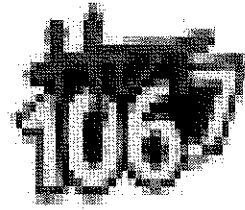


**ORDER****Orders**

Order / Rev: 64285

Alt Order #: 32212778

Product Desc: Issue

Estimate:

Flight Dates: 10/02/18 - 11/10/18

Original Date / Rev: 10/02/18 / 10/02/18

Order Type: GENERAL

**WWKL-FM**

Primary AE: Katz Philadelphia

Sales Office: K-7.5

Sales Region: N-Katz75

**Agency**

Name: Katz Media Group

Buying Contact:

Billing Contact:

125 W 55th Street

New York, NY 10019

Billing Type: Cash

Billing Calendar: Broadcast

Billing Cycle: EOM/EOC

Agency Commission: 15%

**Advertiser**

Name: American Federation of Labor

Demographic: A18+

Product Codes: Issues/Propositions

Revenue Code 1: AGY-AVAIL

Revenue Code 2: POL-ISS

Revenue Code 3: GEN

New Business Thru:

Advertiser External ID:

Agency External ID:

Unit Code: General

Order Separation: 00:30:00

Priority: P-100

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/18	10/28/18	40	\$2,400.00	\$2,040.00
10/29/18	11/05/18	14	\$840.00	\$714.00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2018	40	\$2,400.00	\$2,040.00	0.00
November 2018	14	\$840.00	\$714.00	0.00
<b>Totals</b>	<b>54</b>	<b>\$3,240.00</b>	<b>\$2,754.00</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia	K-7.5	N-Katz75	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WWKL	10/02/18	11/05/18	M-Su Extended Prime M-Su	CM	6:00 AM-7:00 PM (6:00 AM-7:00 PM)	MTWTFSS-	:30	10	\$60.00	P-60	0.00	NM	54	\$3,240.00
RT -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	10/01/18	10/07/18	-TWTFSS-		10				\$60.00		0.00			
	Week:	10/08/18	10/14/18	MTWTFSS-		10				\$60.00		0.00			
	Week:	10/15/18	10/21/18	MTWTFSS-		10				\$60.00		0.00			
	Week:	10/22/18	10/28/18	MTWTFSS-		10				\$60.00		0.00			
	Week:	10/29/18	11/04/18	MTWTFSS-		10				\$60.00		0.00			
	Week:	11/05/18	11/11/18	M-----		4				\$60.00		0.00			
													Totals	54	\$3,240.00

WO# 64285

KE

noncon 1027

Oct 01, 18  
 CONT# 32212778 Mod# Ver# 1 (Last = )  
 REP Cumulus Media National Sales  
 TO WWKL-FM (Harrisburg-Lebanon-Carlisle, PA)  
 FM PATRICK MCGEE  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019  
 BYR Helen Hanratty  
 ADV AMERICAN FEDERATION OF LABOR-CIO  
 PDT Issue  
 FLT Oct 01, 18 - Nov 06, 18

DDS CONT# 0  
 C/P/E: na / na / na

SALESPERSON FAX#

PH #



\* REP ORDER COMMENT \*

\*\* 10/1/2018 11:39:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

\*\* 10/1/2018 11:39:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
	1.1	<b>FLIGHT 1</b> MTWTFS.	6A - 7P	30	10/1/2018 - 11/3/2018	5W	10	\$60.00	50
					** WEEKLY FLIGHT TOTALS **		10	\$3,000.00	
	2.1	<b>FLIGHT 2</b> MTWTFS.	6A - 7P	30	11/5/2018 - 11/10/2018	1W	4	\$60.00	4
					** WEEKLY FLIGHT TOTALS **		4	\$240.00	

	Oct 18	Nov 18					
SPOTS	40	14					
CASH	2400.00	840.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	2400.00	840.00					

						TOTAL
SPOTS						54
CASH						3,240.00
TRADE						0.00
NSL						0.00
TOTAL						3,240.00

Oct 01, 18  
CONT# 32212778 Mod# Ver# 1 (Last = )  
REP Cumulus Media National Sales

DDS CONT# 0  
C/P/E: na / na / na

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**\*\* Competitive Comments \*\***

SVC: SP18 MSA ARB

Demo Adults 18+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## Ron Giovanniello

---

**From:** McGee, Patrick <Patrick.McGee@Katzmedia.com>  
**Sent:** Friday, October 12, 2018 2:18 PM  
**To:** Merget, Michael; owarren@americangeneralmedia.com; nballinger@americangeneralmedia.com; ceden@americangeneralmedia.com; Paul Haley; Katherine Grofic; Nadine Moore; Alysia Seals; ricardovillalona@yahoo.com; Keith.Wright@alphamediausa.com; KRISTA.ROUSSEAU@ALPHAMEDIAUSA.COM; chimel@entercom.com; entercomtraffic@entercom.com; rachel.gilmore@entercom.com; ben.paulus@entercom.com; joseluis@kbno.net; traffic@kbno.net; Rob Wilber; Ron Giovanniello; jodi.rainey@coxinc.com; melanie.knous@coxinc.com; Frazzetto, Robert; bjordan@rendabroadcasting.com; AWinter@rendabroadcasting.com; mbernard@rendabroadcasting.com; cc@kprs.com; TRAFFIC@KPRS.COM; ALVE2549@AOL.COM; TRAFFIC@1017MIKEFM.COM; Mbasch@kvegas.com; traffic@kvegas.com; ebench@univisionradio.com; abustamante@univision.net; lzuniga@univision.net; Jeanne.Griswold@coxinc.com; Virginia.Ciaccio@coxinc.com; Felicia.Wong@coxinc.com; lisa.blum@entercom.com; vanessa.jaramillo@entercom.com; amy.unetich@entercom.com; earl.lewis@entercom.com; cintia.deleon@entercom.com; bmartinez@univisionradio.com; jmunoz@univisionradio.com; vmourino@univisionradio.com; spotsorlando@coxradi.com; mannyarroyo@qbcflorida.com; pholton@rivierabroadcasting.com; debby@rivierabroadcasting.com; mgamez@univision.net; ebench@univisionradio.com; srmbaldi@univisionradio.com; caroline.murtagh@entercom.com; katie.ryan@entercom.com; rachel.riley@entercom.com; Jill@renomediagroup.com; lori@renomediagroup.com; tricia@renomediagroup.com; april.bailey@bbgi.com; sherry.kurziel@bbgi.com; Tampa.production@bbgi.com; joan.rodriguez@bbgi.com; Susan.Isreal@alphamediausa.com; Taylor.Lanigan@alphamediausa.com; jason.peterman@alphamediausa.com; katy.thornley@cbsradio.com  
**Subject:** American Federation of Labor-CIO 10.1-11.6 - Payment attached covering 10.15-10.28  
**Attachments:** 20181012112038892.pdf

Attached is the payment proof for 10.15-10.28 for AFL-CIO

Traffic remains the same UFN.

Let me know of any questions. Thanks!

---

**From:** McGee, Patrick  
**Sent:** Thursday, October 04, 2018 3:11 PM  
**To:** Merget, Michael; 'owarren@americangeneralmedia.com'; 'nballinger@americangeneralmedia.com'; 'ceden@americangeneralmedia.com'; Paul Haley - Cumulus; Katherine Grofic - Cumulus; 'Nadine Moore'; 'alysia.seals@cumulus.com'; 'ricardovillalona@yahoo.com'; 'Keith.Wright@alphamediausa.com'; 'KRISTA.ROUSSEAU@ALPHAMEDIAUSA.COM'; 'chimel@entercom.com'; 'entercomtraffic@entercom.com'; 'rachel.gilmore@entercom.com'; 'ben.paulus@entercom.com'; 'joseluis@kbno.net'; 'traffic@kbno.net'; 'Rob.Wilber@cumulus.com'; 'Ron.Giovanniello@cumulus.com'; 'jodi.rainey@coxinc.com'; 'melanie.knous@coxinc.com'; Frazzetto, Robert; 'bjordan@rendabroadcasting.com'; 'AWinter@rendabroadcasting.com'; 'mbernard@rendabroadcasting.com'; 'cc@kprs.com'; 'TRAFFIC@KPRS.COM'; 'ALVE2549@AOL.COM'; 'TRAFFIC@1017MIKEFM.COM'; 'Mbasch@kvegas.com'; 'traffic@kvegas.com'; 'ebench@univisionradio.com'; 'abustamante@univision.net'; 'lzuniga@univision.net'; 'Jeanne.Griswold@coxinc.com'; 'Virginia.Ciaccio@coxinc.com'; 'Felicia.Wong@coxinc.com'; 'lisa.blum@entercom.com'; 'vanessa.jaramillo@entercom.com'; 'amy.unetich@entercom.com'; 'earl.lewis@entercom.com'; 'cintia.deleon@entercom.com'; 'bmartinez@univisionradio.com';

Transaction Detail

**Bank of America**  
**Merrill Lynch**

Transaction Details	
Date:	10/12/2018
Account Number:	██████████
Bank ID:	071000039
Transaction:	Incoming Money Transfer Credit (195)
Currency:	USD
Amount:	90,837.80
Credit/Debit:	CREDIT
Customer Ref #:	1012287280
Bank Reference:	181012287280
Value Date:	
Immediate Avail:	90,837.80 ✓
1 Day Float:	0.00
2 Day Float:	0.00
Text:	WIRE TYPE: WIRE IN DATE: 101218 TIME: 1135 ET TRN: 2018101200287280 SNDR REF: 20182850037200 SERVICE REF: 20181012L1LFBM0C000089 RELATED REF: ORIG: WALKER MARCHANT GROUP LLC 801 17TH ST NW SUITE 430 WASHINGTON DC 20006-3928 ID: 200224780 ORG BK ID: INS BK ID: SND BK: EAGLEBANK ID: 055003298 BNF: KATZ MEDIA CORP ATTN: PATRICK MCGEE 125 W 56TH ST NEW YORK NY 10019 ID: 008188005119 BNF BK ID: PAYMENT DETAILS: RE: AFL/WALKER MARCHANT GROUP


KATZ Radio Group

AFL- CIO Payment

10/15 - 10/28 payment - ALL STATIONS

## Transaction Detail

**Bank of America**  
**Merrill Lynch**

Transaction Details	
Date:	10/03/2018
Account Number:	[REDACTED]
Bank ID:	071000039
Transaction:	Incoming Money Transfer Credit (195)
Currency:	USD
Amount:	45,418.90 
Credit/Debit:	CREDIT
Customer Ref #:	0000000000
Bank Reference:	00370358040
Value Date:	
Immediate Avail:	45,418.90
1 Day Float:	0.00
2 Day Float:	0.00
Text:	WIRE TYPE: WIRE IN DATE: 100318 TIME: 1620 ET TRN: 2018100300358040 SNDR REF: 20182760092500 SERVICE REF: 20181003L1LFBMOC000286 RELATED REF: ORIG: WALKER MARCHANT GROUP LLC 801 17TH ST NW SUITE 430 WASHINGTON DC 20006-3928 ID: 200224780 ORG BK: ID: INS BK: ID: SND BK: EAGLEBANK ID: 055003298 BNF: KATZ MEDIA CORP ATTN: PATRICK MCGEE 125 W 56TH STREET NEW YORK NY 10019 ID: 008188005119 BNF BK: ID: PAYMENT DETAILS: WEEK 2 AFL

AFL - C10

Week #2

10.8 - 10.13

Katz Radio

Group

Network Wire

## Transaction Detail

**Bank of America**  
**Merrill Lynch**

## Transaction Details

Date: 10/26/2018  
Account Number: [REDACTED]  
Bank ID: 071000039  
Transaction: Incoming Money Transfer Credit (195)  
Currency: USD  
Amount: 69,086.25  
Credit/Debit: CREDIT  
Customer Ref #: [REDACTED]  
Bank Reference: 181026390004  
Value Date:

Immediate Avail: 69,086.25  
1 Day Float: 0.00  
2 Day Float: 0.00

WIRE TYPE: WIRE IN DATE: 102618 TIME: 1552 ET  
TRN: 2018102600390004 SNDR REF: 20182990095100  
SERVICE REF: 20181026L1LFBMOC000289  
RELATED REF:

ORIG: WALKER MARCHANT GROUP LLC 801 17TH ST  
NW SUITE 430  
WASHINGTON DC 20006-3928 ID: 200224780  
ORG BK: ID:

Text: INS BK: ID:  
SND BK: EAGLEBANK ID: 055003298  
BNF: KATZ MEDIA CORPORATION 125 W. 55TH  
STREET NEW YORK NY  
10019 ID: 008188005119  
BNF BK: ID:  
PAYMENT DETAILS:  
FINAL PAYMENT AFL RADIO 10/29-11/6/  
18  
PLEASE NOTIFY PATRICK MCGEE @KATZ

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> <span style="font-size: 1.2em; font-family: cursive;">WNKL-FM HARRISBURG, PA</span>	<b>Date:</b> <span style="font-size: 1.2em; font-family: cursive;">10/1/18</span>
---	--

I, Ann Marchant

do hereby request station time concerning the following issue:

GOTV ELECTION 2018
--------------------

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED					

This broadcast time will be used by: AFL-CIO



**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**  
☒ **Yes** ☐ **No**

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

ELECTION 2018 GOTV

I represent that the payment for the above described broadcast time has been furnished by (name and address):

AFL-CIO 815 16th St NW Washington DC 20006

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Richard Trumka-President  
Josh Goldstein-Communications Director  
Liz Shuler-CFO

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

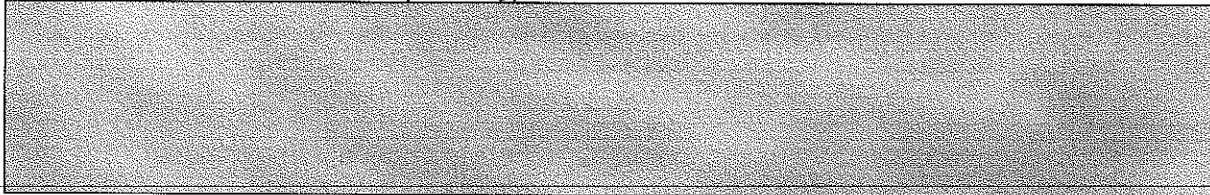
**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished  
by (name and address):

A rectangular area with a grey, textured background, used for redacting the sponsor's name and address.

and you are authorized to announce the time as paid for by such person or entity  
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of  
directors below (or attach separately):

A large rectangular area with a grey, textured background, used for redacting the list of chief executive officers or members of the executive committee or the board of directors.

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.**

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

**10/1/18**

Date



Signature

**202-412-5605**

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ **Accepted**

  
Signature

☐ **Accepted in Part**

**RON DIAMMILLO**  
Printed Name

☐ **Rejected**

**RVP**  
Title

## AGREED UPON SCHEDULE

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

<b>Broadcast Length</b>	<b>Time of Day, Rotation or Package</b>	<b>Days</b>	<b>Class</b>	<b>Times per Week</b>	<b>Number of Weeks</b>

**Attach proposed schedule with charges (if available):**

## AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

THE WALKER MARCHANT GROUP LLC

801 17TH ST NW SUITE 430  
WASHINGTON, DC 20006

65-329/550

1034

DATE

*Oct 2, 2018*

PAY TO THE  
ORDER OF

*Katz Radio Group*

*\$45,418<sup>90</sup>/<sub>100</sub>*  
DOLLARS

*Forty Five Thousand Four Hundred Eighteen*

**EAGLEBANK**

www.eaglebankcorp.com

MEMO

*AFL Radio WK1*

*[Signature]*

Security features Details on back