

INVOICE

WDBJ
2807 Hershberger Road NW
Roanoke, VA 24017
Main: (540) 344-7000
Billing:

| Invoice # | Invoice Date | Invoice Month | Invoice Period |
|-----------|--------------|---------------|---------------------|
| 670134-1 | 10/15/17 | October 2017 | 09/25/17 - 10/10/17 |

| Property | Account Executive | Sales Office | Sales Region |
|----------|---------------------|----------------|--------------|
| WDBJ | Charles Brian Boush | Roanoke Nation | National |

Billing Address:

Strategic Media Services
Attention: Accounts Payable
1911 N Ft Myer Drive
Ste 400
Arlington, VA 22209

| Advertiser | Product | Estimate Number |
|---------------------------|-----------|-----------------|
| Ed Gillespie for Governor | Candidate | 3172 |

| Flight Dates | Order # | Alt Order # |
|---------------------|---------|-------------|
| 10/04/17 - 10/10/17 | 670134 | WOC10752724 |

| Billing Calendar | Billing Type | Deal # |
|------------------|--------------|--------|
| Broadcast | Cash | |

| Special Handling |
|------------------|
| |

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

| Agency Code | Advertiser Code | Product 1/2 |
|-------------|-----------------|-------------|
| 9912521 | 277 | 357 |

| Agency Ref | Advertiser Ref |
|------------|----------------|
| 5623 | 141999 |

| Line | Start Date | End Date | Description | Start/End Time | MTWTFSS | Length | Spots/ Week | Rate | Type |
|-------------------------------------------------------------------------------------------------------------------------------------|------------|----------|--------------------------------|-------------------|---------------------------|-----------------|----------------|---------------|-------------|
| 1 | 10/04/17 | 10/10/17 | News 7 Early Mornin' @ 5:00 AM | 5:00 AM-6:00 AM | - 1 - 1 - - | :30 | 2 | \$30.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/04/17 10/10/17 - 1 - 1 - - 2 \$30.00 | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate Type |
| 1 | WDBJ | Th | 10/05/17 | 5:39 AM | News 7 Early Mornin' @ 5a | 5:00 AM-6:00 AM | :30 | EGVA 0924173H | \$30.00 NM |
| 2 | WDBJ | Tu | 10/10/17 | 5:09 AM | News 7 Early Mornin' @ 5a | 5:00 AM-6:00 AM | :30 | EGVA 100317H | \$30.00 NM |
| 2 | 10/04/17 | 10/09/17 | News 7 Mornin' @ 6a | 6:00 AM-7:00 AM | 1 - 1 - 1 - - | :30 | 3 | \$205.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/04/17 10/10/17 1 - 1 - 1 - - 3 \$205.00 | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate Type |
| 1 | WDBJ | W | 10/04/17 | 6:10 AM | News 7 Mornin' @ 6a | 6:00 AM-7:00 AM | :30 | EGVA 0924173H | \$205.00 NM |
| 2 | WDBJ | F | 10/06/17 | 6:24 AM | News 7 Mornin' @ 6a | 6:00 AM-7:00 AM | :30 | EGVA 100517H | \$205.00 NM |
| 3 | WDBJ | M | 10/09/17 | 6:43 AM | News 7 Mornin' @ 6a | 6:00 AM-7:00 AM | :30 | EGVA 100517H | \$205.00 NM |
| 3 | 10/04/17 | 10/10/17 | CBS This Morning | 7:00 AM-9:00 AM | - 1 - 11 - - | :30 | 3 | \$165.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/04/17 10/10/17 - 1 - 11 - - 3 \$165.00 | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate Type |
| 1 | WDBJ | Th | 10/05/17 | 8:23 AM | CBS This Morning | 7:00 AM-9:00 AM | :30 | EGVA 0924173H | \$165.00 NM |
| 2 | WDBJ | F | 10/06/17 | 8:39 AM | CBS This Morning | 7:00 AM-9:00 AM | :30 | EGVA 100317H | \$165.00 NM |
| 3 | WDBJ | Tu | 10/10/17 | 8:59 AM | CBS This Morning | 7:00 AM-9:00 AM | :30 | EGVA 100417H | \$165.00 NM |
| 4 | 10/04/17 | 10/07/17 | News 7 Sat Morning | 6:00 AM-8:00 AM | - - - - - 1 - | :30 | 1 | \$80.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/02/17 10/08/17 - - - - - 1 - 1 \$80.00 | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate Type |
| 1 | WDBJ | Sa | 10/07/17 | 7:16 AM | News 7 Sat Morning | 6:00 AM-8:00 AM | :30 | EGVA 100317H | \$80.00 NM |
| 5 | 10/04/17 | 10/08/17 | Weekend Rotator Su | 11:30 AM-12:00 PM | - - - - - 1 | :30 | 1 | \$185.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/02/17 10/08/17 - - - - - 1 1 \$185.00 | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate Type |

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

| | | | |
|---------------------------|--------------|-----------------|---------------------|
| Invoice # | Invoice Date | Invoice Month | Invoice Period |
| 670134-1 | 10/15/17 | October 2017 | 09/25/17 - 10/10/17 |
| Advertiser | Product | Estimate Number | |
| Ed Gillespie for Governor | Candidate | 3172 | |

| Line | Start Date | End Date | Description | Start/End Time | MTWTFSS | Length | Spots/ Week | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 5 | 10/04/17 | 10/08/17 | Weekend Rotator Su | 11:30 AM-12:00 PM | -----1 | :30 | 1 | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>Su</td><td>10/08/17</td><td></td><td>Weekend Rotator Su</td><td>11:30 AM-12:00 PM</td><td>:00</td><td></td><td>\$185.00</td><td>NM</td></tr><tr><td colspan="11">Credited</td></tr></table> | | | | | | | | | | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | Su | 10/08/17 | | Weekend Rotator Su | 11:30 AM-12:00 PM | :00 | | \$185.00 | NM | Credited | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | Su | 10/08/17 | | Weekend Rotator Su | 11:30 AM-12:00 PM | :00 | | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Credited | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 6 | 10/04/17 | 10/09/17 | M-F 9a-10a | 9:00 AM-10:00 AM | 1-1-1-- | :30 | 3 | \$55.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/04/17</td><td>10/10/17</td><td>1-1-1--</td><td>3</td><td>\$55.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>W</td><td>10/04/17</td><td>9:35 AM</td><td>M-F 9a-10a</td><td>9:00 AM-10:00 AM</td><td>:30</td><td>EGVA 0924173H</td><td>\$55.00</td><td>NM</td></tr><tr><td>2</td><td>WDBJ</td><td>F</td><td>10/06/17</td><td>9:54 AM</td><td>M-F 9a-10a</td><td>9:00 AM-10:00 AM</td><td>:30</td><td>EGVA 100417H</td><td>\$55.00</td><td>NM</td></tr><tr><td>3</td><td>WDBJ</td><td>M</td><td>10/09/17</td><td></td><td>M-F 9a-10a</td><td>9:00 AM-10:00 AM</td><td>:00</td><td></td><td>\$55.00</td><td>NM</td></tr><tr><td colspan="11">Credited</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/04/17 | 10/10/17 | 1-1-1-- | 3 | \$55.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | W | 10/04/17 | 9:35 AM | M-F 9a-10a | 9:00 AM-10:00 AM | :30 | EGVA 0924173H | \$55.00 | NM | 2 | WDBJ | F | 10/06/17 | 9:54 AM | M-F 9a-10a | 9:00 AM-10:00 AM | :30 | EGVA 100417H | \$55.00 | NM | 3 | WDBJ | M | 10/09/17 | | M-F 9a-10a | 9:00 AM-10:00 AM | :00 | | \$55.00 | NM | Credited | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 1-1-1-- | 3 | \$55.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | W | 10/04/17 | 9:35 AM | M-F 9a-10a | 9:00 AM-10:00 AM | :30 | EGVA 0924173H | \$55.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | F | 10/06/17 | 9:54 AM | M-F 9a-10a | 9:00 AM-10:00 AM | :30 | EGVA 100417H | \$55.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | WDBJ | M | 10/09/17 | | M-F 9a-10a | 9:00 AM-10:00 AM | :00 | | \$55.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Credited | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 7 | 10/04/17 | 10/10/17 | Price Is Right | 11:00 AM-12:00 PM | 111---- | :30 | 3 | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/04/17</td><td>10/10/17</td><td>111----</td><td>3</td><td>\$185.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>W</td><td>10/04/17</td><td>11:59 AM</td><td>Price Is Right</td><td>11:00 AM-12:00 PM</td><td>:30</td><td>EGVA 0924173H</td><td>\$185.00</td><td>NM</td></tr><tr><td>2</td><td>WDBJ</td><td>M</td><td>10/09/17</td><td>11:59 AM</td><td>Price Is Right</td><td>11:00 AM-12:00 PM</td><td>:30</td><td>EGVA 100417H</td><td>\$185.00</td><td>NM</td></tr><tr><td>3</td><td>WDBJ</td><td>Tu</td><td>10/10/17</td><td>11:31 AM</td><td>Price Is Right</td><td>11:00 AM-12:00 PM</td><td>:30</td><td>EGVA 100517H</td><td>\$185.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/04/17 | 10/10/17 | 111---- | 3 | \$185.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | W | 10/04/17 | 11:59 AM | Price Is Right | 11:00 AM-12:00 PM | :30 | EGVA 0924173H | \$185.00 | NM | 2 | WDBJ | M | 10/09/17 | 11:59 AM | Price Is Right | 11:00 AM-12:00 PM | :30 | EGVA 100417H | \$185.00 | NM | 3 | WDBJ | Tu | 10/10/17 | 11:31 AM | Price Is Right | 11:00 AM-12:00 PM | :30 | EGVA 100517H | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 111---- | 3 | \$185.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 1 | WDBJ | W | 10/04/17 | 11:59 AM | Price Is Right | 11:00 AM-12:00 PM | :30 | EGVA 0924173H | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | M | 10/09/17 | 11:59 AM | Price Is Right | 11:00 AM-12:00 PM | :30 | EGVA 100417H | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | WDBJ | Tu | 10/10/17 | 11:31 AM | Price Is Right | 11:00 AM-12:00 PM | :30 | EGVA 100517H | \$185.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 8 | 10/04/17 | 10/10/17 | News 7 @ Noon | 12:00 PM-12:30 PM | -1-1--- | :30 | 2 | \$175.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| | 10/04/17 | 10/10/17 | -1-1--- | 2 | \$175.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | Th | 10/05/17 | 12:17 PM | News 7 @ Noon | 12:00 PM-12:30 PM | :30 | EGVA 0924173H | \$175.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | Tu | 10/10/17 | 12:14 PM | News 7 @ Noon | 12:00 PM-12:30 PM | :30 | EGVA 100317H | \$175.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 9 | 10/04/17 | 10/10/17 | The Talk | 2:00 PM-3:00 PM | -11-1-- | :30 | 3 | \$105.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | -11-1-- | 3 | \$105.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | W | 10/04/17 | 2:29 PM | The Talk | 2:00 PM-3:00 PM | :30 | EGVA 0924173H | \$105.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | F | 10/06/17 | 2:27 PM | The Talk | 2:00 PM-3:00 PM | :30 | EGVA 100517H | \$105.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | WDBJ | Tu | 10/10/17 | 2:59 PM | The Talk | 2:00 PM-3:00 PM | :30 | EGVA 100517H | \$105.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | 10/04/17 | 10/10/17 | M-F 3p-4p | 3:00 PM-4:00 PM | 11111-- | :30 | 5 | \$40.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 11111-- | 5 | \$40.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 1 | WDBJ | W | 10/04/17 | 3:10 PM | M-F 3p-4p | 3:00 PM-4:00 PM | :30 | EGVA 0924173H | \$40.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | Th | 10/05/17 | 3:58 PM | M-F 3p-4p | 3:00 PM-4:00 PM | :30 | EGVA 0924173H | \$40.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | WDBJ | F | 10/06/17 | 3:38 PM | M-F 3p-4p | 3:00 PM-4:00 PM | :30 | EGVA 100317H | \$40.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | WDBJ | M | 10/09/17 | 3:34 PM | M-F 3p-4p | 3:00 PM-4:00 PM | :30 | EGVA 100517H | \$40.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | WDBJ | Tu | 10/10/17 | 3:39 PM | M-F 3p-4p | 3:00 PM-4:00 PM | :30 | EGVA 100317H | \$40.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 11 | 10/04/17 | 10/09/17 | News 7 @ 4p M-F | 4:00 PM-5:00 PM | 1-11--- | :30 | 3 | \$65.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| | 10/04/17 | 10/10/17 | 1-11--- | 3 | \$65.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

| | | | |
|---------------------------|--------------|-----------------|---------------------|
| Invoice # | Invoice Date | Invoice Month | Invoice Period |
| 670134-1 | 10/15/17 | October 2017 | 09/25/17 - 10/10/17 |
| Advertiser | Product | Estimate Number | |
| Ed Gillespie for Governor | Candidate | 3172 | |

| Line | Start Date | End Date | Description | Start/End Time | MTWTFSS | Length | Spots/ Week | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 11 | 10/04/17 | 10/09/17 | News 7 @ 4p M-F | 4:00 PM-5:00 PM | 1-11--- | :30 | 3 | \$65.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 1 | WDBJ | W | 10/04/17 | 4:09 PM | News 7 @ 4p M-F | 4:00 PM-5:00 PM | :30 | EGVA 0924173H | \$65.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | WDBJ | Th | 10/05/17 | 4:28 PM | News 7 @ 4p M-F | 4:00 PM-5:00 PM | :30 | EGVA 0924173H | \$65.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 3 | WDBJ | M | 10/09/17 | 4:08 PM | News 7 @ 4p M-F | 4:00 PM-5:00 PM | :30 | EGVA 100317H | \$65.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 | 10/04/17 | 10/10/17 | News 7 @ 5p M-F | 5:00 PM-5:30 PM | 11111-- | :30 | 5 | \$325.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 11111-- | 5 | \$325.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 1 | WDBJ | W | 10/04/17 | 5:11 PM | News 7 @ 5p M-F | 5:00 PM-5:30 PM | :30 | EGVA 0924173H | \$325.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | WDBJ | Th | 10/05/17 | 5:10 PM | News 7 @ 5p M-F | 5:00 PM-5:30 PM | :30 | EGVA 0924173H | \$325.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 3 | WDBJ | F | 10/06/17 | 5:17 PM | News 7 @ 5p M-F | 5:00 PM-5:30 PM | :30 | EGVA 100517H | \$325.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 4 | WDBJ | M | 10/09/17 | 5:20 PM | News 7 @ 5p M-F | 5:00 PM-5:30 PM | :30 | EGVA 100517H | \$325.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 5 | WDBJ | Tu | 10/10/17 | 5:28 PM | News 7 @ 5p M-F | 5:00 PM-5:30 PM | :30 | EGVA 100517H | \$325.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 13 | 10/04/17 | 10/09/17 | M-F 530p-6p | 5:30 PM-6:00 PM | 1-1-1-- | :30 | 3 | \$195.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/04/17</td><td>10/10/17</td><td>1-1-1--</td><td>3</td><td>\$195.00</td></tr></table> <table><tr><td>Spots:</td><td>#</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td></td><td>1</td><td>WDBJ</td><td>W</td><td>10/04/17</td><td>5:31 PM</td><td>M-F 530p-6p</td><td>5:30 PM-6:00 PM</td><td>:30</td><td>EGVA 0924173H</td><td>\$195.00</td><td>NM</td></tr><tr><td></td><td>2</td><td>WDBJ</td><td>F</td><td>10/06/17</td><td>5:45 PM</td><td>M-F 530p-6p</td><td>5:30 PM-6:00 PM</td><td>:30</td><td>EGVA 100317H</td><td>\$195.00</td><td>NM</td></tr><tr><td></td><td>3</td><td>WDBJ</td><td>M</td><td>10/09/17</td><td>5:44 PM</td><td>M-F 530p-6p</td><td>5:30 PM-6:00 PM</td><td>:30</td><td>EGVA 100317H</td><td>\$195.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/04/17 | 10/10/17 | 1-1-1-- | 3 | \$195.00 | Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | 1 | WDBJ | W | 10/04/17 | 5:31 PM | M-F 530p-6p | 5:30 PM-6:00 PM | :30 | EGVA 0924173H | \$195.00 | NM | | 2 | WDBJ | F | 10/06/17 | 5:45 PM | M-F 530p-6p | 5:30 PM-6:00 PM | :30 | EGVA 100317H | \$195.00 | NM | | 3 | WDBJ | M | 10/09/17 | 5:44 PM | M-F 530p-6p | 5:30 PM-6:00 PM | :30 | EGVA 100317H | \$195.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 1-1-1-- | 3 | \$195.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 1 | WDBJ | W | 10/04/17 | 5:31 PM | M-F 530p-6p | 5:30 PM-6:00 PM | :30 | EGVA 0924173H | \$195.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | WDBJ | F | 10/06/17 | 5:45 PM | M-F 530p-6p | 5:30 PM-6:00 PM | :30 | EGVA 100317H | \$195.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 3 | WDBJ | M | 10/09/17 | 5:44 PM | M-F 530p-6p | 5:30 PM-6:00 PM | :30 | EGVA 100317H | \$195.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 14 | 10/04/17 | 10/09/17 | News 7 @ 6p M-F | 6:00 PM-6:30 PM | 1--11-- | :30 | 3 | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 1--11-- | 3 | \$410.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 1 | WDBJ | Th | 10/05/17 | 6:22 PM | News 7 @ 6p M-F | 6:00 PM-6:30 PM | :30 | EGVA 0924173H | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | WDBJ | F | 10/06/17 | 6:22 PM | News 7 @ 6p M-F | 6:00 PM-6:30 PM | :30 | EGVA 100517H | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 3 | WDBJ | M | 10/09/17 | 6:26 PM | News 7 @ 6p M-F | 6:00 PM-6:30 PM | :30 | EGVA 100517H | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 15 | 10/04/17 | 10/10/17 | Early News Rotator M-F | 6:00 PM-7:00 PM | -11-1-- | :30 | 3 | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | -11-1-- | 3 | \$410.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 1 | WDBJ | W | 10/04/17 | 6:23 PM | Early News Rotator M-F | 6:00 PM-7:00 PM | :30 | EGVA 0924173H | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | WDBJ | F | 10/06/17 | 6:59 PM | Early News Rotator M-F | 6:00 PM-7:00 PM | :30 | EGVA 100317H | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 3 | WDBJ | Tu | 10/10/17 | 6:59 PM | Early News Rotator M-F | 6:00 PM-7:00 PM | :30 | EGVA 100317H | \$410.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 16 | 10/04/17 | 10/08/17 | Early News Rotator M-Su | 6:00 PM-7:00 PM | -----2 | :30 | 2 | \$45.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/02/17 | 10/08/17 | -----2 | 2 | \$45.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: | # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 1 | WDBJ | Su | 10/08/17 | | Early News Rotator M-Su | 6:00 PM-7:00 PM | :00 | | \$45.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Credited | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2 | WDBJ | Su | 10/08/17 | 6:17 PM | Early News Rotator M-Su | 6:00 PM-7:00 PM | :30 | EGVA 100517H | \$45.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 17 | 10/04/17 | 10/09/17 | Wheel of Fortune M-F | 7:00 PM-7:30 PM | 1--1--- | :30 | 2 | \$475.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

| | | | |
|---------------------------|--------------|-----------------|---------------------|
| Invoice # | Invoice Date | Invoice Month | Invoice Period |
| 670134-1 | 10/15/17 | October 2017 | 09/25/17 - 10/10/17 |
| Advertiser | Product | Estimate Number | |
| Ed Gillespie for Governor | Candidate | 3172 | |

| Line | Start Date | End Date | Description | Start/End Time | MTWTFSS | Length | Spots/ Week | Rate | Type |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------|----------------------|-------------------|---------|--------|----------------|------------|------|
| 17 | 10/04/17 | 10/09/17 | Wheel of Fortune M-F | 7:00 PM-7:30 PM | 1--1--- | :30 | 2 | \$475.00 | NM |
| 10/04/17 10/10/17 1--1--- 2 \$475.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Th 10/05/17 7:25 PM Wheel of Fortune M-F 7:00 PM-7:30 PM :30 EGVA 0924173H \$475.00 NM 2 WDBJ M 10/09/17 7:14 PM Wheel of Fortune M-F 7:00 PM-7:30 PM :30 EGVA 100317H \$475.00 NM | | | | | | | | | |
| 18 | 10/04/17 | 10/10/17 | Jeopardy M-F | 7:30 PM-8:00 PM | -11-1-- | :30 | 3 | \$420.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/04/17 10/10/17 -11-1-- 3 \$420.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ W 10/04/17 7:34 PM Jeopardy M-F 7:30 PM-8:00 PM :30 EGVA 0924173H \$420.00 NM 2 WDBJ F 10/06/17 7:42 PM Jeopardy M-F 7:30 PM-8:00 PM :30 EGVA 100517H \$420.00 NM 3 WDBJ Tu 10/10/17 7:43 PM Jeopardy M-F 7:30 PM-8:00 PM :30 EGVA 100517H \$420.00 NM | | | | | | | | | |
| 19 | 10/04/17 | 10/10/17 | Tuesday Prime Hr 1 | 7:45 PM-9:00 PM | -1----- | :30 | 1 | \$975.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/04/17 10/10/17 -1----- 1 \$975.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Tu 10/10/17 8:34 PM Tuesday Prime Hr 1 7:45 PM-9:00 PM :30 EGVA 100517H \$975.00 NM | | | | | | | | | |
| 20 | 10/04/17 | 10/04/17 | Wednesday Prime Hr 1 | 7:45 PM-9:00 PM | --1---- | :30 | 1 | \$760.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/02/17 10/08/17 --1---- 1 \$760.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ W 10/04/17 8:59 PM Wednesday Prime Hr 1 7:45 PM-9:00 PM :30 EGVA 0924173H \$760.00 NM | | | | | | | | | |
| 21 | 10/04/17 | 10/06/17 | Friday Prime Hr 3 | 10:00 PM-11:00 PM | ----1-- | :30 | 1 | \$535.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/02/17 10/08/17 ----1-- 1 \$535.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ F 10/06/17 10:50 PM Friday Prime Hr 3 10:00 PM-11:00 PM :30 EGVA 100517H \$535.00 NM | | | | | | | | | |
| 22 | 10/04/17 | 10/08/17 | Sunday Prime Hr 1 | 7:30 PM-8:30 PM | -----1 | :30 | 1 | \$1,235.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/02/17 10/08/17 -----1 1 \$1,235.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Su 10/08/17 7:39 PM Sunday Prime Hr 1 7:30 PM-8:30 PM :30 EGVA 100317H \$1,235.00 NM | | | | | | | | | |
| 23 | 10/04/17 | 10/08/17 | Sunday Prime Hr 4 | 10:30 PM-11:30 PM | -----1 | :30 | 1 | \$310.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/02/17 10/08/17 -----1 1 \$310.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Su 10/08/17 10:48 PM Sunday Prime Hr 4 10:30 PM-11:30 PM :30 EGVA 100517H \$310.00 NM | | | | | | | | | |
| 24 | 10/04/17 | 10/10/17 | News 7 @ 11p M-F | 11:00 PM-11:30 PM | -1-1--- | :30 | 2 | \$265.00 | NM |
| Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/04/17 10/10/17 -1-1--- 2 \$265.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Th 10/05/17 News 7 @ 11p M-F 11:00 PM-11:30 PM :00 \$265.00 NM Credited | | | | | | | | | |

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
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Tallahassee, FL 32317-4200

| | | | |
|---------------------------|--------------|-----------------|---------------------|
| Invoice # | Invoice Date | Invoice Month | Invoice Period |
| 670134-1 | 10/15/17 | October 2017 | 09/25/17 - 10/10/17 |
| Advertiser | Product | Estimate Number | |
| Ed Gillespie for Governor | Candidate | 3172 | |

| Line | Start Date | End Date | Description | Start/End Time | MTWTFSS | Length | Spots/ Week | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 24 | 10/04/17 | 10/10/17 | News 7 @ 11p M-F | 11:00 PM-11:30 PM | - 1- 1 - - - | :30 | 2 | \$265.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>2</td><td>WDBJ</td><td>Tu</td><td>10/10/17</td><td>11:14 PM</td><td>News 7 @ 11p M-F</td><td>11:00 PM-11:30 PM</td><td>:30</td><td>EGVA 100317H</td><td>\$265.00</td><td>NM</td></tr></table> | | | | | | | | | | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 2 | WDBJ | Tu | 10/10/17 | 11:14 PM | News 7 @ 11p M-F | 11:00 PM-11:30 PM | :30 | EGVA 100317H | \$265.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | Tu | 10/10/17 | 11:14 PM | News 7 @ 11p M-F | 11:00 PM-11:30 PM | :30 | EGVA 100317H | \$265.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 25 | 10/04/17 | 10/08/17 | News 7 @ 11p Sun | 11:00 PM-11:30 PM | - - - - - 1 | :30 | 1 | \$115.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/02/17</td><td>10/08/17</td><td>- - - - - 1</td><td>1</td><td>\$115.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>Su</td><td>10/08/17</td><td>11:34 PM</td><td>News 7 @ 11p Sun late run</td><td>11:00 PM-11:30 PM</td><td>:30</td><td>EGVA 100317H</td><td>\$115.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/02/17 | 10/08/17 | - - - - - 1 | 1 | \$115.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | Su | 10/08/17 | 11:34 PM | News 7 @ 11p Sun late run | 11:00 PM-11:30 PM | :30 | EGVA 100317H | \$115.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/02/17 | 10/08/17 | - - - - - 1 | 1 | \$115.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | Su | 10/08/17 | 11:34 PM | News 7 @ 11p Sun late run | 11:00 PM-11:30 PM | :30 | EGVA 100317H | \$115.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 26 | 10/04/17 | 10/10/17 | Late Show | 11:30 PM-12:30 XM | 11111 - - | :30 | 5 | \$110.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/04/17</td><td>10/10/17</td><td>11111 - -</td><td>5</td><td>\$110.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>W</td><td>10/04/17</td><td>12:14 AM</td><td>Late Show</td><td>11:30 PM-12:30 XM</td><td>:30</td><td>EGVA 0924173H</td><td>\$110.00</td><td>NM</td></tr><tr><td>2</td><td>WDBJ</td><td>Th</td><td>10/05/17</td><td></td><td>Late Show Credited</td><td>11:30 PM-12:30 XM</td><td>:00</td><td></td><td>\$110.00</td><td>NM</td></tr><tr><td>3</td><td>WDBJ</td><td>F</td><td>10/06/17</td><td></td><td>Late Show Credited</td><td>11:30 PM-12:30 XM</td><td>:00</td><td></td><td>\$110.00</td><td>NM</td></tr><tr><td>4</td><td>WDBJ</td><td>M</td><td>10/09/17</td><td>12:30 AM</td><td>Late Show</td><td>11:30 PM-12:30 XM</td><td>:30</td><td>EGVA 100517H</td><td>\$110.00</td><td>NM</td></tr><tr><td>5</td><td>WDBJ</td><td>Tu</td><td>10/10/17</td><td>12:27 AM</td><td>Late Show</td><td>11:30 PM-12:30 XM</td><td>:30</td><td>EGVA 100417H</td><td>\$110.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/04/17 | 10/10/17 | 11111 - - | 5 | \$110.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | W | 10/04/17 | 12:14 AM | Late Show | 11:30 PM-12:30 XM | :30 | EGVA 0924173H | \$110.00 | NM | 2 | WDBJ | Th | 10/05/17 | | Late Show Credited | 11:30 PM-12:30 XM | :00 | | \$110.00 | NM | 3 | WDBJ | F | 10/06/17 | | Late Show Credited | 11:30 PM-12:30 XM | :00 | | \$110.00 | NM | 4 | WDBJ | M | 10/09/17 | 12:30 AM | Late Show | 11:30 PM-12:30 XM | :30 | EGVA 100517H | \$110.00 | NM | 5 | WDBJ | Tu | 10/10/17 | 12:27 AM | Late Show | 11:30 PM-12:30 XM | :30 | EGVA 100417H | \$110.00 | NM |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 11111 - - | 5 | \$110.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | W | 10/04/17 | 12:14 AM | Late Show | 11:30 PM-12:30 XM | :30 | EGVA 0924173H | \$110.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | Th | 10/05/17 | | Late Show Credited | 11:30 PM-12:30 XM | :00 | | \$110.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | WDBJ | F | 10/06/17 | | Late Show Credited | 11:30 PM-12:30 XM | :00 | | \$110.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | WDBJ | M | 10/09/17 | 12:30 AM | Late Show | 11:30 PM-12:30 XM | :30 | EGVA 100517H | \$110.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | WDBJ | Tu | 10/10/17 | 12:27 AM | Late Show | 11:30 PM-12:30 XM | :30 | EGVA 100417H | \$110.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 27 | 10/04/17 | 10/10/17 | Late Late Show | 12:30 XM-1:30 XM | 1111 - - - | :30 | 4 | \$5.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/04/17</td><td>10/10/17</td><td>1111 - - -</td><td>4</td><td>\$5.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>5</td><td>WDBJ</td><td>W</td><td>10/04/17</td><td>1:06 AM</td><td>Late Late Show</td><td>12:30 XM-1:30 XM</td><td>:30</td><td>EGVA 0924173H</td><td>\$5.00</td><td>NM</td></tr><tr><td>2</td><td>WDBJ</td><td>Th</td><td>10/05/17</td><td>1:58 AM</td><td>Late Late Show SPORTS OVERRUN</td><td>12:30 XM-1:30 XM</td><td>:30</td><td>EGVA 0924173H</td><td>\$5.00</td><td>NM</td></tr><tr><td>6</td><td>WDBJ</td><td>M</td><td>10/09/17</td><td>1:28 AM</td><td>Late Late Show</td><td>12:30 XM-1:30 XM</td><td>:30</td><td>EGVA 100517H</td><td>\$5.00</td><td>NM</td></tr><tr><td>7</td><td>WDBJ</td><td>Tu</td><td>10/10/17</td><td>1:03 AM</td><td>Late Late Show</td><td>12:30 XM-1:30 XM</td><td>:30</td><td>EGVA 100517H</td><td>\$5.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/04/17 | 10/10/17 | 1111 - - - | 4 | \$5.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 5 | WDBJ | W | 10/04/17 | 1:06 AM | Late Late Show | 12:30 XM-1:30 XM | :30 | EGVA 0924173H | \$5.00 | NM | 2 | WDBJ | Th | 10/05/17 | 1:58 AM | Late Late Show SPORTS OVERRUN | 12:30 XM-1:30 XM | :30 | EGVA 0924173H | \$5.00 | NM | 6 | WDBJ | M | 10/09/17 | 1:28 AM | Late Late Show | 12:30 XM-1:30 XM | :30 | EGVA 100517H | \$5.00 | NM | 7 | WDBJ | Tu | 10/10/17 | 1:03 AM | Late Late Show | 12:30 XM-1:30 XM | :30 | EGVA 100517H | \$5.00 | NM | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/04/17 | 10/10/17 | 1111 - - - | 4 | \$5.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | WDBJ | W | 10/04/17 | 1:06 AM | Late Late Show | 12:30 XM-1:30 XM | :30 | EGVA 0924173H | \$5.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | WDBJ | Th | 10/05/17 | 1:58 AM | Late Late Show SPORTS OVERRUN | 12:30 XM-1:30 XM | :30 | EGVA 0924173H | \$5.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 6 | WDBJ | M | 10/09/17 | 1:28 AM | Late Late Show | 12:30 XM-1:30 XM | :30 | EGVA 100517H | \$5.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 7 | WDBJ | Tu | 10/10/17 | 1:03 AM | Late Late Show | 12:30 XM-1:30 XM | :30 | EGVA 100517H | \$5.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 28 | 10/04/17 | 10/08/17 | Sun 1205a-105a | 12:00 XM-1:00 XM | - - - - - 1 | :30 | 1 | \$20.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/02/17</td><td>10/08/17</td><td>- - - - - 1</td><td>1</td><td>\$20.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>Su</td><td>10/08/17</td><td>12:51 AM</td><td>Sun 1205a-105a</td><td>12:00 XM-1:00 XM</td><td>:30</td><td>EGVA 100517H</td><td>\$20.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/02/17 | 10/08/17 | - - - - - 1 | 1 | \$20.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | Su | 10/08/17 | 12:51 AM | Sun 1205a-105a | 12:00 XM-1:00 XM | :30 | EGVA 100517H | \$20.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/02/17 | 10/08/17 | - - - - - 1 | 1 | \$20.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | Su | 10/08/17 | 12:51 AM | Sun 1205a-105a | 12:00 XM-1:00 XM | :30 | EGVA 100517H | \$20.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 29 | 10/04/17 | 10/05/17 | Thursday Night Football | 8:30 PM-11:30 PM | - - - 1 - - - | :30 | 1 | \$495.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/02/17</td><td>10/08/17</td><td>- - - 1 - - -</td><td>1</td><td>\$495.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>Th</td><td>10/05/17</td><td>10:51 PM</td><td>Thursday Night Football</td><td>8:30 PM-11:30 PM</td><td>:30</td><td>EGVA 0924173H</td><td>\$495.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/02/17 | 10/08/17 | - - - 1 - - - | 1 | \$495.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | Th | 10/05/17 | 10:51 PM | Thursday Night Football | 8:30 PM-11:30 PM | :30 | EGVA 0924173H | \$495.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/02/17 | 10/08/17 | - - - 1 - - - | 1 | \$495.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | Th | 10/05/17 | 10:51 PM | Thursday Night Football | 8:30 PM-11:30 PM | :30 | EGVA 0924173H | \$495.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 30 | 10/04/17 | 10/07/17 | SEC Football Late Game | 3:30 PM-7:00 PM | - - - - - 1 - | :30 | 1 | \$380.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <table><tr><td>Weeks:</td><td>Start Date</td><td>End Date</td><td>MTWTFSS</td><td>Spots/Week</td><td>Rate</td></tr><tr><td></td><td>10/02/17</td><td>10/08/17</td><td>- - - - - 1 -</td><td>1</td><td>\$380.00</td></tr></table> <table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WDBJ</td><td>Sa</td><td>10/07/17</td><td>4:39 PM</td><td>SEC Football Late Game</td><td>3:30 PM-7:00 PM</td><td>:30</td><td>EGVA 100417H</td><td>\$380.00</td><td>NM</td></tr></table> | | | | | | | | | | Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | 10/02/17 | 10/08/17 | - - - - - 1 - | 1 | \$380.00 | Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | 1 | WDBJ | Sa | 10/07/17 | 4:39 PM | SEC Football Late Game | 3:30 PM-7:00 PM | :30 | EGVA 100417H | \$380.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Weeks: | Start Date | End Date | MTWTFSS | Spots/Week | Rate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10/02/17 | 10/08/17 | - - - - - 1 - | 1 | \$380.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Spots: # | Ch | Day | Air Date | Air Time | Description | Start/End Time | Length | Ad-ID | Rate | Type | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | WDBJ | Sa | 10/07/17 | 4:39 PM | SEC Football Late Game | 3:30 PM-7:00 PM | :30 | EGVA 100417H | \$380.00 | NM | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

| | | | |
|----------------------------------|---------------------|------------------------|----------------------------|
| <u>Invoice #</u> | <u>Invoice Date</u> | <u>Invoice Month</u> | <u>Invoice Period</u> |
| 670134-1 | 10/15/17 | October 2017 | 09/25/17 - 10/10/17 |
| <u>Advertiser</u> | <u>Product</u> | <u>Estimate Number</u> | |
| Ed Gillespie for Governor | Candidate | 3172 | |

| Line | Start Date | End Date | Description | Start/End Time | MTWTFSS | Length | Spots/ Week | Rate | Type |
|-------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------------------|-----------------|---------------------------|-----------------------|----------------|--------------|-------------------------|
| 31 | 10/04/17 | 10/08/17 | NFL Reg Season Early G | 1:00 PM-4:00 PM | -----1 | :30 | 1 | \$940.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/02/17 10/08/17 -----1 1 \$940.00 | | | | | | | | | |
| <u>Spots: #</u> | <u>Ch</u> | <u>Day</u> | <u>Air Date</u> | <u>Air Time</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Length</u> | <u>Ad-ID</u> | <u>Rate</u> <u>Type</u> |
| 1 | WDBJ | Su | 10/08/17 | 2:25 PM | NFL Reg Season Early Game | 1:00 PM-4:00 PM | :30 | EGVA 100317H | \$940.00 NM |
| 32 | 10/07/17 | 10/07/17 | SEC Football Late Game | 3:30 PM-7:00 PM | -----S- | :30 | 1 | \$380.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/02/17 10/08/17 -----S- 1 \$380.00 | | | | | | | | | |
| <u>Spots: #</u> | <u>Ch</u> | <u>Day</u> | <u>Air Date</u> | <u>Air Time</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Length</u> | <u>Ad-ID</u> | <u>Rate</u> <u>Type</u> |
| 1 | WDBJ | Sa | 10/07/17 | 6:22 PM | SEC Football Late Game | 3:30 PM-7:00 PM | :30 | EGVA 100517H | \$380.00 NM |
| 33 | 10/09/17 | 10/09/17 | M-F 9a-10a | 9a-10a | M----- | :30 | 1 | \$55.00 | NM |
| Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/09/17 10/15/17 M----- 1 \$55.00 | | | | | | | | | |
| <u>Spots: #</u> | <u>Ch</u> | <u>Day</u> | <u>Air Date</u> | <u>Air Time</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Length</u> | <u>Ad-ID</u> | <u>Rate</u> <u>Type</u> |
| 1 | WDBJ | M | 10/09/17 | 9:58 AM | M-F 9a-10a | 9a-10a | :30 | EGVA 100317H | \$55.00 NM |
| <u>Total Spots</u> | | | | | | | 67 | | |

Payment Terms 30 Days

| | |
|--------------------------|--------------------|
| <u>Gross Total</u> | \$16,715.00 |
| <u>Agency Commission</u> | \$2,507.25 |
| <u>Net Amount Due</u> | \$14,207.75 |