
NSL	0.00					
TOTAL	12400.00					

						TOTAL
SPOTS						68
CASH						12,400.00
TRADE						0.00
NSL						0.00
TOTAL						12,400.00

Mar 15, 18

CONT# 31663119 Mod# Ver# 1 (Last =)
REP iHeartMedia

DDS CONT# 0
C/P/E: 0 / 0 / ACS180028

**** Competitive Comments ****

SVC: FA17 MSA ARB

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Mar 15, 18
 CONT# 31663120 Mod# Ver# 1 (Last =)
 REP iHeartMedia
 TO WSNX-FM (Grand Rapids, MI)
 FM DAVID SCOTT
 OFF PHILADELPHIA
 AGY WEBBMASON, INC.
 ADDR 10830 GILROY ROAD
 HUNT VALLEY, MD 21031

DDS CONT# 0
 C/P/E: 0 / 0 / ACS180028

SALESPERSON FAX#

PH #

BYR SUSAN FERRER
 ADV ACCES/NAR
 PDT Access NAR
 FLT Apr 09, 18 - Apr 22, 18

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MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1								
	1.1	National Agency-Political	MTWTF..	6A - 10A	30	4/9/2018 - 4/20/2018	2W	9	\$100.00	18
	1.2	National Agency-Political	MTWTF..	10A - 3P	30	4/9/2018 - 4/20/2018	2W	11	\$75.00	22
	1.3	National Agency-Political	MTWTF..	3P - 7P	30	4/9/2018 - 4/20/2018	2W	10	\$100.00	20
	1.4	National Agency-Political	.....S.	10A - 7P	30	4/14/2018 - 4/21/2018	2W	2	\$30.00	4
	1.5	National Agency-Political	.....S	10A - 7P	60	4/15/2018 - 4/22/2018	2W	2	\$30.00	4
						** WEEKLY FLIGHT TOTALS **		34	\$5,690.00	

	Apr 18					
SPOTS	68					
CASH	5690.00					
TRADE	0.00					
NSL	0.00					
TOTAL	5690.00					

Mar 15, 18

CONT# 31663120 Mod# Ver# 1 (Last =)
REP iHeartMedia

DDS CONT# 0
C/P/E: 0 / 0 / ACS180028

						TOTAL
SPOTS						68
CASH						5,690.00
TRADE						0.00
NSL						0.00
TOTAL						5,690.00

**** Competitive Comments ****

SVC: FA17 MSA ARB

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Mar 14, 18
 CONT# 31663118 Mod# Ver# 1 (Last =)
 REP iHeartMedia
 TO WBCT-FM (Grand Rapids, MI)
 FM DAVID SCOTT
 OFF PHILADELPHIA
 AGY WEBBMASON, INC.
 ADDR 10830 GILROY ROAD
 HUNT VALLEY, MD 21031

DDS CONT# 0
 C/P/E: 0 / 0 / ACS180028

SALESPERSON FAX#

PH #

BYR SUSAN FERRER
 ADV ACCES/NAR
 PDT Access NAR
 FLT Apr 09, 18 - Apr 22, 18

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		FLIGHT 1								
	1.1	National Agency-Political	MTWTF..	6A - 10A	30	4/9/2018 - 4/20/2018	2W	10	\$250.00	20
	1.2	National Agency-Political	MTWTF..	10A - 3P	30	4/9/2018 - 4/20/2018	2W	11	\$250.00	22
	1.3	National Agency-Political	MTWTF..	3P - 7P	30	4/9/2018 - 4/20/2018	2W	10	\$300.00	20
	1.4	National Agency-Political	.....S.	10A - 7P	30	4/14/2018 - 4/21/2018	2W	3	\$100.00	6
	1.5	National Agency-Political	.....S	10A - 7P	30	4/15/2018 - 4/22/2018	2W	3	\$100.00	6
						** WEEKLY FLIGHT TOTALS **		37	\$17,700.00	

	Apr 18					
SPOTS	74					
CASH	17700.00					
TRADE	0.00					
NSL	0.00					
TOTAL	17700.00					

Mar 14, 18

CONT# 31663118 Mod# Ver# 1 (Last =)
REP iHeartMedia

DDS CONT# 0
C/P/E: 0 / 0 / ACS180028

						TOTAL
SPOTS						74
CASH						17,700.00
TRADE						0.00
NSL						0.00
TOTAL						17,700.00

**** Competitive Comments ****

SVC: FA17 MSA ARB
Demo Adults 35+

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